In the opinion of Jones Hall, A Professional Law Corporation, San Francisco, California, Bond Counsel, subject, however to certain qualifications described herein, under existing law, the interest on the 2022A Bonds is excluded from gross income for federal income tax purposes and such interest is not an item of tax preference for purposes of the federal alternative minimum tax. In the further opinion of Bond Counsel, such interest is exempt from California personal income taxes. See "TAX MATTERS."

# \$25,130,000 IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2022A

**Dated: Date of Delivery** 

Due: September 1, as shown on inside cover

This cover page contains certain information for general reference only. It is not intended to be a summary of the security or terms of this issue. Investors must read the entire Official Statement to obtain information essential to making an informed investment decision.

The City and County of San Francisco, California (the "City") on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") with respect to Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) ("Improvement Area No. 2") is issuing Special Tax Bonds, Series 2022A (the "2022A Bonds") pursuant to a Fiscal Agent Agreement, dated as of February 1, 2022 (the "Fiscal Agent Agreement"), by and between the City and Zions Bancorporation, National Association, as fiscal agent (the "Fiscal Agent").

The 2022A Bonds are being issued to fund: (i) the acquisition of certain public facilities and improvements authorized to be financed by the District, (ii) a deposit to the 2022A Capitalized Interest Account for capitalized interest on the 2022A Bonds through September 1, 2022, (iii) a deposit to a debt service reserve fund and (iv) costs of issuance, all as further described herein. See "THE FINANCING PLAN" herein.

The 2022A Bonds will be issued in denominations of \$100,000 or any integral multiple of \$5,000 in excess thereof, shall mature on September 1 in each of the years and in the amounts, and shall bear interest as shown on the inside front cover hereof. Interest on the 2022A Bonds shall be payable on each March 1 and September 1, commencing September 1, 2022 (each an "Interest Payment Date") to the Owner thereof as of the Record Date (as defined herein) immediately preceding each such Interest Payment Date. The 2022A Bonds, when issued, will be registered in the name of Cede & Co., as nominee of The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository of the 2022A Bonds. Individual purchases of the 2022A Bonds will be made in book-entry form only. Principal of and interest and premium, if any, on the 2022A Bonds will be payable by DTC through the DTC participants. See "THE BONDS - Book-Entry System" herein. Purchasers of the 2022A Bonds will not receive physical delivery of the 2022A Bonds purchased by them.

The 2022A Bonds are subject to redemption prior to maturity as described herein. See "THE 2022A BONDS" herein.

The 2022A Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement.

The General Fund of the City is not liable for the payment of the principal of or interest on the 2022A Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the 2022A Bonds.

The Fiscal Agent Agreement authorizes the City to issue additional bonds on a parity basis with the 2022A Bonds. See "SECURITY FOR THE BONDS – Parity Bonds" herein.

The 2022A Bonds are not rated. Development within the Improvement Area No. 1 is in the early stages of development and the master developer and property owners require additional funding from future bond sales, equity and third-party financing in order to complete the proposed development within Improvement Area No. 1. See "INTRODUCTION – No Rating; Early Stage of Development; Transfer Restrictions" and "Special Risk Factors" herein for certain risk factors which should be considered, in addition to other matters set forth herein, in evaluating an investment in the 2022A Bonds.

Investment in the 2022A Bonds involves certain risks and the 2022A Bonds are not suitable investments for all types of investors. Accordingly, the 2022A Bonds are being offered and sold only to "Qualified Purchasers," which are defined in the Fiscal Agent Agreement as Qualified Institutional Buyers as defined in Rule 144A promulgated under the Securities Act of 1933 and institutional Accredited Investors (which consists of Accredited Investors within the meaning of Rule 501(a) (1), (2), (3) or (7) under the Securities Act of 1933). Pursuant to the Fiscal Agent Agreement, the 2022A Bonds may not be registered in the name of, or transferred to, and the Beneficial Owner (defined in the Fiscal Agent Agreement as any person for which a DTC participant acquires an interest in the 2022A Bonds) cannot be, any person except a Qualified Purchaser; provided, however, that 2022A Bonds registered in the name of DTC or its nominee shall be deemed to comply with the Fiscal Agent Agreement so long as each Beneficial Owner of the 2022A Bonds is a Qualified Purchaser. See "TRANSFER RESTRICTIONS" herein.

The 2022A Bonds are offered when, as and if issued, subject to approval as to their legality by Jones Hall, A Professional Law Corporation, San Francisco, California, Bond Counsel, and certain other conditions. Certain legal matters will be passed upon for the City by the City Attorney, and by Norton Rose Fulbright US LLP, Los Angeles, California, as Disclosure Counsel to the City. Certain legal matters will be passed upon for the Underwriters by their counsel Stradling Yocca Carlson & Rauth, a Professional Corporation, Newport Beach, California, and for Treasure Island Series 1, LLC by its counsel Holland & Knight, LLP, San Francisco, California. It is anticipated that the 2022A Bonds will be available for delivery through the book-entry facilities of DTC on or about February 10, 2022.

STIFEL

RBC CAPITAL MARKETS

#### MATURITY SCHEDULE

# \$25,130,000 IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2022A

\$2,855,000 4.000% Term Bonds due September 1, 2032 – Yield: 2.990% Price: 108.341° CUSIP†: 79773L AA0

\$7,505,000 4.000% Term Bonds due September 1, 2042 – Yield: 3.230% Price: 106.287<sup>C</sup> CUSIP<sup>†</sup>: 79773L AB8

\$14,770,000 4.000% Term Bonds due September 1, 2052 – Yield: 3.390% Price: 104.943<sup>C</sup> CUSIP<sup>†</sup>: 79773L AC6

<sup>&</sup>lt;sup>c</sup> Priced to optional redemption on September 1, 2031 at par.

<sup>&</sup>lt;sup>†</sup> CUSIP® is a registered trademark of the American Bankers Association. CUSIP data herein is provided by CUSIP Global Services, managed by S&P Global Market Intelligence on behalf of The American Bankers Association. This data is not intended to create a database and does not serve in any way as a substitute for the CUSIP Services. CUSIP numbers have been assigned by an independent company not affiliated with the City and are included solely for the convenience of investors. None of the City, the Underwriters, or the Municipal Advisor, is responsible for the selection or uses of these CUSIP numbers, and no representation is made as to their correctness on the 2022A Bonds or as included herein. The CUSIP number for a specific maturity is subject to being changed after the issuance of the 2022A Bonds as a result of various subsequent actions including, but not limited to, refunding in whole or in part or as a result of the procurement of secondary market portfolio insurance or other similar enhancement by investors that is applicable to all or a portion of certain maturities of the 2022A Bonds.

#### CITY AND COUNTY OF SAN FRANCISCO MAYOR

London N. Breed

#### **BOARD OF SUPERVISORS**(1)

Shamann Walton, Board President, District 10

Connie Chan, District 1 Catherine Stefani, District 2 Aaron Peskin, District 3 Gordon Mar, District 4 Dean Preston, District 5 Matt Haney, District 6 Myrna Melgar, District 7 Rafael Mandelman, District 8 Hillary Ronen, District 9 Ahsha Safai, District 11

#### **CITY ATTORNEY**

David Chiu

#### **CITY TREASURER**

José Cisneros

#### OTHER CITY AND COUNTY OFFICIALS

Carmen Chu, City Administrator
Benjamin Rosenfield, Controller
Anna Van Degna, Director, Controller's Office of Public Finance
Bob Beck, Treasure Island Director, Treasure Island Development Authority

#### PROFESSIONAL SERVICES

#### **Bond Counsel**

Jones Hall, A Professional Law Corporation San Francisco, California

#### **Disclosure Counsel**

Norton Rose Fulbright US LLP Los Angeles, California

#### **Special Tax Consultant**

Goodwin Consulting Group, Inc. Sacramento, California

#### **Municipal Advisor**

CSG Advisors Incorporated San Francisco, California

#### **Fiscal Agent**

Zions Bancorporation, National Association Los Angeles, California

<sup>(1)</sup> Under the Act, Board of Supervisors serves as the legislative body of the District.

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#### NOTICE TO INVESTORS

The information set forth herein has been obtained from the City and other sources believed to be reliable. This Official Statement is not to be construed as a contract with the purchasers of the 2022A Bonds, the complete terms and conditions being set forth in the Fiscal Agent Agreement (as described herein). Estimates and opinions are included and should not be interpreted as statements of fact. Summaries of documents do not purport to be complete statements of their provisions. No dealer, broker, salesperson or any other person has been authorized by the City, the Municipal Advisor or the Underwriters to give any information or to make any representations other than those contained in this Official Statement in connection with the offering contained herein and, if given or made, such information or representations must not be relied upon as having been authorized by the City or the Underwriters.

This Official Statement does not constitute an offer to sell or solicitation of an offer to buy, nor shall there be any offer or solicitation of such offer or any sale of the 2022A Bonds, by any person in any jurisdiction in which it is unlawful for such person to make such offer, solicitation or sale. The information and expressions of opinion herein are subject to change without notice, and neither delivery of this Official Statement nor any sale of the 2022A Bonds made thereafter shall under any circumstances create any implication that there has been no change in the affairs of the District or the City or in any other information contained herein, since the date hereof.

The 2022A Bonds are being offered and sold only to "Qualified Purchasers," which is defined in the Fiscal Agent Agreement to include Qualified Institutional Buyers as defined in Rule 144A promulgated under the Securities Act of 1933 and institutional Accredited Investors (which consists of Accredited Investors within the meaning of Rule 501(a)(1), (2), (3) or (7) under the Securities Act of 1933). Pursuant to the Fiscal Agent Agreement, the 2022A Bonds may not be registered in the name of, or transferred to, and the Beneficial Owner cannot be, any person except a Qualified Purchaser; provided, however, that 2022A Bonds registered in the name of DTC or its nominee shall be deemed to comply with the Fiscal Agent Agreement so long as each Beneficial Owner of the 2022A Bonds is a Qualified Purchaser. In addition, the face of each 2022A Bond will contain a legend indicating that it is subject to transfer restrictions as set forth in the Fiscal Agent Agreement. Each entity that is or that becomes a Beneficial Owner of a 2022A Bond shall be deemed by the acceptance or acquisition of such beneficial ownership interest to have agreed to be bound by the transfer restrictions under the Fiscal Agent Agreement. In the event that a holder of the 2022A Bonds makes an assignment of its beneficial ownership interest in the 2022A Bonds, the assignor will notify the assignee of the restrictions on purchase and transfer described herein. Any transfer of a 2022A Bond to any entity that is not a Qualified Purchaser shall be deemed null and void. See "TRANSFER RESTRICTIONS" herein.

The Underwriters have provided the following two paragraphs for inclusion in this Official Statement.

The Underwriters have reviewed the information in this Official Statement in accordance with, and as part of, their responsibilities to investors under the federal securities laws as applied to the facts and circumstances of this transaction, but the Underwriters do not guarantee the accuracy or completeness of such information.

IN CONNECTION WITH THE OFFERING OF THE 2022A BONDS, THE UNDERWRITERS MAY OVERALLOT OR EFFECT TRANSACTIONS THAT STABILIZE OR MAINTAIN THE MARKET PRICES OF THE 2022A BONDS AT LEVELS ABOVE THOSE WHICH MIGHT OTHERWISE PREVAIL IN THE OPEN MARKET. SUCH STABILIZING, IF COMMENCED, MAY BE DISCONTINUED AT ANY TIME.

This Official Statement, including any supplement or amendment hereto, is intended to be deposited with the Municipal Securities Rulemaking Board through the Electronic Municipal Market Access ("EMMA") website.

The City maintains a website with information pertaining to the City. However, the information presented therein is not incorporated into this Official Statement and should not be relied upon in making investment decisions with respect to the 2022A Bonds.

#### FORWARD LOOKING STATEMENTS

Certain statements included or incorporated by reference in this Official Statement constitute "forward-looking statements" within the meaning of the United States Private Securities Litigation Reform Act of 1995, Section 21E of the United States Securities Exchange Act of 1934, as amended, and Section 27A of the United States Securities Act of 1933, as amended. Such statements are generally identifiable by the terminology used such as "plan," "expect," "estimate," "project," "budget" or similar words.

The achievement of certain results or other expectations contained in such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause actual results, performance or achievements described to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. The City does not plan to issue any updates or revisions to the forward-looking statements set forth in this Official Statement.



The above map shows the location of the Treasure Island Project. The 2022A Bonds will be secured by Special Taxes levied in Improvement Area No. 2 (approximately 5.22 gross acres) located on certain portions of Treasure Island. The 2022A Bonds are payable from Special Tax Revenues derived from the levy of Special Taxes on Taxable Parcels (as those terms are defined herein) in Improvement Area No. 2. Each Taxable Parcel's obligation to pay Special Taxes is secured by a continuing lien on the parcel. No mortgage or deed of trust on property secures the 2022A Bonds. Improvement Area No. 2 covers a portion of Treasure Island. No special taxes levied on any portion of Treasure Island outside of Improvement Area No. 2 are pledged to the repayment of the 2022A Bonds, nor shall any property or resources of the City (including the City's taxing power except to the limited extent set forth in the Fiscal Agent Agreement) be available to pay debt service on the 2022A Bonds. See "SECURITY FOR THE BONDS."

#### OFFICIAL STATEMENT

## \$25,130,000 IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2022A

#### INTRODUCTION

#### General

This Official Statement, including the cover page, the inside cover page and the Appendices hereto, is provided to furnish certain information in connection with the issuance and sale by the City and County of San Francisco (the "City") on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") of Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Series 2022A (the "2022A Bonds"). The 2022A Bonds and any other Parity Bonds (as defined herein) are collectively referred to herein as the "Bonds."

#### **Authority for the 2022A Bonds**

The 2022A Bonds will be issued by the City on behalf of the District with respect to Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) ("Improvement Area No. 2") pursuant to the provisions of a Fiscal Agent Agreement, dated as of February 1, 2022 (the "Fiscal Agent Agreement"), by and between the City and Zions Bancorporation, National Association, as fiscal agent (the "Fiscal Agent"), pursuant to the Mello-Roos Community Facilities Act of 1982, as amended (Section 53311 *et seq.* of the Government Code of the State of California) (the "Act"), and a resolution adopted by the Board of Supervisors of the City (the "Board of Supervisors") on October 26, 2021, and approved by Mayor London N. Breed on November 5, 2021, approving the Fiscal Agent Agreement and the issuance and sale of up to \$25,130,000 of special tax bonds in one or more series (the "Bond Resolution").

#### **Use of Proceeds**

The 2022A Bonds are being issued to finance: (i) the acquisition of certain public facilities and improvements authorized to be financed by the District (the "Facilities"), (ii) a deposit to the 2022 Reserve Fund (as defined herein), (iii) a deposit to the 2022A Capitalized Interest Account for capitalized interest on the 2022A Bonds through September 1, 2022 and (iv) costs of issuance, all as further described herein. See "THE FINANCING PLAN" and "ESTIMATED SOURCES AND USES OF FUNDS" herein.

#### No Rating; Early Stage of Development; Transfer Restrictions

The 2022A Bonds are not rated. See "NO RATING" herein. The determination by the City not to obtain a rating does not, directly or indirectly, express any view by the City of the credit quality of the 2022A Bonds. The lack of a bond rating could impact the market price or liquidity for the 2022A Bonds in the secondary market. See "SPECIAL RISK FACTORS - Limited Secondary Market."

Improvement Area No. 2 is planned to be developed with five residential buildings, referred to as Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4, currently spanning seven assessor's parcels. Horizontal infrastructure necessary for the planned buildings to receive certificates of occupancy, totaling approximately \$52 million, has not yet been completed. Funding necessary to complete required infrastructure is highly dependent upon future bond sales for the District, including Improvement Area No. 2, and the City and County of San Francisco Infrastructure and Revitalization Financing District No. 1 (Treasure Island). The residential buildings to be constructed at Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 are in different stages of planning and development. As of December 1, 2021, total vertical development costs (including land acquisition) are estimated to be approximately \$750 million. None of the planned buildings are under construction. Not all permits required for construction have been obtained and construction contracts for the buildings have not been executed. Four of the five property owners expect to seek external construction financing, none of which has yet been secured; the fifth property owner plans to use internal funding for construction costs. Neither the City nor the Underwriters make any assurance that any of the forgoing conditions will be satisfied or if satisfied that such conditions will be satisfied on the timeframes described by TI Series 1 or the Merchant Builders as set forth herein. See "IMPROVEMENT AREA NO. 2" and "SPECIAL RISK FACTORS - Real Estate Investment Risks" herein.

The 2022A Bonds are being offered and sold only to "Qualified Purchasers," which is defined in the Fiscal Agent Agreement to include Qualified Institutional Buyers as defined in Rule 144A promulgated under the Securities Act of 1933 and institutional Accredited Investors (which consists of Accredited Investors within the meaning of Rule 501(a)(1), (2), (3) or (7) under the Securities Act of 1933). Pursuant to the Fiscal Agent Agreement, the 2022A Bonds may not be registered in the name of, or transferred to, and the Beneficial Owner cannot be, any person except a Qualified Purchaser; provided, however, that 2022A Bonds registered in the name of DTC or its nominee shall be deemed to comply with the Fiscal Agent Agreement so long as each Beneficial Owner (defined in the Fiscal Agent Agreement as any person for which a DTC participant acquires an interest in the 2022A Bonds) of the 2022A Bonds is a Qualified Purchaser. In addition, the face of each 2022A Bond will contain a legend indicating that it is subject to transfer restrictions as set forth in the Fiscal Agent Agreement. Each entity that is or that becomes a Beneficial Owner of a 2022A Bond shall be deemed by the acceptance or acquisition of such beneficial ownership interest to have agreed to be bound by the transfer restrictions under the Fiscal Agent Agreement. In the event that a holder of the 2022A Bonds makes an assignment of its beneficial ownership interest in the 2022A Bonds, the assignor will notify the assignee of the restrictions on purchase and transfer described herein. Any transfer of a 2022A Bond to any entity that is not a Qualified Purchaser shall be deemed null and void. See "TRANSFER RESTRICTIONS" herein.

#### The 2022A Bonds

The 2022A Bonds will be issued in denominations of \$100,000 or any integral multiple of \$5,000 in excess thereof, shall mature on September 1 in each of the years and in the amounts, and shall bear interest as shown on the inside front cover hereof. Interest on the 2022A Bonds shall be payable on each March 1 and September 1, commencing September 1, 2022 (each an "Interest Payment Date") to the Owner thereof as of the Record Date (as defined herein) immediately preceding each such Interest Payment Date, by check mailed on such Interest Payment Date or by wire transfer to an account in the United States of America made upon instructions of any Owner of \$1,000,000 or more in aggregate principal amount of 2022A Bonds delivered to the Fiscal Agent prior to the applicable Record Date. The 2022A Bonds, when issued, will be registered in the name of Cede & Co., as nominee of The Depository Trust Company, New York, New York ("DTC"). DTC will act as securities depository of the 2022A Bonds. Individual purchases of the 2022A Bonds will be made in book-entry form only. Principal of and interest and premium, if any, on the 2022A Bonds will be payable by DTC through the DTC participants. Purchasers of the 2022A Bonds

will not receive physical delivery of the 2022A Bonds purchased by them. See "THE 2022A BONDS - Book-Entry System" herein.

#### **Security for the Bonds**

The Bonds are secured by a first pledge of all Special Tax Revenues and, except as provided below, all moneys deposited in the Bond Fund (including the Special Tax Prepayments Account), and, until disbursed as provided in the Fiscal Agent Agreement, in the Special Tax Fund. The City is under no obligation to transfer any funds of the City or to levy any tax, other than the Special Taxes.

"Special Tax Revenues" means the proceeds of the Special Taxes received by the City, including any scheduled payments thereof and any Special Tax Prepayments, interest thereon and proceeds of the redemption or sale of property sold as a result of foreclosure of the lien of the Special Taxes to the amount of said lien and interest thereon, but shall not include any interest in excess of the interest due on the Bonds or any penalties collected in connection with any such foreclosure.

"Special Taxes" means the Facilities Special Tax levied by the Board of Supervisors within Improvement Area No. 2 under the Act, the Rate and Method, the Ordinance and the Fiscal Agent Agreement.

"Special Tax Prepayments" means the proceeds of any Special Tax prepayments received by the City for property in Improvement Area No. 2, less any administrative fees or penalties collected as part of any such prepayment. See "SECURITY FOR THE BONDS – General" herein.

The 2022A Bonds and all 2022A Related Parity Bonds shall be secured by a first pledge of all moneys deposited in the 2022 Reserve Fund. See "Reserve Fund" below.

In addition, the 2022A Bonds will be secured by a first pledge of all moneys deposited in the 2022A Capitalized Interest Account.

Amounts in the Improvement Fund (and the accounts therein), the Administrative Expense Fund and the Costs of Issuance Fund are not pledged to the repayment of the Bonds.

The Facilities are not pledged to the repayment of the Bonds, nor are the proceeds of any condemnation or insurance award received by the City with respect to the Facilities.

As discussed above under the caption "- No Rating; Early Stages of Development; Transfer Restrictions," development within Improvement Area No. 2 is in the early stages and investment in the 2022A Bonds involves certain risks and is not suitable for all investors. See the section of this Official Statement captioned "SPECIAL RISK FACTORS" for a discussion of certain risk factors which should be considered, in addition to the other matters set forth herein, in evaluating an investment in the 2022A Bonds.

#### **Reserve Fund**

The City, on behalf of the District, will establish the 2022 Reserve Fund as additional security for the 2022A Bonds and all 2022A Related Parity Bonds pursuant to the Fiscal Agent Agreement. The Fiscal Agent Agreement requires the 2022 Reserve Fund to be funded at the 2022 Reserve Requirement (defined below). On the date of issuance of the 2022A Bonds, proceeds of the 2022A Bonds will be deposited into the 2022 Reserve Fund so that the amount in the 2022 Reserve Fund is equal to the 2022 Reserve Requirement.

The 2022A Bonds will be secured by a first pledge of all moneys deposited in the 2022 Reserve Fund. The moneys in the 2022 Reserve Fund (except as otherwise provided in the Fiscal Agent Agreement) are dedicated to the payment of the principal of, and interest and any premium on, the 2022A Bonds and all 2022A Related Parity Bonds that might be issued in the future as provided in the Fiscal Agent Agreement and in the Act until all of the 2022A Bonds and all 2022A Related Parity Bonds, if any, have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose under the Fiscal Agent Agreement. See "SECURITY FOR THE BONDS – 2022 Reserve Fund" herein.

#### **Foreclosure Covenant**

The City, on behalf of the District, has covenanted for the benefit of the owners of the Bonds that, under certain circumstances described herein, the City will commence judicial foreclosure proceedings with respect to delinquent Special Taxes on property within the Improvement Area No. 2, and will diligently pursue such proceedings to completion. See "SECURITY FOR THE BONDS –Special Tax Fund" and "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein.

#### **Limited Obligations**

The Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The Bonds are not payable from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or interest on the Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

#### **Treasure Island Project**

The "Treasure Island Project" entails the development of portions of the naturally-formed Yerba Buena Island ("Yerba Buena Island") and the artificially created Treasure Island ("Treasure Island"), both located in the middle of the San Francisco Bay between downtown San Francisco and the City of Oakland. Yerba Buena Island and Treasure Island are accessible by Interstate Highway 80 via the San Francisco-Oakland Bay Bridge (which passes through Yerba Buena Island) and connected by a causeway.

The Treasure Island Project consists of approximately 461 acres (the "Treasure Island Project Site"). The Treasure Island Project is entitled under the Planning Code for the development of up to 8,000 residential units, up to approximately 140,000 square feet of new commercial and retail space, adaptive reuse of three historic buildings with up to 311,000 square feet of commercial/flex space, up to 500 hotel rooms, up to approximately 100,000 square feet of office space, 290 plus acres of open space, 22 miles of walking/biking paths, playing fields, a marina, and a ferry terminal.

A portion of the Treasure Island Project Site is located on land that was previously the site of a United States Naval Station ("Naval Station Treasure Island" or "NSTI"). In 1993, Congress selected NSTI for closure and disposition by the Base Realignment and Closure Commission. The Department of Defense later designated the City as the initial local reuse authority responsible for the conversion of NSTI under the federal disposition process. In July 1996, after an extensive community planning effort, the City's Mayor, Board of Supervisors, Planning Commission, and the Citizens Reuse Committee unanimously endorsed a Draft Reuse Plan (the "Reuse Plan") for NSTI to serve as the basis for the preliminary redevelopment plan for NSTI.

In 1997, the Board of Supervisors authorized the creation of the Treasure Island Development Authority, a California nonprofit public benefit corporation ("TIDA"), to serve as the entity responsible for the reuse and development of NSTI, taking over such responsibility from the City. In addition, the Board of Supervisors designated TIDA as a redevelopment agency with powers over NSTI under the Treasure Island Conversion Act of 1997.

In 2003, after completion of a competitive selection process, Treasure Island Community Development, LLC, a California limited liability company ("TICD"), was selected to serve as master developer for the Treasure Island Project. TICD is a joint venture comprised of various affiliates of Lennar Corporation ("Lennar"), Stockbridge Capital Group, LLC ("Stockbridge"), Kenwood Investments ("Kenwood"), Wilson Meany, LP ("Wilson Meany") and others. See "THE TREASURE ISLAND PROJECT - TICD and the Treasure Island Project" herein.

In 2011, TIDA and the City certified an Environmental Impact Report and approved the Treasure Island Project entitlements, a General Plan Amendment, adoption of Planning Code Section 749.72 that established the Treasure Island/Yerba Buena Island Special Use District (the "TI/YBI SUD"), a Design for Development ("D4D") that established design standards and guidelines, and a Development Agreement vesting those entitlements.

In 2014, the United States of America, acting by and through the Department of the Navy (the "Navy"), and TIDA entered into an Economic Development Conveyance Memorandum of Agreement (as amended and supplemented from time to time, the "Conveyance Agreement") that governs the terms and conditions for the transfer of NSTI from the Navy to TIDA. Under the Conveyance Agreement, the Navy must convey NSTI to TIDA in phases after the Navy has completed environmental remediation and issued a finding of suitability to transfer for specified parcels of NSTI or portions thereof. To date, the Navy has conveyed five separate conveyances to TIDA, including all of the property within Improvement Area No. 2.

The Treasure Island Project will be carried out by, or at the direction of, TICD in accordance with the Disposition and Development Agreement between TIDA and TICD, dated as of June 28, 2011 (as amended from time to time, the "DDA"), and the Development Agreement between the City and TICD dated as of June 28, 2011 (as amended from time to time, the "DA"), and related Treasure Island Project approvals (including the Mitigation Monitoring and Reporting Program adopted by TIDA and the City in reliance on the Treasure Island/Yerba Buena Island Environmental Impact Report), the D4D, and the TI/YBI SUD.

TICD is developing the Treasure Island Project in Major Phases and Sub-Phases by transferring property related to such phases to one or more phase developers (separate entities within TICD). The phase developers, in turn, are developing the phase by transferring property to one or more merchant builders.

For additional information regarding the Treasure Island Project, Improvement Area No. 2, TICD and the development plans for the Treasure Island Project and Improvement Area No. 2, see "THE TREASURE ISLAND PROJECT" and "IMPROVEMENT AREA NO. 2" herein.

#### Improvement Area No. 2 and the Treasure Island Project

The property in Improvement Area No. 2 is part of the larger Treasure Island Project. Improvement Area No. 2 covers about 5.22 gross acres, all of which is located on Treasure Island. A wholly-owned subsidiary of TICD, Treasure Island Series 1, LLC, a Delaware limited liability company ("TI Series 1"), is developing the property in Improvement Area No. 2. Improvement Area No. 2 is located within Sub-Phases of Major Phase 1 (as defined in the DDA) known as Sub-Phases 1B, 1C and 1E. Development blocks within these Sub-Phases have been divided into sub-blocks of developable land (each, a "Sub-

Block"). Improvement Area No. 2 is planned to be developed with five residential buildings currently spanning seven assessor parcels. The five Sub-Blocks and expected development within each is summarized in the table below:

		Market Rate	Inclusionary	Total Number of
Sub-Block	Expected Development <sup>(1)</sup>	<u>Units</u>	<u>Units</u>	<b>Planned Units</b>
$B1^{(2)}$	Residential rental apartments <sup>(3)</sup>	111	6	117
C2.2	Residential rental apartments <sup>(3)</sup>	169	9	178
C2.3	For-sale residential condominiums <sup>(3)</sup>	72	4	76
$C2.4^{(4)}$	Residential rental apartments <sup>(3)</sup>	226	24	250
$C3.4^{(5)}$	For-sale residential condominiums <sup>(3)</sup>	<u>142</u>	_7	<u>149</u>
Totals		720	50	770

<sup>(1)</sup> See "IMPROVEMENT AREA NO. 2 - Merchant Builder Development and Financing Plans" for a discussion of development status.

On February 22, 2016, TI Series 1 acquired from TIDA Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4. On November 9, 2020, Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 were sold to five Merchant Builders (as defined herein). TIDA retained leasehold and public property that will be developed by TICD Developer (as defined herein) within Sub-Phases 1B and 1C including Building 1, the Building 1 Plaza, Marina Plaza, Clipper Cove Promenade 1, Cityside Waterfront Park 1, Cultural Park, Cityside Waterfront Park 2 and various streets within these Sub-Phases. None of such leasehold and public property are subject to the Special Tax.

In 2018, TI Series 1 commenced construction of various infrastructure improvements required for the development of Improvement Area No. 2, including the removal of underground utilities, geotechnical stabilization, construction of all new public roads, a new joint trench system, and improvements along the Treasure Island Causeway that delivers utilities between Treasure Island and Yerba Buena Island. As of December 1, 2021, geotechnical improvements on the Improvement Area No. 2 pads are complete, and joint trench, public roads, and improvements along the Causeway are expected to be significantly complete in the first quarter of 2022.

See the captions "TREASURE ISLAND PROJECT —Initial Phase Approvals and Land Transfers" and "IMPROVEMENT AREA NO. 2—Infrastructure Development and Financing Plan" herein.

#### **Appraisal**

Integra Realty Resources, Inc. (the "Appraiser") has been retained by the City and has prepared an Appraisal Report dated January 4, 2022 (the "Appraisal Report") with a valuation date of December 1, 2021, estimating the market value of the fee simple interest in the appraised parcels within Improvement Area No. 2. The Appraisal Report appraised the value of Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4.

The Appraisal Report reflects that the aggregate, or cumulative, market values, by ownership, of the fee simple interest in the appraised properties in Improvement Area No. 2 is \$93,500,000, subject to certain assumptions and limiting conditions set forth in the Appraisal Report. The Appraisal Report, which is included in Appendix G, should be read in its entirety by prospective purchasers of the 2022A Bonds.

<sup>(2)</sup> Comprised of development parcels B1.1 and B1.2, but referred to collectively herein as Sub-Block B1.

<sup>(3)</sup> Inclusionary units within each Sub-Block are not subject to Special Taxes.

<sup>(4)</sup> The planned development at Sub-Block C2.4 is also sometimes referred to herein as the "Tidal House."

<sup>(5)</sup> Comprised of development parcels C3.3 and C3.4, but referred to collectively herein as Sub-Block C3.4. *Source: TI Series 1.* 

The value of individual parcels in Improvement Area No. 2 may vary significantly, and no assurance can be given that if Special Taxes levied on one or more of the parcels become delinquent, and if the delinquent parcels were to be offered for sale at a judicial foreclosure sale, that any bid would be received for the property or, if a bid is received, that such bid would be sufficient to pay such parcel's delinquent Special Taxes. See "IMPROVEMENT AREA NO. 2 – Projected Special Tax Levy, Assessed Values and Value-to-Lien Ratios," "SPECIAL RISK FACTORS – Bankruptcy and Foreclosure" and "SPECIAL RISK FACTORS – Tax Delinquencies."

See the caption "IMPROVEMENT AREA NO. 2 – Property Values" and Appendix G. None of the City, the District or the Underwriters make any representation as to the accuracy or completeness of the Appraisal Report.

#### Formation of the District and Improvement Area No. 2

The District was formed by the City pursuant to the Act. The Act was enacted by the State of California (the "State") Legislature to provide an alternative method of financing certain public capital facilities and services, especially in developing areas of the State. Any local agency (as such term is defined in the Act) may establish a district to provide for and finance the cost of eligible public facilities and services. Generally, the legislative body of the local agency that forms a district acts on behalf of such district as its legislative body. Subject to approval by two-thirds of the votes cast at an election and compliance with the other provisions of the Act, a legislative body of a local agency may cause the district to issue bonds and may levy and collect a special tax within such district to repay such indebtedness. The Board of Supervisors serves as the legislative body of the District.

Pursuant to the Act, the Board of Supervisors adopted the necessary resolutions stating its intent to establish the District, to authorize the levy of Special Taxes (as such term is defined in this Official Statement) on taxable property within the boundaries of the District, and enable the District to incur bonded indebtedness. Following public hearings conducted pursuant to the provisions of the Act, the Board of Supervisors adopted resolutions establishing the District and designating Improvement Area No. 1, and calling special elections to submit the authorization of the levy of the Special Taxes and the incurring of bonded indebtedness to the qualified electors of Improvement Area No. 1, including (i) Resolution No. 8-17 (the "Resolution 8-17") adopted by the Board of Supervisors on January 24, 2017, pursuant to which the City formed the District, designated a future annexation area for the District (the "Future Annexation Area") and designated Improvement Area No. 1; and (ii) Ordinance No. 22-17 adopted by the Board of Supervisors on January 31, 2017, providing for the levy of the Special Taxes (the "Ordinance"), including within improvement areas within the District designated in the future.

The Resolution 8-17 established procedures to designate other improvement areas within the District. Pursuant to such procedures, on April 13, 2020, TI Series 1 who comprised the qualified elector of Improvement Area No. 2, authorized annexation of Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 into the District and designation of Improvement Area No. 2. TI Series 1 also approved the District incurring bonded indebtedness with respect to Improvement Area No. 2 in an aggregate principal amount not to exceed \$278,200,000 and the rate and method of apportionment of the special taxes (the "Rate and Method") for Improvement Area No. 2. Such actions were later confirmed by resolution of the Board of Supervisors. See the captions "FORMATION OF THE DISTRICT AND IMPROVEMENT AREA NO. 2" and "IMPROVEMENT AREA NO. 2" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

As of the date of this Official Statement, there are three improvement areas in the District: Improvement Area No. 1 (consisting of certain property on Yerba Buena Island), Improvement Area No. 2 (consisting of certain property on Treasure Island, as described in this Official Statement), and

Improvement Area No. 3 (consisting of certain other property on Treasure Island). In 2020 and 2021, the City issued special tax bonds secured by special taxes in Improvement Area No. 1. The special taxes collected in Improvement Area No. 1 and Improvement Area No. 3 are not available for payment of debt service on the Bonds. Moreover, the City may annex all or any portion of the Future Annexation Area as a separate improvement area, but the special taxes or other moneys derived from such subsequently-created improvement areas would not be available for payment of debt service on the Bonds. Special Taxes levied in Improvement Area No. 2 will not be available to pay debt service on bonds issued by the City for the District with respect to such other improvement areas. The City does not anticipate annexing any portion of the Future Annexation Area into Improvement Area No. 2.

#### **Continuing Disclosure**

The City has agreed to provide, or cause to be provided, to the Municipal Securities Rulemaking Board ("MSRB") certain annual financial information and operating data and notice of certain enumerated events. The City's covenants have been made in order to assist the Underwriters in complying with the Securities and Exchange Commission's Rule 15c2-12 ("Rule 15c2-12"). See the caption "CONTINUING DISCLOSURE" and Appendix E-l for a description of the specific nature of the annual reports and notices of enumerated events to be filed by the City.

In addition, TI Series 1 and each Merchant Builder (or a related company on the Merchant Builder's behalf) have agreed to execute separate continuing disclosure undertakings that provide, or cause to be provided, to the MSRB certain information on a semiannual basis and notice of certain enumerated events. See the caption "CONTINUING DISCLOSURE" and Appendices E-2 and E-3 for a description of the specific nature of the semiannual reports and notices of enumerated events to be filed by TI Series 1 and Merchant Builders.

The continuing disclosure undertakings by TI Series 1 and Merchant Builders are independent of the City's continuing disclosure obligation, and the City shall have no authority to compel TI Series 1 and Merchant Builders to provide the information as and when promised thereunder, respectively.

#### **Further Information**

Brief descriptions of the 2022A Bonds, the security for the Bonds, special risk factors, the District, Improvement Area No. 2, the City and other information are included in this Official Statement. Such descriptions and information do not purport to be comprehensive or definitive. The descriptions herein of the 2022A Bonds, the Fiscal Agent Agreement, resolutions and other documents are qualified in their entirety by reference to the forms thereof and the information with respect thereto included in the 2022A Bonds, the Fiscal Agent Agreement, such resolutions and other documents. All such descriptions are further qualified in their entirety by reference to laws and to principles of equity relating to or affecting generally the enforcement of creditors' rights. For definitions of certain capitalized terms used herein and not otherwise defined, and a description of certain terms relating to the 2022A Bonds, see APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" hereto.

#### THE FINANCING PLAN

The 2022A Bonds are being issued to finance the following: (i) the Facilities, (ii) a deposit to the 2022 Reserve Fund, (iii) a deposit to the 2022A Capitalized Interest Account for capitalized interest on the 2022A Bonds through September 2022 and (iv) costs of issuance. Proceeds of the 2022A Bonds are expected to be used, to finance acquisition and construction of public facilities, including sewer improvements, storm drain improvements, street facilities, curb, gutter and sidewalk improvements, streetlights and traffic signals, and incidental expenses related to the planning, design and completion of

such facilities. The portion of such backbone infrastructure to be financed has been completed by TICD, its predecessors, and its subsidiaries and a portion of the proceeds of the 2022A Bonds will be used to reimburse TICD for a portion of the costs thereof.

#### ESTIMATED SOURCES AND USES OF FUNDS

The estimated sources and uses of funds is set forth below:

Sources of Funds	
Principal Amount	\$25,130,000.00
Premium	1,440,056.00
Total Sources	\$26,570,056.00
<u>Uses of Funds</u>	
Deposit to Improvement Fund	\$23,111,929.33
Deposit to 2022 Reserve Fund	1,895,200.00
Deposit to 2022A Capitalized Interest Account <sup>(1)</sup>	561,236.67
Costs of Issuance <sup>(2)</sup>	1,001,690.00
Total Uses	\$26,570,056.00

<sup>(1)</sup> Represents capitalized interest on the 2022A Bonds through September 1, 2022.

#### THE 2022A BONDS

#### **Description of the 2022A Bonds**

The 2022A Bonds will be issued as fully registered bonds, in denominations of \$100,000 or any integral multiple of \$5,000 in excess thereof within a single maturity and will be dated and bear interest from the date of their delivery, at the rates set forth on the inside cover page hereof. The 2022A Bonds will be issued in fully registered form, without coupons. The 2022A Bonds will mature on September 1 in the principal amounts and years as shown on the inside cover page hereof.

The 2022A Bonds will bear interest at the rates set forth on the inside cover page hereof, payable on the Interest Payment Dates in each year. Interest on all 2022A Bonds shall be calculated on the basis of a 360-day year composed of twelve 30-day months. Each 2022A Bond shall bear interest from the Interest Payment Date next preceding the date of authentication thereof unless (i) it is authenticated on an Interest Payment Date, in which event it shall bear interest from such date of authentication, or (ii) it is authenticated prior to an Interest Payment Date and after the close of business on the Record Date preceding such Interest Payment Date, in which event it shall bear interest from such Interest Payment Date, or (iii) it is authenticated on or before the Record Date preceding the first Interest Payment Date, in which event it shall bear interest from the dated date of the 2022A Bonds; provided, however, that if at the time of authentication of a 2022A Bond, interest is in default thereon, such 2022A Bond shall bear interest from the Interest Payment Date to which interest has previously been paid or made available for payment thereon.

Interest on the 2022A Bonds (including the final interest payment upon maturity or earlier redemption), is payable on the applicable Interest Payment Date by check of the Fiscal Agent mailed by first class mail to the registered Owner thereof at such registered Owner's address as it appears on the registration books maintained by the Fiscal Agent at the close of business on the Record Date preceding

<sup>(2)</sup> Includes Underwriters' discount, fees and expenses for Bond Counsel, Disclosure Counsel, the Municipal Advisor, the Special Tax Consultant, the Fiscal Agent and its counsel, costs of printing the Official Statement, and other costs of issuance of the 2022A Bonds.

the Interest Payment Date, or by wire transfer to an account located in the United States of America made on such Interest Payment Date upon written instructions of any Owner of \$1,000,000 or more in aggregate principal amount of 2022A Bonds delivered to the Fiscal Agent prior to the applicable Record Date, which instructions shall continue in effect until revoked in writing, or until such 2022A Bonds are transferred to a new Owner. "Record Date" means the fifteenth day of the calendar month next preceding the applicable Interest Payment Date, whether or not such day is a Business Day. The interest, principal of and any premium on the 2022A Bonds are payable in lawful money of the United States of America, with principal and any premium payable upon surrender of the 2022A Bonds at the Principal Office of the Fiscal Agent. All 2022A Bonds paid by the Fiscal Agent pursuant to this Section shall be canceled by the Fiscal Agent.

#### Redemption

*Optional Redemption.* The 2022A Bonds maturing on or after September 1, 2032 are subject to optional redemption as directed by the City, from sources of funds other than prepayments of Special Taxes, prior to their stated maturity on any date on or after September 1, 2028, as a whole or in part, at a redemption price (expressed as a percentage of the principal amount of the 2022A Bonds to be redeemed), as set forth below, together with accrued interest thereon to the date fixed for redemption:

	Redemption
Redemption Dates	<u>Price</u>
September 1, 2028 through August 31, 2029	103%
September 1, 2029 through August 31, 2030	102
September 1, 2030 through August 31, 2031	101
September 1, 2031 and any date thereafter	100

*Mandatory Sinking Fund Redemption.* The 2022A Bonds maturing on September 1, 2032 (the "Term 2022A Bonds (2032)") are subject to mandatory redemption in part by lot, from sinking fund payments made by the City from the Bond Fund, at a redemption price equal to the principal amount thereof to be redeemed, together with accrued interest to the redemption date, without premium, in the aggregate respective principal amounts all as set forth in the following table:

Sinking Fund	
Redemption Date	Principal Amount
(September 1)	Subject to Redemption
2023	\$140,000
2024	165,000
2025	195,000
2026	225,000
2027	260,000
2028	295,000
2029	335,000
2030	370,000
2031	415,000
2032 (maturity)	455,000

Provided, however, if some but not all of the Term 2022A Bonds (2032) have been redeemed pursuant to optional redemption or redemption from Special Tax Prepayments, the total amount of all future Sinking Fund Payments shall be reduced by the aggregate principal amount of Term 2022A Bonds (2032) so redeemed, to be allocated among such Sinking Fund Payments on a *pro rata* basis in integral multiples of \$5,000 as determined by the Fiscal Agent, notice of which determination (which shall consist of a revised sinking fund schedule) shall be given by the City to the Fiscal Agent.

The 2022A Bonds maturing on September 1, 2042 (the "Term 2022A Bonds (2042)") are subject to mandatory redemption in part by lot, from sinking fund payments made by the City from the Bond Fund, at a redemption price equal to the principal amount thereof to be redeemed, together with accrued interest to the redemption date, without premium, in the aggregate respective principal amounts all as set forth in the following table:

Sinking Fund	
Redemption Date	Principal Amount
(September 1)	Subject to Redemption
2033	\$500,000
2034	550,000
2035	600,000
2036	655,000
2037	710,000
2038	770,000
2039	830,000
2040	895,000
2041	960,000
2042 (maturity)	1,035,000

Provided, however, if some but not all of the Term 2022A Bonds (2042) have been redeemed pursuant to optional redemption or redemption from Special Tax Prepayments, the total amount of all future Sinking Fund Payments shall be reduced by the aggregate principal amount of Term 2022A Bonds (2042) so redeemed, to be allocated among such Sinking Fund Payments on a *pro rata* basis in integral multiples of \$5,000 as determined by the Fiscal Agent, notice of which determination (which shall consist of a revised sinking fund schedule) shall be given by the City to the Fiscal Agent.

The 2022A Bonds maturing on September 1, 2052 (the "Term 2022A Bonds (2052)") are subject to mandatory redemption in part by lot, from sinking fund payments made by the City from the Bond Fund, at a redemption price equal to the principal amount thereof to be redeemed, together with accrued interest to the redemption date, without premium, in the aggregate respective principal amounts all as set forth in the following table:

Sinking Fund	
Redemption Date	Principal Amount
(September 1)	Subject to Redemption
2043	\$1,105,000
2044	1,185,000
2045	1,265,000
2046	1,355,000
2047	1,445,000
2048	1,540,000
2049	1,620,000
2050	1,685,000
2051	1,750,000
2052 (maturity)	1,820,000

Provided, however, if some but not all of the Term 2022A Bonds (2052) have been redeemed pursuant to optional redemption or redemption from Special Tax Prepayments, the total amount of all future Sinking Fund Payments shall be reduced by the aggregate principal amount of Term 2022A Bonds (2052) so redeemed, to be allocated among such Sinking Fund Payments on a *pro rata* basis in integral multiples

of \$5,000 as determined by the Fiscal Agent, notice of which determination (which shall consist of a revised sinking fund schedule) shall be given by the City to the Fiscal Agent.

**Redemption from Special Tax Prepayments.** Special Tax Prepayments and any corresponding transfers from the 2022 Reserve Fund shall be used to redeem 2022A Bonds on the next Interest Payment Date for which notice of redemption can timely be given, among series and maturities so as to maintain substantially the same Debt Service profile for the Bonds as in effect prior to such redemption and by lot within a maturity, at a redemption price (expressed as a percentage of the principal amount of the 2022A Bonds to be redeemed), as set forth below, together with accrued interest to the date fixed for redemption:

Redemption Date	Redemption Price
Any Interest Payment Date on or before March 1, 2029	103%
On September 1, 2029 and March 1, 2030	102
On September 1, 2030 and March 1, 2031	101
On September 1, 2031 and any Interest Payment Date thereafter	100

Notice of Redemption. The Fiscal Agent shall cause notice to be sent at least twenty (20) days but not more than sixty (60) days prior to the date fixed for redemption, to the Securities Depositories, and to the respective registered Owners of any 2022A Bonds designated for redemption, at their addresses appearing on the Bond registration books in the Principal Office of the Fiscal Agent; but such mailing shall not be a condition precedent to such redemption and failure to send or to receive any such notice, or any defect therein, shall not affect the validity of the proceedings for the redemption of such Bonds. In addition, the Fiscal Agent shall file each notice of redemption with the MSRB through its Electronic Municipal Market Access system ("EMMA"). Such notice shall state the redemption date and the redemption price and, if less than all of the then Outstanding 2022A Bonds are to be called for redemption shall state as to any 2022A Bond called in part the principal amount thereof to be redeemed, and shall require that such 2022A Bonds be then surrendered at the Principal Office of the Fiscal Agent for redemption at the said redemption price, and shall state that further interest on such 2022A Bonds will not accrue from and after the redemption date. The cost of mailing any such redemption notice and any expenses incurred by the Fiscal Agent in connection therewith shall be paid by the City from amounts in the Administrative Expense Fund. The City has the right to rescind any notice of the optional redemption of 2022A Bonds by written notice to the Fiscal Agent on or prior to the date fixed for redemption. Any notice of redemption shall be cancelled and annulled if for any reason funds will not be or are not available on the date fixed for redemption for the payment in full of the 2022A Bonds then called for redemption, and such cancellation shall not constitute a default under the Fiscal Agent Agreement. The City and the Fiscal Agent have no liability to the Owners or any other party related to or arising from such rescission of redemption. The Fiscal Agent shall send notice of such rescission of redemption in the same manner as the original notice of redemption was sent under the Fiscal Agent Agreement.

Selection of Bonds for Redemption. Except as provided under the Fiscal Agent Agreement provisions described above under the captions "— Optional Redemption," "— Mandatory Sinking Fund Redemption" and "— Redemption from Special Tax Prepayments," whenever provision is made in the Fiscal Agent Agreement for the redemption of less than all of the 2022A Bonds of any maturity or any given portion thereof, the City shall select the 2022A Bonds or portions thereof to be redeemed, from all Bonds or such given portion thereof not previously called for redemption, and the Fiscal Agent shall select the Bonds or portions thereof to be redeemed by lot within a maturity and notify the City.

**Purchase of Bonds in Lieu of Redemption.** In lieu of redemption under the Fiscal Agent Agreement, moneys in the Bond Fund or other funds provided by the City may be used and withdrawn by

the Fiscal Agent for purchase of Outstanding 2022A Bonds, upon the filing with the Fiscal Agent of an Officer's Certificate requesting such purchase, at public or private sale as and when, and at such prices (including brokerage and other charges) as such Officer's Certificate may provide, but in no event may 2022A Bonds be purchased at a price in excess of the principal amount thereof, plus interest accrued to the date of purchase and any premium which would otherwise be due if such Bonds were to be redeemed in accordance with the Fiscal Agent Agreement. All 2022A Bonds purchased by the Fiscal Agent will be canceled by the Fiscal Agent.

#### The Fiscal Agent

Zions Bancorporation, National Association has been appointed as the Fiscal Agent for all of the Bonds under the Fiscal Agent Agreement. For a further description of the rights and obligations of the Fiscal Agent pursuant to the Fiscal Agent Agreement, see APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" hereto.

#### **Book-Entry System**

DTC will act as securities depository for the 2022A Bonds. The 2022A Bonds will be registered in the name of Cede & Co. (DTC's partnership nominee), and will be available to ultimate purchasers (referred to herein as "Beneficial Owners") in the denomination of \$100,000 or any integral multiple in of \$5,000 in excess thereof, under the book-entry system maintained by DTC. Beneficial Owners of 2022A Bonds will not receive physical certificates representing their interest in the Bonds. So long as the 2022A Bonds are registered in the name of Cede & Co., as nominee of DTC, references herein to the Owners shall mean Cede & Co., and shall not mean the Beneficial Owners of the 2022A Bonds. Payments of the principal of, premium, if any, and interest on the 2022A Bonds will be made directly to DTC, or its nominee, Cede & Co., by the Fiscal Agent, so long as DTC or Cede & Co. is the registered owner of the 2022A Bonds. Disbursements of such payments to DTC's Participants is the responsibility of DTC and disbursements of such payments to the Beneficial Owners is the responsibility of DTC's Participants and Indirect Participants. See APPENDIX F – "BOOK-ENTRY ONLY SYSTEM" hereto.

#### **Debt Service**

The following is the debt service schedule for the 2022A Bonds, assuming no redemptions other than mandatory sinking fund redemptions, as well as the projected Maximum Special Tax Revenues. See also Table 17 in "IMPROVEMENT AREA NO. 2 - Projected and Hypothetical Special Tax Levy, Assessed Values and Value-to-Lien Ratios" herein. The table does not present any Parity Bonds that could be issued. See "SECURITY FOR THE BONDS – Parity Bonds" herein.

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				Maximum		Net Available	
Year		2022A Bonds		Annual Special	Administrative	Special	<b>Debt Service</b>
Ending(1)	<b>Principal</b>	Interest(2)	<b>Total</b>	Tax Revenues(3)	<b>Expenses</b>	Tax Revenues(4)	Coverage (5)(6)
2022	\$ -	\$ 561,236.67	\$561,236.67	\$ -	\$ -	\$ -	
2023	140,000.00	1,005,200.00	1,145,200.00	2,917,637.00	(110,000.00)	2,807,637.00	245%
2024	165,000.00	999,600.00	1,164,600.00	2,975,989.74	(112,200.00)	2,863,789.74	246
2025	195,000.00	993,000.00	1,188,000.00	3,035,509.53	(114,444.00)	2,921,065.53	246
2026	225,000.00	985,200.00	1,210,200.00	3,096,219.73	(116,732.88)	2,979,486.85	246
2027	260,000.00	976,200.00	1,236,200.00	3,158,144.12	(119,067.54)	3,039,076.58	246
2028	295,000.00	965,800.00	1,260,800.00	3,221,307.00	(121,448.89)	3,099,858.11	246
2029	335,000.00	954,000.00	1,289,000.00	3,285,733.14	(123,877.87)	3,161,855.28	245
2030	370,000.00	940,600.00	1,310,600.00	3,351,447.81	(126,355.42)	3,225,092.38	246
2031	415,000.00	925,800.00	1,340,800.00	3,418,476.76	(128,882.53)	3,289,594.23	245
2032	455,000.00	909,200.00	1,364,200.00	3,486,846.30	(131,460.18)	3,355,386.11	246
2033	500,000.00	891,000.00	1,391,000.00	3,556,583.22	(134,089.39)	3,422,493.84	246
2034	550,000.00	871,000.00	1,421,000.00	3,627,714.89	(136,771.17)	3,490,943.71	246
2035	600,000.00	849,000.00	1,449,000.00	3,700,269.18	(139,506.60)	3,560,762.59	246
2036	655,000.00	825,000.00	1,480,000.00	3,774,274.57	(142,296.73)	3,631,977.84	245
2037	710,000.00	798,800.00	1,508,800.00	3,849,760.06	(145,142.66)	3,704,617.40	246
2038	770,000.00	770,400.00	1,540,400.00	3,926,755.26	(148,045.52)	3,778,709.74	245
2039	830,000.00	739,600.00	1,569,600.00	4,005,290.37	(151,006.43)	3,854,283.94	246
2040	895,000.00	706,400.00	1,601,400.00	4,085,396.17	(154,026.56)	3,931,369.62	245
2041	960,000.00	670,600.00	1,630,600.00	4,167,104.10	(157,107.09)	4,009,997.01	246
2042	1,035,000.00	632,200.00	1,667,200.00	4,250,446.18	(160,249.23)	4,090,196.95	245
2043	1,105,000.00	590,800.00	1,695,800.00	4,335,455.10	(163,454.21)	4,172,000.89	246
2044	1,185,000.00	546,600.00	1,731,600.00	4,422,164.20	(166,723.30)	4,255,440.91	246
2045	1,265,000.00	499,200.00	1,764,200.00	4,510,607.49	(170,057.76)	4,340,549.72	246
2046	1,355,000.00	448,600.00	1,803,600.00	4,600,819.64	(173,458.92)	4,427,360.72	245
2047	1,445,000.00	394,400.00	1,839,400.00	4,692,836.03	(176,928.10)	4,515,907.93	246
2048	1,540,000.00	336,600.00	1,876,600.00	4,786,692.75	(180,466.66)	4,606,226.09	245
2049	1,620,000.00	275,000.00	1,895,000.00	4,882,426.61	(184,075.99)	4,698,350.61	248
2050	1,685,000.00	210,200.00	1,895,200.00	4,980,075.14	(187,757.51)	4,792,317.63	253
2051	1,750,000.00	142,800.00	1,892,800.00	5,079,676.64	(191,512.66)	4,888,163.98	258
2052	1,820,000.00	72,800.00	1,892,800.00	5,181,270.17	(195,342.92)	4,985,927.26	263
Total	\$25,130,000.00	\$21,486,836.67	\$46,616,836.67	\$118,362,928.91	\$(4,462,488.71)	\$113,900,440.20	

Obbt service presented on a bond year ending on September 1, revenues presented on a fiscal year basis ending on June 30.

(2) Interest on the 2022A Bonds will be capitalized through September 2022.

(3) Projected based on expected build out as of December 21, 2021. See Table 15 herein.

(4) Maximum Special Tax Revenues net of annual administrative expenses.

Source: Underwriters for debt service, Goodwin Consulting Group for special tax revenues.

<sup>(5)</sup> Reflects Net Available Special Tax Revenues divided by Total Parity Debt Service.

<sup>(6)</sup> Special Taxes may be levied on all property within Improvement Area No. 2 up to the maximum amount permitted under the Rate and Method to provide the amount required to pay debt service on the Bonds, however, the Special Tax levy on property used for private residential purposes may not increase by more than 10% above the amount that would have been levied in that Fiscal Year as a consequence of delinquencies or defaults by the owners of any other parcels in Improvement Area No. 2. There could be a default or a delay in payments to the owners of the Bonds pending prosecution of foreclosure proceedings and receipt by the City of foreclosure sale proceeds, if any, and subsequent transfer of those proceeds to the City.

#### SECURITY FOR THE BONDS

#### General

The Bonds will be secured by a first pledge pursuant to the Fiscal Agent Agreement of all of the Special Tax Revenues and, except as provided below, all moneys deposited in the Bond Fund (including the Special Tax Prepayments Account) and, until disbursed as provided in the Fiscal Agent Agreement, in the Special Tax Fund. The Special Tax Revenues and all moneys deposited into such funds (except as otherwise provided in the Fiscal Agent Agreement) are dedicated to the payment of the principal of, and interest and any premium on, the Bonds as provided in the Fiscal Agent Agreement and in the Act until all of the Bonds have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose under the Fiscal Agent Agreement.

"Special Tax Revenues" means the proceeds of the Special Taxes received by the City, including any scheduled payments thereof and any Special Tax Prepayments, interest thereon and proceeds of the redemption or sale of property sold as a result of foreclosure of the lien of the Special Taxes to the amount of said lien and interest thereon, but shall not include any interest in excess of the interest due on the Bonds or any penalties collected in connection with any such foreclosure.

The Special Taxes are to be apportioned, levied and collected according to the Rate and Method on Taxable Parcels developed within Improvement Area No. 2. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

The 2022A Bonds will also be secured by a first pledge of all moneys deposited in the 2022A Capitalized Interest Account.

The 2022A Bonds and any 2022A Related Parity Bonds will be secured by a first pledge of all moneys deposited in the 2022 Reserve Fund. The moneys in the 2022 Reserve Fund are dedicated to the payment of the principal of, and interest and any premium on, the 2022A Bonds and any 2022A Related Parity Bonds as provided in the Fiscal Agent Agreement and in the Act until all of the 2022A Bonds and all 2022A Related Parity Bonds have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose.

"2022A Related Parity Bonds" means the 2022A Bonds and any series of Parity Bonds for which (i) the proceeds are deposited into the 2022 Reserve Fund so that the balance therein is equal to the 2022 Reserve Requirement following issuance of such Parity Bonds and (ii) the related Supplemental Agreement specifies that the 2022 Reserve Fund shall act as a reserve for the payment of the principal of, and interest and any premium on, such series of Parity Bonds.

Amounts in the Improvement Fund (and the accounts therein), the Administrative Expense Fund and the Costs of Issuance Fund are not pledged to the repayment of the 2022A Bonds. The Facilities are not pledged to the repayment of the Bonds, nor are the proceeds of any condemnation or insurance award received by the City with respect to the Facilities.

#### **Limited Obligation**

The Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The Bonds are not payable from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or

interest on the Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

#### No Teeter Plan

The Board of Supervisors adopted the "Alternative Method of Distribution of Tax Levies and Collections and of Tax Sale Proceeds" (the "Teeter Plan"), as provided for in Section 4701 *et seq.* of the California Revenue and Taxation Code, in 1993 pursuant to Resolution No. 830-93. The Teeter Plan provides for the allocation and distribution of property tax levies and collections and of tax sale proceeds. The City has the power to include additional taxing agencies on the Teeter Plan. The City has the power to unilaterally discontinue the Teeter Plan or remove a taxing agency from the Teeter Plan by a majority vote of the Board of Supervisors. The Teeter Plan may also be discontinued by petition of two-thirds (2/3rds) of the participant taxing agencies.

By resolution, the Board of Supervisors has extended the Teeter Plan to the allocation and distribution of special taxes for the City and County of San Francisco Community Facilities District No. 2014-1 (Transbay Transit Center). There are also four city-wide parcel taxes, which are similarly billed as direct charges on property tax bills, that are distributed based upon the Teeter method. However, the Board of Supervisors has not extended the Teeter Plan to the collection of Special Taxes within Improvement Area No. 2. Accordingly, the Teeter Plan is not expected to be available for the collection of the Special Taxes within such area will reflect actual delinquencies.

#### **Special Tax Fund**

Special Tax Fund. Pursuant to the Fiscal Agent Agreement, there is established a "Special Tax Fund" to be held by the Fiscal Agent, to the credit of which the Fiscal Agent will deposit amounts received from or on behalf of the City consisting of Special Tax Revenues and amounts transferred from the Administrative Expense Fund and the Bond Fund. The City has agreed in the Fiscal Agent Agreement to promptly remit any Special Tax Revenues received by it to the Fiscal Agent for deposit by the Fiscal Agent to the Special Tax Fund. Notwithstanding the foregoing,

- (i) Special Tax Revenues in an amount not to exceed the amount included in the Special Tax levy for such Fiscal Year for Administrative Expenses shall be separately identified by the Finance Director and shall be deposited by the Fiscal Agent in the Administrative Expense Fund;
- (ii) any Special Tax Revenues constituting the collection of delinquencies in payment of Special Taxes shall be separately identified by the Finance Director and shall be disposed of by the Fiscal Agent first, for transfer to the Bond Fund to pay any past due debt service on the Bonds; second, without preference or priority for transfer to (a) the 2022 Reserve Fund to the extent needed to increase the amount then on deposit in the 2022 Reserve Fund up to the then 2022 Reserve Requirement and (b) the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds to the extent needed to increase the amount then on deposit in such reserve account up to the amount then required to be on deposit therein; and third, to be held in the Special Tax Fund for use as described in below under "- Disbursements"; and
- (iii) any proceeds of Special Tax Prepayments shall be separately identified by the Finance Director and shall be deposited by the Fiscal Agent as follows (as directed in writing by the Finance Director): (a) that portion of any Special Tax Prepayment constituting a prepayment of costs of the Facilities shall be deposited by the Fiscal Agent to the Improvement Fund and (b) the remaining Special Tax

Prepayment shall be deposited by the Fiscal Agent in the Special Tax Prepayments Account established pursuant to the Fiscal Agent Agreement.

**Disbursements from the Special Tax Fund.** At least seven (7) business days prior to each Interest Payment Date or redemption date, as applicable, the Fiscal Agent will withdraw from the Special Tax Fund and transfer the following amounts in the following order of priority:

- (i) to the Bond Fund an amount, taking into account any amounts then on deposit in the Bond Fund and any expected transfers from the Improvement Fund, the 2022 Reserve Fund and any reserve account for Parity Bonds that are not 2022A Related Parity Bonds, the 2022A Capitalized Interest Account, a capitalized interest account established for any series of Parity Bonds and the Special Tax Prepayments Account to the Bond Fund such that the amount in the Bond Fund equals the principal (including any sinking payment), premium, if any, and interest due on the Bonds on such Interest Payment Date or redemption date, and any past due principal or interest on the Bonds not theretofore paid from a transfer described in clause second of subparagraph (ii) above under "- Special Tax Fund;"
- (ii) without preference or priority (a) to the 2022 Reserve Fund an amount, taking into account amounts then on deposit in the 2022 Reserve Fund, such that the amount in the 2022 Reserve Fund is equal to the 2022 Reserve Requirement, and (b) to the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds, taking into account amounts then on deposit in such reserve account, such that the amount in such reserve account is equal to the amount required to be on deposit therein (and in the event that amounts in the Special Tax Fund are not sufficient for the purposes of this paragraph, such amounts shall be applied to the 2022 Reserve Fund and any other reserve accounts ratably based on the then Outstanding principal amount of the Bonds); and
- (iii) on each October 1, beginning on October 1, 2023, all of the moneys remaining in the Special Tax Fund, to the extent that they are not needed to pay Administrative Expenses, shall be transferred to the Finance Director for deposit in accordance with the DDA and the DA. More specifically, such remaining Special Taxes shall be deposited in the remainder taxes project account established by TIDA and (1) before the date on which the first park owned by TIDA is completed and open to the public (the "Maintenance Commencement Date"), from time to time, at TICD's request, applied to finance Qualified Project Costs (as defined in the Financing Plan attached to and part of the DDA (the "DDA Financing Plan")) and (2) following the Maintenance Commencement Date, transferred to TIDA and held in the remainder taxes holding account established by TIDA and applied to the costs of operating and maintaining parks within the District. Amounts on deposit in the remainder taxes project account or the remainder taxes holding account are not pledged to the repayment of the Bonds.

#### **Bond Fund**

The Bond Fund is established under the Fiscal Agent Agreement as a separate fund to be held by the Fiscal Agent. Moneys in the Bond Fund will be held by the Fiscal Agent for the benefit of the City and the Owners of the Bonds, and shall be disbursed for the payment of the principal of, and interest and any premium on, the Bonds as provided below.

Flow of Funds for Payment of Principal and Interest. At least ten (10) business days before each Interest Payment Date or redemption date, the Fiscal Agent shall notify the Finance Director in writing as to the principal and premium, if any, and interest due on the Bonds on the next Interest Payment Date or redemption date (whether as a result of scheduled principal of and interest on the Bonds, optional redemption of the Bonds or a mandatory sinking fund redemption). On each Interest Payment Date or redemption date, the Fiscal Agent shall withdraw from the Bond Fund and pay to the Owners of the Bonds the principal of, and interest and any premium, due and payable on the Bonds on such Interest Payment

Date or redemption date. Notwithstanding the foregoing, amounts in the Bond Fund as a result of a transfer of the collections of delinquent Special Taxes will be immediately disbursed by the Fiscal Agent to pay past due amounts owing on the Bonds.

At least five (5) business days prior to each Interest Payment Date, the Fiscal Agent shall determine if the amounts then on deposit in the Bond Fund are sufficient to pay the debt service due on the Bonds on the next Interest Payment Date. If amounts in the Bond Fund are insufficient for such purpose, the Fiscal Agent promptly will notify the Finance Director by telephone (and confirm in writing) of the amount of the insufficiency.

If amounts in the Bond Fund are insufficient for the purpose set forth in the preceding paragraph with respect to any Interest Payment Date, the Fiscal Agent will do the following:

- (i) Withdraw from the 2022 Reserve Fund, in accordance with the provisions of the Fiscal Agent Agreement, to the extent of any funds (including the proceeds of any Qualified Reserve Account Credit Instrument held therein) or Permitted Investments therein, amounts to cover the amount of such Bond Fund insufficiency related to the 2022A Bonds and any 2022A Related Parity Bonds. Amounts so withdrawn from the 2022 Reserve Fund shall be deposited in the Bond Fund.
- (ii) Withdraw from the reserve funds, if any, established under a Supplemental Agreement related to Parity Bonds that are not 2022A Related Parity Bonds, to the extent of any funds or Permitted Investments therein, amounts to cover the amount of such Bond Fund insufficiency related to such Parity Bonds. Amounts so withdrawn from the reserve fund shall be deposited in the Bond Fund.

If, after the foregoing transfers and application of such funds for their intended purposes, there are insufficient funds in the Bond Fund to make the payments provided for in the Fiscal Agent Agreement, the Fiscal Agent shall apply the available funds first to the payment of interest on the Bonds, then to the payment of principal due on the Bonds other than by reason of sinking payments, if any, and then to payment of principal due on the Bonds by reason of sinking payments.

Special Tax Prepayments Account. Within the Bond Fund a separate account will be held by the Fiscal Agent, designated the "Special Tax Prepayments Account." Moneys in the Special Tax Prepayments Account will be transferred by the Fiscal Agent to the Bond Fund on the next date for which notice of redemption of Bonds can timely be given under the Fiscal Agent Agreement and will be used (together with any amounts transferred for the purpose) to redeem Bonds on the redemption date selected in accordance with the Fiscal Agent Agreement.

**2022A Capitalized Interest Account.** Within the Bond Fund a separate account will be held by the Fiscal Agent, designated the "2022A Capitalized Interest Account." The 2022A Bonds will be secured by a first pledge of all moneys deposited in the 2022A Capitalized Interest Account.

#### 2022 Reserve Fund

The City will establish under the Fiscal Agent Agreement a 2022 Reserve Fund. The 2022 Reserve Fund will be established for the benefit of the 2022A Bonds and any 2022A Related Parity Bonds. Under the Fiscal Agent Agreement the 2022 Reserve Fund is to be funded at the 2022 Reserve Requirement.

"2022 Reserve Requirement" means the amount as of any date of calculation equal to the least of (a) Maximum Annual Debt Service on the 2022A Bonds and any 2022A Related Parity Bonds, (b) 125% of average Annual Debt Service on the 2022A Bonds and any 2022A Related Parity Bonds, and (c) 10% of the outstanding principal of the 2022A Bonds and any 2022A Related Parity Bonds; provided, however:

- (A) that with respect to the calculation of clause (c), the issue price of the 2022A Bonds or any 2022A Related Parity Bonds excluding accrued interest shall be used rather than the outstanding principal amount, if (i) the net original issue discount or premium of the 2022A Bonds or any 2022A Related Parity Bonds was less than 98% or more than 102% of the original principal amount of the 2022A Bonds or any 2022A Related Parity Bonds and (ii) using the issue price would produce a lower result than using the outstanding principal amount;
- (B) that in no event shall the amount calculated exceed the amount on deposit in the 2022 Reserve Fund on the date of issuance of the 2022A Bonds (if they are the only Bonds covered by the 2022 Reserve Fund) or the most recently issued series of 2022A Related Parity Bonds except in connection with any increase associated with the issuance of 2022A Related Parity Bonds; and
- (C) that in no event shall the amount required to be deposited into the 2022 Reserve Fund in connection with the issuance of a series of 2022A Related Parity Bonds exceed the maximum amount under the Tax Code that can be financed with tax-exempt bonds and invested an unrestricted yield.

Upon issuance of the 2022A Bonds, the 2022 Reserve Requirement is expected to be satisfied from the proceeds of the 2022A Bonds.

Except as otherwise provided in the Fiscal Agent Agreement, all amounts deposited in the 2022 Reserve Fund will be used and withdrawn by the Fiscal Agent solely for the purpose of making transfers to the Bond Fund in the event of any deficiency at any time in the Bond Fund of the amount then required for payment of the principal of, and interest and any premium on, the 2022A Bonds and any 2022A Related Parity Bonds or, in accordance with the Fiscal Agent Agreement, for the purpose of redeeming 2022A Bonds and any 2022A Related Parity Bonds from the Bond Fund.

The City has the right at any time to direct the Fiscal Agent to release funds from the 2022 Reserve Fund, in whole or in part, by tendering to the Fiscal Agent: (i) a Qualified Reserve Account Credit Instrument, and (ii) an opinion of Bond Counsel stating that neither the release of such funds nor the acceptance of such Qualified Reserve Account Credit Instrument will cause interest on the 2022A Bonds or any 2022A Related Parity Bonds the interest on which is excluded from gross income of the owners thereof for federal income tax purposes to become includable in gross income for purposes of federal income taxation. See APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" hereto.

#### Rate and Method of Apportionment of Special Taxes

The following is a brief summary of certain provisions of the Rate and Method. The summary is intended to provide an overview of the calculation and levy of the Facilities Special Tax. The Rate and Method also authorizes the levy of a Services Special Tax; however, under the terms of the Rate and Method, such Services Special Tax cannot be levied while the 2022A Bonds are outstanding. This summary does not purport to be comprehensive and reference should be made to the full Rate and Method attached hereto as Appendix B.

*Certain Definitions.* All capitalized terms not defined in this section have the meanings set forth in the Rate and Method attached hereto as Appendix B.

"Administrator" means the Director of the Office of Public Finance or his/her designee who shall be responsible for administering the Special Tax according to the Rate and Method.

"Developed Property" means, in any Fiscal Year, all Taxable Parcels for which a Building Permit was issued prior to June 30 of the preceding Fiscal Year, but not prior to January 1, 2015.

"Expected Taxable Property" means any Parcel within Improvement Area No. 2 that: (i) pursuant to the Development Approval Documents, was expected to be a Taxable Parcel, (ii) based on the Expected Land Uses and as determined by the Administrator, was assigned Expected Maximum Facilities Special Tax Revenues, and (iii) subsequently falls within one or more of the categories that would otherwise be exempt from the Special Tax as described under "Exemptions to the Special Tax" below.

"Facilities Special Tax Requirement" means the amount necessary in any Fiscal Year to: (i) pay principal and interest on Bonds that are due in the calendar year that begins in such Fiscal Year; (ii) pay periodic costs on the Bonds, including but not limited to, credit enhancement, liquidity support and rebate payments on the Bonds, (iii) replenish reserve funds created for the Bonds under the Fiscal Agent Agreement to the extent such replenishment has not been included in the computation of the Facilities Special Tax Requirement in a previous Fiscal Year; (iv) cure any delinquencies in the payment of principal or interest on Bonds which have occurred in the prior Fiscal Year; (v) pay Administrative Expenses; and (vi) pay directly for Authorized Expenditures, including park maintenance, Sea Level Rise Improvements, and capital reserves, in the priority set forth in the DDA Financing Plan, so long as such levy under clause (vi) does not increase the Facilities Special Tax levied on Undeveloped Property. Notwithstanding the foregoing, in any Fiscal Year in which any portion of a Developer Maintenance Payment is delinquent, the Maximum Facilities Special Tax shall be levied on Undeveloped Property until the amount collected from Undeveloped Property that is used to pay for park maintenance is equal to the aggregate amount of delinquent Developer Maintenance Payments. The amounts referred to in clauses (i) and (ii) of the definition of Facilities Special Tax Requirement may be reduced in any Fiscal Year by: (a) interest earnings on or surplus balances in funds and accounts for the Bonds to the extent that such earnings or balances are available to apply against such costs pursuant to the Fiscal Agent Agreement; (b) in the sole and absolute discretion of the City, proceeds received by the CFD from the collection of penalties associated with delinquent Facilities Special Taxes; and (c) any other revenues available to pay such costs, each as determined in the sole discretion of the Administrator.

"Special Tax Requirement" means prior to the Transition Year, the Facilities Special Tax Requirement and, in and after the Transition Year, the Services Special Tax Requirement. Notwithstanding the foregoing, if there are any delinquent Facilities Special Taxes to be collected from a Parcel in or after the Transition Year, such delinquent Facilities Special Taxes shall continue to be levied against the Parcel in addition to the Services Special Tax Requirement for that Fiscal Year.

"Taxable Parcel" means any Parcel within Improvement Area No. 2 that is not exempt from the Special Tax pursuant to law or under "Exemptions to the Special Tax" below.

"Transition Event" shall be deemed to have occurred when the Administrator determines that either of the following events have occurred: (i) all Bonds secured by the levy and collection of Facilities Special Taxes in the District have been fully repaid, all Administrative Expenses from prior Fiscal Years have been paid or reimbursed to the City, and the Capital Reserve Requirement has been fully funded, or (ii) all Bonds secured by the levy and collection of Facilities Special Taxes in the District have been fully repaid, all Administrative Expenses from prior Fiscal Years have been paid or reimbursed to the City, and the Facilities Special Tax has been levied within Improvement Area No. 2 for one hundred (100) Fiscal Years.

"Transition Year" means the first Fiscal Year in which the Administrator determines that the Transition Event occurred in the prior Fiscal Year.

"Undeveloped Property" means, in any Fiscal Year, all Taxable Parcels that are not Developed Property, Vertical DDA Property, or Expected Taxable Property.

"Vertical DDA" means a disposition and development agreement between TICD and/or TIDA and a developer that governs the development of Vertical Improvements (as defined in the DDA) or a disposition and development agreement between TIDA and a developer that has a leasehold interest in property that is subject to the Public Trust, for a Taxable Parcel.

"Vertical DDA Property" means, in any Fiscal Year, any Parcel that is not yet Developed Property against which a Vertical DDA has been recorded, and for which the Developer or the Vertical Developer (as defined in the DDA) has, by June 30 of the prior Fiscal Year, notified the Administrator of such recording.

General. A Special Tax applicable to each Taxable Parcel in Improvement Area No. 2 shall be levied and collected according to the tax liability determined by the Administrator through the application of the appropriate amount per square foot for the land use category of Taxable Parcel, as described below. All Taxable Parcels in the Improvement Area No. 2 shall be taxed for the purposes, to the extent, and in the manner provided in the Rate and Method, including property subsequently annexed to the Improvement Area No. 2. During the term of the 2022A Bonds, only the Facilities Special Tax shall be levied. See APPENDIX B — "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto. Each Fiscal Year, the Administrator is required to identify the current parcel numbers for all Taxable Parcels and determine: (i) whether each Taxable Parcel is Developed Property, Vertical DDA Property, Undeveloped Property, or Expected Taxable Property, (ii) within which Sub-Block each Assessor's Parcel is located, (iii) for Developed Property, the Residential Square Footage, Commercial/Retail Square Footage, and/or Hotel Square Footage on each Parcel, (iv) for Residential Property, the Residential Product Type, number of Market Rate Units, Inclusionary Units, For-Sale Units, Rental Units, and Converted For-Sale Units, (v) whether there are any delinquent Developer Maintenance Payments, and (vi) the Special Tax Requirement for the Fiscal Year.

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**Base Facilities Special Tax Rates.** The following table sets forth the "Base Facilities Special Tax" for any Land Use Category and the per-square foot Facilities Special Tax for square footage within such Land Use Category, as provided in the Rate and Method. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

# Table 1 Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Base Facilities Special Tax Rates per Taxable Square Foot

FY 2022-23
<b>Base Facilities</b>
Special Tax <sup>(1)</sup>
\$6.91
\$8.00
\$9.17
\$6.07
\$6.56
\$3.15
\$6.69
\$1.70
\$3.39

Source: Goodwin Consulting Group, Inc.

**Special Tax Rates.** The Rate and Method provides how the Special Tax Rates are determined generally based on a maximum tax rate per square foot that varies based on the land use category of the Parcel. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" attached hereto.

