

## Shelter-in-Place (SIP) Hotel Rehousing Proposal

Our City Our Home Oversight Committee December 9, 2020

## COVID and People Experiencing Homelessness

- San Francisco has shown the nation what a compassionate, data driven approach can be for people experiencing homelessness during this pandemic
- As a result, lives have been saved and the COVID rates among people experiencing homelessness are the same as the general homelessness population which is not the case in other communities
- With that said, people experiencing homelessness began this pandemic in crisis and the fear, uncertainty and basic health risk for them is <u>immense</u>
- Those serving the homeless community have stretched and taken personal and professional risks every day. The City is deeply grateful to these heroes.

## SIP Rehousing: Commitments

- Exits to stability, not street
- 100% of SIP guests participate in Problem Solving Screening
- Coordinated Entry is the pathway to equity
- HSH believes Housing = Health Care, but hotels are NOT housing
  - SIP hotels have been an effective but expensive temporary solution which has successfully saved lives for COVID vulnerable individuals
  - A more effective and long-term solution to save lives for COVID-vulnerable individuals is stable housing

## Stakeholder Engagement: SIP Rehousing Proposal

Over the last two weeks HSH shared the updated SIP Rehousing and Site Demobilization Proposal with:

- HSH's Strategic Framework Advisory Committee
- Provider Networks
- SIP Hotel Leadership
- Housing Leadership
- HSH and CCC Staff
- City Partners
- Board of Supervisors
- LHCB

In addition, the CCC distributed a packet of materials to each SIP Site including a Guest Notification Letter and SIP Guest Talking Points

#### Developing the Rehousing Model

- No national templates on rehousing exist; worked with HUD TA to develop our own template/ approach including piloting a Housing Fair model
- HUD allows us to pivot Coordinated Entry to account for COVID vulnerability, which means more guests in SIP hotels will be prioritized for housing resources
- Diversion uptake is low nationally due to the pandemic; adjusting to create a pandemic approach, "Diversion Plus," a more robust intervention

#### Addressing System and Operational Barriers

- Need to improve communication to hotel operators and within hotels to guests to reduce confusion about plan and timelines
- Barriers to housing in portions of existing portfolio are significant; working with providers and HUD TA to reduce barriers and speed up housing
- Lack of data about guests has made it difficult to plan rehousing interventions, but launch of preliminary rehousing plan and new DPH data now available has led to an increase in data

With more data, HSH has aligned the housing pipeline to the rehousing timeline and guest needs.

OCOH funding would ensure we have the right interventions at the right time.

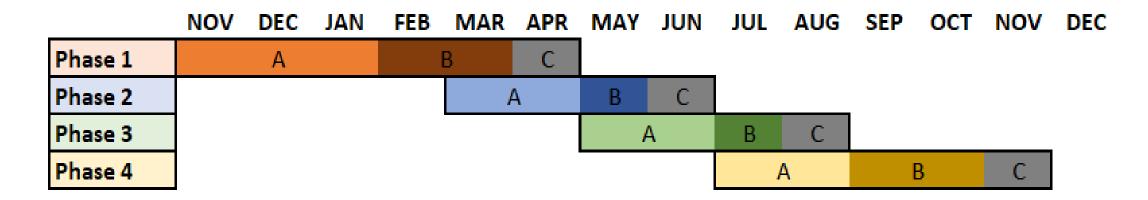
### Our system is interdependent:

Flexibility, and the understanding that our plans may need to change, will be essential as we adjust to the uncertainty of COVID response:

- Potential for additional shelter-in-place orders could delay the opening of new housing units
- A need to repurpose a hotel to support Isolation and Quarantine needs could change the timeline for demobilization
- Housing Fair approach could be paused or adjusted by pandemic
- Shifts in the rental market could change the pace at which we can house guests in scattered site units

## SIP Rehousing: Proposed Timeline

Rehousing Timeline: Tentative



#### KEY:

A: Rehousing across all hotels in phase

B: Consolidation of guests at 2-3 hotels; complete rehousing; demobilization of vacated sites

C: Final demobilization of hotels in phase

### Pandemic Prioritization

Prioritization Category	Description of Population	Exit Strategies	Estimated Population Distribution
A. Housing Referral Status	People in SIP sites who are assessed as Housing Referral Status, including those with COVID vulnerabilities and those who are not COVID vulnerable but are prioritized through the Coordinated Entry assessment	<ul> <li>Adult PSH, including scattered site</li> <li>TAY PSH</li> <li>Senior PSH</li> </ul>	40%
B. Pandemic Prioritization: 60+ COVID Vulnerable	People in SIP sites who are not Housing Referral Status but are COVID vulnerable due to age (age 60+) and will likely require a permanent subsidy to exit the SIP hotels	<ul> <li>Senior scattered site PSH</li> </ul>	25%
C. Pandemic Prioritization: COVID Vulnerable <60	People in SIP sites who are not Housing Referral Status but have a medical condition making them COVID vulnerable and will likely require a temporary subsidy to exit the SIP hotels	<ul> <li>Adult Medium-Term Housing Subsidies</li> <li>TAY RRH</li> <li>Family RRH</li> </ul>	25%
D. Problem Solving Status, Non-COVID Vulnerable <60	People in SIP sites who are not Housing Referral Status and not COVID vulnerable and will likely require Problem Solving resources to exit the SIP hotels	<ul> <li>Problem Solving rental assistance grant (Diversion Plus)*</li> </ul>	10%

### Pandemic Prioritization Housing Options

#### Permanent Supportive Housing (PSH)

Includes traditional PSH and scattered site options for adults and seniors, and traditional PSH for prioritized families and TAY (up to age 29)

Through pandemic prioritization, seniors (over age 60) who are not Housing Referral Status will be eligible for scattered site PSH (ongoing subsidies)

#### **Adult Housing Subsidies**

Through pandemic prioritization, we will offer medium-term (24-month) subsidies to adults under age 60 who are not Housing Referral Status but have a documented COVID vulnerability

#### **Budgeted and Planned Housing Capacity**

	Funded Capacity	Proposed Expansion (requires funding)	Total Units
Permanent Housing - Adults			
Adult PSH Vacancies/Turnover	400		400
Adult PSH Pipeline Units	184		184
Adult PSH - New Homekey Units		280	280
Senior PSH Pipeline Units	59		59
Adult Flex Subsidy Pool	130		130
Senior Flex Subsidy Pool		600	600
Adult Housing Subsidy (24 months)		500	500
Adult Housing Subtotal	773	1380	2153

### Pandemic Prioritization Housing Options

#### Rapid Rehousing (RRH)

RRH continues to be a primary intervention for families and TAY prioritized for housing.

#### **Problem Solving (Diversion Plus)**

HSH is establishing "Diversion Plus" specifically for SIP guests allowing up to \$15,000 per person on rental assistance grants

### **Budgeted and Planned Housing Capacity**

	Funded Capacity	Proposed Expansion (requires funding)	Total Units
Permanent Housing - TAY			
TAY PSH Pipeline Units	54		54
TAY Rapid Rehousing	23	100	123
TAY Housing Subtotal	77	100	177
Permanent Housing - Families			
Family Rapid Rehousing	60		60
Family Housing Subtotal	60	0	60
Prevention			
Diversion Plus		250	250
Prevention Subtotal	0	250	250
Total Funded and Proposed Capacity	910	1730	2640

### Aligning Housing to Client Needs

Rehousing proposal aligns the **pandemic prioritization** and **housing pipeline** to ensure the right housing resource is available based on guests' needs during each phase.

An extended timeline gives additional time to connect guests to the resource they need to exit to stability.