Maximum Special Tax. Pursuant to the Rate and Method, the Administrator shall apply the steps set forth therein to determine the Maximum Special Tax for the next succeeding Fiscal Year for each Taxable Parcel in Improvement Area No. 2 based upon whether such Parcel is classified as Undeveloped Property, Vertical DDA Property, Developed Property or Expected Taxable Property. On each July 1, the Base Facilities Special Taxes, the Expected Maximum Facilities Special Tax Revenues and the Maximum Facilities Special Tax assigned to each Parcel in Improvement Area No. 2 shall be increased by 2% of the amount in effect in the prior Fiscal Year. For a discussion of changes to the Maximum Special Tax under the Rate and Method, see APPENDIX B—"RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" hereto.

**Exemptions to the Special Tax.** Under the Rate and Method, no Special Tax is to be levied on: (i) Public Property or Association Property, except Public Property or Association Property that is determined to be Expected Taxable Property or a Hotel Project, (ii) Authority Housing Lots or Inclusionary Units unless any such lots or units have been determined to be Expected Taxable Property, (iii) Parcels that are or are intended to be used as streets, walkways, alleys, rights of way, parks, or open space, and (iv) the Yerba Buena Officers Quarters.

<sup>(1)</sup> Increase of 2% annually.

Levy of the Special Tax. For each Fiscal Year, the Administrator shall calculate the Special Tax Requirement and levy Facilities Special Taxes on all Taxable Parcels in accordance with the following steps:

Step 1: In all Fiscal Years prior to and including the earlier of: (i) the Fiscal Year in which the City or TIDA makes a finding that all Qualified Project Costs have been funded pursuant to the DDA Financing Plan, or (ii) 42 years after the 2022A Bonds were issued for Improvement Area No. 2, the Maximum Special Tax shall be levied on all Parcels of Developed Property regardless of debt service on Bonds (if any), and any Remainder Special Taxes collected shall be applied as set forth in the DDA Financing Plan.

In all Fiscal Years after the earlier of: (i) the Fiscal Year in which the City or TIDA makes a finding that all Qualified Project Costs have been funded pursuant to the DDA Financing Plan, or (ii) 42 years after the 2022A Bonds were issued for Improvement Area No. 2, the Special Tax shall be levied Proportionately on each Parcel of Developed Property, up to 100% of the Maximum Special Tax for each Parcel of Developed Property until the amount levied is equal to the Special Tax Requirement.

Step 2: If additional revenue is needed after Step 1 in order to meet the Special Tax Requirement after Capitalized Interest has been applied to reduce the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Vertical DDA Property, up to 100% of the Maximum Special Tax for each Parcel of Vertical DDA Property for such Fiscal Year.

Step 3: If additional revenue is needed after Step 2 in order to meet the Special Tax Requirement after Capitalized Interest has been applied to reduce the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Undeveloped Property, up to 100% of the Maximum Special Tax for each Parcel of Undeveloped Property for such Fiscal Year.

Step 4: If additional revenue is needed after Step 3 in order to meet the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Expected Taxable Property, up to 100% of the Maximum Special Tax for each Parcel of Expected Taxable Property.

Capital Reserve Requirement. The Rate and Method requires the establishment of a reserve for the Treasure Island Project as a whole for public improvements to ensure that shoreline, public facilities, and public access improvements will be protected due to potential sea level rise at the perimeters of Treasure Island and Yerba Buena Island - "Sea Level Rise Improvements." The target funding amount for the reserve is \$250 million in Fiscal Year 2016-17 dollars, escalating, on each July 1, by the lesser of (i) the increase, if any, in the Consumer Price Index (CPI) for All Urban Consumers in the San Francisco-Oakland-San Jose region (base years 1982-1984=100) published by the Bureau of Labor Statistics of the United States Department of Labor, or, if such index is no longer published, a similar escalator that is determined by TIDA and the City to be appropriate, and (ii) five percent. Special Tax revenues will be deposited in the capital reserve after debt service on the Bonds has been paid and the 2022 Reserve Fund has been maintained in the amount of the 2022 Reserve Requirement, and after the earliest to occur of (i) full reimbursement of TICD for qualified project costs and (ii) 2064. Moneys in the reserve are intended to address future potential capital needs related to sea level rise, and are not intended to pay for the near-term infrastructure that will support development of taxable parcels in Improvement Area No. 2, and they are not available to pay debt service on the Bonds. See "SPECIAL RISK FACTORS – Sea Level Changes and Flooding" herein.

#### **Covenant for Superior Court Foreclosure**

*General.* In the event of a delinquency in the payment of any installment of Special Taxes, the City is authorized by the Act to order institution of an action in the Superior Courts of the State to foreclose

any lien therefor. In such action, the real property subject to the Special Taxes may be sold at a judicial foreclosure sale. The ability of the City to foreclose the lien of delinquent unpaid Special Taxes may be limited in certain instances and may require prior consent of the property owner in the event the property is owned by or in receivership of the Federal Deposit Insurance Corporation (the "FDIC") or other similar federal agencies. See "SPECIAL RISK FACTORS – Bankruptcy and Foreclosure" and "SPECIAL RISK FACTORS – Tax Delinquencies." Such judicial foreclosure proceedings are not mandatory.

There could be a default or a delay in payments to the owners of the Bonds pending prosecution of foreclosure proceedings and receipt by the City of foreclosure sale proceeds, if any, and subsequent transfer of those proceeds to the City. Special Taxes may be levied on all property within Improvement Area No. 2 up to the maximum amount permitted under the Rate and Method to provide the amount required to pay debt service on the Bonds, however, the Special Tax levy on property used for private residential purposes may not increase by more than 10% above the amount that would have been levied in that Fiscal Year as a consequence of delinquencies or defaults by the owners of any other parcels in Improvement Area No. 2.

Under current law, a judgment debtor (property owner) has at least 120 days from the date of service of the notice of levy in which to redeem the property to be sold. If a judgment debtor fails to redeem and the property is sold, his only remedy is an action to set aside the sale, which must be brought within 90 days of the date of sale. If, as a result of such an action a foreclosure sale is set aside, the judgment is revived, the judgment creditor is entitled to interest on the revived judgment and any liens extinguished by the sale are revived as if the sale had not been made (Section 701.680 of the Code of Civil Procedure of the State of California).

Covenant to Foreclose. Under the Act, the City covenants in the Fiscal Agent Agreement with and for the benefit of the Owners of the Bonds that it will order, and cause to be commenced as provided in the Fiscal Agent Agreement, and thereafter diligently prosecute to judgment (unless such delinquency is theretofore brought current), an action in a Superior Court of the State to foreclose the lien of any Special Tax or installment thereof not paid when due as provided in the following two paragraphs. The Finance Director shall notify the City Attorney of any such delinquency of which the Finance Director is aware, and the City Attorney shall commence, or cause to be commenced, such proceedings.

On or about June 30 of each Fiscal Year, the Finance Director shall compare the amount of Special Taxes theretofore levied in Improvement Area No. 2 to the amount of Special Tax Revenues theretofore received by the City, and:

- (A) *Individual Delinquencies.* If the Finance Director determines that any single parcel subject to the Special Tax in Improvement Area No. 2 is delinquent in the payment of two installments of Special Taxes for Developed Property consisting of a Residential Unit and one installment for all other Taxable Parcels, then the Finance Director must send or cause to be sent a notice of delinquency (and a demand for immediate payment thereof) to the property owner within 45 days of such determination, and (if the delinquency remains uncured) foreclosure proceedings will be commenced by the City within 90 days of such determination. Despite the requirement in the prior sentence, the Finance Director may defer any such actions with respect to a delinquent parcel if (1) Improvement Area No. 2 is then participating in the Teeter Plan, or equivalent procedure, (2) the amount in the 2022 Reserve Fund is at least equal to the 2022 Reserve Requirement and (3) the amount in the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds is at least equal to the required amount.
- (B) Aggregate Delinquencies. If the Finance Director determines that the total amount of delinquent Special Tax for the prior Fiscal Year for the entire Improvement Area No. 2 (including the total of delinquencies under subsection (A) above), exceeds 5% of the total Special Tax due and payable for the prior Fiscal Year, the Finance Director must notify or cause to be notified property owners who are then

delinquent in the payment of Special Taxes (and demand immediate payment of the delinquency) within 45 days of such determination, and shall commence foreclosure proceedings within 90 days of such determination against each parcel of land in Improvement Area No. 2 with a Special Tax delinquency.

The Finance Director and the City Attorney, as applicable, are authorized to employ counsel to conduct any such foreclosure proceedings. The fees and expenses of any such counsel (including a charge for City staff time) in conducting foreclosure proceedings are an Administrative Expense.

#### No Obligation of the City Upon Delinquency

If a delinquency occurs in the payment of any Special Taxes, the City is under no obligation to transfer any funds of the City, other than Special Tax Revenues, into the Special Tax Fund or any other funds or accounts under the Fiscal Agent Agreement for the payment of the principal of or interest on the Bonds. Similarly, the City is under no obligation to levy any tax, other than the Special Tax, for the payment of the principal of or interest on the Bonds. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure," for a discussion of the City's obligation to foreclose Special Tax liens upon delinquencies, and "SECURITY FOR THE BONDS – 2022 Reserve Fund," for a discussion of the 2022 Reserve Fund securing the 2022A Bonds or any 2022A Related Parity Bonds.

#### **Parity Bonds**

The 2022A Bonds will be the first series of Bonds issued under the Fiscal Agent Agreement. The City covenants under the Fiscal Agent Agreement that the principal amount of the 2022A Bonds and any future Parity Bonds shall not exceed \$278.2 million (although Parity Bonds that constitute refunding bonds under the Act will not count against this \$278.2 million limit). The City may issue Parity Bonds on behalf of the District with respect to Improvement Area No. 2, subject to the conditions set forth in the Fiscal Agent Agreement. TI Series 1 anticipates requesting the issuance of approximately \$32.9 million in Parity Bonds over the next five years based on the expected maximum special tax revenues from future development in Improvement Area No. 2. See Table 3 for additional information regarding TI Series 1's expected Parity Bond issuances.

The City may issue Parity Bonds under a Supplemental Agreement entered into by the City and the Fiscal Agent. Any such Parity Bonds, to the extent provided in the Fiscal Agent Agreement, shall be secured by a lien on the Special Tax Revenues and funds pledged for the payment of the Bonds under the Fiscal Agent Agreement on a parity with all other Bonds Outstanding under the Fiscal Agent Agreement. The City may issue such Parity Bonds, on a parity basis with the 2022A Bonds, subject to the following specific conditions precedent:

- (A) Compliance. The City shall be in compliance with all covenants set forth in the Fiscal Agent Agreement and all Supplemental Agreements, and issuance of the Parity Bonds shall not cause the City to exceed Improvement Area No. 2's \$278.2 million limitation on debt.
- (B) Same Payment Dates. The Supplemental Agreement providing for the issuance of such Parity Bonds shall provide that interest thereon shall be payable on Interest Payment Dates, and principal thereof shall be payable on September 1 in any year in which principal is payable on the Parity Bonds (provided that there shall be no requirement that any Parity Bonds pay interest on a current basis).
- (C) Reserve Funds. The Supplemental Agreement providing for issuance of the Parity Bonds shall provide for one of the following:

- (i) a deposit to the 2022 Reserve Fund in an amount necessary such that the amount deposited therein shall equal the 2022 Reserve Requirement following issuance of the Parity Bonds;
- (ii) a deposit to a reserve account for the Parity Bonds (and such other series of Parity Bonds identified by the City) in an amount defined in such Supplemental Agreement, as long as such Supplemental Agreement expressly declares that the Owners of such Parity Bonds will have no interest in or claim to the 2022 Reserve Fund and that the Owners of the Bonds covered by the 2022 Reserve Fund will have no interest in or claim to such other reserve account; or
- (iii) no deposit to either the 2022 Reserve Fund or another reserve account as long as such Supplemental Agreement expressly declares that the Owners of such Parity Bonds will have no interest in or claim to the 2022 Reserve Fund or any other reserve account. The Supplemental Agreement may provide that the City may satisfy the reserve requirement for a series of Parity Bonds by the deposit into the reserve account established pursuant to such Supplemental Agreement of an irrevocable standby or direct-pay letter of credit, insurance policy, or surety bond issued by a commercial bank or insurance company as described in the Supplemental Agreement.
- (D) Value. The Improvement Area No. 2 Value shall be at least three (3) times the sum of: (i) the aggregate principal amount of all Bonds then Outstanding, plus (ii) the aggregate principal amount of the series of Parity Bonds proposed to be issued, plus (iii) the aggregate principal amount of any fixed assessment liens on the Taxable Parcels in Improvement Area No. 2, plus (iv) a portion of the aggregate principal amount of any and all other community facilities district bonds then outstanding and payable at least partially from special taxes to be levied on Taxable Parcels within Improvement Area No. 2 (the "Other District Bonds") equal to the aggregate outstanding principal amount of the Other District Bonds multiplied by a fraction, the numerator of which is the amount of special taxes levied for the Other District Bonds on Taxable Parcels within the Improvement Area No. 2, and the denominator of which is the total amount of special taxes levied for the Other District Bonds on all parcels of land against which the special taxes are levied to pay the Other District Bonds, in each case based upon information from the most recent available Fiscal Year.

"Improvement Area No. 2 Value" means the estimated market value, as of the date of the appraisal described below and/or the date of the most recent City real property tax roll, as applicable, of all Taxable Parcels in Improvement Area No. 2 and not delinquent in the payment of any Special Taxes then due and owing, including with respect to such nondelinquent Taxable Parcels the value of the then existing improvements and any facilities to be constructed or acquired with any amounts then on deposit in the Improvement Fund and with the proceeds of any proposed series of Parity Bonds, as determined with respect to any parcel or group of parcels by reference to (i) an appraisal with a date of value within six (6) months of the date of issuance of any proposed Parity Bonds by an MAI appraiser selected by the City, or (ii) in the alternative, the assessed value of all such nondelinquent Taxable Parcels as shown on the then current City real property tax roll available to the Finance Director. It is expressly acknowledged in the Fiscal Agent Agreement that, in determining the Improvement Area No. 2 Value, the City may rely on an appraisal to determine the value of some or all of the Taxable Parcels in Improvement Area No. 2 and/or the most recent City real property tax roll as to the value of some or all of the Taxable Parcels in Improvement Area No. 2. Neither the City nor the Finance Director shall be liable to the Owners, the Original Purchaser or any other person or entity in respect of any appraisal provided for purposes of this definition or by reason of any exercise of discretion made by any such appraiser pursuant to this definition.

"TIDA Parcel" means a parcel owned by TIDA that is subject to an LDDA (as defined in the Rate and Method) with a term of twenty (20) years or more that is leased to a developer and that is subject to the Special Taxes under the RMA. As of the date of this Official Statement, there are no TIDA Parcels in Improvement Area No. 2 and none are expected.

# (E) *Coverage*. An independent financial consultant shall certify:

(i) for each Fiscal Year after issuance of the Parity Bonds, the maximum amount of the Special Taxes that may be levied on the Qualifying Taxable Parcels for such Fiscal Year under the Ordinance, the Fiscal Agent Agreement and any Supplemental Agreement less estimated Administrative Expenses for each respective Fiscal Year, shall be at least 110% of the total Annual Debt Service of the then Outstanding Bonds and the proposed Parity Bonds for each Bond Year that commences in each such Fiscal Year.

For purposes of clause (i) above, "Qualifying Taxable Parcel" means, as of the date of the Officer's Certificate required by paragraph (F) below, a Taxable Parcel that (i) is not delinquent in the payment of Special Taxes and (ii) has a Taxable Parcel Value that is at least two (2) times the sum of: (w) the portion of the aggregate principal amount of all Bonds then Outstanding that is allocable to such Taxable Parcel, plus (x) the portion of the aggregate principal amount of the series of Parity Bonds proposed to be issued that is allocable to such Taxable Parcel, plus (y) the aggregate principal amount of any fixed assessment liens on such Taxable Parcel, plus (z) the portion of the applicable principal amount of any and all Other District Bonds that is allocable to such Taxable Parcel. For purposes of the definition of Qualifying Taxable Parcel, the portion of the aggregate principal amount of any Bonds, Parity Bonds or Other District Bonds allocable to each Qualifying Taxable Parcel shall be an amount equal to the aggregate principal amount of such Bonds, proposed Parity Bonds or Other District Bonds multiplied by a fraction, the numerator of which is the maximum amount of special taxes that could be levied on such Taxable Parcel to pay for the Bonds. proposed Parity Bonds or Other District Bonds in the next Fiscal Year that begins after issuance of the proposed Parity Bonds and based on the assumptions that (A) the proposed Parity Bonds have been issued, (B) the special taxes will be levied to pay debt service on the proposed Parity Bonds, (C) the special taxes will be levied in the next Fiscal Year based on Expected Land Uses (as defined in the Rate and Method) on the date that the City Council approves the issuance of the proposed Parity Bonds or such other date prior to the issuance of the Parity Bonds selected by the Finance Director and the assumption that the property constitutes Developed Property (as defined in the Rate and Method) and (D) there is no capitalized interest, and the denominator of which is the total of the maximum amount of special taxes that could be levied on all Taxable Parcels in Improvement Area No. 2 or other district to pay for the Bonds, Parity Bonds or Other District Bonds in such fiscal year and based on such assumptions.

"Taxable Parcel Value" means the estimated market value, as of the date of the appraisal described below and/or the date of the most recent City real property tax roll, as applicable, of a Taxable Parcel, including with respect to such Taxable Parcel the value of the then existing improvements and any facilities to be constructed or acquired with any amounts then on deposit in the Improvement Fund or with the proceeds of any proposed series of Parity Bonds, as determined by reference to (i) an appraisal with a date of value within six (6) months of the date of issuance of any proposed Parity Bonds by an MAI appraiser (the "Appraiser") selected by the City, or (ii) in the alternative, the assessed value of such Taxable Parcel as shown on the then current City real property tax roll available to the Finance Director. In determining the Taxable Parcel Value, the City may rely on an appraisal to determine the value of a Taxable Parcel and/or the most recent City real property tax roll.

(ii) in the event Special Taxes are prepaid under the Act and applied in accordance with the Fiscal Agent Agreement, the Special Taxes that may be levied for each Fiscal Year after the prepayment under the Ordinance, the Fiscal Agent Agreement and any Supplemental Agreement less estimated Administrative Expenses for each respective Fiscal Year will be at least

110% of the Annual Debt Service payable with respect to the remaining Outstanding Bonds and the proposed Parity Bonds for each Bond Year that commences in each such Fiscal Year.

For the purpose of calculating the Special Taxes that may be levied for each Fiscal Year after issuance of the Parity Bonds under this subsection (E)(ii), the City shall not include the Special Taxes that may be levied on any parcel of Taxable Property that is delinquent in the payment of Special Taxes on the date of the Officer's Certificate required by subsection (F) below.

"Bond Year" means the one-year period beginning on September 2nd in each year and ending on September 1 in the following year, except that the first Bond Year shall begin on the date of issuance and initial delivery of the 2020 Bonds and shall end on September 1, 2022.

(F) Certificates. The City shall deliver to the Fiscal Agent an Officer's Certificate certifying that the conditions precedent to the issuance of such Parity Bonds set forth in subsections (A), (B), (C), (D), and (E) above have been satisfied.

Notwithstanding the foregoing, the City may issue Refunding Bonds as Parity Bonds without the need to satisfy the requirements of clauses (D) or (E) above, and, in connection therewith, the Officer's Certificate in clause (F) above need not make reference to clauses (D) and (E).

"Refunding Bonds" means bonds issued by the City for the District with respect to Improvement Area No. 2, the net proceeds of which are used to refund all or a portion of the then Outstanding Bonds; provided that the principal and interest on the Refunding Bonds to their final maturity date is less than the principal and interest on the Bonds being refunded to their final maturity date, and the final maturity of the Refunding Bonds is not later than the final maturity of the Bonds being refunded.

The City is not prohibited from issuing any other bonds or otherwise incurring debt secured by a pledge of the Special Tax Revenues subordinate to the pledge under the Fiscal Agent Agreement.

## FORMATION OF THE DISTRICT AND IMPROVEMENT AREA NO. 2

On December 6, 2016, the Board of Supervisors adopted Resolution No. 506-16 stating its intent to form the District, Improvement Area No. 1 and a Future Annexation Area under the Act. The resolution was signed by the Mayor on December 16, 2016. Also, on December 6, 2016, the Board of Supervisors adopted Resolution No. 510-16, in which it declared its intention to incur indebtedness on behalf of the District in an aggregate amount not to exceed \$5 billion. The resolution was signed by the Mayor on December 16, 2016. As described below, of the \$5 billion, up to \$278.2 million of indebtedness may be issued for Improvement Area No. 2.

On January 24, 2017, after holding a noticed public hearing, the Board of Supervisors adopted Resolution Nos. 8-17 and 9-17, forming the District and, subject to approval by the qualified electors, approving the levy of special taxes within Improvement Area No. 1 and for improvement areas designated in the future (such as Improvement Area No. 2) according to the applicable rate and method of apportionment and indebtedness in an amount not to exceed \$5 billion (including \$250 million for Improvement Area No. 1 indebtedness) and approving a \$90 million annual appropriation limit for Improvement Area No. 1. The Mayor signed these resolutions on February 3, 2017. These resolutions also approved a streamlined process, through a unanimous approval of property owners, for future annexations into District improvement areas from the Future Annexation Area.

Ordinance No. 22-17 adopted by the Board of Supervisors on January 31, 2017, provides for the levy of special taxes (the "Ordinance") in accordance with the applicable rate and method of apportionment, including special taxes within improvement areas within the District to be designated in the future, such as the Special Taxes in Improvement Area No. 2. The Mayor signed the Ordinance on February 9, 2017.

On April 13, 2020, TI Series 1, LLC (as owner at the time) submitted a unanimous approval of annexation into the District of the parcels in the Future Annexation Area that comprise Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4, which parcels now form Improvement Area No. 2, as well as the maximum amount of bonded indebtedness for Improvement Area No. 2 of \$278.2 million, the rate and method of apportionment of special tax for Improvement Area No. 2 (defined herein as the Rate and Method), and the initial appropriations limit for Improvement Area No. 2 of \$76 million.

On May 15, 2020, a Notice of Special Tax Lien was recorded against the property in Improvement Area No. 2 as Instrument No. 2020-K931696-00 (the "Notice of Special Tax Lien"). The Notice of Special Tax Lien establishes the lien of special taxes pursuant to the Rate and Method against all of the property in Improvement Area No. 2.

While additional Board of Supervisors approval was not required to effect the actions contemplated by the unanimous approval, on September 22, 2020, the Board of Supervisors adopted Resolution No. 410-20 (together with Resolution 8-17, the "Resolution of Formation"), pursuant to which the City confirmed and ratified (i) the annexation into Improvement Area No. 2 of the parcels specified in the unanimous approval, (ii) the maximum indebtedness amount of \$278.2 million for Improvement Area No. 2 indebtedness, (iii) the Rate and Method and (iv) a \$76 million annual appropriation limit for Improvement Area No. 2. The Mayor signed Resolution No. 410-20 on September 25, 2020. See "SECURITY FOR THE BONDS" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX."

Only the property in Improvement Area No. 2 is subject to the Special Tax that secures payment on the Bonds. Land within the Future Annexation Area may be annexed into the District and become subject to a special tax only with the unanimous approval of the owner or owners of each parcel or parcels at the time of annexation into the District. The Future Annexation Area encompasses the entirety of the Islands other than Improvement Area No. 1, Improvement Area No. 2 and Improvement Area No. 3.

Property owners may annex their property into Improvement Area No. 2 or another improvement area established in the District according to the procedures described in the Resolution of Formation. The City does not anticipate annexing any portion of the Future Annexation Area into Improvement Area No. 2. Special taxes levied in each improvement area in the District will secure only bonds issued for that respective improvement area. In other words, special taxes levied on property outside of the boundaries of Improvement Area No. 2 are not and will not be security for the 2022A Bonds. Similarly, Special Taxes levied in Improvement Area No. 2 will not be available to pay for bonds issued by the City for the District with respect to other improvement areas.

# THE CITY

General. The City is the economic and cultural center of the San Francisco Bay Area and northern California. The limits of the City encompass over 93 square miles, of which 49 square miles are land, with the balance consisting of tidelands and a portion of the San Francisco Bay (previously defined as the "Bay"). The City is located at the northern tip of the San Francisco Peninsula, generally bounded by the Pacific Ocean to the west, the Bay and the San Francisco-Oakland Bay Bridge to the east, the entrance to the Bay and the Golden Gate Bridge to the north, and San Mateo County to the south. Silicon Valley is about a 40-minute drive to the south, and the Napa and Sonoma "wine country" is about an hour's drive to the north.

The City is among the most populous cities in California as well as the country. As of July 1, 2021, the State estimates the City's population to be 855,550. See APPENDIX A – "DEMOGRAPHIC INFORMATION REGARDING THE CITY AND COUNTY OF SAN FRANCISCO" hereto.

The City benefits from a broad economic base, anchored by major technology companies. In addition, the City is near Silicon Valley, a region regarded as a global center for technology and innovation, and hosts a vital life-sciences research sector that includes the Gladstone Institutes and the Eli and Edythe Broad Center of Regeneration Medicine and Stem Cell Research at UCSF. San Francisco has historically ranked among the highest average income counties in the country. The City is served by two major airports: San Francisco International Airport and Oakland International Airport. There are multiple universities located in or near the City, such as University of California, Berkeley, Stanford University, University of San Francisco, San Francisco State University and University of California, San Francisco.

Impact of COVID-19 Pandemic on San Francisco Economy. Beginning in late winter 2020, the City faced significant negative impacts resulting from the global COVID-19 pandemic and efforts to contain it, including the imposition of restrictions on mass gatherings and widespread temporary closings of businesses, universities and schools throughout the City and the United States. The impacts on the City's and the region's economy have been material and adverse. The pandemic has resulted in reductions in tourism and disruption of the regional and local economy, widespread business closures, and significantly higher levels of unemployment. In the City, numerous businesses have closed on a permanent basis and tourism-related economic activity declined substantially, with only a partial recovery to date. The unemployment rate in the City rose to a high of 13.0% in April 2020 from 2.2% in February 2020, before declining to 3.3% in November 2021. Some of the City's largest private employers instituted remote work policies that may continue for extended periods or indefinitely. A large-scale return to workplaces has yet to materialize, which is also reflected in continued low (though recently rising) transit ridership to workplace centers in the City.

The COVID-19 pandemic has negatively impacted values in certain segments of the real estate market. The Appraisal Report describes adverse impacts of the COVID-19 pandemic on residential markets and some recent positive indicators in those markets. See "IMPROVEMENT AREA NO. 2 – Property Values" and "SPECIAL RISK FACTORS – Value-to-Lien Ratios; Future Indebtedness; Parity Liens" herein and APPENDIX G – APPRAISAL REPORT" attached hereto.

The City cannot predict how long the current economic conditions will last. While public health restrictions have been loosened or eliminated in response to positive public health data on COVID-19, future developments regarding COVID-19 remain substantially uncertain, particular with the emergence of the latest variant of the virus. The City's economy may experience similar continuing impacts or additional, different impacts from the COVID-19 pandemic or other public health emergencies, which may be material and adverse. See "SPECIAL RISK FACTORS – Public Health Emergencies" below.

Impact of California Wildfires. In recent years, California experienced numerous significant wildfires. In addition to their direct impact on health and safety and property damage in California, the smoke from these wildfires has impacted the quality of life in the Bay Area and the City and may have short-term and future impacts on commercial and tourist activity in the City, as well as the desirability of the City and the Bay area as places to live, potentially negatively affecting real estate trends and values. See "RISK FACTORS – Natural Disasters and Other Events" herein.

#### THE TREASURE ISLAND PROJECT

TI Series 1 has provided the following information with respect to the Treasure Island Project. No assurance can be given by the City that all information is complete. The City has not independently verified this information and assumes no responsibility for its accuracy or completeness. No assurance can be given that development of the property will be completed, or that it will be completed in a timely manner. See the

section of this Official Statement captioned "SPECIAL RISK FACTORS" for a discussion of certain risk factors which should be considered, in addition to the other matters set forth herein, in evaluating an investment in the 2022A Bonds. Since the ownership of the parcels is subject to change, the development plans outlined below may not be continued by the subsequent owner if the parcels are sold, although development by any subsequent owner may be subject to the DA and DDA (as such terms are defined below) and will be subject to the policies and requirements of the City. No assurance can be given that the plans or projections detailed below will actually occur. If the development of the property is not completed, or is not completed in a timely manner, there could be an adverse effect on the payment of Special Taxes, which, in turn, could result in the inability of the District to make full and punctual payments of debt service on the 2022A Bonds.

#### Overview

The property in Improvement Area No. 2 is part of the larger Treasure Island Project. The Treasure Island Project encompasses approximately 461 acres on Yerba Buena Island and Treasure Island, two adjacent islands (the "Islands") located in the middle of the San Francisco Bay between downtown San Francisco and the City of Oakland, accessible by automobiles via the San Francisco-Oakland Bay Bridge.

Yerba Buena Island is a naturally occurring island that serves as the midpoint of the San Francisco-Oakland Bay Bridge, and hosts an active U.S. Coast Guard station and a former U.S. Army Base. Treasure Island, in contrast, is a man-made island built by the United States Government in the 1930s that was originally intended to serve as an airport for San Francisco but was repurposed to serve as a U.S. Naval Station from 1941 until its closure in 1997. The two Islands are connected via a causeway.

The Treasure Island Project is generally planned to include up to 8,000 residential units, up to approximately 140,000 square feet of new commercial and retail space, adaptive reuse of certain historic buildings with up to 311,000 square feet of commercial/flex space, up to 500 hotel rooms, up to approximately 100,000 square feet of office space, 290 plus acres of open space, 22 miles of walking/biking paths, playing fields, a marina, and a ferry terminal.

Improvement Area No. 2 includes approximately 5.22 gross acres of the approximately 461 acres of the Treasure Island Project, with the remainder, approximately 455 acres, included within Improvement Area No. 1 (created at formation of the District), Improvement Area No. 3 (created on February 8, 2021), or property identified as Future Annexation Area.

Only the property in Improvement Area No. 2 that is subject to the levy of Special Taxes will serve as security for the 2022A Bonds. The information below is intended to provide the overall context of the entire Treasure Island Project, of which Improvement Area No. 2 is a part.

# History

Treasure Island is an artificial island that was constructed of bay sand in the years 1936 and 1937 and was the site of the Golden Gate International Exposition held between February 18, 1939 and September 29, 1940 (the "Exposition"). The Exposition celebrated the ascendancy of California and San Francisco as economic, political, and cultural forces in the increasingly important Pacific region. Treasure Island was intended to become an airport for the City, but with World War II looming, Treasure Island became a U.S. Naval Station in 1941 (previously defined as "Naval Station Treasure Island" or "NSTI"). During World War II, NSTI was used as a center for receiving, training, and dispatching service personnel. After World War II, it was used primarily as a naval training and administrative center.

In 1867, the U.S. Army (the "Army") established a post on the northeastern side of Yerba Buena Island adjacent to present day Clipper Cove. In the 1890s, the Army built a small torpedo station complex on the island; one building, the Torpedo Depot, remains. The Army maintained a small base on the island until 1960. In 1898, the Navy also established a training station on Yerba Buena Island; after 1923, it operated as a receiving station for servicemen returning from overseas assignments.

*Base Closure.* In 1993, Congress selected NSTI for closure and disposition by the Base Realignment and Closure Commission. The Department of Defense subsequently designated the City, and later TIDA, as the local reuse authority responsible for the conversion of NSTI under the federal disposition process. In July 1996, after an extensive community planning effort, the City's Mayor, Board of Supervisors, Planning Commission, and the Citizens Reuse Committee unanimously endorsed a Draft Reuse Plan (previously defined as the "Reuse Plan") for NSTI to serve as the basis for the preliminary redevelopment plan for NSTI. The Board of Supervisors authorized the creation of TIDA in 1997 to serve as the entity responsible for the reuse and development of NSTI, and TIDA was incorporated in January 1998. The Board of Supervisors designated TIDA as a redevelopment agency with powers over NSTI under the Treasure Island Conversion Act of 1997 in Resolution No. 43-98, dated February 6, 1998. After completion of a competitive master developer selection process, TIDA and TICD entered into the Exclusive Negotiating Agreement dated as of June 1, 2003, as amended and restated in September 2005, as further amended in July 2006, March 2008, February 2010, and June 2011. The 2006 Development Plan was adopted by all necessary parties and the Development Plan and Term Sheet were updated in 2010 and approved unanimously by the TIDA Board and the Board of Supervisors.

Navy Remediation and Transfer. In 2011, TIDA and the City certified an Environmental Impact Report and approved the Treasure Island Project entitlements, including the DDA, a General Plan Amendment, adoption of Planning Code Section 749.72 that established the Treasure Island/Yerba Buena Island Special Use District (previously defined as the "TI/YBI SUD"), a Design for Development (previously defined as "D4D") that established design standards and guidelines, and a Development Agreement vesting those entitlements.

In 2014, the United States of America, acting by and through the Navy, and TIDA entered into an Economic Development Conveyance Memorandum of Agreement (as amended and supplemented from time to time and previously defined as the "Conveyance Agreement") that governs the terms and conditions for the transfer of NSTI from the Navy to TIDA. Under the Conveyance Agreement, the Navy must convey NSTI to TIDA in phases after the Navy has completed environmental remediation and issued a finding of suitability to transfer for specified parcels of NSTI or portions thereof. Several parcels of land on Treasure Island remain under federal ownership to allow completion of environmental remediation activities by the Navy. The Navy is legally required to complete all of its environmental remediation obligations, including radiological cleanup, prior to transferring these remaining parcels to TIDA. The Navy's environmental remediation program is separate from the Treasure Island Project. The Navy remediates hazardous materials to standards consistent with applicable Federal laws governing base closure prior to transfer to TIDA.

The first conveyance occurred in early 2015 and included all of the Navy's property on Yerba Buena Island, most of the Navy-owned submerged lands around the Islands, and much of the southern portions of Treasure Island. As of December 1, 2021, the Navy has made five separate conveyances to TIDA, including all of the property within Improvement Area No. 2.

*Trust Exchange.* Treasure Island includes lands subject to the public trust (the "Public Trust"), a common law doctrine that has been developed primarily through case law and interpretations of law by the California State Lands Commission and Attorney General. The Public Trust effectively acts as a type of zoning by limiting the permitted uses of lands subject to the Public Trust. Uses of Public Trust lands are generally limited to waterborne commerce, navigation, fisheries, water-oriented recreation, including

commercial facilities that must be located on or adjacent to water, and environmental preservation and recreation, such as natural resource protection, wildlife habitat and study, and facilities for fishing, swimming, and boating. Ancillary or incidental uses that promote Public Trust uses or accommodate public enjoyment of Public Trust lands are also permitted, such as hotels, restaurants and specialty retail. Residential and general office uses are generally not permitted uses on Public Trust lands.

To enable economic redevelopment, the California Legislature authorized a reconfiguration of the Public Trust whereby the Public Trust would be removed from certain portions on Treasure Island and added to certain portions of Yerba Buena Island. This Public Trust reconfiguration was authorized through the Treasure Island Public Trust Exchange Act (the "Exchange Act") and implemented through a trust exchange agreement (the "Trust Exchange Agreement") between TIDA and the California State Lands Commission ("SLC"). Pursuant to the Trust Exchange Agreement, in 2015, TIDA and SLC engaged in a series of concurrent quitclaim deed and patent conveyances whereby areas to be impressed with the Public Trust (referred to as "Trust Lands") were patented to TIDA by SLC subject to the Public Trust, and areas where the Public Trust was to be removed (referred to as "Trust Termination Lands") were patented to TIDA by SLC free of the Public Trust.

Subdivision Mapping Process. The TICD Developer (as defined herein) has filed and will file additional Tentative Transfer Map applications ("TTM") encompassing various Sub-Phases within Major Phases (see discussion under " – Land Transfer and Mapping Parcels" for a description of Major Phase 1), to allow for the processing of multiple phased final transfer maps. The final transfer maps establish transfer parcels within the development blocks of each Sub-Phase, and transfer parcels on Trust Termination or Non-Trust Lands may be transferred by TIDA to the TICD Developer upon Sub-Phase Approval and once these lands have gone through the trust exchange. Phases 1 and 2 of the trust exchange were completed in 2015 and 2020, respectively. Consistent with the Treasure Island/Yerba Buena Island Subdivision Regulations, these transfer parcels may be used for financing purposes, including as collateral to support construction lending, but they do not include any development rights.

As contemplated under the DDA and following the approval of the applicable transfer map, various subdivision maps have been and are being processed to establish development lots on these lands. Lots established on Trust Termination Lands or Non-Trust Lands may be held in fee simple and are available for private residential, commercial, and mixed-use development in accordance with the D4D. In collaboration with TIDA, subdivision lots may also be established on Trust Lands to facilitate arrangements including ground leases to facilitate economic development on such lands and structures (e.g., historic buildings) while maintaining the Public Trust restrictions.

Opportunity Zone. The Opportunity Zones program was established by Congress in the Tax Cut and Jobs Act in 2017 as an innovative approach to spurring long-term private sector investments in low-income urban and rural communities nationwide. The program establishes a mechanism that enables investors with capital gains tax liabilities across the country to receive favorable tax treatment for investing in Opportunity Zones that are certified by the U.S. Treasury Department. Those incentives include temporary deferral of capital gains that are reinvested in qualified opportunity zones, a step up in basis for investments held in qualified opportunity funds, as well as other benefits. The Opportunity Funds use the capital invested to make equity investments in businesses and real estate in Opportunity Zones designated by each state. Treasure Island and Yerba Buena Island are both designated as Opportunity Zones and, although the project has not benefited to date, the project may directly or indirectly benefit from the added incentive the programs offered to investors to invest in future multifamily buildings or businesses.

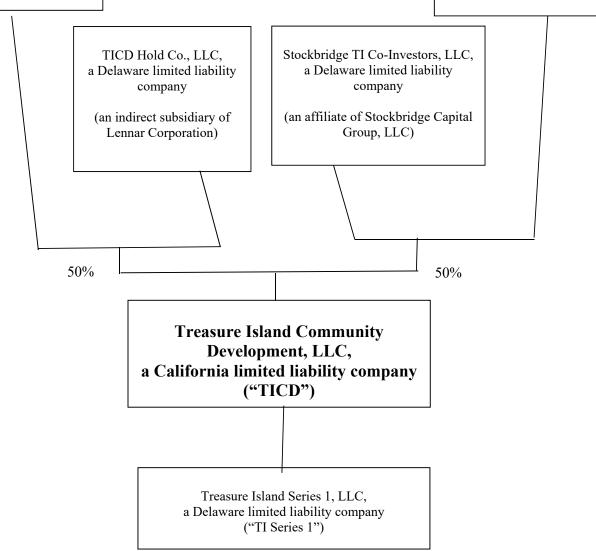
# **TICD** and the Treasure Island Project

TICD is the master developer of the Treasure Island Project. TICD is a joint venture, the members in which are (i) a joint venture ("TIH") comprised of a subsidiary of Lennar Corporation ("Lennar") and a subsidiary of Poly (USA) Real Estate Development Corporation, as a non-managing, third-party member, (ii) an indirect subsidiary of Lennar ("TICD Hold Co"), (iii) a joint venture ("KSWM") comprised of affiliates of Stockbridge Capital Group, LLC (collectively, "Stockbridge"), Kenwood Investments ("Kenwood") and Wilson Meany ("Wilson Meany") and (iv) an affiliate of Stockbridge ("SBTI"). TIH and TICD Hold Co. together own a fifty percent (50%) membership interest in TICD, and KSWM and SBTI together own a fifty percent (50%) membership interest in TICD. The responsibility for establishing the policies and operating procedures with respect to the business and affairs of TICD and for making all decisions as to all matters which TICD has authority to perform is vested in an Executive Committee, which is comprised of representatives of KSWM and of TIH (all of which are Lennar employees), with equal power given to the KSWM and TIH representatives. Wilson Meany, on behalf of KSWM, and Lennar, on behalf of TIH, are co-managing members of TICD, charged with conducting the business of TICD on a day-to-day basis. TICD's subsidiary, Treasure Island Development Group, LLC ("TIDG"), leads many of the day-to-day activities of the Project under the direction of TICD's co-managing members (Wilson Meany, on behalf of KSWM, and Lennar, on behalf of TIH). Each of Wilson Meany and Lennar are deeply experienced in such projects, with seasoned and highly qualified personnel managing their respective roles in the Project, and TIDG's team is also deeply experienced and highly qualified. Third party investors in Stockbridge and TIH hold limited and customary major decision approval rights related to certain highlevel policies of TICD. Capital for the development of the Project is to come from the proceeds of land sales, debt financing, and reimbursements from public financing sources (including CFD and IRFD). In addition, to the extent that TICD does not have capital in the amount or at the times required for budgeted expenses of the Project, TICD's co-managing members (Wilson Meany, on behalf of KSWM, and Lennar, on behalf of TIH) have the right to call capital of TICD's members, and the members are obligated to timely contribute their respective pro rata shares. The members of TICD are subject to customary and significant remedies in the event that they do not contribute such capital, and the other members are permitted to put in capital in the event that another member does not do so. See the organization chart on the following page.

Treasure Island Holdings, LLC, a Delaware limited liability company

(joint venture between a subsidiary of Lennar Corporation (manager entity) and a subsidiary of Poly (USA) Real Estate Development Corporation, as a non-managing, thirdparty member KSWM Treasure Island, LLC, a Delaware limited liability company

(joint venture of affiliates of Stockbridge Capital Group, LLC; Kenwood Investments; and Wilson Meany, LP)



**Lennar Corporation** – As previously defined in this Official Statement, "Lennar" is Lennar Corporation, which is based in Miami, Florida. Founded in 1954, Lennar completed its initial public offering in 1971 and listed its common stock on the New York Stock Exchange in 1972. Lennar's Class A and Class B common stock are listed on the New York Stock Exchange under the symbols "LEN" and "LEN.B." respectively. Lennar is one of the largest homebuilders in the United States based on home sales revenues and net earnings, and operates under a number of brand names, including Lennar Homes and U.S. Home. Lennar primarily develops residential communities both within the Lennar family of builders and through consolidated and unconsolidated partnerships in which Lennar maintains an interest.

Lennar is subject to the informational requirements of the Exchange Act and in accordance therewith files reports, proxy statements and other information with the SEC. Such filings, particularly the Annual Report on Form 10-K and its most recent Quarterly Report on Form 10-Q, set forth, among other things, certain data relative to the consolidated results of operations and financial position of Lennar and its consolidated subsidiaries as of such dates.

The SEC maintains a website that contains reports, proxy and other information statements and other information regarding registrants that file electronically with the SEC, including Lennar. The address of such website is www.sec.gov. All documents filed by Lennar pursuant to the requirements of the Exchange Act after the date of this Official Statement will be available for inspection in such manner as the SEC prescribes.

Copies of Lennar's Annual Report and related financial statements, prepared in accordance with generally accepted accounting standards, are available from Lennar's website at www.lennar.com.

The foregoing internet addresses and references to filings with the SEC are included for reference only, and the information on such internet sites and on file with the SEC are not a part of this Official Statement and are not incorporated by reference into this Official Statement. No representation is made in this Official Statement as to the accuracy or adequacy of the information contained on such sites. Lennar is not obligated to advance funds for construction or development or to pay ad valorem property taxes or the Special Taxes, and investors should not rely on the information and financial statements contained on such internet sites in evaluating wither to buy, hold or sell the 2022A Bonds.

**Stockbridge** – Headquartered in San Francisco, Stockbridge is an SEC-registered real estate investment adviser, specializing in U.S.-based opportunities. As of September 30, 2021, Stockbridge and its affiliates have approximately \$24.9 billion of gross assets under management on behalf of a variety of investor types, such as U.S. public and corporate retirement plans, sovereign wealth funds, foreign family offices and foundations and 130 professionals in three offices in San Francisco, Atlanta and Chicago. The Stockbridge senior management team has an average of more than 30 years of real estate industry experience and an average tenure of more than 10 years at the firm.

Wilson Meany – San Francisco-based developer with offices in San Francisco and Los Angeles, Wilson Meany employs over 35 professionals. Wilson Meany specializes in urban in-fill development and in delivering real estate solutions that address regional growth challenges and revitalize urban areas. Wilson Meany is known for place-making, historic renovation, innovative technology, sustainability, and public/private partnerships. Well-known Bay Area projects of this developer include the Ferry Building, 140 New Montgomery, 1595 Pacific Avenue, The Exploratorium, and the large, mixed-use Bay Meadows project (and an associated community facilities district) in San Mateo. Stockbridge and Wilson Meany have a 22-year track record of partnering on large, mixed-use development projects in coastal California, both as horizontal developers and vertical builders.

**Kenwood** – For over twenty years, Kenwood Investment's focus has been on real estate development, land entitlement, media, tourism and hospitality projects. Kenwood Investments is based in San Francisco and has a track record of developing extraordinary projects that augment the cultural fabric of the California community. Notable projects include Aquarium of the Bay, Wing & Barrel Ranch, and the Sacramento Kings Arena.

**Poly (USA) Real Estate Development Corporation** – See "IMPROVEMENT AREA NO. 2 - Ownership of Property in Improvement Area No. 2" for additional information regarding Poly (USA) Real Estate Development Corporation and its affiliates.

# **Treasure Island Project Development Plan**

The Treasure Island Project is designed to provide a new, high-density, mixed-use community with a variety of housing types, a retail core, open space and recreation opportunities, on-site infrastructure, and public and community facilities and services. There are expected to be up to approximately 8,000 residential units; up to approximately 140,000 square feet of new commercial and retail space; adaptive reuse of three specified historic buildings with up to 311,000 square feet of commercial/flex space; approximately 100,000 square feet of new office space; up to 500 hotel rooms; approximately 290 acres of parks and open space; bicycle, transit, and pedestrian facilities; a ferry terminal and intermodal transit hub; and new and/or upgraded public services and utilities, including a new or upgraded wastewater treatment plant. In addition to the adaptive reuse of those three historic buildings on Treasure Island there is also an opportunity to adaptively reuse nine other historic buildings and four garages on Yerba Buena Island.

## **Development Entitlement; TIDA-TICD Dispute**

The Treasure Island Project is carried out by TICD in accordance with the Disposition and Development Agreement between TIDA and TICD, dated as of June 28, 2011 (as amended from time to time, the "DDA") and the Development Agreement between the City and TICD dated as of June 28, 2011 (as amended from time to time and previously defined as the "DA"), and related Treasure Island Project approvals (including the Mitigation Monitoring and Reporting Program adopted by TIDA and the City in reliance on the Treasure Island/Yerba Buena Island Environmental Impact Report, the D4D, and the TI/YBI SUD). These documents control the overall design, development and construction of the Treasure Island Project and all infrastructure and improvements, including the permitted uses on the Treasure Island Project Site, the required infrastructure and community benefits, the density and intensity of uses, the maximum height and size of buildings, the number of allowable parking spaces and all mitigation measures required in order to eliminate or mitigate any materially adverse environmental impacts of the Treasure Island Project.

The DDA also obligates TICD to pay certain development costs incurred by City departments ("City Costs"), certain TIDA costs to the extent there are annual budgetary shortfalls ("Authority Costs"), and certain agreed-upon developer subsidies, which include certain costs for open space, transportation, community facilities, authority housing, school improvements, ramps/viaducts, fill, and job training programs ("Developer Subsidies").

TICD has objected to the amount, nature and categorization of the City Costs and Authority Costs and has proposed a non-binding dispute resolution process to address the disagreements. However, TICD has paid and is current on all invoiced City Costs, Authority Costs and Developer Subsidies.

The first category of disagreement involves approximately \$1.9 million of invoiced Authority Costs for fiscal year 2020-21. TICD's position is that certain of these costs should be re-classified as Developer Subsidies. TICD has paid the invoiced \$2.1 million Authority Cost payment to TIDA under protest but preserving its objections.

TICD has also objected to approximately \$6.1 million of City or Authority Costs incurred in Fiscal Year 2020-21, asserting that it has not received adequate supporting documentation, including whether they are related to the project, and whether they are reasonable.

TIDA has asserted that it believes that the City Costs and Authority Costs are appropriate.

No assurance can be given regarding the outcome of the non-binding dispute resolution process and other negotiations between TIDA and TICD or the impact, if any, of the reclassification or disallowance of costs submitted to TICD for payment.

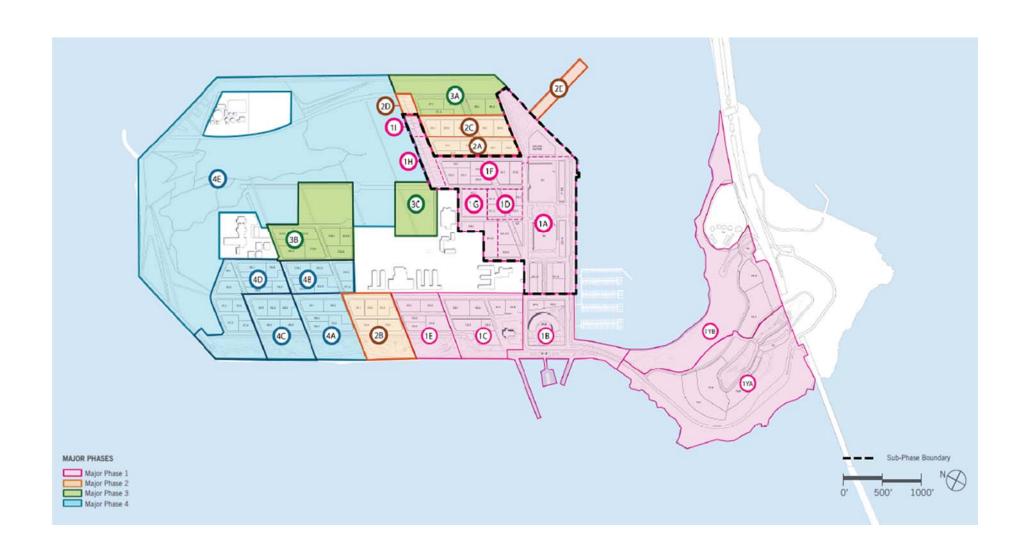
# **Land Transfer and Mapping Process**

*Treasure Island Project Phasing.* The Treasure Island Project has been divided into four Major Phases and, within each Major Phase, various Sub-Phases. Subject to the terms and conditions of the DDA, TIDA will convey development blocks within the Treasure Island Project owned or acquired by TIDA from the Navy to TICD or a phase developer selected by TICD (herein, the entity actually developing the property, whether TICD or a phase developer, shall be referred to as the "TICD Developer").

TIDA's approval of each Major Phase Application is required before, or concurrently with, its consideration of and grant of a Sub-Phase Approval for any Sub-Phase in that Major Phase. Such approval is based on established development requirements (e.g., development requirements under the DDA, the DA, and Vertical DDAs) and cannot be denied if those requirements are satisfied. Major Phase 1, which is comprised of eight Sub-Phases shown in pink on the diagram below, was approved by the TIDA Board in May 2015.

The TICD Developer expects to file and process at least one Tentative Subdivision Map application ("TSM") for each Sub-Phase within Major Phase 1 to allow for the processing of multiple phased Final Subdivision Maps that will establish vertical development parcels within each Sub-Phase. Each TSM is also expected to be followed by phased Final Subdivision Maps as well as Final Subdivision Maps that vertically subdivide airspace to accommodate separate financing or ownership of separate uses or portions thereof within the buildings.

The following graphic shows the Major Phases and the boundary delineation of the Sub-Phases. Improvement Area No. 2 is located entirely within Sub-Phase 1B, Sub-Phase 1C and Sub-Phase 1E.



## **Initial Phase Approvals and Land Transfers**

TIDA approved the Major Phase 1 Application and the Sub-Phase Applications 1 and 2 for Sub-Phases 1YA, 1YB, 1B, 1C, and 1E in 2015. Major Phase 1 includes approximately 3,500-plus residential units, approximately 103 acres of parks, and a ferry terminal to support ferry service between Treasure Island and San Francisco. Horizontal construction work has begun on Treasure Island and Yerba Buena Island.

- Sub-Phases 1YA and 1YB (Yerba Buena Island) encompass all of the Treasure Island Project lands on Yerba Buena Island other than the TIDA-retained historic buildings and garages. On February 22, 2016, TI Series 1 acquired from TIDA Sub-Blocks 1Y, 3Y, and 4Y. Subsequently, Sub-Blocks 1Y, 3Y and 4Y were sold to merchant builders. Sub-Block 2Y is owned by TIDA, subject to the Public Trust. Hilltop Park, Beach Park and open space are part of these Sub-Phases but TIDA retains ownership of these public lands. On July 10, 2020, TIDA transferred two small areas of land on Yerba Buena Island to YBI Phase 1 Investors. This transfer followed a parcel boundary adjustment with the State to remove these areas of land from the trust in order to accommodate redesigned private infrastructure. This transfer included land within Sub-Phase 1YB. The Sub-Blocks located within Sub-Phases 1YA and 1YB are what comprise Improvement Area No. 1.
- Sub-Phases 1B, 1C and 1E (Treasure Island) encompass much of the southwestern portion of Treasure Island. On February 22, 2016, TIDA conveyed to TI Series 1 certain development blocks within Sub-Phases 1B, 1C and 1E. TIDA retained leasehold and public property that will be developed by TICD Developer within these Sub-Phases including Building 1, the Building 1 Plaza, Marina Plaza, Clipper Cove Promenade 1, Cityside Waterfront Park 1, Cultural Park, Cityside Waterfront Park 2 and various streets within these Sub-Phases. Improvement Area No. 2 and Improvement Area No. 3 are also located within Sub-Phases 1B, 1C and 1E.
- Sub-Phases 1A, 1D, 1F, 1G, 1H and 1I (Treasure Island) encompass most of the remaining southern-middle portion of Treasure Island. On September 4, 2019, Treasure Island Series 2, LLC ("TI Series 2") a wholly-owned subsidiary of TICD acquired certain development parcels within Sub-Phase 1A. Certain other development parcels within Sub-Phase 1A and the rest of these Sub-Phases are expected to be transferred at a later date. On December 31, 2020, TIDA conveyed to TI Series 2 certain additional lots within Sub-Phase 1A for development.

TICD, through one or more TICD Developers, anticipates developing each phase of the Treasure Island Project following acquisition of the phase from TIDA, as provided in the DDA and DA. If acquired, TICD, through one or more TICD Developers, anticipates developing the property in four Major Phases, as described in the DA.

The infrastructure improvements and fees required for the total development of the Treasure Island Project are estimated to cost approximately \$2.46 billion, as of December 1, 2021. As of December 1, 2021, TICD and TICD Developers have expended approximately \$553 million on such costs (including the costs of Improvement Area No. 2), and they expect to spend the remainder of such costs over the next 15 years.

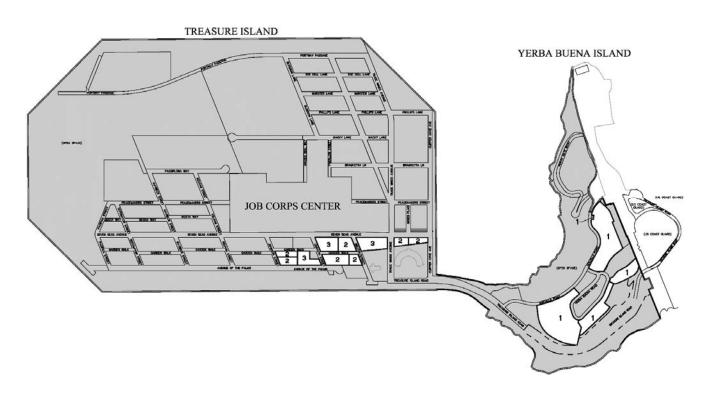
Horizontal infrastructure supporting the first phases of development planned in Improvement Areas No. 1, No. 2 and No. 3 is well underway. Geotechnical improvement of soil conditions supporting this required infrastructure and development within Improvement Areas No. 2 and 3 was completed in 2020. Infrastructure needed to secure certificates of occupancy is expected to be completed by March 2022 for development in Improvement Area No. 1, and by June 2022 for development within Improvement Areas No. 2 and No. 3. The first residential project in Improvement Area No. 1 on Yerba Buena Island, a 124-unit condominium building called the Bristol, began construction in June 2019 and is expected to be ready

for occupancy in early 2022. As of December 31, 2021, 15 units at the Bristol have been pre-sold to home buyers. Construction has begun on the first phase of the next residential project in Improvement Area No. 1, known as the Residences. The first residential project on Treasure Island (located outside of the District), a 105-unit, 100% affordable building developed by Chinatown Community Development Center in partnership with Swords to Plowshares called Maceo May Apartments, broke ground in the fall of 2020 and is scheduled for completion in late 2022. The first residential project within Improvement Area No. 2 is expected to break ground in March 2022, as described below. Lot sales to merchant builders of property owned by TI Series 1 within Improvement Area No. 3 has not yet begun. Initial development within Sub-Phase 1A on Treasure Island has begun with a street improvement plan and subdivision map under City review as of first quarter 2022; demolition of structures, isolation of utilities, and geotechnical ground improvement in this area began in late 2021 and is underway, with new utility construction expected to begin in late 2022.

Set forth below is a map showing Improvement Area No. 2 (the areas marked with "2"), as well as Improvement Area No. 1 (the areas marked with "1") and Improvement Area No. 3 (the areas marked with "3"). While the map below shows other areas on the Islands, special taxes levied on property outside of the boundaries of Improvement Area No. 2 are not and will not be security for the 2022A Bonds.

### CONSOLIDATED BOUNDARY MAP OF CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) CITY AND COUNTY OF SAN FRANCISCO STATE OF CALIFORNIA

TAXES LEVIED BY THIS DISTRICT MAY BE USED TO PAY FOR CLEANUP OF HAZARDOUS SUBSTANCES



Improvement Area No. 1, Improvement Area No. 3 and other areas and buildings outside of Improvement Area No. 2 do not provide security for the 2022A Bonds.

# **Acquisition Agreement**

In connection with the formation of the District, TICD, the City, and TIDA entered into an Acquisition and Reimbursement Agreement (Treasure Island/Yerba Buena Island), dated as of March 8, 2016 (as it may be amended from time-to-time, the "Acquisition Agreement"). Pursuant to the Acquisition Agreement, the City will purchase from TICD certain capital improvements and finance certain development impact fees for the construction of capital improvements (referred to herein as the "Authorized Improvements"). However, the City's obligation under the Acquisition Agreement will be funded solely from the sources identified in the Acquisition Agreement, which include (but are not limited to) the Special Taxes levied in Improvement Area No. 2 and the net proceeds of bonds issued for Improvement Area No. 2. The net proceeds of the 2022A Bonds, certain investment earnings thereon and the Special Tax are also expected to be sufficient to fund a portion, but not all, of the Authorized Improvements.

#### **Treasure Island Amenities**

The Treasure Island Project includes the development of up to 200,000 square feet of retail space plus 100,000 square feet of commercial space. Most of this space will be in new and rehabilitated historic structures in the "Island Center" neighborhood east of the transportation hub and Administration Building. Treasure Island currently is home to several businesses that will serve residents and their guests, including The Island Market grocery store with two locations, Mersea and Aracely restaurants, Woods Brewery, and Winery SF. However, TICD recognizes that the first residents will desire certain additional amenities to entice them to make the decision to move to the newly developing community. With this in mind, TICD is investing in improvements to existing buildings and available open spaces that can provide space for the most important resident serving businesses. These include expanded grocery offerings, additional restaurants, pharmacy, and an urgent care medical clinic. The Administration Building, Quarters 10, the Chapel/Cultural Park, and the future Hotel Parcel C2-H are all being studied for potential to host commercial space on an interim basis until the Island Center district can be built and occupied. In addition, the residential buildings in Improvement Area No. 2 contain approximately 8,000 square feet of ground floor retail space that can be home to new commercial businesses that will serve residents.

In addition to commercial space noted above, the Community Facilities Plan includes a number of planned community-serving facilities, including a new school, a community center, childcare centers, a police and fire station, new sports fields, an urban farm, an environmental education center, space for the Treasure Island Museum, and a pad for the Treasure Island Sailing Center. The Community Facilities Plan further describes these uses, and the DDA describes the developer's community facilities funding obligations. No assurance is given that these planned amenities will be constructed as planned.

## **Transportation Planning**

The transportation plan for the Treasure Island Project is integral to the DDA and the project EIR. The relevant document is the Treasure Island Transportation Implementation Program, or "TITIP." The TITIP goals are to encourage walkability, bikeability, and transit use, while discouraging auto use. The TITIP is overseen by the Treasure Island Mobility Management Agency ("TIMMA"), a transportation agency formed specifically for the Treasure Island Project. The San Francisco County Transportation Agency has been designated to act as the TIMMA.

The Transportation Program consists of new services, including a ferry to downtown San Francisco, new AC Transit bus service to Oakland, enhanced MUNI bus service to San Francisco, and an on-island

shuttle. Revenues to support the program will come from fare box recovery, parking charges on Treasure Island, a mandatory transit pass program for new residents, a new auto toll, and subsidies from TICD defined in the TITIP and the DDA. All parking is to be charged, and revenues from public parking meters and future garages (but not resident parking garages) will support the transportation program.

A new "congestion pricing" auto toll will charge drivers for each auto trip to and from Treasure Island, with the highest pricing during the commute peak hours, and minimal cost during less traffic-impacted hours. The toll is integral to the project EIR. TIMMA is pursuing approval of the pricing structure in early 2022 and plans to install the infrastructure to allow toll collections to commence by late 2023.

The DDA requires that each new market rate household purchase one transit pass, paid through HOA dues for condo projects and rental fees for rental buildings. Additional passes can be purchased if more than one household member desires a pass.

Under the DDA, TICD is responsible for the following contributions to the Transportation Program:

- Construction of the ferry terminal (completed).
- Construction of the street and bike network.
- Construction of parking garages (future phases).
- Purchase of up to 9 buses for use in the East Bay bus service: five initially, and the balance as needed but no earlier than the occupancy of the 5,000th new residential unit.
- Purchase up to 4 buses for use in the on-island shuttle service, procurement and specifications as mutually agreed between TICD, TIDA, and shuttle operator.
- Provision of a subsidy of \$1.8 million to TIDA as matching funds for the purchase of 6 Muni buses.
- Establishment of a "bicycle library," up to a maximum expenditure of \$110,000.
- Provision of an Operating Subsidy \$30 million, with a maximum \$4 million in any year, with an additional \$5 million if after completion of the 4,000th unit the transit mode share is 50% or less.

Currently, the Treasure Island Project is served by San Francisco MUNI line 25, with stops at the Administration Building/Ferry Terminal, the existing residential neighborhoods, and adjacent to the Job Corps Campus. Service is generally on 15-minute intervals on weekdays and evenings, with 20-30 minute intervals on weekends and overnight hours. In the future, MUNI service will be limited to the transit hub area of Treasure Island with service to new neighborhoods provided by the island shuttle.

TICD is establishing a privately-managed ferry service planned for commencement in early 2022 so that water transportation is available for the first new residents of The Bristol on Yerba Buena Island. The service is expected to run from the new Treasure Island ferry terminal to the San Francisco Ferry Building, with approximately 16 daily round-trips. Frequency is expected to be approximately 30-minute intervals during commute hours and hourly in the afternoons and evenings. This service is expected to run until the full TIMMA program is ready to commence with ferry service provided by a public operator such as WETA, which is expected to launch by early 2024.

### **IMPROVEMENT AREA NO. 2**

Unpaid Special Taxes do not constitute a personal indebtedness of the owners of the parcels within Improvement Area No. 2. There is no assurance that the present property owners or any subsequent owners will have the ability to pay the Special Taxes or that, even if they have the ability, they will choose to pay the Special Taxes. An owner may elect not to pay the Special Taxes when due and cannot be legally compelled to do so. Neither the City nor any Bondowner will have the ability at any time to seek payment directly from the owners of property within Improvement Area No. 2 of the Special Tax or the principal or interest on the Bonds, or the ability to control who becomes a subsequent owner of any property within Improvement Area No. 2. The City, on behalf of the District, however, has covenanted in the Fiscal Agent Agreement for the benefit of the owners of the Bonds that, under certain circumstances described herein, the City will commence judicial foreclosure proceedings with respect to delinquent Special Taxes on property within Improvement Area No. 2, and will diligently pursue such proceedings to completion. See "SECURITY FOR THE BONDS – Special Tax Fund" and "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein.

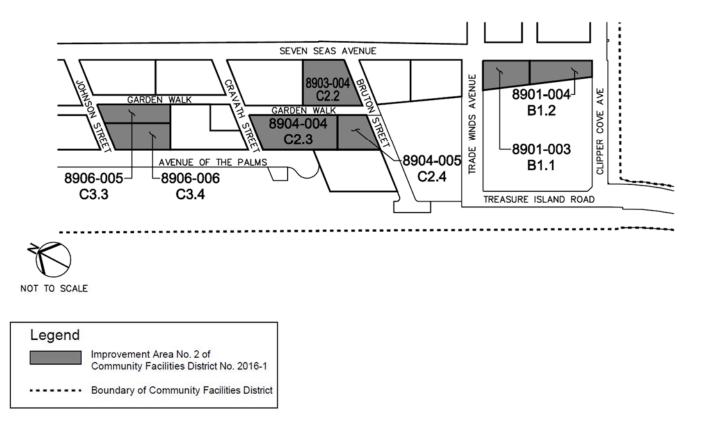
No assurance can be given that development of the property will be completed, or that it will be completed in a timely manner. TI Series 1 and the Merchant Builders (defined below) have provided the information set forth in this section. No assurance can be given by the City that all information is accurate or complete. The City has not independently verified this information and assumes no responsibility for its accuracy or completeness. It is only provided as a convenience to enable investors to more easily commence their own independent investigations if they so choose. There may be material adverse changes in this information after the date of this Official Statement. In addition, any internet addresses included below are for reference only, and the information on those internet sites is not a part of this Official Statement or incorporated by reference into this Official Statement. If the development of the property is not completed, or is not completed in a timely manner, there could be an adverse effect on the payment of Special Taxes, which, in turn, could result in the inability of the District to make full and punctual payments of debt service on the 2022A Bonds. See the section of this Official Statement captioned "SPECIAL RISK FACTORS" for a discussion of certain risk factors which should be considered, in addition to the other matters set forth herein, in evaluating an investment in the 2022A Bonds.

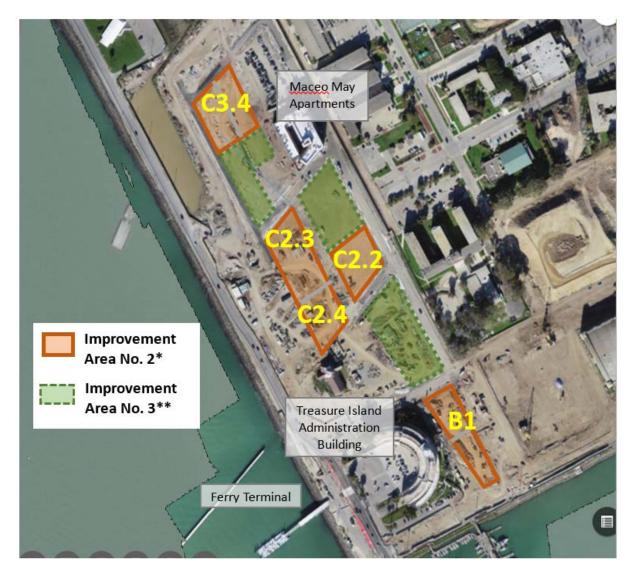
The information in this Official Statement regarding Improvement Area No. 2 and the Treasure Island Project has considered the current Health Orders (as defined herein) and any other local restrictions in disclosing estimated time frames for development in the Improvement Area No. 2. However, the impact of COVID-19 and the Health Orders – including the impact form supply chain issues – is likely to evolve over time, which could adversely impact the development within the Improvement Area No. 2 and the Treasure Island Project as a whole. See "SPECIAL RISK FACTORS – Public Health Emergencies" below. Neither TI Series 1 nor the Merchant Builders can predict the ultimate effects of the COVID-19 outbreak or whether any such effects will have a material adverse effect on the ability to develop the Treasure Island Project as planned and described herein, or the availability of Special Taxes from Improvement Area No. 2 in an amount sufficient to pay debt service on the 2022A Bonds.

# Location and Description of Improvement Area No. 2 and the Immediate Area

Improvement Area No. 2 is made up of five development blocks on Treasure Island known as "Sub-Block B1," "Sub-Block C2.2," "Sub-Block C2.3," "Sub-Block C2.4" and "Sub-Block 3.4." Sub-Block B1 is comprised of development parcels B1.1 and B1.2, but referred to collectively herein as "Sub-Block B1." The planned development at Sub-Block C2.4 is also sometimes referred to herein as the "Tidal House." Sub-Block C3.4 is comprised of development parcels C3.3 and C3.4, but referred to collectively herein as "Sub-Block C3.4." Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4, together, constitute approximately 5.22 gross acres.

The map and graphic below show the various Sub-Blocks within Improvement Area No. 2 and their surroundings.





Improvement Area No. 1, Improvement Area No. 3 and other highlighted buildings outside of Improvement Area No. 2 and appearing in the graphics above do not provide security for the 2022A Bonds.

# Tract Map Status of Improvement Area No. 2

On September 13, 2018, Final Map No. 9235 (the "Final Map 9235") was recorded, establishing the conditions for the subdivision of Sub-Blocks 1B, 1C, and 1E. In connection with this map recordation, TI Series 1 and TIDA entered into a Public Improvement Agreement dated September 7, 2018 (as amended, the "9235 Public Improvement Agreement"). The Final Map and the 9235 Public Improvement Agreement describes TI Series 1's obligations to complete public improvements to serve Treasure Island.

Final Map No. 10297 was recorded on April 7, 2021 ("Final Map 10297"). Final Map 10297 merged the 2 lots comprising Sub-Block C3.4 in to one legal parcel, and adjusted the maximum number of condominium units allowed on Sub-Blocks C2.3, C3.4, and C3.5 (which Sub-Block C3.5 is not in Improvement Area No. 2). All other conditions required by Final Map 9235 (and the 9235 Public Improvement Agreement) continue to apply. Final Map 10297 provides that up to 114 residential units may be constructed on Sub-Block C2.3, and 160 condominium units on Sub-Block C3.4.

A summary of the tract map status for Improvement Area No. 2 is shown below as of December 1, 2021:

Sub-				Planned
Block	Final Map	Date of Recordation	Status	Development
B1	Final Map 9235	September 13, 2018	Authorizes the construction of up to 95 condominium units, no restriction on number of rental units.	117 rental units
C2.2	Final Map 9235	September 13, 2018	Authorizes the construction of up to 128 condominium units, no restriction on number of rental units.	178 rental units
C2.3	Final Map 10297	April 7, 2021	Authorizes the construction of up to 114 residential condominium units.	76 residential condominiums
C2.4	Final Map 9235	September 13, 2018	Authorizes the construction of up to 176 condominium units, no restriction on number of rental units.	250 rental units
C3.4	Final Map 10297	April 7, 2021	Authorizes the construction of up to 160 residential condominium units.	149 residential condominiums

As a condition to TIDA's conveyance of the property to TI Series 1, TI Series 1 posted performance and payment bonds in an amount equal to 125% of the estimated cost of the backbone infrastructure. Subsequently, TI Series 1 entered into the 9235 Public Improvement Agreement with the City in which it was required to post additional performance and payment bonds, such that the total amount secured would equal 125% of the estimated cost of the backbone infrastructure that was not complete at the time the map was recorded. As of December 1, 2021, TI Series 1 has posted various bonds with TIDA and the City totaling approximately \$280 million. The \$280 million secures the construction of infrastructure on both Yerba Buena Island and on Treasure Island. The remaining costs for the TI Required Infrastructure (as

defined in the 9235 Public Improvement Agreement to mean streets, sewer, water, utilities, etc.) are fully secured by the outstanding bonds.

The 9235 Public Improvement Agreement requires various infrastructure improvements to be constructed by certain dates. Per the existing 9235 Public Improvement Agreement, the TI Required Infrastructure must be completed by September 13, 2020. A proposed first amendment to that agreement, which extends the required completion date by two years from the effective date of the amendment, has been submitted for review by the City Attorney, PUC and TIDA. The City and TICD do not expect the amendment to result in delayed development of Improvement Area No. 2.

# **Geotechnical Mitigation Program**

A geotechnical mitigation program was implemented in Improvement Area No. 2 and elsewhere on Treasure Island in advance of infrastructure improvements and construction of buildings to make the Treasure Island perimeter seismically stable, strengthen the causeway that connects Treasure Island to Yerba Buena Island, densify the sandy fill to minimize seismic settlement within the development footprint, and compress the soft Bay Mud sediments to minimize future settlement from the addition of fill and buildings. See "RISK FACTORS – Climate Change; Risk of Sea Level Rise and Flooding Damage" for a description of Bay Mud. The geotechnical program for Improvement Area No. 2 and infrastructure serving it was completed and does not require ongoing maintenance work.

The geotechnical plan relied on numerous techniques to achieve the stability needed to support the new development. The plan included densification of the sandy fill throughout the development and the shoreline with direct power compaction vibrocompaction improvement method ("DPC"), preloading new building parcels and City streets with surcharge, and strengthening the causeway and the portions of the shoreline with cement deep soil mixing.

The DPC technique employed combined tamping and direct power compaction, a method widely used in Japan that densifies loose sandy soils by vibration, displacement, and compaction. The equipment to perform this work includes an electrically driven, 50-ton vibratory hammer suspended from a vibration isolation mount, which in turn is suspended from the main cable of a 270-ton crawler crane. The hammer is attached to four H-beam probes, which are modified with steel flaps hinged to the web at the base of the beam. As the beam penetrates the ground, the flaps are deployed to provide more area for compaction. During extraction of the beams, the flaps retract to reduce resistance. Approximately 9,560 DPC compaction elements have been installed and DPC is complete for Improvement Areas No. 2 and 3.

After completion of the deep power compaction, tamping is employed to compact the upper 10 feet of sandy soil. The tamper has a 35-ton vibratory hammer attached to a 10-foot-by-10- square steel plate. The tamper plate is placed directly on the ground and the vibro-hammer is activated to compact the soil. Then the tamper is relocated to an adjacent position and the process is repeated until all the densification area is tamped. Approximately 16,490 tamping elements have been completed and tamping is complete for Improvement Areas No. 2 and 3.

Deep soil mixing ("DSM") was used to strengthen the weak soils that underlie parts of the shoreline and the causeway. DSM is a ground improvement technique that enhances the strength of the soils by mechanically mixing them with a cement slurry, causing the soil to become more like weak rock. In total, about 160,000 cubic yards of deep cement soil mixing was performed for the geotechnical program and DSM is complete for Improvement Areas No. 2 and 3.

Geotechnical work continues for portions of Treasure Island outside of Improvement Areas No. 2 and 3.

## **Sea Level Rise and Adaptive Management Strategy**

The sea level rise and adaptive management strategy for Treasure Island includes a multi-phased approach to mitigation, with initial infrastructure designs to accommodate reasonable sea level rise scenarios as well as future monitoring and funding mechanisms to implement necessary improvements in the future. As part of the first phase of such strategy, the perimeter shoreline areas near Improvement Areas No. 2 and 3 have been adjusted to function as a berm, and finished grades for the inland proposed building areas for Improvement Areas No. 2 and 3 have been raised up to 6.0 feet. See "SPECIAL RISK FACTORS – Climate Change; Risk of Sea Level Rise and Flood Damage."

# **Infrastructure Development and Financing Plan**

Cost Estimates of Public Improvements Required for Temporary Certificates of Occupancy for Improvement Areas. A significant portion of the infrastructure needed to support the development of Improvement Area No. 2, such as utilities and major roadways, also serves Improvement Area No. 1, Improvement Area No. 3 and other portions of the Treasure Island Project. Key components of this infrastructure must be operational before any of the planned development can secure temporary certificates of occupancy. Because of the overlapping infrastructure obligations and intertwined sources and uses of funding, the table below identifies those public improvements that are required to be constructed by the TICD Developer in order to receive a temporary certificate of occupancy for planned developments for Improvement Area No. 1, Improvement Area No. 2 and Improvement Area No. 3 (collectively, "Improvement Areas 1, 2 and 3") of the Treasure Island Project, as well as related remaining costs, as of December 1, 2021. The table also includes specific information regarding Improvement Area No. 2 costs and the amount remaining of such costs attributed to Improvement Area No. 2 in the Appraisal Report.