### Phase 1 Rehousing Needs (as of 11/16/20)

Total Hotel Units: 567

Hotel Units Occupied: 450 Number of Guests: 489

Approx. # of TAY (18-28): 58
Approx. # of Adults (29-59): 299
Approx. # of Seniors (60+): 132
Approx. # of Family Households: 0

#### **Estimated Pandemic Prioritization:**

- **A. 200** (~40%) PSH
- **B.** 120 (~25%) Senior Flex Pool
- **C.** 120 (~25%) Subsidy & RRH
- **D. 50** (~10%) Problem Solving

### Housing Options Available and Planned

Permanent Supportive Housing:

- Adult PSH: 315
- TAY PSH: 24
- Adult Flex Pool PSH: 130
- Senior Flex Pool PSH: 75

Medium-Term Subsidies & Rapid Rehousing:

- Adult Subsidies: 50
- Family RRH: 30
- TAY RRH: 45

Problem Solving:

• Adult Diversion Plus: 70

An estimated 200+ units of capacity can be carried forward to later phases of rehousing.

### Aligning Clients with Housing Capacity

### Phase 1 Rehousing Needs (as of 11/16/20)

Total Hotel Units: 567

Hotel Units Occupied: 450

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#### **Estimated Pandemic Prioritization:**

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- D. 50 (~10%) Problem Solving

### Housing Options Available and Planned

Permanent Supportive Housing:

- Adult PSH: 315
- TAY PSH: 24
- Adult Flex Pool PSH: 130
- Senior Flex Pool PSH: 75

Medium-Term Subsidies & Rapid Rehousing:

- Adult Subsidies: 50
- Family RRH: 30
- TAY RRH: 45

Problem Solving:

Adult Diversion Plus: 70

An estimated 200+ units of capacity can be carried forward to later phases of rehousing.

### Phase 2 Rehousing Needs (as of 11/20/20)

Total Hotel Units: 661

Hotel Units Occupied: 507

Number of Guests: 557

Approx. # of TAY (18-28): 19

Approx. # of Adults (29-59): 329

Approx. # of Seniors (60+): 209

Approx. # of Family Households: 0

#### **Estimated Pandemic Prioritization:**

- A. 225 (~40%) PSH
- B. 140 (~25%) Senior Flex Pool
- C. 140 (~25%) Subsidy & RRH
- D. 55 (~10%) Problem Solving

### Housing Options Available and Planned

Permanent Supportive Housing:

- Adult PSH: 190
- TAY PSH: 15
- Senior PSH: 30
- Senior Flex Pool: 100

Medium-Term Subsidy:

Adults: 110

Rapid Rehousing:

- Families: 30
- TAY: 20

Problem Solving:

Adult Diversion Plus: 55

### Aligning Clients with Housing Capacity

<b>Phase 3 Rehousing Need</b>	S
(as of 11/16/20)	

Total Hotel Units: 552 Hotel Units Occupied: 430

Number of Guests: 541

#### Site 28:

60 Family households = approx. 166 guests; RRH 60 units

### Excluding Site 28, estimated 381 individuals:

Approx. # of TAY (18-28): 11 Approx. # of Adults (29-59): 209 Approx. # of Seniors (60+): 161

#### **Estimated Pandemic Prioritization**

(excluding Site 28 households):

- A. 150 (~40%) PSH
- B. 95 (~25%) Senior Flex Pool
- C. 95 (~25%) Subsidies & RRH
- D. 40 (~10%) Problem Solving

### Housing Options Available or Planned

Permanent Supportive Housing:

- Adult PSH: 115
- TAY PSH: 5
- Senior PSH: 10
- Senior Flex Pool: 100

#### Medium-Term Subsidies:

Adults: 115

#### Rapid Rehousing:

- TAY: 20
- Family: capacity available from earlier phases

#### Problem Solving:

• Adult Diversion Plus: 50

### Phase 4 Rehousing Needs (as of 11/16/20)

Total Hotel Units: 743 Hotel Units Occupied: 583

Number of Guests: 625

Approx. # of TAY (18-28): 17

Approx. # of Adults (29-59): 312

Approx. # of Seniors (60+): 296

Approx. # of Family Households:

### Estimated Pandemic Prioritization:

- A. 250 (~40%) PSH
- B. 150 (~25%) Senior Flex Pool
- C. 150 (~25%) Subsidy & RRH
- D. 60 (~10%) Problem Solving

### Housing Options Available and Planned

### Permanent Supportive Housing:

- Adult PSH: 200
- Senior PSH: 10
- TAY PSH: 10
- Senior Flex Pool: 275

#### Medium-Term Subsidy:

Adults: 225

#### Rapid Rehousing:

• TAY: 35

#### Problem Solving:

Adult Diversion Plus: 80

## Prop C Funding Additional Immediate Needs

### Proposed Housing Investments:

- Immediate Expansion of Housing Resources
  - Newly acquired units of Permanent Supportive Housing (PSH)
  - Expand Flexible Housing Subsidy Pool for Seniors
  - Pilot 24-month housing subsidies for COVID-vulnerable adults under age 60

### Proposed Prevention Investments:

- Enhance Problem Solving Program
- Add Emergency Rent Subsidies to assist non-vulnerable clients in SIP hotels rehouse

### Proposed Shelter & Hygiene Investments:

- Extend Timeline for Unwinding SIP Hotels
  - Wind down SIP hotels via a fourphased rehousing process through November 2021
- Maintain COVID Sheltering Capacity
  - Maintain RV site for two years
  - Extend Safe Sleeping Villages for two years (otherwise slated to close March 2021)

One-Time Bonus for Frontline Workers

### Gratitude

#### Shelter in Place (SIP) Site Operators

Bayview Hunters Point Foundation Bay Area Community Services Catholic Charities Community Forward **Dolores Street Community Services Episcopal Community Services** Five Keys Heluna Health/United Council Hospitality House Larkin Street Youth Services Providence Foundation Safe House Urban Alchemy we hope

#### City Teams

Controller's Office (CON)
Department of Emergency Management (DEM)
Department of Homelessness and Supportive
Housing (HSH)
Department of Public Health (DPH)
Human Services Agency (HSA)
Mayor's Office

COVID Command Center (CCC) and all the deployed DSWs from dozens of departments

## SIP Rehousing: Appendix 1

### **Early Learnings**

The following slides include additional information and input received that informed the updates to the SIP Rehousing Proposal

### Summary of Planning Process:

- Summer 2020: City conducted financial analysis as part of budget process to determine feasibility of a rehousing plan; SIP hotels continued expansion
- Summer/Fall 2020: HSH developed a preliminary rehousing plan acknowledging it would need to evolve, particularly as SIP hotels continued expansion during this time
- October/November 2020: City ended SIP hotel expansion and HSH launched preliminary rehousing plan; data gathered as part of Phase 1 informed lessons learned
- November/December 2020: New Governor's Fund creates a window to pause rehousing and apply lessons learned to revise the plan

### Input from guests included:

- Most, but not all, guests knew SIP hotels were temporary from the start of their stay
- Guests expressed a general message of gratitude for being kept safe from the pandemic and knowledge they feel "lucky" to have the room. This was paired with confusion and anxiety about what is next.
- Communication varies widely by site, some guests had lots of clear information from their providers other sites did not
- Guests expressed anxiety about the Rehousing phase ending and not knowing what steps they can be taking to participate in the process. Many were unaware of Coordinated Entry assessment.
- Many guests feel isolated.