Table 2
Improvement Areas 1, 2 and 3 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)
Cost Estimates of Public Improvements Required for Temporary Certificates of Occupancy (as of December 1, 2021)

**Remaining Costs** 

	Direct Infrastructure <u>Costs<sup>(1)</sup></u>	Percent <u>Complete<sup>(1)</sup></u>	Remaining <u>Costs<sup>(1)</sup></u>	Remaining Improvement Area No. 2 Costs <sup>(3)</sup>	Attributed to Improvement Area No. 2 In Appraisal Report <sup>(4)</sup>
Hard Costs					
Demolition	\$ 8,629,856	100%	\$ -	\$ -	\$ -
Geotechnical	57,924,738	95%	$3,121,182^{(2)}$	3,121,182	1,377,968
Causeway	16,135,012	59%	6,575,563	-	671,529
Treasure Island Street Improvements	88,701,567	69%	27,069,213	25,528,667	11,409,461
Yerba Buena Island Street Improvements	98,343,485	81%	18,921,969	-	-
Interim Gas Line	1,927,603	79%	397,865	=	-
Sanitary Sewer Pump Station	4,787,600	81%	912,729	-	-
Interim Sanitary Sewer Force Main	7,356,090	98%	181,939	=	-
Wastewater Treatment Plant	1,489,945	54%	679,164	679,164	71,745
Gas Reg Substation	8,459,825	18%	6,978,044	6,978,044	737,143
12KV Improvements	2,376,800	95%	128,659	128,659	13,591
<b>Total Hard Costs</b>	\$ 296,132,520	76%	\$ 64,966,327	\$36,435,715	\$14,281,438
Soft Costs					
Landscape Architect	\$3,318,969	81%	\$620,760	\$ 424,657	\$ 84,335
Civil Engineer	12,330,043	86%	1,782,520	939,158	256,226
Geotechnical Engineer	17,926,399	75%	4,565,934	3,925,432	1,488,443
Environmental Engineer	6,281,425	82%	1,121,189	646,378	128,134
Permits and Fees and Bonds	18,791,978	76%	4,596,344	3,387,017	1,495,332
Other (Utilities Consultants, Legal, etc.)	8,098,169	31%	5,549,236	5,210,388	568,348
Construction Management	13,972,482	88%	1,717,493	1,216,514	250,379
<b>Total Soft Costs</b>	\$ 80,719,465	75%	\$ 19,953,476	\$ 15,749,542	\$4,271,196
<b>Total Estimated Project Costs</b>	\$376,851,985	77%	\$84,919,802	\$ 52,185,257	\$18,552,634

<sup>(1)</sup> For Improvement Areas 1, 2 and 3. Remaining costs include lagging payments and retentions for work that may have been completed as of December 1, 2021.

Source: TI Series 1.

<sup>(2)</sup> Geotechnical program is complete for supporting infrastructure serving Improvement Areas 1, 2 and 3 and development within Improvement Area No. 2 and Improvement Area No. 3. Amount reflects retentions not yet paid as of December 1, 2021, for completed work.

<sup>(3)</sup> Remaining costs necessary to achieve a temporary certificate of occupancy within Improvement Area No 2 will also cover costs necessary to achieve a temporary certificate of occupancy within Improvement Area No 3 because the infrastructure supports both improvement areas.

<sup>(4)</sup> Appraisal costs are costs allocated specifically to Improvement Area No. 2. Demolition, geotechnical, and Treasure Island street improvements are allocated by costs that fall outside of Improvement Area No. 1's scope of work and then split by the estimated developable square footage between Improvement Area No. 2 and Improvement Area No. 3, approximately 44% and 56%, respectively. Other hard costs are allocated by Improvement Area No. 2's proportion of units to the entire Treasure Island Project's unit count, approximately 11%. As soft costs are tied to specific hard costs, soft costs are allocated by their corresponding hard cost allocation method. For purposes of the appraisal, given that costs are shared for such infrastructure among Improvement Areas 1, 2 and 3, the Master Developer estimated that \$18,552,634 of such remaining costs are allocable to Improvement Area No. 2; and therefore the Appraiser has discounted the residual value of the parcels within Improvement Area No. 2 by this amount prorated by acreage of each parcel.

Other Costs of Public Improvements. The public improvement costs remaining in the Treasure Island Project but not required for a temporary certificate of occupancy and excluded from the table above are primarily attributable to public parks. Park construction is expected to trail other horizontal infrastructure. Most public parks planned in Improvement Area No. 2 are currently expected to be completed in late 2023 or early 2024. So far, contracts have been let for Hilltop Park East and West and a dog park, and their costs have been consistent with estimates. See Table 3 below for additional information regarding parks.

Public Improvements Financing Plan. To date, TI Series 1 has financed its land acquisition and various site development costs related to the property in Improvement Areas 1, 2 and 3 through internally generated funds, EB-5 loan proceeds (see discussion herein), community facilities district bond proceeds and lot sales revenues. TI Series 1 estimates that, as of December 1, 2021, the remaining costs to be incurred by TI Series 1 to complete its planned development of public improvements within Improvement Areas 1, 2 and 3 in order to receive certificates of occupancy will be approximately \$84.9 million. TI Series 1 expects to use lot sales revenues, internal funding, and reimbursement from 2022A Bond proceeds and other bond proceeds to complete the necessary public improvements required to complete development in Improvement Areas 1, 2 and 3 (see Table 3) and believes that it will have sufficient and available funds to complete such infrastructure, including infrastructure in Improvement Area No. 2 in accordance with the development schedule described in this Official Statement.

On March 4, 2016, TI Series 1 obtained an EB-5 loan (the "TI Series 1 EB-5 Loan") in the total amount of \$155,000,000. The proceeds of the TI Series 1 EB-5 Loan were used to pay for the costs of horizontal development associated with Sub-Phases 1YA, 1YB, 1B, 1C and 1E, all as described in and in accordance with the business plan for the EB-5 Loan, which encompass (a) much of the southern portion of Treasure Island (including Improvement Area No. 2 and Improvement Area No. 3) and (b) all of the Treasure Island Project lands on Yerba Buena Island (including Improvement Area No. 1) other than the TIDA-retained historic buildings and garages.

The TI Series 1 EB-5 Loan was initially secured by a deed of trust on the TI Series 1 property owned by TI Series 1 (the "TI Series 1 Deed of Trust"), which at this point consists of property located outside of Improvement Area No. 2. The TI Series 1 EB-5 Loan is also secured by the following sources when and if received by TI Series 1: (1) the ground leasing revenues of commercial parcels outside of Improvement Area No. 2, and (2) rights and obligations under the DDA. The TI Series 1 Deed of Trust has been and will be partially released in conjunction with the sale of parcels to a developer or builder (subject to satisfaction of the release terms and conditions in the EB-5 loan documents), as it was released in connection with the sales to the Merchant Builders.

The overall "interest rate" on the TI Series 1 EB-5 Loan is approximately 5.2% per annum of which a portion of the amounts incurred is paid quarterly, while the remainder of the interest and fees are deferred until loan maturity. As of December 1, 2021, the TI Series 1 EB-5 Loan had an outstanding balance of \$155,000,000 and was in good standing. TI Series 1 currently plans to pay down up to \$10 million of the TI Series 1 EB-5 Loan in March 2022. The original maturity date of the TI Series 1 EB-5 Loan was March 4, 2021, but was extended by agreement of the lender to March 4, 2024. There can be no guarantee that the lender will agree to any further extensions. However, the TI Series 1 EB-5 Loan may be extended by a year at the option of TI Series 1 upon satisfaction of certain conditions by TI Series 1. The conditions for such one-year extension include substantial completion of remaining infrastructure serving Improvement Areas 1, 2 and 3. Under the current development schedule, such infrastructure work is expected to be complete by December 2022, with the exception of some Job Corps improvements to be complete by February 2023 and with parks following by March 2024. If further extensions are not secured, the TI Series 1 EB-5 Loan will mature on March 4, 2024, and TI Series 1 may be required to seek additional sources of capital (e.g., equity or loans) to repay the TI Series 1 EB-5 Loan. Infrastructure needed for temporary certificates of

occupancy in Improvement Area No. 2 is anticipated to be completed in advance of the maturity of the loan, whether or not the TI Series 1 EB-5 Loan maturity is further extended.

The TI Series 1 EB-5 Loan is made with proceeds obtained by the EB-5 lender from individual investors that have purchased membership interests in the applicable EB-5 lender in accordance with the EB-5 Regional Center Pilot Program. The United States Citizenship and Immigration Services ("USCIS") must approve each individual investor's immigration application ("I-526 Petition"). Although the TI Series 1 EB-5 Loan was fully funded, the USCIS process is ongoing and therefore no guarantee can be made that if an investor's application is subsequently denied that such denial will not trigger a repayment obligation under the EB-5 loan agreement. Thus far, according to information provided to TI Series 1, all but 12 investors' I-526 Petitions have been approved by USCIS. If USCIS denies all 12 of those remaining investors, TI Series 1 may be required to repay up to \$6 million of the loan. (For purposes of Table 3, a \$10 million repayment in March 2022 is assumed.)

The EB-5 Immigrant Investor Program is subject to reauthorization by the United States Congress from time to time, and, recently, the United States Congress did not renew the program. The EB-5 program has lapsed previously over the course of the TI Series 1 EB-5 Loan, and has been subsequently reauthorized, and TI Series 1 believes based on advice of immigration and legal advisors that the program will ultimately be reauthorized. Expiration of the program does not trigger an acceleration of repayment of the TI Series 1 EB-5 Loan or other borrower obligations.

The overall Treasure Island Project has approximately \$50 million in undrawn committed and approved capital commitments from its partners. This source will be drawn down to complete infrastructure for the overall Treasure Island Project, inclusive of Improvement Area No. 2. The actual cash balance for the entire Treasure Island Project as of December 1, 2021 was about \$34 million. As of December 1, 2021, TI Series 1 projects relying on about \$40 million of additional amounts from undrawn capital commitments or cash on hand for Improvement Areas 1, 2 and 3.

A summary of the expected cash flow for TI Series 1 and the development of Improvement Areas 1, 2 and 3 is set forth below on the following page.

Table 3
Improvement Areas 1, 2 and 3 of the
City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)
Projected Public Improvements Sources and Uses
(as of December 1, 2021)

	12/1/21 through 12/31/21	1/1/22 Through 3/31/22	4/1/22 Through 6/30/22	7/1/22 Through 9/30/22	10/1/22 Through 12/31/22	1/1/23 Through 12/31/23	On and After 1/1/24	Totals <sup>(1)</sup>
Sources								
Net Land Proceeds <sup>(2)</sup>	\$ -	\$4,870,000	\$ -	\$ -	\$44,340,000	\$ -	\$ 65,780,000	\$ 347,240,000
EB-5 Loan Proceeds(3)	-	-	· =	· -	· , , , -	- -	-	155,000,000
IA-2 CFD Bond Proceeds(4)	-	23,030,000	-	-	18,330,000	11,860,000	-	53,220,000
Other IA CFD Bond Proceeds(4)	-	-	21,420,000	-	-	8,500,000	119,970,000	205,070,000
IRFD Bond Proceeds(4)	-	-	15,970,000	-	-	8,880,000	222,930,000	247,780,000
Equity <sup>(5)</sup> and Cash	15,390,000	25,380,000	-	-	-	-	-	40,770,000
TOTAL SOURCES	\$15,390,000	\$53,280,000	\$37,390,000	-	\$62,670,000	\$29,240,000	\$408,680,000	\$1,049,080,000
Uses								
Direct Infrastructure Costs <sup>(6)(7)</sup>	\$9,780,000	\$28,940,000	\$23,620,000	\$13,620,000	\$6,140,000	\$2,820,000	\$ -	\$ 376,850,000
Parks	200,000	2,540,000	6,340,000	6,290,000	9,310,000	25,480,000	10,000,000	61,370,000
EB-5 Fees and Repayment <sup>(3)(8)</sup>	-	11,800,000	1,340,000	1,590,000	1,300,000	5,910,000	173,990,000	225,070,000
TOTAL USES	\$9,980,000	\$43,280,000	\$31,300,000	\$21,500,000	\$16,750,000	\$34,210,000	\$183,990,000	\$ 663,290,000
NET CASH FLOW <sup>(9)</sup>	\$5,410,000	\$10,000,000	\$ 6,090,000	(\$21,500,000)	\$45,920,000	(\$4,970,000)	\$224,690,000	\$ 385,790,000

Totals include sources and uses from the beginning of the project through December 1, 2021 as well as remaining project sources and uses as seen in this Table 3.

Land proceeds are shown net of anticipated closing costs and land transfer taxes. Net Land Proceeds shown to December 1, 2021 are derived from the sale of Improvement Areas 1, 2 and 3 parcels less C2.1 and C1. Parcel C2.1 is anticipated to sell in the fourth quarter of 2022 for a net value of approximately \$44 million, and parcel C1.1 is anticipated to sell in 2024 for a net value of approximately \$66 million.

<sup>(3)</sup> EB-5 Loan has been made to TI Series 1 in the total amount of \$155 million. This amount has been entirely drawn down as of December 1, 2021. The proceeds of this loan were used to pay for costs associated with the Treasure Island Project. The TI Series 1 EB-5 Loan is made with proceeds obtained by the EB-5 lender from individual investors that have purchased membership interests in the applicable EB-5 lender. USCIS must approve each individual investor's I-526 Petition.

<sup>(4)</sup> TI Series 1 expects to receive funds to reimburse infrastructure costs associated with the development of Improvement Areas 1, 2 and 3 from a combination of community facilities district and infrastructure and revitalization district (the "IRFD") bonds for the Treasure Island Project. Each improvement area of the CFD and the IRFD are authorized to finance authorized facilities regardless of their location in the Treasure Island Project. Of the estimated amount, TI Series 1 anticipates that approximately \$53 million will be derived from Parity Bonds secured by the Special Taxes in Improvement Area No. 2 and the remaining \$205 million in Improvement Area No. 1 and Improvement Area No. 3. TICD has received \$55.18 million in reimbursements from bonds issued for Improvement Area No. 1 to date and anticipates an additional \$8.5 million from Improvement Area No. 1 in 2023. TICD anticipates receiving \$21.4 million from the first CFD bond issuance

from Improvement Area No. 3 in the second quarter of 2022, and to receive \$120 million in reimbursements from Improvement Area No. 3 bond issuances in 2024 and thereafter. TICD anticipates receiving reimbursement of \$16 million from an IRFD bond planned to be issued in the second quarter of 2022.

- (5) As of December 1, 2021, the actual cash balance for the entire Treasure Island Project was \$34,742,538. The overall Treasure Island Project has approximately \$50 million in undrawn capital commitments from its partners, inclusive of Improvement Areas 1, 2 and 3. The equity contributions received may be used for any aspect of the overall Treasure Island Project. As shown above, about \$40 million of the \$85 million (cash on hand and future capital commitments) amount is projected to be used for the direct infrastructure costs within Improvement Areas 1, 2 and 3. The remaining portion of the capital commitments may be utilized for uses to the overall project, outside of what is shown in this Table 3. The amount of equity actually applied to costs may vary based on changing conditions. Table 3 represents TICD's current projections for these improvement areas. If projections do not materialize as planned and more capital is needed to complete the direct infrastructure costs as shown above, TICD may use capital anticipated for other parts of the project or call additional capital from its partners as a source of funds. In addition, TICD could adjust expenditures, slow down noncritical infrastructure and explore additional financing options.
- (6) TI Series 1 obligation to complete the infrastructure improvements under the DA and the DDA is backed by subdivision improvement bonds under the 9228 Public Improvement. As set forth in Tables 2 and 3, all critical infrastructure improvements required to obtain the temporary certificate of occupancy for Improvement Areas 1, 2 and 3 are scheduled for completion prior to the vertical construction completion in order for appropriate testing of all utilities.
- (7) Table 3 shows \$85 million in expenditures after December 1, 2021 in order to achieve temporary certificates of occupancy for Improvement Area 3. In order to achieve temporary certificates of occupancy specifically for Improvement Area No. 2 and Improvement Area No. 3, TICD estimates that about \$49 million will need to be spent between December 1, 2021 through the end of the second quarter of 2023. (For clarification, the approximate \$49 million for direct infrastructure spend will achieve temporary certificates of occupancy in both Improvement Area No. 2 and Improvement Area No. 3 as the infrastructure needed for both Improvement Area are intertwined with each other.) The projected completion date of the infrastructure needed to achieve temporary certificates of occupancy in Improvement Area No. 2 is well in advance of the first anticipated vertical building completion within Improvement Area No. 2 and in advance of the maturity date of the EB-5 Loan.
- (8) TI Series 1 requested and the EB-5 lender approved extensions of the initial due date of the EB-5 Loan to March 4, 2024. TI Series 1 may exercise the option to extend the current maturity date to March 2025 (subject to meeting certain conditions, as described above); the table assumes that this further extension is granted. As part of the extension the EB-5 lender requires at most a \$10 million paydown for TI Series 1 in March 2022 to account for any investors needing to liquidate their investment. See "- Phase Development and Financing Plan" above.
- (9) Cash created from the development of the Treasure Island Project may be applied by TI Series 1 and TICD subsidiaries to fund any aspect of the overall Treasure Island Project, including on-going spend on later stages. This Table 3 is intended to illustrate that TI Series 1 anticipates that there will be a sufficient cash flow to fund the proposed development in Improvement Areas 1, 2 and 3. Cash flow does not represent cash balance.

  Source: TI Series 1.

Substantial completion of the infrastructure necessary to secure certificates of occupancy for Improvement Area No. 1 is anticipated to occur in February 2022, and in June 2022 for Improvement Area No. 2 and Improvement Area No. 3.

Although TI Series 1 expects to have sufficient funds available to complete its development (both public infrastructure and other development) in Improvement Areas 1, 2 and 3 as described in this Official Statement, there can be no assurance that amounts necessary to finance the remaining development costs will be available to TI Series 1 from its internally generated funds or from any other source when needed.

If and to the extent that internal funding, including but not limited to lot sales revenues, are inadequate to pay the costs to complete the planned development by TI Series 1 within Improvement Area No. 2 and other financing by TI Series 1 is not put into place, there could be a shortfall in the funds required to complete the planned development by TI Series 1 in Improvement Area No. 2.

Flood Zone Status. Per FEMA Flood Insurance Rate Map 060298-0128A dated March 23, 2021, the pre-development elevation of the majority of the land and the proposed development in Improvement Area No. 2 is higher than the current 100-year flood plain. Additionally, the construction performed under the street improvement permit includes raising development pads approximately three feet above the pre-development elevations that FEMA 060298-0128A references. One parcel in Improvement Area No. 2, C3.4, has been removed from the Special Flood Hazard Area through a Letter of Map Revision based on placement of fill elevating the entirety of the site above the base flood elevation. See "SPECIAL RISK FACTORS – Climate Change; Risk of Sea Level Rise and Flood Damage" for a discussion of current projected sea level rise estimates.

The Rate and Method requires the establishment of reserves for the Treasure Island Project as a whole for public improvements necessary to ensure that shoreline, public facilities, and public access improvements will be protected due to sea level rise at the perimeters of Treasure Island and Yerba Buena Island. For additional information regarding the establishment of the capital reserves for the Treasure Island Project, see "RATE AND METHOD" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX."

#### **Utilities**

The utility providers for Improvement Area No. 2 are listed in the below table.

<u>Utility</u>	<u>Provider</u>
Water	San Francisco Public Utilities Commission
Sewer	San Francisco Public Utilities Commission
Gas	Pacific Gas & Electric
Electric	San Francisco Public Utilities Commission
Telecom	To be determined

# Ownership of Property in Improvement Area No. 2

On February 22, 2016, TIDA transferred the property in Improvement Area No. 2 to Treasure Island Series 1, LLC (previously defined as "TI Series 1"), a wholly-owned subsidiary of TICD. The Sub-Blocks were transferred to their current owners on November 9, 2020.

Sub-Block B1 is currently owned by B1 Treasure Island 048 Holdings LLC (the "Poly Rental Merchant Builder"). Sub-Block C2.3 is currently owned by C23 Treasure Island 048 Holdings LLC (the "Poly Condo Merchant Builder"). The Poly Rental Merchant Builder and the Poly Condo Merchant Builder are subsidiaries of Poly (USA) Real Estate Development Corporation ("Poly USA").

Poly (USA) is a subsidiary of Hengli (Hong Kong) Real Estate Limited ("Poly Global") a diversified international property developer and a division of the Chinese listed property development company, Poly Developments and Holdings Group Co. Ltd. Poly Global has offices in Sydney, Melbourne and Queensland in Australia, London in the United Kingdom and San Francisco in the United States. In addition to a number of commercial developments, Poly Global, through its subsidiaries and affiliates, has completed or is developing 12 residential or mixed-use projects in Australia and one mixed-use project in the United Kingdom. In the United States, a joint venture including an affiliate of Poly Global developed a 27-story, 200-unit residential rental building known as 1133 Hope in Los Angeles, California. That building was completed in 2020.

Sub-Block C2.2 is currently owned by TI Lot 8, LLC (the "Lennar Merchant Builder"). The Lennar Merchant Builder is a subsidiary of Lennar. See "THE TREASURE ISLAND PROJECT – TICD and the Treasure Island Project – Lennar Corporation" herein.

Sub-Block C2.4 is currently owned by TI Lot 10, LLC (the "Stockbridge/Wilson Meany Merchant Builder"). The Stockbridge/Wilson Meany Merchant Builder is a joint venture by Stockbridge and Wilson Meany. See "THE TREASURE ISLAND PROJECT – TICD and the Treasure Island Project – Stockbridge" and "– Wilson Meany" herein.

Sub-Block C3.4 is currently owned by TI Lots 3-4, LLC (the "Stockbridge/Wilson Meany/Lennar Merchant Builder"). The Stockbridge/Wilson Meany/Lennar Merchant Builder is a joint venture by Lennar, Stockbridge and Wilson Meany. See "THE TREASURE ISLAND PROJECT – TICD and the Treasure Island Project – Lennar," " – Stockbridge" and "– Wilson Meany" herein.

The Poly Rental Merchant Builder, the Lennar Merchant Builder, the Poly Condo Merchant Builder, the Stockbridge/Wilson Meany Merchant Builder and the Stockbridge/Wilson Meany/Lennar Merchant Builder shall be referred to herein, individually, as a "Merchant Builder" and, collectively, as the "Merchant Builders."

## **Merchant Builder Development and Financing Plans**

A more detailed description of each of the phases within Improvement Area No. 2 is set forth below. The Merchant Builders provide no assurance that design, construction, leasing and/or sales will be carried out on the schedule and according to the plans summarized below, or that construction, rental and sale plans set forth below will not change after the date of this Official Statement.

Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 are owned by the Merchant Builders, as described in the table below. The planned projects on these Sub-Blocks currently contemplate five buildings with a total of 770 residential units, including for-sale and rental units, as well as some retail space.

As of December 1, 2021, total vertical development costs for the five planned buildings (including land acquisition) are estimated to be approximately \$750 million. (See Tables 6, 8, 10, 12 and 14, for additional details.) None of the Merchant Builders has yet initiated construction for any of the five planned buildings. In order to proceed to construction, a Merchant Builder would need to (i) complete the construction design and bid process, (ii) receive all necessary construction permits from the City, and (iii) secure construction funding – through a construction loan and/or equity commitments.

Construction Design: The construction design process for each building includes the following consecutive steps: (1) schematic design, (2) design development, (3) construction documents, (4) construction bidding (typically initiated when construction documents are from 50-90% complete), (5) execution of a guaranteed maximum price contract for construction and (6) secure insurance commitments. Construction cost estimates are refined throughout this process to reflect design changes, current market conditions, and value engineering, and therefore can fluctuate materially.

Construction Permits: A merchant builder can apply for a site permit from the City once schematic design is complete; once a site permit is issued, additional shoring and foundation permits are required before construction can commence; other permits (such as for various utilities) may be obtained as relevant construction phases proceed. The process of securing a site permit from the City typically takes about six months; however, design changes can extend this process further.

Construction Funding: Typically, a market study assessing the feasibility of projected rental rates (for apartments) or sales prices (for condominiums) is considered by construction lenders and/or equity investors before construction financing can be obtained. Typically, the process of soliciting construction loans begins in the construction documents stage of design and takes about 3 months from initiation to loan closing. Each merchant builder has its own internal process for securing or confirming final approvals and/or equity commitments.

The planned buildings in Improvement Area No. 2 are in various stages of pre-development or development.

Planned product descriptions, ownership and development status information for each Sub-Block in Improvement Area No. 2 is summarized in Table 4 below. Details on projected construction costs and sources of construction funding are provided for each planned building in the discussion following the table.

Table 4
Improvement Area No. 2 of the
City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)
Summary of Merchant Builder Ownership and Planned Development
(as of January 14, 2021)

	Sub-Block B1	Sub-Block C2.2	Sub-Block C2.3	Sub-Block C2.4 (Tidal House)	Sub-Block C3.4
Description of Development	Sub-Block B1	Sub-block C2.2	Sub-Block C2.5	(Tiuai House)	Sub-Block C3.4
Product type	Rental Podium	Rental Podium	Condo Podium	Rental Tower	Condo Podium
Total Planned Residential Units(1)	117	178	76	250	149
Market-Rate Residential Units	111	169	72	226	142
Vertical Developer Entities					
Merchant Builder	B1 Treasure Island 048 Holdings LLC ("Poly Rental Merchant Builder")	TI Lot 8 LLC ("Lennar Merchant Builder")	C2.3 Treasure Island 048 Holdings LLC ("Poly Condo Merchant Builder")	TI Lot 10 LLC ("Stockbridge/Wilson Meany Merchant Builder")	TI Lots 3-4 LLC ("Stockbridge/Wilson Meany/Lennar Merchant Builder")
Merchant Builder Affiliated Entity or Entities	Poly (USA) Real Estate Development Corporation	Lennar	Poly (USA) Real Estate Development Corporation	Stockbridge/Wilson Meany Joint Venture	Stockbridge/Wilson Meany/Lennar Joint Venture
<b>Development Milestones</b>					
100% Schematic Design	Completed	Completed	Completed	Completed	Completed
100% Design Development	Completed	Completed	March 2022	Completed	Completed
100% Construction Design	Completed	August 2022	July 2022	February 2022	April 2022
Site Permit Issuance <sup>(2)</sup>	Completed	April 2022	Summer 2022	Completed	Completed
Start of Construction	April 2022	July 2022	August 2022	March 2022	April 2022
Projected Core/Shell Completion	May 2023	December 2023	December 2023	July 2023	September 2023
Construction Completion	November 2023	July 2024	June 2024	April 2024	March 2024
Marketing Milestones					
Projected Pre-Sales/Pre-Leasing Commencement	August 2023	May 2024	July 2023	March 2024	June 2023
Projected Stabilization	November 2024	February 2025	October 2025	July 2025	August 2025

<sup>(1)</sup> Total planned residential units include market-rate units and inclusionary units. Inclusionary units are not subject to Special Taxes.

<sup>(2)</sup> Site permit issuance allows the developer to pursue addenda allowing the developer to start construction. Once a site permit is issued, additional shoring and foundation permits are required before construction can commence; other permits (such as for various utilities) may be obtained as relevant construction phases proceed.

Sources: Merchant Builders.

Sub-Block B1. Poly Rental Merchant Builder owns Sub-Block B1. A 50-foot, 117-rental unit, podium building, designed by Stanley Saitowitz / Natoma Architects, Inc, is planned for the site. Multiple variations of three rental floor plans are planned, ranging in size from approximately 400 square feet to 975 square feet. Six of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block B1 is designed with an amenity package that includes 4,950 square feet of retail/commercial space, 11,550 square feet of usable public outdoor space, and views of the San Francisco skyline and the East Bay. Parking, storage, and other building systems are planned to be located in the parking garage below grade. The ground floor is expected to include two retail areas separated by a public mid-block easement, a resident lobby, and residential rental units. The building is designed as Type III construction. Type III construction means that the wood framed building consists of exterior walls built from noncombustible materials and the interior building elements are of any material allowed by code (including wood framing).

The following table provides additional information regarding the proposed development of the 117 rental units within the development planned for Sub-Block B1 as of December 1, 2021.

Table 5
Sub-Block B1
Floor Plans and Units
(as of December 1, 2021)

	Avg. Approx.	Total Number of Planned	Total Number of Planned
Floor	Square	Rental	Market-Rate
<u>Plan</u>	<b>Footage</b>	Units <sup>(1)</sup>	<b>Rental Units</b>
Plan A	400	6	2
Plan B	700-750	84	83
Plan C	900-975	<u>27</u>	<u> 26</u>
<b>Totals</b>		117	111

<sup>(1)</sup> Includes six (6) planned inclusionary units. Inclusionary units are not subject to Special Taxes.

Source: Poly Rental Merchant Builder.

The Poly Rental Merchant Builder currently projects average monthly rent across all market-rate unit types will be about \$4,020 at the time leasing is currently expected to commence.

100% schematic design drawings were completed. A site permit was issued in December 2021. 100% design development drawings are completed. 100% construction design drawings were completed in December 2021, however they remain subject to revision during the value engineering process. Construction is expected to commence about April 2022.

Vertical construction cost estimates and funding sources for Sub-Block B1 are summarized in the table below.

Table 6
Sub-Block B1
Construction Cost Estimates and Funding Sources
(as of December 1, 2021)

Vertical Budget		<b>Total Costs</b>	<b>Spend to Date</b>	Remaining <sup>(3)</sup>
Land Acquisition		\$ 7,900,000	\$ 7,900,000	\$ -
Direct Costs <sup>(1)</sup>		74,805,576	-	74,805,576
Indirect Costs		22,966,620	3,523,932	19,442,688
Total		\$105,672,196	\$11,423,932	\$94,248,264
Financing Sources	% of total			
Equity <sup>(2)</sup>	60%	\$ 63,403,318	\$ 11,423,932	\$ 51,979,386
Construction Loan <sup>(3)</sup>	40	42,268,878	-	42,268,878
Total	100%	\$105,672,196	\$ 11,423,932	\$ 94,248,264

<sup>(1)</sup> Based on 100% construction drawings, assuming 117 rental apartments.

Source: Poly Rental Merchant Builder.

Although Poly Rental Merchant Builder expects to have sufficient funds available to complete its development activities at Sub-Block B1, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that construction costs estimates will be accurate or that amounts necessary to finance the remaining development and construction costs will be available from Poly Rental Merchant Builder or any other source when needed. For example, Poly Rental Merchant Builder may not be able to obtain construction financing on terms acceptable to Poly Rental Merchant Builder, if at all. Any contributions by Poly Rental Merchant Builder or any of its parent companies to fund the costs of such development and construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Poly Rental Merchant Builder at Sub-Block B1 and other financing by Poly Rental Merchant Builder is not put into place, there could be a shortfall in the funds required to complete the proposed development by Poly Rental Merchant Builder at Sub-Block B1 or to pay ad valorem property taxes or Special Taxes related to Poly Rental Merchant Builder's property at Sub-Block B1 and the remaining portions of the development may not be developed.

Sub-Block C2.2. Lennar Merchant Builder owns Sub-Block C2.2. A 70-foot, 178-rental unit, podium building, designed by Mark Cavagnero Associate Architects, is planned for the site. Multiple variations of four rental floor plans are planned, ranging in size from approximately 460 square feet to 1,650 square feet. Nine of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block C2.2 is designed with an amenity package that includes approximately 1,550 square feet of retail space across from the park and adjacent to the shared public way, a fitness center, outdoor yoga/fitness space, pet spa, and spacious (mixed and private) co-working and meeting areas. The rooftop is planned to include a covered outdoor roof deck lounge, cabanas, barbeque and seating areas with views of the San Francisco skyline and the East Bay. Parking, storage, and other building systems are planned to be located in the parking garage below grade. The ground floor is expected to be wrapped by

<sup>(2)</sup> Approximately \$3.1 million of equity needed as of December 2021 until construction start; equity contributions to be provided by Poly Global.

<sup>(3)</sup> Construction financing not yet secured.

amenities on the east side, lobby and guest services on the south, and courtyard apartment homes on the north and west. The building is designed as Type III Construction.

The following table provides additional information regarding the proposed development of the 178 rental units within the development planned for Sub-Block C2.2 as of December 1, 2021.

Table 7
Sub-Block C2.2
Floor Plans and Units
(as of December 1, 2021)

Floor <u>Plan</u>	Avg. Approx. Square <u>Footage</u>	Total Number of Planned Rental <u>U</u> nits <sup>(1)</sup>	Total Number of Planned Market-Rate <u>Rental Units</u>
Plan A	460	34	32
Plan B	735	87	83
Plan C	1,060	55	52
Plan D	1,650	2	2
<b>Totals</b>		178	169

<sup>(1)</sup> Includes nine (9) planned inclusionary units. Inclusionary units are not subject to Special Taxes.

Source: Lennar Merchant Builder.

The Lennar Merchant Builder currently projects average monthly rent across all market-rate unit types will be about \$4,564 at the time leasing is currently expected to commence.

A site permit is expected in April 2022. 100% design development drawings were completed in December 2021. 100% construction design drawings are expected in August 2022, with construction anticipated to commence in the summer of 2022.

Vertical construction cost estimates and funding sources for Sub-Block C2.2 are summarized in the table below.

Table 8
Sub-Block C2.2
Construction Cost Estimates and Funding Sources
(as of December 1, 2021)

Vertical Budget		<b>Total Costs</b>	Spend to Date <sup>(2)</sup>	Remaining <sup>(3)</sup>
Land Acquisition		\$ 14,163,643	\$13,925,357	\$ 238,286
Direct Costs <sup>(1)</sup>		99,854,910	-	99,854,910
Indirect Costs		22,784,425	1,160,692	21,623,733
Total		\$136,802,978	\$15,086,049	\$121,716,929
Financing Sources	% of total			
Internal Funding <sup>(2)</sup>	100%	\$136,802,978	\$15,086,049	\$121,716,929
Construction Loan <sup>(3)</sup>	-	-	-	-
Total	100%	\$136,802,978	\$15,086,049	\$121,716,929

<sup>(1)</sup> Based on 100% schematic drawings, assuming 178 rental apartments.

Source: Lennar Merchant Builder.

Although Lennar Merchant Builder expects to have sufficient funds available to complete its development activities at Sub-Block C2.2, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that construction costs estimates will be accurate or that that amounts necessary to finance the remaining development and construction costs will be available from Lennar Merchant Builder or any other source when needed. For example, if Lennar Merchant Builder should decide to obtain construction financing from a third-party lender, it may not be able to obtain such construction financing on terms acceptable to Lennar Merchant Builder, if at all. Any contributions by Lennar Merchant Builder or any of its parent companies to fund the costs of such development and construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Lennar Merchant Builder at Sub-Block C2.2 and other financing by Lennar Merchant Builder is not put into place, there could be a shortfall in the funds required to complete the proposed development by Lennar Merchant Builder at Sub-Block C2.2 or to pay ad valorem property taxes or Special Taxes related to Lennar Merchant Builder's property at Sub-Block C2.2 and the remaining portions of the development may not be developed.

Sub-Block C2.3. Poly Condo Merchant Builder owns Sub-Block C2.3. A 60-foot, 76-condo unit, podium building, designed by Kennerly Architecture and Planning, is planned for the site. Multiple variations of three residential floor plans are planned, ranging in size from approximately 675 square feet to 1,643 square feet. Four of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block C2.3 is designed with an amenity package that includes a resident lobby, co-working/lounge spaces, public and private indoors spaces, a gym, and views of the San Francisco skyline and the East Bay. Parking, storage, and other building systems are planned to be located in the parking garage below grade. The ground floor is expected to be is wrapped by six stories of units on the

<sup>(2)</sup> Approximately \$10.2 million needed until construction starts; internal funding includes funds provided by Lennar Merchant Builder's ultimate parent Lennar Corporation.

<sup>(3)</sup> Construction financing is currently not anticipated to fund this project.

west side and four stories of units on the east side along with a resident lobby on the south side. The building is designed as Type III Construction, but other construction types are still under consideration.

The following table provides additional information regarding the proposed development of the 76 for-sale condo units within the development planned for Sub-Block C2.3 as of December 1, 2021.

Table 9
Sub-Block C2.3
Floor Plans and Units
(as of December 1, 2021)

Estimated

Floor	Avg. Approx. Square	Total Number of Planned	Total Number of Planned Market-Rate	Completed Market-Rate For-Sale	Market-Rate For-Sale Units in	Market- Rate For- Sale Units Completed, Sold, and	Initial Base Prices for Market Rate For- Sale
<u>Plan</u>	<b>Footage</b>	Units <sup>(1)</sup>	<u>Units</u>	<u>Units</u>	<b>Escrow</b>	<b>Closed</b>	Units(2)
Plan A	675	24	23	0	0	0	\$ 959,342
Plan B	1,071	7	6	0	0	0	1,575,425
Plan C	1,643	<u>45</u>	<u>43</u>	<u>0</u>	<u>0</u>	<u>0</u>	2,200,837
<b>Totals</b>		76	72	0	0	0	

<sup>(1)</sup> Includes four (4) planned inclusionary units. Inclusionary units are not subject to Special Taxes. Actual initial base prices may be less than estimated. Base Prices are exclusive of upgrades and any concessions that may be offered.

Source: Poly Condo Merchant Builder.

100% schematic design drawings were completed. A site permit is expected in Summer 2022. 100% design development drawings are expected in March 2022. 100% construction design drawings are expected in July 2022. Construction is expected to commence about August 2022.

<sup>(2)</sup> Actual initial base prices may be less than estimated. Base Prices are exclusive of upgrades and any concessions that may be offered.

Vertical construction cost estimates and funding sources for Sub-Block C2.3 are summarized in the table below.

Table 10
Sub-Block C2.3
Construction Cost Estimates and Funding Sources
(as of December 1, 2021)

Vertical Budget		<b>Total Costs</b>	<b>Spend to Date</b>	Remaining <sup>(3)</sup>
Land Acquisition		\$ 11,000,000	\$11,000,000	\$ -
Direct Costs <sup>(1)</sup>		76,793,902	-	76,793,902
Indirect Costs		31,335,128	5,284,608	26,050,520
Total		\$119,129,030	\$16,284,608	\$102,844,422
Financing Sources	% of total			
Equity <sup>(2)</sup>	60%	\$ 71,477,418	\$16,284,608	\$ 55,192,810
Construction Loan <sup>(3)</sup>	40	47,651,612	-	47,651,612
Total	100%	\$119,129,030	\$16,284,608	\$102,844,422

<sup>(1)</sup> Based on 100% schematic drawings, assuming 76 condominiums.

Source: Poly Condo Merchant Builder.

Although Poly Condo Merchant Builder expects to have sufficient funds available to complete its development activities at Sub-Block C2.3, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that construction costs estimates will be accurate or that that amounts necessary to finance the remaining development and construction costs will be available from Poly Condo Merchant Builder or any other source when needed. For example, Poly Condo Merchant Builder may not be able to obtain construction financing on terms acceptable to Poly Condo Merchant Builder, if at all. Any contributions by Poly Condo Merchant Builder or any of its parent companies to fund the costs of such development and construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Poly Condo Merchant Builder at Sub-Block C2.3 and other financing by Poly Condo Merchant Builder is not put into place, there could be a shortfall in the funds required to complete the proposed development by Poly Condo Merchant Builder at Sub-Block C2.3 or to pay ad valorem property taxes or Special Taxes related to Poly Condo Merchant Builder's property at Sub-Block C2.3 and the remaining portions of the development may not be developed.

Sub-Block C2.4 (Tidal House). Stockbridge/Wilson Meany Merchant Builder owns Sub-Block C2.4. A 230-foot, 250-rental unit, building, designed by David Baker Architects, is planned for the site, known as "Tidal House." Multiple variations of four rental floor plans are planned, ranging in size from approximately 500 square feet to 1,600 square feet. Twenty-four of the planned units will be inclusionary units and not subject to the Special Tax. The planned development at Sub-Block C2.4 is designed with an amenity package that includes approximately 1,125 square foot retail cafe adjacent to a park, a fitness center, a private yoga room, an indoor/outdoor roof deck solarium lounge with views of the San Francisco skyline, a library lounge and den, co-working study areas, and private offices available for rent. Parking and building systems are designed at grade, and excavation is only for the fire tank, car stacker pits, and elevator pits. Parking stackers are in the central part of the building and wrapped by live-work units. The

<sup>(2)</sup> Approximately \$10 million of equity as of December 2021 needed until construction start; equity contributions to be provided by Poly Global.

<sup>(3)</sup> Construction financing not yet secured.

podium courtyard sits atop the wrapped parking at levels 2 and 3 of the structure. The building is designed as Type I Construction, which is a concrete and steel frame construction method typical of high-rise buildings. Tower and podium unit plans have been refined by the design team in collaboration with Greystar Worldwide LLC.

The following table provides additional information regarding the proposed development of the 250 rental units within the development planned for Sub-Block C2.4 as of December 1, 2021.

Table 11 Sub-Block C2.4 (Tidal House) Floor Plans and Units (as of December 1, 2021)

Floor	Avg. Approx. Square	Total Number of Planned Rental	Total Number of Planned Market-Rate
<u>Plan</u>	<b>Footage</b>	Units <sup>(1)</sup>	<b>Rental Units</b>
Plan A	500-550	31	30
Plan B	650-725	94	102
Plan C	1,000-1,225	122	91
Plan D	1,250-1,600	3	3
<b>Totals</b>		250	<b>226</b>

<sup>(1)</sup> Includes 24 planned inclusionary units. Inclusionary units are not subject to Special Taxes.

Source: Stockbridge/Wilson Meany Merchant Builder.

The Stockbridge/Wilson Meany Merchant Builder currently projects average monthly rent across all market-rate unit types is projected to average approximately \$4,800 at the time leasing is currently expected to commence.

100% schematic design drawings and design development are complete, and 90% construction drawings were completed at the end of December 2021. A site permit was issued in October 2021. Construction is expected to begin in March 2022.

Vertical construction cost estimates and funding sources for Sub-Block C2.4 are summarized in the table below.

Table 12
Sub-Block C2.4 (Tidal House)
Construction Cost Estimates and Funding Sources
(as of December 1, 2021)

Vertical Budget		<b>Total Costs</b>	Spend to Date <sup>(2)</sup>	Remaining <sup>(3)</sup>
Land Acquisition		\$ 26,108,870	\$25,900,000	\$ 208,870
Direct Costs <sup>(1)</sup>		159,454,316	377,314	159,077,002
Indirect Costs		35,039,164	6,266,026	28,773,138
Total		\$220,602,350	\$32,543,340	\$188,059,010
Financing Sources	% of total			
Equity <sup>(2)</sup>	45%	\$ 99,271,058	\$32,543,340	\$ 66,727,718
Construction Loan <sup>(3)</sup>	55	121,331,293	-	121,331,293
Total	100%	\$220,602,350	\$32,543,340	\$188,059,010

<sup>(1)</sup> Based on construction drawings at 90% completion, assuming 250 rental apartments.

Although Stockbridge/Wilson Meany Merchant Builder expects to have sufficient funds available to complete its development activities at Sub-Block C2.4, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that construction costs estimates will be accurate or that that amounts necessary to finance the remaining development and construction costs will be available from Stockbridge/Wilson Meany Merchant Builder or any other source when needed. For example, Stockbridge/Wilson Meany Merchant Builder may not be able to obtain construction financing on terms acceptable to Stockbridge/Wilson Meany Merchant Builder, if at all. Any contributions by Stockbridge/Wilson Meany Merchant Builder or any of its parent companies to fund the costs of such development and construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Stockbridge/Wilson Meany Merchant Builder at Sub-Block C2.4 and other financing by Stockbridge/Wilson Meany Merchant Builder is not put into place, there could be a shortfall in the funds required to complete the proposed development by Stockbridge/Wilson Meany Merchant Builder at Sub-Block C2.4 or to pay ad valorem property taxes or Special Taxes related to Stockbridge/Wilson Meany Merchant Builder's property at Sub-Block C2.4 and the remaining portions of the development may not be developed.

**Sub-Block C3.4.** Stockbridge/Wilson Meany/Lennar Merchant Builder owns Sub-Block C3.4. A six-story, 149-condo unit, podium building, designed by Fougeron Architects, is planned for the site. Multiple variations of four residential floor plans are planned, ranging in size from approximately 500 square feet to 2,200 square feet. Seven of the planned units will be inclusionary units and not subject to the Special Tax.

The following table provides additional information regarding the proposed development of the 149 for-sale condo units within the development planned for Sub-Block C3.4 as of December 1, 2021.

<sup>(2)</sup> Approximately \$10.7 million of equity needed until construction start (primarily for insurance, permits, fees); equity contributions provided by members of the Stockbridge/Wilson Meany Merchant Builder.

<sup>(3)</sup> Construction financing not yet secured; marketing for financing commenced in December 2021. *Source: Stockbridge/Wilson Meany Merchant Builder.* 

Table 13
Sub-Block C3.4
Floor Plans and Units
(as of December 1, 2021)

	Avg. Approx.	Total Number of Planned	Total Number of Planned Market-	Completed Market-Rate	Market- Rate For-	Market- Rate For- Sale Units Completed,	Estimated Initial Base Prices for Market
Floor	<u>Square</u>	For-Sale	Rate For-	For-Sale	Sale Units	Sold, and	Rate For-
<u>Plan</u>	<b>Footage</b>	Units(1)	Sale Units	<u>Units</u>	in Escrow	Closed	Sale Units(2)
Plan A	500	9	8	0	0	0	\$ 642,928
Plan B	675	47	45	0	0	0	860,995
Plan C	1,050-1,400	72	69	0	0	0	1,545,150
Plan D	1,375-2,200	<u>21</u>	<u>20</u>	<u>0</u>	<u>0</u>	<u>0</u>	2,234,455
<b>Totals</b>		149	142	0	0	0	

<sup>(1)</sup> Includes seven (7) planned inclusionary units. Inclusionary units are not subject to Special Taxes.

Source: Stockbridge/Wilson Meany/Lennar Merchant Builder.

A site permit was issued by the City in January 2022. 100% design development drawings are complete. 100% construction design drawings are expected in April 2022. Construction is expected to commence about April 2022.

Table 14
Sub-Block C3.4
Construction Cost Estimates and Funding Sources
(as of December 1, 2021)

Vertical Budget		Total Costs	Spend to Date <sup>(2)</sup>	Remaining(3)
Land Acquisition		\$ 14,900,000	\$14,900,000	-
Direct Costs <sup>(1)</sup>		118,419,038	-	\$118,419,038
Indirect Costs		36,092,297	4,350,000	31,742,297
Total		\$169,411,335	\$19,250,000	\$150,161,335
Financing Sources	% of total			
Equity <sup>(2)</sup>	45%	\$ 76,235,101	\$19,250,000	\$ 56,985,101
Construction Loan <sup>(3)</sup>	55	93,176,234		93,176,234
Total	100%	\$169,411,335	\$19,250,000	\$150,161,335

<sup>(1)</sup> Based on design development at 100% completion, assuming 149 condominiums.

Source: Stockbridge/Wilson Meany/Lennar Merchant Builder.

Although Stockbridge/Wilson Meany/Lennar Merchant Builder expects to have sufficient funds available to complete its development activities at Sub-Block C3.4, commensurate with the development timing described in this Official Statement, there can be no assurance, however, that construction costs estimates will be accurate or that that amounts necessary to finance the remaining development and

<sup>(2)</sup> Actual initial based prices may be less than estimated. Base Prices are exclusive of upgrades and any concessions that may be offered.

<sup>(2)</sup> Approximately \$12.8 million of equity needed until construction start (primarily for insurance, permits, fees); equity contributions provided by members of Stockbridge / Wilson Meany / Lennar Merchant Builder.

<sup>(3)</sup> Construction financing not yet secured.

construction costs will be available from Stockbridge/Wilson Meany/Lennar Merchant Builder or any other source when needed. For example, Stockbridge/Wilson Meany/Lennar Merchant Builder may not be able to obtain construction financing on terms acceptable to Stockbridge/Wilson Meany/Lennar Merchant Builder, if at all. Any contributions by Stockbridge/Wilson Meany/Lennar Merchant Builder or any of its parent companies to fund the costs of such development and construction are entirely voluntary.

If and to the extent that the aforementioned funding sources are unavailable or inadequate to pay the costs to complete the planned development by Stockbridge/Wilson Meany/Lennar Merchant Builder at Sub-Block C3.4 and other financing by Stockbridge/Wilson Meany/Lennar Merchant Builder is not put into place, there could be a shortfall in the funds required to complete the proposed development by Stockbridge/Wilson Meany/Lennar Merchant Builder at Sub-Block C3.4 or to pay ad valorem property taxes or Special Taxes related to Stockbridge/Wilson Meany/Lennar Merchant Builder's property at Sub-Block C3.4 and the remaining portions of the development may not be developed.

#### **Expected Land Use and Expected Maximum Special Tax Revenues**

The following table sets forth the expected land use and the Expected Maximum Special Tax Revenues for Fiscal Year 2021-22 for the Parcels in Improvement Area No. 2.

Table 15
Improvement Area No. 2 of the
City and County of San Francisco
Community Facilities District No. 2016-1
(Treasure Island)

**Expected Land Uses and Expected Maximum Special Tax Revenues**<sup>(1)</sup>

Sub-Block and <u>Expected Land Uses</u>	Expected Number of Residential <u>Units</u>	Expected Square <u>Footage</u>	FY 2022-23 Base Facilities Special Tax Rate <sup>(4)</sup>	FY 2022-23 Expected Maximum Special Tax Revenues <sup>(4)</sup>
Sub-Block B1				
Rental Market Rate Units	111	85,976	\$3.15	\$270,978
Rental Inclusionary Units	6	4,324	\$0.00	0
Commercial/Retail Square Footage	=	4,957	\$1.70	\$8,417
Subtotal	117	95,257		\$279,395
Sub-Block C2.2				
Rental Market Rate Units	169	133,906	\$3.15	\$422,043
Rental Inclusionary Units	9	7,027	\$0.00	\$0
Commercial/Retail Square Footage	=	1,550	\$1.70	\$2,632
Subtotal	178	142,483		\$424,675
Sub-Block C2.3				
Low-Rise Market Rate Units	72	92,596	\$6.91	\$639,696
Low-Rise Inclusionary Rate Units	4	5,032	\$0.00	\$0
Subtotal	76	97,628		\$639,696
Sub-Block C2.4				
Rental Market Rate Units	226	186,052	\$3.15	\$586,396
Rental Inclusionary Units	24	18,919	\$0.00	\$0
Commercial/Retail Square Footage	-	1,127	\$1.70	\$1,914
Subtotal	250	206,098		\$588,310
Sub-Block C3.4				
Low-Rise Market Rate Units	142	142,660	\$6.91	\$985,561
Low-Rise Inclusionary Rate Units	7	6,427	\$0.00	\$0
Subtotal	149	149,087		\$985,561
TOTAL	770	690,533		\$2,917,637

Source: Goodwin Consulting Group, Inc.

<sup>(1)</sup> Based on the expected land uses at buildout as of December 21, 2021 per the TICD Developer.

#### **Property Values**

Assessed Value. The aggregate assessed value of the Taxable Parcels within Improvement Area No. 2, as shown on the tax roll, for Fiscal Year 2021-22 is \$29,450,993. The sale prices of the Taxable Parcels on which the assessed value is based were established through the sale of such Parcels between entities related to members of TICD, and, as a result, such sales prices, and consequently the assessed value, may not be reflective of an arms-length market transaction with adequate market exposures. Accordingly, there can be no assurance that the assessed valuations of the Taxable Parcels with Improvement Area No. 2 accurately reflect market values, which may be higher or lower.

The following table sets forth the Fiscal Year 2021-22 aggregate assessed value by Sub-Block for the taxable parcels.

Table 16
Improvement Area No. 2 of the
City and County of San Francisco
Community Facilities District No. 2016-1
(Treasure Island)
Fiscal Year 2021-22 Assessed Value

Sub	Land	<b>Improved</b>	Total
Block	<u>Value</u>	<u>Value</u>	<u>Value</u>
$B1^{(1)(2)}$	\$ 7,900,000	\$0	\$ 7,900,000
$C2.2^{(2)}$	13,900,000	0	13,900,000
C2.3	11,000,000	0	11,000,000
$C2.4^{(2)}$	25,900,000	0	25,900,000
$C3.4^{(1)}$	14,900,000	_0	14,900,000
Total	\$72,600,000	<b>\$0</b>	\$72,600,000

<sup>(1)</sup> Each of B1 and C3.4 includes two assessor parcels.

Sources: San Francisco Assessor's Office; San Francisco Controller's Office; Goodwin Consulting Group, Inc.

Appraisal Report. The following is a summary of certain provisions of the Appraisal Report, which should be read in conjunction with the full text of the Appraisal Report set forth in Appendix G. None of the City, the District or the Underwriter makes any representation as to the accuracy or completeness of the Appraisal Report.

The Appraisal Report of all Taxable Parcels within Improvement Area No. 2 dated January 4, 2022 was prepared by the Appraiser in connection with the issuance of the 2022A Bonds. The purpose of the Appraisal Report was to estimate the market value, by ownership, and aggregate, or cumulative, value of the fee simple interest in all Taxable Parcels in Improvement Area No. 2 as of December 1, 2021. The effective date of the Appraisal Report is November 22, 2021. The inspection of the Taxable Parcels in Improvement Area No. 2 occurred on November 22, 2021. The values are subject to a hypothetical condition that the proceeds of the 2022A Bonds are available to reimburse for certain of the public improvements in Improvement Area No. 2 that have been completed to date. The Appraisal Report appraised the value of Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4.

<sup>(2)</sup> Land sales for Sub-Blocks B1, C2.2 and C.24 occurred prior to December 31, 2020, but the sale prices were not reflected in the Fiscal Year 2021-22 tax toll as of July 1, 2021. The Assessor has subsequently updated the Fiscal Year 2021-22 assessed values to reflect the sale prices as shown above; property owners have received secured escape property tax bills from the City accordingly.

### The Appraisal Report was based on certain assumptions and limiting conditions as described in detail beginning on page 128 thereof. See Appendix G.

Valuation Method. The Appraisal Report determined the market value of the Sub-Blocks within Improvement Area No. 2 using land residual analysis for the single-family residential land. In land residual analysis, all direct and indirect costs are deducted from an estimate of the anticipated gross sales price of the improved product. The net sales proceeds are then discounted to present value at an anticipated rate over the development and absorption period to indicate the residual value of the land. For those parcels valued using land residual analysis, the Appraiser applied a discount rate of 5.0%, exclusive of developer's incentive (profit). The Appraiser also considered comparable bulk sales as secondary support.

For the parcels to be developed with for-rent multifamily residential uses over ground floor retail, the Appraisal Report begins its valuation analysis by employing extraction analysis to estimate the market value of the land for each of the subject parcels. This analysis considers the direct and indirect construction costs, lease up costs, and entrepreneurial profit associated with each parcel and deducts these costs from the market value as if stabilized to arrive at the value of the underlying land. Direct capitalization analyses are utilized to determine the market value of the proposed vertical (leasehold) improvements as if stabilized. As a test of reasonableness, the Appraisal Report considered improved multifamily sales, as well as multifamily residential land sales.

Both the for-sale and for-rent parcels will include units set aside to meet inclusionary housing requirements. These units will not be subject to the lien of the Special Tax securing the Bonds. Since the appraised property comprises land at this time (under development), the obligation to construct (cost) and sell/rent (at a restricted price) the Appraiser considered such inclusionary housing units in the valuation of the underlying land.

All five development parcels are held by Merchant Builders, and in the Appraiser's opinion the parcels could transfer within twelve months of exposure to the market; thus, the Appraiser concluded that no further discounting is necessary. As there remains additional backbone infrastructure to be completed, the allocable remaining infrastructure costs attributable to the parcels are considered on a proportionate share basis based upon each parcel's acreage. While the completion of backbone infrastructure remains the obligation of the TICD, rather than the present owners (Merchant Builders) the purpose of the Appraisal Report is to estimate the market value of the real property as of a specific point in time. Therefore, it is the Appraiser's opinion the proportionate allocation of remaining costs to each parcel is appropriate. See "SPECIAL RISK FACTORS – Risk of Real Estate Secured Investments Generally – Failure to Develop Properties" herein.

In addition to roads and street improvements, infrastructure includes development associated with Treasure Island Causeway improvements, and utility infrastructure and upgrades. According to the development budget provided by TICD, total infrastructure costs needed for a temporary certificate of occupancy for Improvement Area No. 2 is \$243,056,261, of which TICD has allocated \$90,086,334 specifically to Improvement Area No. 2, given that Improvement Area No. 1 and Improvement Area No. 3 each contribute payments to such costs. Of the \$243,056,261 of total costs, \$158,136,459 have been expended to date, and \$84,919,802 are remaining to receive a temporary certificate of occupancy for Improvement Area No. 2. According to TICD, \$66,367,168 of these remaining costs are allocable to Improvement Area No. 1 and Improvement Area No. 3, with \$18,552,634 in remaining costs allocable to Improvement Area No. 2. The Appraisal Report allocates backbone infrastructure costs pro rata by acreage.

The Appraisal Report discussed recent developments in the San Francisco Bay Area condominium market related to the COVID-19 pandemic. The Appraisal Report cites sources describing soaring inventory and plunging sales in the condo market in the months immediately following public health restrictions.

These sources observe a condo market recovery in the first, second and third quarter of 2021, compared to pandemic period lows. Condo pricing in the third quarter of 2021 was similar to pricing in 2018. Monthly condo, co-op, and TIC sales volume was at a 16-year high in the second quarter of 2021. Luxury condo sales (those over \$2,000,000), in particular, hit their highest volume ever. Median condo prices steadily increased, though non-luxury product remains below pre-pandemic prices, as of the Appraisal Report's effective date. Median days on market decreased from 50 days (January 2021) to 39 days (third quarter 2021).

The Appraisal Report states that average absorption rates for active condominium projects in San Francisco fell significantly over 2020 compared to year end 2019, during which time active projects were averaging 5.3 sales per month. However, average absorption rates as of September 2021 demonstrated an increase over the beginning of 2021. The Appraisal Report also notes factors that, in the Appraiser's view, favor comparatively higher expected absorption rates in Improvement Area No. 2, including a suburban location with an abundance of (proposed) parks and walking trails, rather than a dense, urban neighborhood. Given the price point and size of the proposed units, the suburban characteristics of the location, as well as recent sales activity in neighboring Improvement Area No. 1, the Appraiser projects an absorption rate of between 4.0 and 5.0 sales per month for for-sale condos in Improvement Area No. 2, corresponding to an implied absorption rate of 28.0 sales per semi-annual period.

Regarding the multifamily rental housing market, the Appraisal Report observes that the San Francisco Bay Area multifamily market experienced strong demand during the last expansion cycle as tech companies expanded rapidly in the region. Multifamily construction activity surged, with demand keeping pace with development prior to the pandemic, resulting in vacancy rates throughout most of the areas in or below the 5% range. However, market conditions declined significantly following the coronavirus outbreak and containment mandates and, although improvement is beginning, activity remains subdued. Historically speaking, the apartment market in San Francisco has typically maintained relatively low vacancy and over the last decade, the region's average vacancy rate has remained generally under 5%, with a significant increase in 2020, reaching 10.7%. As of the third quarter 2021, the overall average vacancy was reported at 7.2%. The rate further decreased heading into the fourth quarter, with an average rate of 7.0% reported as of early November 2021. The Appraisal Report cites a source indicating that the average asking monthly rental rate in the San Francisco market area as of the third quarter 2021 increased slightly from the second quarter 2021, but showed a 6.8% increase year-over-year. As of early November 2021, the average asking rate had decreased slightly to \$2,837 per unit. Rental rate growth had been moderating over the past four years and declined significantly following the pandemic stay-at-home orders. In addition, rent concessions have increased substantially. Luxury apartments have been most heavily impacted and have offered the greatest discounts, as they face a slow leasing environment as well as additional competition from newly constructed projects. Rental rates began improving in the first quarter 2021 after five quarters of decline. The Appraisal Report cautions that guarded reliance should be placed on reported average asking rental rates due to the number of variables impacting these figures. For multifamily rental housing properties, the second through fourth quarters of 2020 showed declining sales volume and average price per unit, as well as a slight increase in the average capitalization rate due to the effects of the pandemic.

For retail, vacancy in the San Francisco market has been gradually increasing since its historic low of 2.1% in 2015 to 5.0% as of the third quarter 2021. It is reported that malls and power centers, particularly, were struggling prior to the coronavirus outbreak amidst an increase in customer preference for online shopping, and the mandatory closures and restrictions during 2020 have only accelerated their decline. The lowest submarket vacancy was posted in the San Francisco Southeast and Outer Areas at 3.0% and 3.3% vacancy, respectively. The highest vacancy was in the San Francisco Downtown North submarket at 13.6% vacant. The Appraisal Report cites to a source indicating an average asking rental rate of \$4.15 psf/month, triple net (\$49.74 psf/year) as of the third quarter 2021, down \$0.25 psf/month from the second quarter 2021 and up \$0.77 psf/month year-over-year. The increase is attributed to premium space becoming

available. With the exception of the San Francisco Downtown Core and Downtown West submarkets, each submarket posted an increase in the asking rental rate year-over-year. The Appraisal Report cautions that guarded reliance should be placed on average asking rates due to the number of variables impacting these figures.

**Value Estimate.** Subject to the various conditions and assumptions set forth in the Appraisal Report, the Appraiser estimated that, as of December 1, 2021, the aggregate, or cumulative, value of the market values, by ownership, of the fee simple interest in the Taxable Parcels within Improvement Area No. 2 is \$93,500,000. The Appraisal Report is set forth in full in Appendix G.

The value of property within Improvement Area No. 2 is an important factor in determining the investment quality of the 2022A Bonds. If a property owner defaults in the payment of the Special Tax, the District's primary remedy is to foreclose on the delinquent property in an attempt to obtain funds with which to pay the delinquent Special Tax. The Special Tax is not a personal obligation of the owners of the property. A variety of economic, political and natural occurrences incapable of being accurately predicted can affect property values. See "SPECIAL RISK FACTORS" herein.

#### Projected and Hypothetical Special Tax Levy, Assessed Values and Value-to-Lien Ratios

The following table sets forth the development status, maximum Special Tax Revenue for fiscal year 2022-23, a hypothetical Special Tax levy for fiscal year 2022-23 and a summary of value-to-lien ratios. Fiscal year 2022-23 is the first full fiscal year after scheduled exhaustion of capitalized interest for the 2022A Bonds. The projected special tax levy on the three Sub-blocks with site permits issued as of January 14, 2022, categorized as Developed Property under the Rate and Method, is expected to provide more than 110% annual debt service coverage on the 2022A Bonds. Pursuant to the Act and the Rate and Method, the principal amount of the Bonds is not allocable among the parcels in Improvement Area No. 2 based on the value of the parcels. A downturn of the economy or other market factors may depress assessed values and hence the value-to-lien ratios. See "SPECIAL RISK FACTORS – Value-to-Lien Ratios" herein.

Table 17
Improvement Area No. 2 of the
City and County of San Francisco
Community Facilities District No. 2016-1
(Treasure Island)

Fiscal Year 2022-23 Maximum Special Tax Revenues, Hypothetical Special Tax Levy and Summary of Value-to-Lien Ratios (Development Status as of January 14, 2022)

				Maximum Special Tax			Hypothetical Levy				
		Expected		FY 2022-23	Percent of		Average	FY 2022-23	Percent of		Average
		Taxable		Maximum	Maximum	Allocated	Value-	Hypothetical	Hypothetical	Allocated	Value-
	Taxable	Residential	Appraised	Special Tax	Special Tax	Bond	to-	Special Tax	Special Tax	Bond	to-
Development Class <sup>(1)</sup>	Parcels	Units(2)	Value	Revenue	Revenue	Debt <sup>(3)</sup>	Lien	Levy <sup>(4)</sup>	Levy	Debt <sup>(5)</sup>	Lien
Developed Property											
Sub-Block B1	2	111	\$ 9,000,000	\$ 279,395	9.6%	\$ 2,406,464	3.74	\$ 279,395	15.1%	\$ 3,788,549	2.38
Sub-Block C2.4	1	226	20,300,000	588,310	20.2	5,067,192	4.01	588,310	31.7	7,977,391	2.54
Sub-Block C3.4	2	142	27,300,000	985,561	33.8	8,488,772	3.22	985,561	53.2	13,364,059	2.04
Subtotal	5	479	56,600,000	1,853,266	63.5	15,962,429	3.55	1,853,266	100.0	25,130,000	2.25
Vertical DDA Property											
Sub-Block C2.2	1	169	22,200,000	424,675	14.6	3,657,783	6.07	0	0	0	-
Sub-Block C2.3	1	72	14,700,000	639,696	21.9	5,509,788	2.67	0	0	0	-
Subtotal	2	241	36,900,000	1,064,371	36.5	9,167,571	4.03	0	0	0	-
Total	7	720	\$93,500,000	\$2,917,637	100.0%	\$25,130,000	3.72	\$1,853,266	100.0%	\$25,130,000	3.72

Development class is based on building permits issued as of January 14, 2022. Status as "Developed Property" or "Vertical DDA Property" based on the respective defined terms under the Rate and Method. See "SECURITY FOR THE BONDS - Rate and Method of Apportionment of Special Taxes" herein. Not otherwise indicative of construction or development status.

Sources: Integra Realty Resources; Goodwin Consulting Group, Inc.

<sup>(2)</sup> Excludes inclusionary units. Pursuant to the Rate and Method, inclusionary units are not subject to the Special Taxes.

<sup>(3)</sup> Allocated based on the fiscal year 2022-23 Maximum Special Tax Revenue.

<sup>(4)</sup> The actual fiscal year 2022-23 Special Tax levy will be determined based on building permits issued as of June 30, 2022.

<sup>(5)</sup> Allocated based on the fiscal year 2022-23 hypothetical Special Tax levy.

#### **Estimated Effective Tax Rate**

The following table sets forth an illustrative Fiscal Year 2021-22 tax bill for a Taxable Parcel in Improvement Area No. 2.

## Table 18 Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Fiscal Year 2021-22 Illustrative Tax Bill

<u>Assumptions</u>		<b>Low-Rise Unit</b>
Estimated Base Value <sup>(1)</sup>		\$1,650,000
Homeowner's Exemption		(7,000)
Net Expected Assessed Value		\$1,643,000
Ad Valorem tax Rate <sup>(2)</sup>		
Base Tax Rate	1.0000%	\$16,430
General City Bond Debt Fund	0.1146%	1,883
S.F. Community College District Bond Fund	0.0168%	276
S.F. Unified School Dist. Bond Fund	0.0450%	740
San Francisco Bay Area Rapid Transit District	0.0060%	99
Total Ad Valorem Taxes	1.1825%	\$19,428
Direct Charges		
SF Bay RS Parcel Tax		\$ 12
SFUSD Facilities District		40
SFCCD Parcel Tax		99
SFUSD Teacher Support		275
School Parcel Tax of 202		288
IA Treasure Island CFD No. 2016-1 <sup>(3)</sup>		7,755
<b>Total Direct Charges</b>		\$ 8,469
Total Taxes and Direct Charges Percentage of Estimated Base Value		\$27,897 1.69%

Represents the average sales prices included in the Appraisal Report.

Sources: Integra Realty Resources; San Francisco Tax Collector's Office; Goodwin Consulting Group, Inc.

Based on the fiscal year 2021-22 ad valorem tax rates. Ad valorem tax rates are subject to change in future years.

<sup>(3)</sup> Reflects the fiscal year 2021-22 maximum special tax.

#### **Delinquency History**

Under the provisions of the Act, the Special Taxes, from which funds necessary for the payment of principal of, and interest on, the 2022A Bonds are derived, will be billed to Property Owners on their regular property tax bills. Such Special Tax installments are due and payable, and bear the same penalties and interest for non-payment, as do regular property tax installments. Special Tax installment payments cannot generally be made separately from property tax payments. Therefore, the unwillingness or inability of a property owner to pay regular property tax bills as evidenced by property tax delinquencies may also indicate an unwillingness or inability to make regular property tax payments and Special Tax installment payments in the future. See the caption "SPECIAL RISK FACTORS – Tax Delinquencies."

Special Taxes have not yet been levied in Improvement Area No. 2. Fiscal Year 2022-23 is anticipated to be the first year Special Taxes will be levied. Thus, there is no historical record indicative of delinquency rates on Special Taxes. Because the County's Teeter Plan is not available for the Special Taxes, collections of the Special Taxes will reflect actual deficiencies. Neither the City, the Underwriter nor the District can predict the willingness or ability of the Property Owners to pay the Special Taxes. Regarding other property taxes on Improvement Area No. 2 parcels, Poly Rental Merchant Builder and the Poly Condo Merchant Builder did not receive property tax bills and supplemental property tax bills for Fiscal Year 2020-21. Those property taxes have been paid in full, but were paid late due to pandemic-related office closures.

See the caption "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" for a discussion of the provisions that apply, and procedures that the District is obligated to follow, in the event of delinquency in the payment of Special Tax installments.

#### **Direct and Overlapping Debt**

The table below details the direct and overlapping debt currently encumbering property within Improvement Area No. 2 as of November 1, 2021.

Land sales for Sub-Blocks B1, C2.2 and C.24 occurred prior to December 31, 2020, but the sale prices were not reflected in the Fiscal Year 2021-22 tax toll as of July 1, 2021. The Assessor has subsequently updated the Fiscal Year 2021-22 assessed values to reflect the sale prices as shown in Table 16. As revised, the Fiscal Year 2021-22 assessed values for Sub-Blocks B1, C2.2, C2.3, C2.4 and C3.4 total \$72,600,000, and charges based on assessed value will increase commensurately; however, the overall percentage is unlikely to be materially different from what is presented below.

# Table 19 Improvement Area No. 2 of the Community Facilities District No. 2016-1 (Treasure Island) Direct and Overlapping Debt (as of November 1, 2021)

2020-21 Assessed Valuation: \$29,450,993 (Land and Improvements)

<u>DIRECT AND OVERLAPPING TAX AND ASSESSMENT DEBT:</u>	% Applicable	Debt 11/1/21
Bay Area Rapid Transit District General Obligation Bonds	0.003%	\$ 60,732
San Francisco City and County General Obligation Bonds	0.010	278,387
San Francisco Unified School District General Obligation Bonds	0.010	92,400
San Francisco Community College District General Obligation Bonds	0.010	45,164
City of San Francisco Community Facilities District No. 2016-1, I.A. 2	100.	<u>0</u> (1)
TOTAL DIRECT AND OVERLAPPING TAX AND ASSESSMENT DI	EBT	\$476,683

<sup>(1)</sup> Excludes 2022A Bonds to be sold.

Ratios to 2020-21 Assessed Valuation:

**Direct Debt (\$0)**Total Direct and Overlapping Tax and Assessment Debt

1.62%

Source: California Municipal Statistics.

#### SPECIAL RISK FACTORS

The following is a discussion of certain risk factors which should be considered, in addition to other matters set forth herein, in evaluating an investment in the 2022A Bonds. This discussion does not purport to be comprehensive or definitive, and other risk factors could arise in the future that could have a bearing on the 2022A Bonds. The occurrence of one or more of the events discussed herein could adversely affect the ability or willingness of property owners in Improvement Area No. 2 to pay their Special Taxes when due. Such failures to pay Special Taxes could result in the inability of the District to make full and punctual payments of debt service on the 2022A Bonds, or could otherwise affect the market price and liquidity of the 2022A Bonds in the secondary market. In addition, the occurrence of one or more of the events discussed herein could adversely affect the value of the property in Improvement Area No. 2 or the City's ability to recover delinquent Special Taxes in foreclosure proceedings.

#### **Real Estate Investment Risks**

Generally. The Bondowners will be subject to the risks generally incident to an investment secured by real estate, including, without limitation, (i) adverse changes in local market conditions, such as changes in the market value of real property in the District, the supply of or demand for competitive properties in such area, and the market value of residential properties and/or sites in the event of sale or foreclosure, (ii) changes in real estate tax rates and other operating expenses, government rules (including, without limitation, zoning laws and restrictions relating to threatened and endangered species) and fiscal policies (iii) natural disasters (including, without limitation, earthquakes, subsidence, floods and fires), which may result in uninsured losses, or natural disasters elsewhere in the country or other parts of the world affecting supply of building materials that may cause delays in construction, and (iv) the impacts of a public health emergency, such as the COVID-19 pandemic, on construction and sales activity, the national and regional economy and financial circumstances of property owners in the District. The occurrence of one or more of the events discussed herein could adversely affect the ability or willingness of property owners in Improvement Area No. 2 to pay their Special Taxes when due, and could induce or exacerbate the risks described in "SPECIAL RISK FACTORS - Value-to-Lien Ratios; Future Indebtedness; Parity Liens," "- Maximum Special Tax Rates," "- Collection of Special Taxes; Tax Delinquencies," and "- Bankruptcy and Foreclosure."

Concentration of Property Ownership. Failure of any significant owner of Taxable Parcels in Improvement Area No. 2 to pay the annual Special Taxes when due could result in the rapid, total depletion of the 2022 Reserve Fund prior to replenishment from the resale of the property upon a foreclosure or otherwise or prior to delinquency redemption after a foreclosure sale, if any. In that event, there could be a default in payments of the principal of and interest on the 2022A Bonds. Further development of property in Improvement Area No. 2 may not occur as currently proposed or at all. Improvement Area No. 2 has a significant concentration of ownership. Currently all of the Sub-Blocks in Improvement Area No. 2 that are subject to the Special Tax are owned by the Merchant Builders. See "IMPROVEMENT AREA NO. 2" for information regarding property ownership and the status of development in Improvement Area No. 2.

The Special Taxes are not a personal obligation of the owners of the Taxable Parcels on which such Special Taxes are levied, and no assurances can be given that the holder of the Taxable Parcels will be financially able to pay the Special Taxes levied on such Taxable Parcels or that they will choose to pay even if financially able to do so. Such risk is greater and its consequence more severe when ownership of Taxable Parcels is concentrated and may be expected to decrease when ownership of the Taxable Parcels is diversified. At present, all of the Taxable Parcels in the District are owned by the Merchant Builders.

Failure to Develop Properties. Currently, none of the residential units are under construction. Unimproved or partially improved land is inherently less valuable than land with improvements on it, especially if there are restrictions on development, and provides less security to the Owners should it be necessary for the City to foreclose on the property due to the nonpayment of Special Taxes. Any delays in developing unimproved property, or the decision not to construct improvements on such property, may affect the willingness and ability of the owners of property within Improvement Area No. 2 to pay the Special Taxes when due.

Land development is subject to comprehensive federal, State and local regulations. Approval is required from various agencies in connection with the layout and design of developments, the nature and extent of improvements, construction activity, land use, zoning, school and health requirements, as well as numerous other matters. There is always the possibility that such approvals will not be obtained or, if obtained, will not be obtained on a timely basis. Failure to obtain any such agency approval or to satisfy such governmental requirements could adversely affect planned land development. In addition, there is a risk that future governmental restrictions, including, but not limited to, governmental policies restricting or

controlling development within Improvement Area No. 2, will be enacted, and a risk that future voter approved land use initiatives could add more restrictions and requirements on development within Improvement Area No. 2.

Moreover, there can be no assurance that the means and incentive to conduct land development operations within Improvement Area No. 2 will not be adversely affected by a deterioration of the real estate market and economic conditions or future local, State and federal governmental policies relating to real estate development, the income tax treatment of real property ownership, the national economy, or natural disasters that impact ferry or automobile access to Improvement Area No. 2.

Developments in Improvement Area No. 2 will rely on certain Treasure Island Project infrastructure (e.g., the Treasure Island Causeway) that TICD, not the Merchant Builders, is responsible for completing. The Appraisal Report assumes completion of these infrastructure projects. See APPENDIX G – APPRAISAL REPORT" attached hereto. As of December 1, 2021, TI Series 1 has posted various bonds with TIDA and the City totaling approximately \$280 million. The \$280 million secures the construction of infrastructure on both Yerba Buena Island and on Treasure Island. The remaining costs for the TI Required Infrastructure (as defined in the 9235 Public Improvement Agreement to mean streets, sewer, water, utilities, etc.) are fully secured by the outstanding bonds. See "IMPROVEMENT AREA NO. 2 – Tract Map Status of Improvement Area No. 2" herein.

Continued financing will be needed to complete the development of the property within Improvement Area No. 2. As described in Table 3, additional public bond financing is needed to compete infrastructure serving the planned development. Issuance of future bonds for the CFD or IRFD will depend upon future property values, interest rates and market access and other factors; any delays may affect timing and pace of planned development. Construction contracts for vertical development within Improvement Area No. 2 have not been executed. Design development of certain buildings is ongoing. Projected costs may increase. Construction loans have not been acquired and equity commitments have not been fully drawn. No assurance can be given that the required funding will be secured or that the proposed horizontal infrastructure and/or planned vertical development will be partially or fully completed. It is possible that cost overruns will be incurred that will require additional funding beyond what that currently projected, which may or may not be available or that development may not proceed as planned. See the caption "IMPROVEMENT AREA NO. 2 – Infrastructure Development and Financing Plan" and "– Merchant Builder Development and Financing" for a discussion of estimated costs and sources of funding for the completion of the construction of certain of the projects in Improvement Area No. 2.

#### **Public Health Emergencies**

In recent years, public health authorities have warned of threats posed by outbreaks of disease and other public health threats. On February 11, 2020 the World Health Organization ("WHO") announced the official name for the outbreak of a new disease ("COVID-19"), an upper respiratory tract illness caused by infection by a transmissible, novel coronavirus. COVID-19 has since spread across the globe. The WHO has declared the COVID-19 outbreak to be a pandemic, and states of emergency have been declared by the Mayor of the City, the Governor of the State and the President of the United States.

From time to time since the onset of the pandemic, all counties in the Bay Area (including the City) have implemented and revised restrictions on mass gatherings and widespread closings or other limitations of the operations of government, commercial, educational, and other institutions. While significant portions of the population of the State of California (including the City) have been vaccinated, COVID-19 variants have resulted in increased infection rates and the imposition of certain restrictions on commercial and other activities. Although COVID-19 case rates had been relatively stable through October, November and early December 2021, case rates increased substantially in late December 2021, including among the vaccinated.

As of January 29, 2022, the cumulative COVID-19 case count in San Francisco was 111,287 and the total death count was 718.

The spread of COVID-19 is having significant adverse health and financial impacts throughout the world, including the City. Existing and potential impacts to the City associated with the COVID--19 outbreak include, but are not limited to, increasing costs and challenges to the City's public health system, reductions in tourism and disruption of the regional and local economy, widespread business closures, worker migration out of the City due to permissive remote work policies and significantly higher levels of unemployment. See "THE CITY - Impact of COVID-19 Pandemic on San Francisco Economy" herein.

The COVID-19 outbreak is ongoing, and its duration and severity and economic effects are uncertain in many respects. Uncertain too are the actions that may be taken by federal and State governmental authorities to contain or mitigate the effects of the outbreak. The ultimate impact of COVID-19 on the operations and finances of the City, the District, TICD or the Merchant Builders is not fully known, and it may be some time before the full adverse impact of the COVID-19 outbreak is known. Further, there could be future COVID-19 outbreaks or other public health emergencies that could have material adverse effects on the operations and finances of the City, the District, TI Series 1 or the Merchant Builders. Adverse impacts to the development within the District as a whole could include, without limitation, one or more of the following: (i) potential supply chain slowdowns or shutdowns resulting from the unavailability of workers in locations producing construction materials; (ii) slowdowns or shutdowns by local governmental agencies in providing governmental permits, inspections, title and document recordation, and other services and activities associated with real estate development; (iii) delays in construction; (iv) extreme fluctuations in financial markets and contraction in available liquidity; (v) extensive job losses and declines in business activity across important sectors of the economy; (vi) declines in business and consumer confidence that negatively impact economic conditions or cause an economic recession, (vii) reduced demand for development projects; (viii) delinquencies in payment of Special Taxes and (ix) the failure of government measures to stabilize the financial sector and introduce fiscal stimulus sufficient to counteract economic impacts of the public health emergency.

The 2022A Bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. Information in this section about the potential impact of COVID-19 or other public health emergencies on the City's finances does not suggest that the City has an obligation to pay debt service on the 2022A Bonds from any other sources of funds. See "SECURITY FOR THE BONDS – Limited Obligation" herein.

Neither the City, the Underwriter, TI Series 1 nor the Merchant Builders can predict the ultimate effects of the COVID-19 outbreak or other public health emergencies or whether any such effects will not have material adverse effect on the ability to develop the Treasure Island Project, including Improvement Area No. 2, as planned and described herein, or the availability of Special Taxes from Improvement Area No. 2 in an amount sufficient to pay debt service on the Bonds.

#### Value-to-Lien Ratios; Future Indebtedness; Parity Liens

Value-to-lien ratios have traditionally been used in land-secured bond issues as a measure of the "collateral" supporting the willingness of property owners to pay their special taxes and assessments (and, in effect, their general property taxes as well). The value-to-lien ratio is mathematically a fraction, the numerator of which is the value of the property as measured by assessed values or appraised values and the denominator of which is the "lien" of governmental bonds payable from the assessments or special taxes. A value-to-lien ratio should not, however, be viewed as a guarantee for credit-worthiness. Property values are sensitive to economic cycles. Assessed or appraised values may not reflect the current market value of property. A downturn of the economy or other market factors may depress property values and lower the

value-to-lien ratios. Further, the value-to-lien ratio of individual parcels in a district may vary widely. Although judicial foreclosure proceedings can be initiated rapidly, the process can take several years to complete, and the bankruptcy courts may impede the foreclosure action. No assurance can be given that, should a parcel with delinquent Special Taxes be foreclosed upon and sold, any bid would be received for such property or, if a bid were received, that such bid would be sufficient to pay all delinquent Special Taxes. Finally, local agencies may form overlapping community facilities districts or assessment districts. Local agencies typically do not coordinate their bond issuances.

Additional debt issued for Improvement Area No. 2 and debt issuance by another entity could dilute value-to-lien ratios and reduce the ability or willingness of property owners in Improvement Area No. 2 to pay their Special Taxes when due. The cost of any additional improvements may well increase the public and private debt for which the land in Improvement Area No. 2 provides security, and such increased debt could reduce the ability or desire of property owners to pay the Special Taxes levied against the property in Improvement Area No. 2. In addition, in the event any additional improvements or fees are financed pursuant to the establishment of an assessment district or another district formed pursuant to the Act, any taxes or assessments levied to finance such improvements may have a lien on a parity with the lien of the Special Taxes.

The City is authorized to issue on behalf of the District for the benefit of Improvement Area No. 2 bonded indebtedness, including the 2022A Bonds, in an aggregate amount not to exceed \$278.2 million. TICD's projections assume approximately \$32.9 million in Parity Bond proceeds in addition to the proceeds of the 2022A Bonds. See "IMPROVEMENT AREA NO. 2 – Infrastructure Development and Financing Plan."

The City has no control over the ability of other agencies to issue indebtedness secured by other special taxes or assessments payable from all or a portion of the property within the District.

#### **Billing of Special Taxes**

A special tax formula can result in a substantially heavier property tax burden being imposed upon properties within a community facilities district than elsewhere in a city or county, and this in turn, along with various other factors, can lead to problems in the collection of the special tax. Under provisions of the Act, the Special Taxes are levied on Taxable Parcels within Improvement Area No. 2 that were entered on the Assessment Roll of the County Assessor by January 1 of the previous Fiscal Year. Such Special Tax installments are due and payable, and bear the same penalties and interest for non-payment, as do regular property tax installments. Ordinarily, these Special Tax installment payments cannot be made separately from property tax payments. Therefore, the unwillingness or inability of a property owner to pay regular property tax bills as evidenced by property tax delinquencies may also indicate an unwillingness or inability to make installment payments of Special Taxes in the future. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein for a discussion of the provisions which apply, and procedures which the City is obligated to follow, in the event of delinquency in the payment of installments of Special Taxes.

#### **Maximum Special Tax Rates**

Within the limits of the Rate and Method, in the event of Special Tax delinquencies by one or more Taxable Parcels, the City may adjust the Special Taxes levied on all non-delinquent Taxable Parcels within Improvement Area No. 2 to provide the amount required each year to pay annual debt service on the 2022A Bonds and to replenish the 2022 Reserve Fund to an amount equal to the 2022 Reserve Requirement; however, (1) any such increase on Taxable Parcels used for private residential purposes is limited to 10% above the amount that would have been levied in that Fiscal Year had there never been any

delinquencies or defaults and (2) the amount of Special Taxes that may be levied against particular categories of property is subject to the maximum tax rates set forth in the Rate and Method. In the event of significant Special Tax delinquencies, there is no assurance that the maximum tax rates for non-delinquent Taxable Parcels in Improvement Area No. 2 would be sufficient to meet debt service obligations on the Bonds. See "SECURITY FOR THE BONDS –Special Tax Fund" and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" attached hereto.

#### **Insufficiency of Special Taxes; Exempt Property**

Under the Rate and Method, the annual amount of Special Tax to be levied on each Taxable Parcel in Improvement Area No. 2 will be based primarily on the property use category or categories and corresponding square footages. See APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX" attached hereto and "SECURITY FOR THE BONDS – Rate and Method of Apportionment of Special Taxes" herein. The Act provides that, if any property within Improvement Area No. 2 not otherwise exempt from the Special Tax is acquired by a public entity through a negotiated transaction, or by a gift or devise, the Special Tax will continue to be levied on and enforceable against the public entity that acquired the property. In addition, the Act provides that, if property subject to the Special Tax is acquired by a public entity through eminent domain proceedings, the obligation to pay the Special Tax with respect to that property is to be treated as if it were a special assessment and be paid from the eminent domain award. The constitutionality and operation of these provisions of the Act have not been tested in the courts. In particular, insofar as the Act requires payment of the Special Taxes by a federal entity acquiring property within the Improvement Area No. 2, it may be unconstitutional.

In addition, the total assessed value can be reduced through the reclassification of taxable property to a class exempt from taxation, whether by ownership or use (such as exemptions for property owned by State and local agencies and property used for qualified educational, hospital, charitable or religious purposes).

If a substantial portion of land within Improvement Area No. 2 became exempt from the Special Tax, the maximum Special Tax which could be levied upon the remaining acreage might not be sufficient to pay principal of and interest on the 2022A Bonds when due and a default could occur with respect to the payment of such principal and interest.

#### **Collection of Special Taxes; Tax Delinquencies**

Under provisions of the Act, the Special Taxes, from which funds necessary for the payment of principal of, and interest on, the 2022A Bonds are derived, will be billed to the properties within Improvement Area No. 2 on the regular property tax bills sent to owners of such properties. Such Special Tax installments are due and payable consistent with, and bear the same penalties and interest for non-payment, as do regular property tax installments. Special Tax installment payments cannot be made to the County Tax Collector separately from property tax payments. Therefore, the unwillingness or inability of a property owner to pay regular property tax bills as evidenced by property tax delinquencies may also indicate an unwillingness or inability to make regular property tax payments and Special Tax installment payments in the future.

See "SECURITY FOR THE BONDS – 2022 Reserve Fund" and "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein, for a discussion of the provisions which apply, and procedures which the City is obligated to follow under the Fiscal Agent Agreement, in the event of delinquency in the payment of Special Tax installments.

The City has covenanted in the Fiscal Agent Agreement to institute foreclosure proceedings under certain conditions against property with delinquent Special Taxes to obtain funds to pay debt service on the 2022A Bonds. If foreclosure proceedings were instituted, any mortgage or deed of trust holder could, but would not be required to, advance the amount of the delinquent Special Taxes to protect its security interest. If such foreclosure is necessary, there could be a delay in principal and interest payments to the owners of the 2022A Bonds pending prosecution of the foreclosure proceedings and receipt of the proceeds of the foreclosure sale, if any. No assurances can be given that the real property subject to foreclosure and sale at a judicial foreclosure sale would be sold or, if sold, that the proceeds of such sale would be sufficient to pay any delinquent Special Taxes installment. Although the Act authorizes the City to cause such an action to be commenced and diligently pursued to completion, the City is not required to purchase or otherwise acquire any lot or parcel of property offered at the foreclosure sale if there is no other purchaser at such sale. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein.

Because the Teeter Plan is not available to special taxes levied in Improvement Area No. 2, collections of Special Taxes will reflect actual delinquencies.

#### **Disclosure to Future Property Owners**

Pursuant to Section 53328.3 of the Act, the City has recorded a Notice of Special Tax Lien. The sellers of real property subject to the Special Tax within Improvement Area No. 2 are required to give prospective buyers a Notice of Special Tax in accordance with Sections 53340.2 and 53341.5 of the Act. While title companies normally refer to the Notice of Special Tax Lien in title reports, there can be no guarantee that such reference will be made or the seller's notice given or, if made and given, that a prospective purchaser or lender will consider such Special Tax obligation in the purchase of a property or the lending of money thereon. Failure to disclose the existence of the Special Taxes could affect the willingness and ability of future owners of land within Improvement Area No. 2 to pay the Special Taxes when due.

#### Potential Early Redemption of Bonds from Special Tax Prepayments

Public agency property owners within Improvement Area No. 2 are permitted to prepay their Special Taxes at any time. Such payments will result in a mandatory redemption of 2022A Bonds from Special Tax prepayments on the Interest Payment Date for which timely notice may be given under the Fiscal Agent Agreement following the receipt of such Special Tax prepayment. The resulting redemption of 2022A Bonds purchased at a price greater than par could reduce the otherwise expected yield on such 2022A Bonds. See "THE 2022A BONDS – Redemption —Redemption from Special Tax Prepayments" herein.

#### Seismic Risks

General. The City is located in a seismically active region. Active earthquake faults underlie both the City and the surrounding Bay Area. Seismic events may cause damage, or temporary or permanent loss of occupancy to buildings in Improvement Area No. 2, as well as to transportation infrastructure that serves Improvement Area No. 2. These faults include the San Andreas Fault, which passes within about three miles of the City's border, and the Hayward Fault, which runs under Oakland, Berkeley and other cities on the east side of San Francisco Bay, about 10 miles away, as well as a number of other significant faults in the region. Significant seismic events include the 1989 Loma Prieta earthquake, centered about 60 miles south of the City, which registered 6.9 on the Richter scale of earthquake intensity. That earthquake caused fires, building collapses, and structural damage to buildings and highways in the City and surrounding areas. The San Francisco-Oakland Bay Bridge, the only east-west vehicle access into the City and the only automobile access to Improvement Area No. 2, was closed for a month for repairs, and several highways

in the City were permanently closed and eventually removed. On August 24, 2014, the San Francisco Bay Area experienced a 6.0 earthquake centered near Napa along the West Napa Fault. The City did not suffer any material damage as a result of this earthquake.

California Earthquake Probabilities Study. In March 2015, the Working Group on California Earthquake Probabilities (a collaborative effort of the U.S. Geological Survey (U.S.G.S.), the California Geological Survey, and the Southern California Earthquake Center) reported that there is a 72% chance that one or more earthquakes of magnitude 6.7 (the magnitude of the 1994 Northridge earthquake) or larger will occur in the San Francisco Bay Area before the year 2045. In addition, the U.S.G.S. released a report in April 2017 entitled The HayWired Earthquake Scenario, which estimates that property damage and direct business disruption losses from a magnitude 7.0 earthquake on the Hayward Fault would be more than \$82 billion (in 2016 dollars). Most of the losses are expected to be attributable to shaking damage, liquefaction, and landslides (in that order). Eighty percent of shaking damage is expected to be caused by the magnitude 7.0 mainshock, with the rest of the damage resulting from aftershocks occurring over a 2-year period thereafter. Such earthquakes could be very destructive. In addition to the potential damage to buildings subject to the Special Tax, due to the importance of San Francisco as a tourist destination and regional hub of commercial, retail and entertainment activity, a major earthquake anywhere in the Bay Area may cause significant temporary and possibly long-term harm to the City's economy, tax receipts, infrastructure and residential and business real property values, including in Improvement Area No. 2.

A separate City report dated March 2020 cited to liquefaction maps by the United States Geological Survey for large past earthquakes. These maps show that Treasure Island and small portions of Yerba Buena Island had very high liquefaction susceptibility in connection with those earthquakes.

Earthquake Safety Implementation Plan ("ESIP"). ESIP began in early 2012, evolving out of the key recommendations of the Community Action Plan for Seismic Safety ("CAPSS"), a 10-year-long study evaluating the seismic vulnerabilities the City faces. The CAPSS Study prepared by the Applied Technology Council looked at the impact to all of the City's buildings and recommended a 30-year plan for action. As a result of this plan, San Francisco has mandated the retrofit of nearly 5,000 soft-story buildings housing over 111,000 residents by September 2021. The deadline was extended from the original deadline of September 2020 in light of the COVID-19 pandemic. As of July 6, 2021, improvements have been permitted or completed on approximately 88% of the buildings; however, the City currently does not expect full compliance by the September 2021 completion deadline due to the timing of construction on the various improvements. Future tasks will address the seismic vulnerability of older nonductile concrete buildings, which are at high risk of severe damage or collapse in an earthquake.

#### Climate Change; Risk of Sea Level Rise and Flooding Damage

Numerous scientific studies on global climate change show that, among other effects on the global ecosystem, sea levels will rise, extreme temperatures will become more common, and extreme weather events will become more frequent as a result of increasing global temperatures attributable to atmospheric pollution.

The Fourth National Climate Assessment, published by the U.S. Global Change Research Program in November 2018 ("NCA4"), finds that more frequent and intense extreme weather and climate-related events, as well as changes in average climate conditions, are expected to continue to damage infrastructure, ecosystems and social systems over the next 25 to 100 years. NCA4 states that rising temperatures, sea level rise, and changes in extreme events are expected to increasingly disrupt and damage critical infrastructure and property and regional economies and industries that depend on natural resources and favorable climate conditions. Disruptions could include more frequent and longer-lasting power outages, fuel shortages and service disruptions. NCA4 states that the continued increase in the frequency and extent

of high-tide flooding due to sea level rise threatens coastal public infrastructure. NCA4 also states that expected increases in the severity and frequency of heavy precipitation events will affect inland infrastructure, including access to roads, the viability of bridges and the safety of pipelines.

Sea levels are expected to continue to rise in the future due to the increasing temperature of the oceans causing thermal expansion and growing ocean volume from glaciers and ice caps melting into the ocean. Between 1854 and 2016, sea level rose about nine inches according to the tidal gauge at Fort Point, a location underneath the Golden Gate Bridge. Weather and tidal patterns, including 100-year or more storms and king tides, may exacerbate the effects of climate related sea level rise. Coastal areas like the City are at risk of substantial flood damage over time, affecting private development and public infrastructure, including roads, utilities, emergency services, schools, and parks. As a result, the City could lose considerable tax revenues and many residents, businesses, and governmental operations along the waterfront could be displaced, and the City could be required to mitigate these effects at a potentially material cost.

Adapting to sea level rise is a key component of the City's policies. The City and its enterprise departments have been preparing for future sea level rise for many years and have issued a number of public reports. For example, in March 2016, the City released a report entitled "Sea Level Rise Action Plan," identifying geographic zones at risk of sea level rise and providing a framework for adaptation strategies to confront these risks. That study shows an upper range of end-of-century projections for permanent sea level rise, including the effects of temporary flooding due to a 100-year storm, of up to 108 inches above the 2015 average high tide. To implement this Plan, the Mayor's Sea Level Rise Coordinating Committee, cochaired by the Planning Department and Office of Resilience and Capital Planning, joined the Port, the Public Utilities Commission and other public agencies in moving several initiatives forward. This included a Citywide Sea Level Rise Vulnerability and Consequences Assessment to identify and evaluate sea level rise impacts across the City and in various neighborhoods that was released in February 2020.

In April 2017, the Working Group of the California Ocean Protection Council Science Advisory Team (in collaboration with several state agencies, including the California Natural Resources Agency, the Governor's Office of Planning and Research, and the California Energy Commission) published a report, that was formally adopted in March 2018, entitled "Rising Seas in California: An Update on Sea Level Rise Science" (the "Sea Level Rise Report") to provide a new synthesis of the state of science regarding sea level rise. The Sea Level Rise Report provides the basis for State guidance to state and local agencies for incorporating sea level rise into design, planning, permitting, construction, investment and other decisions. Among many findings, the Sea Level Rise Report indicates that the effects of sea level rise are already being felt in coastal California with more extensive coastal flooding during storms, exacerbated tidal flooding, and increased coastal erosion. In addition, the report notes that the rate of ice sheet loss from Greenland and Antarctic ice sheets poses a particular risk of sea level rise for the California coastline. The City has incorporated the projections from the 2018 report into its Guidance for Incorporating Sea Level Rise Guidance into ongoing Capital Planning. The Guidance requires that City projects over \$5 million consider mitigation and/or adaptation measures.

In March 2020, a consortium of State and local agencies, led by the Bay Area Conservation and Development Commission, released a detailed study entitled, "Adapting to Rising Tides Bay Area: Regional Sea Level Rise Vulnerability and Adaptation Study," on how sea level rise could alter the Bay Area. The study states that a 48-inch increase in the bay's water level in coming decades could cause more than 100,000 Bay Area jobs to be relocated, nearly 30,000 lower-income residents to be displaced, and 68,000 acres of ecologically valuable shoreline habitat to be lost. The study further argues that without a far-sighted, nine county response, the region's economic and transportation systems could be undermined along with the environment. Runways at SFO could largely be under water.

Portions of the San Francisco Bay Area, including Improvement Area No. 2, are built on fill that was placed over saturated silty clay known as "Bay Mud." This Bay Mud is soft and compressible, and the consolidation of the Bay Mud under the weight of the existing fill is ongoing. A report issued in March 2018 by researchers at UC Berkeley and the University of Arizona suggests that flooding risk from climate change could be exacerbated in the San Francisco Bay Area due to the sinking or settling of the ground surface, known as subsidence. The study claims that the risk of subsidence is more significant for certain parts of the City built on fill.

Projections of the effects of global climate change on the City are complex and depend on many factors that are outside the City's control. The various scientific studies that forecast climate change and its adverse effects, including sea level rise and flooding risk, are based on assumptions contained in such studies, but actual events may vary materially. Also, the scientific understanding of climate change and its effects continues to evolve. Accordingly, the City is unable to forecast when sea level rise or other adverse effects of climate change (e.g., the occurrence and frequency of 100-year storm events and king tides) will occur. In particular, the City cannot predict the timing or precise magnitude of adverse economic effects, including, without limitation, material adverse effects on the business operations or financial condition of the City and the local economy during the term of the 2022A Bonds. While the effects of climate change may be mitigated by the City's past and future investment in adaptation strategies, the City can give no assurance about the net effects of those strategies and whether the City will be required to take additional adaptive mitigation measures. If necessary, such additional measures could require significant capital resources.

In September 2017, the City filed a lawsuit against the five largest investor-owned oil companies seeking to have the companies pay into an equitable abatement fund to help fund investment in sea level rise adaptation infrastructure. In July 2018, the United States District Court, Northern District of California denied the plaintiffs' motion for remand to state court, and then dismissed the lawsuit. The City appealed these decisions to the United States Court of Appeals for the Ninth Circuit, which is pending. While the City believes that its claims are meritorious, the City can give no assurance regarding whether it will be successful and obtain the requested relief from the courts, or contributions to the abatement fund from the defendant oil companies.

Treasure Island and Yerba Buena Island may be particularly susceptible to the impacts of sea level rise or other impacts of climate change or flooding because of their location and topography. An assessment and strategy report related to sea-level rise was issued in connection with the current permit issued by the San Francisco Bay Conservation and Development Commission (BCDC) for the Treasure Island Project. The BCDC permit, issued in 2016, requires an update on sea level rise every five years. The first such update was prepared for TIDG by an outside consultant and issued in October 2021. The update looked at changes in sea-level-rise policy and projections since the commencement of the Treasure Island Project and evaluated if the adopted sea-level-rise policy projections and adaptation measures remain applicable or need revision. The update also looked at (i) the amount of sea level rise that has occurred since the start of the project and (ii) whether the amount of sea level rise would draw into consideration any documented impacts to public access areas in the form of flooding and settlement. The update concluded that the 2016 assessment and strategy report remains consistent with the most recent sea-level rise projections. The update did not call for a change to the adopted approach to sea-level rise adaptation.

With respect to the Treasure Island Project, the Rate and Method requires the establishment of reserves for the Treasure Island Project as a whole for public improvements necessary to ensure that shoreline, public facilities, and public access improvements will be protected due to sea level rise at the perimeters of Treasure Island and Yerba Buena Island. However, the City can provide no assurances that the Special Taxes levied in Improvement Area No. 2 and in other improvement areas (if any) in the District will be available to fund such reserves or whether such reserves would be sufficient to protect the Islands

from sea level rise. For additional information regarding the establishment of the capital reserves for the Treasure Island Project, see "RATE AND METHOD" herein and APPENDIX B – "RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX."

The City is unable to predict whether sea level rise or other impacts of climate change or flooding from a major storm will occur, when they may occur, and if any such events occur, whether they will have a material adverse effect on the business operations or financial condition of the City, the local economy or, in particular, the Taxable Parcels in Improvement Area No. 2 that are subject to the Special Tax and the ability of a property owner in Improvement Area No. 2 to pay the Special Tax levy.

#### **Other Natural Disasters and Other Events**

In addition to earthquake and sea-level rise (discussed above), other natural or man-made disasters, such as flood, wildfire, tsunamis, toxic dumping, civil unrest or acts of terrorism, could also adversely impact persons and property within the City generally and/or specifically in Improvement Area No. 2, damage City and District infrastructure and adversely impact the City's ability to provide municipal services.

In September 2010, a PG&E high pressure natural gas transmission pipeline exploded in San Bruno, California, with catastrophic results. PG&E owns, operates and maintains numerous gas transmission and distribution pipelines throughout the City. In August 2013, a massive wildfire in Tuolumne County and the Stanislaus National Forest burned over 257,135 acres (the "Rim Fire"), which area included portions of the City's Hetch Hetchy Project. The Hetch Hetchy Project is comprised of dams (including O'Shaughnessy Dam), reservoirs (including Hetch Hetchy Reservoir which supplies 85% of San Francisco's drinking water), hydroelectric generation and transmission facilities and water transmission facilities. Hetch Hetchy facilities affected by the Rim Fire included two power generating stations and the southern edge of the Hetch Hetchy Reservoir. There was no impact to drinking water quality. The City's hydroelectric power generation system was interrupted by the fire, forcing the San Francisco Public Utilities Commission to spend approximately \$1.6 million buying power on the open market and using existing banked energy with PG&E. The Rim Fire inflicted approximately \$40 million in damage to parts of the City's water and power infrastructure located in the region. Certain portions of the Hetch Hetchy Project are old and deteriorating, and outages at critical points of the project could disrupt water delivery to significant portions of the region and/or cause significant costs and liabilities to the City.

Many areas of northern California have suffered from wildfires in more recent years, including the Tubbs fire which burned across several counties north of the Bay Area in October 2017 (part of a series of fires covering approximately 245,000 acres and causing 44 deaths and approximately \$14 billion in damage), the Camp fire which burned across Butte County, California in November 2018 (covering almost 240 square miles and resulting in numerous deaths and over \$16 billion in property damage) and Kincade Fire which burned across Sonoma County, California in late 2019 (covering over 77,000 acres). Spurred by findings that these fires were caused, in part, by faulty powerlines owned by PG&E, the power company subsequently adopted mitigation strategies which results in pre-emptive distribution circuit and high power transmission line shut offs during periods of extreme fire danger (i.e., high winds, high temperatures and low humidity) to portions of the Bay Area, including the City. In recent years, parts of the City experienced black out days as a result of PG&E's wildfire prevention strategy. Future shut offs are expected to continue and it is uncertain what effects future PG&E shut offs will have on the local economy.

In recent years, California experienced numerous significant wildfires. In addition to their direct impact on health and safety and property damage in California, the smoke from these wildfires has impacted the quality of life in the Bay Area and the City and may have short-term and future impacts on commercial

and tourist activity in the City, as well as the desirability of the City and the Bay Area as places to live, potentially negatively affecting real estate trends and values.

The California Geological Survey ("CGS"), in concert with the California Emergency Management Agency and the Tsunami Research Center at the University of Southern California, produced new statewide tsunami hazard zone maps in July 2021. CGS has identified much of the District and all of Treasure Island as being located in the San Francisco tsunami hazard zone.

In addition, economic and market forces, such as a downturn in the Bay Area's economy generally, can also affect assessed values, particularly as these forces might reverberate in the residential housing and commercial property markets. Assessed values are subject to appeal each year during an appeal filing period from July 2 to September 15. Appeals are heard by the Assessment Appeals Board, an independent agency that is separate from the City's Office of the Assessor-Recorder. Economic downturns could motivate comparatively larger numbers of property owners to appeal the assessed values of their properties.

As a result of the occurrence of events like those described above, a substantial portion of the property owners in Improvement Area No. 2 may be unable or unwilling to pay the Special Taxes when due, and the 2022 Reserve Fund for the 2022A Bonds or any 2022A Related Parity Bonds may become depleted.

#### **Hazardous Substances**

A serious risk in terms of the potential reduction in the value of a parcel within Improvement Area No. 2 would be the discovery of a hazardous substance that was not discovered prior to the transfer of the parcels forming Improvement Area No. 2. See "THE TREASURE ISLAND PROJECT – History – *Navy Remediation and Transfer*. In general, the owners and operators of a parcel within Improvement Area No. 2 may be required by law to remedy conditions of such parcel relating to release or threatened releases of hazardous substances. The federal Comprehensive Environmental Response, Compensation and Liability Act of 1980, sometimes referred to as "CERCLA" or the "Superfund Act," is the most well-known and widely applicable of these laws, but other California laws with regard to hazardous substances are also similarly stringent. Under many of these laws, the owner or operator is obligated to remedy a hazardous substance condition of the property whether or not the owner or operator had anything to do with creating or handling the hazardous substance. The effect, therefore, should any of the parcels within Improvement Area No. 2 be affected by a hazardous substance, would be to reduce the marketability and value of such parcel by the costs of remedying the condition. Any prospective purchaser would become obligated to remedy the condition.

Further it is possible that liabilities may arise in the future with respect to any of the parcels resulting from the current existence on the parcel of a substance currently classified as hazardous but which has not been released or the release of which is not presently threatened, or may arise in the future resulting from the current existence on the parcel of a substance not presently classified as hazardous but which may in the future be so classified. Further, such liabilities may arise not simply from the existence of a hazardous substance but from the method in which it is handled. All of these possibilities could significantly affect the value of a parcel within Improvement Area No. 2 that is realizable upon a delinquency.

The City is aware of a Complaint relating to environmental conditions with respect to the Treasure Island Project. For a description of the Complaint, see "– Treasure Island Related Complaint" below.

#### **Bankruptcy and Foreclosure**

The payment of property owners' taxes and the ability of the City to foreclose the lien of a delinquent unpaid Special Tax pursuant to its covenant to pursue judicial foreclosure proceedings, may be limited by bankruptcy, insolvency or other laws generally affecting creditors' rights or by the laws of the State relating to judicial foreclosure. See "SECURITY FOR THE BONDS – Covenant for Superior Court Foreclosure" herein. In addition, the prosecution of a foreclosure could be delayed due to many reasons, including crowded local court calendars or lengthy procedural delays.

The various legal opinions to be delivered concurrently with the delivery of the 2022A Bonds (including Bond Counsel's approving legal opinion) will be qualified, as to the enforceability of the various legal instruments, by moratorium, bankruptcy, reorganization, insolvency or other similar laws affecting the rights of creditors generally.

In addition, bankruptcy of a property owner (or a property owner's partner or equity owner) would likely result in a delay in procuring Superior Court foreclosure proceedings unless the bankruptcy court consented to permit such foreclosure action to proceed. Such delay would increase the likelihood of a delay or default in payment of the principal of, and interest on, the 2022A Bonds and the possibility of delinquent tax installments not being paid in full.

Under 11 U.S.C. Section 362(b)(18), in the event of a bankruptcy petition filed on or after October 22, 1994, the lien for ad valorem taxes in subsequent fiscal years will attach even if the property is part of the bankruptcy estate. Bondowners should be aware that the potential effect of 11 U.S.C. Section 362(b)(18) on the Special Taxes depends upon whether a court were to determine that the Special Taxes should be treated like ad valorem taxes for this purpose.

The Act provides that the Special Taxes are secured by a continuing lien which is subject to the same lien priority in the case of delinquency as ad valorem taxes. *No case law exists with respect to how a bankruptcy court would treat the lien for Special Taxes levied after the filing of a petition in bankruptcy.* 

#### Property Controlled by FDIC and Other Federal Agencies

The City's ability to collect interest and penalties specified by State law and to foreclose the lien of delinquent Special Tax payments may be limited in certain respects with regard to properties in which the Internal Revenue Service, the Drug Enforcement Agency, the Federal Deposit Insurance Corporation (the "FDIC") or other similar federal agency has or obtains an interest.

Unless Congress has otherwise provided, if the federal government has a mortgage interest in the parcel and the City wishes to foreclose on the parcel as a result of delinquent Special Taxes, the property cannot be sold at a foreclosure sale unless it can be sold for an amount sufficient to pay delinquent taxes and assessments on a parity with the Special Taxes and preserve the federal government's mortgage interest. In *Rust v. Johnson* (9th Circuit; 1979) 597 F.2d 174, the United States Court of Appeal, Ninth Circuit held that the Federal National Mortgage Association ("FNMA") is a federal instrumentality for purposes of this doctrine, and not a private entity, and that, as a result, an exercise of state power over a mortgage interest held by FNMA constitutes an exercise of state power over property of the United States. The City has not undertaken to determine whether any federal governmental entity currently has, or is likely to acquire, any interest (including a mortgage interest) in any of the parcels subject to the Special Taxes within the Improvement Area No. 2, and therefore expresses no view concerning the likelihood that the risks described above will materialize while the 2022A Bonds are outstanding.

On June 4, 1991 the FDIC issued a Statement of Policy Regarding the Payment of State and Local Real Property Taxes. The 1991 Policy Statement was revised and superseded by a new Policy Statement effective January 9, 1997 (the "Policy Statement"). The Policy Statement provides that real property owned by the FDIC is subject to state and local real property taxes only if those taxes are assessed according to the property's value, and that the FDIC is immune from real property taxes assessed on any basis other than property value. According to the Policy Statement, the FDIC will pay its proper tax obligations when they become due and payable and will pay claims for delinquent property taxes as promptly as is consistent with sound business practice amid the orderly administration of the institution's affairs, unless abandonment of the FDIC's interest in the property is appropriate. The FDIC will pay claims for interest on delinquent property taxes owed at the rate provided under state law, to the extent the interest payment obligation is secured by a valid lien. The FDIC will not pay any amounts in the nature of fines or penalties and will not pay nor recognize liens for such amounts. If any property taxes (including interest) on FDIC owned property are secured by a valid lien (in effect before the property became owned by the FDIC), the FDIC will pay those claims. The Policy Statement further provides that no property of the FDIC is subject to levy, attachment, garnishment, foreclosure or sale without the FDIC's consent. In addition, the FDIC will not permit a lien or security interest held by the FDIC to be eliminated by foreclosure without the FDIC's consent.

The Policy Statement states that the FDIC generally will not pay non *ad valorem* taxes, including special assessments, on property in which it has a fee interest unless the amount of tax is fixed at the time that the FDIC acquires its fee interest in the property, nor will it recognize the validity of any lien to the extent it purports to secure the payment of any such amounts. Special taxes imposed under the Act and a special tax formula which determines the special tax due each year, are specifically identified in the Policy Statement as being imposed each year and therefore covered by the FDIC's federal immunity.

The FDIC has filed claims against one California county in United States Bankruptcy Court contending, among other things, that special taxes authorized under the Act are not *ad valorem* taxes and therefore not payable by the FDIC, and the FDIC is seeking a refund of any special taxes previously paid by the FDIC. The FDIC is also seeking a ruling that special taxes may not be imposed on properties while they are in FDIC receivership. The Bankruptcy Court ruled in favor of the FDIC's positions and, on August 28, 2001, the United States Court of Appeals for the Ninth Circuit affirmed the decision of the Bankruptcy Court, holding that the FDIC, as an entity of the federal government, is exempt from post-receivership special taxes levied under the Act. This is consistent with provision in the Act that the federal government is exempt from special taxes.

The City is unable to predict what effect the application of the Policy Statement would have in the event of a delinquency with respect to a parcel in which the FDIC has an interest, although prohibiting the lien of the FDIC to be foreclosed on at a judicial foreclosure sale would likely reduce the number of or eliminate the persons willing to purchase such a parcel at a foreclosure sale. Owners of the 2022A Bonds should assume that the City will be unable to foreclose on any parcel owned by the FDIC. Such an outcome would cause a draw on the 2022 Reserve Fund and perhaps, ultimately, a default in payment of the 2022A Bonds or any 2022A Related Parity Bonds. The City has not undertaken to determine whether the FDIC or any FDIC-insured lending institution currently has, or is likely to acquire, any interest in any of the parcels that are subject to the Special Tax, and therefore expresses no view concerning the likelihood that the risks described above will materialize while the 2022A Bonds are outstanding.

#### California Constitution Article XIIIC and Article XIIID

On November 5, 1996, the voters of the State approved Proposition 218, the so-called "Right to Vote on Taxes Act." Proposition 218 added Articles XIIIC and XIIID to the State Constitution, which articles contain a number of provisions affecting the ability of the City to levy and collect both existing and

future taxes, assessments, fees and charges. According to the "Official Title and Summary" of Proposition 218 prepared by the California State Attorney General, Proposition 218 limits the "authority of local governments to impose taxes and property-related assessments, fees and charges." On July 1, 1997 California State Senate Bill 919 ("SB 919") was signed into law. SB 919 enacted the "Proposition 218 Omnibus Implementation Act," which implements and clarifies Proposition 218 and prescribes specific procedures and parameters for local jurisdictions in complying with Articles XIIIC and XIIID.

Article XIIID of the State Constitution reaffirms that the proceedings for the levy of any Special Taxes by the City under the Act must be conducted in conformity with the provisions of Section 4 of Article XIIIA. The City has completed its proceedings for the levy of Special Taxes in accordance with the provisions of Section 4 of Article XIIIA. Under Section 53358 of the California Government Code, any action or proceeding to review, set aside, void, or annul the levy of a special tax or an increase in a special tax (including any constitutional challenge) must be commenced within 30 days after the special tax is approved by the voters.

Article XIIIC removes certain limitations on the initiative power in matters of local taxes, assessments, fees and charges. The Act provides for a procedure, which includes notice, hearing, protest and voting requirements, to alter the rate and method of apportionment of an existing special tax. However, the Act prohibits a legislative body from adopting a resolution to reduce the rate of any special tax if the proceeds of that tax are being utilized to retire any debt incurred pursuant to the Act unless such legislative body determines that the reduction of that tax would not interfere with the timely retirement of that debt. Although the matter is not free from doubt, it is likely that exercise by the voters of the initiative power referred to in Article XIIIC to reduce or terminate the Special Tax is subject to the same restrictions as are applicable to the Board of Supervisors, as the legislative body of the District, pursuant to the Act. Accordingly, although the matter is not free from doubt, it is likely that Proposition 218 has not conferred on the voters the power to repeal or reduce the Special Taxes if such repeal or reduction would interfere with the timely retirement of the 2022A Bonds.

It may be possible, however, for voters or the Board of Supervisors, acting as the legislative body of the District, to reduce the Special Taxes in a manner which does not interfere with the timely repayment of the 2022A Bonds, but which does reduce the maximum amount of Special Taxes that may be levied in any year below the existing levels. Furthermore, no assurance can be given with respect to the future levy of the Special Taxes in amounts greater than the amount necessary for the timely retirement of the 2022A Bonds.

Proposition 218 and the implementing legislation have yet to be extensively interpreted by the courts; however, the California Court of Appeal in April 1998 upheld the constitutionality of Proposition 218's balloting procedures as a condition to the validity and collectability of local governmental assessments. A number of validation actions for and challenges to various local governmental taxes, fees and assessments have been filed in Superior Court throughout the State, which could result in additional interpretations of Proposition 218. The interpretation and application of Proposition 218 will ultimately be determined by the courts with respect to a number of the matters discussed above, and the outcome of such determination cannot be predicted at this time with any certainty.

#### Validity of Landowner Elections

On August 1, 2014, the California Court of Appeal, Fourth Appellate District, Division One (the "Court"), issued its opinion in *City of San Diego v. Melvin Shapiro, et al.* (D063997). The Court considered whether Propositions 13 and 218, which amended the California Constitution to require voter approval of taxes, require registered voters to approve a tax or whether a city could limit the qualified voters to just the landowners and lessees paying the tax. The case involved a Convention Center Facilities District (the

"CCFD") established by the City of San Diego. The CCFD is a financing district established under San Diego's charter and was intended to function much like a community facilities district established under the provisions of the Act. The CCFD is comprised of the entire City of San Diego. However, the special tax to be levied within the CCFD was to be levied only on properties improved with a hotel located within the CCFD.

At the election to authorize such special tax, the San Diego Charter proceeding limited the electorate to owners of hotel properties and lessees of real property owned by a governmental entity on which a hotel is located, thus, the election was an election limited to landowners and lessees of properties on which the special tax would be levied and was not a registered voter election. Such approach to determining who would constitute the qualified electors of the CCFD was based on Section 53326(c) of the Act, which generally provides that, if a special tax will not be apportioned in any tax year on residential property, the legislative body may provide that the vote shall be by the landowners of the proposed district whose property would be subject to the special tax. In addition, Section 53326(b) of the Act provides that if there are fewer than 12 registered voters in the district, the landowners shall vote.

The Court held that the CCFD special tax election did not comply with applicable requirements of Proposition 13, which added Article XIII A to the California Constitution (which states "Cities, Counties and special districts, by a two-thirds vote of the qualified electors of such district, may impose special taxes on such district") and Proposition 218, which added Article XIII C and XIII D to the California Constitution (Section 2 of Article XIII C provides "No local government may impose, extend or increase any special tax unless and until that tax is submitted to the electorate and approved by a two-thirds vote"), or with applicable provisions of San Diego's Charter, because the electors in such an election were not the registered voters residing within such district.

San Diego argued that the State Constitution does not expressly define the qualified voters for a tax; however, the Legislature defined qualified voters to include landowners in the Mello-Roos Community Facilities District Act. The Court of Appeal rejected San Diego's argument, reasoning that the text and history of Propositions 13 and 218 clearly show California voters intended to limit the taxing powers of local government. The Court was unwilling to defer to the Act as legal authority to provide local governments more flexibility in complying with the State's constitutional requirement to obtain voter approval for taxes. The Court held that the tax was invalid because the registered voters of San Diego did not approve it. However, the Court expressly stated that it was not addressing the validity of landowners voting to impose special taxes pursuant to the Act in situations where there are fewer than 12 registered voters. In the case of the CCFD, at the time of the election there were several hundred thousand registered voters within the CCFD (i.e., all of the registered voters in the city of San Diego). In the case of Improvement Area No. 2, there were no registered voters within Improvement Area No. 2 at the time of the election to authorize the Special Tax within Improvement Area No. 2.

Moreover, Section 53341 of the Act provides that any "action or proceeding to attack, review, set aside, void or annul the levy of a special tax ... shall be commenced within 30 days after the special tax is approved by the voters." Similarly, Section 53359 of the Act provides that any action to determine the validity of bonds issued pursuant to the Act or the levy of special taxes authorized pursuant to the Act be brought within 30 days of the voters approving the issuance of such bonds or the special tax. Voters approved the special tax and the issuance of bonds for Improvement Area No. 2 pursuant to the requirements of the Act on January 24, 2017. Therefore, under the provisions of Section 53341 and Section 53359 of the Mello-Roos Act, the statute of limitations period to challenge the validity of the special tax has expired.

#### **Treasure Island Related Complaint**

On January 23, 2020, a complaint ("Complaint") was filed by certain former and current residents of Treasure Island (i.e., a purported class of individuals who have been living, working, attending school or had substantial contact with Treasure Island from 2006 to the present) (collectively, the "Plaintiffs") in the Superior Court of the State of California, County of San Francisco (Case No. 20-cv-01328-JD), against TIDA ("Defendant 1"), Treasure Island Homeless Development Initiative ("Defendant 2"), Shaw Environmental ("Defendant 3"), U.S. Navy Treasure Island Clean Up Director Jim Sullivan, in his individual capacity ("Defendant 4"), U.S. Navy Treasure Island Clean Up Lead Project Manager David Clark, in his individual capacity ("Defendant 5"), U.S. Navy Representative Keith Forman, in his individual capacity ("Defendant 6"), Tetra Tech EC, Inc. ("Defendant 7"), Dan L. Batrack, in his individual and official capacity ("Defendant 8"), State Department of Toxic Substances Control ("Defendant 9"), San Francisco Department of Public Health ("Defendant 10"), Lennar Inc. ("Defendant 11"), Five Point Holdings, LLC ("Defendant 12"), John Stewart Company ("Defendant 13") and Does 1-100 inclusive ("Defendant 14" and, together with Defendants 1 through 13, the "Defendants"). On February 21, 2020, the U.S. Navy Defendants (Defendants, 4, 5, and 6) removed the case to the United States District Court for the Northern District of California.

The Complaint generally alleged that Treasure Island was contaminated with certain radioactive and chemical contaminants at levels higher than were disclosed to the public by the U.S. Navy. The Complaint further alleged that the Defendants had knowledge of the alleged elevated contaminant levels on Treasure Island and failed to disclose such information to the Plaintiffs.

The Complaint seeks the following relief: (1) a preliminary injunction, requiring the Defendants to take "anticipatory action" to prevent harm and, through exploration of current toxicity and careful analysis of courses of action in order, to present the least threat to residents to Treasure Island, as well as conduct an immediate health and safety assessment for residents, workers and students on Treasure Island; (2) a permanent injunction (available only if Plaintiffs prevail on the merits), requiring Defendants stop all development, construction, building, digging, erecting, disturbing the soil, dirt, earth, buildings, structures, pipes and all activity at Treasure Island until independent verified reports can be obtained showing complete and total remediation of all toxic substances, including all radioactive materials from Treasure Island; (4) monetary damages in the amount of \$2 billion; (5) costs incurred bringing the action and (6) such other relief as the Court deems proper, including payment for immediate early-detection medical screenings for Plaintiffs.

On August 4, 2020, the court in response to various motions to dismiss by defendants entered an order granting Plaintiffs leave to amend their Complaint indicating, "The amended complaint also does not say anything about the point in time at which defendants might have had a duty to disclose this information [relating to levels of radiation on Treasure Island] to plaintiffs, in what context, and why, or how defendants failed. In short, plaintiffs' current allegations are so vague and perfunctory that they give defendants 'little idea where to begin' in preparing a response to the complaint." . . . "Plaintiffs are advised to focus and clarify their allegations and claims, and ensure that they state factual allegations against each named defendant. Otherwise, they are likely to face further, and potentially fatal, plausibility problems." The entity identified as Lennar, Inc. (Defendant 11) was named in connection with each of the eight causes of action.

On September 9, 2020, the Plaintiffs filed an amended Complaint, but the amendment did not make any material changes to the allegations set forth in the original Complaint. The City, the U.S. Department of Justice, One Treasure Island, John Stewart Company, Five Point Holdings, LLC and Lennar Inc. have each filed motions to dismiss on the basis that Plaintiffs failed to follow the court's instructions with respect to amending the Complaint. The hearing on the motion to dismiss was scheduled for November 5, 2020.

The Court took the motions to dismiss under submission and did not initially issue a ruling. On February 16, 2021, Plaintiffs filed a motion seeking leave to file an amended complaint. Defendants filed opposition to this motion. On June 21, 2021, the Court granted Plaintiffs' motion to file their third amended complaint and denied all pending motions to dismiss as moot. On June 27, 2021, Plaintiffs filed their third amended complaint naming the City and adding as defendants two City employees and the California Department of Public Health, and dismissing Defendants 9, 11 (Lennar Inc.), 12, and 13. The third amended complaint contains the same allegations as were alleged in the Complaint and seeks the same relief. The City has filed a motion to dismiss the third amended complaint. The Court vacated a November 4, 2021 hearing, and will decide the motion to dismiss without oral argument. The City is awaiting a decision. If the matter proceeds to trial on Plaintiffs' third amended complaint, the City and TIDA believe that there are strong defenses available against each alleged cause of action relating to the City, TIDA and the individual City employees, which they intend to diligently pursue.

The parcels at issue in the Complaint are located on Treasure Island. However, apparently none of the parcels at issue in the Complaint are located in Improvement Area No. 2. Certain utility infrastructure that will service parcels located in Improvement Area No. 2 is being constructed on Treasure Island. If injunctive relief is granted and development on Treasure Island is delayed or prohibited, the delivery of utility services to the parcels located in Improvement Area No. 2 may be delayed until alternative utility infrastructure is put into place or the injunction is lifted. Further, if development on Treasure Island is enjoined, the delivery of certain elements of the overall Treasure Island Project may be delayed. If the development of the property is not completed, or is not completed in a timely manner, there could be an adverse effect on the payment of Special Taxes, which, in turn, could result in the inability of the District to make full and punctual payments of debt service on the 2022A Bonds.

The City and TIDA can give no assurance regarding the outcome of this litigation, and if the Plaintiffs succeed in their lawsuit, it could have an adverse impact on the TIDA development and the collection of Special Taxes in the District.

#### **Ballot Initiatives and Legislative Measures**

Proposition 218 was adopted pursuant to a measure qualified for the ballot pursuant to California's constitutional initiative process; and the State Legislature has in the past enacted legislation which has altered the spending limitations or established minimum funding provisions for particular activities. From time to time, other initiative measures could be adopted by California voters or legislation enacted by the Legislature. The adoption of any such initiative or legislation might place limitations on the ability of the State, the City, the District or other local districts to increase revenues or to increase appropriations or on the ability of a landowner to complete the development of property.

#### No Acceleration

The 2022A Bonds do not contain a provision allowing for their acceleration in the event of a payment default or other default under the terms of the 2022A Bonds or the Fiscal Agent Agreement or upon any adverse change in the tax status of interest on the 2022A Bonds. There is no provision in the Act or the Fiscal Agent Agreement for acceleration of the Special Taxes in the event of a payment default by an owner of a parcel within Improvement Area No. 2. Pursuant to the Fiscal Agent Agreement, a Bond Owner is given the right for the equal benefit and protection of all Bond Owners to pursue certain remedies described in APPENDIX C – "SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT" attached hereto.

#### **Limitations on Remedies**

Remedies available to the Bond Owners may be limited by a variety of factors and may be inadequate to assure the timely payment of principal of and interest on the 2022A Bonds. Bond Counsel has limited its opinion as to the enforceability of the 2022A Bonds and of the Fiscal Agent Agreement to the extent that enforceability may be limited by bankruptcy, insolvency, reorganization, fraudulent conveyance or transfer, moratorium, or other similar laws affecting generally the enforcement of creditor's rights, by equitable principles and by the exercise of judicial discretion. Additionally, the 2022A Bonds are not subject to acceleration in the event of the breach of any covenant or duty under the Fiscal Agent Agreement. The lack of availability of certain remedies or the limitation of remedies may entail risks of delay, limitation or modification of the rights of the Bond Owners.

Enforceability of the rights and remedies of the Bond Owners, and the obligations incurred by the City on behalf of the District, may become subject to the federal bankruptcy code and applicable bankruptcy, insolvency, reorganization, moratorium, or similar laws relating to or affecting the enforcement of creditor's rights generally, now or hereafter in effect, equity principles which may limit the specific enforcement under State law of certain remedies, the exercise by the United States of America of the powers delegated to it by the Constitution, the reasonable and necessary exercise, in certain exceptional situations, of the police powers inherent in the sovereignty of the State and its governmental bodies in the interest of serving a significant and legitimate public purpose and the applicable limitations on remedies against public agencies in the State. See "SPECIAL RISK FACTORS – Bankruptcy and Foreclosure" herein.

#### **Limited Secondary Market**

As stated herein, investment in the 2022A Bonds poses certain economic risks which may not be appropriate for certain investors, and only persons with substantial financial resources who understand and appreciate the risk of such investments should consider investment in the 2022A Bonds. The 2022A Bonds have not been rated by any national rating agency, and the City has not undertaken to obtain a rating. See "NO RATING" herein. There can be no guarantee that there will be a secondary market for purchase or sale of the 2022A Bonds or, if a secondary market exists, that the 2022A Bonds can or could be sold for any particular price.

#### **Cybersecurity**

The City, like many other large public and private entities, relies on a large and complex technology environment to conduct its operations, and faces multiple cybersecurity threats including, but not limited to, hacking, viruses, malware and other attacks on its computing and other digital networks and systems (collectively, "Systems Technology"). As a recipient and provider of personal, private, or sensitive information, the City has been the subject of cybersecurity incidents which have resulted in or could have resulted in adverse consequences to the City's Systems Technology and required a response action to mitigate the consequences. For example, in November 2016, the San Francisco Municipal Transportation Agency ("SFMTA") was subject to a ransomware attack which disrupted some of the SFMTA's internal computer systems. Although the attack neither interrupted Muni train services nor compromised customer privacy or transaction information, SFMTA took the precaution of turning off the ticket machines and fare gates in the Muni Metro subway stations from Friday, November 25 until the morning of Sunday, November 27.

Cybersecurity incidents could result from unintentional events, or from deliberate attacks by unauthorized entities or individuals attempting to gain access to the City's Systems Technology for the purposes of misappropriating assets or information or causing operational disruption and damage. To mitigate the risk of business operations impact and/or damage from cybersecurity incidents or cybersecurity incidents.

attacks, the City invests in multiple forms of cybersecurity and operational safeguards. In November 2016, the City adopted a City-wide Cyber Security Policy ("Cyber Policy") to support, maintain, and secure critical infrastructure and data systems. The objectives of the Cyber Policy include the protection of critical infrastructure and information, manage risk, improve cyber security event detection and remediation, and facilitate cyber awareness across all City departments. The City's Department of Technology has established a cybersecurity team to work across all City departments to implement the Cyber Policy. The City's Cyber Policy is reviewed periodically.

The City has also appointed a City Chief Information Security Officer ("CCISO"), who is directly responsible for understanding the business and related cybersecurity needs of the City's 54 departments. The CCISO is responsible for identifying, evaluating, responding, and reporting on information security risks in a manner that meets compliance and regulatory requirements, and aligns with and supports the risk posture of the City.

While City cybersecurity and operational safeguards are periodically tested, no assurances can be given by the City that such measures will ensure against other cybersecurity threats and attacks. Cybersecurity breaches could damage the City's Systems Technology and cause material disruption to the City's operations and the provision of City services. The costs of remedying any such damage or protecting against future attacks could be substantial. Further, cybersecurity breaches could expose the City to material litigation and other legal risks, which could cause the City to incur material costs related to such legal claims or proceedings.

#### CONTINUING DISCLOSURE

#### City

Pursuant to a Continuing Disclosure Certificate, dated the date of issuance of the 2022A Bonds (the "City Disclosure Certificate"), the City has covenanted for the benefit of owners of the 2022A Bonds to provide certain financial information and operating data relating to the District (the "Annual Report") on an annual basis, and to provide notices of the occurrences of certain enumerated events. The Annual Report and the notices of enumerated events will be filed with the MSRB on EMMA. Each Annual Report is to be filed not later than nine months after the end of the City's fiscal year (which date shall be June 30 of each year), commencing with the report for the 2020-21 Fiscal Year (which is due not later than March 31, 2022). The specific nature of information to be contained in the Annual Report or the notice of events is summarized in APPENDIX E-1 – "FORM OF CITY CONTINUING DISCLOSURE CERTIFICATE." These covenants have been made by the City, on behalf of the District, in order to assist the Underwriters in complying with the Rule.

The City has conducted a review of the compliance of the City, with their respective previous continuing disclosure undertakings pursuant to Rule 15c2-12.

On March 6, 2018, Moody's Investors Service, Inc. ("Moody's") upgraded certain of the City and County of San Francisco Finance Corporation lease-backed obligations to "Aa1" from "Aa2." The City timely filed notice of the upgrade with EMMA, but inadvertently did not link the notice to all relevant CUSIP numbers. The City has taken action to link such information to the applicable CUSIP numbers.

The Annual Report for fiscal year 2016-17, which was timely prepared, provided investors a link to the City's 2016-17 audited financial statements ("2016-17 Audited Financial Statements") on the City's website. However, the 2016-17 Audited Financial Statements were not posted on EMMA. The City subsequently filed the 2016-17 Audited Financial Statements and a notice of such late filing on EMMA.

As of May 6, 2021, the City was a party to certain continuing disclosure undertakings relating to municipal securities which require the City to file notice filings on EMMA within ten days in the event of the incurrence of financial obligations and certain other events, if material. On May 6, 2021, the City extended for two years certain liquidity facilities relating to series 1 and 1-T and series 2 and 2-T of its commercial paper program. On July 1, 2021, the City filed on EMMA an event notice relating to these extensions.

#### TI Series 1

TI Series 1 is not an obligated party under Rule 15c2-12. However, pursuant to a continuing disclosure certificate, dated the date of issuance of the 2022A Bonds (the "TI Series 1 Disclosure Certificate"), TI Series 1 has voluntarily agreed to provide, or cause to be provided, to the EMMA system: (a) certain information concerning TI Series 1 and the infrastructure development of the property in Improvement Area No. 2 (the "TI Series 1 Semiannual Report"); and (b) notice of certain enumerated events. Each TI Series 1 Semiannual Report is to be filed not later than November 1 and May 1 of each year, beginning May 1, 2022.

The obligations of TI Series 1 under the TI Series 1 Disclosure Certificate will terminate at any time that TI Series 1 determines that the Percent Complete in the third column of Table 2 is at least 90%. As of December 1, 2021, the Percent Complete is 77% as shown in Table 2.

The proposed form of the TI Series 1 Disclosure Certificate is set forth in Appendix E-2.

This is the third continuing disclosure undertaking for TI Series 1, the first and second being undertakings for bonds relating to Improvement Area No. 1 for which the filings due thus far were timely filed.

#### **Merchant Builders**

The Merchant Builders are not obligated parties under Rule 15c2-12. However, pursuant to their respective continuing disclosure certificates, dated the date of issuance of the 2022A Bonds (the "Merchant Builder Disclosure Certificates"), each Merchant Builder (or a related company on the Merchant Builder's behalf) has voluntarily agreed to provide, or cause to be provided, to the EMMA system: (a) certain information concerning the Merchant Builder and the parcels that they own within Improvement Area No. 2 (each a "Merchant Builder Semiannual Report"); and (b) notice of certain enumerated events. Each Merchant Builder Semiannual Report is to be filed not later than November 1 and May 1 of each year, beginning May 1, 2022.

The respective obligations under the Merchant Builder Disclosure Certificates will continue, while the 2022A Bonds remain outstanding, until the Merchant Builder has completed construction of all buildings to be constructed on its property in Improvement Area No. 2 and either: (1) 70% of the market-rate residential apartments in such buildings have been initially rented to individual renters or (2) 50% of the market rate condominium units in such buildings intended for sale have been sold and conveyed to individual condominium owners.

The proposed form of the Merchant Builder Disclosure Certificates is set forth in Appendix E-3.

This is the first continuing disclosure undertaking by each Merchant Builder.

Lennar's national finance office will be responsible for filings by the Lennar Merchant Builder under its Merchant Builder Disclosure Certificate. The following is noted with respect to compliance by

Lennar Homes of California, LLC, a California limited liability company (formerly known as Lennar Homes of California, Inc.) ("Lennar Homes"), an indirect wholly-owned subsidiary of Lennar, with undertakings by it to provide periodic continuing disclosure reports or notices of material events during the previous five years with respect to community facilities district and assessment district financings in California. Identification of the below described events does not constitute a representation that any such events were material.

In connection with a continuing disclosure obligation entered into with respect to the \$12,850,000 County of El Dorado District No. 2014-1 (Carson Creek) Special Tax Bonds Series 2016, Lennar Homes was late in filing the periodic reports due on April 1, 2017 and October 1, 2017; the oversight was discovered in late January 2018, and Lennar Homes promptly filed a curative report on February 1, 2018; and in connection with the \$16,780,000 California Municipal Finance Authority Special Tax Revenue Bonds BOLD Program Series 2020B, Lennar Homes inadvertently failed to file the initial semi-annual report by the due date of May 1, 2021, but filed a curative report on May 21, 2021.

Wilson Meany and/or Stockbridge will be responsible for filings by the Stockbridge/Wilson Meany Merchant Builder and the Stockbridge/Wilson Meany/Lennar Merchant Builder under their respective Merchant Builder Disclosure Certificates. Wilson Meany and/or Stockbridge is also responsible for filings by Stockbridge / Wilson Meany YBI Investors, LLC (the "YBI Phase 1 Parent Company") under merchant builder continuing disclosures certificates for bonds relating to Improvement Area No. 1, for which filings due thus far were timely filed.

The continuing disclosure undertakings by TI Series 1 and each Merchant Builder are independent of the City's continuing disclosure obligation, and the City shall have no authority to compel TI Series 1 and the Merchant Builders to provide the information as and when promised thereunder, respectively.

#### TAX MATTERS

**Federal Tax Status.** In the opinion of Jones Hall, A Professional Law Corporation, San Francisco, California, Bond Counsel, subject, however to the qualifications set forth below, under existing law, the interest on the 2022A Bonds is excluded from gross income for federal income tax purposes and such interest is not an item of tax preference for purposes of the federal alternative minimum tax.

The opinions set forth in the preceding paragraph are subject to the condition that the City comply with all requirements of the Internal Revenue Code of 1986, as amended (the "Tax Code") that must be satisfied subsequent to the issuance of the 2022A Bonds in order that the interest thereon be, and continue to be, excludable from gross income for federal income tax purposes. The City has made certain representations and covenants in order to comply with each such requirement. Inaccuracy of those representations, or failure to comply with certain of those covenants, may cause the inclusion of such interest in gross income for federal income tax purposes, which may be retroactive to the date of issuance of the 2022A Bonds.

Tax Treatment of Original Issue Discount and Premium. If the initial offering price to the public at which a 2022A Bond is sold is less than the amount payable at maturity thereof, then such difference constitutes "original issue discount" for purposes of federal income taxes and State of California personal income taxes. If the initial offering price to the public at which a 2022A Bond is sold is greater than the amount payable at maturity thereof, then such difference constitutes "bond premium" for purposes of federal income taxes and State of California personal income taxes.

Under the Tax Code, original issue discount is treated as interest excluded from federal gross income and exempt from State of California personal income taxes to the extent properly allocable to each owner thereof subject to the limitations described in the first paragraph of this section. The original issue discount accrues over the term to maturity of the 2022A Bond on the basis of a constant interest rate compounded on each interest or principal payment date (with straight-line interpolations between compounding dates). The amount of original issue discount accruing during each period is added to the adjusted basis of such 2022A Bonds to determine taxable gain upon disposition (including sale, redemption, or payment on maturity) of such 2022A Bond. The Tax Code contains certain provisions relating to the accrual of original issue discount in the case of purchasers of the 2022A Bonds who purchase the 2022A Bonds after the initial offering of a substantial amount of such maturity. Owners of such 2022A Bonds with original issue discount, including the treatment of purchasers who do not purchase in the original offering to the public at the first price at which a substantial amount of such 2022A Bonds is sold to the public.

Under the Tax Code, bond premium is amortized on an annual basis over the term of the 2022A Bond (said term being the shorter of the 2022A Bond's maturity date or its call date). The amount of bond premium amortized each year reduces the adjusted basis of the owner of the 2022A Bond for purposes of determining taxable gain or loss upon disposition. The amount of bond premium on a 2022A Bond is amortized each year over the term to maturity of the Bond on the basis of a constant interest rate compounded on each interest or principal payment date (with straight-line interpolations between compounding dates). Amortized 2022A Bond premium is not deductible for federal income tax purposes. Owners of premium 2022A Bonds, including purchasers who do not purchase in the original offering, should consult their own tax advisors with respect to State of California personal income tax and federal income tax consequences of owning such 2022A Bonds.

*California Tax Status.* In the further opinion of Bond Counsel, interest on the 2022A Bonds is exempt from California personal income taxes.

Other Tax Considerations. Current and future legislative proposals, if enacted into law, clarification of the Tax Code or court decisions may cause interest on the 2022A Bonds to be subject, directly or indirectly, to federal income taxation or to be subject to or exempted from state income taxation, or otherwise prevent beneficial owners from realizing the full current benefit of the tax status of such interest. The introduction or enactment of any such legislative proposals, clarification of the Tax Code or court decisions may also affect the market price for, or marketability of, the 2022A Bonds. It cannot be predicted whether or in what form any such proposal might be enacted or whether, if enacted, such legislation would apply to bonds issued prior to enactment.

The opinions expressed by Bond Counsel are based upon existing legislation and regulations as interpreted by relevant judicial and regulatory authorities as of the date of such opinion, and Bond Counsel has expressed no opinion with respect to any proposed legislation or as to the tax treatment of interest on the 2022A Bonds, or as to the consequences of owning or receiving interest on the 2022A Bonds, as of any future date. Prospective purchasers of the 2022A Bonds should consult their own tax advisors regarding any pending or proposed federal or state tax legislation, regulations or litigation, as to which Bond Counsel expresses no opinion.

Owners of the 2022A Bonds should also be aware that the ownership or disposition of, or the accrual or receipt of interest on, the 2022A Bonds may have federal or state tax consequences other than as described above. Other than as expressly described above, Bond Counsel expresses no opinion regarding other federal or state tax consequences arising with respect to the 2022A Bonds, the ownership, sale or disposition of the 2022A Bonds, or the amount, accrual or receipt of interest on the 2022A Bonds.

Form of Opinion. The form of opinion of Bond Counsel is set forth as Appendix D hereto.

#### UNDERWRITING

Stifel, Nicolaus & Co. Incorporated and RBC Capital Markets, LLC (together, the "Underwriters") purchased the 2022A Bonds at a purchase price of \$26,243,366.00, representing the principal amount of the 2022A Bonds less an Underwriters' discount of \$326,690.00 and plus original issue premium of \$1,440,056.00. The Underwriters intend to offer the 2022A Bonds to the public initially at the prices set forth on the inside cover page of this Official Statement, which prices may subsequently change without any requirement of prior notice.

The Underwriters reserve the right to join with dealers and other underwriters in offering the 2022A Bonds to the public. The Underwriters may offer and sell the 2022A Bonds to certain dealers (including dealers depositing 2022A Bonds into investment trusts) at prices lower than the public offering prices, and such dealers may reallow any such discounts on sales to other dealers.

The Underwriters and their respective affiliates are full-service financial institutions engaged in various activities that may include securities trading, commercial and investment banking, municipal advisory, brokerage, and asset management. In the ordinary course of business, the Underwriters and their respective affiliates may actively trade debt and, if applicable, equity securities (or related derivative securities) and provide financial instruments (which may include bank loans, credit support or interest rate swaps). The Underwriters and their respective affiliates may engage in transactions for their own accounts involving the securities and instruments made the subject of this securities offering or other offering of the City and/or the City of behalf of the District. The Underwriters and their respective affiliates may make a market in credit default swaps with respect to municipal securities in the future. The Underwriters and their respective affiliates may also communicate independent investment recommendations, market color or trading ideas and publish independent research views in respect of this securities offering or other offerings of the City and/or the City of behalf of the District.

#### LEGAL OPINION AND OTHER LEGAL MATTERS

The legal opinion of Jones Hall, A Professional Law Corporation, San Francisco, California, as Bond Counsel, approving the validity of the 2022A Bonds, in substantially the form set forth in Appendix D hereto, will be made available to purchasers of the 2022A Bonds at the time of original delivery. Bond Counsel has not undertaken on behalf of the Owners or the Beneficial Owners of the 2022A Bonds to review the Official Statement and assumes no responsibility to such Owners and Beneficial Owners for the accuracy of the information contained herein. Certain legal matters will be passed upon for the City by the City Attorney, and by Norton Rose Fulbright US LLP, Los Angeles, California, Disclosure Counsel, with respect to the issuance of the 2022A Bonds.

Compensation paid to Jones Hall, A Professional Law Corporation, as Bond Counsel, and Norton Rose Fulbright US LLP, as Disclosure Counsel, is contingent on the issuance of the 2022A Bonds.

Norton Rose Fulbright (US) LLP, Los Angeles, California has served as Disclosure Counsel to the City, acting on behalf of the District, and in such capacity has advised City staff with respect to applicable securities laws and participated with responsible City officials and staff in conferences and meetings where information contained in this Official Statement was reviewed for accuracy and completeness. Disclosure Counsel is not responsible for the accuracy or completeness of the statements or information presented in this Official Statement and has not undertaken to independently verify any of such statements or

information. The City is solely responsible for the accuracy and completeness of the statements and information contained in this Official Statement. Upon issuance and delivery of the 2022A Bonds, Disclosure Counsel will deliver a letter to the City, acting on behalf of the District, and the Underwriters to the effect that, subject to the assumptions, exclusions, qualifications and limitations set forth therein (including without limitation exclusion of any information relating to The Depository Trust Company, Cede & Co., the book-entry system, the CUSIP numbers, forecasts, projections, estimates, assumptions and expressions of opinions and the other financial and statistical data included herein, and information in Appendices B and F hereof, as to all of which Disclosure Counsel will express no view), no facts have come to the attention of the personnel with Norton Rose Fulbright (US) LLP directly involved in rendering legal advice and assistance to the City which caused them to believe that this Official Statement as of its date and as of the date of delivery of the 2022A Bonds contained or contains any untrue statement of a material fact or omitted or omits to state any material fact necessary to make the statements therein, in the light of the circumstances under which they were made, not misleading. No purchaser or holder, other than the addresses of the letter, or other person or party, will be entitled to or may rely on such letter of Disclosure Counsel.

#### TRANSFER RESTRICTIONS

The Fiscal Agent Agreement provides that the 2022A Bonds are only to be sold (including in secondary market transactions) to "Qualified Purchasers," which is defined in the Fiscal Agent Agreement to include Qualified Institutional Buyers as defined in Rule 144A promulgated under the Securities Act of 1933 and institutional Accredited Investors (which consists of Accredited Investors within the meaning of Rule 501(a)(1), (2), (3) or (7) under the Securities Act of 1933).

Neither the Underwriter nor any Holder or Beneficial Owner of the 2022A Bonds shall deposit the 2022A Bonds in any trust or account under its control and sell any shares, participatory interest or certificates in such trust and account, and neither the Underwriter nor any Holder or Beneficial Owner shall deposit the 2022A Bonds in any trust or account under its control the majority of the assets of which constitute the 2022A Bonds, and sell shares, participatory interest or certificates in such trust or account except to Qualified Purchasers; provided that none of the Underwriter, Holders or Beneficial Owners shall have an obligation to independently establish or confirm that any transferee of a 2022A Bond is Qualified Purchaser, however any actual transfer of a 2022A Bond to any entity that is not a Qualified Purchaser shall be deemed null and void as provided in the Fiscal Agent Agreement.

Under the Fiscal Agent Agreement, no transfer, sale or other disposition of any 2022A Bond, or any beneficial interest therein, may be made except to an entity that is a Qualified Purchaser that is purchasing such 2022A Bond for its own account for investment purposes and not with a view to distributing such 2022A Bond. Each purchaser of any 2022A Bond or ownership interest therein will be deemed to have acknowledged, represented, warranted, and agreed with and to the City, the Underwriter and the Fiscal Agent as follows:

- 1. That the 2022A Bonds are payable solely from Revenues, and from certain funds and accounts established and maintained pursuant to the Fiscal Agent Agreement;
- 2. That it is a Qualified Purchaser and that it is purchasing the 2022A Bonds for its own account and not with a view to, or for offer or sale in connection with any distribution thereof in violation of the Securities Act of 1933 or other applicable securities laws;
- 3. That such purchaser acknowledges that the 2022A Bonds and beneficial ownership interests therein may only be transferred to Qualified Purchasers;

4. That the City, the Fiscal Agent, the Underwriter and others will rely upon the truth and accuracy of the foregoing acknowledgments, representations and agreements; and

If a holder of the 2022A Bonds makes an assignment of its beneficial ownership interest in the 2022A Bonds, the assignor will notify the assignee of the restrictions on purchase and transfer described herein.

#### NO LITIGATION REGARDING THE SPECIAL TAXES OR 2022A BONDS

A certificate of the City to the effect that no litigation is pending (for which service of process has been received) concerning the validity of the 2022A Bonds will be furnished to the Underwriters at the time of the original delivery of the 2022A Bonds. Neither the City nor the District is aware of any litigation pending or threatened which questions the existence of the District or the City or contests the authority of the City on behalf of the District to levy and collect the Special Taxes or to issue the 2022A Bonds.

The City is aware of a Complaint relating to Treasure Island. See "SPECIAL RISK FACTORS - Treasure Island Related Complaint" for a description thereof. The City and TIDA can give no assurance regarding the outcome of this litigation, and if the Plaintiffs succeed in their lawsuit it could have an adverse impact on the TIDA development and the collection of Special Taxes in the District.

Ongoing Investigations. On January 28, 2020, the City's former Director of Public Works Mohammad Nuru was indicted on federal criminal charges of public corruption, including honest services wire fraud and lying to Federal Bureau of Investigation officials. The allegations contained in the complaint involve various schemes, including an attempt by Mr. Nuru and Mr. Nick Bovis, a local restaurateur who was also indicted by the federal government, to bribe an Airport Commissioner to influence the award of lease of space at the San Francisco International Airport, Mr. Nuru using his official position to benefit a developer of a mixed-use project in San Francisco in exchange for personal gifts and benefits; Mr. Nuru attempting to use his former position as the chair of the Transbay Joint Powers Authority to secure a lease for Mr. Bovis in the Salesforce Transit Center, in exchange for personal benefits provided by the restauranteur; Mr. Nuru providing Mr. Bovis with inside information on City projects regarding contracts for portable bathroom trailers and small container-like housing units for use by the homeless, so that Mr. Bovis could win the contracts for those projects; and Mr. Nuru obtaining free and discounted labor and construction equipment from contractors to help him build a personal vacation home while those contractors were also engaging in business with the City. Mr. Nuru resigned from employment with the City two weeks after his arrest. On February 4, 2020, the City Attorney and Controller announced a joint investigation that was underway, stemming from federal criminal charges filed against Mr. Nuru and Mr. Bovis.

The City Attorney's Office, in conjunction with the Controller's Office, is seeking to identify officials, employees and contractors involved in these schemes or other related conduct, and to identify contracts, grants, gifts, and other government decisions possibly tainted by conflicts of interest and other legal or policy violations. The Controller's Office, in conjunction with the City Attorney's Office, has put into place interim controls to review Public Works contracts for red flags and process failures. The Controller's Office is also working with the City Attorney's Office to identify whether stop payments, cancellations or other terminations are justified on any open contracts, purchase orders or bids. Also, the Controller, in coordination with the City Attorney's Office, intends to produce periodic public reports setting forth assessments of patterns and practices to help prevent fraud and corruption and recommendations about best practices, including possible changes in City law and policy.

On March 10, 2020, the City Attorney transmitted to the Mayor its preliminary report of investigations of alleged misconduct by the City's Director of the Department of Building Inspections

("DBI"). The allegations involve violations of the City Campaign and Conduct Code and DBI's Code of Professional Conduct by the Director by (i) providing intentional and preferential treatment to certain permit expediters, (ii) accepting gifts and dinners in violation of DBI's professional code of conduct, and (iii) otherwise violating City laws and policies by abusing his position to seek positions for his son and son's girlfriend. The Mayor placed the Director of Building Inspection on administrative leave, and he resigned shortly thereafter.

On June 29, 2020, the Controller released its preliminary assessment of Citywide procurement practices, with an emphasis on the Public Works Department. The report is subject to public comment and review and could be revised in the future. The preliminary assessment focused on City laws, practices and policies and made recommendations to make improvements on such City laws and policies to improve transparency, reduce the risk of loss and abuse in City contracting in the future. The Controller expects to issue additional reports in the future. Reviews of the City internal controls will be released in a subsequent report. Finally, the City Attorney investigation continues with respect to the review certain contracts and payments made to outside vendors. To date, the City Attorney's investigation has led to the release of four city employees (including the Director of Public Works and the Director of Building Inspections, as described above) or officials from their City positions.

On September 24, 2020, the Controller issued an additional report noting that Mr. Nuru also solicited donations from private sources and directed those donations to a non-profit supporting the Department of Public Works. Such arrangements, which were neither accepted or disclosed by the City, created a perceived risk of "pay-to-play" relationships. The report made recommendations to the Board of Supervisions that, among other things, would restrict the ability of department heads from soliciting donations from interested parties in the future and would increase transparency surrounding gifts made to benefit City departments.

On November 30, 2020, Harlan L. Kelly, Jr., the General Manager of the San Francisco Public Utilities Commission ("PUC"), was charged in a federal criminal complaint with one count of honest services wire fraud. The complaint alleges that Mr. Kelly engaged in a long-running bribery scheme and corrupt partnership with Walter Wong, a San Francisco construction company executive and permit expediting consultant, who ran or controlled multiple entities doing business with the City. The complaint further alleges that as part of the scheme, Mr. Wong provided items of value to Mr. Kelly in exchange for official acts by Mr. Kelly that benefited or attempted to benefit Mr. Wong's business ventures. Earlier criminal charges filed against Walter Wong alleged that Mr. Wong conspired with multiple City officials, including Mr. Nuru, in a conspiracy and money laundering scheme. Mr. Wong pled guilty in July 2021 and is cooperating with the ongoing federal investigation.

Mr. Kelly resigned on December 1, 2020 and the PUC's Commission acted on his resignation on December 8, 2020. Dennis J. Herrera is currently serving as the General Manager for the PUC.

In addition to the joint investigation by the City Attorney's Office and the Controller's Office, the City's Board of Supervisors has initiated a series of public hearings before its Government Audit and Oversight Committee to examine issues raised by the federal complaints. That committee will also consider the Controller's periodic reports. The full Board of Supervisors is considering retaining additional independent services relating to the matters that were the subject of the federal indictment. The City can give no assurance regarding when the City's investigation will be completed or what the outcome will be.

On March 4, 2021, the City Attorney announced an approximately \$100 million settlement with Recology San Francisco ("Recology"), the contractor handling the City's waste and recycling collection. The settlement arose from overcharges that were uncovered as part of the continuing public integrity investigation tied to Mr. Nuru and others. As part of the Settlement, Recology will be required to lower

commercial and residential rates starting April 1, 2021, and make a \$7 million settlement payment to the City under the California Unfair Competition Law and the San Francisco Campaign and Governmental Conduct Code. In addition, Recology will be enjoined for four years from making any gift to any City employee or any contribution to a nonprofit at the behest of a City employee. The comprehensive settlement agreement with Recology is subject to approval by the Board of Supervisors. The bribery and corruption public integrity investigation related to the Nuru matter is ongoing. On July 8, 2021 the San Francisco District Attorney announced the arrest of former Department of Public Works bureau manager Gerald "Jerry" Sanguinetti. Mr. Sanguinetti was charged with five felony counts of perjury and two misdemeanor charges arising from his failure to report income and file financial disclosure statements associated with the sale to the Public Works Department of merchandise by a company owned by his wife. The charges arise out of the continuing investigation into public corruption involving the Public Works Department. The Public Works Department investigation is ongoing.

On January 6, 2022, Mr. Nuru entered a guilty plea on one count of fraud as part of a plea agreement with prosecutors.

The criminal investigation by the Federal Bureau of Investigation and the United States Attorney's office is ongoing. The City Attorney, together with the City's Controller, continues to undertake an internal investigation of City contracting and policies and procedures arising from the federal charges.