HSH held recent input sessions to inform ongoing planning for SIP rehousing:

- 3 meetings with the HSH Strategic Framework Advisory Committee
- LHCB Meetings
- Focus group with current SIP guests organized by Miracle Messages
- CBO operators of hotels in Phases 1 and 2
- Housing providers
- Co-Chairs of HSN, SHPN, and HESPA

### Input from providers included:

- Need for in incentive pay for staff
- Concerns about safely moving guests during surge
- Concerns about the timeline; 60-90 more days for first phase and December 2021 end
- Interest in additional data regarding guests' needs and demographics
- Interest in more detail about housing options available for guests
- Improvements needed in Housing Fair logistics and operations
- Concern about communication to guests
- Need clear communication for Housing Referrals Status clients not in SIPs
- Need for more coordination with DPH to support behavioral health needs in housing and congregate shelter

## SIP Rehousing: Appendix 2

### Client Demographic Data

Data as of 11/30/20, subject to change as more assessments are completed

### Preliminary equity analysis:

- HSH anticipates race and ethnicity data among SIP guests and those prioritized for housing will support our equity goals.
- HSH anticipates queer and transgender individuals are underrepresented within the SIP population, and we are developing plans to address this disparity

#### SUMMARY OF HOUSING REFERRAL STATUS BY PHASE

As of 11/30/20 – data subject to change

	PHASE 1	PHASE 2	PHASE 3	PHASE 4	ALL PHASES
# of Clients	470	559	541	631	2201
# of Clients with Unknown CE Status	54	272	311	424	1061
% of Clients Assessed	88%	50%	33%	31%	51%
% of Assessed Clients that are Housing Referral Status	45%	42%	26%	60%	43%

NOTE: Housing assessments are typically conducted for the Head of Household only, which is not readily available information in SIP site data. A small % of clients that appear as unassessed with unknown Coordinated Entry status may be part of a household where the Head of Household was assessed. This is particularly true for family site 28 in Phase 3.

#### Demographics





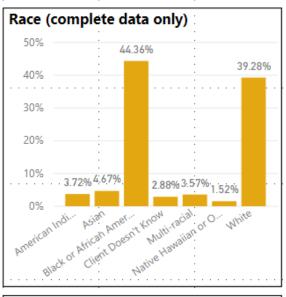
Number of Clients

2201

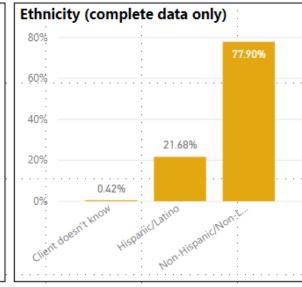
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**PHASES** 

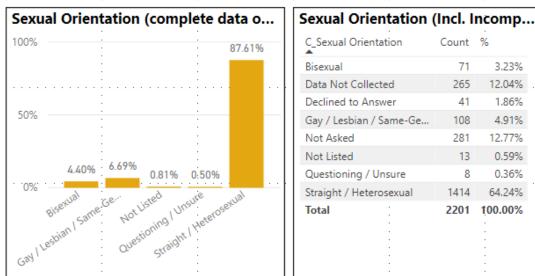
ALL



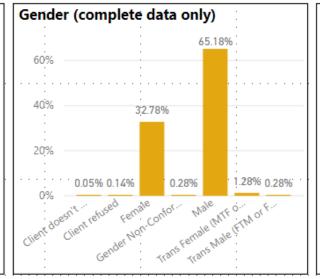
Race (Incl. Incomplete Data)			
C_Race	Count	%	
American Indian or Alaska	71	3.23%	
Asian	89	4.04% .	
Black or African American	846	38.44%	
Client Doesn't Know	55	2.50%	
Client Refused	38	1.73%	
Data Not Collected	256	11.63%	
Multi-racial	68	3.09%	
Native Hawaiian or Other	29	1.32%	
White	749	34.03%	
Total	2201	100.00%	

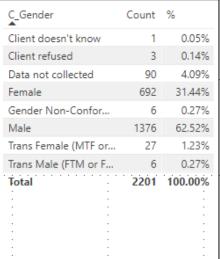


	C_Ethnicity	Count	%
	Client doesn't know	8	0.36%
	Client refused	8	0.36%
	Data not collected	279	12.68%
	Hispanic/Latino	415	18.86%
	Non-Hispanic/Non-L	1491	67.74%
	Total	2201	100.00%
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C_Sexual Orientation	Count	%
Bisexual	71	3.23%
Data Not Collected	265	12.04%
Declined to Answer	41	1.86%
Gay / Lesbian / Same-Ge	108	4.91%
Not Asked	281	12.77%
Not Listed	13	0.59%
Questioning / Unsure	8	0.36%
Straight / Heterosexual	1414	64.24%
Total	2201	100.00%
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REFERRAL

HOUSING

INFO

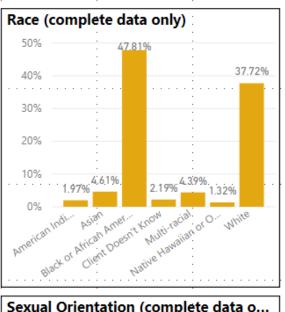
#### Demographics



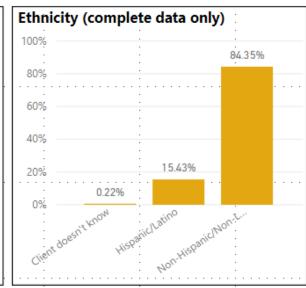


Number of Clients

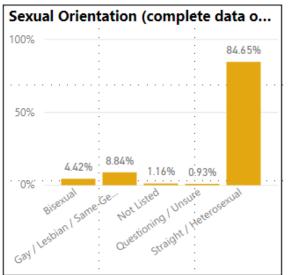
472

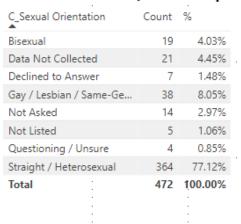


Race (Incl. Incomplete Data)			
C_Race	Count	%	
American Indian or Alaska	9	1.91%	
Asian	21	4.45%	
Black or African American	218	46.19%	
Client Doesn't Know	10	2.12%	
Client Refused	4	0.85%	
Data Not Collected	12	2.54%	
Multi-racial	20	4.24%	
Native Hawaiian or Other	6	1.27%	
White	172	36.44%	
Total	472	100.00%	
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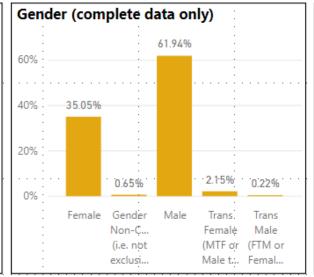


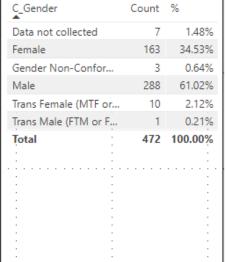
C_Ethnicity	Count	%
Client doesn't know	1	0.219
Data not collected	12	2.549
Hispanic/Latino	71	15.049
Non-Hispanic/Non-L	388	82.209
Total	472	100.009
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Sexual Orientation (Incl. Incomp...