#### **NO RATING**

The City has not made, and does not intend to make, any application to any rating agency for the assignment of a rating on the 2022A Bonds. Ratings are obtained as a matter of convenience for prospective investors, and the assignment of a rating is based upon the independent investigations, studies, and assumptions of rating agencies. The determination by the City not to obtain a rating does not, directly or indirectly, express any view by the City of the credit quality of the 2022A Bonds. The lack of a bond rating could impact the market price or liquidity for the 2022A Bonds in the secondary market. See "SPECIAL RISK FACTORS - Limited Secondary Market."

#### **MUNICIPAL ADVISOR**

The City has retained CSG Advisors Incorporated, as Municipal Advisor in connection with the issuance of the 2022A Bonds. The Municipal Advisor has assisted in the City's review and preparation of this Official Statement and in other matters relating to the planning, structuring, and sale of the 2022A Bonds. The Municipal Advisor is not obligated to undertake, and has not undertaken to make, an independent verification or assume responsibility for the accuracy, completeness or fairness of the information contained in this Official Statement. The Municipal Advisor is an independent financial advisory firm and is not engaged in the business of underwriting, trading or distributing the 2022A Bonds.

Compensation paid to the Municipal Advisor is contingent upon the successful issuance of the 2022A Bonds.

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#### **MISCELLANEOUS**

All of the preceding summaries of the Fiscal Agent Agreement, other applicable legislation, agreements and other documents are made subject to the provisions of such documents and do not purport to be complete documents of any or all of such provisions. Reference is hereby made to such documents on file with the City for further information in connection therewith.

This Official Statement does not constitute a contract with the purchasers of the 2022A Bonds. Any statements made in this Official Statement involving matters of opinion or of estimates, whether or not so expressly stated, are set forth as such and not as representations of fact, and no representation is made that any of the estimates will be realized.

The execution and delivery of this Official Statement has been authorized by the Board of Supervisors.

CITY AND COUNTY OF SAN FRANCISCO

By:	/s/ Anna Van Degna	
•	Director of the Office of Public Finance	

#### APPENDIX A

## ECONOMIC AND DEMOGRAPHIC INFORMATION FOR THE CITY AND COUNTY OF SAN FRANCISCO

The information contained in this Appendix A is provided for informational purposes only. No representation is made that any of the information contained in this Appendix A is material to the holders from time to time of the 2022A Bonds, and the City has not undertaken in its Continuing Disclosure Certificate to update this information. The 2022A Bonds are limited obligations of the City, secured by and payable solely from the Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The 2022A Bonds are not payable from any other source of funds other than Revenues and the funds pledged therefor under the Fiscal Agent Agreement. Neither the General Fund of the City nor the enterprise funds of the Port are liable for the payment of the principal of or interest on the 2022A Bonds, and neither the faith and credit of the City, the Port, the State of California or any political subdivision thereof, nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement), the State of California or any political subdivision thereof is pledged to the payment of the 2022A Bonds.

#### General

The City was established in 1850 and is the only legal subdivision of the State of California with the governmental powers of both a city and a county. The City's legislative power is exercised through a Board of Supervisors, while its executive power is vested upon a Mayor and other appointed and elected officials. Key public services provided by the City include public safety and protection, public transportation, water and sewer, parks and recreation, public health, social services and land-use and planning regulation. The heads of most of these departments are appointed by the Mayor and advised by commissions and boards appointed by City elected officials.

Elected officials include the Mayor, Members of the Board of Supervisors, Assessor-Recorder, City Attorney, District Attorney, Public Defender, Sheriff, Superior Court Judges, and Treasurer. Since November 2000, the eleven-member Board of Supervisors has been elected through district elections. The eleven district elections are staggered for five and six seats at a time and held in even-numbered years. Board members serve four-year terms and vacancies are filled by Mayoral appointment.

An educated workforce, a critical mass of successful business, and easy access to transit and financial capital drive economic growth in the City. The unprecedented growth of the last decade, driven by the technology sector, has made the City the center of the Bay Area's regional economy.

#### **COVID 19 Pandemic**

The economic and demographic data contained in this appendix are the latest available, but include data as of dates and for periods before the economic impact of the COVID 19 pandemic and measures instituted to slow it. Accordingly, they are not indicative of the current financial condition or future prospects of the District, the City, and the region or of expected Special Tax

Revenues. See "SPECIAL RISK FACTORS – COVID 19 Pandemic" in the forepart of this Official Statement.

## **Population**

The populations of the City and County of San Francisco for the last 10 fiscal years are shown in the following table.

# POPULATION City and County of San Francisco 2011 through 2020(1)

Fiscal Year	Population
2011	815,650
2012	828,876
2013	839,572
2014	850,750
2015	863,010
2016	871,512
2017	878,040
2018	880,696
2019	881,549
2020	873,965

<sup>(1)</sup> Annual estimates as of July 1 in each year 2011 through 2019, and decennial census as of April 1, 2020. Source: U.S. Census Bureau.

The California Department of Finance, Demographic Research Unit, estimates the City and County of San Francisco population to be 855,550 as of July 1, 2021.

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## **Employment**

The following table summarizes industry employment in the City and County of San Francisco from 2016 through 2020. Trade, transportation and utilities, professional and business services, education/health services and leisure/hospitality are the largest employment sectors in the City.

## EMPLOYMENT BY INDUSTRY City and County of San Francisco 2016 through 2020

Industry			Employment	(1)	
	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
All Farm	100	200	200	400	200
Mining, Logging and Construction	20,400	21,100	23,200	24,100	23,100
Manufacturing	12,200	13,200	13,200	13,800	12,300
Trade, Transportation & Utilities	78,800	81,000	82,600	84,300	72,900
Information	39,000	43,000	46,100	52,500	55,600
Financial Activities	56,100	56,300	59,900	62,000	60,400
Professional and Business Services	190,600	194,700	195,400	203,100	198,300
Education and Health Services	87,700	89,000	90,300	94,100	91,600
Leisure and Hospitality	97,300	96,900	98,500	101,800	59,600
Other Services	26,900	27,400	27,700	28,000	21,900
Government	94,300	<u>96,600</u>	98,200	98,800	96,900
Total	703,600	719,500	735,100	762,900	692,900

<sup>(1)</sup> Employment is reported by place of work: it does not include persons involved in labor-management disputes. Figures are rounded to the nearest hundred. Columns may not sum to totals due to rounding.

Source: California State Employment Development Department, Labor Market Information Division.

The following tables summarize the civilian labor force, employment and unemployment in the City and County of San Francisco from 2011 to 2020. The annual average unemployment rate in the City in 2020 was approximately 7.8%.

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## CIVILIAN LABOR FORCE, EMPLOYMENT AND UNEMPLOYMENT

## City and County of San Francisco Annual Averages, 2011 through 2020 (not seasonally adjusted)

Year	Civilian Labor Force	Employed Labor Force <sup>(1)</sup>	Unemployed Labor Force <sup>(2)</sup>	Unemployment Rate <sup>(3)</sup>
2011	402,400	452 100	40.400	0.20/
2011	493,400	453,100	40,400	8.2%
2012	508,000	473,000	35,000	6.9
2013	514,200	485,800	28,400	5.5
2014	527,300	504,000	23,300	4.4
2015	541,400	521,600	19,800	3.7
2016	555,300	537,000	18,300	3.3
2017	563,400	546,800	16,600	2.9
2018	568,700	555,000	13,700	2.4
2019	579,600	566,600	13,000	2.2
2020	556,100	512,500	43,500	7.8

<sup>(1)</sup> Includes persons involved in labor-management trade disputes.

Source: California State Employment Development Department, Labor Market Information Division.

## **Major Private Employers**

The following table shows the largest private employers located in the City and County of San Francisco as of January 2021.

## LARGEST PRIVATE EMPLOYERS City and County of San Francisco

<u>Employer</u>	Number of Employees	<u>Rank</u>
Salesforce	9,450	1
Wells Fargo & Co.	7,021	2
Sutter Health	6,134	3
Uber	5,500	4
Kaiser Permanente	4,635	5
PG&E Corp. <sup>(1)</sup>	3,500	6
Allied Universal	3,475	7
First Republic Bank	3,026	8
United Airlines	2,700	9
Twitter	<u>2,500</u>	10
Total	47,941	

<sup>(2)</sup> Includes all persons without jobs who are actively seeking work.

<sup>(3)</sup> Calculated using unrounded data.

Source: San Francisco Business Times 2021 Book of Lists
(1) PG&E Corp. has announced plans to move its headquarters out of San Francisco in phases beginning in the first half of 2022.

## **Construction Activity**

The level of construction activity in the City and County of San Francisco as measured by total building permits for residential units is shown in the following tables.

## **BUILDING PERMITS** City and County of San Francisco 2016 through 2020<sup>(1)</sup>

	2016	2017	2018	2019	2020
Valuation (\$000)					
Residential	\$2,136,564	\$2,555,954	\$2,231,737	\$1,730,003	\$1,555,933
Non-Residential	1,525,638	1,995,459	2,293,555	1,461,943	1,253,946
TOTAL	\$3,662,202	\$4,551,412	\$4,525,292	\$3,191,946	\$2,809,881
Dwelling Units					
Single Family	127	46	95	135	65
Multiple family	4,080	4,211	5,098	3,208	2,127
TOTAL	4,207	4,257	5,184	3,343	2,192

Source: Construction Industry Research Board/CIRB. (1) Totals may not add due to rounding.

### **Taxable Sales**

Taxable sales in the City and County of San Francisco from 2016 through 2020 are shown in the following table.

## **TAXABLE SALES** 2016 through 2020 (\$ in Thousands)

	2016	2017	2018	2019	2020
Clothing and Clothing Accessories	\$2,132,167	\$2,056,070	\$2,046,414	\$2,029,312	\$1,163,031
Stores General Merchandise	837,698	814,324	790,845	755,350	560,059
Food and Beverage Stores	843,717	863,215	856,217	861,757	746,455
Food Services and Drinking Places	4,670,360	4,743,633	4,844,464	5,046,263	2,081,728
Home Furnishings & Appliances	965,919	916,777	1,018,006	1,034,213	768,022
Building Material and Garden	586,373	605,711	681,369	718,692	642,104
Equipment and Supplies Dealers					
Motor Vehicle and Parts Dealers	573,965	628,666	674,008	601,929	593,476
Gasoline Stations	428,473	490,255	583,480	548,509	304,977
Other Retail Stores	2,223,654	2,373,545	2,535,667	2,671,219	2,690,590
Total Retail and Food Services	\$13,262,327	\$13,492,197	\$14,030,469	\$14,267,242	\$9,550,442
All Other Outlets	6,174,841	5,981,674	6,312,251,	6,689,891,	4,839,280
Total All Outlets <sup>(1)</sup>	\$19,437,168	\$19,473,871	\$20,342,721	\$20,957,132	\$14,389,723

(1) Columns may not sum to totals due to rounding.

Source: California State Board of Equalization; and California Department of Tax and Fee Administration.

## **Assessed Valuation of Taxable Property**

Assessed valuations of taxable property in the City and County of San Francisco for fiscal years 2008-09 through 2021-22 are shown in the following table:

## ASSESSED VALUATION OF TAXABLE PROPERTY Fiscal Years 2008-09 through 2021-22 (\$ in Thousands)

		%				
		Change				
Fiscal Year	Net Assessed <sup>(1)</sup> Valuation (NAV)	from Prior Year	Total Tax Rate per \$100 <sup>(2)</sup>	Total Tax Levy <sup>(3)</sup>	Total Tax Collected <sup>(3)</sup>	% Collected June 30
2008-09	141,274,628	8.7%	1.163	1,702,533	1,661,717	97.6%
2009-10	150,233,436	6.3%	1.159	1,808,505	1,764,100	97.5%
2010-11	157,865,981	5.1%	1.164	1,888,048	1,849,460	98.0%
2011-12	158,649,888	0.5%	1.172	1,918,680	1,883,666	98.2%
2012-13	165,043,120	4.0%	1.169	1,997,645	1,970,662	98.6%
2013-14	172,489,208	4.5%	1.188	2,138,245	2,113,284	98.8%
2014-15	181,809,981	5.4%	1.174	2,139,050	2,113,968	98.8%
2015-16	194,392,572	6.9%	1.183	2,290,280	2,268,876	99.1%
2016-17	211,532,524	8.8%	1.179	2,492,789	2,471,486	99.1%
2017-18	234,074,597	10.7%	1.172	2,732,615	2,709,048	99.1%
2018-19	259,329,479	10.8%	1.163	2,999,794	2,977,664	99.3%
2019-20	281,073,307	8.4%	1.180	3,509,022	3,475,682	99.0%
2020-21	299,686,811	6.6%	1.198	3,823,246	3,785,038	99.0%
2021-22	311,997,808 <sup>(4)</sup>	4.1%	N/A	N/A	N/A	N/A

<sup>(1)</sup> Net Assessed Valuation (NAV) is Total Assessed Value for Secured and Unsecured Rolls, less Non-reimbursable Exemptions and Homeowner Exemptions.

Source: Office of the Controller, City and County of San Francisco.

SCO source noted in (3): http://www.sco.ca.gov/files -ARD-Tax-info/TaxDelinq/sanfrancisco.pdf

SCO source noted in (4): https://sfcontroller.org/sites/default/files/Documents/Budget/FY2021-

22 Certificate of Assessed Valuation.pdf

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<sup>(2)</sup> Annual tax rate for unsecured property is the same rate as the previous year's secured tax rate.

<sup>(3)</sup> The Total Tax Levy and Total Tax Collected through fiscal year 2020-21 is based on year-end current year secured and unsecured levies as adjusted through roll corrections, excluding supplemental assessments, as reported to the State of California (available on the website of the California SCO). Total Tax Levy for fiscal year 2021-22 is based upon initial assessed valuations times the secured property tax rate to provide an estimate.

<sup>(4)</sup> Based on certificate of assessed valuation dated August 2, 2021 for fiscal year 2021-22

#### Income

The following tables provide a summary of per capita personal income for the City and County of San Francisco, the State of California and the United States, and personal income and annual percent change for the City and County of San Francisco, for 2011 through 2020.

PER CAPITA PERSONAL INCOME 2011 through 2020

Year	San Francisco	California	United States
2011	\$80,189	45,574	\$42,783
2012	87,735	48,154	44,614
2013	88,777	48,549	44,894
2014	97,993	51,332	47,017
2015	105,863	54,632	48,891
2016	113,024	56,667	49,812
2017	119,591	58,942	51,811
2018	129,280	61,663	54,098
2019	133,856	64,513	56,047
2020	144,818	70,192	59,510

Source: U.S. Department of Commerce, Bureau of Economic Analysis.

## **Transportation**

The City is reliant on a complex multimodal infrastructure consisting of roads, bridges, highways, rail, tunnels, airports, and bike and pedestrian paths. The development, maintenance, and operation of these different modes of transportation are overseen by various agencies, including the California Department of Transportation ("Caltrans") and San Francisco Municipal Transportation Agency ("SFMTA"). The Metropolitan Transportation Commission plays a role in the planning and funding of the City's transportation. These and other organizations collectively manage several interstate highways and state routes, two subway networks, two commuter rail agencies, trans-bay bridges, transbay ferry service, local bus service, international airports, and an extensive network of roads, tunnels, and bike paths.

SFMTA is a department of the City responsible for the management of all ground transportation in the City. The SFMTA has oversight over the Municipal Railway (Muni) public transit, as well as bicycling, paratransit, parking, traffic, walking, and taxis. The SFMTA is governed by a Board of Directors who are appointed by the Mayor and confirmed by the San Francisco Board of Supervisors. The SFMTA Board provides policy oversight, including budgetary approval, and changes of fares, fees, and fines, ensuring representation of the public interest. The San Francisco Municipal Railway, known as Muni, is the primary public transit system of the City and operates a combined light rail and subway system, the Muni Metro, as well as large bus and trolley coach networks. Additionally, it runs a historic streetcar line, which runs on Market Street from Castro Street to Fisherman's Wharf. It also operates the famous cable cars, which have been designated as a National Historic Landmark and are a major tourist attraction.

Bay Area Rapid Transit ("BART"), a regional Rapid Transit system, connects San Francisco with the East Bay through the underwater Transbay Tube. The line runs under Market Street to Civic Center where it turns south to the Mission District, the southern part of the city, and through northern San Mateo County, to the San Francisco International Airport, and Millbrae. Another commuter rail system, Caltrain, runs from San Francisco along the San Francisco Peninsula to San Jose and Gilroy. Amtrak California Thruway Motorcoach runs a shuttle bus from three locations in San Francisco to its station across the bay in Emeryville. Additionally, BART offers connections to San Francisco from Amtrak's station in Richmond.

San Francisco Bay Ferry operates from the Ferry Building and Pier 39 to points in Oakland, Alameda-Bay Farm Island, South San Francisco, and north to Vallejo in Solano County. The Golden Gate Ferry is the other ferry operator with service between San Francisco and Marin County. SolTrans runs supplemental bus service between the Ferry Building and Vallejo. To accommodate the large amount of San Francisco citizens who commute to the Silicon Valley daily, companies like Google and Apple provide private bus transportation for their employees, from San Francisco locations to their corporate campuses on the peninsula.

The City has increased its investments to modernize its aging transportation infrastructure. A \$500 million general obligation bond, approved by voters in November 2014, is funding an array of projects that will improve transit reliability, enhance bicycle and pedestrian safety, and address deferred maintenance needs. Approximately \$100 million of these funds are allocated for major infrastructure improvements along Market Street, the City's most prominent downtown corridor and the spine of the City's transportation network.

The City is in the final stages of constructing the Central Subway, though it has been delayed due to the COVID-19 pandemic. When completed, the rail project will extend subway service in the City, connecting Chinatown, the Financial District and the City's convention center with the existing above ground light rail line along Third Street. Other significant transit improvement projects in planning or construction phases include the installation of a new bus rapid transit along Van Ness Avenue and enhancements to other rail and bus rapid transit routes serving other areas of the City. Road conditions in the City have significantly improved due to new investments in street repaving and other roadway improvements which benefit transit riders and motorists, and are also intended to make City streets safer for pedestrians, bicyclists, children and people with disabilities.

See "SPECIAL RISK FACTORS – COVID 19 Pandemic" in the forepart of this Official Statement.

#### **Education**

San Francisco Unified School District ("SFUSD") established in 1851, is the only public school district within the City and is the sixth largest school district in California, with an enrollment of more than 56,000 students in fiscal year ended June 30, 2020 and more than 130 schools. SFUSD administers both the school district and the San Francisco County Office of Education, making it a "single district county."

The University of California, San Francisco ("UCSF") is the sole campus of the University of California system entirely dedicated to graduate education in health and biomedical sciences and operates the UCSF Medical Center which is a major local employer A 43-acre Mission Bay campus was opened in 2003, complementing its original facility in Parnassus Heights and contains research space and facilities to foster biotechnology and life sciences entrepreneurship. UCSF operates approximately 20 facilities across the City.

The University of California, Hastings College of the Law, founded in Civic Center in 1878, is the oldest law school in California and claims more judges on the state bench than any other institution. San Francisco's two University of California institutions have formed an official affiliation in the UCSF/UC Hastings Consortium on Law, Science & Health Policy.

San Francisco State University is part of the California State University system and is located near Lake Merced. The school has approximately 27,000 students and awards undergraduate, master's and doctoral degrees in over 100 disciplines.

The City College of San Francisco, with its main facility in the Ingleside district, is one of the largest two-year community colleges in the country and offers an extensive continuing education program.

Founded in 1855, the University of San Francisco, a private Jesuit university located on Lone Mountain, is the oldest institution of higher education in San Francisco. Golden Gate University is a private, nonsectarian, coeducational university formed in 1901 and located in the Financial District. The Academy of Art University is one of the largest institutes of art and design in the nation. Founded in 1871, the San Francisco Art Institute is the oldest art school west of the Mississippi. The California College of the Arts, located north of Potrero Hill, has programs in architecture, fine arts, design, and writing. The San Francisco Conservatory of Music grants degrees in orchestral instruments, chamber music, composition, and conducting. The California Culinary Academy, associated with the Le Cordon Bleu program, offers programs in the culinary arts. California Institute of Integral Studies, founded in 1968, offers a variety of graduate programs in its Schools of Professional Psychology & Health, and Consciousness and Transformation.

See "SPECIAL RISK FACTORS – COVID 19 Pandemic" in the forepart of this Official Statement.



## APPENDIX B

## RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX



#### **EXHIBIT B**

## IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND)

#### RATE AND METHOD OF APPORTIONMENT OF SPECIAL TAX

A Special Tax applicable to each Taxable Parcel in Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) shall be levied and collected according to the tax liability determined by the Administrator through the application of the appropriate amount or rate for Taxable Parcels, as described below. All Taxable Parcels in Improvement Area No. 2 shall be taxed for the purposes, to the extent, and in the manner herein provided, including property subsequently annexed to Improvement Area No. 2.

This RMA provides for the levy of Special Taxes on leasehold interests in property owned by TIDA that is subject to an LDDA. In the event that any such leasehold interest is terminated, the Special Taxes shall be levied on any successor leasehold interest that is subject to an LDDA. If a leasehold interest terminates while a Special Tax that was previously levied remains unpaid, the owner of the successor leasehold interest will take the interest subject to the obligation to pay the unpaid Special Tax along with any applicable penalties and interest.

## A. <u>DEFINITIONS</u>

The terms hereinafter set forth have the following meanings:

"Accessory Square Footage" means, within a non-residential building on a Taxable Parcel, any square footage within the building that is not used directly as part of the business or hotel operations, including, but not limited to, walkways, elevator shafts, mezzanines, corridors, and stairwells.

"Act" means the Mello-Roos Community Facilities Act of 1982, as amended, being Chapter 2.5, (commencing with Section 53311), Division 2 of Title 5 of the California Government Code.

"Administrative Expenses" means any or all of the following: the fees and expenses of any fiscal agent or trustee (including any fees or expenses of its counsel) employed in connection with any Bonds, and the expenses of the City and TIDA carrying out duties with respect to the CFD and the Bonds, including, but not limited to, levying and collecting the Special Tax, the fees and expenses of legal counsel, charges levied by the City Controller's Office and/or the City Treasurer and Tax Collector's Office, costs related to property owner inquiries regarding the Special Tax, costs associated with appeals or requests for interpretation associated with the Special Tax and this RMA, amounts needed to pay rebate to the federal government with respect to the Bonds, costs associated with complying with any continuing disclosure requirements for the City and any major property owner, costs associated with foreclosure and collection of delinquent Special Taxes, and all other costs and expenses of the City and TIDA in any way related to the establishment or administration of the CFD.

- "Administrator" means the Director of the Office of Public Finance or his/her designee who shall be responsible for administering the Special Tax according to this RMA.
- "Airspace Parcel" means a parcel with an assigned Assessor's Parcel number that constitutes vertical space of an underlying land parcel.
- "Assessor's Parcel" or "Parcel" means a lot or parcel, including an Airspace Parcel, shown on an Assessor's Parcel Map with an assigned Assessor's Parcel number.
- "Assessor's Parcel Map" means an official map of the County Assessor designating Parcels by Assessor's Parcel number.
- "Association Property" means any property within the boundaries of Improvement Area No. 2 that is owned in fee or by easement by a homeowners association or property owners association and does not fall within a Land Use Category, not including any such property that is located directly under a residential structure.
- "Authority Housing Lot" means the lots identified as owned or expected to be owned by TIDA, as originally shown in the Housing Plan, and as may be amended in the Development Approval Documents. Authority Housing Lots expected within Improvement Area No. 2 at the time of CFD Formation are identified in Attachment 3 hereto.
- "Authority Housing Unit" means a For-Sale Unit or Rental Unit developed on an Authority Housing Lot.
- "Authorized Expenditures" means those public facilities and public services authorized to be funded by the CFD as set forth in the documents adopted by the Board at CFD Formation, as may be amended from time to time.
- **'Base Facilities Special Tax'** means, for any Land Use Category, the per-square foot Facilities Special Tax for square footage within such Land Use Category, as identified in Section C.2a below.
- **'Base Services Special Tax'** means, for any Land Use Category, the per-square foot Services Special Tax for square footage within such Land Use Category, as identified in Section C.2b below.
- **"Base Special Tax"** means, collectively, the Base Facilities Special Tax and Base Services Special Tax.
- **'Board'**' means the Board of Supervisors of the City, acting as the legislative body of CFD No. 2016-1.
- **'Bonds'** means bonds or other debt (as defined in the Act), whether in one or more series, that are issued or assumed by or for Improvement Area No. 2 to finance Authorized Expenditures and are secured by the Facilities Special Tax.

- **"Building Height"** means the proposed height, as defined in the D4D, of a residential, non-residential, or mixed-use structure, as set forth on the Building Permit issued for the building, or if the height is not clearly indicated on the Building Permit, the height determined by reference to the Sub-Phase Application, Vertical DDA, condominium plan, or architectural drawings for the building. If there is any question as to the Building Height of any building in the CFD, the Administrator shall coordinate with the Review Authority to make the determination, and such determination shall be conclusive and binding.
- **"Building Permit"** means the first permit, whether a site permit or building permit, issued by the City that, immediately upon issuance or ultimately after addenda to the permit, allows for vertical construction of a building or buildings.
- "Capital Reserve Requirement" means, for the Project as a whole, the target amount of capital reserves to be established for Sea Level Rise Improvements, which shall be \$250 million in Fiscal Year 2016-17 dollars, escalating, on July 1, 2017 and on each July 1 thereafter, by the Escalator.
- "Capitalized Interest" means funds in any capitalized interest account available to pay debt service on Bonds.
- "CFD" or "CFD No. 2016-1" means the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island).
- "CFD Formation" means the date on which the Board approved documents to form the CFD.
- "City" means the City and County of San Francisco, California.
- "Commercial/Retail Square Footage" means the net saleable or net leasable square footage within a building that is or is expected to be square footage of a commercial establishment that sells general merchandise, hard goods, food and beverage, personal services, and other items directly to consumers, including but not limited to, museums, restaurants, bars, entertainment venues, health clubs, spas, laundromats, dry cleaners, repair shops, storage facilities, and parcel delivery shops. In addition, any other square footage in a building that is used for commercial, office, or industrial business operations and is not Accessory Square Footage or Association Property shall be taxed as Commercial/Retail Square Footage. Commercial/Retail Square Footage shall be determined based on reference to the condominium plan, site plan, Building Permit, or Development Approval Documents, or as provided by the Developer or the City. The Administrator, in conjunction with the Review Authority, shall make the final determination as to the amount of Commercial/Retail Square Footage on any Parcel within Improvement Area No. 2, and such determination shall be conclusive and binding. Commercial/Retail Square Foot means a single square-foot unit of Commercial/Retail Square Footage. Incidental retail or commercial uses in an otherwise exempt building (e.g., a snack bar in a recreation center on Association Property) shall not constitute Commercial/Retail Square Footage.
- "Converted Rental Residential Building" means, in any Fiscal Year, a building: (i) that had, in the prior Fiscal Year, been a Rental Residential Building, and (ii) within which one or more Residential Units have been sold to individual homeowners or investors, which investors shall not include parties involved in the sale of the building to a subsequent landlord that intends to

operate the building as a Rental Residential Building. In the first Fiscal Year in which the Administrator identifies a building as a Converted Rental Residential Building, the Administrator shall determine if the building is part of a Low-Rise Project, Mid-Rise Project, Tower Project, or Townhome Project and, based on such determination, assign the Converted For-Sale Units in the building to the appropriate Residential Product Type. Rental Units in the Converted Rental Residential Building shall continue to be taxed as Rental Units unless and until such units become Converted For-Sale Units.

"Converted For-Sale Unit" means, in any Fiscal Year, an individual Residential Unit within a Converted Rental Residential Building for which an escrow has closed, on or prior to June 30 of the preceding Fiscal Year, in a sale to an individual homeowner or investor, as determined by the Administrator. Once identified, the Administrator shall categorize Converted For-Sale Units to the appropriate Residential Product Type for purposes of taxing the unit pursuant to this RMA.

"County" means the City and County of San Francisco, California.

**"D4D"** means the Treasure Island and Yerba Buena Island Design for Development, approved by the Planning Commission and TIDA, and dated June 28, 2011, and as amended from time to time.

"DA" means the Development Agreement Relative to Treasure Island/Yerba Buena Island, including all exhibits and attachments, executed by the City and TICD, dated June 28, 2011, and as amended from time to time.

**'DDA'** means the Disposition and Development Agreement (Treasure Island/Yerba Buena Island), including all exhibits and attachments, executed by TIDA and TICD, dated June 28, 2011, and as amended from time to time.

**"Developed Property"** means, in any Fiscal Year, all Taxable Parcels for which a Building Permit was issued prior to June 30 of the preceding Fiscal Year, but not prior to January 1, 2015.

**"Developer"** means the developer of a Major Phase or Sub-Phase located in Improvement Area No. 2, which shall not include a Vertical Developer that has entered into a Vertical DDA.

**"Developer Maintenance Payment"** means a payment that TIDA requires to be made by the Developer to pay for Ongoing Park Maintenance as described in and pursuant to Section 2.7 of the Financing Plan.

"Development Approval Documents" means, collectively, any Major Phase Application, Sub-Phase Application, Vertical DDA, tentative subdivision map, Final Map, Review Authority approval, or other such approved or recorded document or plan that identifies the type of structure(s), acreage, square footage, and/or number of Residential Units approved for development on Taxable Parcels.

**'Development Project'** means a residential, non-residential, or mixed-use development that includes one or more buildings that are planned and entitled in a single Building Permit.

- **"Escalator"** means the lesser of the following: (i) the increase, if any, in the Consumer Price Index (CPI) for All Urban Consumers in the San Francisco-Oakland-San Jose region (base years 1982-1984=100) published by the Bureau of Labor Statistics of the United States Department of Labor, or, if such index is no longer published, a similar escalator that is determined by TIDA and the City to be appropriate, and (ii) five percent (5%).
- **"Estimated Base Facilities Special Tax Revenues"** means, at any point in time, the amount calculated by the Administrator by multiplying the Base Facilities Special Tax by square footage within each Land Use Category proposed for development on a Parcel or within a Sub-Block.
- **"Expected Land Uses"** means the total square footage in each Land Use Category expected within each Sub-Block in Improvement Area No. 2. The Expected Land Uses at the time of CFD Formation are identified in Attachment 2 and may be revised pursuant to Sections B, C, D, and E below.
- **"Expected Maximum Facilities Special Tax Revenues"** means the aggregate Facilities Special Tax that can be levied based on application of the Base Facilities Special Tax to the Expected Land Uses. The Expected Maximum Facilities Special Tax Revenues for each Sub-Block at the time of CFD Formation are shown in Attachment 2 and may be revised pursuant to Sections B, C, D, and E below.
- "Expected Taxable Property" means any Parcel within Improvement Area No. 2 that: (i) pursuant to the Development Approval Documents, was expected to be a Taxable Parcel, (ii) based on the Expected Land Uses and as determined by the Administrator, was assigned Expected Maximum Facilities Special Tax Revenues, and (iii) subsequently falls within one or more of the categories that would otherwise be exempt from the Special Tax as set forth in Section H below. Notwithstanding the foregoing, any Parcels owned by TIDA within the Tidelands Trust Overlay Zone will not be Expected Taxable Property, and such Parcels shall only be taxed as Expected Taxable Property if an LDDA or other leasehold interest with a term of twenty (20) years or more is in place on the Parcel.
- "Facilities Special Tax" means a special tax levied in any Fiscal Year to pay the Facilities Special Tax Requirement.
- "Facilities Special Tax Requirement" means the amount necessary in any Fiscal Year to: (i) pay principal and interest on Bonds that are due in the calendar year that begins in such Fiscal Year; (ii) pay periodic costs on the Bonds, including but not limited to, credit enhancement, liquidity support and rebate payments on the Bonds, (iii) replenish reserve funds created for the Bonds under the Indenture to the extent such replenishment has not been included in the computation of the Facilities Special Tax Requirement in a previous Fiscal Year; (iv) cure any delinquencies in the payment of principal or interest on Bonds which have occurred in the prior Fiscal Year; (v) pay Administrative Expenses; and (vi) pay directly for Authorized Expenditures, including park maintenance, Sea Level Rise Improvements, and capital reserves, in the priority set forth in the Financing Plan, so long as such levy under this clause (vi) does not increase the Facilities Special Tax levied on Undeveloped Property. Notwithstanding the foregoing, in any Fiscal Year in which any portion of a Developer Maintenance Payment is delinquent, the Maximum Facilities Special Tax shall be levied on Undeveloped Property until the amount collected from Undeveloped Property that is used to pay for park maintenance is equal to the

aggregate amount of delinquent Developer Maintenance Payments. The amounts referred to in clauses (i) and (ii) of the definition of Facilities Special Tax Requirement may be reduced in any Fiscal Year by: (a) interest earnings on or surplus balances in funds and accounts for the Bonds to the extent that such earnings or balances are available to apply against such costs pursuant to the Indenture; (b) in the sole and absolute discretion of the City, proceeds received by the CFD from the collection of penalties associated with delinquent Facilities Special Taxes; and (c) any other revenues available to pay such costs, each as determined in the sole discretion of the Administrator.

**"Final Map"** means a final map, or portion thereof, recorded by the County pursuant to the Subdivision Map Act (California Government Code Section 66410 *et seq.*) that creates individual lots on which Building Permits for new construction may be issued without further subdivision.

"Financing Plan" means the Financing Plan attached as Exhibit D to the DA and Exhibit EE to the DDA, as such plan may be amended or supplemented from time to time in accordance with the terms of the DA and DDA.

"Fiscal Year" means the period starting July 1 and ending on the following June 30.

"For-Sale Units" means: (i) Residential Units that are available or, upon completion, will be available for sale to individual homeowners or investors, (ii) Converted For-Sale Units, and (iii) all Residential Units in a building within which one or more Residential Units are available for sale to individual homeowners or investors, unless such building is a Converted Rental Residential Building. The Administrator shall make the final determination as to whether a Residential Unit is a For-Sale Unit or a Rental Unit. After the first series of Bonds has been issued for Improvement Area No. 2, a For-Sale Unit shall never be re-categorized as a Rental Unit, regardless of changes of use in the building or a decision to permanently or temporarily rent the For-Sale Unit.

"Future Annexation Area" means that geographic area that, at the time of CFD Formation, was considered potential annexation area for the CFD and which was, therefore, identified as "future annexation area" on the recorded CFD boundary map. Such designation does not mean that any or all of the Future Annexation Area will annex into Improvement Area No. 2, but should property designated as Future Annexation Area choose to annex, the annexation may be processed pursuant to the annexation procedures in the Act for territory included in a future annexation area, as well as the procedures established by the Board.

"Hotel" means a structure or portion of a structure that constitutes a place of lodging, providing temporary sleeping accommodations for travelers, which structure may include one or more of the following: spa services, restaurants, gift shops, meeting and convention facilities. Residential Units that are offered for rent to travelers (e.g., units offered through Airbnb) shall not be categorized as Hotel.

"Hotel Condominium" means a Residential Unit within a Hotel Project.

"Hotel Project" means a Development Project within which a building proposed to be constructed is either a Hotel or a residential or mixed-use building being developed in

conjunction with a Hotel that will share common area and amenities with the Hotel. Notwithstanding the foregoing, if a Development Project includes multiple buildings, one of which is a Hotel, and one or more other buildings in the Development Project do not share common area or amenities with the Hotel and are not otherwise affiliated with the Hotel, such other building(s) shall be considered a separate Development Project for purposes of this RMA and shall be categorized as a Low-Rise Project, Mid-Rise Project, Tower Project, or Townhome Project based on the definitions set forth herein. If a Hotel Project is constructed on a Parcel that is owned by TIDA, such Parcel shall be treated as a Hotel Project, not Public Property, for purposes of this RMA.

"Hotel Square Footage" means the usable square footage within a building that is, or is expected to be, a Hotel, as reflected on a condominium plan, site plan, or Building Permit, as provided by the Developer or the City, or as expected pursuant to Development Approval Documents. All square footage that is not Residential Square Footage or Accessory Square Footage and shares an Assessor's Parcel number within such a structure, including square footage of restaurants, meeting and convention facilities, gift shops, spas, offices, and other related uses, shall be categorized as Hotel Square Footage. Upon assignment of Assessor's Parcel numbers to the Airspace Parcels for any Hotel Condominiums, the Hotel Condominiums shall be assigned a Maximum Special Tax based on application of the appropriate Base Special Tax for Hotel Condominiums, as set forth in Section C below. If there are separate Assessor's Parcel numbers for the retail uses associated with the Hotel, the Base Special Tax for Commercial/Retail Square Footage shall be used to determine the Maximum Special Tax for such Parcels, and the Base Special Tax for Hotel Square Footage shall be used to determine the Maximum Special Tax for Parcels on which uses in the building other than Hotel Condominiums and retail uses are located, including office space associated with Hotel operations. Administrator, in conjunction with the Review Authority, shall make the final determination as to the amount of Hotel Square Footage within a building, and such determination shall be conclusive and binding. Hotel Square Foot means a single square-foot unit of Hotel Square Footage.

"Housing Plan" means Exhibit E to the DDA, which sets forth the plan for development of Market Rate Units, Inclusionary Units, and Authority Housing Units on Treasure Island and Yerba Buena Island.

**"Improvement Area No. 2"** means Improvement Area No. 2 of the CFD, as it exists at CFD Formation and as expanded with future annexations to Improvement Area No. 2 (if any).

"Inclusionary Unit" means a Residential Unit that is, pursuant to the Housing Plan, subject to restrictions related to the affordability of the Residential Unit or income restrictions for its occupants, and is not an Authority Housing Unit.

"Indenture" means any indenture, fiscal agent agreement, resolution, or other instrument pursuant to which Bonds are issued, as modified, amended, and/or supplemented from time to time, and any instrument replacing or supplementing the same.

**"Land Use Category"** means, individually, Low-Rise Units, Mid-Rise Units, Tower Units, Treasure Island Townhome Units, Yerba Buena Island Townhome Units, Rental Units, Hotel Condominiums, Hotel Square Footage, or Commercial/Retail Square Footage.

- **"Land Use Change"** means a change to the Expected Land Uses within Improvement Area No. 2 after CFD Formation.
- **"LDDA"** means a Disposition and Development Agreement between TIDA and a Vertical Developer that has a leasehold interest in property that is subject to the Public Trust, as defined in the DDA.
- "Low-Rise Project" means a Development Project that meets either of the following criteria: (i) the highest residential or mixed-use building with Residential Units, not including Rental Residential Buildings has or, based on the Building Permit, will have a Building Height that is greater than 50 feet and less than or equal to 70 feet, or (ii) the highest residential or mixed-use building with Residential Units, not including Rental Residential Buildings, has or, based on the Building Permit, will have a Building Height that is less than or equal to 50 feet and one or more of the ground floor Residential Units within such building do not have a main entry door that is directly accessible from a public street, private street, or courtyard instead of from a common corridor.

All For-Sale Units within a Low-Rise Project, regardless of the height of each individual building within the Development Project, shall be categorized as Low-Rise Units for purposes of this RMA. For example, if a Development Project includes three separate buildings, the highest building is proposed to be 50 feet tall, and one or more of the ground floor Residential Units within the 50-foot tall building will not have a main entry door that is directly accessible from a street or courtyard, then the For-Sale Units in all three buildings in the Development Project will be taxed as Low-Rise Units. If a Development Project includes two buildings that have the same proposed Building Height, both buildings are less than 50 feet tall, and only one of the two buildings has ground floor Residential Units, all of which have main entry doors that will be directly accessible from a street or courtyard, the For-Sale Units within the Development Project will be categorized as Low-Rise Units and not Treasure Island Townhome Units or Yerba Buena Townhome Units.

- "Low-Rise Unit" means a For-Sale Unit in a Low-Rise Project.
- "Major Phase" is defined in the DDA.
- **"Major Phase Application"** means the application and associated documents required to be submitted for each Major Phase Approval, as defined in the DDA.
- "Market Rate Unit" means a Residential Unit that is not an Authority Housing Unit or Inclusionary Unit.
- "Maximum Facilities Special Tax" means the greatest amount of Facilities Special Tax that can be levied on an Assessor's Parcel in any Fiscal Year determined in accordance with Sections C, D, and E below.
- **"Maximum IA2 Revenues"** means, at any point in time, the aggregate Maximum Facilities Special Tax that can be levied on all Taxable Parcels.

- "Maximum Services Special Tax" means the greatest amount of Services Special Tax that can be levied on an Assessor's Parcel in any Fiscal Year determined in accordance with Sections C, D, and E below.
- "Maximum Special Tax" means, prior to the Transition Year, the Maximum Facilities Special Tax and, in the Transition Year and each Fiscal Year thereafter, the Maximum Services Special Tax. Notwithstanding the foregoing, if there are any delinquent Facilities Special Taxes to be collected from a Parcel in or after the Transition Year, such delinquent Facilities Special Taxes shall continue to be levied against the Parcel and shall, in addition to the Services Special Tax, be part of the Maximum Special Tax for the Parcel until paid.
- "Mid-Rise Project" means a Development Project within which the highest residential or mixed-use building with Residential Units, not including Rental Residential Buildings, has or, based on the Building Permit, will have a Building Height that is greater than 70 feet but less than or equal to 125 feet. All For-Sale Units within a Mid-Rise Project, regardless of the height of each individual building within the Development Project, shall be categorized as Mid-Rise Units for purposes of this RMA. For example, if a Development Project proposes three buildings that are 90 feet, 60 feet, and 40 feet, respectively, all For-Sale Units within all three buildings will be categorized as Mid-Rise Units.
- "Mid-Rise Unit" means a For-Sale Residential Unit within a Mid-Rise Project.
- **"Planning Code"** means the Planning Code of the City and County of San Francisco, as it may be amended from time to time.
- **"Project"** is defined in the DDA.
- "Proportionately" means, for Developed Property, that the ratio of the actual Special Tax levied in any Fiscal Year to the Maximum Special Tax authorized to be levied in that Fiscal Year is equal for all Parcels of Developed Property. For Vertical DDA Property, "Proportionately" means that the ratio of the actual Special Tax levied to the Maximum Special Tax authorized to be levied is equal for all Parcels of Vertical DDA Property. For Undeveloped Property, "Proportionately" means that the ratio of the actual Special Tax levied to the Maximum Special Tax is equal for all Parcels of Undeveloped Property. For Expected Taxable Property, "Proportionately" means that the ratio of the actual Special Tax levied to the Maximum Special Tax is equal for all Parcels of Expected Taxable Property.
- "Public Property" means any property within the boundaries of Improvement Area No. 2 that is owned by the federal government, the State of California, TIDA, the City, or other public agency. Notwithstanding the foregoing, any property subject to an LDDA with a term of twenty (20) years or more shall not, during the lease term, be considered Public Property and shall be taxed and classified according to the use on the Parcel(s) unless such Parcel is an Authority Housing Lot. However, any Special Taxes levied on property owned by TIDA and subject to an LDDA shall be levied on the leasehold interest in such property pursuant to Section 53340.1 of the Act.
- "Qualified Project Costs" has the meaning set forth in the Financing Plan and refers to the Project as a whole.

- "Remainder Special Taxes" means, as calculated between September 1<sup>st</sup> and December 31<sup>st</sup> of any Fiscal Year, any Facilities Special Tax revenues that were collected in the prior Fiscal Year and were not needed to: (i) pay debt service on the Bonds that was due in the calendar year in which the Remainder Special Taxes are being calculated; (ii) pay periodic costs on the Bonds, including but not limited to, credit enhancement, liquidity support and rebate payments on the Bonds; (iii) replenish reserve funds created for the Bonds under the Indenture; (iv) cure any delinquencies in the payment of principal or interest on Bonds which have occurred in the prior Fiscal Year; (v) pay Administrative Expenses that have been incurred, or are expected to be incurred, by the City prior to the receipt of additional Facilities Special Tax proceeds, or (vi) apply towards park maintenance costs that are not fully funded because of delinquent Developer Maintenance Payments.
- **"Rental Residential Building"** means a building within Improvement Area No. 2 for which a building permit or use permit has been issued or is expected to be issued for construction of a residential structure within which <u>all</u> Residential Units are offered for rent to the general public, and cannot be purchased by individual homeowners or investors.
- "Rental Unit" means (i) Residential Units within a Rental Residential Building, and (ii) all Rental Units within a Converted Rental Residential Building that have yet to be sold to an individual homeowner or investor. "Rental Unit" shall not include: (i) any Residential Unit which has been purchased by a homeowner or investor and subsequently offered for rent to the general public, or (ii) any Residential Units within a building that includes one or more For-Sale Units unless such building is a Converted Rental Residential Building. The Administrator shall make the final determination as to whether a Residential Unit is a For-Sale Unit or a Rental Unit.
- **'Required Coverage'** means the amount by which the Maximum IA2 Revenues must exceed the Bond debt service and priority Administrative Expenses (if any), as set forth in the Indenture, Certificate of Special Tax Consultant, or other formation or bond document that sets forth the minimum required debt service coverage.
- **"Residential Product Type"** means a Low-Rise Unit, Mid-Rise Unit, Tower Unit, Treasure Island Townhome Unit, Yerba Buena Townhome Unit, or Hotel Condominium. If there is any confusion as to the Residential Product Type that applies to Residential Units within a Development Project, the Administrator shall coordinate with the Review Authority to make the determination, which shall be conclusive and binding.
- "Residential Property" means, in any Fiscal Year, all Taxable Parcels for which Building Permits have been issued, or based on Development Approval Documents, are expected to be issued for construction of a structure that includes one or more Residential Units.
- "Residential Square Footage" means the square footage of a Residential Unit or residential structure reflected on a condominium plan, site plan, or Building Permit, provided by the Developer or the City, or expected pursuant to Development Approval Documents. The Administrator, in conjunction with the Review Authority, shall make the final determination as to the amount of Residential Square Footage on a Taxable Parcel, and such determination shall be conclusive and binding. Residential Square Foot means a single square-foot unit of Residential Square Footage.

- "Residential Unit" means a room or suite of two or more rooms that is designed for residential occupancy for 32 consecutive days or more, including provisions for sleeping, eating and sanitation. "Residential Unit" will include, but not be limited to, an individual townhome, condominium, flat, apartment, or loft unit, and individual units within a senior or assisted living facility.
- "Review Authority" means, for Parcels within the Tidelands Trust Overlay Zone, the Executive Director of TIDA, and for Parcels outside the Tidelands Trust Overlay Zone, the City Planning Director, or an alternate designee from TIDA or the City who is responsible for approvals and entitlements of a Development Project.
- "RMA" means this Rate and Method of Apportionment of Special Tax.
- **"Sea Level Rise Improvements"** means public improvements necessary to ensure that shoreline, public facilities, and public access improvements will be protected due to sea level rise at the perimeters of Treasure Island and Yerba Buena Island.
- "Services Special Tax" means a special tax levied in any Fiscal Year to pay the Services Special Tax Requirement.
- "Services Special Tax Requirement" means the amount necessary in any Fiscal Year to: (i) pay the costs of operations and maintenance or other public services that are included as Authorized Expenditures; (ii) cure delinquencies in the payment of Services Special Taxes in the prior Fiscal Year; and (iii) pay Administrative Expenses.
- "Special Tax" means, prior to the Transition Year, the Facilities Special Tax and, in and after the Transition Year, the Services Special Tax.
- "Special Tax Requirement" means, prior to the Transition Year, the Facilities Special Tax Requirement and, in and after the Transition Year, the Services Special Tax Requirement. Notwithstanding the foregoing, if there are any delinquent Facilities Special Taxes to be collected from a Parcel in or after the Transition Year, such delinquent Facilities Special Taxes shall continue to be levied against the Parcel in addition to the Services Special Tax Requirement for that Fiscal Year.
- "Special Use District" means the Treasure Island/Yerba Buena Island Special Use District, included as Section 249.52 of the Planning Code.
- **"Sub-Block"** means a specific geographic area within Improvement Area No. 2 for which Expected Land Uses have been identified. Sub-Blocks and Expected Land Uses within Improvement Area No. 2 at the time of CFD Formation are identified in Attachments 1 and 2 of this RMA and may be revised pursuant to Sections B, C, D, and E below.
- "Sub-Phase" is defined in the DDA.
- **"Sub-Phase Application"** means the application and associated documents required to be submitted for each Sub-Phase Approval, as defined and set forth in the DDA.

- **"Taxable Parcel"** means any Parcel within Improvement Area No. 2 that is not exempt from the Special Tax pursuant to law or Section H below.
- "TICD" means Treasure Island Community Development, LLC, a California limited liability company, and its successors and permitted assigns under the DDA.
- **"TIDA"** means the Treasure Island Development Authority, a California non-profit public benefit corporation, or any successor public agency designated by or under law, which may include the City or the San Francisco Port Commission.
- "Tidelands Trust Overlay Zone" means the areas on Treasure Island and Yerba Buena Island that are subject to the Tidelands Trust after completion of all Tidelands Trust exchanges, as identified in figures set forth in the Special Use District.
- "Tower Project" means a Development Project within which the highest residential or mixeduse building with Residential Units, not including Rental Residential Buildings, has or, based on the Building Permit, will have a Building Height that is greater than 125 feet. All For-Sale Units within a Tower Project, regardless of the height of each individual building within the Development Project, will be categorized as Tower Units for purposes of this RMA. For example, if a Development Project proposes three buildings that are 140 feet, 90 feet, and 40 feet, respectively, all For-Sale Units within all three buildings will be categorized as Tower Units.
- "Tower Unit" means a Residential Unit within a Tower Project.
- "Townhome Project" means a Development Project that meets both of the following criteria: (i) the highest residential or mixed-use building with Residential Units, not including Rental Residential Buildings, has or, based on the Building Permit, will have a Building Height that is less than or equal to 50 feet, and (ii) the main entry doors for all ground floor Residential Units within such building will be directly accessible from a public street, private street, or courtyard instead of from a common corridor. All For-Sale Units within a Townhome Project will be categorized as Treasure Island Townhome Units or Yerba Buena Townhome Units for purposes of this RMA.
- "Transition Event" shall be deemed to have occurred when the Administrator determines that either of the following events have occurred: (i) all Bonds secured by the levy and collection of Facilities Special Taxes in the CFD have been fully repaid, all Administrative Expenses from prior Fiscal Years have been paid or reimbursed to the City, and the Capital Reserve Requirement has been fully funded, or (ii) all Bonds secured by the levy and collection of Facilities Special Taxes in the CFD have been fully repaid, all Administrative Expenses from prior Fiscal Years have been paid or reimbursed to the City, and the Facilities Special Tax has been levied within Improvement Area No. 2 for one hundred (100) Fiscal Years.
- "Transition Year" means the first Fiscal Year in which the Administrator determines that the Transition Event occurred in the prior Fiscal Year.

- "Treasure Island Townhome Unit" means a Residential Unit within a Townhome Project proposed for development on Treasure Island.
- **"Undeveloped Property"** means, in any Fiscal Year, all Taxable Parcels that are not Developed Property, Vertical DDA Property, or Expected Taxable Property.
- "Vertical DDA" means a Vertical DDA or a Vertical LDDA, as defined in the DDA, for a Taxable Parcel.
- "Vertical DDA Property" means, in any Fiscal Year, any Parcel that is not yet Developed Property against which a Vertical DDA has been recorded, and for which the Developer or the Vertical Developer has, by June 30 of the prior Fiscal Year, notified the Administrator of such recording.
- "Vertical Developer" means a developer that has entered into a Vertical DDA for construction of vertical improvements on a Taxable Parcel.
- **"Yerba Buena Townhome Unit"** means a Residential Unit within a Townhome Project proposed for development on Yerba Buena Island.

## B. <u>DATA FOR CFD ADMINISTRATION</u>

On or about July 1 of each Fiscal Year, the Administrator shall identify the current Assessor's Parcel numbers for all Taxable Parcels. The Administrator shall also determine: (i) whether each Taxable Parcel is Developed Property, Vertical DDA Property, Undeveloped Property, or Expected Taxable Property, (ii) within which Sub-Block each Assessor's Parcel is located, (iii) for Developed Property, the Residential Square Footage, Commercial/Retail Square Footage, and/or Hotel Square Footage on each Parcel, (iv) for Residential Property, the Residential Product Type, number of Market Rate Units, Inclusionary Units, For-Sale Units, Rental Units, and Converted For-Sale Units, (v) whether there are any delinquent Developer Maintenance Payments, and (vi) the Special Tax Requirement for the Fiscal Year.

The Administrator shall review Development Approval Documents and coordinate with TIDA, the Developer, and Vertical Developers to identify the number of Inclusionary Units within each building. If there are transfers of Inclusionary Units and Market Rate Units, the Administrator shall refer to Section D.2 to determine the Maximum Special Tax for each Parcel after such transfer. If, at any time after issuance of the first series of Bonds, it is determined that an increase in the number of Inclusionary Units will decrease Maximum IA2 Revenues to a point at which Required Coverage cannot be maintained, then some or all of the Inclusionary Units that were not originally part of the Expected Land Uses shall be designated as Expected Taxable Property and shall be subject to the levy of the Facilities Special Tax pursuant to Step 4 in Section F below. In such a case, the Administrator shall determine how many Inclusionary Units must be subject to the Facilities Special Tax in order to maintain Required Coverage, and TIDA and the City shall determine which Inclusionary Units will be Expected Taxable Property, and the Administrator shall update Attachment 2 accordingly.

If TIDA notifies the Administrator of a change in the number or location of Authority Housing Lots, then at the request of TIDA and the owner of any private Parcel(s) affected by the change, the Administrator shall (i) amend and replace Attachment 3 to reflect the then-current location and designation of Authority Housing Lots, and (ii) amend and replace Attachment 2 to reflect the then-current Expected Land Uses on, and the Expected Maximum Facilities Special Tax Revenues for, the Parcel(s) that are affected by the change. If, at any time after issuance of the first series of Bonds, it is determined that an increase in the number of Authority Housing Units will decrease Maximum IA2 Revenues to a point at which Required Coverage cannot be maintained, then some or all of the Authority Housing Lots that were not originally part of the Expected Land Uses shall be designated as Expected Taxable Property and shall be subject to the levy of the Special Tax pursuant to Step 4 in Section F below. In such a case, the Administrator shall determine how many Authority Housing Units must be subject to the Special Tax in order to maintain Required Coverage, and TIDA shall determine which Authority Housing Lots will be Expected Taxable Property, and the Administrator shall update Attachment 2 accordingly.

If a Building Permit has been issued for development of a structure, and additional structures are anticipated to be built within the Sub-Block as shown in the Development Approval Documents, the Administrator shall, regardless of the definitions set forth herein, categorize the building(s) for which the Building Permit was issued as Developed Property and any remaining buildings for which Building Permits have not yet been issued as Vertical DDA Property for purposes of levying the Special Tax. If the buildings share an Assessor's Parcel, the Administrator shall take the sum of the Special Taxes determined for each building after application of the steps in Section F to determine the Special Tax levy for the Parcel.

In any Fiscal Year, if it is determined that (i) a parcel map or condominium plan was recorded after January 1 of the prior Fiscal Year (or any other date after which the Assessor will not incorporate the newly-created parcels into the then current tax roll), (ii) because of the date the map or plan was recorded, the Assessor does not yet recognize the newly-created parcels, and (iii) one or more of the newly-created parcels meets the definition of Developed Property or Vertical DDA Property, the Administrator shall calculate the Special Tax for the property affected by recordation of the map or plan by determining the Special Tax that applies separately to each newly-created parcel, then applying the sum of the individual Special Taxes to the Assessor's Parcel that was subdivided by recordation of the parcel map or condominium plan.

In addition to the tasks set forth above, on an ongoing basis, the Administrator will review the Development Approval Documents for property in Improvement Area No. 2 and communicate with the Developer regarding proposed Land Use Changes. The Administrator will, upon receipt of each recorded Vertical DDA, and upon any proposed Land Use Change that is made known to the Administrator, update Attachment 2 to reflect the then-current Expected Land Uses on, and Expected Maximum Facilities Special Tax Revenues for, each Sub-Block.

#### C. MAXIMUM SPECIAL TAX

## 1. Undeveloped Property

## 1a. Facilities Special Tax

Prior to the Transition Year, the Maximum Facilities Special Tax for Undeveloped Property in Improvement Area No. 2 shall be the Expected Maximum Facilities Special Tax Revenues shown in Attachment 2 of this RMA, as it may be amended as set forth herein. If, in any Fiscal Year, separate Assessor's Parcels have not yet been created for property within each Sub-Block, the Administrator shall sum the Expected Maximum Facilities Special Tax Revenues for all Sub-Blocks within an Assessor's Parcel to determine the Maximum Facilities Special Tax that shall apply to the Parcel in such Fiscal Year.

If an Assessor's Parcel contains a <u>portion</u> of one or more Sub-Blocks, the Maximum Facilities Special Tax shall be determined by allocating the Expected Maximum Facilities Special Tax Revenues for each Sub-Block proportionately among such Assessor's Parcels based on the Expected Land Uses on each Parcel, as determined by the Administrator. The Maximum IA2 Revenues after such allocation shall not be less than the Maximum IA2 Revenues prior to this allocation.

In the Transition Year and each Fiscal Year thereafter, no Facilities Special Tax shall be levied on Undeveloped Property in Improvement Area No. 2, unless there are delinquent Facilities Special Taxes on a Parcel of Undeveloped Property, in which case such delinquent Facilities Special Taxes can continue to be levied against the Parcel until they are collected.

### 1b. Services Special Tax

Prior to the Transition Year, there shall be no Services Special Tax levied on Undeveloped Property in Improvement Area No. 2. In the Transition Year and each Fiscal Year thereafter, the Maximum Services Special Tax for Undeveloped Property in Improvement Area No. 2 shall be \$171,595 per acre, which amount shall be escalated as set forth in Section D.2 below.

## 2. Vertical DDA Property

#### 2a. Facilities Special Tax

Prior to the Transition Year, when a Parcel becomes Vertical DDA Property, the Administrator shall review the recorded Vertical DDA and coordinate with the Developer and/or the Vertical Developer to confirm the Expected Land Uses on the Sub-Block(s) covered by the Vertical DDA. Using the Base Facilities Special Taxes shown in Table 1 below, the Administrator shall calculate the Estimated Base Facilities Special Tax Revenues based on the Expected Land Uses reflected in the Vertical DDA and the square footage estimated by the Vertical Developer. Prior to issuance of the first series of

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Bonds, the Maximum Special Tax for each Parcel shall be the Estimated Base Facilities Special Tax Revenues for the Parcel.

Table 1 Base Facilities Special Tax					
Land Use Category	Base Facilities Special Tax Before the Transition Year (in Fiscal Year 2019-20 dollars) *	Base Facilities Special Tax In and After the Transition Year (in Fiscal Year 2019-20 dollars) *			
Low-Rise Units	\$6.51 per square foot	\$0.00 per square foot			
Mid-Rise Units	\$7.54 per square foot	\$0.00 per square foot			
Tower Units	\$8.64 per square foot	\$0.00 per square foot			
Treasure Island Townhome Units	\$5.72 per square foot	\$0.00 per square foot			
Yerba Buena	• •	• •			
Townhome Units	\$6.18 per square foot	\$0.00 per square foot			
Rental Units	\$2.97 per square foot	\$0.00 per square foot			
Hotel Condominiums	\$6.30 per square foot	\$0.00 per square foot			
Commercial/Retail					
Square Footage	\$1.60 per square foot	\$0.00 per square foot			
Hotel Square Footage	\$3.19 per square foot	\$0.00 per square foot			

<sup>\*</sup> The Base Facilities Special Taxes shown above shall be escalated as set forth in Section D.1.

After issuance of the first series of Bonds, for the Sub-Block(s) included in the Vertical DDA, the Administrator shall compare the Estimated Base Facilities Special Tax Revenues to the Expected Maximum Facilities Special Tax Revenues for the Sub-Block as reflected in Attachment 2, and:

- If the Estimated Base Facilities Special Tax Revenues are greater than or equal to the Expected Maximum Facilities Special Tax Revenues, then the Maximum Facilities Special Tax for the Vertical DDA Property shall be the Estimated Base Facilities Special Tax Revenues. The Administrator shall update Attachment 2 to reflect this amount as the Expected Maximum Facilities Special Tax Revenues for the Sub-Block(s) in the Vertical DDA.
- If the Estimated Base Facilities Special Tax Revenues are less than the Expected Maximum Facilities Special Tax Revenues, but the Maximum IA2 Revenues are still sufficient to provide Required Coverage, then the Maximum Facilities Special Tax for the Vertical DDA Property shall be the Estimated Base Facilities Special Tax Revenues. The Administrator shall revise Attachment 2 to reflect the decreased Expected Maximum Facilities Special Tax Revenues for the Sub-Block(s) within the Vertical DDA and the decreased Maximum IA2 Revenues.
- If the Estimated Base Facilities Special Tax Revenues are <u>less than</u> the Expected Maximum Facilities Special Tax Revenues, and such reduction causes the Maximum IA2 Revenues to be insufficient to provide Required Coverage, then the Base Facilities Special Taxes applied to each Land Use

Category in the Vertical DDA shall be increased proportionately until the amount that can be levied on Expected Land Uses in the Vertical DDA, combined with the Expected Maximum Facilities Special Tax Revenues from other Sub-Blocks in Improvement Area No. 2, is sufficient to maintain Required Coverage. The Administrator shall revise Attachment 2 to reflect the new Expected Facilities Maximum Special Tax Revenues for the Sub-Block(s) within the Vertical DDA.

If it is determined that only a portion of a Sub-Block is included within a Vertical DDA, the Administrator shall refer to Attachments 1 and 2 to estimate the Expected Land Uses that should be assigned to the portion of the Sub-Block that is included within the Vertical DDA. The Administrator shall confirm this determination with the Review Authority, the Developer, and the Vertical Developer.

In the Transition Year and each Fiscal Year thereafter, no Facilities Special Tax shall be levied on Vertical DDA Property in Improvement Area No. 2, unless there are delinquent Facilities Special Taxes on a Parcel of Vertical DDA Property, in which case such delinquent Facilities Special Taxes can continue to be levied against the Parcel until they are collected.

# **2b.** Services Special Tax

Prior to the Transition Year, there shall be no Services Special Tax levied on Vertical DDA Property in Improvement Area No. 2. In the Transition Year and each Fiscal Year thereafter, the Maximum Services Special Tax for a Parcel of Vertical DDA Property shall be determined by applying the Base Services Special Taxes identified in Table 2 below by the Expected Land Uses for the Parcel, as determined by the Administrator.

Table 2 Base Services Special Tax							
Land Use Category	Base Services Special Tax Before the Transition Year (in Fiscal Year 2019-20 dollars) *	Base Services Special Tax In and After the Transition Year (in Fiscal Year 2019-20 dollars) *					
Low-Rise Units	\$0.00 per square foot	\$1.96 per square foot					
Mid-Rise Units	\$0.00 per square foot	\$2.27 per square foot					
Tower Units	\$0.00 per square foot	\$2.60 per square foot					
Treasure Island Townhome Units	\$0.00 per square foot	\$1.73 per square foot					
Yerba Buena							
Townhome Units	\$0.00 per square foot	\$1.86 per square foot					
Rental Units	\$0.00 per square foot	\$0.90 per square foot					
Hotel Condominiums	\$0.00 per square foot	\$1.91 per square foot					
Commercial/Retail							
Square Footage	\$0.00 per square foot	\$0.49 per square foot					
Hotel Square Footage	\$0.00 per square foot	\$0.97 per square foot					

<sup>\*</sup> The Base Services Special Taxes shown above shall be escalated as set forth in Section D.2.

# 3. Developed Property

# **3a.** Facilities Special Tax

Prior to the Transition Year, when a Building Permit is issued, the Administrator shall apply the following steps to determine the Maximum Facilities Special Tax for each Taxable Parcel that has been or will be created for land uses within the building:

- Step 1. Review the Building Permit, condominium plan, architectural drawings, information provided by the Developer and/or Vertical Developer, and any other documents that identify the Building Height, number of Residential Units, square footage within each Land Use Category, and expected layout of Airspace Parcels within the building(s) that will be constructed pursuant to the Building Permit. If additional Building Permits will be issued for other buildings that are within the same Development Project, coordinate with the Review Authority, the Developer, and the Vertical Developer to determine the Building Height for buildings that remain to be developed within the Development Project in order to determine the appropriate Residential Product Type for all Residential Units within the Development Project.
- Step 2. Determine the Residential Square Footage of each Residential Unit that will be constructed pursuant to the Building Permit, as well as the Commercial/Retail Square Footage and Hotel Square Footage within the building(s).
- Step 3. Identify the number of Inclusionary Units within the building, as well as the Residential Square Footage of each Inclusionary Unit.
- Step 4. Using the information from the first three steps, the Administrator shall separately calculate the following:
  - For Market Rate Units in the building, multiply the applicable Base Facilities Special Tax from Table 1 for the Residential Product Type that applies to the Development Project by the total aggregate Residential Square Footage of all Market Rate Units expected within the building.
  - Multiply the Base Facilities Special Tax from Table 1 for Commercial/Retail Square Footage by the total Commercial/Retail Square Footage expected in the building.
  - Multiply the Base Facilities Special Tax from Table 1 for Hotel Square Footage by the total Hotel Square Footage expected in the building.
  - If, based on the Expected Land Uses, the Administrator determines that there is Expected Taxable Property within the building, multiply the applicable Base Facilities Special Tax from Table 1 based on what had been anticipated on the Expected Taxable Property by the square footage of the Expected Land Uses for that property.

Prior to issuance of the first series of Bonds, the Maximum Facilities Special Tax for each Taxable Parcel in the building shall be determined by adding all of the amounts calculated above. Steps 5 and 6 below shall not apply.

After issuance of the first series of Bonds, the Administrator shall apply Steps 5 and 6 to determine the Maximum Facilities Special Tax for each Taxable Parcel.

- Step 5. Sum the amounts calculated in Step 4 to determine the Estimated Base Facilities Special Tax Revenues for the building(s) for which a Building Permit was issued.
- Step 6. Compare the Estimated Base Facilities Special Tax Revenues from Step 5 to the Expected Maximum Facilities Special Tax Revenues for the property, and apply one of the following, as applicable:
  - If the Estimated Base Facilities Special Tax Revenues are greater than or equal to the Expected Maximum Facilities Special Tax Revenues, then the Maximum Facilities Special Tax for each Taxable Parcel that has been or will be created shall be determined by multiplying the applicable Base Facilities Special Tax by the square footage of each Land Use Category expected on each Taxable Parcel within the building(s) for which the Building Permit has been issued. The Administrator shall update Attachment 2 to reflect the adjusted Expected Maximum Facilities Special Tax Revenues for the Sub-Block and the increased Maximum IA2 Revenues.
  - If the Estimated Base Facilities Special Tax Revenues are less than the Expected Maximum Facilities Special Tax Revenues, but the Maximum IA2 Revenues are still sufficient to provide Required Coverage, then the Maximum Facilities Special Tax for each Taxable Parcel that has been or will be created shall be determined by multiplying the applicable Base Facilities Special Tax by the square footage of each Land Use Category expected on each Taxable Parcel within the building(s) for which the Building Permit has been issued. The Administrator shall revise Attachment 2 to reflect the decreased Expected Maximum Facilities Special Tax Revenues for the Sub-Block(s) and the decreased Maximum IA2 Revenues.
  - If the Estimated Base Facilities Special Tax Revenues are <u>less than</u> the Expected Maximum Facilities Special Tax Revenues, and such reduction causes the Maximum IA2 Revenues to be insufficient to provide Required Coverage, then the Base Facilities Special Taxes that were applied in Step 4 shall be increased proportionately until the amount that can be levied on Taxable Parcels within the building for which the Building Permit was issued, combined with the Expected Maximum Facilities

Special Tax Revenues from other Sub-Blocks in Improvement Area No. 2, is sufficient to maintain Required Coverage.

After proportionately increasing the Base Facilities Special Taxes to an amount that will maintain Required Coverage, the Administrator shall use these adjusted per-square foot rates to calculate the Maximum Facilities Special Tax for each Taxable Parcel that has been, or is expected to be, created within the building(s) for which the Building Permit has been issued. The Administrator shall also revise Attachment 2 to reflect the new Expected Maximum Facilities Special Tax Revenues.

Until individual Assessor's Parcels are created for each Residential Unit and for any Commercial/Retail Square Footage, and/or Hotel Square Footage, within a building, the Administrator shall sum the Facilities Special Tax that, pursuant to Section F below, would be levied on all land uses on a Parcel and levy this aggregate Facilities Special Tax amount on the Parcel.

In the Transition Year and each Fiscal Year thereafter, no Facilities Special Tax shall be levied on Developed Property in Improvement Area No. 2, unless there are delinquent Facilities Special Taxes on a Parcel of Developed Property, in which case such delinquent Facilities Special Taxes can continue to be levied against the Parcel until they are collected.

## **3b.** Services Special Tax

Prior to the Transition Year, there shall be no Services Special Tax levied on Developed Property in Improvement Area No. 2. In the Transition Year, the Maximum Services Special Tax for a Parcel of Developed Property shall be determined by the Administrator as follows:

If the Parcel had been taxed as Developed Property in the Fiscal Year prior to the Transition Year and the Administrator is not aware of any changes to land uses on the Parcel since the Facilities Special Tax was levied, the Administrator shall, based on the information that was used to prepare the prior year's Facilities Special Tax levy, apply the Base Services Special Taxes from Table 2 to the square footage within each Land Use Category on each Parcel to calculate the Maximum Services Special Tax for each Parcel, which amount shall be escalated in future Fiscal Years as set forth in Section D.2 below.

If the Parcel had been taxed as Developed Property in the Fiscal Year prior to the Transition Year and the Administrator is aware of changes to the Land Use Categories or square footage on the Parcel since the Facilities Special Tax was levied, the Administrator shall update the land use information and apply the Base Services Special Taxes from Table 2 to the square footage within each Land Use Category on each Parcel to calculate the Maximum Services Special Tax for each Parcel which amount shall be escalated in future Fiscal Years as set forth in Section D.2 below.

If the Parcel becomes Developed Property after the Transition Year, the Administrator shall update the land use information and apply the Base Services Special Taxes from Table 2 to the square footage within each Land Use Category on each Parcel to calculate the Maximum Services Special Tax for each Parcel, which amount shall be escalated in future Fiscal Years as set forth in Section D.2 below.

# 4. Expected Taxable Property

# 4a. Facilities Special Tax

Prior to the Transition Year, the Maximum Facilities Special Tax assigned to any Parcel of Expected Taxable Property shall be the Expected Maximum Facilities Special Tax Revenues that were assigned to the Parcel (as determined by the Administrator) based on the Expected Land Uses prior to the Administrator determining that such Parcel had become Expected Taxable Property. In the Transition Year and each Fiscal Year thereafter, no Facilities Special Tax shall be levied on Expected Taxable Property.

## 4b. Services Special Tax

Prior to the Transition Year, there shall be no Services Special Tax levied on Expected Taxable Property. In the Transition Year and each Fiscal Year thereafter, the Maximum Services Special Tax assigned to any Parcel of Expected Taxable Property shall be determined by the Administrator by applying the Base Services Special Tax to each Land Use Category that is built on each Parcel of Expected Taxable Property, and such determination shall be conclusive and binding.

# D. CHANGES TO THE MAXIMUM SPECIAL TAX

# 1. Annual Escalation of Facilities Special Tax

Beginning July 1, 2020 and each July 1 thereafter, the Base Facilities Special Taxes in Table 1, the Expected Maximum Facilities Special Tax Revenues in Attachment 2, and the Maximum Facilities Special Tax assigned to each Parcel in Improvement Area No. 2 shall be increased by 2% of the amount in effect in the prior Fiscal Year.

# 2. Annual Escalation of Services Special Tax

Beginning July 1, 2020 and each July 1 thereafter until the Transition Year, the Base Services Special Taxes in Table 2 shall be increased by 3.4% of the amount in effect in the prior Fiscal Year. On July 1 of the Transition Year and each July 1 thereafter, the Base Services Special Taxes and the Maximum Services Special Tax assigned to each Parcel in Improvement Area No. 2 shall be escalated by the Escalator.

# 3. Inclusionary Unit and Market Rate Unit Transfers

If, in any Fiscal Year after issuance of the first series of Bonds, the Administrator determines that a Residential Unit that had previously been designated as an Inclusionary Unit no longer

qualifies as such, the Maximum Facilities Special Tax on the Residential Unit shall be increased to the Maximum Facilities Special Tax that would be levied on a Market Rate Unit of the same square footage. If, after issuance of the first series of Bonds, a Market Rate Unit becomes an Inclusionary Unit after it has been taxed in prior Fiscal Years as a Market Rate Unit and, by exempting the Inclusionary Unit, the Administrator determines that Maximum IA2 Revenues will be reduced to a point at which Required Coverage cannot be maintained, then the Inclusionary Unit shall be designated as Expected Taxable Property and shall be subject to the levy of the Facilities Special Tax pursuant to Step 4 in Section F below.

# 4. Changes in Land Use Category on a Parcel of Developed Property

If the square footage on any Parcel that had been taxed as Developed Property in a prior Fiscal Year is rezoned or otherwise changes Land Use Category, the Administrator shall multiply the applicable Base Special Taxes by the square footage within each of the new Land Use Category(ies); if the first series of Bonds has not yet been issued, this amount shall be the Maximum Special Tax for the Parcel. If the first series of Bonds has been issued, the Administrator shall apply the remainder of this Section D.4.

If the amount determined is greater than the Maximum Facilities Special Tax that applied to the Parcel prior to the Land Use Change, the Administrator shall increase the Maximum Facilities Special Tax for the Parcel to the amount calculated for the new Land Use Category(ies). If the amount determined is less than the Maximum Facilities Special Tax that applied prior to the Land Use Change, there will be no change to the Maximum Facilities Special Tax for the Parcel. Under no circumstances shall the Maximum Facilities Special Tax on any Parcel of Developed Property be reduced, regardless of changes in Land Use Category or square footage on the Parcel, including reductions in square footage that may occur due to demolition, fire, water damage, or acts of God.

# 5. Reduction in Maximum Facilities Special Taxes Prior to First Bond Sale

As set forth in, and subject to the requirements of, Section 2.3(n) of the Financing Plan, the Maximum Facilities Special Taxes assigned to Taxable Parcels in Improvement Area No. 2 may be proportionately or disproportionately reduced once prior to issuance of the first series of Bonds. Such reduction shall be made without a vote of the qualified CFD electors following: (i) initiation upon written request of TICD, and (ii) consultation with the City and TIDA regarding such request. The reduction shall be codified by recordation of an amended Notice of Special Tax Lien against all Taxable Parcels within Improvement Area No. 2.

# 6. Converted Rental Residential Building

If a Rental Residential Building in the CFD becomes a Converted Rental Residential Building, the Administrator shall rely on information from the County Assessor, site visits to the sales office, data provided by the entity that is selling Residential Units within the building, and any other available source of information to track sales of Residential Units. In the first Fiscal Year in which there is a Converted For-Sale Unit within the building, the Administrator shall determine the applicable Base Special Tax based on the appropriate Residential Product Type for For-Sale Units in the Development Project. Such Base Special Tax shall be used to calculate the Maximum Special Tax for all Converted For-Sale Units in the building in that Fiscal Year. In addition, this Base Special Tax, escalated as set forth in Section D.1 or, as applicable, D.2 above,

shall be used to calculate the Maximum Special Tax for all future Converted For-Sale Units within the building. Rental Units within the Converted Rental Residential Building shall continue to be subject to the Maximum Special Tax for Rental Units until such time as the units become Converted For-Sale Units. The Maximum Special Tax for all Residential Units within the building shall escalate each Fiscal Year as set forth in Section D.1 or, as applicable, D.2 above.

# E. <u>ANNEXATIONS</u>

If, in any Fiscal Year, a property owner within the Future Annexation Area wants to annex property into Improvement Area No. 2, the Administrator shall apply the following steps as part of the annexation proceedings:

- **Step 1.** Working with City staff and the landowner, the Administrator shall determine the Expected Land Uses for the area to be annexed.
- Step 2. The Administrator shall prepare and keep on file updated Attachments 1, 2, and 3 to reflect the annexed property and identify the revised Expected Land Uses and Maximum IA2 Revenues. After the annexation is complete, the application of Sections C and F of this RMA shall be based on the adjusted Expected Land Uses and Maximum IA2 Revenues including the newly annexed property.
- **Step 3.** The Administrator shall ensure that a Notice of Special Tax Lien is recorded against all Parcels that are annexed to the CFD.

# F. METHOD OF LEVY OF THE SPECIAL TAX

Each Fiscal Year, the Special Tax shall be levied according to the steps outlined below:

Step 1. In all Fiscal Years prior to and including the earlier of (i) the Fiscal Year in which the City or TIDA makes a finding that all Qualified Project Costs have been funded pursuant to the Financing Plan, or (ii) 42 years after the first series of Bonds was issued for Improvement Area No. 2, the Maximum Special Tax shall be levied on all Parcels of Developed Property regardless of debt service on Bonds (if any), and any Remainder Special Taxes collected shall be applied as set forth in the Financing Plan.

In all Fiscal Years after the earlier of: (i) the Fiscal Year in which the City or TIDA makes a finding that all Qualified Project Costs have been funded pursuant to the Financing Plan, or (ii) 42 years after the first series of Bonds was issued for Improvement Area No. 2, the Special Tax shall be levied Proportionately on each Parcel of Developed Property, up to 100% of the Maximum Special Tax for each Parcel of Developed Property until the amount levied is equal to the Special Tax Requirement.

- Step 2. If additional revenue is needed after Step 1 in order to meet the Special Tax Requirement after Capitalized Interest has been applied to reduce the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Vertical DDA Property, up to 100% of the Maximum Special Tax for each Parcel of Vertical DDA Property for such Fiscal Year.
- Step 3. If additional revenue is needed after Step 2 in order to meet the Special Tax Requirement after Capitalized Interest has been applied to reduce the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Undeveloped Property, up to 100% of the Maximum Special Tax for each Parcel of Undeveloped Property for such Fiscal Year.
- Step 4: If additional revenue is needed after Step 3 in order to meet the Special Tax Requirement, the Special Tax shall be levied Proportionately on each Parcel of Expected Taxable Property, up to 100% of the Maximum Special Tax for each Parcel of Expected Taxable Property.

# G. <u>COLLECTION OF SPECIAL TAX</u>

Special Taxes shall be collected in the same manner and at the same time as ordinary ad valorem property taxes, provided, however, that the City may directly bill the Special Tax, may collect Special Taxes at a different time or in a different manner, and may collect delinquent Special Taxes through foreclosure or other available methods. The Special Tax bill for any Parcel subject to a leasehold interest will be sent to the same party that receives the possessory interest tax bill associated with the leasehold.

The Facilities Special Tax shall be levied and collected until the earlier of: (i) the Fiscal Year in which the City determines that all Qualified Project Costs have been funded pursuant to the Financing Plan and all other Authorized Expenditures that will be funded by the CFD have been funded, and (ii) the Transition Year. The Services Special Tax shall be levied and collected in perpetuity beginning in the Transition Year. Pursuant to Section 53321(d) of the Act, the Facilities Special Tax levied against a Parcel used for private residential purposes shall under no circumstances increase more than ten percent (10%) as a consequence of delinquency or default by the owner of any other Parcel or Parcels and shall, in no event, exceed the Maximum Special Tax in effect for the Fiscal Year in which the Special Tax is being levied.

# H. EXEMPTIONS

Notwithstanding any other provision of this RMA, no Special Tax shall be levied on: (i) Public Property or Association Property, except Public Property or Association Property that is determined to be Expected Taxable Property or a Hotel Project, (ii) Authority Housing Lots or Inclusionary Units unless any such lots or units have been determined to be Expected Taxable Property, (iii) Parcels that are or are intended to be used as streets, walkways, alleys, rights of way, parks, or open space, and (iv) the Yerba Buena Officers Quarters.

# I. INTERPRETATION OF SPECIAL TAX FORMULA

The City may interpret, clarify, and revise this RMA to correct any inconsistency, vagueness, or ambiguity, by resolution and/or ordinance, as long as such interpretation, clarification, or revision does not materially affect the levy and collection of the Special Tax and any security for any Bonds.

# J. SPECIAL TAX APPEALS

Any taxpayer who wishes to challenge the accuracy of computation of the Special Tax in any Fiscal Year may file an application with the Administrator. The Administrator, in consultation with the City Attorney, shall promptly review the taxpayer's application. If the Administrator concludes that the computation of the Special Tax was not correct, the Administrator shall correct the Special Tax levy and, if applicable in any case, a refund shall be granted. If the Administrator concludes that the computation of the Special Tax was correct, then such determination shall be final and conclusive, and the taxpayer shall have no appeal to the Board from the decision of the Administrator.

The filing of an application or an appeal shall not relieve the taxpayer of the obligation to pay the Special Tax when due.

Nothing in this Section J shall be interpreted to allow a taxpayer to bring a claim that would otherwise be barred by applicable statutes of limitation set forth in the Act or elsewhere in applicable law.

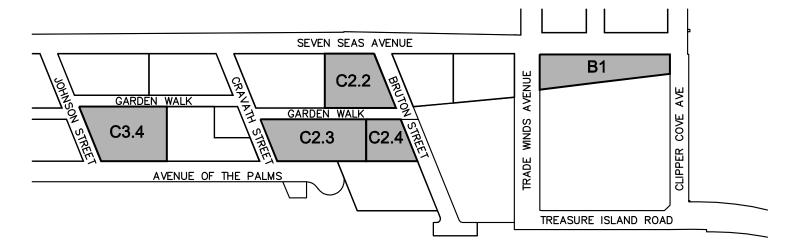
# **ATTACHMENT 1**

Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

> Identification of Sub-Blocks in Improvement Area No. 2

# ATTACHMENT 1 Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

# Identification of Sub-Blocks







# **ATTACHMENT 2**

# Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

# Expected Land Uses and Expected Maximum Facilities Special Tax Revenues by Sub-Block

Sub- Block /1	Expected Land Use	Expected Number of Residential Units	Expected Square Footage	Base Facilities Special Tax (FY 2019-20) /1	Expected Maximum Facilities Special Tax Revenues (FY 2019-20) /1
C2.2	Rental Residential Market Rate Units Inclusionary Units	166 9	132,050 6,935	\$2.97 per square foot \$0.00 per square foot	\$392,189 \$0
C2.4	Rental Residential Market Rate Units Inclusionary Units	223 24	189,780 19,464	\$2.97 per square foot \$0.00 per square foot	\$563,647 \$0
B1	Rental Residential Market Rate Units Inclusionary Units	114 6	78,150 4,160	\$2.97 per square foot \$0.00 per square foot	\$232,106 \$0
C2.3	Low-Rise Units Inclusionary Units	108 6	93,161 5,401	\$6.51 per square foot \$0.00 per square foot	\$606,478 \$0
C3.4	Low-Rise Units Inclusionary Units	152 8	134,200 6,425	\$6.51 per square foot \$0.00 per square foot	\$873,642 \$0
Total Expected Units/Square Feet 816 669,726 N/A					N/A
Maximum IA2 Revenues (Fiscal Year 2019-20 \$)					\$2,668,062

<sup>1.</sup> See Attachment 1 for the geographic area associated with each Sub-Block.

<sup>2.</sup> Beginning July 1, 2020 and each July 1 thereafter, the dollar amounts shown above shall be escalated as set forth in Section D.1.

# **ATTACHMENT 3**

Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)

Identification of Authority Housing Lots in Improvement Area No. 2

[No Authority Housing Lots are expected within Improvement Area No. 2.]



#### APPENDIX C

#### SUMMARY OF CERTAIN PROVISIONS OF THE FISCAL AGENT AGREEMENT

The following is a summary of certain provisions of the Fiscal Agent Agreement. This summary does not purport to be comprehensive or definitive and is subject to all of the complete terms and provisions of the Fiscal Agent Agreement, to which reference is hereby made.

# **Certain Definitions**

"Acquisition Agreement" means that certain Acquisition and Reimbursement Agreement (Treasure Island/Yerba Buena Island), dated March 8, 2016, by and among the City, Treasure Island Development Authority and the Developer, as it may be amended from time to time in accordance with the terms thereof.

"Act" means the Mello-Roos Community Facilities Act of 1982, as amended, being sections 53311 *et seq.* of the California Government Code.

"Administrative Expenses" means costs directly related to the administration of the CFD consisting of: the actual costs of computing the Special Taxes and preparing the annual Special Tax collection schedules (whether by a City employee or consultant or both) and the actual costs of collecting the Special Taxes (whether by the City or otherwise); the actual costs of remitting the Special Taxes to the Fiscal Agent; actual costs of the Fiscal Agent (including its legal counsel) in the discharge of its duties under the Fiscal Agent Agreement; the actual costs of the City or its designee of complying with the disclosure provisions of the Act and the Fiscal Agent Agreement, including those related to public inquiries regarding the Special Tax and disclosures to Owners of the Bonds and the Original Purchaser; costs of the dissemination agent, whether for the City or another party that has undertaken to provide continuing disclosure; the actual costs of the City or its designee related to an appeal of the Special Tax; any amounts required to be rebated to the federal government; an allocable share of the salaries of the City staff directly related to the foregoing and a proportionate amount of City general administrative overhead related thereto. Administrative Expenses shall also include amounts advanced by the City for any administrative purpose of the CFD, including costs related to prepayments of Special Taxes, recordings related to such prepayments and satisfaction of Special Taxes, amounts advanced to ensure maintenance of tax exemption, and the costs of prosecuting foreclosure of delinquent Special Taxes, which amounts advanced are subject to reimbursement from other sources, including proceeds of foreclosure.

"<u>Administrative Expense Fund</u>" means the fund designated the "Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Administrative Expense Fund" established and administered under the Fiscal Agent Agreement.

"Annual Debt Service" means, for each Bond Year, the sum of (i) the interest due on the Outstanding Bonds in such Bond Year, assuming that the Outstanding Bonds are retired as scheduled, and (ii) the principal amount of the Outstanding Bonds due in such Bond Year (including any mandatory sinking payment due in such Bond Year).

"Auditor" means the tax collector of the City, or such other official at the City who is responsible for preparing property tax bills.

"<u>Authorized Officer</u>" means the Mayor, the Controller, the Director of the Office of Public Finance, the Clerk of the Board of Supervisors, or any other officer or employee authorized by the Board of

Supervisors of the City or by an Authorized Officer to undertake the action referenced in the Fiscal Agent Agreement as required to be undertaken by an Authorized Officer.

"Beneficial Owners" means any person for which a DTC Participant acquires an interest in the 2022A Bonds.

"Board of Supervisors" means the Board of Supervisors of the City, in its capacity as the legislative body of the CFD.

"Bond" or "Bonds" means the 2022A Bonds and, if the context requires, any Parity Bonds, at any time Outstanding under the Fiscal Agent Agreement or any Supplemental Agreement.

"Bond Counsel" means Jones Hall, A Professional Law Corporation or any other attorney or firm of attorneys acceptable to the City and nationally recognized for expertise in rendering opinions as to the legality and tax-exempt status of securities issued by public entities.

"Bond Fund" means the fund designated the "Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Bond Fund" established and administered under the Fiscal Agent Agreement.

"Bond Year" means the one-year period beginning on September 2nd in each year and ending on September 1 in the following year, except that the first Bond Year shall begin on the Closing Date and shall end on September 1, 2022.

"Business Day" means any day other than (i) a Saturday or a Sunday or (ii) a day on which banking institutions in the state in which the Fiscal Agent has its principal corporate trust office are authorized or obligated by law or executive order to be closed.

"<u>CFD</u>" means the "City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)" formed under the Resolution of Formation.

"City" means the City and County of San Francisco, California and any successor thereto.

"City Attorney" means any attorney or firm of attorneys employed by the City in the capacity of general counsel.

"Closing Date" means the date upon which there is a physical delivery of the 2022A Bonds in exchange for the amount representing the purchase price of the 2022A Bonds by the Original Purchaser.

"Costs of Issuance" means items of expense payable or reimbursable directly or indirectly by the City and related to the authorization, sale, delivery and issuance of the Bonds, which items of expense shall include, but not be limited to, printing costs, costs of reproducing and binding documents, closing costs, appraisal costs, filing and recording fees, fees and expenses of counsel to the City, initial fees and charges of the Fiscal Agent including its first annual administration fees and its legal fees and charges, including the allocated costs of in-house attorneys, expenses incurred by the City in connection with the issuance of the Bonds, Bond (underwriter's) discount, legal fees and charges, including bond counsel, and counsel to any financial consultant, financial consultant's fees, charges for execution, authentication, transportation and safekeeping of the Bonds and other costs, charges and fees in connection with the foregoing.

"Costs of Issuance Fund" means the fund designated the "Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Costs of Issuance Fund" established and administered under the Fiscal Agent Agreement.

"Dated Date" means the dated date of the 2022A Bonds, which is the Closing Date.

"<u>DDA</u>" means the Disposition and Development Agreement (Treasure Island/Yerba Buena Island), dated June 28, 2011, including a Financing Plan (Treasure Island/Yerba Buena Island), between TIDA and the Developer, as amended from time to time.

"<u>Debt Service</u>" means the scheduled amount of interest and amortization of principal payable on the 2022A Bonds and the scheduled amount of interest and amortization of principal payable on any Parity Bonds during the period of computation, in each case excluding amounts scheduled during such period which relate to principal which has been retired before the beginning of such period.

"Developer" means Treasure Island Community Development, LLC, and its successors and assigns.

"<u>Development Agreement</u>" means the Development Agreement, dated June 28, 2011, between the City and the Developer, as it may be amended from time to time.

"DTC" means The Depository Trust Company, New York, New York, and its successors and assigns.

"<u>DTC Participants</u>" means with respect to Bonds registered in the Bond register in the name of Cede & Co., as nominee of DTC, neither the City nor the Fiscal Agent shall have any responsibility or obligation to any broker-dealer, bank, or other financial institution for which DTC holds Bonds as Depository from time to time.

"Fair Market Value" means with respect to the Bonds the price at which a willing buyer would purchase the investment from a willing seller in a bona fide, arm's length transaction (determined as of the date the contract to purchase or sell the investment becomes binding) if the investment is traded on an established securities market (within the meaning of Section 1273 of the Tax Code) and, otherwise, the term "Fair Market Value" means the acquisition price in a bona fide arm's length transaction (as referenced above) if (i) the investment is a certificate of deposit that is acquired in accordance with applicable regulations under the Tax Code, (ii) the investment is an agreement with specifically negotiated withdrawal or reinvestment provisions and a specifically negotiated interest rate (for example, a guaranteed investment contract, a forward supply contract or other investment agreement) that is acquired in accordance with applicable regulations under the Tax Code, (iii) the investment is a United States Treasury Security—State and Local Government Series that is acquired in accordance with applicable regulations of the United States Bureau of Public Debt, or (iv) any commingled investment fund in which the City and related parties do not own more than a 10% beneficial interest if the return paid by such fund is without regard to the source of the investment.

"Federal Securities" means: (a) any direct general obligations of the United States of America (including obligations issued or held in book entry form on the books of the Department of the Treasury of the United States of America), the payment of principal of and interest on which are unconditionally and fully guaranteed by the United States of America; and (b) any obligations the principal of and interest on which are unconditionally guaranteed by the United States of America.

"<u>Finance Director</u>" means the Director of the Office of Public Finance, or, in the event such office is eliminated, the official of the City that is responsible for the management of municipal bonds issued by the City.

"Fiscal Agent" means Zions Bancorporation, National Association, the Fiscal Agent appointed by the City and acting as an independent fiscal agent with the duties and powers provided in the Fiscal Agent Agreement, its successors and assigns, and any other corporation or association which may at any time be substituted in its place, as provided in the Fiscal Agent Agreement.

"Fiscal Year" means the twelve-month period extending from July 1 in a calendar year to June 30 of the succeeding year, both dates inclusive.

"Improvement Area No. 2" means "Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island)" formed under the Resolution of Formation.

"Improvement Area No. 2 Value" means the estimated market value, as of the date of the appraisal described below and/or the date of the most recent City real property tax roll, as applicable, of all Taxable Parcels in Improvement Area No. 2 and not delinquent in the payment of any Special Taxes then due and owing, including with respect to such nondelinquent Taxable Parcels the value of the then existing improvements and any facilities to be constructed or acquired with any amounts then on deposit in the Improvement Fund and with the proceeds of any proposed series of Parity Bonds, as determined with respect to any parcel or group of parcels by reference to (i) an appraisal with a date of value within six (6) months of the date of issuance of any proposed Parity Bonds by an MAI appraiser (the "Appraiser") selected by the City, or (ii) in the alternative, the assessed value of all such nondelinguent Taxable Parcels as shown on the then current City real property tax roll available to the Finance Director. It is expressly acknowledged that, in determining the Improvement Area No. 2 Value, the City may rely on an appraisal to determine the value of some or all of the Taxable Parcels in Improvement Area No. 2 and/or the most recent City real property tax roll as to the value of some or all of the Taxable Parcels in Improvement Area No. 2. Neither the City nor the Finance Director shall be liable to the Owners, the Original Purchaser or any other person or entity in respect of any appraisal provided for purposes of this definition or by reason of any exercise of discretion made by any Appraiser pursuant to this definition.

"Improvement Fund" means the fund designated "Improvement Area No. 2 of the City and County of San Francisco, Community Facilities District No. 2016-1 (Treasure Island), Special Tax Bonds, Improvement Fund," established under the Fiscal Agent Agreement.

"Independent Financial Consultant" means any consultant or firm of such consultants appointed by the City or the Treasurer, and who, or each of whom: (i) is judged by the Treasurer to have experience in matters relating to the issuance and/or administration of bonds under the Act; (ii) is in fact independent and not under the domination of the City; (iii) does not have any substantial interest, direct or indirect, with or in the City, or any owner of real property in the Improvement Area No. 2, or any real property in the Improvement Area No. 2; and (iv) is not connected with the City as an officer or employee of the City, but who may be regularly retained to make reports to the City.

"Interest Payment Date" means each March 1 and September 1 of every calendar year, commencing September 1, 2022.

"<u>Maximum Annual Debt Service</u>" means the largest Annual Debt Service for any Bond Year after the calculation is made through the final maturity date of any Outstanding Bonds.

"Maximum Special Taxes" has the meaning given that term in the Rate and Method.

"Moody's" means Moody's Investors Service, Inc., and its successors.

"Officer's Certificate" means a written certificate of the City signed by an Authorized Officer of the City.

"Ordinance" means any ordinance of the Board of Supervisors of the City levying the Special Taxes, including but not limited to Ordinance No. 22-17 introduced by the Board of Supervisors on January 24, 2017, and adopted by the Board of Supervisors on January 31, 2017, and signed by Mayor Edwin Lee on February 9, 2017.

"Original Purchaser" means Stifel, Nicolaus & Company, Inc. and RBC Capital Markets, the first purchasers of the 2022A Bonds from the City.

"Other District Bonds" has the meaning given that term in the Fiscal Agent Agreement.

"Outstanding," when used as of any particular time with reference to Bonds, means (subject to the provisions of the Fiscal Agent Agreement) all Bonds except (i) Bonds theretofore canceled by the Fiscal Agent or surrendered to the Fiscal Agent for cancellation; (ii) Bonds paid or deemed to have been paid within the meaning of the provisions of the Fiscal Agent Agreement relating to discharge of the Bonds; and (iii) Bonds in lieu of or in substitution for which other Bonds shall have been authorized, executed, issued and delivered by the City under the Fiscal Agent Agreement or any Supplemental Agreement.

"Owner" or "Bondowner" means any person who shall be the registered owner of any Outstanding Bond.

"Parity Bonds" means additional bonds issued and payable on a parity with the Bonds under the Fiscal Agent Agreement.

"<u>Permitted Investments</u>" means the following, but only to the extent that the same are acquired at Fair Market Value:

#### (a) Federal Securities;

- (b) any of the following direct or indirect obligations of the following agencies of the United States of America: (i) direct obligations of the Export-Import Bank; (ii) certificates of beneficial ownership issued by the Farmers Home Administration; (iii) participation certificates issued by the General Services Administration; (iv) mortgage-backed bonds or pass-through obligations issued and guaranteed by the Government National Mortgage Association, the Federal National Mortgage Association, the Federal Home Loan Mortgage Corporation or the Federal Housing Administration; (v) project notes issued by the United States Department of Housing and Urban Development; and (vi) public housing notes and bonds guaranteed by the United States of America;
- (c) interest-bearing demand or time deposits (including certificates of deposit), including those placed by a third party pursuant to a separate agreement between the City and the Fiscal Agent, banking deposit products, trust funds, trust accounts, overnight bank deposits, interest bearing deposits, interest bearing money market accounts or deposit accounts in federal or state chartered savings and loan associations or in federal or State of California banks (including the Fiscal Agent, its parent, if any, and affiliates), provided

that (i) the unsecured short-term obligations of such commercial bank or savings and loan association shall be rated in the highest short-term rating category by any Rating Agency, or (ii) such demand or time deposits shall be fully insured by the Federal Deposit Insurance Corporation;

- (d) commercial paper rated at the time of purchase in the highest short-term rating category by any Rating Agency, issued by corporations which are organized and operating within the United States of America, and which matures not more than 180 days following the date of investment therein;
- (e) bankers acceptances, consisting of bills of exchange or time drafts drawn on and accepted by a commercial bank, including its parent (if any), affiliates and subsidiaries, whose short-term obligations are rated in the highest short-term rating category by any Rating Agency, or whose long-term obligations are rated A or better by any Rating Agency, which mature not more than 270 days following the date of investment therein;
- (f) obligations the interest on which is excludable from gross income pursuant to Section 103 of the Tax Code and which are either (a) rated A or better by any Rating Agency, or (b) fully secured as to the payment of principal and interest by Federal Securities;
- (g) obligations issued by any corporation organized and operating within the United States of America having assets in excess of \$500,000,000, which obligations are rated A or better by any Rating Agency;
- (h) money market mutual funds (including money market funds for which the Fiscal Agent, its affiliates or subsidiaries provide investment advisory, transfer agency, custodial or other management services for which it receives and retains a fee for such services to the fund) which invest in Federal Securities or which are rated in the highest short-term rating category by any Rating Agency including those funds for which the Fiscal Agent or an affiliate receives and retains a fee for services provided to the fund, whether as a custodian, transfer agent, investment advisor or otherwise; and
- (i) any investment agreement representing general unsecured obligations of a financial institution rated A or better by any Rating Agency, by the terms of which the Fiscal Agent is permitted to withdraw all amounts invested therein in the event any such rating falls below A;
- (j) the Local Agency Investment Fund established pursuant to Section 16429.1 of the Government Code of the State of California, *provided*, *however*, that the Fiscal Agent shall be permitted to make investments and withdrawals in its own name and the Fiscal Agent may restrict investments in the such fund if necessary to keep moneys available for the purposes of the Fiscal Agent Agreement.
  - (k) the California Asset Management Program.

"<u>Principal Office</u>" means such corporate trust office of the Fiscal Agent as may be designated from time to time by written notice from the Fiscal Agent to the City, or such other office designated by the Fiscal Agent from time to time.

"Proceeds" when used with reference to the Bonds, means the face amount of the Bonds, plus any accrued interest and premium, less any original issue and/or underwriter's discount.

"Project" means those items described as the "Facilities" in the Resolution of Formation.

"Qualified Purchaser" means (a) a qualified institutional buyer, as that term is defined in Securities and Exchange Commission Rule 144A promulgated under the Securities Act of 1933, as amended and (b) an "institutional accredited investor," which consists of accredited investors as defined in subsections (a)(1), (2), (3) and (7) of Securities and Exchange Commission Rule 501 promulgated under the Securities Act of 1933, as amended.

"Qualified Reserve Account Credit Instrument" means an irrevocable standby or direct-pay letter of credit, insurance policy, or surety bond issued by a commercial bank or insurance company and deposited with the Fiscal Agent, provided that all of the following requirements are met at the time of acceptance thereof by the Fiscal Agent: (a) in the case of a commercial bank, the long-term credit rating of such bank at the time of delivery of the irrevocable standby or direct-pay letter of credit is at least "A" from S&P, or "A" from Moody's and, in the case of an insurance company, the claims paying ability of such insurance company at the time of delivery of the insurance policy or surety bond is at least "A" from S&P or "A" from Moody's or, if not rated by S&P or Moody's but is rated by A.M. Best & Company, is rated at the time of delivery in the highest rating category by A.M. Best & Company; (b) such letter of credit, insurance policy or surety bond has a term of at least 12 months; (c) such letter of credit or surety bond has a stated amount at least equal to the portion of the 2022 Reserve Requirement with respect to which funds are proposed to be released; and (d) the Fiscal Agent is authorized pursuant to the terms of such letter of credit, insurance policy or surety bond to draw thereunder an amount equal to any deficiencies which may exist from time to time in the Bond Fund for the purpose of making payments with respect to the 2022A Bonds and any 2022A Related Parity Bonds.

"<u>Rate and Method</u>" means the Rate and Method of Apportionment of Special Tax for Improvement Area No. 2 set forth in the Resolution of Formation.

"<u>Record Date</u>" means the fifteenth day of the calendar month next preceding the applicable Interest Payment Date, whether or not such day is a Business Day.

"Refunding Bonds" means bonds issued by the City for the CFD with respect to Improvement Area No. 2, the net proceeds of which are used to refund all or a portion of the then-Outstanding Bonds; provided that the principal and interest on the Refunding Bonds to their final maturity date is less than the principal and interest on the Bonds being refunded to their final maturity date, and the final maturity of the Refunding Bonds is not later than the final maturity of the Bonds being refunded.

"Regulations" means temporary and permanent regulations promulgated under the Tax Code.

"Remainder Taxes" means the Special Taxes available for disbursement pursuant to the Fiscal Agent Agreement.

"Resolution" has the meaning given that term in the recitals of the Fiscal Agent Agreement.

"Resolution of Formation" means, together, Resolution No. 8-17, adopted by the Board of Supervisors on January 24, 2017, and signed by Mayor Edwin Lee on February 3, 2017, forming the CFD, and Resolution 410-20, adopted by the Board of Supervisors on September 22, 2020, and signed by Mayor London Breed on September 25, 2020, confirming the annexation of property to the CFD as Improvement Area No. 2.

<u>Resolution of Necessity</u>" means Resolution No. 9-17 adopted by the Board of Supervisors on January 24, 2017, and signed by Mayor Edwin Lee on February 3, 2017.

"S&P" means S&P Global, a division of McGraw-Hill, and its successors and assigns.

"Special Tax Fund" means the special fund designated "Improvement Area No. 2 of the City and County of San Francisco, Community Facilities District No. 2016-1 (Treasure Island), Special Tax Fund" established and administered under the Fiscal Agent Agreement.

"Special Tax Prepayments" means the proceeds of any Special Tax prepayments received by the City, as calculated pursuant to the Rate and Method or the Act, less any administrative fees or penalties collected as part of any such prepayment.

"Special Tax Prepayments Account" means the account by that name established within the Bond Fund under the Fiscal Agent Agreement.

"Special Tax Revenues" means the proceeds of the Special Taxes received by the City, including any scheduled payments thereof and any Special Tax Prepayments, interest thereon and proceeds of the redemption or sale of property sold as a result of foreclosure of the lien of the Special Taxes to the amount of said lien and interest thereon, but shall not include any interest in excess of the interest due on the Bonds or any penalties collected in connection with any such foreclosure.

"Special Taxes" means the Facilities Special Tax levied by the Board of Supervisors within Improvement Area No. 2 under the Act, the Rate and Method, the Ordinance and the Fiscal Agent Agreement.

"Supplemental Agreement" means an agreement the execution of which is authorized by a resolution which has been duly adopted by the City under the Act and which agreement is amendatory of or supplemental to the Fiscal Agent Agreement, but only if and to the extent that such agreement is specifically authorized under the Fiscal Agent Agreement.

"<u>Tax Code</u>" means the Internal Revenue Code of 1986 as in effect on the date of issuance of the Bonds or (except as otherwise referenced in the Fiscal Agent Agreement) as it may be amended to apply to obligations issued on the date of issuance of the Bonds, together with applicable temporary and final regulations promulgated, and applicable official public guidance published, under the Tax Code.

"<u>Tax Consultant</u>" means an independent financial or tax consultant retained by the City for the purpose of computing the Special Taxes.

"Taxable Parcel Value" means the estimated market value, as of the date of the appraisal described in the Fiscal Agent Agreement and/or the date of the most recent City real property tax roll, as applicable, of a Taxable Parcel, including with respect to such Taxable Parcel the value of the then existing improvements and any facilities to be constructed or acquired with any amounts then on deposit in the Improvement Fund or with the proceeds of any proposed series of Parity Bonds, as determined by reference to (i) an appraisal with a date of value within six (6) months of the date of issuance of any proposed Parity Bonds by an MAI appraiser (the "Appraiser") selected by the City, or (ii) in the alternative, the assessed value of such Taxable Parcel as shown on the then current City real property tax roll available to the Finance Director. It is expressly acknowledged that, in determining the Taxable Parcel Value, the City may rely on an appraisal to determine the value of a Taxable Parcel and/or the most recent City real property tax roll. Neither the City nor the Finance Director shall be liable to the Owners, the Original Purchaser or any other

person or entity in respect of any appraisal provided for purposes of this definition or by reason of any exercise of discretion made by any Appraiser pursuant to this definition.

"Taxable Parcels" has the meaning given that term in the Rate and Method.

- "TIDA" means the Treasure Island Development Authority, a California nonprofit public benefit corporation.
- "2022 Reserve Fund" means the fund designated the "Improvement Area No. 2 of the City and County of San Francisco, Community Facilities District No. 2016-1 (Treasure Island), Special Tax Bonds, Reserve Fund" established and administered under the Fiscal Agent Agreement.
- "2022 Reserve Requirement" means the amount as of any date of calculation equal to the least of (a) Maximum Annual Debt Service on the 2022A Bonds and 2022A Related Parity Bonds, if any, (b) 125% of average Annual Debt Service on the 2022A Bonds and 2022A Related Parity Bonds, if any and (c) 10% of the outstanding principal of the 2022A Bonds and 2022A Related Parity Bonds, if any; provided, however:
  - (A) that with respect to the calculation of clause (c), the issue price of the 2022A Bonds or any 2022A Related Parity Bonds excluding accrued interest shall be used rather than the outstanding principal amount, if (i) the net original issue discount or premium of the 2022A Bonds or any 2022A Related Parity Bonds was less than 98% or more than 102% of the original principal amount of the 2022A Bonds or any 2022A Related Parity Bonds and (ii) using the issue price would produce a lower result than using the outstanding principal amount;
  - (B) that in no event shall the amount calculated hereunder exceed the amount on deposit in the 2022 Reserve Fund on the date of issuance of the 2022A Bonds (if they are the only Bonds covered by the 2022 Reserve Fund) or the most recently issued series of 2022A Related Parity Bonds except in connection with any increase associated with the issuance of 2022A Related Parity Bonds; and
  - (C) that in no event shall the amount required to be deposited into the 2022 Reserve Fund in connection with the issuance of a series of 2022A Related Parity Bonds exceed the maximum amount under the Tax Code that can be financed with tax-exempt bonds and invested an unrestricted yield.
- "2022A Bonds" means the Bonds so designated and authorized to be issued under the Fiscal Agent Agreement.
- "2022A Capitalized Interest Account" means the account by that name held by the Fiscal Agent and established and administered under the Fiscal Agent Agreement.
- "2022A Improvement Account" means the account within the Improvement Fund designated the "2022A Improvement Account" which fund is established pursuant to the Fiscal Agent Agreement.
- "2022A Related Parity Bonds" means any series of Parity Bonds for which (i) the Proceeds are deposited into the 2022 Reserve Fund so that the balance therein is equal to the 2022 Reserve Requirement following issuance of such Parity Bonds and (ii) the related Supplemental Agreement specifies that the 2022 Reserve Fund shall act as a reserve for the payment of the principal of, and interest and any premium on, such series of Parity Bonds.

## **Certain Provisions Relating to the Bonds**

Interest. The 2022A Bonds shall bear interest at the rates set forth above payable on the Interest Payment Dates in each year. Interest on all Bonds shall be calculated on the basis of a 360-day year composed of twelve 30-day months. Each Bond shall bear interest from the Interest Payment Date next preceding the date of authentication thereof unless (i) it is authenticated on an Interest Payment Date, in which event it shall bear interest from such date of authentication, or (ii) it is authenticated prior to an Interest Payment Date and after the close of business on the Record Date preceding such Interest Payment Date, in which event it shall bear interest from such Interest Payment Date, or (iii) it is authenticated on or before the Record Date preceding the first Interest Payment Date, in which event it shall bear interest from the Dated Date; provided, however, that if at the time of authentication of a Bond, interest is in default thereon, such Bond shall bear interest from the Interest Payment Date to which interest has previously been paid or made available for payment thereon.

Method of Payment. Interest on the Bonds (including the final interest payment upon maturity or earlier redemption), is payable on the applicable Interest Payment Date by check of the Fiscal Agent mailed by first class mail to the registered Owner thereof at such registered Owner's address as it appears on the registration books maintained by the Fiscal Agent at the close of business on the Record Date preceding the Interest Payment Date, or by wire transfer to an account located in the United States made on such Interest Payment Date upon written instructions of any Owner of \$1,000,000 or more in aggregate principal amount of Bonds delivered to the Fiscal Agent prior to the applicable Record Date, which instructions shall continue in effect until revoked in writing, or until such Bonds are transferred to a new Owner. The principal of the Bonds and any premium on the Bonds are payable in lawful money of the United States of America upon surrender of the Bonds at the Principal Office of the Fiscal Agent. All Bonds paid by the Fiscal Agent shall be canceled by the Fiscal Agent. The Fiscal Agent shall destroy the canceled Bonds and, upon request of the City, issue a certificate of destruction of such Bonds to the City.

### Transfer or Exchange of Bonds.

- (A) General. Any Bond may, in accordance with its terms, be transferred, upon the books required to be kept under the provisions of the Fiscal Agent Agreement by the person in whose name it is registered, in person or by such person's duly authorized attorney, upon surrender of such Bond for cancellation, accompanied by delivery of a duly written instrument of transfer in a form acceptable to the Fiscal Agent. Bonds may be exchanged at the Principal Office of the Fiscal Agent solely for a like aggregate principal amount of Bonds of authorized denominations and of the same maturity. The cost for any services rendered or any expenses incurred by the Fiscal Agent in connection with any such transfer or exchange shall be paid by the City. The Fiscal Agent shall collect from the Owner requesting such transfer or exchange any tax or other governmental charge required to be paid with respect to such transfer or exchange. Whenever any Bond or Bonds shall be surrendered for transfer or exchange, the City shall execute and the Fiscal Agent shall authenticate and deliver a new Bond or Bonds, for a like aggregate principal amount. No transfers or exchanges of Bonds shall be required to be made (i) fifteen days prior to the date established by the Fiscal Agent for selection of Bonds for redemption or (ii) with respect to a Bond after such Bond has been selected for redemption; or (iii) between a Record Date and the succeeding Interest Payment Date.
- (B) Additional Transfer Restrictions Applicable to the 2022A Bonds. No transfer, sale or other disposition of any 2022A Bond, or any beneficial interest therein, may be made except to an entity that is a Qualified Purchaser that is purchasing such 2022A Bond for its own account for investment purposes and not with a view to distributing such 2022A Bond. Each transferee of a 2022A Bond, or any beneficial interest therein, shall be deemed to have acknowledged, represented, warranted and agreed with and to the

City, the Participating Underwriter and the Fiscal Agent that (i) such transferee is a Qualified Purchaser that is purchasing such 2022A Bond for its own account for investment purposes and not with a view to distributing such 2022A Bond in violation of the Securities Act of 1933 or other applicable securities laws, (ii) the 2022A Bonds are payable from Special Tax Revenues and such other funds described in the Fiscal Agent Agreement, (iii) the 2022A Bonds, or any beneficial interest therein, may only be transferred to a Qualified Purchaser and (iv) the City, the Participating Underwriter and the Fiscal Agent and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations, warranties and agreements. Each 2022A Bond shall bear a legend describing or referencing the foregoing restrictions on transferability.

Neither the Participating Underwriter nor any Owner or Beneficial Owner of the 2022A Bonds shall deposit the 2022A Bonds in any trust or account under its control and sell any shares, participatory interest or certificates in such trust and account, and neither the Participating Underwriter nor any Owner or Beneficial Owner shall deposit the 2022A Bonds in any trust or account under its control the majority of the assets of which constitute the 2022A Bonds, and sell shares, participatory interest or certificates in such trust or account except to Qualified Purchasers.

Each entity that is or that becomes a Beneficial Owner of a 2022A Bond shall be deemed by the acceptance or acquisition of such beneficial ownership interest to have agreed to be bound by the provisions of the Fiscal Agent Agreement. In the event that a holder of the 2022A Bonds makes an assignment of its beneficial ownership interest in the 2022A Bonds, the assignor will notify the assignee of the restrictions on purchase and transfer described herein. Any transfer of a 2022A Bond to any entity that is not a Qualified Purchaser shall be deemed null and void.

Bond Register. The Fiscal Agent will keep, or cause to be kept, at its Principal Office sufficient books for the registration and transfer of the Bonds which books shall show the series number, date, amount, rate of interest and last known owner of each Bond and shall at all times be open to inspection by the City during regular business hours upon reasonable notice; and, upon presentation for such purpose, the Fiscal Agent shall, under such reasonable regulations as it may prescribe, register or transfer or cause to be registered or transferred, on said books, the ownership of the Bonds as provided in the Fiscal Agent Agreement. The City and the Fiscal Agent will treat the Owner of any Bond whose name appears on the Bond register as the absolute Owner of such Bond for any and all purposes, and the City and the Fiscal Agent shall not be affected by any notice to the contrary. The City and the Fiscal Agent may rely on the address of the Owner as it appears in the Bond register for any and all purposes.

## **Certain Provisions Relating to Security for the Bonds**

Pledge of Special Tax Revenues. The Bonds shall be secured by a first pledge (which pledge shall be effected in the manner and to the extent in the Fiscal Agent Agreement) of all of the Special Tax Revenues and all moneys deposited in the Bond Fund (including the Special Tax Prepayments Account), and, until disbursed as provided in the Fiscal Agent Agreement, in the Special Tax Fund. The Special Tax Revenues and all moneys deposited into such funds (except as otherwise provided in the Fiscal Agent Agreement) are by the Fiscal Agent Agreement dedicated to the payment of the principal of, and interest and any premium on, the Bonds as provided in the Fiscal Agent Agreement and in the Act until all of the Bonds have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose under the provisions of the Fiscal Agent Agreement relating to discharge of the Bonds.

The 2022A Bonds and all 2022A Related Parity Bonds shall be secured by a first pledge (which pledge shall be effected in the manner and to the extent herein provided) of all moneys deposited in the 2022 Reserve Fund. The moneys in the 2022 Reserve Fund (except as otherwise provided herein) are

hereby dedicated to the payment of the principal of, and interest and any premium on, the 2022A Bonds and all 2022A Related Parity Bonds as provided herein and in the Act until all of the 2022A Bonds and all 2022A Related Parity Bonds have been paid and retired or until moneys or Federal Securities have been set aside irrevocably for that purpose under Section 9.03 of the Fiscal Agent Agreement.

The 2022A Bonds are secured by a first pledge (which pledge shall be effected in the manner and to the extent herein provided) of moneys in the 2022A Capitalized Interest Account.

Amounts in the Improvement Fund (and the accounts therein), the Administrative Expense Fund and the Costs of Issuance Fund are not pledged to the repayment of the Bonds. The Project is not pledged to the repayment of the Bonds, nor are the proceeds of any condemnation or insurance award received by the City with respect to the Project.

**Limited Obligation**. All obligations of the City under the Fiscal Agent Agreement and the Bonds shall not be general obligations of the City, but shall be limited obligations, payable solely from the Special Tax Revenues and the funds pledged therefore under the Fiscal Agent Agreement. Neither the faith and credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

**No Acceleration**. The principal of the Bonds is not subject to acceleration.

Validity of Bonds. The validity of the authorization and issuance of the Bonds shall not be dependent upon the completion of the acquisition of the Project or upon the performance by any person of his obligation with respect to the Project.

**Parity Bonds**. In addition to the 2022A Bonds, the City may issue Bonds as Parity Bonds in such principal amount as shall be determined by the City, under a Supplemental Agreement entered into by the City and the Fiscal Agent. Any such Parity Bonds shall constitute Bonds under the Fiscal Agent Agreement, and, to the extent provided therein, shall be secured by a lien on the Special Tax Revenues and funds pledged for the payment of the Bonds under the Fiscal Agent Agreement on a parity with all other Bonds Outstanding under the Fiscal Agent Agreement. The City may only issue such Parity Bonds subject to the following specific conditions precedent:

- (A) <u>Compliance</u>. Following issuance of the Parity Bonds, the City shall be in compliance with all covenants set forth in the Fiscal Agent Agreement and all Supplemental Agreements, and issuance of the Parity Bonds shall not cause the City to exceed the indebtedness limit of Improvement Area No. 2.
- **(B)** Same Payment Dates. The Supplemental Agreement providing for the issuance of such Parity Bonds shall provide that interest thereon shall be payable on the Interest Payment Dates, and principal thereof shall be payable on September 1 (provided that there shall be no requirement that any Parity Bonds pay interest on a current basis).
- (C) <u>Debt Service Reserve Fund</u>. The Supplemental Agreement providing for issuance of the Parity Bonds shall provide for (i) a deposit to the 2022 Reserve Fund in an amount necessary such that the amount deposited therein shall equal the 2022 Reserve Requirement following issuance of the Parity Bonds, (ii) a deposit to a reserve account for the Parity Bonds (and such other series of Parity Bonds identified by the City) in an amount defined in such Supplemental Agreement, as long as such Supplemental Agreement expressly declares that the Owners of such Parity Bonds will have no interest in or claim to the 2022 Reserve Fund and that the Owners of the Bonds covered by the 2022 Reserve Fund will have no interest in or claim to such other reserve

account or (iii) no deposit to either the 2022 Reserve Fund or another reserve account as long as such Supplemental Agreement expressly declares that the Owners of such Parity Bonds will have no interest in or claim to the 2022 Reserve Fund or any other reserve account. The Supplemental Agreement may provide that the City may satisfy the reserve requirement for a series of Parity Bonds by the deposit into the reserve account established pursuant to such Supplemental Agreement of an irrevocable standby or direct-pay letter of credit, insurance policy, or surety bond issued by a commercial bank or insurance company as described in the Supplemental Agreement.

of: (i) the aggregate principal amount of all Bonds then Outstanding, plus (ii) the aggregate principal amount of the series of Parity Bonds proposed to be issued, plus (iii) the aggregate principal amount of any fixed assessment liens on the Taxable Parcels in Improvement Area No. 2, plus (iv) a portion of the aggregate principal amount of any and all other community facilities district bonds then outstanding and payable at least partially from special taxes to be levied on Taxable Parcels within Improvement Area No. 2 (the "Other District Bonds") equal to the aggregate outstanding principal amount of the Other District Bonds multiplied by a fraction, the numerator of which is the amount of special taxes levied for the Other District Bonds on Taxable Parcels within Improvement Area No. 2, and the denominator of which is the total amount of special taxes levied for the Other District Bonds on all parcels of land against which the special taxes are levied to pay the Other District Bonds, based upon information from the most recent available Fiscal Year.

## **(E)** Coverage. An Independent Financial Consultant shall certify:

(i) For each Fiscal Year after issuance of the Parity Bonds, the maximum amount of the Special Taxes that may be levied on the Qualifying Taxable Parcels for such Fiscal Year under the Ordinance, the Agreement and any Supplemental Agreement less estimated Administrative Expenses for each respective Fiscal Year, will be at least 110% of the total Annual Debt Service of the then Outstanding Bonds and the proposed Parity Bonds for each Bond Year that commences in each such Fiscal Year.

For purposes of this subsection (E)(i), "Qualifying Taxable Parcel" means, as of the date of the Officer's Certificate required by subsection (F), a Taxable Parcel that (i) is not delinquent in the payment of Special Taxes and (ii) has a Taxable Parcel Value that is at least two (2) times the sum of: (w) the portion of the aggregate principal amount of all Bonds then Outstanding that is allocable to such Taxable Parcel, plus (x) the portion of the aggregate principal amount of the series of Parity Bonds proposed to be issued that is allocable to such Taxable Parcel, plus (y) the aggregate principal amount of any fixed assessment liens on such Taxable Parcel, plus (z) the portion of the applicable principal amount of any and all Other District Bonds that is allocable to such Taxable Parcel. For purposes of the definition of Qualifying Taxable Parcel, the portion of the aggregate principal amount of any Bonds, Parity Bonds or Other District Bonds allocable to each Qualifying Taxable Parcel shall be an amount equal to the aggregate principal amount of such Bonds, proposed Parity Bonds or Other District Bonds multiplied by a fraction, the numerator of which is the maximum amount of special taxes that could be levied on such Taxable Parcel to pay for the Bonds, proposed Parity Bonds or Other District Bonds in the next Fiscal Year that begins after issuance of the proposed Parity Bonds and based on the assumptions that (A) the proposed Parity Bonds have been issued, (B) the special taxes will be levied to pay debt service on the proposed Parity Bonds, (C) the special taxes will be levied in the next Fiscal Year based on Expected Land Uses (as defined in the Rate and Method) on the date that the City Council approves the issuance of the proposed Parity Bonds or such other date prior to the issuance of the Parity Bonds selected by the Finance

Director and the assumption that the property constitutes Developed Property (as defined in the Rate and Method) and (D) there is no capitalized interest, and the denominator of which is the total of the maximum amount of special taxes that could be levied on all Taxable Parcels in Improvement Area No. 2 or other district to pay for the Bonds, Parity Bonds or Other District Bonds in such fiscal year and based on such assumptions.

(ii) In the event Special Taxes are prepaid under the Rate and Method and applied in accordance with the Rate and Method and the Agreement, the Special Taxes that may be levied for each Fiscal Year after the prepayment under the Ordinance, the Agreement and any Supplemental Agreement less estimated Administrative Expenses for each respective Fiscal Year will be at least 110% of the Annual Debt Service payable with respect to the remaining Outstanding Bonds and the proposed Parity Bonds for each Bond Year that commences in each such Fiscal Year.

For the purpose of calculating the Special Taxes that may be levied for each Fiscal Year after issuance of the Parity Bonds under this subsection (E)(ii), the City shall not include the Special Taxes that may be levied on any parcel of Taxable Property that is delinquent in the payment of Special Taxes on the date of the Officer's Certificate required by subsection (F).

(F) <u>Certificates</u>. The City shall deliver to the Fiscal Agent an Officer's Certificate certifying that the conditions precedent to the issuance of such Parity Bonds set forth in paragraphs (A), (B), (C), (D), and (E) above have been satisfied.

Notwithstanding the foregoing, the City may issue Refunding Bonds as Parity Bonds without the need to satisfy the requirements of subsections (D) or (E) above, and, in connection therewith, the Officer's Certificate in subsection (F) above need not make reference to said subsections (D) and (E).

Nothing in the Fiscal Agent Agreement shall prohibit the City from issuing any other bonds or otherwise incurring debt secured by a pledge of the Special Tax Revenues subordinate to the pledge thereof under the Fiscal Agent Agreement.

# **Certain Funds and Accounts**

#### 2022 Reserve Fund.

Establishment of 2022 Reserve Fund. The 2022 Reserve Fund is established under the Indenture as a separate fund to be held by the Fiscal Agent to the credit of which a deposit shall be made as required thereunder, which deposit, as of the Closing Date, is equal to the initial 2022 Reserve Requirement with respect to the 2022A Bonds, and deposits shall be made as described in paragraph (C) of the section entitled "Parity Bonds" above and in the section entitled "Special Tax Fund." Moneys in the 2022 Reserve Fund shall be held by the Fiscal Agent for the benefit of the Owners of the 2022A Bonds and any 2022A Related Parity Bonds as a reserve for the payment of the principal of, and interest and any premium on, the 2022A Bonds and any 2022 Related Parity Bonds and shall be subject to a lien in favor of the Owners of the 2022A Bonds and any 2022A Related Parity Bonds.

<u>Use of 2022 Reserve Fund</u>. Except as otherwise provided in the provisions of the Fiscal Agent Agreement relating to the 2022 Reserve Fund, all amounts deposited in the 2022 Reserve Fund shall be

used and withdrawn by the Fiscal Agent solely for the purpose of making transfers to the Bond Fund in the event of any deficiency at any time in the Bond Fund of the amount then required for payment of the principal of, and interest and any premium on, the 2022A Bonds and any 2022A Related Parity Bonds or, in accordance with the provisions of the Fiscal Agent Agreement relating to the 2022 Reserve Fund, for the purpose of redeeming 2022A Bonds and any 2022A Related Parity Bonds from the Bond Fund. Whenever a transfer is made from the 2022 Reserve Fund to the Bond Fund due to a deficiency in the Bond Fund for payment of the principal of, and interest and any premium on, the 2022A Bonds and any 2022A Related Parity Bonds, the Fiscal Agent shall provide written notice thereof to the Finance Director, specifying the amount withdrawn.

Transfer of Excess of Reserve Requirement. Whenever, on or before any Interest Payment Date, or on any other date at the request of the Finance Director, the amount in the 2022 Reserve Fund exceeds the 2022 Reserve Requirement, the Fiscal Agent shall provide written notice to the Finance Director of the amount of the excess and shall transfer an amount equal to the excess from the 2022 Reserve Fund to (i) the Improvement Fund, to be used to pay for Project costs, and (ii) after the Improvement Fund is no longer open, the Bond Fund, to be used to pay interest on the 2022A Bonds and any 2022A Related Parity Bonds on the next Interest Payment Date.

<u>Transfer for Rebate Purposes</u>. Amounts in the 2022 Reserve Fund shall be withdrawn for purposes of making rebate payments to the federal government, upon receipt by the Fiscal Agent of an Officer's Certificate specifying the amount to be withdrawn and to the effect that such amount is needed for rebate purposes; *provided, however*, that no amounts in the 2022 Reserve Fund shall be used for rebate unless the amount in the 2022 Reserve Fund following such withdrawal equals the 2022 Reserve Requirement.

Transfer When Balance Exceeds Outstanding Bonds. Whenever the balance in the 2022 Reserve Fund exceeds the amount required to redeem or pay the Outstanding 2022A Bonds and any 2022A Related Parity Bonds, including interest accrued to the date of payment or redemption and premium, if any, due upon redemption, the Fiscal Agent shall, upon the written request of the Finance Director, transfer any cash or Permitted Investments in the 2022Reserve Fund to the Bond Fund to be applied, on the redemption date to the payment and redemption, in accordance with the Fiscal Agent Agreement and the provisions of the Supplemental Agreement related to the 2022A Related Parity Bonds, as applicable, of all of the Outstanding 2022A Bonds and Outstanding 2022A Related Parity Bonds. In the event that the amount so transferred from the 2022 Reserve Fund to the Bond Fund exceeds the amount required to pay and redeem the Outstanding 2022A Bonds and Outstanding 2022A Related Parity Bonds, the balance in the 2022 Reserve Fund shall be transferred to the Finance Director to be used by the City for any lawful purpose.

No amounts shall be transferred from the 2022 Reserve Fund until after: (i) the calculation of any rebate amounts due to the federal government and withdrawal of any such amount for purposes of making such payment to the federal government; and (ii) payment of any fees and expenses due to the Fiscal Agent.

Transfer Upon Special Tax Prepayment. Whenever Special Taxes are prepaid and 2022A Bonds and 2022A Related Parity Bonds are to be redeemed with the proceeds of such prepayment, pursuant to the Fiscal Agent Agreement or a Supplemental Agreement related to any 2022A Related Parity Bonds, any resulting reduction in the 2022 Reserve Requirement shall be transferred on the Business Day prior to the redemption date by the Fiscal Agent to the Bond Fund to be applied to the redemption of the 2022A Bonds pursuant to the Fiscal Agent Agreement or a Supplemental Agreement related to any 2022A Related Parity Bonds. The Finance Director shall deliver to the Fiscal Agent an Officer's Certificate specifying any amount to be so transferred, and the Fiscal Agent may rely on any such Officer's Certificate.

<u>Investment</u>. Moneys in the 2022 Reserve Fund shall be invested by Fiscal Agent under the Fiscal Agent Agreement.

Qualified Reserve Account Credit Instruments. The City shall have the right at any time to direct the Fiscal Agent to release funds from the 2022 Reserve Fund, in whole or in part, by tendering to the Fiscal Agent: (i) a Qualified Reserve Account Credit Instrument, and (ii) an opinion of Bond Counsel stating that neither the release of such funds nor the acceptance of such Qualified Reserve Account Credit Instrument will cause interest on the 2022A Bonds or any 2022A Related Parity Bonds the interest on which is excluded from gross income of the owners thereof for federal income tax purposes to become includable in gross income for purposes of federal income taxation. Upon tender of such items to the Fiscal Agent, and upon delivery by the City to the Fiscal Agent of a written calculation of the amount permitted to be released from the Reserve Fund (upon which calculation the Fiscal Agent may conclusively rely), the Fiscal Agent shall transfer such funds from the 2022 Reserve Fund to the Improvement Fund to be used for the purposes thereof. Upon the scheduled expiration of any Qualified Reserve Account Credit Instrument, the City shall either (i) replace such Qualified Reserve Account Credit Instrument with a new Qualified Reserve Account Credit Instrument, or (ii) deposit or cause to be deposited with the Fiscal Agent an amount of funds equal to the 2022 Reserve Requirement, to be derived from the first available Special Tax Revenues. If the 2022 Reserve Requirement is being maintained partially in cash and partially with a Qualified Reserve Account Credit Instrument, the cash shall be first used to meet any deficiency which may exist from time to time in the Bond Fund with respect to the 2022A Bonds and any 2022A Related Parity Bonds. If the 2022 Reserve Requirement is being maintained with two or more Qualified Reserve Account Credit Instruments, any draw to meet a deficiency which may exist from time to time in the Bond Fund with respect to the 2022A Bonds and any 2022A Related Parity Bonds shall be pro-rata with respect to each such instrument.

In the event that a Qualified Reserve Account Credit Instrument is available to be drawn upon for only one or more particular series of Bonds, a separate subaccount in the 2022 Reserve Fund may be established for such series, and the calculation of the 2022 Reserve Requirement with respect to any 2022A Related Parity Bonds shall exclude the debt service on such issue of 2022A Related Parity Bonds.

The City will have no obligation to replace a Qualified Reserve Account Credit Instrument or to fund the 2022 Reserve Fund with cash if, at any time that the 2022A Bonds are Outstanding, the Qualified Reserve Account Credit Instrument (or its provider) is downgraded or the provider becomes insolvent, if there is an unscheduled termination of the Qualified Reserve Account or if for any reason insufficient amounts are available to be drawn on under the Qualified Reserve Account Credit Instrument; provided, however, that the City shall reimburse the provider, in accordance with the terms of the Qualified Reserve Account Credit Instrument, for any draws made thereon. The City and the Fiscal Agent shall comply with the terms of the Qualified Reserve Account Credit Instrument as shall be required to receive payments thereunder in the event and to the extent required under the Fiscal Agent Agreement.

#### Bond Fund.

<u>Establishment of Bond Fund</u>. The Bond Fund is established pursuant to the Fiscal Agent Agreement as a separate fund to be held by the Fiscal Agent to the credit of which deposits shall be made as required by the Fiscal Agent Agreement. Moneys in the Bond Fund shall be held by the Fiscal Agent for the benefit of the City and the Owners of the Bonds, and shall be disbursed for the payment of the principal of, and interest and any premium on, the Bonds as provided below.

Within the Bond Fund there is hereby established a separate account designated as the "2022A Capitalized Interest Account" to be held in trust by the Fiscal Agent for the benefit of the City and the Owners of the Bonds into which shall be deposited the amount specified pursuant to the Fiscal Agent Agreement. Amounts on deposit in the 2022A Capitalized Interest Account shall be used and withdrawn by the Fiscal Agent solely for the payment of interest on the 2022A Bonds. When the amount in the 2022A Capitalized Interest Account is fully expended for the payment of interest, the account shall be closed.

The Fiscal Agent may establish a "Special Tax Prepayments Account" in the circumstances described in the Fiscal Agent Agreement.

<u>Disbursements</u>. At least 10 Business Days before each Interest Payment Date or redemption date, the Fiscal Agent shall notify the Finance Director in writing as to the principal and premium, if any, and interest due on the Bonds on the next Interest Payment Date or redemption date (whether as a result of scheduled principal of and interest on the Bonds, optional redemption of the Bonds or a mandatory sinking fund redemption). On each Interest Payment Date or redemption date, the Fiscal Agent shall withdraw from the Bond Fund and pay to the Owners of the Bonds the principal of, and interest and any premium, due and payable on such Interest Payment Date or redemption date on the Bonds.

At least 5 Business Days prior to each Interest Payment Date, the Fiscal Agent shall determine if the amounts then on deposit in the Bond Fund are sufficient to pay the Debt Service due on the Bonds on the next Interest Payment Date. In the event that amounts in the Bond Fund are insufficient for such purpose, the Fiscal Agent promptly shall notify the Finance Director by telephone (and confirm in writing) of the amount of the insufficiency.

In the event that amounts in the Bond Fund are insufficient for the purpose set forth in the preceding paragraph with respect to any Interest Payment Date, the Fiscal Agent shall do the following:

- (i) Withdraw from the 2022 Reserve Fund, in accordance with the provisions of the Fiscal Agent Agreement, to the extent of any funds (including the process of any Qualified Reserve Account Credit Instrument held therein) or Permitted Investments therein, amounts to cover the amount of such Bond Fund insufficiency related to the 2022A Bonds and any 2022A Related Parity Bonds. Amounts so withdrawn from the 2022 Reserve Fund shall be deposited in the Bond Fund.
- (ii) Withdraw from the reserve funds, if any, established under a Supplemental Agreement related to Parity Bonds that are not 2022A Related Parity Bonds, to the extent of any funds or Permitted Investments therein, amounts to cover the amount of such Bond Fund insufficiency related to such Parity Bonds. Amounts so withdrawn from any such reserve fund shall be deposited in the Bond Fund.

If, after the foregoing transfers, there are insufficient funds in the Bond Fund to make the payments provided for in the Fiscal Agent Agreement, the Fiscal Agent shall apply the available funds first to the payment of interest on the Bonds, then to the payment of principal due on the Bonds other than by reason of sinking payments, if any, and then to payment of principal due on the Bonds by reason of sinking payments.

Disbursements from the Special Tax Prepayments Account. Moneys in the Special Tax Prepayments Account shall be transferred by the Fiscal Agent to the Bond Fund on the next date for which notice of redemption of Bonds can timely be given, under the Fiscal Agent Agreement, and notice to the Fiscal Agent can timely be given under the Fiscal Agent Agreement and shall be used (together with any amounts transferred from the 2022 Reserve Fund and any reserve account for Parity Bonds that are not 2022A Related Parity Bonds to redeem Bonds on the redemption date selected in accordance with the Fiscal Agent Agreement. Deficiency. If at any time it appears to the Fiscal Agent that there is a danger of deficiency in the Bond Fund and that the Fiscal Agent may be unable to pay Debt Service on the Bonds in a timely manner, the Fiscal Agent shall report to the Finance Director such fact. The City covenants to increase the levy of the Special Taxes in the next Fiscal Year (subject to the maximum amount authorized by the Resolution of Formation) in accordance with the procedures set forth in the Act for the purpose of curing Bond Fund deficiencies.

Excess. Any excess moneys remaining in the Bond Fund, following the payment of Debt Service on the Bonds on any September 1 (not including moneys in the 2022A Capitalized Interest Account or a similar account established for a series of Parity Bonds), shall be transferred to the Special Tax Fund.

## **Special Tax Fund**

Establishment of Special Tax Fund. The Special Tax Fund is established as a separate fund to be held by the Fiscal Agent, to the credit of which the Fiscal Agent shall deposit amounts received from or on behalf of the City consisting of Special Tax Revenues and amounts transferred from the Administrative Expense Fund and the Bond Fund. The City shall promptly remit any Special Tax Revenues received by it to the Fiscal Agent for deposit by the Fiscal Agent to the Special Tax Fund.

Notwithstanding the foregoing,

- (i) Special Tax Revenues in an amount not to exceed the amount included in the Special Tax levy for such Fiscal Year for Administrative Expenses shall be separately identified by the Finance Director and shall be deposited by the Fiscal Agent in the Administrative Expense Fund;
- (ii) any Special Tax Revenues constituting the collection of delinquencies in payment of Special Taxes shall be separately identified by the Finance Director and shall be disposed of by the Fiscal Agent first, for transfer to the Bond Fund to pay any past due Debt Service on the Bonds; second, without preference or priority, for transfer to the 2022 Reserve Fund to the extent needed to increase the amount then on deposit in the 2022 Reserve Fund up to the then 2022 Reserve Requirement and for transfer to the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds to the extent needed to increase the amount then on deposit therein to the required level; and third, to be held in the Special Tax Fund for use as described in the Fiscal Agent Agreement; and
- (iii) any proceeds of Special Tax Prepayments shall be separately identified by the Finance Director and shall be deposited by the Fiscal Agent as follows (as directed in writing by the Finance Director): (a) that portion of any Special Tax Prepayment constituting a prepayment of construction costs (which otherwise could have been included in the proceeds of Parity Bonds) shall be deposited by the Fiscal Agent to the Improvement Fund and (b) the remaining Special Tax Prepayment shall be deposited by the Fiscal Agent in the Special Tax Prepayments Account established pursuant to the Fiscal Agent Agreement.

<u>Disbursements</u>. At least 7 Business Days prior to each Interest Payment Date or redemption date, the Fiscal Agent shall withdraw from the Special Tax Fund and transfer the following amounts in the following order of priority:

- (i) to the Bond Fund an amount, taking into account any amounts then on deposit in the Bond Fund and any expected transfers from the Improvement Fund, the 2022 Reserve Fund, any reserve account for Parity Bonds that are not 2022A Related Parity Bonds, the 2022A Capitalized Interest Account, a capitalized interest account established for any series of Parity Bonds and the Special Tax Prepayments Account to the Bond Fund such that the amount in the Bond Fund equals the principal (including any sinking payment), premium, if any, and interest due on the Bonds on such Interest Payment Date or redemption date and any past due principal or interest on the Bonds not theretofore paid from a transfer described in the Fiscal Agent Agreement,
- (ii) without preference or priority (a) to the 2022 Reserve Fund an amount, taking into account amounts then on deposit in the 2022 Reserve Fund, such that the amount in the 2022 Reserve Fund is equal to the 2022 Reserve Requirement, and (b) to the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds, taking into account amounts then on deposit in such reserve account, such that the

amount in such reserve account is equal to the amount required to be on deposit therein (and in the event that amounts in the Special Tax Fund are not sufficient for the purposes of this paragraph, such amounts shall be applied to the 2022 Reserve Fund and any other reserve accounts ratably based on the then Outstanding principal amount of the Bonds), and

(iii) on each October 1, beginning on October 1, 2023, all of the moneys remaining in the Special Tax Fund, to the extent that they are not needed to pay for Administrative Expenses, shall be transferred to the Finance Director for deposit in accordance with the DDA and the Development Agreement.

## **Administrative Expense Fund.**

<u>Establishment of Administrative Expense Fund</u>. The Administrative Expense Fund is established as a separate fund to be held by the Fiscal Agent, to the credit of which deposits shall be made as required by the Fiscal Agent Agreement. Moneys in the Administrative Expense Fund shall be held by the Fiscal Agent for the benefit of the City, and shall be disbursed as provided below.

<u>Disbursement</u>. Amounts in the Administrative Expense Fund shall be withdrawn by the Fiscal Agent and paid to the City or its order upon receipt by the Fiscal Agent of an Officer's Certificate, stating the amount to be withdrawn, that such amount is to be used to pay an Administrative Expense or a Cost of Issuance and the nature of such Administrative Expense or such Cost of Issuance.

Annually, on the last day of each Fiscal Year, the Fiscal Agent shall withdraw from the Administrative Expense Fund and transfer to the Special Tax Fund any amount in excess of that which is needed to pay any Administrative Expenses incurred but not yet paid, and which are not otherwise encumbered, as identified by the Finance Director in an Officer's Certificate.

# Improvement Fund.

Establishment of Improvement Fund. The Improvement Fund is established as a separate fund to be held by the Fiscal Agent, and within the Improvement Fund is hereby established a separate account to be designated the "2022A Improvement Account". Moneys shall be credited to the 2022A Improvement Account as required by Sections 4.01, 4.02(D), and 4.05(A) of the Fiscal Agent Agreement.

The City may direct the Fiscal Agent to establish additional accounts within the Improvement Fund pursuant to a Supplemental Agreement.

Moneys in the Improvement Fund shall be disbursed, except as otherwise provided in the following subsections of this section, for the payment or reimbursement of costs of the Project.

<u>Procedure for Disbursement</u>. Disbursements from the Improvement Fund shall be made by the Fiscal Agent upon receipt of an Officer's Certificate substantially in the form attached to the Fiscal Agent Agreement which shall:

- (i) set forth the amount required to be disbursed, the purpose for which the disbursement is to be made (which shall be for payment of a Project cost or to reimburse expenditures of the City or any other party for Project costs previously paid), the account from which the disbursement shall be made, and the person to which the disbursement is to be paid; and
- (ii) certify that the disbursements described in the certificate are properly chargeable to the Improvement Fund; and

(iii) certify that no portion of the amount then being requested to be disbursed was set forth in any Officers Certificate previously filed requesting disbursement.

Each such requisition shall be sufficient evidence to the Fiscal Agent of the facts stated therein and the Fiscal Agent shall have no duty to confirm the accuracy of such facts.

<u>Closing of Fund</u>. When the City believes that the Project has been completed, it shall provide a written notice to the Developer that the City believes the Project has been completed and that the Improvement Fund should be closed. The Developer shall have 30 days after receipt of such notice to dispute the City's finding or to concur that the Project is complete. If the Developer concurs that the Project is complete, or fails to respond to the notice by the end of the 30-day period, the City may file an Officer's Certificate directing the Fiscal Agent to close the Improvement Fund.

Upon the filing of an Officer's Certificate stating that the Project has been completed and that all costs of the Project have been paid or are not required to be paid from the Improvement Fund, the Fiscal Agent shall transfer the amount, if any, remaining in the Improvement Fund to the Bond Fund for application to Debt Service payments due on the next succeeding Interest Payment Date and the Improvement Fund shall be closed. Moneys transferred from the Improvement Fund to the Bond Fund shall be used to pay Debt Service on the Bonds in the manner specified by the City in an Officer's Certificate.

# **Certain Covenants**

**Collection of Special Tax Revenues**. The City shall comply with all requirements of the Act so as to assure the timely collection of Special Tax Revenues, including without limitation, the enforcement of delinquent Special Taxes.

Processing. On or within 5 Business Days of each June 1, the Fiscal Agent shall provide the Finance Director with a notice stating (i) the amount then on deposit in the Bond Fund (including the 2022A Capitalized Interest Account and the capitalized interest account for any Parity Bonds), the 2022 Reserve Fund and any reserve account for Parity Bonds that are not 2022A Related Parity Bonds that is held by the Fiscal Agent, and (ii) if the amount in the 2022 Reserve Fund is less than the 2022 Reserve Requirement or the amount in such other reserve account held by the Fiscal Agent is less than its required amount, informing the City that replenishment of the 2022 Reserve Fund or reserve account is necessary. The receipt of or failure to receive such notice by the Finance Director shall in no way affect the obligations of the Finance Director under the following two paragraphs and the Fiscal Agent shall not be liable for failure to provide such notices to the Finance Director. Upon receipt of such notice, the Finance Director shall communicate with the Auditor to ascertain the relevant parcels on which the Special Taxes are to be levied, taking into account any parcel splits or combinations during the preceding and then current year.

<u>Levy</u>. The Finance Director shall effect the levy of the Special Taxes each Fiscal Year in accordance with the Ordinance by each August 1 that the Bonds are outstanding, or otherwise such that the computation of the levy is complete before the final date on which Auditor will accept the transmission of the Special Tax amounts for the parcels within the Improvement Area No. 2 for inclusion on the next real property tax roll. Upon the completion of the computation of the amounts of the levy, the Finance Director shall prepare or cause to be prepared, and shall transmit to the Auditor, such data as the Auditor requires to include the levy of the Special Taxes on the next real property tax roll.

<u>Computation</u>. The Finance Director shall fix and levy the amount of Special Taxes within the Improvement Area No. 2 required to pay the following amounts, taking into account the balances in the applicable funds established under the Fiscal Agent Agreement: (i) the principal of and interest on any

outstanding Bonds of the CFD with respect to Improvement Area No. 2 becoming due and payable during the ensuing calendar year, (ii) any necessary replenishment or expenditure of the 2022 Reserve Fund and any other reserve account for Parity Bonds that are not 2022A Related Parity Bonds to the extent such replenishment has not been included in the computation of the Special Taxes in a previous Fiscal Year, (iii) the Administrative Expenses, including amounts necessary to discharge any rebate obligation, during such year, (iv) an amount to cure delinquencies in the payment of principal or interest on Bonds that occurred in the previous Fiscal Year, and (v) any Project costs to be paid from Special Taxes. Nothing in this Section is intended to limit the amount of Special Taxes to be levied by the City to the extent that a higher amount is required to be levied by the DDA and the Development Agreement.

<u>Collection</u>. Except as set forth in the Ordinance, Special Taxes shall be payable and be collected in the same manner and at the same time and in the same installment as the general taxes on real property are payable, and have the same priority, become delinquent at the same time and in the same proportionate amounts and bear the same proportionate penalties and interest after delinquency as do the ad valorem taxes on real property.

Covenant to Foreclose. Under the Act, the City covenants under the Fiscal Agent Agreement with and for the benefit of the Owners of the Bonds that it will order, and cause to be commenced as provided in the Fiscal Agent Agreement, and thereafter diligently prosecute to judgment (unless such delinquency is theretofore brought current), an action in the superior court to foreclose the lien of any Special Tax or installment thereof not paid when due as provided in the following two paragraphs. The Finance Director shall notify the City Attorney of any such delinquency of which the Finance Director is aware, and the City Attorney shall commence, or cause to be commenced, such proceedings.

On or about June 30 of each Fiscal Year, the Finance Director shall compare the amount of Special Taxes theretofore levied in Improvement Area No. 2 to the amount of Special Tax Revenues theretofore received by the City, and:

- (A) <u>Individual Delinquencies</u>. If the Finance Director determines that any single parcel subject to the Special Tax in Improvement Area No. 2 is delinquent in the payment of two installments of Special Taxes for Developed Property consisting of a Residential Unit and one installment for all other Taxable Parcels, then the Finance Director shall send or cause to be sent a notice of delinquency (and a demand for immediate payment thereof) to the property owner within 45 days of such determination, and (if the delinquency remains uncured) foreclosure proceedings shall be commenced by the City within 90 days of such determination. Notwithstanding the foregoing, the Finance Director may defer any such actions with respect to a delinquent parcel if (1) Improvement Area No. 2 is then participating in the Alternative Method of Distribution of Tax Levies and Collections described in Revenue & Taxation Code Section 4701 et seq., or an equivalent procedure, (2) the amount in the 2022 Reserve Fund is at least equal to the 2022 Reserve Requirement and (3) the amount in the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds is at least equal to the required amount.
- (B) <u>Aggregate Delinquencies</u>. If the Finance Director determines that the total amount of delinquent Special Tax for the prior Fiscal Year for the entire Improvement Area No. 2, (including the total of delinquencies under paragraph (A) above), exceeds 5% of the total Special Tax due and payable for the prior Fiscal Year determined by reference to the latest available secured property tax roll of the City, the Finance Director shall notify or cause to be notified property owners who are then delinquent in the payment of Special Taxes (and demand immediate payment of the delinquency) within 45 days of such determination, and shall commence foreclosure proceedings within 90 days of such

determination against each parcel of land in Improvement Area No. 2 with a Special Tax delinquency.

The Finance Director and the City Attorney, as applicable, are authorized pursuant to the Fiscal Agent Agreement to employ counsel to conduct any such foreclosure proceedings. The fees and expenses of any such counsel (including a charge for City staff time) in conducting foreclosure proceedings shall be an Administrative Expense under the Fiscal Agent Agreement.

#### **Books and Records.**

(A) <u>City</u>. The City will keep, or cause to be kept, proper books of record and accounts, separate from all other records and accounts of the City, in which complete and correct entries shall be made of all transactions relating to the Special Tax Revenues. Such books of record and accounts shall at all times during business hours be subject to the inspection of the Fiscal Agent (who shall have no duty to inspect) and the Owners of not less than 10% of the principal amount of the Bonds then Outstanding, or their representatives duly authorized in writing.

(B) <u>Fiscal Agent</u>. The Fiscal Agent will keep, or cause to be kept, proper books of record and accounts, separate from all other records and accounts of the Fiscal Agent, in which complete and correct entries shall be made of all transactions made by it relating to the expenditure of amounts disbursed from the funds, and, if any, accounts in such funds held by the Fiscal Agent hereunder. Such books of record and accounts shall at all times during business hours be subject to the inspection of the City and the Owners of not less than 10% of the principal amount of the Bonds then Outstanding, or their representatives duly authorized in writing upon reasonable prior notice.

**Private Activity Bond Limitations**. The City shall assure that the proceeds of the 2022A Bonds are not so used as to cause the 2022A Bonds to satisfy the private business tests of Section 141(b) of the Tax Code or the private loan financing test of Section 141(c) of the Tax Code.

**Federal Guarantee Prohibition**. The City shall not take any action or permit or suffer any action to be taken if the result of the same would be to cause the 2022A Bonds to be "federally guaranteed" within the meaning of Section 149(b) of the Tax Code.

Rebate Requirement. The City shall take any and all actions necessary to assure compliance with Section 148(f) of the Tax Code, relating to the rebate of excess investment earnings, if any, to the federal government, to the extent that such section is applicable to the 2022A Bonds. The Finance Director shall take note of any investment of monies under the Fiscal Agent Agreement in excess of the yield on the 2022A Bonds, and shall take such actions as are necessary to ensure compliance with this covenant, such as increasing the portion of the Special Tax levy for Administrative Expenses as appropriate to have funds available in the Administrative Expense Fund to satisfy any rebate liability under this covenant. If necessary to satisfy its obligations under this covenant, the City may use:

- (A) Amounts in the 2022 Reserve Fund if the amount on deposit in the 2022 Reserve Fund, following the proposed transfer, is at least equal to the 2022 Reserve Requirement, and amounts in any other reserve account for Parity Bonds that are not 2022A Related Parity Bonds to the extent permitted by the Supplemental Agreement;
- **(B)** Amounts on deposit in the Administrative Expense Fund; and

(C) Any other funds available to the City, including amounts advanced by the City, in its sole discretion, to be repaid as soon as practicable from amounts described in the preceding clauses (A) and (B).

**No Arbitrage**. The City shall not take, or permit or suffer to be taken by the Fiscal Agent or otherwise, any action with respect to the proceeds of the 2022A Bonds which, if such action had been reasonably expected to have been taken, or had been deliberately and intentionally taken, on the date of issuance of the 2022A Bonds would have caused the 2022A Bonds to be "arbitrage bonds" within the meaning of Section 148 of the Tax Code.

**Yield of the 2022A Bonds**. In determining the yield of the 2022A Bonds to comply with its federal tax law-related covenants under the Fiscal Agent Agreement, the City will take into account redemption (including premium, if any) in advance of maturity based on the reasonable expectations of the City, as of the Closing Date, regarding prepayments of Special Taxes and use of prepayments for redemption of the 2022A Bonds, without regard to whether or not prepayments are received or 2022A Bonds redeemed.

**Maintenance of Tax-Exemption; Record Retention; Compliance with Tax Certificates.** The City shall take all actions necessary to assure the exclusion of interest on the 2022A Bonds from the gross income of the Owners of the 2022ABonds to the same extent as such interest is permitted to be excluded from gross income under the Tax Code as in effect on the date of issuance of the 2022A Bonds.

The City will retain its records of all accounting and monitoring it carries out with respect to the 2022A Bonds for at least 3 years after the 2022A Bonds mature or are redeemed (whichever is earlier); however, if the 2022A Bonds are redeemed and refunded, the City will retain its records of accounting and monitoring at least 3 years after the earlier of the maturity or redemption of the obligations that refunded the 2022A Bonds.

The City will comply with the provisions of the Certificate as to Arbitrage and the Use of Proceeds Certificate with respect to the 2022A Bonds, which are incorporated herein as if fully set forth herein. The covenants of this paragraph will survive payment in full or defeasance of the 2022A Bonds.

Limits on Special Tax Waivers and Bond Tenders. The City covenants not to exercise its rights under the Act to waive delinquency and redemption penalties related to the Special Taxes or to declare a Special Tax penalties amnesty program if to do so would materially and adversely affect the interests of the Owners of the Bonds and further covenants not to permit the tender of Bonds in payment of any Special Taxes except upon receipt of a certificate of an Independent Financial Consultant that to accept such tender will not result in the City having insufficient Special Tax Revenues to pay the principal of and interest on the Bonds and any Parity Bonds remaining Outstanding following such tender.

**City Bid at Foreclosure Sale.** The City will not bid at a foreclosure sale of property in respect of delinquent Special Taxes, unless it expressly agrees to take the property subject to the lien for Special Taxes imposed by the City and that the Special Taxes levied on the property are payable while the City owns the property.

Amendment of Rate and Method. The City will not initiate proceedings under the Act to modify the Rate and Method if such modification would adversely affect the security for the Bonds. If an initiative is adopted that purports to modify the Rate and Method in a manner that would adversely affect the security for the Bonds, the City will, to the extent permitted by law, commence and pursue reasonable legal actions to prevent the modification of the Rate and Method in a manner that would adversely affect the security for the Bonds.

Notwithstanding the above provision, the City may initiate proceedings to reduce the maximum Special Tax rates under the Rate and Method, if, in connection therewith: (i) the City receives a certificate from one or more Independent Financial Consultants which, when taken together, certify that, on the basis of the Taxable Parcels in the CFD as of the July 1 preceding the reduction, the maximum amount of the Special Tax which may be levied on then-existing Taxable Parcels in each Bond Year for any Bonds and Parity Bonds Outstanding will equal at least the sum of the estimated Administrative Expenses and 110% of Debt Service in each Bond Year on all Bonds and Parity Bonds to remain Outstanding after the reduction is approved; (ii) the reduction does not adversely affect the financing of the Project and (iii) the City is not delinquent in the payment of the principal of or interest on the Bonds. For purposes of estimating Administrative Expenses for the foregoing calculation, the Independent Financial Consultants will compute the Administrative Expenses for the current Fiscal Year and escalate such amounts by 2% in each subsequent Fiscal Year.