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Data as of: 11/30/2020

### **SIP Wind Down BNL**

INFO

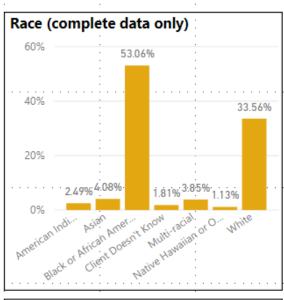
#### Demographics



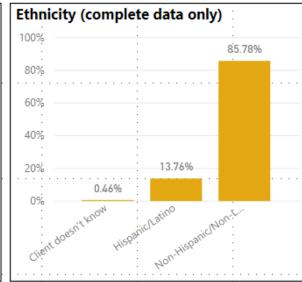


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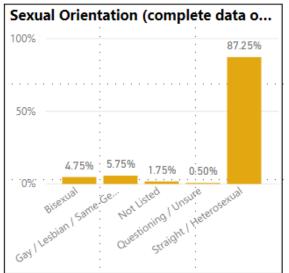
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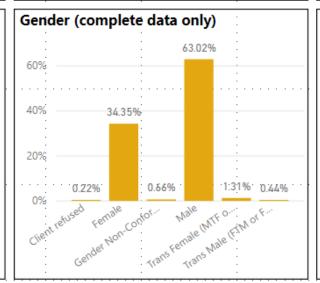
Race (Incl. Incomplete Data)			
C_Race	Count	%	
American Indian or Alaska	11	2.34%	
Asian	18	3,83% .	
Black or African American	234	49.79%	
Client Doesn't Know	8	1.70%	
Client Refused	2	0.43%	
Data Not Collected	27	5.74%	
Multi-racial	17	3.62%	
Native Hawaiian or Other	5	1.06%	
White	148	31.49%	
Total	470	100.00%	
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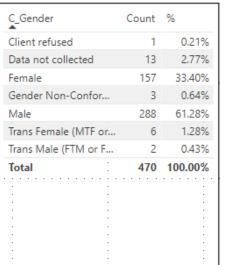


C_Ethnicity	Count	%
Client doesn't know	2	0.43%
Client refused	2	0.43%
Data not collected	32	6.81%
Hispanic/Latino	60	12.77%
Non-Hispanic/Non-L	374	79.57%
Total	470	100.00%
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Sexual Orientation (Incl. Incomp		
C_Sexual Orientation	Count	%
Bisexual	19	4.04%
Data Not Collected	36	7.66%
Declined to Answer	7	1.49%
Gay / Lesbian / Same-Ge	23	4.89%
Not Asked	27	5.74%
Not Listed	7	1.49%
Questioning / Unsure	2	0.43%
Straight / Heterosexual	349	74.26%
Total	470	100.00%
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Data as of: 11/30/2020

## SIP Rehousing: Appendix 3

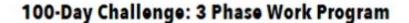
The 100-Day Challenge Team, including HSH and our community partners, prepared the following slides to explain the 100-Day Challenge and the new Rapid Rehousing and Flex Subsidy programs being piloted.

These programs are included in the Rehousing proposal as options for guest identified as COVID vulnerable through the Pandemic Prioritization.

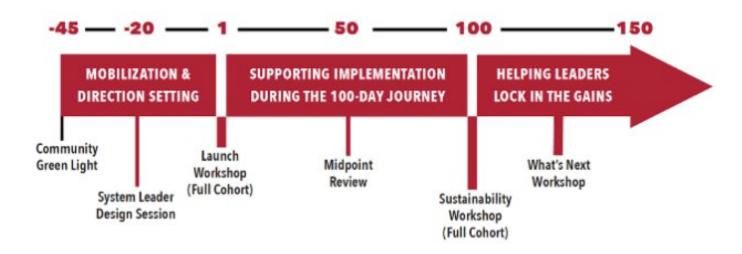
San Francisco joined the second cohort in Governor Newsom's 100 Day Challenge, a statewide effort to end and prevent homelessness with a focus on equity

## What is A 100 Day Challenge?

Rapid Result Institute's 100-Day Challenges are structured journeys for frontline teams and leaders that are designed to inspire and enable **intense collaboration**, **continuous innovation**, **and fast and disciplined execution**. Teams start this journey by setting unreasonable 100-Day Goals and developing innovative plans to achieve these. To set the stage for the journey, leaders shape and present a challenge to the team, and they create a "safe space" for the team to experiment and learn.



An RRI Catalyst supports a community through the 3 phases of this journey, including facilitating 5 workshops.



### San Francisco's Goal

In 100 days, we will connect 175 adults experiencing homelessness to safe and stable housing (leveraging Rapid Re-Housing & flexible housing subsidy pool resources) prioritization going to people who are chronically homeless and/or have disabling conditions. 70% will identify as Black, Indigenous, or People of Color (BIPOC).

## The Opportunity

During the COVID-19 pandemic, 2,#00 COVID vulnerable people experiencing homelessness were placed in hotels as part of the City's Shelter-In-Place (SIP) program.