**Limitation on Principal Amount of Parity Bonds.** Following issuance of the 2022A Bonds in the aggregate principal amount of \$25,130,000, the City will not issue more than \$253,070,000 initial principal amount of Parity Bonds (exclusive of any Refunding Bonds).

## **Investment of Moneys in Funds**

General. Moneys in any fund or account created or established by the Fiscal Agreement and held by the Fiscal Agent shall be invested by the Fiscal Agent in Permitted Investments, which in any event by their terms mature prior to the date on which such moneys are required to be paid out under the Fiscal Agent Agreement, as directed pursuant to an Officer's Certificate filed with the Fiscal Agent at least two (2) Business Days in advance of the making of such investments. In the absence of any such Officer's Certificate, the Fiscal Agent will hold such funds uninvested.

Moneys in Funds. Moneys in any fund or account created or established by the Fiscal Agent Agreement and held by the Finance Director shall be invested by the Finance Director in any Permitted Investment or in any other lawful investment for City funds, which in any event by its terms matures prior to the date on which such moneys are required to be paid out under the Fiscal Agent Agreement. Obligations purchased as an investment of moneys in any fund shall be deemed to be part of such fund or account, subject, however, to the requirements of the Fiscal Agent Agreement for transfer of interest earnings and profits resulting from investment of amounts in funds and accounts. Whenever in the Fiscal Agent Agreement any moneys are required to be transferred by the City to the Fiscal Agent, such transfer may be accomplished by transferring a like amount of Permitted Investments.

Valuation of Investments. Except as otherwise provided in the next sentence, all investments of amounts deposited in any fund or account created by or pursuant to the Fiscal Agent Agreement, or otherwise containing gross proceeds of the Bonds (within the meaning of Section 148 of the Tax Code) shall be acquired, disposed of, and valued (as of the date that valuation is required by the Fiscal Agent Agreement or the Tax Code) at Fair Market Value. Investments in funds or accounts (or portions thereof) that are subject to a yield restriction under the applicable provisions of the Tax Code and (unless valuation is undertaken at least annually) investments in the subaccounts within the 2022 Reserve Fund shall be valued at their present value (within the meaning of Section 148 of the Tax Code). The Fiscal Agent shall not be liable for verification of the application of such sections of the Tax Code or for any determination of Fair Market Value or present value and may conclusively rely upon an Officer's Certificate as to such valuations.

Commingled Money. Investments in any and all funds and accounts may be commingled in a separate fund or funds for purposes of making, holding and disposing of investments, notwithstanding provisions in the Fiscal Agent Agreement for transfer to or holding in or to the credit of particular funds or

accounts of amounts received or held by the Fiscal Agent or the Finance Director under the Fiscal Agent Agreement, provided that the Fiscal Agent or the Finance Director, as applicable, shall at all times account for such investments strictly in accordance with the funds and accounts to which they are credited and otherwise as provided in the Fiscal Agent Agreement.

**Sale of Investments**. The Fiscal Agent or the Finance Director, as applicable, shall sell at Fair Market Value, or present for redemption, any investment security whenever it shall be necessary to provide moneys to meet any required payment, transfer, withdrawal or disbursement from the fund or account to which such investment security is credited and neither the Fiscal Agent nor the Finance Director shall be liable or responsible for any loss resulting from the acquisition or disposition of such investment security in accordance with the Fiscal Agent Agreement.

## **Liability of City**

General. The City shall not incur any responsibility or liability in respect of the Bonds or the Fiscal Agent Agreement other than in connection with the duties or obligations explicitly in the Fiscal Agent Agreement or in the Bonds assigned to or imposed upon it. The City shall not be liable in connection with the performance of its duties under the Fiscal Agent Agreement, except for its own negligence or willful default. The City shall not be bound to ascertain or inquire as to the performance or observance of any of the terms, conditions, covenants or agreements of the Fiscal Agent in the Fiscal Agent Agreement or of any of the documents executed by the Fiscal Agent in connection with the Bonds, or as to the existence of a default or event of default thereunder.

No General Liability. No provision of the Fiscal Agent Agreement shall require the City to expend or risk its own general funds or otherwise incur any financial liability (other than with respect to the Special Tax Revenues) in the performance of any of its obligations under the Fiscal Agent Agreement, or in the exercise of any of its rights or powers, if it shall have reasonable grounds for believing that repayment of such funds or adequate indemnity against such risk or liability is not reasonably assured to it.

## **Certain Provisions Relating to the Fiscal Agent**

Merger. Any company into which the Fiscal Agent may be merged or converted or with which it may be consolidated or any company resulting from any merger, conversion or consolidation to which it shall be a party or any company to which the Fiscal Agent may sell or transfer all or substantially all of its corporate trust business, provided such company shall be eligible under the following paragraph shall be the successor to such Fiscal Agent without the execution or filing of any paper or any further act, anything in the Fiscal Agent Agreement to the contrary notwithstanding. The Fiscal Agent shall give the Finance Director written notice of any such succession under the Fiscal Agent Agreement.

Removal. Upon 30 days written notice, the City may remove the Fiscal Agent initially appointed, and any successor thereto, and may appoint a successor or successors thereto, but any such successor shall be a bank, national banking association or trust company having a combined capital (exclusive of borrowed capital) and surplus of at least \$50,000,000, and subject to supervision or examination by federal or state authority. If such bank, national banking association or trust company publishes a report of condition at least annually, pursuant to law or to the requirements of any supervising or examining authority above referred to, then for the purposes of this covenant, combined capital and surplus of such bank, national banking association or trust company shall be deemed to be its combined capital and surplus as set forth in its most recent report of condition so published.

**Resignation**. The Fiscal Agent may at any time resign by giving written notice to the City by certified mail return receipt requested, and by giving to the Owners notice by mail of such resignation. Upon receiving notice of such resignation, the City shall promptly appoint a successor Fiscal Agent by an instrument in writing. Any resignation or removal of the Fiscal Agent shall become effective upon acceptance of appointment by the successor Fiscal Agent.

**No Successor.** If no appointment of a successor Fiscal Agent shall be made within 45 days after the Fiscal Agent shall have given to the City written notice or after a vacancy in the office of the Fiscal Agent shall have occurred by reason of its inability to act, the Fiscal Agent, at the expense of the City, or any Owner may apply to any court of competent jurisdiction to appoint a successor Fiscal Agent. Said court may thereupon, after such notice, if any, as such court may deem proper, appoint a successor Fiscal Agent.

Court Order. If, by reason of the judgment of any court, the Fiscal Agent is rendered unable to perform its duties under the Fiscal Agent Agreement, all such duties and all of the rights and powers of the Fiscal Agent under the Fiscal Agent Agreement shall be assumed by and vest in the Finance Director of the City in trust for the benefit of the Owners. The City covenants for the direct benefit of the Owners that its Finance Director in such case shall be vested with all of the rights and powers of the Fiscal Agent under the Fiscal Agent Agreement, and shall assume all of the responsibilities and perform all of the duties of the Fiscal Agent under the Fiscal Agent Agreement, in trust for the benefit of the Owners of the Bonds.

# **Liability of Fiscal Agent.**

<u>General</u>. The Fiscal Agent shall not be liable in connection with the performance of its duties under the Fiscal Agent Agreement, except for its own negligence or willful misconduct.

<u>No Expenditures</u>. No provision of the Fiscal Agent Agreement shall require the Fiscal Agent to expend or risk its own funds or otherwise incur any financial liability in the performance of any of its duties under the Fiscal Agent Agreement, or in the exercise of any of its rights or powers.

No Action. The Fiscal Agent shall be under no obligation to exercise any of the rights or powers vested in it by the Fiscal Agent Agreement at the request or direction of any of the Owners under the Fiscal Agent Agreement unless such Owners shall have offered to the Fiscal Agent reasonable security or indemnity satisfactory to the Fiscal Agent against the costs, expenses (including attorney's fees) and liabilities which might be incurred by it in compliance with such request or direction.

## **Amendments Permitted**

With Consent. The Fiscal Agent Agreement and the rights and obligations of the City and of the Owners of the Bonds may be modified or amended at any time by a Supplemental Agreement pursuant to the affirmative vote at a meeting of Owners, or with the written consent without a meeting, of the Owners of at least 60% in aggregate principal amount of the Bonds then Outstanding, exclusive of Bonds disqualified as provided in the Fiscal Agent Agreement. No such modification or amendment shall (i) extend the maturity of any Bond or reduce the interest rate thereon, or otherwise alter or impair the obligation of the City to pay the principal of, and the interest and any premium on, any Bond, without the express consent of the Owner of such Bond, or (ii) permit the creation by the City of any pledge or lien upon the Special Taxes superior to or on a parity with the pledge and lien created for the benefit of the Bonds (except as otherwise permitted by the Act, the laws of the State of California or the Fiscal Agent Agreement), or reduce the percentage of Bonds required for the amendment of the Fiscal Agent Agreement.

**Without Consent**. The Fiscal Agent Agreement and the rights and obligations of the City and of the Owners may also be modified or amended at any time by a Supplemental Agreement, without the consent of any Owners, only to the extent permitted by law and only for any one or more of the following purposes:

- (i) to add to the covenants and agreements of the City in the Fiscal Agent Agreement, other covenants and agreements thereafter to be observed, or to limit or surrender any right or power in the Fiscal Agent Agreement reserved to or conferred upon the City;
- (ii) to make modifications not adversely affecting any Outstanding Bonds in any material respect;
- (iii) to make such provisions for the purpose of curing any ambiguity, or of curing, correcting or supplementing any defective provision contained in the Fiscal Agent Agreement, or in regard to questions arising under the Fiscal Agent Agreement, as the City and the Fiscal Agent may deem necessary or desirable and not inconsistent with the Fiscal Agent Agreement, and which shall not adversely affect the rights of the Owners of the Bonds;
- (iv) to make such additions, deletions or modifications as may be necessary or desirable to assure exclusion from gross income for federal income tax purposes of interest on the Bonds;
- (v) in connection with the issuance of any Parity Bonds under and pursuant to the Fiscal Agent Agreement.

**Fiscal Agent's Consent**. Any amendment of the Fiscal Agent Agreement may not modify any of the rights or obligations of the Fiscal Agent without its written consent. The Fiscal Agent shall be furnished an opinion of counsel that any such Supplemental Agreement entered into by the City and the Fiscal Agent complies with the provisions of the Fiscal Agent Agreement and the Fiscal Agent may conclusively rely on such opinion and shall be absolutely protected in so relying.

Procedure for Amendment with Written Consent of Owners. The City and the Fiscal Agent may at any time adopt a Supplemental Agreement amending the provisions of the Bonds or of the Fiscal Agent Agreement or any Supplemental Agreement, to the extent that such amendment is permitted by the Fiscal Agent Agreement, to take effect when and as provided in the Fiscal Agent Agreement. A copy of such Supplemental Agreement, together with a request to Owners for their consent thereto, shall be mailed by first class mail, by the Fiscal Agent, at the expense of the City), to each Owner of Bonds Outstanding, but failure to mail copies of such Supplemental Agreement and request shall not affect the validity of the Supplemental Agreement when assented to as provided in the Fiscal Agent Agreement.

Such Supplemental Agreement shall not become effective unless there shall be filed with the Fiscal Agent the written consents of the Owners of at least 60% in aggregate principal amount of the Bonds then Outstanding (exclusive of Bonds disqualified as provided in the Fiscal Agent Agreement) and a notice shall have been mailed provided in the Fiscal Agent Agreement. Each such consent shall be effective only if accompanied by proof of ownership of the Bonds for which such consent is given, which proof shall be such as is permitted by the Fiscal Agent Agreement. Any such consent shall be binding upon the Owner of the Bonds giving such consent and on any subsequent Owner (whether or not such subsequent Owner has notice thereof) unless such consent is revoked in writing by the Owner giving such consent or a subsequent Owner by filing such revocation with the Fiscal Agent prior to the date when the notice provided for in the Fiscal Agent Agreement has been mailed.

After the Owners of the required percentage of Bonds shall have filed their consents to the Supplemental Agreement, the City shall mail a notice to the Owners in the manner provided in the Fiscal Agent Agreement for the mailing of the Supplemental Agreement, stating in substance that the Supplemental Agreement has been consented to by the Owners of the required percentage of Bonds and will be effective as provided in the Fiscal Agent Agreement (but failure to mail copies of said notice shall not affect the validity of the Supplemental Agreement or consents thereto). Proof of the mailing of such notice shall be filed with the Fiscal Agent. A record, consisting of the papers required by the Fiscal Agent Agreement to be filed with the Fiscal Agent, shall be proof of the matters therein stated until the contrary is proved. The Supplemental Agreement shall become effective upon the filing with the Fiscal Agent of the proof of mailing of such notice, and the Supplemental Agreement shall be deemed conclusively binding (except as otherwise provided in the Fiscal Agent Agreement) upon the City and the Owners of all Bonds at the expiration of 60 days after such filing, except in the event of a final decree of a court of competent jurisdiction setting aside such consent in a legal action or equitable proceeding for such purpose commenced within such 60 day period.

## **Discharge of Agreement**

The City may pay and discharge the entire indebtedness on all or a portion of the Bonds Outstanding in any one or more of the following ways:

- **(A)** by paying or causing to be paid the principal of, and interest and any premium on, such Bonds Outstanding, as and when the same become due and payable;
- **(B)** by depositing with the Fiscal Agent at or before maturity, money which, together with the amounts then on deposit in the funds and accounts provided for in the Bond Fund and the 2022 Reserve Fund, is fully sufficient to pay such Bonds Outstanding, including all principal, interest and redemption premiums; or
- (C) by irrevocably depositing with the Fiscal Agent cash and/or Federal Securities in such amount as the City shall determine, as confirmed by an independent certified public accountant, will, together with the interest to accrue thereon and moneys then on deposit in the fund and accounts provided for in the Bond Fund, the 2022 Reserve Fund or the reserve account for any Parity Bonds that are not 2022A Related Parity Bonds (to the extent invested in Federal Securities), be fully sufficient to pay and discharge the indebtedness on such Bonds (including all principal, interest and redemption premiums) at or before their respective maturity dates.

If the City shall have taken any of the actions specified in (A), (B) or (C) above, and if such Bonds are to be redeemed prior to the maturity thereof and notice of such redemption shall have been given as in the Fiscal Agent Agreement provided or provision satisfactory to the Fiscal Agent shall have been made for the giving of such notice, then, at the election of the City, and notwithstanding that any such Bonds shall not have been surrendered for payment, the pledge of the Special Taxes and other funds provided for in the Fiscal Agent Agreement and all other obligations of the City under the Fiscal Agent Agreement with respect to such Bonds Outstanding shall cease and terminate. Notice of such election shall be filed with the Fiscal Agent.

Notwithstanding the foregoing, the following obligations and pledges of the City shall continue in any event: (i) the obligation of the City to pay or cause to be paid to the Owners of the Bonds not so surrendered and paid all sums due thereon, (ii) the obligation of the City to pay amounts owing to the Fiscal Agent pursuant to the Fiscal Agent Agreement, and (iii) the obligation of the City to assure that no action

is taken or failed to be taken if such action or failure adversely affects the exclusion of interest on the Bonds from gross income for federal income tax purposes.

Upon compliance by the City with the foregoing with respect to all Bonds Outstanding, any funds held by the Fiscal Agent after payment of all fees and expenses of the Fiscal Agent, which are not required for the purposes of the preceding paragraph, shall be paid over to the City and any Special Taxes thereafter received by the City shall not be remitted to the Fiscal Agent but shall be retained by the City to be used for any purpose permitted under the Act and the Resolution of Formation.



#### APPENDIX D

#### FORM OF BOND COUNSEL OPINION

[Delivery Date]

Board of Supervisors City and County of San Francisco 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94102

**OPINION:** \$25,130,000 Improvement Area No. 2 of the City and County of San Francisco

Community Facilities District No. 2016-1 (Treasure Island)

Special Tax Bonds, Series 2022A

Members of the Board of Supervisors:

We have acted as bond counsel to the City and County of San Francisco (the "City") in connection with the issuance by the City of the special tax bonds captioned above, dated as of the date first written above (the "Bonds"). In such capacity, we have examined such law and such certified proceedings, opinions, certifications and other documents as we have deemed necessary to render this opinion.

The Bonds are issued pursuant to the Mello-Roos Community Facilities Act of 1982, as amended, being sections 53311 et seq. of the California Government Code (the "Act"), Resolution No. 501-21 adopted by the Board of Supervisors on October 26, 2021 and signed by the Mayor on November 5, 2021 (the "Resolution"), and a Fiscal Agent Agreement dated as of February 1, 2022, (the "Fiscal Agent Agreement"), between the City and Zions Bancorporation, National Association, as Fiscal Agent (the "Fiscal Agent").

Under the Fiscal Agent Agreement, the City has pledged certain revenues ("Special Tax Revenues") for the payment of principal, premium (if any) and interest on the Bonds when due.

Regarding questions of fact material to our opinion, we have relied on representations of the City contained in the Fiscal Agent Agreement, and in the certified proceedings and other certifications of public officials furnished to us, without undertaking to verify the same by independent investigation.

Based on the foregoing, we are of the opinion that, under existing law:

- 1. The City is a municipal corporation and chartered city and county, duly organized and existing under its charter and the laws of the State of California, with the power to adopt the Resolution, enter into the Fiscal Agent Agreement and perform the agreements on its part contained therein, and issue the Bonds.
- 2. The Fiscal Agent Agreement has been duly authorized, executed and delivered by the City, and constitutes a valid and binding obligation of the City, enforceable against the City.

- 3. The Fiscal Agent Agreement creates a valid lien on the Special Tax Revenues and other funds pledged by the Fiscal Agent Agreement for the security of the Bonds, on a parity with other bonds issued or to be issued in accordance with the Fiscal Agent Agreement.
- 4. The Bonds have been duly authorized and executed by the City and are valid and binding limited obligations of the City, payable solely from the Special Tax Revenues and other funds provided therefor in the Fiscal Agent Agreement.
- 5. The interest on the Bonds is excluded from gross income for federal income tax purposes and is not an item of tax preference for purposes of the federal alternative minimum tax. The opinions set forth in the preceding sentence are subject to the condition that the City comply with all requirements of the Internal Revenue Code of 1986, as amended, that must be satisfied subsequent to the issuance of the Bonds in order that the interest thereon be, and continue to be, excludable from gross income for federal income tax purposes. The City has made certain representations and covenants in order to comply with each such requirement. Inaccuracy of those representations, or failure to comply with certain of those covenants, may cause the inclusion of such interest in gross income for federal income tax purposes, which may be retroactive to the date of issuance of the Bonds.
- 6. The interest on the Bonds is exempt from personal income taxation imposed by the State of California.

We express no opinion regarding any other tax consequences arising with respect to the ownership, sale or disposition of, or the amount, accrual or receipt of interest on, the Bonds.

The rights of the owners of the Bonds and the enforceability of the Bonds and the Fiscal Agent Agreement are limited by bankruptcy, insolvency, reorganization, moratorium and other similar laws affecting creditors' rights generally, and by equitable principles, whether considered at law or in equity.

This opinion is given as of the date hereof, and we assume no obligation to revise or supplement this opinion to reflect any facts or circumstances that may hereafter come to our attention, or any changes in law that may hereafter occur. Moreover, our opinions are not a guarantee of a particular result, and are not binding on the Internal Revenue Service or the courts; rather, our opinions represent our legal judgment based upon our review of existing law that we deem relevant to such opinions and in reliance upon the representations, covenants and opinions referenced above. Our engagement with respect to this matter has terminated as of the date hereof.

Respectfully submitted,

## **APPENDIX E-1**

## FORM OF CITY CONTINUING DISCLOSURE CERTIFICATE

## CONTINUING DISCLOSURE CERTIFICATE

IMPROVEMENT AREA NO. 2 OF THE CITY AND COUNTY OF SAN FRANCISCO COMMUNITY FACILITIES DISTRICT NO. 2016-1 (TREASURE ISLAND) SPECIAL TAX BONDS, SERIES 2022A

This Continuing Disclosure Certificate (the "Disclosure Certificate") is executed and delivered by the City and County of San Francisco (the "City") with respect to the Improvement Area No. 2 of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") in connection with the issuance of the above captioned Bonds (the "Bonds"). The Bonds are issued pursuant to Resolution No. 501-21 adopted by the Board of Supervisors of the City (the "Board of Supervisors") on October 26, 2021, and approved by Mayor London N. Breed on November 5, 2021 (together, "Resolution") and Fiscal Agent Agreement, dated as of February 1, 2022, by and between the City and Zions Bancorporation, National Association, as fiscal agent, and pursuant to the Mello-Roos Community Facilities Act of 1982, as amended (Sections 53311 *et seq.* of the Government Code of the State of California). The City covenants and agrees as follows:

**SECTION 1. Purpose of the Disclosure Certificate**. This Disclosure Certificate is being executed and delivered by the City for the benefit of the Holders and Beneficial Owners of the Bonds and in order to assist the Participating Underwriters in complying with Securities and Exchange Commission Rule 15c2-12(b)(5).

**SECTION 2. Definitions**. The following capitalized terms shall have the following meanings:

"Annual Report" shall mean any Annual Report provided by the City pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"Beneficial Owner" shall mean any person which: (a) has or shares the power, directly or indirectly, to make investment decisions concerning ownership of any Bonds (including persons holding Bonds through nominees, depositories or other intermediaries) including, but not limited to, the power to vote or consent with respect to any Bonds or to dispose of ownership of any Bonds; or (b) is treated as the owner of any Bonds for federal income tax purposes.

"Dissemination Agent" shall mean Goodwin Consulting Group, Inc., acting in its capacity as Dissemination Agent under this Disclosure Certificate, or any successor Dissemination Agent designated in writing by the City and which has filed with the City a written acceptance of such designation.

"Financial Obligation" means "financial obligation" as such term is defined in the Rule.

"Holder" shall mean either the registered owners of the Bonds, or, if the Bonds are registered in the name of The Depository Trust Company or another recognized depository, any applicable participant in such depository system.

"Listed Events" shall mean any of the events listed in Section 5(a) and 5(b) of this Disclosure Certificate.

"MSRB" shall mean the Municipal Securities Rulemaking Board or any other entity designated or authorized by the Securities and Exchange Commission to receive reports pursuant to the Rule. Until otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through the Electronic Municipal Market Access (EMMA) website of the MSRB currently located at <a href="http://emma.msrb.org">http://emma.msrb.org</a>.

"Participating Underwriter" shall mean any of the original underwriters or purchasers of the Bonds required to comply with the Rule in connection with offering of the Bonds.

"Rule" shall mean Rule 15c2-12(b)(5) adopted by the Securities and Exchange Commission under the Securities Exchange Act of 1934, as the same may be amended from time to time.

Capitalized terms used and not otherwise defined herein shall have the meanings ascribed to such terms in the Fiscal Agent Agreement.

# **SECTION 3.** Provision of Annual Reports.

- The City shall, or shall cause the Dissemination Agent to, not later than nine months after the end of the City's fiscal year (which date shall be June 30 of each year), commencing with the report for the 2020-21 Fiscal Year (which is due not later than March 31, 2022), provide to the MSRB an Annual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate; provided the Annual Report for the 2020-21 Fiscal Year shall consist solely of the financial statements of the City and the Official Statement dated January 27, 2022 related to the Bonds (which may be incorporated by reference and need not be reposted to EMMA). If the Dissemination Agent is not the City, the City shall provide the Annual Report to the Dissemination Agent not later than 15 days prior to such date. The Annual Report must be submitted in electronic format and accompanied by such identifying information as is prescribed by the MSRB, and may cross-reference other information as provided in Section 4 of this Disclosure Certificate; provided, that if the audited financial statements of the City are not available by the date required above for the filing of the Annual Report, the City shall submit unaudited financial statements and submit the audited financial statements as soon as they are available. If the City's Fiscal Year changes, it shall give notice of such change in the same manner as for a Listed Event under Section 5(e).
- (b) If the City is unable to provide to the MSRB an Annual Report by the date required in subsection (a), the City shall send a notice to the MSRB as required by Section 5(c).
- (c) The Dissemination Agent shall (if the Dissemination Agent is other than the City), file a report with the City certifying the date that the Annual Report was provided to the MSRB pursuant to this Disclosure Certificate.
- **SECTION 4.** Content of Annual Reports. The City's Annual Report shall contain or incorporate by reference the following information, as required by the Rule:
  - (a) the audited general purpose financial statements of the City prepared in accordance with generally accepted accounting principles applicable to governmental entities. The financial statements required by this subsection (a) shall be accompanied by the following statement:

The City's annual financial statement is provided solely to comply with the Securities Exchange Commission staff's interpretation of rule 15c2-12. The bonds are limited obligations of the City, secured by and payable solely from the Special Tax Revenues and

the funds pledged therefor under the Fiscal Agent Agreement. The Bonds are not payable from any other source of funds other than Special Tax Revenues and the funds pledged therefor under the Fiscal Agent Agreement. The General Fund of the City is not liable for the payment of the principal of or interest on the Bonds, and neither the credit nor the taxing power of the City (except to the limited extent set forth in the Fiscal Agent Agreement) or of the State of California or any political subdivision thereof is pledged to the payment of the Bonds.

- (b) (1) the principal amount of the outstanding Parity Bonds as of September 2 preceding the date of the Annual Report and total debt service of the outstanding Parity Bonds that was due in the Bond Year preceding the date of the Annual Report, and (2) the debt service of the outstanding Parity Bonds by series and in total that was due or is scheduled to be due in the thencurrent Bond Year, and in each Bond Year thereafter through the final maturity date of the outstanding Parity Bonds.
- (c) the balance in the Improvement Fund as of June 30 preceding the date of the Annual Report (until such fund has been closed).
- (d) the balance in the 2022 Reserve Fund and any reserve for any 2022A Related Parity Bonds and the then-current reserve requirement amount for the 2022A Bonds and any 2022A Related Parity Bonds as of June 30 preceding the date of the Annual Report.
- (e) a completed table for the then current fiscal year for each Sub-Block, categorized by development status, as follows:

					Current			
					FY	Current		
		Expected			Maximum	FY		
		Taxable			Special	Special	Allocated	
	Taxable	Residential	Square	Assessed	Tax	Tax	Bond	Average
Development Status	Parcels	Units	Footage	Value	Revenue	Levy	Debt	VTL

Developed Property<sup>(1)</sup>

Vertical DDA Property(1)

Undeveloped Property(1)

- (f) for any delinquent parcels in Improvement Area No. 2:
  - number of parcels delinquent in payment of the Special Tax,
  - amount of total delinquency and delinquency as a percentage of total Special Tax, and
  - status of the City's actions to pursue foreclosure proceedings upon delinquent properties pursuant to the Fiscal Agent Agreement,

in each case, for the most recently concluded Fiscal Year.

(g) identity of any delinquent taxpayer obligated for more than 10% of the annual Special Tax levy, together with the amount of total delinquency, delinquency as a % of total Special

<sup>(1)</sup> As applicable.

Tax levy, and the assessed value of the applicable properties and a summary of the results of any foreclosure sales, if available (with ownership information based on the most recent information available, which is not necessarily the most up to date information as of the date of the report).

- (h) any changes to the Rate and Method since the filing of the prior Annual Report.
- (i) to the extent not otherwise provided pursuant to the preceding items (a)-(h), annual information required to be filed with respect to the District since the last Annual Report with the California Debt and Investment Advisory Commission pursuant to Sections 50075.1, 50075.3, 53359.5(b), 53410(d) or 53411 of the California Government Code.

Any or all of the items listed above may be set forth in a document or set of documents, or may be included by specific reference to other documents, including official statements of debt issues of the City or related public entities, which are available to the public on the MSRB website. If the document included by reference is a final official statement, it must be available from the MSRB. The City shall clearly identify each such other document so included by reference.

# **SECTION 5.** Reporting of Significant Events.

- (a) The City shall give, or cause to be given, notice of the occurrence of any of the following events numbered 1-10 with respect to the Bonds not later than ten business days after the occurrence of the event:
  - 1. Principal and interest payment delinquencies;
  - 2. Unscheduled draws on debt service reserves reflecting financial difficulties;
  - 3. Unscheduled draws on credit enhancements reflecting financial difficulties;
  - 4. Substitution of credit or liquidity providers, or their failure to perform;
  - 5. Issuance by the Internal Revenue Service of proposed or final determination of taxability or of a Notice of Proposed Issue (IRS Form 5701 TEB) or adverse tax opinions;
  - 6. Tender offers;
  - 7. Defeasances;
  - 8. Rating changes;
  - 9. Bankruptcy, insolvency, receivership or similar event of the City; or
  - 10. Default, event of acceleration, termination event, modification of terms or other similar events under the terms of a Financial Obligation of the City, any which reflect financial difficulties.

Note: for the purposes of the event identified in subparagraph (9), the event is considered to occur when any of the following occur: the appointment of a receiver, fiscal agent or similar officer for an obligated person in a proceeding under the U.S. Bankruptcy Code or in any other proceeding under State or federal law in which a court or governmental authority has assumed jurisdiction over substantially all of the assets or business of the obligated person, or if such jurisdiction has been assumed by leaving the existing governmental body and officials or officers in possession but subject to the supervision and orders of a court or governmental authority, or the entry of an order confirming a plan of reorganization, arrangement or liquidation by a court or governmental authority having supervision or jurisdiction over substantially all of the assets or business of the obligated person.

- (b) The City shall give, or cause to be given, notice of the occurrence of any of the following events numbered 11-18 with respect to the Bonds not later than ten business days after the occurrence of the event, if material:
  - 11. Unless described in paragraph 5(a)(5), other material notices or determinations by the Internal Revenue Service with respect to the tax status of the Bonds or other material events affecting the tax status of the Bonds;
  - 12. Modifications to rights of Bond holders;
  - 13. Unscheduled or contingent Bond calls;
  - 14. Release, substitution, or sale of property securing repayment of the Bonds;
  - 15. Non-payment related defaults;
  - 16. The consummation of a merger, consolidation, or acquisition involving the City or the sale of all or substantially all of the assets of the obligated person, other than in the ordinary course of business, the entry into a definitive agreement to undertake such an action or the termination of a definitive agreement relating to any such actions, other than pursuant to its terms;
  - 17. Appointment of a successor or additional trustee or the change of name of a trustee; or
  - 18. Incurrence of a Financial Obligation of the City or agreement to covenants, events of default, remedies, priority rights or similar terms of Financial Obligation of the City, any of which affect security holders.
- (c) The City shall give, or cause to be given, in a timely manner, notice (substantially in the form of Exhibit A) of a failure to provide the annual financial information on or before the date specified in Section 3.
- (d) Whenever the City obtains knowledge of the occurrence of a Listed Event described in Section 5(b), the City shall determine if such event would be material under applicable federal securities laws.
- (e) If the City learns of the occurrence of a Listed Event described in Section 5(a), or determines that knowledge of a Listed Event described in Section 5(b) would be material under applicable federal securities laws, the City shall within ten business days of occurrence file a notice of such occurrence with the MSRB in electronic format, accompanied by such identifying information as is prescribed by the MSRB. Notwithstanding the foregoing, notice of the Listed Event described in subsection 5(b)(13) need not be given under this subsection any earlier than the notice (if any) of the underlying event is given to Holders of affected Bonds pursuant to the Resolution.
- **SECTION 6.** Termination of Reporting Obligation. The City's obligations under this Disclosure Certificate shall terminate upon the legal defeasance, prior redemption or payment in full of all of the Bonds. If such termination occurs prior to the final maturity of the Bonds, the City shall give notice of such termination in the same manner as for a Listed Event under Section 5(e).
- **SECTION 7. Dissemination Agent**. The City may, from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate, and may discharge any such Agent, with or without appointing a successor Dissemination Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate.

**SECTION 8. Amendment; Waiver**. Notwithstanding any other provision of this Disclosure Certificate, the City may amend or waive this Disclosure Certificate or any provision of this Disclosure Certificate, provided that the following conditions are satisfied:

- (a) If the amendment or waiver relates to the provisions of Sections 3(a), 3(b), 4, 5(a) or 5(b), it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of an obligated person with respect to the Bonds or the type of business conducted;
- (b) The undertaking, as amended or taking into account such waiver, would, in the opinion of the City Attorney or nationally recognized bond counsel, have complied with the requirements of the Rule at the time of the original issuance of the Bonds, after taking into account any amendments or interpretations of the Rule, as well as any change in circumstances; and
- (c) The amendment or waiver either (i) is approved by the owners of a majority in aggregate principal amount of the Bonds or (ii) does not, in the opinion of the City Attorney or nationally recognized bond counsel, materially impair the interests of the Holders.

In the event of any amendment or waiver of a provision of this Disclosure Certificate, the City shall describe such amendment in the next Annual Report, and shall include, as applicable, a narrative explanation of the reason for the amendment or waiver and its impact on the type (or in the case of a change of accounting principles, on the presentation) of financial information or operating data being presented by the City. In addition, if the amendment relates to the accounting principles to be followed in preparing financial statements: (i) notice of such change shall be given in the same manner as for a Listed Event under Section 5; and (ii) the Annual Report for the year in which the change is made should present a comparison (in narrative form and also, if feasible, in quantitative form) between the financial statements as prepared on the basis of the new accounting principles and those prepared on the basis of the former accounting principles.

**SECTION 9.** Additional Information. Nothing in this Disclosure Certificate shall be deemed to prevent the City from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Annual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the City chooses to include any information in any Annual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the City shall have no obligation under this Disclosure Certificate to update such information or include it in any future Annual Report or notice of occurrence of a Listed Event.

**SECTION 10. Remedies**. In the event of a failure of the City to comply with any provision of this Disclosure Certificate, any Participating Underwriter, Holder or Beneficial Owner of the Bonds may take such actions as may be necessary and appropriate to cause the City to comply with its obligations under this Disclosure Certificate; provided that any such action may be instituted only in a federal or state court located in the City and County of San Francisco, State of California, and that the sole remedy under this Disclosure Certificate in the event of any failure of the City to comply with this Disclosure Certificate shall be an action to compel performance.

[Remainder of page intentionally left blank.]

**SECTION 11.** Beneficiaries. This Disclosure Certificate shall inure solely to the benefit of the City, the Dissemination Agent, the Participating Underwriters and Holders and Beneficial Owners from time to time of the Bonds, and shall create no rights in any other person or entity.

Date: February 10, 2022	
	CITY AND COUNTY OF SAN FRANCISCO
	Anna Van Degna
	Director of the Office of Public Finance
Approved as to form:	
DAVID CHIU CITY ATTORNEY	
By: Deputy City Attorney	
AGREED AND ACCEPTED:	
GOODWIN CONSULTING GROUP, INC., as Dissen	nination Agent
By:	
Name:	
Title:	

# CONTINUING DISCLOSURE CERTIFICATE EXHIBIT A

# FORM OF NOTICE TO THE MUNICIPAL SECURITIES RULEMAKING BOARD OF FAILURE TO FILE ANNUAL REPORT

Name of Bond Issue: Improvement Area No. 2 of the City and County of San Francisco C	•			
Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Ser				
Date of Issuance: February 10, 2022	February 10, 2022			
NOTICE IS HEREBY GIVEN to the Municipal Securities Rulemaking Board that the Oprovided an Annual Report with respect to the above-named Bonds as required by Sectio Continuing Disclosure Certificate of the City and County of San Francisco, dated February 10, City anticipates that the Annual Report will be filed by  Dated:, 20	n 3 of the			
CITY AND COUNTY OF SAN FRAN	NCISCO			
By: [to be signed only if file: stop	ed]			

## **APPENDIX E-2**

## FORM OF TI SERIES 1 CONTINUING DISCLOSURE CERTIFICATE

\$25,130,000
IMPROVEMENT AREA NO. 2 OF THE
CITY AND COUNTY OF SAN FRANCISCO
COMMUNITY FACILITIES DISTRICT NO. 2016-1
(TREASURE ISLAND)
SPECIAL TAX BONDS, SERIES 2022A

## TI SERIES 1 CONTINUING DISCLOSURE CERTIFICATE

This TI Series 1 Continuing Disclosure Certificate (the "Disclosure Certificate") dated as of February 10, 2022, is executed and delivered by Treasure Island Series 1, LLC, a Delaware limited liability company (the "Developer"), in connection with the execution and delivery by the City and County of San Francisco, California (the "City"), for and on behalf of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the "District") with respect to Improvement Area No. 2 of the District ("Improvement Area No. 2"), of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Special Tax Bonds, Series 2022A (the "Bonds").

The Bonds are being issued pursuant to a Fiscal Agent Agreement, dated as of February 1, 2022 (the "**Fiscal Agent Agreement**"), by and between the City, for and on behalf of the District, and Zions Bancorporation, National Association, as fiscal agent. The Bonds are payable from special taxes levied on property in Improvement Area No. 2, and the Developer is the master developer of property in Improvement Area No. 2.

The Developer covenants and agrees as follows:

SECTION 1. <u>Purpose of the Disclosure Certificate</u>. This Disclosure Certificate is being executed and delivered by the Developer for the benefit of the owners and the beneficial owners of the Bonds.

SECTION 2. <u>Definitions</u>. In addition to the definitions set forth in the Fiscal Agent Agreement, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Disclosure Certificate, the following capitalized terms shall have the following meanings when used herein:

"Affiliate" of the Developer means (a) a Person directly or indirectly owning, controlling or holding with power to vote, 5% or more of the outstanding voting securities of the Developer; (b) any Person 5% or more of whose outstanding voting securities are directly or indirectly owned, controlled, or held with power to vote, by the Developer; and (c) any Person directly or indirectly controlling, controlled by, or under common control with the Developer, and, in each such case, about whom information, including financial information or operating data, concerning such Person could be material to potential

investors in their investment decision regarding the Bonds (i.e. information regarding such Person's assets or funds that would materially affect the Developer's ability to complete the Developer Improvements as described in the Official Statement. For purposes hereof, the term "control" (including the terms "controlling," "controlled by" or "under common control with") means the power to exercise a controlling influence over the management or policies of a Person, unless such power is solely the result of an official position with such Person. Notwithstanding the foregoing, for purposes of this Disclosure Certificate, none of the following entities shall be considered an Affiliate of the Developer: (i) TI Lot 8 LLC; (ii) TI Lot 10 LLC; (iii) TI Lots 3-4 LLC; (iv) B1 Treasure Island 048 Holdings LLC; and (v) C23 Treasure Island 048 Holdings LLC.

"Beneficial Owner" shall mean any person which has or shares the power, directly or indirectly, to make investment decisions concerning ownership of the Bonds (including persons holding Bonds through nominees, depositories or other intermediaries).

"Bondowners" shall mean the owner of any of the Bonds.

- **"Developer Improvements"** shall mean the public or private improvements to be made by the Developer and that are required for development of the property in Improvement Area No. 2.
- "Dissemination Agent" shall mean the Developer or any successor Dissemination Agent designated in writing by the Developer and which has filed with the Developer and the City a written acceptance of such designation.
- "**District**" shall mean the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island).
- "EMMA" shall mean the Electronic Municipal Market Access system of the MSRB, currently located at http://emma.msrb.org.
- "Fiscal Year" shall mean the period beginning on July 1 of each year and ending on the next succeeding June 30.
  - "Improvement Area No. 2" shall mean Improvement Area No. 2 of the District.
- "**Listed Event**" shall mean any of the events listed in Section 5(a) of this Disclosure Certificate.
  - "MSRB" means the Municipal Securities Rulemaking Board.
- "Official Statement" shall mean the Official Statement, dated January 27, 2022, relating to the Bonds.
- "Participating Underwriters" shall mean the original underwriters of the Bonds, being Stifel, Nicolaus & Company, Incorporated, and RBC Capital Markets, LLC.

"Person" shall mean any natural person, corporation, partnership, firm, or association, whether acting in an individual fiduciary, or other capacity.

"Repository" shall mean the MSRB or any other entity designated or authorized by the Securities and Exchange Commission to receive reports. Unless otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through EMMA.

"Semiannual Report" shall mean any report to be provided by the Developer on or prior to May 1 and November 1 of each year pursuant to, and as described in, Sections 3 and 4 of this Disclosure Certificate.

"State" shall mean the State of California.

# SECTION 3. Provision of Semiannual Reports.

- (a) Until the Developer's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, the Developer shall, or shall cause the Dissemination Agent to, not later than May 1 and November 1 of each year, commencing May 1, 2022, provide to the Repository a Semiannual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. If, in any year, May 1 or November 1 falls on a Saturday, Sunday or a national holiday, such deadline shall be extended to the next following day which is not a Saturday, Sunday, or national holiday. The Semiannual Report may be submitted as a single document or as separate documents comprising a package, and may include by reference other information as provided in Section 4 of this Disclosure Certificate.
- (b) If the Dissemination Agent is other than the Developer, not later than fifteen (15) calendar days prior to the date specified in subsection (a) for providing the Semiannual Report to the Repository, the Developer shall provide the Semiannual Report to the Dissemination Agent or shall provide notification to the Dissemination Agent that the Developer is preparing, or causing to be prepared, the Semiannual Report and the date which the Semiannual Report is expected to be available. If by such date, the Dissemination Agent has not received a copy of the Semiannual Report or notification as described in the preceding sentence, the Dissemination Agent shall notify the Developer of such failure to receive the report.
- (c) If the Dissemination Agent is unable to provide a Semiannual Report to the Repository by the date required in subsection (a) or to verify that a Semiannual Report has been provided to the Repository by the date required in subsection (a), the Dissemination Agent shall, in a timely manner, send a notice of such failure to the Repository in the form required by the Repository.
  - (d) The Developer shall, or shall cause the Dissemination Agent to:
  - (i) determine each year prior to the date for providing the Semiannual Report the name and address of the Repository; and
  - (ii) promptly following the provision of a Semiannual Report to the Repository, file a report with the Developer (if the Dissemination is other than the Developer), the City,

and the Participating Underwriters certifying that the Semiannual Report has been provided pursuant to this Disclosure Certificate, stating the date it was provided to the Repository.

(e) Notwithstanding any other provision of this Disclosure Certificate, any of the required filings hereunder shall be made in accordance with the MSRB's EMMA system.

## SECTION 4. Content of the Semiannual Reports.

- (a) Each Semiannual Report shall contain or include by reference the information which is available as of a date that is not earlier than sixty (60) days prior to the applicable May 1 or November 1 due date for the filing of the Semiannual Report, relating to the following:
  - 1. An update to the development and financing plans with respect to the Developer set forth in the following captions of the Official Statement: "THE TREASURE ISLAND PROJECT," "IMPROVEMENT AREA NO. 2 Location and Description of Improvement Area No. 2 and the Immediate Area," "—Tract Map Status of Improvement Area No. 2," "—Geotechnical Mitigation Program," "—Sea Level Rise and Adaptive Management Strategy," "—Infrastructure Development and Financing Plan," "—Utilities," and "—Ownership of Property in Improvement Area No. 2" (but only as to the first paragraph thereof).
  - 2. Any previously-unreported major legislative, administrative and judicial challenges known to the Developer to or affecting the horizontal or vertical development of the property in Improvement Area No. 2 or the time for construction of Developer Improvements.
- (b) In addition to any of the information expressly required to be provided under paragraph (a) above, the Developer shall provide such further information, if any, as may be necessary to make the specifically required statements, in the light of the circumstances under which they are made, not misleading.

# SECTION 5. Reporting of Significant Events.

- (a) Until the Developer's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, pursuant to the provisions of this Section 5, the Developer shall give, or cause to be given, notice of the occurrence of any of the following events, if material under clauses (b) and (c), within 10 business days after obtaining knowledge of the occurrence of any of the following events:
  - 1. Damage to or destruction of any of the Developer Improvements which has a material adverse effect on the development of the property in Improvement Area No. 2.
  - 2. Material default by the Developer or any Affiliate on any loan with respect to the construction or permanent financing of the Developer Improvements.
  - 3. Material default by the Developer or any Affiliate on any loan secured by all or any portion of the property in the District owned by the Developer or such Affiliate.

- 4. Payment default by the Developer or any Affiliate on any loan of the Developer or any Affiliate (whether or not such loan is secured by property in the District) which is beyond any applicable cure period in such loan that, in the reasonable judgment of the Developer, would materially adversely affect the financial condition of the Developer or the development of the property required for development of Improvement Area No. 2.
- 5. The filing of any proceedings with respect to the Developer or any Affiliate, in which the Developer or such Affiliate, may be adjudicated as bankrupt or discharged from any or all of their respective debts or obligations or granted an extension of time to pay debts or a reorganization or readjustment of debts that, in the reasonable judgment of the Developer, would materially adversely affect their ability to develop the property required for development of Improvement Area No. 2 as described in the Official Statement or a more recently filed Semiannual Report.
- 6. The filing of any lawsuit against the Developer or any Affiliate that, in the reasonable judgment of the Developer, would materially adversely affect the completion of the Developer Improvements, or litigation which if decided against the Developer or any Affiliate that, in the reasonable judgment of the Developer, would materially adversely affect their ability to develop the property required for development of Improvement Area No. 2 as described in the Official Statement or a more recently filed Semiannual Report.
- (b) Whenever the Developer obtains knowledge of the occurrence of a Listed Event, the Developer shall as soon as possible determine if such event would be material under applicable federal securities laws. The Dissemination Agent (if other than the Developer) shall have no responsibility to determine the materiality of any of the Listed Events.
- (c) If the Developer determines that knowledge of the occurrence of a Listed Event would be material under applicable federal securities laws, the Developer shall within 10 business days of obtaining knowledge of the occurrence of the respective event, (i) file a notice of such occurrence with the Dissemination Agent which shall then promptly distribute such notice to the Repository, with a copy to the City and the Participating Underwriters, or (ii) file a notice of such occurrence with the Repository, with a copy to the City, the Participating Underwriters, and the Dissemination Agent (if other than the Developer).
- SECTION 6. <u>Termination of Reporting Obligation</u>. The Developer's obligations under this Disclosure Certificate shall terminate upon the following events:
  - (a) the legal defeasance, prior redemption or payment in full of all of the Bonds,
  - (b) if, at any time, the Developer determines that the Percent Complete in the third column of Table 2 is at least 90%.

If such termination occurs prior to the final maturity of the Bonds, the Developer shall give notice of such termination in the same manner as for a Semiannual Report hereunder.

SECTION 7. <u>Dissemination</u>. The Developer may from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate,

and may discharge any such Dissemination Agent, with or without appointing a successor Dissemination Agent. If the Dissemination Agent is not the Developer, the Dissemination Agent shall not be responsible in any manner for the form or content of any notice or report prepared by the Developer pursuant to this Disclosure Certificate. The Dissemination Agent may resign (i) by providing thirty days written notice to the Developer, the City and the Participating Underwriters, and (ii) upon appointment of a new Dissemination Agent hereunder. The Developer is serving as the initial Dissemination Agent.

SECTION 8. <u>Amendment; Waiver</u>. Notwithstanding any other provision of this Disclosure Certificate, the Developer may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, provided that the following conditions are satisfied:

- (a) If the amendment or waiver relates to the provisions of Section 3(a), 4, or 5, it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of the Developer, or the type of business conducted;
- (b) The amendment or waiver either (i) is approved by the Bondowners in the same manner as provided in the Fiscal Agent Agreement for amendments to the Fiscal Agent Agreement with the consent of Bondowners, or (ii) does not, in the opinion of nationally recognized bond counsel addressed to the City and the Participating Underwriters, materially impair the interests of the Bondowners or Beneficial Owners of the Bonds; and
- (c) The Developer, or the Dissemination Agent, shall have delivered copies of the amendment and any opinion delivered under (b) above.

SECTION 9. <u>Additional Information</u>. Nothing in this Disclosure Certificate shall be deemed to prevent the Developer from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Semiannual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the Developer chooses to include any information in any Semiannual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the Developer shall have no obligation under this Disclosure Certificate to update such information or include it in any future Semiannual Report or notice of occurrence of a Listed Event.

The Developer acknowledges and understands that other state and federal laws, including but not limited to the Securities Act of 1933 and Rule 10b-5 promulgated under the Securities Exchange Act of 1934, may apply to the Developer, and that under some circumstances compliance with this Disclosure Certificate, without additional disclosures or other action, may not fully discharge all duties and obligations of the Developer under such laws.

SECTION 10. <u>Default</u>. In the event of a failure of the Developer to comply with any provision of this Disclosure Certificate, the Participating Underwriters or any Bondowner or Beneficial Owner of the Bonds may seek mandate or specific performance by court order, to cause the Developer or the Dissemination Agent to comply with its obligations under this Disclosure

Certificate. A default under this Disclosure Certificate shall not be deemed a default under the Fiscal Agent Agreement, and the sole remedy under this Disclosure Certificate in the event of any failure of the Developer to comply with this Disclosure Certificate shall be an action to compel performance.

SECTION 11. Duties, Immunities and Liabilities of Dissemination Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate and the Developer agrees to indemnify and save the Dissemination Agent, its officers, directors, employees and agents, harmless against any loss, expense and liabilities which they may incur arising out of or in the exercise or performance of theirs powers and duties hereunder, including the costs and expenses (including attorneys' fees) of defending against any claim of liability, but excluding liabilities due to the Dissemination Agent's negligence or willful misconduct, or its failure to perform its duties hereunder. The Dissemination Agent shall not be deemed to be acting in any fiduciary capacity for the Developer, the Participating Underwriters, Bondowners or Beneficial Owners or any other party. The Dissemination Agent may rely and shall be protected in acting or refraining from acting upon a direction from the Developer or an opinion of nationally recognized bond counsel. The obligations of the Developer under this Section shall survive resignation or removal of the Dissemination Agent and payment of the Bonds. No person shall have any right to commence any action against the Dissemination Agent seeking any remedy other than to compel specific performance of its obligations under this Disclosure Certificate. The Dissemination Agent may conclusively rely upon any Semiannual Report provided to it by the Developer as constituting the Semiannual Report required of the Developer in accordance with this Disclosure Certificate and shall have no duty or obligation to review such Semiannual Report. The Dissemination Agent shall have no duty to prepare any Semiannual Report, nor shall the Dissemination Agent be responsible for filing any Semiannual Report not provided to it by the Developer in a timely manner in a form suitable for filing with the Repository. Any company succeeding to all or substantially all of the Dissemination Agent's corporate trust business shall be the successor to the Dissemination Agent hereunder without the execution or filing of any paper or any further act.

SECTION 12. <u>Identifying Information for Filings with EMMA</u>. All documents provided to EMMA under this Disclosure Certificate shall be accompanied by identifying information as prescribed by the MSRB.

SECTION 13. <u>Developer as Independent Contractor</u>. In performing under this Disclosure Certificate, it is understood that the Developer is an independent contractor and not an agent of the City or the District.

SECTION 14. <u>Notices</u>. Notices should be sent in writing to the following addresses by regular, overnight, or electronic mail. The following information may be conclusively relied upon until changed in writing.

Developer: Treasure Island Series 1, LLC

c/o Lennar Corporation 2000 FivePoint

Irvine, California 92618
Attention: Jorge Cardenas

Email: jorge.cardenas@lennar.com Participating Underwriters: Stifel, Nicolaus & Company, Incorporated One Montgomery Street, 35th Floor San Francisco, CA 94104 Attention: Municipal Bond Division Email: egallagher@stifel.com RBC Capital Markets, LLC Two Embarcadero Center, Suite 1200 San Francisco, CA 94111 Attention: Bob Williams Email: bob.williams@rbccm.com City or District: City and County of San Francisco 1 Dr. Carlton B. Goodlett Place San Francisco, CA 94201 Attention: Luke Brewer Email: anna.vandegna@sfgov.org Bridget.katz@sfgov.org Luke.brewer@sfgov.org Jamie.querubin@sfgov.org SECTION 16. Beneficiaries. This Disclosure Certificate shall inure solely to the benefit of the Developer, the City, the Dissemination Agent, the Participating Underwriters and Bondowners and Beneficial Owners from time to time of the Bonds, and shall create no rights in any other person or entity. SECTION 17. Assignability. The Developer shall not assign this Disclosure Certificate without the written consent of the City. The Dissemination Agent may, with prior written notice to the Developer and the City, assign this Disclosure Certificate and the Dissemination Agent's rights and obligations hereunder to a successor Dissemination Agent. TREASURE ISLAND SERIES 1, LLC, A Delaware limited liability company

Name: \_\_\_\_\_

Title: \_\_\_\_\_

## **APPENDIX E-3**

## FORM OF MERCHANT BUILDER CONTINUING DISCLOSURE CERTIFICATE

\$25,130,000
IMPROVEMENT AREA NO. 2 OF THE
CITY AND COUNTY OF SAN FRANCISCO
COMMUNITY FACILITIES DISTRICT NO. 2016-1
(TREASURE ISLAND)
SPECIAL TAX BONDS, SERIES 2022A

# MERCHANT BUILDER CONTINUING DISCLOSURE CERTIFICATE ([INSERT MERCHANT BUILDER NAME])

This Merchant Builder Continuing Disclosure Certificate () (the "Disclosure
Certificate") dated as of February 10, 2022, is executed and delivered by, a
limited liability company (the "Company"), in connection with the execution and
delivery by the City and County of San Francisco, California (the "City"), for and on behalf of the
City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) (the
"District") with respect to Improvement Area No. 2 of the District ("Improvement Area No. 2"),
of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure
Island) Special Tax Bonds, Series 2022A (the "Bonds").

The Bonds are being issued pursuant to a Fiscal Agent Agreement, dated as of February 1, 2022 (the "**Fiscal Agent Agreement**"), by and between the City, for and on behalf of the District, and Zions Bancorporation, National Association, as fiscal agent. The Bonds are payable from special taxes levied on property in Improvement Area No. 2.

The Company covenants and agrees as follows:

SECTION 1. <u>Purpose of the Disclosure Certificate</u>. This Disclosure Certificate is being executed and delivered by the Company for the benefit of the owners and the beneficial owners of the Bonds.

SECTION 2. <u>Definitions</u>. In addition to the definitions set forth in the Fiscal Agent Agreement, which apply to any capitalized term used in this Disclosure Certificate unless otherwise defined in this Disclosure Certificate, the following capitalized terms shall have the following meanings when used herein:

"Affiliate" of the Company means (a) a Person directly or indirectly owning, controlling or holding with power to vote, 5% or more of the outstanding voting securities of the Company; (b) any Person 5% or more of whose outstanding voting securities are directly or indirectly owned, controlled, or held with power to vote, by the Company; and (c) any Person directly or indirectly controlling, controlled by, or under common control with the Company, and, in each such case, about whom information, including financial information or operating data, concerning such Person could be material to potential

investors in their investment decision regarding the Bonds (i.e. information regarding such Person's assets or funds that would materially affect the Company's ability to complete the development of the Property as described in the Official Statement or to pay the Special Taxes on the Property (to the extent the responsibility of the Company) prior to delinquency). For purposes hereof, the term "control" (including the terms "controlling," "controlled by" or "under common control with") means the power to exercise a controlling influence over the management or policies of a Person, unless such power is solely the result of an official position with such Person. Notwithstanding the foregoing, for purposes of this Disclosure Certificate, neither Treasure Island Series 1, LLC, Treasure Island Community Development, LLC, nor any of the other Merchant Builders (as defined in the Official Statement), [nor any shareholder of Poly Development and Holdings Group Co., Ltd.,] shall be considered an Affiliate of the Company.

"Beneficial Owner" shall mean any person which has or shares the power, directly or indirectly, to make investment decisions concerning ownership of the Bonds (including persons holding Bonds through nominees, depositories or other intermediaries).

"Bondowners" shall mean the owner of any of the Bonds.

"Dissemination Agent" shall mean the Company or any successor Dissemination Agent designated in writing by the Company and which has filed with the Company and the City a written acceptance of such designation.

"**District**" shall mean the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island).

"EMMA" shall mean the Electronic Municipal Market Access system of the MSRB, currently located at http://emma.msrb.org.

"Fiscal Year" shall mean the period beginning on July 1 of each year and ending on the next succeeding June 30.

"Improvement Area No. 2" shall mean Improvement Area No. 2 of the District.

"Listed Event" shall mean any of the events listed in Section 5(a) of this Disclosure Certificate.

"Merchant Builder Improvements" shall mean the public or private improvements to be made by the Company on the Property.

"MSRB" means the Municipal Securities Rulemaking Board.

"Official Statement" shall mean the Official Statement, dated January 27, 2022, relating to the Bonds.

"Participating Underwriters" shall mean the original underwriters of the Bonds, being Stifel, Nicolaus & Company, Incorporated, and RBC Capital Markets, LLC.

"Person" shall mean any natural person, corporation, partnership, firm, or association, whether acting in an individual fiduciary, or other capacity.

"**Property**" means the real property within the boundaries of Improvement Area No. 2 that is owned by the Company or any Affiliate.

"Repository" shall mean the MSRB or any other entity designated or authorized by the Securities and Exchange Commission to receive reports. Unless otherwise designated by the MSRB or the Securities and Exchange Commission, filings with the MSRB are to be made through EMMA.

"Semiannual Report" shall mean any report to be provided by the Company on or prior to May 1 and November 1 of each year pursuant to, and as described in, Section 3 and 4 of this Disclosure Certificate.

"State" shall mean the State of California.

# SECTION 3. Provision of Semiannual Reports.

- (a) Until the Company's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, the Company shall, or shall cause the Dissemination Agent to, not later than May 1 and November 1 of each year, commencing May 1, 2022, provide to the Repository a Semiannual Report which is consistent with the requirements of Section 4 of this Disclosure Certificate. If, in any year, May 1 or November 1 falls on a Saturday, Sunday or a national holiday, such deadline shall be extended to the next following day which is not a Saturday, Sunday, or national holiday. The Semiannual Report may be submitted as a single document or as separate documents comprising a package, and may include by reference other information as provided in Section 4 of this Disclosure Certificate.
- (b) If the Dissemination Agent is other than the Company, not later than fifteen (15) calendar days prior to the date specified in subsection (a) for providing the Semiannual Report to the Repository, the Company shall provide the Semiannual Report to the Dissemination Agent or shall provide notification to the Dissemination Agent that the Company is preparing, or causing to be prepared, the Semiannual Report and the date which the Semiannual Report is expected to be available. If by such date, the Dissemination Agent has not received a copy of the Semiannual Report or notification as described in the preceding sentence, the Dissemination Agent shall notify the Company of such failure to receive the report.
- (c) If the Dissemination Agent is unable to provide a Semiannual Report to the Repository by the date required in subsection (a) or to verify that a Semiannual Report has been provided to the Repository by the date required in subsection (a), the Dissemination Agent shall, in a timely manner, send a notice of such failure to the Repository in the form required by the Repository.
  - (d) The Company shall, or shall cause the Dissemination Agent to:
  - (i) determine each year prior to the date for providing the Semiannual Report the name and address of the Repository; and

- (ii) promptly following the provision of a Semiannual Report to the Repository, file a report with the Company (if the Dissemination is other than the Company), the City, and the Participating Underwriters certifying that the Semiannual Report has been provided pursuant to this Disclosure Certificate, stating the date it was provided to the Repository.
- (e) Notwithstanding any other provision of this Disclosure Certificate, any of the required filings hereunder shall be made in accordance with the MSRB's EMMA system.

# SECTION 4. Content of the Semiannual Reports.

- (a) Each Semiannual Report shall contain or include by reference the information which is available as of a date that is not earlier than sixty (60) days prior to the applicable May 1 or November 1 due date for the filing of the Semiannual Report, relating to the following:
  - 1. An update to the development and financing plans with respect to the Company's development of the Property set forth under the captions of the Official Statement entitled: "IMPROVEMENT AREA NO. 2 Ownership of Property in Improvement Area No. 2" and "IMPROVEMENT AREA NO. 2 Merchant Builder Development and Financing Plans".
  - 2. A summary of development activity with respect to the Property, including the number of parcels for which building permits have been issued, the number of parcels for which certificates of occupancy have been issued, with respect to buildings owned and intended for sale by the Company the number of parcels for which sales have closed, and with respect to buildings owned and intended for rent by the Company the occupancy percentage, all since the date of the information provided in the Official Statement or the most recent Semiannual Report and cumulatively with respect to development of the Property.
  - 3. Any previously-unreported major legislative, administrative and judicial challenges known to the Company to or affecting the horizontal or vertical development of the Property or the time for construction of the Merchant Builder Improvements.
  - 4. Any sale by the Company or any Affiliate of the Property or any portion thereof to another Person, other than to buyers of completed homes, including a description of the property sold (acreage, number of lots, etc.) and the identity of the Person that so purchased the Property.
    - 5. Status of Special Tax payments with respect to the Property.
- (b) In addition to any of the information expressly required to be provided under paragraph (a) above, the Company shall provide such further information, if any, as may be necessary to make the specifically required statements, in the light of the circumstances under which they are made, not misleading.

# SECTION 5. Reporting of Significant Events.

- (a) Until the Company's obligations under this Disclosure Certificate have been terminated pursuant to Section 6, pursuant to the provisions of this Section 5, the Company shall give, or cause to be given, notice of the occurrence of any of the following events, if material under clauses (b) and (c), within 10 business days after obtaining knowledge of the occurrence of any of the following events:
  - 1. Failure to pay any Special Taxes levied on the Property on or prior to the delinquency date.
  - 2. Damage to or destruction of any of the Merchant Builder Improvements which has a material adverse effect on the development of the Property.
  - 3. Material default by the Company or any Affiliate on any loan with respect to the construction or permanent financing of the Merchant Builder Improvements.
  - 4. Material default by the Company or any Affiliate on any loan secured by all or any portion of the Property.
  - 5. Payment default by the Company or any Affiliate on any loan of the Company or any such Affiliate (whether or not such loan is secured by the Property) which is beyond any applicable cure period in such loan that, in the reasonable judgment of the Company, would materially adversely affect the financial condition of the Company or the development of the Property.
  - 6. The filing of any proceedings with respect to the Company or any Affiliate, in which the Company or any such Affiliate, may be adjudicated as bankrupt or discharged from any or all of their respective debts or obligations or granted an extension of time to pay debts or a reorganization or readjustment of debts that, in the reasonable judgment of the Company, would materially adversely affect their ability to pay Special Taxes for which they are responsible or to sell or develop the Property as described in the Official Statement or a more recently filed Semiannual Report.
  - 7. The filing of any lawsuit against the Company or any Affiliate that, in the reasonable judgment of the Company, would materially adversely affect the completion of the Merchant Builder Improvements, or litigation which if decided against the Company or any Affiliate that, in the reasonable judgment of the Company, would materially adversely affect their ability to pay Special Taxes for which they are responsible or to sell or develop the Property as described in the Official Statement or a more recently filed Semiannual Report.
- (b) Whenever the Company obtains knowledge of the occurrence of a Listed Event, the Company shall as soon as possible determine if such event would be material under applicable federal securities laws. The Dissemination Agent (if other than the Company) shall have no responsibility to determine the materiality of any of the Listed Events.

- (c) If the Company determines that knowledge of the occurrence of a Listed Event would be material under applicable federal securities laws, the Company shall within 10 business days of obtaining knowledge of the occurrence of the respective event, (i) file a notice of such occurrence with the Dissemination Agent which shall then promptly distribute such notice to the Repository, with a copy to the City and the Participating Underwriters, or (ii) file a notice of such occurrence with the Repository, with a copy to the City, the Participating Underwriters, and the Dissemination Agent (if other than the Company).
- SECTION 6. <u>Termination of Reporting Obligation</u>. The Company's obligations under this Disclosure Certificate shall terminate upon the following events:
  - (a) the legal defeasance, prior redemption or payment in full of all of the Bonds,
  - (b) if, at any time, the Company has completed construction of all buildings to be constructed on the Property and (1) 70% of the market-rate residential apartments in such buildings have been initially rented to individual renters or (2) 50% of the market-rate condominium units in such buildings intended for sale have been sold and conveyed to individual condominium owners.

If such termination occurs prior to the final maturity of the Bonds, the Company shall give notice of such termination in the same manner as for a Semiannual Report hereunder.

- SECTION 7. <u>Dissemination</u>. The Company may from time to time, appoint or engage a Dissemination Agent to assist it in carrying out its obligations under this Disclosure Certificate, and may discharge any such Dissemination Agent, with or without appointing a successor Dissemination Agent. If the Dissemination Agent is not the Company, the Dissemination Agent shall not be responsible in any manner for the form or content of any notice or report prepared by the Company pursuant to this Disclosure Certificate. The Dissemination Agent may resign (i) by providing thirty days written notice to the Company, the City and the Participating Underwriters, and (ii) upon appointment of a new Dissemination Agent hereunder. The Company is serving as the initial Dissemination Agent.
- SECTION 8. <u>Amendment; Waiver</u>. Notwithstanding any other provision of this Disclosure Certificate, the Company may amend this Disclosure Certificate, and any provision of this Disclosure Certificate may be waived, provided that the following conditions are satisfied:
  - (a) If the amendment or waiver relates to the provisions of Section 3(a), 4, or 5, it may only be made in connection with a change in circumstances that arises from a change in legal requirements, change in law, or change in the identity, nature or status of the Company, or the type of business conducted;
  - (b) The amendment or waiver either (i) is approved by the Bondowners in the same manner as provided in the Fiscal Agent Agreement for amendments to the Fiscal Agent Agreement with the consent of Bondowners, or (ii) does not, in the opinion of nationally recognized bond counsel addressed to the City and the Participating Underwriters, materially impair the interests of the Bondowners or Beneficial Owners of the Bonds; and

(c) The Company, or the Dissemination Agent, shall have delivered copies of the amendment and any opinion delivered under (b) above.

SECTION 9. <u>Additional Information</u>. Nothing in this Disclosure Certificate shall be deemed to prevent the Company from disseminating any other information, using the means of dissemination set forth in this Disclosure Certificate or any other means of communication, or including any other information in any Semiannual Report or notice of occurrence of a Listed Event, in addition to that which is required by this Disclosure Certificate. If the Company chooses to include any information in any Semiannual Report or notice of occurrence of a Listed Event in addition to that which is specifically required by this Disclosure Certificate, the Company shall have no obligation under this Disclosure Certificate to update such information or include it in any future Semiannual Report or notice of occurrence of a Listed Event.

The Company acknowledges and understands that other state and federal laws, including but not limited to the Securities Act of 1933 and Rule 10b-5 promulgated under the Securities Exchange Act of 1934, may apply to the Company, and that under some circumstances compliance with this Disclosure Certificate, without additional disclosures or other action, may not fully discharge all duties and obligations of the Company under such laws.

SECTION 10. <u>Default</u>. In the event of a failure of the Company to comply with any provision of this Disclosure Certificate, the Participating Underwriters or any Bondowner or Beneficial Owner of the Bonds may seek mandate or specific performance by court order, to cause the Company or the Dissemination Agent to comply with its obligations under this Disclosure Certificate. A default under this Disclosure Certificate shall not be deemed a default under the Fiscal Agent Agreement, and the sole remedy under this Disclosure Certificate in the event of any failure of the Company to comply with this Disclosure Certificate shall be an action to compel performance.

SECTION 11. <u>Duties</u>, <u>Immunities</u> and <u>Liabilities</u> of <u>Dissemination</u> Agent. The Dissemination Agent shall have only such duties as are specifically set forth in this Disclosure Certificate and the Company agrees to indemnify and save the Dissemination Agent, its officers, directors, employees and agents, harmless against any loss, expense and liabilities which they may incur arising out of or in the exercise or performance of theirs powers and duties hereunder, including the costs and expenses (including attorneys' fees) of defending against any claim of liability, but excluding liabilities due to the Dissemination Agent's negligence or willful misconduct, or its failure to perform its duties hereunder. The Dissemination Agent shall not be deemed to be acting in any fiduciary capacity for the Company, the Participating Underwriters, Bondowners or Beneficial Owners or any other party. The Dissemination Agent may rely and shall be protected in acting or refraining from acting upon a direction from the Company or an opinion of nationally recognized bond counsel. The obligations of the Company under this Section shall survive resignation or removal of the Dissemination Agent and payment of the Bonds. No person shall have any right to commence any action against the Dissemination Agent seeking any remedy other than to compel specific performance of its obligations under this Disclosure Certificate. The Dissemination Agent may conclusively rely upon any Semiannual Report provided to it by the Company as constituting the Semiannual Report required of the Company in accordance with this Disclosure Certificate and shall have no duty or obligation to review such Semiannual Report. The Dissemination Agent shall have no duty to prepare any Semiannual Report, nor shall the

Dissemination Agent be responsible for filing any Semiannual Report not provided to it by the Company in a timely manner in a form suitable for filing with the Repository. Any company succeeding to all or substantially all of the Dissemination Agent's corporate trust business shall be the successor to the Dissemination Agent hereunder without the execution or filing of any paper or any further act.

SECTION 12. Reporting Obligation of Transferees. The Company shall, in connection with any sale or transfer of ownership of any Property (other than sale or transfer to an Affiliate or individual condominium or home owners), cause such transferee to enter into a disclosure certificate with terms substantially similar to the terms of this Disclosure Certificate, whereby such transferee agrees to provide the information of the type described in Section 4 and 5 of this Disclosure Certificate with respect to the property acquired; provided that such transferee's obligations under such disclosure certificate shall terminate upon the same conditions as set forth in Section 6 herein.

SECTION 13. <u>Identifying Information for Filings with EMMA</u>. All documents provided to EMMA under this Disclosure Certificate shall be accompanied by identifying information as prescribed by the MSRB.

SECTION 14. <u>Company as Independent Contractor</u>. In performing under this Disclosure Certificate, it is understood that the Company is an independent contractor and not an agent of the City or the District.

SECTION 15. <u>Notices</u>. Notices should be sent in writing to the following addresses by regular, overnight, or electronic mail. The following information may be conclusively relied upon until changed in writing.

Company:	
	Attention: Email:
Participating Underwriters:	Stifel, Nicolaus & Company, Incorporated One Montgomery Street, 35 <sup>th</sup> Floor San Francisco, CA 94104 Attention: Municipal Bond Division Email: <a href="mailto:egallagher@stifel.com">egallagher@stifel.com</a>
	RBC Capital Markets, LLC Two Embarcadero Center, Suite 1200 San Francisco, CA 94111 Attention: Bob Williams Email: bob.williams@rbccm.com

City or District: City and County of San Francisco
1 Dr. Carlton B. Goodlett Place

San Francisco, CA 94201 Attention: Luke Brewer

Email: anna.vandegna@sfgov.org

Bridget.katz@sfgov.org <u>Luke.brewer@sfgov.org</u> Jamie.querubin@sfgov.org

SECTION 16. <u>Beneficiaries</u>. This Disclosure Certificate shall inure solely to the benefit of the Company, the City, the Dissemination Agent, the Participating Underwriters and Bondowners and Beneficial Owners from time to time of the Bonds, and shall create no rights in any other person or entity.

SECTION 17. <u>Assignability</u>. The Company shall not assign this Disclosure Certificate or any right or obligation hereunder except to the extent permitted to do so under the provisions of Section 12 hereof. The Dissemination Agent may, with prior written notice to the Company and the City, assign this Disclosure Certificate and the Dissemination Agent's rights and obligations hereunder to a successor Dissemination Agent.

, a	_ limited liability company
Ву:	
Name:	
Title:	



#### APPENDIX F

#### **BOOK-ENTRY ONLY SYSTEM**

The information in this section concerning DTC; and DTC's book-entry system has been obtained from sources that City believes to be reliable, but City takes no responsibility for the accuracy thereof.

The Depository Trust Company ("DTC"), New York, NY, will act as securities depository for the 2022A Bonds. The 2022A Bonds will be issued as fully-registered securities registered in the name of Cede & Co. (DTC's partnership nominee) or such other name as may be requested by an authorized representative of DTC. One fully-registered certificate will be issued for the each issue of the 2022A Bonds, each in the aggregate principal amount of such issue, and will be deposited with DTC.

DTC, the world's largest depository, is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to die provisions of Section 17A of the Securities Exchange Act of 1934. DTC holds and provides asset servicing for over 2.2 million issues of U.S. and non-U.S. equity corporate and municipal debt issues, and money market instruments from over 100 countries that DTC's participants ("Direct Participants") deposit with DTC. DTC also facilitates the post-trade settlement among Direct Participants of sales and other securities transactions in deposited securities through electronic computerized book-entry transfers and pledges between Direct Participants' accounts. This eliminates the need for physical movement of securities certificates. Direct Participants include both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, clearing corporations, and certain other organizations. DTC is a wholly-owned subsidiary of The Depository Trust & Clearing Corporation ("DTCC"). DTCC, in turn, is owned by a number of Direct Participants of DTC and Members of the National Securities Clearing Corporation, Fixed Income Clearing Corporation and Emerging Markets Clearing Corporation, (NSCC, FICC and EMCC, also subsidiaries of DTCC), as well as by the New York Stock Exchange, Inc., the American Stock Exchange LLC, and the National Association of Securities Dealers, Inc. Access to the DTC system is also available to others such as both U.S. and non-U.S. securities brokers and dealers, banks, trust companies, and clearing corporations that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). DTC has an S&P Global Ratings rating of AA+. The DTC Rules applicable to its Participants are on file with the Securities and Exchange Commission. More information about DTC can be found at www.dtcc.com. Information on such website is not incorporated by reference herein.

Purchases of 2022A Bonds under the DTC system must be made by or through Direct Participants, which will receive a credit for the 2022A Bonds on DTC's records. The ownership interest of each actual purchaser of each 2022A Bond ("Beneficial Owner") is in turn to be recorded on the Direct and Indirect Participants' records. Beneficial Owners will not receive written confirmation from DTC of their purchase. Beneficial Owners are, however, expected to receive written confirmations providing details of the transaction, as well as periodic statements of their holdings, from the Direct or Indirect Participant through which the Beneficial Owner entered into the transaction. Transfers of ownership interests in the 2022A Bonds are to be accomplished by entries made on the books of Direct and Indirect Participants acting on behalf of Beneficial Owners. Beneficial Owners will not receive certificates representing their ownership interests in the 2022A Bonds, except in the event that use of the book-entry system for the 2022A Bonds is discontinued.

To facilitate subsequent transfers, all 2022A Bonds deposited by Direct Participants with DTC are registered in the name of DTCs partnership nominee, Cede & Co., or such other name as may be requested by an authorized representative of DTC. The deposit of 2022A Bonds with DTC and their registration in

the name of Cede & Co. or such other DTC nominee do not effect any change in beneficial ownership. DTC has no knowledge of the actual Beneficial Owners of the 2022A Bonds: DTC's records reflect only the identity of the Direct Participants to whose accounts such 2022A Bonds are credited, which may or may not be the Beneficial Owners. The Direct and Indirect Participants will remain responsible for keeping account of their holdings on behalf of their customers.

Conveyance of notices and other communications by DTC to Direct Participants, by Direct Participants to Indirect Participants, and by Direct Participants and Indirect Participants to Beneficial Owners well be governed by arrangements among them, subject to any statutory or regulatory requirements as may be in effect from time to time. Beneficial Owners of 2022A Bonds may wish to take certain steps to augment the transmission to them of notices of significant events with respect to the 2022A Bonds, such as redemptions, tenders, defaults, and proposed amendments to the 2022A Bond documents. For example, Beneficial Owners of 2022A Bonds may wish to ascertain that the nominee holding the 2022A Bonds for their benefit has agreed to obtain and transmit notices to Beneficial Owners. In the alternative, Beneficial Owners may wish to provide their names and addresses to the registrar and request that copies of notices be provided directly to them.

Redemption notices shall be sent to DTC. If less than all of the 2022A Bonds within an issue are being redeemed, DTC's practice is to determine by lot the amount of the interest of each Direct Participant in such issue to be redeemed.

Neither DTC nor Cede & Co. (nor any other DTC nominee) will consent or vote with respect to the 2022A Bonds unless authorized by a Direct Participant in accordance with DTC's Procedures. Under its usual procedures, DTC mails an Omnibus Proxy to City as soon as possible after the record date. The Omnibus Proxy assigns Cede & Co.'s consenting or voting rights to those Direct Participants to whose accounts the 2022A Bonds are credited on the record date (identified in a listing attached to the Omnibus Proxy).

Redemption proceeds, distributions, and dividend payments on the 2022A Bonds will be made to Cede & Co., or such other nominee as may be requested by an authorized representative of DTC. DTC's practice is to credit Direct Participants' accounts upon DTC's receipt of funds and corresponding detail information from the City or Fiscal Agent, on payable date in accordance with their respective holdings shown on DTC's records. Payments by Participants to Beneficial Owners will be governed by standing instructions and customary practices, as is the case with securities held for the accounts of customers in bearer form or registered in "street name," and will be the responsibility of such Participant and not of DTC nor its nominee, Fiscal Agent, or City, subject to any statutory or regulatory requirements as may be in effect from time to time. Payment of redemption proceeds, distributions, and dividend payments to Cede & Co. (or such other nominee as may be requested by an authorized representative of DTC) is the responsibility of the City or the Fiscal Agent, disbursement of such payments to Direct Participants will be the responsibility of DTC, and disbursement of such payments to the Beneficial Owners will be the responsibility of Direct and Indirect Participants.

DTC may discontinue providing its services as depository with respect to the 2022A Bonds at any time by giving reasonable notice to the City or the Fiscal Agent. Under such circumstances, in the event that a successor depository is not obtained, bond certificates are required to be printed and delivered.

The City may decide to discontinue use of the system of book-entry transfers through DTC (or a successor securities depository). In that event, bond certificates will be printed and delivered.