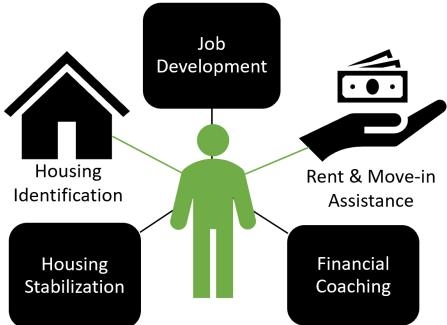
While this initiative provides crucial temporary housing, it doesn't offer long-term housing for SIP guests

City leaders and advocates are evaluating and implementing viable alternative housing solutions to SIP hotel guests that do not inadvertently force individuals back on the streets.

HSH staff and service providers are meeting with SIP guests, conducting assessments, and matching them to more sustainable housing resources

## Rapid Rehousing

Rapid Rehousing is an intervention that quickly ends homelessness by helping individuals find and move into a home in their community. Once back in housing, people are in a better position to address other challenges that may have led to their homelessness.



## Progressive Engagement

Progressive engagement supports individuals to end their homelessness as quickly as possible with the most effective and efficient use of resources for their unique situation. This approach provides more supports or a longer subsidy to those households who struggle to stabilize.

This isn't a one size fits all program. We are working to identify characteristics of each individual's unique situation to match them with the correct housing intervention and subsidy length.

## Flexible Housing Subsidy Pool

A Flexible Housing Subsidy Pool provides tenants with an ongoing subsidy to utilize in units available on the private market.

The model involves collaboration between a housing coordinator and case management partner, both of home provide ongoing in home support to help tenants meet any challenges that may come up.

This support includes reminders to pay rent, help dealing with lease violations, and ongoing landlord communication to encourage a positive relationship between landlord and tenants and ensure both parties needs are met.

# Scattered Site Housing: Rapid Rehousing and Flexible Housing Subsidy Pool

Scattered site housing is supportive housing units that are dispersed among multiple buildings or properties; achieving significant integration within the broader community

- **System wide approach:** the team is researching best practices for a system wide, scalable approach to scattered site housing.
- **Housing search database:** exploring different housing search database options for multiple nonprofit providers to use within scattered site housing programs.
  - San Francisco doesn't have a collective landlord engagement and housing search database.
- Landlord engagement: A subgroup members have been conducting outreach to local landlords and property managers to inform of the potential upcoming housing subsidy program.
- **Shared Housing:** Working to operationalize a system-wide shared housing approach to decrease rent prices

### Demonstrated success

- The current Adult Rapid Rehousing programs have seen many successes.
- Housing:
  - Housing rates for the Step Up to Freedom, Reentry Rapid Rehousing programs is 25 days from enrollment to housed.
  - Days from enrollment to housed have decreased since March 2020
- Workforce Development:
  - During the pandemic 45% of the enrolled participants lost their jobs. By paralleling job development and housing stabilization we were able to decrease the unemployment rate from 45% to 24% in 2 months.
  - Full time & part time employment rose from just 45% to 67% and we successfully exited 3 of the 40 participants prior to the subsidy end date.

## Progress To Date

- Developed and administering equity surveys to current rapid rehousing participants
- Building a supportive services portfolio including housing stabilization, job development, mental health services, addiction support, and financial coaching
- Drafted onboarding documents and Housing Preference Questionnaire
- Exploration to a system-wide landlord engagement database & a shared housing approach
  - Meeting with Padmission
- Initiated landlord outreach
  - Connected with approximately 20 landlords and discussed multiple opportunities for MOUs

## Community Support & Broad Coalition

The 100 Day Challenges team in San Francisco is led by direct service staff that provide people experiencing homelessness supportive services and housing every day.

We are continuing to invite additional organizations with specialty expertise.















## Funding Ask

We urge releasing Prop C funds for Rapid Rehousing and an expansion to the Flexible Housing Subsidy Pool because the 100-day challenge team is positioned to scale our work to meet the goal that no guest is excited from the SIP hotels to the street