# APPENDIX G APPRAISAL REPORT









City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021

San Francisco, California



January 4, 2022

Ms. Anna Van Degna Director City and County of San Francisco 1 Dr. Carlton B. Goodlett Pl. San Francisco, CA 94102

SUBJECT: Market Value Appraisal

City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021

Avenue of the Palms

San Francisco, San Francisco County, California 94130

IRR - San Francisco File No. 192-2021-0220

# Dear Ms. Van Degna:

Integra Realty Resources – San Francisco is pleased to submit the accompanying appraisal of the referenced property. The purpose of the appraisal is to develop an opinion of the market value of the fee simple interest in the property. The client for the assignment is City and County of San Francisco, and the intended use is for bond underwriting purposes. The appraisers understand and agree this Appraisal Report is expected to be, and may be, utilized by the City and County of San Francisco and CFD No. 2016-1 in the marketing of the Special Tax Bonds of CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 ("Bonds") and to satisfy certain legal requirements in connection with issuing the Bonds.

The subject property represents the taxable land areas within CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 and includes five development parcels of land located on Treasure Island. The Parcels are entitled for the development of 225 for-sale condominiums and 545 for-rent apartment units; each of the multifamily improvements will also include ground floor retail. Ownership of the Parcels is held by entities associated with Stockbridge Capital Group, LLC, Wilson Meany, LP, Lennar, and Poly (USA) Real Estate Development Corporation. As of the effective appraisal date, infrastructure work is underway at the subject.

Ms. Anna Van Degna City and County of San Francisco January 4, 2022 Page 2

The appraisal is intended to conform with the Uniform Standards of Professional Appraisal Practice (USPAP), the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, applicable state appraisal regulations, and the appraisal guidelines of City and County of San Francisco. The appraisal is also prepared in accordance with the Appraisal Standards for Land Secured Financing published by the California Debt and Investment Advisory Commission (CDIAC) (2004).

To report the assignment results, we use the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format. This format summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions.

We have been requested to provide the market value of the appraised properties as of the date of value (December 1, 2021). The market value of the appraised properties in CFD No. 2016-1 Improvement Area No. 2 account for the impact of the Lien of the Special Tax securing the repayment of the Bonds.

As a result of the analyses herein, the market value (fee simple interest) of the appraised properties by ownership, subject to a hypothetical condition, as of December 1, 2021, is presented in the following table:

Appraised Property	Ownership	Appraisal Premise	Value Conclusion
Parcel C2.2 (178 multifamily units)	TI Lot 8, LLC	Market Value, subject to a Hypothetical Condition	\$22,200,000
Parcel C2.3 (76 condominium units)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$14,700,000
Parcel B1 (117 multifamily units, retail)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$9,000,000
Parcel C2.4 (250 multifamily units)	TI Lot 10, LLC	Market Value, subject to a Hypothetical Condition	\$20,300,000
Parcel C3.4 (149 condominium units)	TI Lots 3-4, LLC	Market Value, subject to a Hypothetical Condition	\$27,300,000

Ms. Anna Van Degna City and County of San Francisco January 4, 2022 Page 3

#### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value, by ownership, of the subject property as of December 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.

The outbreak of the Novel Coronavirus (COVID-19), declared an outbreak by the World Health Organization (WHO) on January 30, 2020 and subsequently reclassified as a worldwide pandemic on March 11, 2020, created substantial uncertainty in the worldwide financial markets. At the beginning of the pandemic, through the third quarter of 2020, transaction volume slowed significantly, and market data was scarce. After an initial lull in activity, restrictions were eased which resulted in increased sales and leasing activity. On June 15, 2021, the phased re-opening plan in California was disbanded, capacity limits were removed, and the mask mandate was mostly eliminated. In subsequent weeks, variants of the virus emerged, which prompted cities and counties to reinstate some restrictions. On August 2, 2021, San Francisco and six Bay Area counties re-instituted the mask mandate for all indoor public settings, as cases rose due to the Delta variant. In addition, on August 20, 2021, San Francisco began requiring proof of vaccination for everyone over 12 years of age to enter bars, restaurants, clubs, gyms, large indoor events, and any business/event serving food or drinks indoors.

During the peak of the pandemic, there was an interruption in collections in nearly all commercial sectors. Survey respondents in many markets suggest this was short-lived, and defaults have declined substantially. However, the San Francisco Budget and Legislative Analyst's office reports average unpaid commercial rent in San Francisco ranged from \$15.6 to \$29.1 million per month between January 2021 and August 2021. While significant, these figures do reflect a decrease in unpaid commercial rent compared to April 2020 through December 2020, when unpaid rent averaged \$19.1 to \$44.9 million per month.

Furthermore, the national unemployment rate reached a peak at 14.8% in April 2020 but has since decreased to 4.8% as of September 2021. Sales and leasing activity are now beginning to reach pre-pandemic levels in some markets, and this trend has continued even as case counts have increased.

Ms. Anna Van Degna City and County of San Francisco January 4, 2022 Page 4

If you have any questions or comments, please contact the undersigned. Thank you for the opportunity to be of service.

Kevin Ziegenmeyer, MAI

Certified General Real Estate Appraiser

California Certificate # AG013567

Email: kziegenmeyer@irr.com

Telephone: 916-435-3883, ext. 224

Respectfully submitted,

**INTEGRA REALTY RESOURCES - SAN FRANCISCO** 

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Certified General Real Estate Appraiser California Certificate # AG026558

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Certified General Real Estate Appraiser

Laura Dian

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Executive Summary 2

# **Executive Summary**

Property Name	City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021
Address	Avenue of the Palms
Property Type	San Francisco, San Francisco County, California 94130 Land - Other
Owner of Record	Poly (USA) Real Estate Development Corporation / TI Lot 8, LLC / TI Lot 10, LLC / TI Lots 3-4, LLC
TaxID	8903-004, 8904-004, 8904-005, 8906-005, 8906-006, 8901- 003 and 8901-004
Land Area	5.22 acres; 227,230 SF
Zoning Designation	TI-R / TI-MU, Treasure Island - Residential / Treasure Island
Highest and Best Use	Single and multifamily residential use
Exposure Time; Marketing Period	6 - 9 months; 6 - 9 months
Effective Date of the Appraisal	December 1, 2021
Date of the Report	January 4, 2022
Property Interest Appraised	Fee Simple
Total Aggregate, or Cumulative, Value, subject to a Hypothetical Condition, of CFD No. 2016-1, Improvement Area 2	\$93,500,000

## **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value, by ownership, of the subject property as of December 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.



# **General Information**

# **Identification of Subject**

The subject property represents the taxable land areas within CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 and includes five development parcels of land located on Treasure Island. The Parcels are entitled for the development of 225 for-sale condominiums and 545 for-rent apartment units; each of the multifamily improvements will also include ground floor retail. Ownership of the Parcels is held by entities associated with Stockbridge Capital Group, LLC, Wilson Meany, LP, Lennar, and Poly (USA) Real Estate Development Corporation. As of the effective appraisal date, infrastructure work is underway at the subject. A legal description of the property is in the addenda.

Property Identification	on
Property Name	City and County of San Francisco Community Facilities District No. 2016-1
	(Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021
Address	Avenue of the Palms
	San Francisco, California 94130
Tax ID	8903-004, 8904-004, 8904-005, 8906-005, 8906-006, 8901-003 and 8901-004
Owner of Record	Poly (USA) Real Estate Development Corporation / TI Lot 8, LLC / TI Lot 10, LLC /
	TI Lots 3-4, LLC

A summary of the five development parcels, which are comprised of seven Assessor's tax identification numbers, is provided below. Please note, Parcels C3.3 and C3.4 are combined for the purposes of this analysis and designated "C3.4;" similarly, Parcels B1.1 and B1.2 are combined and designated "B1."

Land Area S	Land Area Summary					
Tax ID	Parcel	SF	Acres			
8903-004	Parcel C2.2	48,919	1.12			
		,				
8904-004	Parcel C2.3	36,117	0.83			
8904-005	Parcel C2.4	36,647	0.84			
8906-005	Parcel C3.3	26,986	0.62			
8906-006	Parcel C3.4	34,221	0.79			
8901-003	Parcel B1.1	22,119	0.51			
8901-004	Parcel B1.2	22,221	0.51			
Total		227,230	5.22			
Source: Public Re	ecords					

A summary of land uses by Parcel is provided on the following page.



Land Use Overview									
			For	No. of Market	No. of BMR	Total	Parking	Rentable Area -	Rentable Area -
Parcel	Acreage	Use	Sale/Rent	Rate Units	Units	Units	Spaces	Residential	Retail
Parcel C2.2	1.12	Multifamily/Retail	For Rent	169	9	178	92	140,763	1,700
Parcel C2.3	0.83	Condominium	For Sale	72	4	76	70	97,628	-
Parcel C2.4	0.84	Multifamily/Retail	For Rent	226	24	250	124	206,098	1,127
Parcel C3.3 & C3.4 ("C3.4")	1.41	Condominium	For Sale	142	7	149	149	149,067	-
Parcel B1.1 & B1.2 ("B1")	1.02	Multifamily/Retail	For Rent	111	6	117	58	85,467	4,957

# **Sale History**

The most recent closed sales of the subject are summarized as follows:

	Sale 1	Sale 2	Sale 3	Sale 4	Sale 5
Sale Date	November 10, 2020	November 10, 2020	November 10, 2020	November 10, 2020	November 10, 2020
Buyer	Poly (USA) Real	TI Lot 8, LLC	Poly (USA) Real	TI Lot 10, LLC	TI Lots 3-4, LLC
	<b>Estate Development</b>		Estate Development		
	Corp.		Corp.		
Sale Price	\$7,900,000	\$13,900,000	\$11,000,000	\$25,900,000	\$14,900,000
Notes	Parcel B1	Parcel C2.2	Parcel C2.3	Parcel C2.4	Parcel C3.4

Development of Treasure Island (Improvement Area No. 2) involves multiple City and County of San Francisco agencies, master developer entities, and merchant builders. Transfers of land are anticipated to occur at varying stages throughout the development process, the specific details of which have not been provided for consideration herein. The transaction prices above are based on the condition of the appraised properties as if all infrastructure development, which is the obligation of the seller (master developer entity), is complete; whereas, the estimates of market value derived herein are based on the condition of each appraised Parcel as of the effective date of value, with infrastructure development still remaining. Therefore, the prior sale prices are not considered indicative of market value as of the respective dates of transfer or current market value.

# **Pending Transactions**

To the best of our knowledge, the property is not subject to an agreement of sale or an option to buy, nor is it listed for sale, as of the effective appraisal date.

# **Purpose of the Appraisal**

The purpose of the appraisal is to develop an opinion of the market value of the fee simple interest in the taxable properties within the boundaries of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 as of the effective date of the appraisal, December 1, 2021. The date of the report is January 4, 2022. The appraisal is valid only as of the stated effective date.



## **Definition of Market Value**

Market value is defined as:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[h]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

# **Definition of Property Rights Appraised**

Fee simple estate is defined as, "Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat."

Source: Appraisal Institute, The Dictionary of Real Estate Appraisal, 6th ed. (Chicago: Appraisal Institute, 2015)

# **Intended Use and User**

The intended use of the appraisal is for bond underwriting purposes. The client is the City and County of San Francisco. The intended users are the City and County of San Francisco and its associated finance team. The appraisal is not intended for any other use or user. No party or parties other than City and County of San Francisco and its associated finance team may use or rely on the information, opinions, and conclusions contained in this report.

# **Applicable Requirements**

This appraisal is intended to conform to the requirements of the following:

- Uniform Standards of Professional Appraisal Practice (USPAP);
- Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute;



- Applicable state appraisal regulations;
- Appraisal Standards for Land Secured Financing published by the California Debt and Investment Advisory Commission (2004);

Interagency Appraisal and Evaluation Guidelines issued December 10, 2010;

## **Report Format**

This report is prepared under the Appraisal Report option of Standards Rule 2-2(a) of USPAP. As USPAP gives appraisers the flexibility to vary the level of information in an Appraisal Report depending on the intended use and intended users of the appraisal, we adhere to the Integra Realty Resources internal standards for an Appraisal Report – Standard Format. This format summarizes the information analyzed, the appraisal methods employed, and the reasoning that supports the analyses, opinions, and conclusions.

#### **Prior Services**

USPAP requires appraisers to disclose to the client any other services they have provided in connection with the subject property in the prior three years, including valuation, consulting, property management, brokerage, or any other services. We have previously appraised the property that is the subject of this report for the current client within the three-year period immediately preceding acceptance of this assignment.

# Scope of Work

To determine the appropriate scope of work for the assignment, we considered the intended use of the appraisal, the needs of the user, the complexity of the property, and other pertinent factors. Our concluded scope of work is described below.

#### Valuation Methodology

This appraisal report has been prepared in accordance with the Uniform Standards of Professional Appraisal Practice (USPAP). This analysis is intended to be an "appraisal assignment," as defined by USPAP; the intention is the appraisal service be performed in such a manner that the result of the analysis, opinions, or conclusion be that of a disinterested third party.

Several legal and physical aspects of the subject property were researched and documented. A physical inspection of the property was completed and serves as the basis for the site description contained in this report. The sales history was verified by consulting public records and a preliminary title report. Numerous documents were provided for the appraisal, including: developer's budget, tentative map, project renderings, development timeline, and entitled land uses. The zoning, earthquake zone, flood zone and utilities were verified with applicable public agencies. Property tax information for the current tax year was obtained from the San Francisco County Assessor's office.

Data relating to the subject's neighborhood and surrounding market area were analyzed and documented. This information was obtained through personal inspections of portions of the neighborhood and market area, newspaper articles, and interviews with various market participants, including property owners, property managers, brokers, developers, and local government agencies.



In this appraisal, the highest and best use of the subject property as though vacant was determined based on the four standard tests (legal permissibility, physical possibility, financial feasibility and maximum productivity).

It is not uncommon for appraisers to be asked to appraise properties at atypical times, relative to when market participants most often transfer properties. The market recognizes typical points during the development process when master planned projects often transfer, such as upon obtaining entitlements, completion of spinal infrastructure and/or recordation of final subdivision maps, for example. In valuation assignments that involve value scenarios that do not coincide with the typical transaction points along the development timeline, the appraiser must apply market logic to the particular stage of the project. Since the subject is at one of these atypical points, we have employed market logic in the valuation of the subject in its hypothetical condition.

In the valuation of the subject property, which comprises the taxable land within the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2, subject to the Lien of the Special Tax securing the Bonds, the market value of the taxable components was estimated using multiple approaches to value. For the subject's single family residential land, to be developed with for-sale condominium units, a land residual analysis is the most applicable method of valuation and is utilized. Comparable bulk land sales are also considered as secondary support.

In the land residual analysis (a variation of the cost approach and income capitalization approaches combined), all direct and indirect costs are deducted from an estimate of the anticipated gross sales price of the improved product; the resultant net sales proceeds are then discounted to present value at an anticipated rate over the development and absorption period to indicate the residual value of the land.

The subject also includes three Parcels to be developed with for-rent multifamily residential use over ground floor retail. The valuation of these components begins with employing extraction analyses to estimate of the market value of the land for each of the subject Parcels. This analysis considers the direct and indirect construction costs, lease up costs, and entrepreneurial profit associated with each Parcel and deducts these costs from the market value as if stabilized to arrive at the value of the underlying land. Direct capitalization analyses are utilized to determine the market value of the proposed vertical (leasehold) improvements as if stabilized. As a test of reasonableness, we also consider improved multifamily sales, as well as multifamily residential land sales.

It should be noted, both the for-sale and for-rent Parcels will include units set aside to meet inclusionary housing requirements. These units will not be subject to the Lien of the Special Tax securing the Bonds. Since the subject comprises land at this time (under development), the obligation to construct (cost) and sell/rent (at a restricted price) such inclusionary housing units will be considered in the valuation of the underlying land.

All five development parcels are held by merchant builders, and it is our opinion the Parcels could transfer within twelve months of exposure to the market; thus, no further discounting is necessary. As there remains additional backbone infrastructure to be completed, the allocable remaining infrastructure costs attributable to the Parcels are considered on a proportionate share basis based upon each Parcel's acreage. While the completion of backbone infrastructure remains the obligation



of the master developer, rather than the present owners (merchant builders) the purpose of this appraisal is to estimate the market value of the real property as of a specific point in time. Therefore, it is our opinion the proportionate allocation of remaining costs to each Parcel is appropriate.

## **Research and Analysis**

The type and extent of our research and analysis is detailed in individual sections of the report. This includes the steps we took to verify comparable sales, which are disclosed in the comparable sale profile sheets in the addenda to the report. Although we make an effort to confirm the arms-length nature of each sale with a party to the transaction, it is sometimes necessary to rely on secondary verification from sources deemed reliable.

## Inspection

Eric Segal, MAI, conducted an on-site inspection of the property on November 22, 2021. Kevin Ziegenmeyer, MAI, and Laura Diaz have also inspected the property.



# **Economic Analysis**

# **Area Analysis - San Francisco**

#### Introduction

San Francisco is one of nine counties that comprise the greater San Francisco Bay Area. Spanning 47 square miles of peninsula land between the Pacific Ocean and San Francisco Bay, San Francisco County is unique in that it also defines the boundaries of the city of San Francisco. San Mateo County lies directly to the south, Marin County lies to the north, across the Golden Gate Bridge, and Alameda County lies to the east, across the Bay Bridge. San Francisco is the geographic and economic center of the Bay Area. Each day more than 400,000 workers commute to the city.

The topography of the area consists generally of rolling hills. The peninsula that San Francisco County rests on is surrounded by three bodies of water – the Pacific Ocean, the Golden Gate strait, and the San Francisco Bay. The area has a mild climate, with a relatively comfortable temperature range year-round. Rarely does the overall temperature rise above 75 degrees or dip below 45 degrees Fahrenheit. Earthquakes are a common occurrence in the Bay Area due to the proximity to the San Andreas and Hayward Faults. The last major earthquake occurred in 1989 and measured 7.1 on the Richter scale.

## **Population**

The nine-county Bay Area is home to more than 7.7 million residents and has shown an average annual growth of 0.1% over the past five years. San Francisco County has had an average growth of 0.1% per year. The following table shows recent population trends for San Francisco County, as well as the other counties that make up the Bay Area.

<b>Population Trends</b>							
County	2016	2017	2018	2019	2020	2021	%/Yr
Alameda	1,631,230	1,644,303	1,651,760	1,659,608	1,663,114	1,656,591	0.3%
Contra Costa	1,127,634	1,137,577	1,143,188	1,147,623	1,149,853	1,153,854	0.5%
Marin	263,130	262,695	262,179	261,478	260,388	257,774	-0.4%
Napa	141,530	141,320	140,340	139,608	139,000	137,637	-0.6%
San Francisco	871,613	878,697	885,716	886,885	889,783	875,010	0.1%
San Mateo	767,099	769,401	770,927	771,160	771,061	765,245	0.0%
Santa Clara	1,928,438	1,937,008	1,943,579	1,944,733	1,945,166	1,934,171	0.1%
Solano	430,315	435,186	436,813	438,205	439,211	438,527	0.4%
Sonoma	502,338	503,405	500,485	495,919	491,354	484,207	-0.7%
Total	7,663,327	7,709,592	7,734,987	7,745,219	7,748,930	7,703,016	0.1%

#### **Employment & Economy**

The California Employment Development Department has reported the following employment data for the City/County of San Francisco in the recent past.



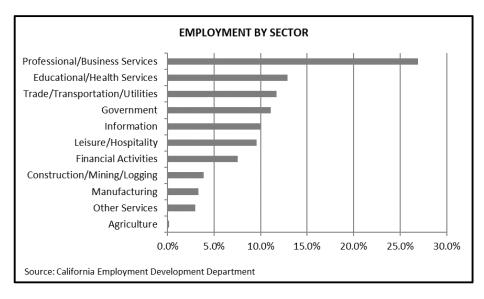
<b>Employment Trends</b>						
	2015	2016	2017	2018	2019	2020
Labor Force	541,400	555,300	563,400	568,700	579,600	556,100
Employment	521,700	537,000	546,800	555,000	566,600	512,500
Job Growth	16,200	15,300	9,800	18,000	19,800	(42,500)
Unemployment Rate	3.6%	3.3%	2.9%	2.4%	2.2%	7.8%

Most areas within the state and nation, including San Francisco County, saw declining unemployment rates in 2004 through 2006, increases from 2007 to 2010, and declines between 2011 and 2019. However, this downward trend shifted as a result of the COVID-19 crisis.

The average annual unemployment rate in San Francisco County was 2.2% in 2019 and remained in the 2.2% to 2.8% range during the first quarter of 2020, spiking to 13.0% in April 2020. The average unemployment rate in 2020 was 7.8%. The California Employment Development Department reported an unemployment rate of 3.8% in San Francisco County in October 2021, down from 7.1% a year prior and compared to 6.1% for California and 4.3% for the nation.

As of October 2021, it was reported jobs increased by 69,600 jobs (6.6%) in the San Francisco Metro (San Francisco and San Mateo Counties) year-over-year as many of the jobs lost after the coronavirus outbreak are being restored. The greatest job gain was in the Leisure/Hospitality sector with 31,200 jobs added back, followed by the Professional/Business Services sector with 23,000 jobs added back.

The following chart indicates the percentage of total employment for each sector within the city/county as of October 2021.



San Francisco's largest employment sector is Professional and Business Services, accounting for roughly 26.9% of all employment, having outpaced all other major industries in terms of job growth prior to the pandemic. The remainder of employment is divided among all other industry sectors, with



Educational and Health Services, Trade/Transportation/Utilities (which includes wholesale and retail trade) and Government each accounting for roughly 11% - 13% of the total. The following table shows the largest employers in the city/county as of 2019.

	Employer	Industry	Employees
1	City and County of San Francisco	Government	36,910
2	University of California San Francisco	Education	34,690
3	San Francisco Unified School District	Education	10,257
4	Salesforce	Technology	9,100
5	Wells Fargo & Co.	Financial Activities	7,296
6	Kaiser Permanente	Healthcare	6,659
7	United Airlines	Airline Carrier	6,153
8	Sutter Health	Healthcare	6,134
9	Uber Technologies, Inc.	Transportation	5,500
10	Gap, Inc.	Retail	4,500

#### Transportation

Access to and through San Francisco is provided by Interstate 280, U.S. Highway 101 and State Highway 1. Interstate 280 runs northeast to Interstate 80, which traverses the Bay Bridge, connecting to Oakland (Alameda County) in the East Bay and heading north through Solano County and the city of Sacramento before continuing on through the Sierra Nevada Mountains and Reno, Nevada. Interstate 280 and U.S. Highway 101 run relatively parallel south of San Francisco, along the peninsula through San Mateo County and Silicon Valley to San Jose (Santa Clara County). U.S. Highway 101 runs north along the eastern side of San Francisco and connects to Interstate 80 at the Bay Bridge. U.S. Highway 101 also leads from the northern edge of the county over the Golden Gate Bridge into Marin County and beyond. State Highway 1 travels along the Pacific coast of California from southern California to northern California where it merges with U.S. Highway 101 in Mendocino County.

As indicated above, vehicular access to the city/county of San Francisco is provided by the Golden Gate Bridge from the north, the Bay Bridge from the east, and the southern peninsula (San Mateo and Santa Clara Counties) to the south. Public transportation is provided by Amtrak trains, bus service and the Bay Area Rapid Transit (BART), which links Pittsburg/Bay Point and Richmond (Contra Costa County), Dublin/Pleasanton and Fremont (Alameda County) and Millbrae and the San Francisco International Airport (San Mateo County) to the city/county of San Francisco. Cable-car, Muni and BART service provide public transportation within the city. BART and County Connection buses shuttle commuters to and from outlying areas. The aforementioned San Francisco International Airport lies about 12 miles south of the city.

#### **Household Income**

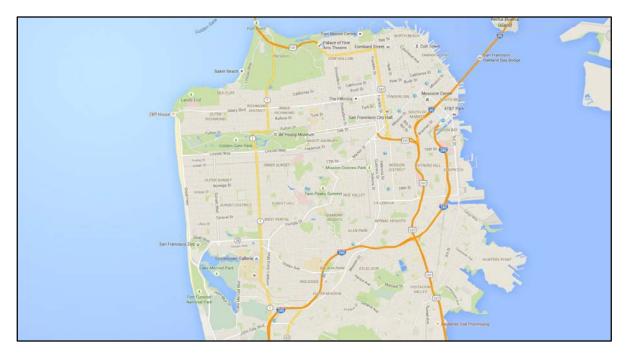
Median household income represents a broad statistical measure of well-being or standard of living in a community. The median income level divides households into two equal segments with one half of



households earning less than the median and the other half earning more. The median income is considered to be a better indicator than the average household income as it is not dramatically affected by unusually high or low values. The U.S. Census Bureau estimates a median household income for San Francisco County of \$112,449 in 2019 dollars (most recent data available). This is significantly higher than the state of California's median income of \$75,235. The county's income is the fourth highest among California counties, trailing only Santa Clara, San Mateo and Marin counties.

#### Neighborhoods

San Francisco is identified by many smaller submarkets or neighborhoods. The main neighborhoods are described in the following paragraphs based on information from onlyinsanfrancisco.com and Urban Bay Properties.



Castro/Upper Market: San Francisco's historic F-Line streetcars are one of the best ways to reach the Castro and Upper Market areas. The Castro, and nearby Noe Valley, offer village-like amenities including pedestrian-friendly streets, Victorian homes in historic Eureka Valley, an array of trendy stores and outdoor cafes for the "see and scene" crowd. The upper stretch of Market Street coils around the lower reaches of Twin Peaks. Noted for their sweeping vistas of the Bay Area, these crests are popular with sightseers. Glen Park on the lower slopes of Diamond Heights has a canyon park and is near a BART station.

**Chinatown:** The entrance to Chinatown at Grant Avenue and Bush Street is called the "Dragon's Gate." Inside are 24 blocks of hustle and bustle, most of it taking place along Grant, the oldest street in San Francisco. This city within a city is best explored on foot; exotic shops, food markets, temples and small museums are comprised within its boundaries. The former central telephone exchange of the Pacific Telephone and Telegraph Company stands at 743 Washington Street. Now a bank, it is the



first Chinese-style building constructed in San Francisco, and the exact site where California's first newspaper was printed.

**Civic Center:** San Francisco's widest street, Van Ness Avenue, runs down the middle of Civic Center. A short distance from Civic Center is Hayes Valley, which boasts galleries, antique shops, restaurants and book nooks. A stretch of Larkin Street, starting just beyond the Asian Art Museum's front door at Larkin and McAllister up to O'Farrell, has been designated Little Saigon. Some 250 Vietnamese-owned businesses are concentrated in this and the nearby Tenderloin areas. The Polk Street district parallels Van Ness Avenue and extends all the way to Fisherman's Wharf, where it terminates in front of the historic Maritime Museum. Catering to a diverse population, Polk Street is one of the oldest shopping districts in San Francisco.

**Embarcadero/Financial District:** Lined with deep-water piers, The Embarcadero is literally where one embarks. At the foot of Market Street is the Ferry Building, which houses a food hall, restaurants and a farmer's market. The Ferry Building is also the terminal for ferries to Marin County, Vallejo, Oakland and Alameda. Across the bay is Treasure Island, a man-made island that was the site of the 1939 Golden Gate International Exposition. Much of Jackson Square, one of 11 historic districts, has many buildings dating from the mid-1800s.

**Fisherman's Wharf:** Fisherman's Wharf is home to fishing boats, seafood stalls, steaming crab cauldrons, seafood restaurants and sourdough French bread bakeries, as well as souvenir shops and museums. The historic F-Line streetcar and two cable car lines terminate in the area and sightseeing boats and boat charters link to Alcatraz, Angel Island and other points around San Francisco Bay.

Haight-Ashbury: One of the most photographed scenes in San Francisco, Alamo Square's famous "postcard row" at Hayes and Steiner Streets is a tight formation of Victorian houses back-dropped by downtown skyscrapers. The corner of Haight and Ashbury Streets still has its tie-dyed roots; vintage clothing, books and records are abundant here and along lower Haight Street. Locals will point out Buena Vista Park, with its city views, and, for architectural highlights, Masonic, Piedmont and Delmar Streets. Parnassus Heights is home to the University of California, San Francisco.

**Japantown/Fillmore:** Founded in 1906, Japantown is the oldest Japanese district in the United States and one of only three remaining. This small slice of Japanese life is near the Fillmore, the "Harlem of the West," which is witnessing a revival of its jazz heritage and is the setting for an annual open-air jazz festival.

Marina/Presidio: The Golden Gate Bridge is one of the world's most famous landmarks. Its southern approach via State Highway 1/U.S. Highway 101 traverses some of the city's most scenic and historic areas including the Presidio of San Francisco and the Marina, site of the 1915 Panama-Pacific International Exposition. The outdoor cafes of Union Street in Cow Hollow, former dairy land, are ideal spots for people watching and gazing up at the mansions of Pacific Heights. Outer Sacramento Street and Laurel Heights contain a variety of shopping areas.

**Mission District:** Boasting some of the best weather in the city, the Mission District, Bernal Heights and Potrero Hill take advantage of an abundance of fog-free days. New restaurants and night spots are a draw while Mission Dolores, 16th and Dolores Streets, is the oldest structure in San Francisco. Many



of the city's pioneers are buried in an adjacent cemetery. The largest concentration of murals in the city adorns buildings, fences and walls throughout the District. Potrero Hill's Dogpatch neighborhood is one of 11 historic Districts in the city.

**Nob Hill:** Once the home of the silver kings and railroad barons, the "nabobs," Nob Hill's noble tenants include Grace Cathedral, a replica of Notre Dame in Paris; Huntington Park, site of many art shows and graced by a replica of a 16th century Roman fountain; Nob Hill Masonic Center, an architectural dazzler hosting various musical events; the Cable Car Barn, where the cable cars are stored when not in service, and grand hotels, including the Mark Hopkins (Intercontinental Hotel) and the famous Top Of The Mark restaurant/bar and the Fairmont. Russian Hill, named for burial sites of Russian hunters who were active in California waters in the early 1800s, is most famous for the winding curves of Lombard Street.

**North Beach:** North Beach is transformed into one of San Francisco's most electric playgrounds with live music and dancing. Many local residents practice tai chi in Washington Square. Coit Tower atop Telegraph Hill offers marvelous views of the city. Thirty local artists painted murals on its ground floor walls in 1933.

**Richmond District:** Laid out in a grid of multifamily houses all the way to the Great Highway and Ocean Beach, the area is bordered by Golden Gate Park, Lincoln Park/Presidio and Lone Mountain. Shopping is concentrated along major thoroughfares, including Geary Boulevard and Clement Street. The Richmond District sprouted a second Chinatown along Clement Street in the early 1970s thanks to the numerous Asian restaurants and retail stores.

**Soma/Yerba Buena:** Yerba Buena Gardens, "the largest concentration of art west of the Hudson River," is an oasis in the heart of the city. Moscone Center and more than a dozen museums are located here as well as a memorial to Dr. Martin Luther King, Jr. The University of California San Francisco, Mission Bay is the largest biomedical university expansion in the United States. The home of the San Francisco Giants, AT&T Park, is nearby. The South Beach area, recently transformed into a mixed-use waterfront neighborhood, includes the restored warehouses in the South End Historic District and several marinas.

**Union Square:** Virtually every fashion label in the world has set up shop in and around Union Square, a landmark park in the heart of the downtown shopping and hotel district. Granite plazas, a stage, a café and four grand entrance corner plazas bordered by the park's signature palms, pay tribute to the Square's distinctive history and offer a forum for civic celebrations. The cable cars head up Powell Street from here and flower stands populate every corner. Thousands originally from Laos, Cambodia and Vietnam have given the Tenderloin, a 20-square-block district west of Union Square, new life. A landmark church, an experimental theatre house, jazz and blues clubs, restaurants and cafes point to a neighborhood renaissance.

**Mission Bay:** Established as a redevelopment area by the City and County of San Francisco in 1998, this neighborhood was primarily undeveloped for several years, with warehouses, shipping yards and factories the primary land uses in the area. Now, since the construction of AT&T Park, home to the San Francisco Giants baseball team, the Mission Bay and Central Waterfront area of San Francisco is developing as a biotech research hub for the Bay Area. California's Stem Cell Research headquarters is



located in Mission Bay, as is a new University of California San Francisco (UCSF) Mission Bay campus. Newly constructed and proposed residential lofts and condos are also part of the neighborhood resurgence.

**Bayview/Candlestick Point/Hunters Point:** This area is primarily south of Interstate 280 and is home to the former Hunters Point shipyard. The Point, located within the former shipyard, is hyped as "America's largest art colony," and hosts several open art events and exhibitions during the year. The Bayview Opera House is the city's first opera house. Candlestick Point was the former home of Candlestick Park stadium.

Treasure Island/Yerba Buena Island: Treasure Island and Yerba Buena Island are located in the San Francisco Bay west of Interstate 80/The Bay Bridge. Treasure Island was artificially created with bay sand and became a U.S. Naval Station in 1941. After World War II, the island was utilized as a naval training and administrative center. Yerba Buena Island is a natural island which has historically been utilized by the U.S. Army, which established a post on the northeast portion of the island in 1867. In 1997, the Treasure Island Development Agency (TIDA) was created to oversee the reuse and redevelopment of the Treasure Island Naval Station, which had been closed by the Base Realignment and Closure Commission in 1993. Currently, the Treasure Island Development Project is underway which will eventually result in 461-acres of land across both islands being redeveloped for residential, office, retail, and hotel use with substantial infrastructure upgrades.

#### **Recreation & Culture**

San Francisco is a city rich with cultural and recreational opportunities that attract residents and visitors alike. The city is home to live theater, symphony, ballet, opera, many diverse restaurants, professional sports teams, numerous public parks, a national recreation area, museums, beaches and a wide variety of residential neighborhoods. Professional sports teams in the Bay Area include the San Francisco Giants (baseball), Oakland A's (baseball), Golden State Warriors (basketball), San Francisco 49ers (football), San Jose Sharks (hockey) and San Jose Earthquakes (soccer).

San Francisco is known for drawing tourists from around the globe with its wide array of attractions. Major points of interest include Alcatraz Island, Angel Island, Fisherman's Wharf, the Embarcadero, the Aquarium of the Bay, and a city zoo. The 1,000-acre Golden Gate Park is San Francisco's largest park and offers a treasure trove of attractions, including Strybing Arboretum and Botanical Gardens, a biodiversity hub with 6,000 plant species and a towering display of California redwoods; the Japanese Tea Garden; a children's playground; the Asian Art Museum; MH de Young Memorial Museum; and the California Academy of Sciences.

#### Conclusion

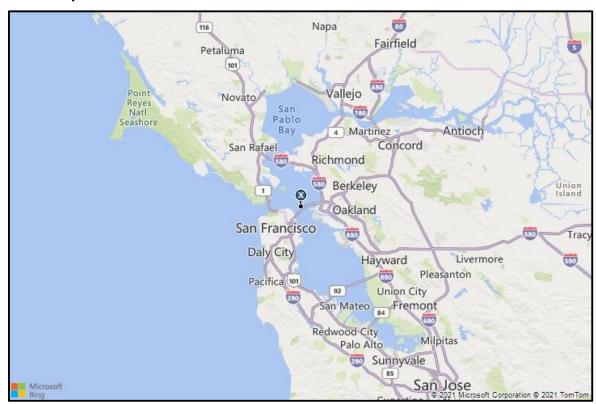
San Francisco is one of the largest metropolitan areas in the U.S. and serves as a hub for international commerce, financial services and tourism. The city is densely built-out with a limited supply of developable land. In recent years, the region experienced strong employment and economic conditions, and favorable conditions in most real estate sectors. However, employment conditions declined sharply after the onset of the pandemic.



Market and economic conditions have since improved, with continued improvement anticipated following the full reopening of the California economy in mid-June 2021. The historical stability of the local economy bodes well for the long-term outlook for the region.



# Area Map





# **Surrounding Area Analysis**

#### **Boundaries**

The subject is located on Treasure Island, an artificially created island in the San Francisco Bay between the city of San Francisco and the city of Oakland. To the south, Treasure Island is connected to Yerba Buena Island via Treasure Island Road.

A map identifying the location of the property follows this section.

#### **Access and Linkages**

Vehicular access to Treasure Island is provided by Interstate 80 via the Oakland-San Francisco Bay Bridge, which provides access to San Francisco and Oakland. Yerba Buena Tunnel runs through the island and connects it with the Bay Bridge. Interstate 80 connects to Highway 101 south of the subject property in San Francisco and connects to Interstates 580 and 880 east of the subject in Oakland. Access to the subject property from the I-80 ramp is provided by Treasure Island Road. San Francisco's central business district, the economic and cultural center of the region, is approximately three to four miles from the subject property. Downtown Oakland is located approximately eight miles east of Treasure Island.

Upon completion of the proposed development, Treasure Island and Yerba Buena Island are expected to enjoy bus service, with ferry service to San Francisco also available from Treasure Island. The San Francisco International Airport is approximately 18 miles south of the subject property, while the Oakland International Airport is 16 miles southeast of the subject.

#### **Demand Generators**

Access to employment centers in San Francisco and Oakland is a major demand generator. In San Francisco, the Financial District is a three to four-mile drive from Yerba Buena Island. Employers in the Financial District represent significant concentrations in the utilities, retail, financial services, healthcare and technology industries. The adjacent SOMA neighborhood has become the premier location for technology employers, with a combination of large, established technology firms, growth stage firms and newer start-ups.

## **Demographic Factors**

A demographic profile of the surrounding area, including population, households, and income data, is presented in the following table.



Surrounding Area Demographics					
	10-Minute Drive	15-Minute Drive	20-Minute Drive	San Francisco	San Francisco-
2021 Estimates	Time	Time	Time	County	Oakland MSA
Population 2010	70,425	629,313	1,399,781	805,235	4,335,391
Population 2021	94,469	710,136	1,538,550	888,361	4,758,973
Population 2026	100,156	737,735	1,591,069	919,486	4,918,823
Compound % Change 2010-2021	2.7%	1.1%	0.9%	0.9%	0.9%
Compound % Change 2021-2026	1.2%	0.8%	0.7%	0.7%	0.7%
Households 2010	35,167	287,076	575,711	345,811	1,627,360
Households 2021	48,725	329,783	641,373	387,190	1,788,948
Households 2026	51,869	343,870	665,392	402,008	1,850,041
Compound % Change 2010-2021	3.0%	1.3%	1.0%	1.0%	0.9%
Compound % Change 2021-2026	1.3%	0.8%	0.7%	0.8%	0.7%
Median Household Income 2021	\$128,315	\$104,992	\$106,089	\$125,036	\$119,666
Average Household Size	1.8	2.1	2.3	2.2	2.6
College Graduate %	62%	57%	54%	59%	50%
Median Age	40	40	39	39	40
Owner Occupied %	26%	30%	38%	35%	54%
Renter Occupied %	74%	70%	62%	65%	46%
Median Owner Occupied Housing Value	\$1,277,374	\$1,130,131	\$1,052,002	\$1,399,513	\$992,890
Median Year Structure Built	1996	1956	1955	1943	1969
Average Travel Time to Work in Minutes	34	35	36	37	38
Source: Claritas					

As shown above, the current population within a 15-minute drive time of the subject is 710,136, and the average household size is 2.1. Population in the area has grown since the 2010 census, and this trend is projected to continue over the next five years. Compared to San Francisco County overall, the population within a 15-minute drive time is projected to grow at a faster rate.

Median household income is \$104,992, which is lower than the household income for San Francisco County. Residents within a 15-minute drive time have a lower level of educational attainment than those of San Francisco County overall, and median owner occupied home values are considerably lower.

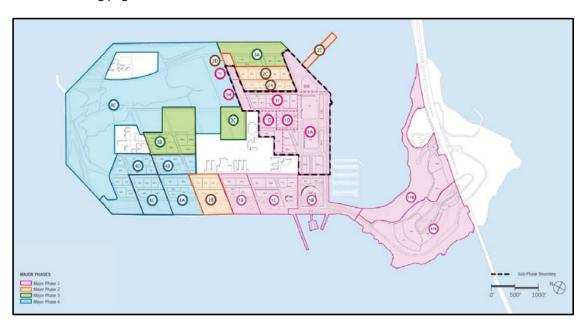
#### **Land Use**

The subject property is the second phase of the larger Treasure Island Development Program, a proposed 461-acre project which, upon completion, will include up to 8,000 homes, 500 hotel rooms, 300,000 square feet of retail space, 100,000 square feet of office space, a marina, ferry terminal, open space/public parks and pedestrian trails. The project is located on a portion of a former United States Navy base which includes Treasure Island (artificially created with bay sand) and 89-acres of Yerba Buena Island. The following chart summarizes the overall proposal for the Development Program.



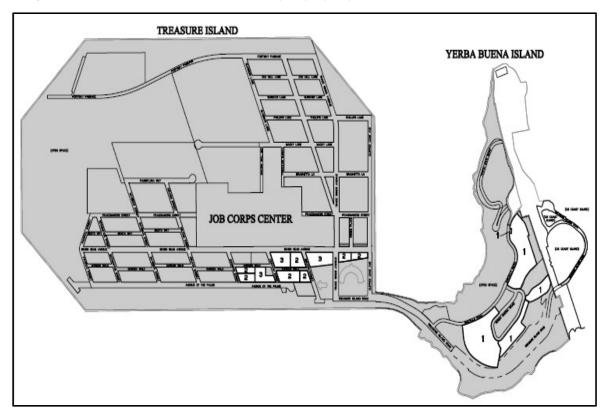


There are five phases associated with the planned development; the subject includes a portion of subphases 1B, 1C, and 1E of Phase 1, as indicated on the below map. The development of Yerba Buena Island (sub-phases 1YA and 1YB), is also well underway. At completion, the project at Yerba Buena Island will include 261 for-sale residences (a mix of condominium and townhomes) and five homesites. The location of the subject property (Improvement Area No. 2) within the overall project is depicted on the following page.





The boundaries of CFD No. 2016-1, which include the subject parcels, are presented below. Parcels designated with the number "2" reflect the subject property.





The subject property includes B1.1 and B1.2 ("B1"), C2.2, C2.3, C2.4, and C3.3 and C3.4 ("C3.4"). The area highlighted above is located on the southwest portion of Treasure Island. Parcels shaded in red will be developed with multifamily use.



Currently, land use on Treasure Island includes a mix of residential, retail, and office uses, as well the Treasure Island museum and marina. Yerba Buena Island includes former military offices and improvements, many of which have been demolished as part of the redevelopment process. Development of the 124-unit Bristol condominium project is well underway on Yerba Buena Island, and is expected to open in the first quarter of 2022. As noted, Yerba Buena Island will have 261 forsale residences, including The Bristol, upon completion of development.

Prior to redevelopment, there were reportedly approximately 1,005 existing residences on Treasure Island and Yerba Buena Island combined, and 100 non-residential improvements. The south-eastern portion of Yerba Buena Island, southeast of the Bay Bridge, remains utilized by the United States Coast Guard.

Other land use characteristics are summarized as follows:

Subject's Immediate Surroundings				
North	Multifamily residential use			
South	Treasure Island Administration Building 1, Yerba Buena Island			
East	Institutional offices, housing			
West	San Francisco Bay			

## **Outlook and Conclusions**

The area is in the growth stage of its life cycle. The plans for Yerba Buena and Treasure Islands include substantial development to an area previously primarily only utilized for military purposes. Given location on southwestern portion of Treasure Island, the subject benefits from views of the San Francisco Bay and San Francisco downtown skyline. Treasure Island and Yerba Buena Island also benefit from proximity to employment centers in San Francisco and Oakland, while offering a more secluded setting. Given the history of the surrounding area and growth trends, it is anticipated that property values on Yerba Buena and Treasure Islands will increase in the future, as the local market continues to recover from the COVID-19 pandemic.



# **Surrounding Area Map**





# **COVID-19 Impact on Valuation**

The outbreak of the Novel Coronavirus (COVID-19), declared an outbreak by the World Health Organization (WHO) on January 30, 2020 and subsequently reclassified as a worldwide pandemic on March 11, 2020, created substantial uncertainty in the worldwide financial markets. At the beginning of the pandemic, through the third quarter of 2020, transaction volume slowed significantly and market data was scarce. After an initial lull in activity, restrictions were eased which resulted in increased sales and leasing activity. On June 15, 2021, the phased re-opening plan in California was disbanded, capacity limits were removed, and the mask mandate was mostly eliminated. In subsequent weeks, variants of the virus emerged, which prompted cities and counties to reinstate some restrictions. On August 2, 2021, San Francisco re-instituted the mask mandate for all indoor public settings. In addition, on August 20, 2021, San Francisco began requiring proof of vaccination for everyone over 12 years of age to enter bars, restaurants, clubs, gyms, large indoor events, and any business/event serving food or drinks indoors.

During the peak of the pandemic, there was an interruption in collections in nearly all commercial sectors. Survey respondents in many markets suggest this was short-lived, and defaults have declined substantially. However, the San Francisco Budget and Legislative Analyst's office reports average unpaid commercial rent in San Francisco ranged from \$15.6 to \$29.1 million per month between January 2021 and August 2021. While significant, these figures do reflect a decrease in unpaid commercial rent compared to April 2020 through December 2020, when unpaid rent averaged \$19.1 to \$44.9 million per month.

Furthermore, the national unemployment rate reached a peak at 14.8% in April 2020 but has since decreased to 4.6% as of November 2021. Sales and leasing activity are now reaching pre-pandemic levels in some markets, and this trend has continued even as case counts have increased.

#### Market Segmentation Analysis – Single-Family Residential Development

To assess the current sentiment of market participants, we have completed a market survey of land developers, merchant builders, land brokers and developer consultants throughout California participating in ongoing residential developments.

Conversations with market participants during the early months after the announcement of the declared pandemic included an array of responses, but the overall sentiment was the impacts of the COVID-19 pandemic is an interruption in "business as usual," as many municipalities statewide developed varying restrictions on development.

Interviews with merchant builders with new home communities marketed towards entry-level homebuyers reported initially the interruption in sales pace was limited. Early on, there were instances of cancellations. However, overall closing activity remained at levels similar to the pace of sales prior to the pandemic. This was in large part due to the Builders' ability to market new home communities from an on-line platform and "by appointment only". Conversely, new home communities with product lines targeting move-up homebuyers initially reported more disruption. Currently, Builders targeting the full array of new homebuyers (entry level to move-up homes) report robust sales, in terms of both pricing and pace. Several Builders report they are regulating pace of sales in an effort to manage buyer expectations (due to problems delivering homes above a pace of 4-



units per month). This also enables them to escalate pricing upon each new phase release, maximizing profits.

With respect to developable residential land, in the midst of some stagnation in the global and national economy and many segments of the commercial market, several builders remain focused on their supply of buildable residential lots over the next 12 to 36 months. Thus, recent evidence demonstrates ongoing interest in a future supply of single-family residential lots in primary market areas, with sales occurring, post COVID-19 pandemic, at price points commensurate with prepandemic prices.

# Impact to Valuation – Multifamily and Retail Use

As part of this appraisal, we considered the impacts of the current COVID-19 environment on the subject's underlying land. As part of our analysis, we conducted interviews regarding the San Francisco market with developers, brokers, and other market participants. Major developers in the local market with projects in the pipeline indicated they generally have not reset their revenue projections for commercial space in light of the COVID-19 pandemic, as they expect market conditions to recover prior to the completion of construction. Though, it is important to note some developers have modified project timelines and disposition periods.

Other market participants noted the primary risk associated with significant development like the subject property involves the timing of recovery and construction, rather than the immediate impact to the office, retail, and multifamily real estate markets.

In the upcoming valuation section, income capitalization approaches are utilized to determine the market value of the subject Parcels as if complete and stabilized; from this, extraction analyses are employed to determine the value of the underlying land. Based on our analysis of the local market and our market participant interviews, and considering the development timeline for construction and delivery of vertical mixed use multifamily residential/retail product on the subject property, we will utilize rental rates under stable market conditions in developing opinions of market values of the subject Parcels as if stabilized. While post COVID-19 comparable data is utilized when available, an effort was made to reconcile to stabilized market rental rates. The market participants we spoke with consider the current impact of the pandemic to be temporary and are not adjusting revenue in their modeling practices for proposed projects in San Francisco. In addition, over the past year, the City and County of San Francisco has received interest in other redevelopment properties from multiple developers, who are considering pre-COVID-19 rental rates in their modeling.

The following paragraphs further describe the sensitivity of the proposed mixed use (retail/residential) properties to risk due to the pandemic.

**Multifamily Use** – low; multifamily rental rates declined significantly in the early stages of the pandemic as vacancies increased. Many renters left San Francisco in search of less expensive housing outside of the Bay Area, as shelter-in-place and stay-at home orders increased the number of employees working from home. However, the San Francisco rental market has been recovering over the past couple of quarters; vacancy rates are declining, and rental rates are again increasing.



The construction of the subject project's mixed use multifamily/retail properties is not expected to be complete until at least mid-2023, allowing additional time for the market to continue to recover as renters move back to San Francisco and employees begin returning to the office.

**Retail Use**—moderate; with the exception of grocery stores and "essential" retailers, brick and mortar stores and restaurants were heavily impacted by the pandemic, capacity limits, and stay-at-home orders. The subject's retail components are secondary to the subject's single and multifamily residential aspects in terms of square footage. Both the residential components are expected to help support the proposed retail space.

The above present term COVID-19 risks are expected to be mitigated for the subject property due to timeline of the proposed development. The first of the subject improvements are scheduled to be delivered within two years of the effective appraisal date.



# **Residential Market Analysis (for sale)**

The subject is entitled for both for-sale residential use and for-rent multifamily use over ground floor retail. In the following paragraphs, we examine supply and demand indicators for for-sale single family residential development in the subject's area.

The subject is located on Treasure Island in the San Francisco Bay, and is considered to have good transportation linkages to both San Francisco and Oakland. The neighborhood is characterized as a suburban area that appeals those who want both proximity to and seclusion from the city. Based on the characteristics of Treasure Island, and the details of the proposed product, the subject characteristics best support a project designed for first time or move-up homebuyers.

### **Single-Family Building Permits**

Single-family and multifamily building permits for San Francisco are shown in the table below.

Year	Single Family	Multi-family	
2008	57	2,238	
2009	17	283	
2010	22	757	
2011	31	1,787	
2012	24	3,293	
2013	54	4,420	
2014	35	2,676	
2015	64	2,601	
2016	123	3,964	
2017	43	4,211	
2018	28	5,150	
2019	22	3,178	
2020	21	1,983	
2021 (September)	26	1,743	

Source: SOCDS Buidling Permits Database

Building permits in 2020 were impacted by the COVID-19 pandemic, as planning progress was temporarily halted due to shelter-in-place orders.



#### Future Development – San Francisco

The following table summarizes the development pipeline according to the San Francisco Planning Department. The units are often part of mixed-use buildings with ground-floor commercial space. It is noted that the pipeline data does not differentiate between for-sale and for-rent projects.

<b>Development Pipeline (net</b>	units)			
	Total No. of	Total Affordable		
Planning Status	Residential Units	Units	% Affordable	
Planning Application Filed	10,882	1,747	16%	
Planning Application	34,203	6,792	20%	
Approved				
Building Permit Filed	10,555	993	9%	
Building Permit Approved	1,451	36	2%	
Building Permit Issued	6,854	2,144	31%	
Under Construction	8,469	1,404	17%	
Total	72,414	13,116	18%	

Source: San Francisco 4Q 2020 Development Pipeline data (most recent available)

The following section discusses the impacts on COVID-19 on the San Francisco condominium market.

### Impact of COVID-19 on Residential Market

Throughout 2020, home sales activity across the Bay Area remained robust, despite the COVID-19 pandemic. After a temporary dip in sales activity in March and April due to shelter-in-place orders, the residential market rebounded with strong absorption numbers and no discernable discount to prepandemic pricing. Multiple sales agents and brokers we interviewed across the Bay Area reported an uptick in sales activity in the Summer of 2020 as buyers, benefitting from historically low interest rates, sought additional space due, in part, to the new prevalence of working remotely. However, the exception to this trend was the San Francisco condominium market, which generally lagged behind the house market. The following excerpt from a July 2020 report entitled "San Francisco Market Continues to Rebound", published by real estate firm Compass, describes this phenomenon:

"Despite the ongoing health and economic crisis precipitated by COVID-19, the SF real estate market made a large recovery from the steep declines in March and April. The SF median house price hit a new monthly high in June (\$1,800,000), and high-end houses, in particular, have seen very strong demand –this applies to virtually every market in the Bay Area. More affluent buyers – the demographic least affected by COVID-19, unemployment, and also having the greatest financial resources—have been jumping back into the market to a greater degree than other segments.

The condo market has been weaker than the house market, as measured by both supply and demand metrics and median sales price. It may be that prospective condo buyers—often younger and less affluent than house owners—have been more affected by the huge jump in unemployment."



Similarly, a recent real estate report by Compass states,

"Of Bay Area counties, San Francisco was most negatively affected in the months immediately following the implementation of shelter-in-place. Inventory soared and sales plunged, especially in its condo market. In the second half of the year, buyers rushed back into the market."

However, in the first quarter of 2021, the condominium market began to show signs of recovery. A February 2021 Business Journals article, entitled "High-rises and high flyers: will luxury property lead a recovery in San Francisco?" discussed a recent increase in interest in the San Francisco condominium market from luxury buyers. The article notes there was a discernible change in market sentiment regarding the condominium market in November 2020, as the United States election was decided and promising news regarding COVID-19 vaccines was published.

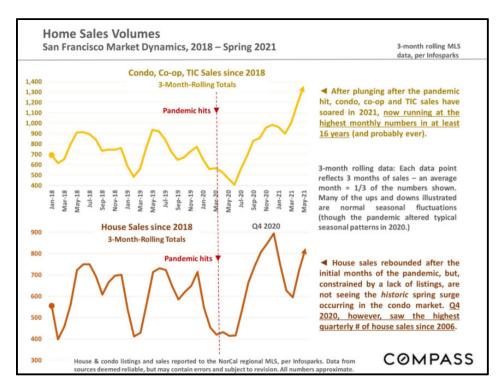
Recovery of the condominium market in San Francisco continued into the second quarter and third quarters of 2021, with Compass reporting strengthening indicators across several different metrics.

The following pages provide data on the San Francisco residential market from sales and marketing firms Compass and Polaris Pacific. Charts and tables depicting market activity are courtesy of the Compass San Francisco Real Estate report for October 2021, while absorption data is gleaned from "The Polaris Pacific Report" (September 2021 publication for San Francisco).

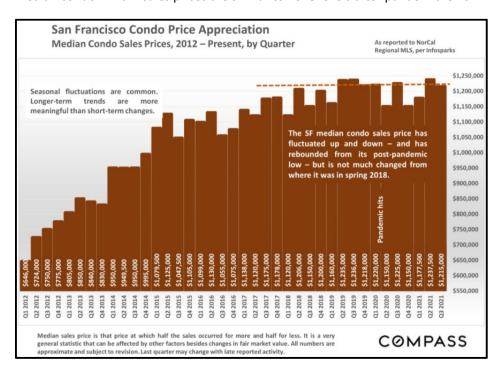
Overall, the data reflects the continued recovery of the San Francisco condominium market, including the following trends:

- Monthly condo, co-op, and TIC sales volume was the highest it's been in 16 years in Q2 2021.
- Median condominium sale pricing has recovered from pandemic lows and is now similar to 2018 pricing.
- Luxury condominium sales (those over \$2 million), in particular, hit their highest volume ever in Spring 2021.
- Median days on market for condominium product has decreased from 50 days (January 2021) to 39 days (Q3 2021)
- Condominium absorption remains below 2019 averages on a monthly basis.

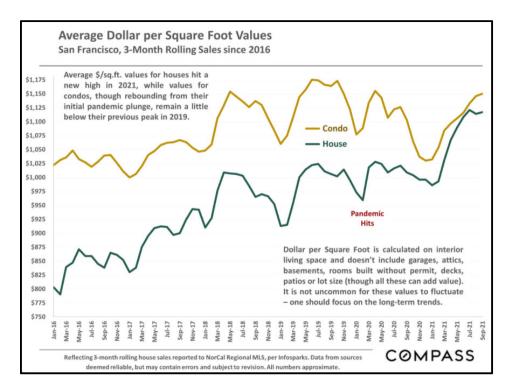




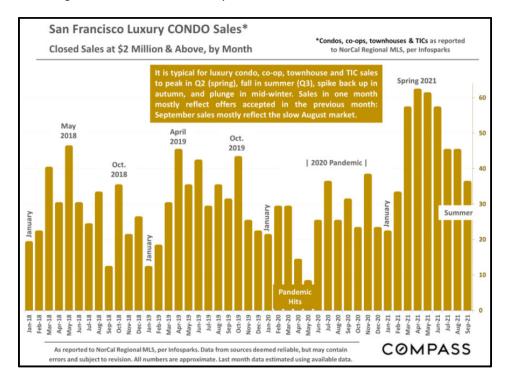
As noted above, condominium, co-op, and TIC sales volume rose significantly in Q2 2021. Below, median condominium sales prices are similar to 2018 levels after pandemic lows.







Above, average price per square foot continues to recover. The table below shows how luxury product is leading the condominium recovery.





City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2 Special Tax Bonds, Series 2021

#### **Active New Home Projects Pricing and Absorption**

Throughout the pandemic, we spoke with multiple Bay Area sales agents, who often noted the growing popularity of larger units, private outdoor space, and suburban settings. The subject product will offer a mix of unit sizes and layouts with varying price points, and the project enjoys a suburban location on Treasure Island.

Average absorption rates for active condominium projects in San Francisco fell significantly over 2020 compared to year end 2019, during which time active projects were averaging 5.3 sales per month. However, average absorption rates as of September 2021 demonstrated an increase over the beginning of 2021.

The following table includes active newly constructed condominium projects for which we were able to obtain absorption data (the majority of which is provided by the September 2021 *Polaris Pacific Report* for San Francisco).

			No. of		Sale Price	Sale Price				Date on	Sales per
Project	Neighborhood	Developer	Units	Year Blt	(Low)	(High)	Avg. \$/SF	Stories	Monthly HOA	Market	Month
Serif	Mid Market	L37	242	2021	\$500,000	\$2,145,000	\$1,071 to \$1,705	12	\$595 to \$1,057	6/1/2021	8.8
The Bristol	Yerba Buena Island	Wilson Meany	124	2021	\$800,000	\$3,000,000	\$1,129 to \$1,610	5	\$825 to \$1,367	2/1/2021	2.5
Noir	Pacific Heights	JS Sullivan	7	2021	\$3,488,000		\$1,602 to \$1,675	7	\$1,108 to \$1,117	6/1/2021	0.2
Murano	Cow Hollow	Centrix Builders	22	2021	\$1,049,000	\$1,649,000	\$1,374 to \$1,455	4	\$958 to \$1,580	2/1/2021	0.8
Elevant	Civic Center	JS Sullivan	55	2020	\$600,000	\$800,000	\$1,039 to \$1,047	11		11/1/2020	4.4
Mission Modern	Inner Mission	March Capital	24	2020	\$785,000	\$1,389,000	\$1,249 to \$1,459	6	\$463 to \$568	3/1/2020	1.2
Crescent	Nob Hill	Grosvenor	44	2020	\$1,325,000	\$4,900,000	\$1,469 to \$2,505	6		3/1/2020	0.1
One Steuart Lane	SOMA	Paramount Group	120	2021	\$1,600,000	\$10,000,000	\$1,907 to \$3,333	20	\$2,000	2/1/2020	
Union House	Cow Hollow	DM Development	41	2020	\$1,500,000	\$5,500,000	\$1,714 to \$2,625	6	\$900 to \$1,500	2/1/2020	
950 Tennessee	Dogpatch	Leap Development	100	2019	\$664,000	\$1,430,000	\$1,278 to \$1,659	4	\$435 to \$680	11/1/2019	2.2
2177 Third Street	Dogpatch	Align Partners	114	2019	\$700,000	\$1,300,000	\$867 to \$1,400	6	\$742 to \$983	11/1/2019	2.0
One Eleven	SOMA	Z&L Properties	39	2020	\$599,000	\$1,050,000	\$1,076 to \$1,195	8	\$525 to \$640	10/1/2019	0.6
The Westerly	Sunset	Propriis	56	2019	\$797,000	\$1,354,000	\$998 to \$1,223	5	\$450 to \$550	9/1/2019	1.1
Four Seasons Residences	Yerba Buena	Westbrook Partners	146	2020	\$2,300,000	\$49,000,000	\$2,140 to \$4,900	43	\$3,140 to \$6,200	5/1/2019	
Mira	Transbay	Tishman Speyer	392	2020	\$1,000,000	\$7,250,000	\$1,500 to \$3,000	40	\$900 to \$1,475	10/1/2018	
The Avery	Yerba Buena	Related	118	2019	\$1,750,000	\$8,770,000	\$1,827 to \$2,362	55	\$1,530 to \$1,900	5/1/2018	1.1
181 Fremont	Yerba Buena	Jay Paul Company	67	2017	\$1,400,000	\$8,750,000	\$2,275 to \$3,176	17 (resi.)	\$2,000 to \$3,500	5/1/2018	1.0
The Harrison	Rincon Hill	Maximus Real Estate	299	2016	\$740,000	\$7,500,000	\$729 to \$2,333	49	\$1,240 to \$1,480	4/1/2016	4.3
555 Fulton	Hayes Valley	Fulton Street Ventures	139	2016	\$691,380	\$1,344,801	\$1,097 to \$1,388	5	\$490 to \$600	7/1/2015	1.5
									Average		2.1

The average absorption rate for active condominium projects as of November 2021 was 2.1 sales per month, significantly lower than the average of 5.3 sales per month at the end of 2019. It should be noted, with the exception of Cow Hollow, the subject's location is superior to many of the comparable neighborhoods. Among projects active as of October 2021, Serif (recently opened in June 2021), The Harrison, and Elevant stand out as the only three projects with monthly absorption rates over 2.5 sales per month. As will be shown on the following page, One Mission Bay (348 units) also recently sold out and averaged 5.5 sales per month.

The projects with lower price points generally reflect higher absorption rates. Active 2021 projects with sale prices under \$1,250,000 (at the low end of the range) are reporting sales between 0.6 and 8.8 sales per month, averaging 2.7 sales per month. Active projects with base sale prices over \$1,250,000 range from 0.2 to 1.1 sales per month, averaging 0.60 sales per month.

In addition, the following table reflects recently constructed condominium projects which achieved sell out over the past several years.



			No. of			Sale Price	Sale Price			Sold Out	Sales per
Project	Neighborhood	Developer	Units	Year Blt	Monthly HOA	(Low)	(High)	Avg. \$/SF	Stories	Date	Month
One Mission Bay	Mission Bay	CIM Group	348	2017	\$622 to \$825	\$582,000	\$3,950,100	\$900 to \$2,162	16	Aug-21	5.5
Maison Au Pont	Marina	JS Sullivan	43	2020	\$650	\$700,000	\$1,608,000	\$1,409 to \$1,631	4	Jul-21	2.4
99 Rausch	SOMA	Belrich Partners	112	2018	\$515 to \$900	\$580,000	\$2,600,000	\$1,105 to \$1,783	6	Feb-21	2.5
540 De Haro Street	Potrero Hill	Aralon Properties	16	2020	\$450 to \$588	\$1,100,000	\$2,600,000	\$1,178 to \$1,538	4	Jan-21	2.0
The Austin	Lower Nob Hill	Pacific Eagle	103	2017	\$650 to \$1,050	\$615,000	\$2,045,000	\$951 to \$1,909	12	Jan-21	2.1
Lumina	Rincon Hill	Tishman Speyer	656	2016	\$930 to \$1,350	\$990,250	\$4,000,000	\$1,080 to \$1,806	37 to 42	Dec-20	3.0
1433 Bush Street	Lower Nob Hill	JS Sullivan	40	2019	\$470 to \$615	\$580,000	\$1,435,000	\$1,286 to \$1,514	8	Jul-20	2.8
Stage 1075	Mid Market	Encore Housing	90	2017	\$585 to \$820	\$539,000	\$1,259,000	\$1,294 to \$1,336	8	Jan-20	3.2
719 Larkin	Tenderloin	JS Sullivan	42	2019	\$517 to \$548	\$650,000	\$815,000	\$1,194 to \$1,206	8	Nov-19	6.0
901 Tennessee	Dogpatch	Local Development Group	44	2019	\$622 to \$825	\$499,000	\$1,779,000	\$1,327 to \$1,675	4	Nov-19	4.9
Sutter North	Lower Nob Hill	Marc Dimalanta	37	2018	\$490 to \$575	\$599,000	\$999,000		9	Aug-19	1.5
1868 Van Ness	Nob Hill	Peter Iwate	35	2017	\$695 to \$842	\$789,000	\$1,189,000	\$1,276 to \$1,371	8	Jun-19	1.2
The Alexandria	Central Richmond	Time Space San Francisco	43	2018	\$410 to \$540	\$780,000	\$1,200,000	\$1,185 to \$1,370	4	May-19	3.0
288 Pacific	Jackson Square	Grosvenor	33	2018		+/- \$2,300,000	0+/- \$2,300,000	+/- \$1,906	7	Apr-19	2.4
1598 Bay St	Marina	Presidio Development Partners	28	2018	\$700 to \$865	\$845,000	\$1,950,000	\$1,365 to \$1,577	4	Mar-19	2.5
815 Tennessee	Dogpatch	DM Development	68	2017					5	Nov-18	5.2
1188 Valencia	Mission	JS Sullivan	49	2018	\$480 to \$620				5	Sep-18	4.7
The Pacific	Pacific Heights	Trumark Urban	76	2016					9	Jul-18	3.3
1450 Franklin	Lower Pacific Heights	Villlage Properties	67	2016	\$700 to \$875				13	Jun-18	3.1
The District	Lower Pacific Heights	KB Homes	81	2016	\$680 to \$950	\$860,000	\$1,562,500	\$1,084 to \$1,192	6	May-18	2.8
72 Townsend	South Beach	KB Homes	74	2016	\$700 to \$1,100				9	Mar-18	2.0
The Rockwell	Lower Pacific Heights	Oyster Development	259	2016	\$500 to \$900	\$784,500	\$3,100,000	\$1,240 to \$1,467	13	Jan-18	8.0
La Maison	SOMA	JS Sullivan	28	2017					5	Jan-18	2.3
Knox	Dogpatch	Trumark Urban	91	2016					4 to 5	Nov-17	11.1
Rowan	Inner Mission	Trumark Urban	70	2015	\$572 to \$778				9	Nov-17	5.3
Luxe	Pacific Heights	Belrich Partners	34	2016	\$800 to \$1,000				7	Mar-17	0.5
Summit 800	Duboce Triangle	Comestock Homes	182	2016	\$180 to \$300				3	Feb-17	6.0
388 Fulton	Civic Center	7x7 Development	69	2016	\$345 to \$500				6	Dec-16	7.5
450 Hayes	Hayes Valley	DM Development	41	2016	\$700 to \$1,000				4	Nov-16	4.4
One Franklin	Hayes Valley	JS Sullivan	35	2016	\$550 to \$650				8	Oct-16	8.6
1001 17th St	Potrero Hill	Eamonn Herlihy	26	2016	\$400 to \$750				4	Aug-16	2.8
		<del></del>							verage (2	020 + 2021)	2.9
									Ave	rage (2019)	3.1
									,	Average (all)	4.0

The average rate of absorption for all projects in the above table is 4.0 sales per month. Projects which sold out in 2019 reflect an absorption rate of 3.1 sales per month, while projects that sold out in 2020 and 2021 reflect a slightly lower absorption rate of 2.9 sales per month. However, many of the projects presented in the previous tables are located in denser, more urban environments within the city core. Neighborhoods such as SOMA and Mid-Market were more heavily impacted by the pandemic than neighborhoods such as Pacific Heights and Cow Hollow.

As discussed, the San Francisco condominium market is rebounding, with luxury product leading the recovery as the luxury buyer pool was one of the least impacted by the pandemic. In addition, the subject has several positive characteristics which have been appealing to homebuyers since the onset of COVID-19. These include a suburban location with an abundance of (proposed) parks and walking trails, rather than a dense, urban neighborhood. In addition, commuting time becomes less of a concern to those primarily working from home; though, the subject is well positioned between San Francisco and Oakland employment centers. Finally, the subject reflects new construction, which is was often preferred throughout the pandemic to previously occupied housing by some buyers. As the condominium market continues to recover, we anticipate sales activity will continue to increase above 2020 levels.

The subject's for-sale residential product will include a mix of studio, one, two, and three bedroom condominiums ranging in size from 521 to 1642 square feet, and the design is most similar to comparables with eight stories or less. Our market value conclusions for the subject's average/representative unit reflects a price point of \$1,550,000 (1,005 square feet) for Parcel C3.4 and \$1,750,000 (1,285 square feet) for Parcel C2.3, which fall within the range of comparable sale prices presented in the previous tables and in the upcoming valuation section.



Residential development is presently occurring on Yerba Buena Island within Improvement Area No. 1. The Bristol condominium project is under construction with an average unit size of 1,203 square feet, which is similar in size to Parcel C2.3 but larger than Parcel C3.4. The typical proposed price point of The Bristol homes is approximately \$1,700,000; as of September 2021, the Developer reports 15 of the units are in-contract (implying an absorption rate of approximately 2.5 sales per month); it should be noted three of these units were sold to "friends and family" buyers, which can include existing investors. Regardless, it important to note these contracts reflect pre-sales, as the project is not expected to open until the first quarter of 2022. It is expected the Developer of The Bristol would wait until the project opens to ramp up sales activity in order to take advantage of the condominium market recovery and improving market conditions. Therefore, a stabilized absorption rate for The Bristol is expected to exceed pre-sale activity on a per month basis.

Given the price point and size of the proposed subject units, the suburban characteristics of the subject, and pre-sales activity and interest at The Bristol, we project an absorption rate of between **4.0** and **5.0** sales per month is appropriate for the subject units. This implies an absorption rate of **28.0** sales per semi-annual period (six months).

While this projection exceeds the average absorption rate for San Francisco projects which sold out in 2020/21, there are examples of active and recently sold out projects achieving these rates. For example, One Mission Bay sold out in August 2021 with an average stabilized absorption rate of 5.5 sales per month. Active projects include Elevant (opened in 2020) and the Harrison, which are averaging 4.4 and 4.3 sales per month, respectively. The upcoming analysis also considers the construction timeline of the subject; the condominium market is expected to continue its recovery over the next six to twelve months, and pre-sales for the subject product will likely not occur prior to 2023.

#### **Ability to Pay**

In this section, we will examine the ability to pay among prospective buyers for a representative price point among the developer's various product types. The average unit size for the subject's market units is approximately 1,220 square feet for Parcel C3.4 and 1,005 square feet for C2.3; we have estimated corresponding sale prices at \$1,900,000 and \$1,550,000, respectively.

First, we will estimate the required annual household income based on typical mortgage parameters in the subject's market area. Specifically, we will employ a loan-to-value ratio of 80% (down payment of 20%), mortgage interest rate of 3.0%, 360 monthly payments, and a 40% ratio for the housing costs as a percent of monthly income (inclusive of principal, interest, all taxes and insurance). Property tax payments, including Special Taxes, are accounted for in the analysis as well as homeowner's insurance. The following table shows the estimate of the annual household income that would be required to afford homes priced at the representative price point.



Income Required - Parcel C2.3	
Home Price	\$1,900,000
Loan % of Price (Loan to Value)	80%
Loan Amount	\$1,520,000
Interest Rate	3.00%
Mortgage Payment	\$6,408
Ad Valorem Taxes	\$1,898
Bond Payments	
CFD 2016-1 IA No. 2	\$687
Property Insurance	\$396
Total Monthly Obligation	\$9,389
Mortgage Payment % of Income	40%
Monthly Income	\$23,472
Annual Income	\$281,666

Income Required - Parcel C3.4		
Home Price	\$1,550,000	
Loan % of Price (Loan to Value)	80%	
Loan Amount	\$1,240,000	
Interest Rate	3.00%	
Mortgage Payment	\$5,228	
Ad Valorem Taxes	\$1,548	
Bond Payments		
CFD 2016-1 IA No. 2	\$540	
Property Insurance	\$323	
Total Monthly Obligation	\$7,639	
Mortgage Payment % of Income	40%	
Monthly Income	\$19,097	
Annual Income	\$229,167	

We have obtained income data from Spotlight Analytics, for a 20-mile radius surrounding the subject property. In the following table we show the income brackets within the noted area, along with estimates of the percentage of households able to afford homes priced at the representative price point within each income bracket. Although, a representative area of typical buyers for the subject property would likely characterize a broader region, as the likely subject buyer profile will mostly reflect move-up homebuyers, or possibly those purchasing a second home.



Household Ability -	Parcel C2.3				
		Percent of	Percent		Households
Household Income	Households	Households	Able to Pay	Households	Able to Pay
< \$15,000	88,202	7.1%	0.0%	0	0.0%
\$15,000 - \$24,999	71,546	5.8%	0.0%	0	0.0%
\$25,000 - \$34,999	65,009	5.3%	0.0%	0	0.0%
\$35,000 - \$49,999	93,265	7.5%	0.0%	0	0.0%
\$50,000 - \$74,999	140,080	11.3%	0.0%	0	0.0%
\$75,000 - \$99,999	126,779	10.2%	0.0%	0	0.0%
\$100,000 - \$124,999	113,734	9.2%	0.0%	0	0.0%
\$125,000 - \$149,999	98,973	8.0%	0.0%	0	0.0%
\$150,000 - \$199,999	136,786	11.1%	0.0%	0	0.0%
\$200,000 - \$249,999	86,567	7.0%	0.0%	0	0.0%
\$250,000 - \$499,999	112,173	9.1%	87.3%	97,927	7.9%
\$500,000	104,359	8.4%	100.0%	104,359	<u>8.4%</u>
	1,237,473	100.0%		202,286	16.3%

Household Ability - Parcel C3.4						
		Percent of	Percent		Households	
Household Income	Households	Households	Able to Pay	Households	Able to Pay	
<\$15,000	88,202	7.1%	0.0%	0	0.0%	
\$15,000 - \$24,999	71,546	5.8%	0.0%	0	0.0%	
\$25,000 - \$34,999	65,009	5.3%	0.0%	0	0.0%	
\$35,000 - \$49,999	93,265	7.5%	0.0%	0	0.0%	
\$50,000 - \$74,999	140,080	11.3%	0.0%	0	0.0%	
\$75,000 - \$99,999	126,779	10.2%	0.0%	0	0.0%	
\$100,000 - \$124,999	113,734	9.2%	0.0%	0	0.0%	
\$125,000 - \$149,999	98,973	8.0%	0.0%	0	0.0%	
\$150,000 - \$199,999	136,786	11.1%	0.0%	0	0.0%	
\$200,000 - \$249,999	86,567	7.0%	42.0%	36,358	2.9%	
\$250,000 - \$499,999	112,173	9.1%	100.0%	112,173	9.1%	
\$500,000	104,359	8.4%	100.0%	104,359	8.4%	
	1,237,473	100.0%		252,890	20.4%	

### **Conclusions**

Demand for homes in the subject's market area remains strong at the current time, and the condominium market in San Francisco is rebounding.

While there are no existing comparables on Treasure Island, there is demand in established, residential neighborhoods in San Francisco for homes from buyers who do not wish to reside in busier areas closer to the central business district. Treasure Island's seclusion, Bay views, and convenient interstate access to San Francisco and Oakland is expected to be appealing to buyers. However, some of these attributes may be tempered by the fact that some San Francisco buyers prefer to live on the San Francisco Peninsula, within the broader city limits of San Francisco.



# **Multifamily Market Analysis**

The subject is located within the San Francisco apartment market area, defined as the city/county limits, as highlighted in the map below.



The San Francisco Bay Area multifamily market experienced strong demand during the last expansion cycle as tech companies expanded rapidly in the region. Multifamily construction activity surged, with demand keeping pace with development prior to the pandemic, resulting in vacancy rates throughout most of the areas in or below the 5% range. However, market conditions declined significantly following the coronavirus outbreak and containment mandates and, although improvement is beginning, activity remains subdued.

The following excerpt is from a market report published by Costar regarding the state of the market.

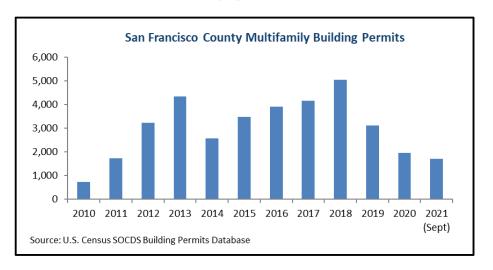
"Many renters abandoned San Francisco during the onset of the pandemic. Job losses were devastating, and without access to the restaurants, nightlife, shops, museums, and parks that create the city's desirable live/work/play environment, its high cost of living was no longer warranted to some. Most residents who left relocated short distances, to cheaper, less dense, suburban towns within the Bay Area, and often only for a temporary basis. As San Francisco emerges from pandemic restrictions, renters are returning as quickly as they left last year. Graduates in STEM education fields are being drawn back to San Francisco's concentration of leading tech companies, startup culture, and typically vibrant city life. Apartment vacancies have declined since the onset of 2021. Occupancy gains remain strong as 2021 comes to a close, but have subsided over the past year towards more typical levels. The trajectory of the market in the short term will largely depend on how many San Francisco expats choose not to return and how quickly the draws of a large city can attract newcomers coming out of the pandemic. Asking rents quickly reclaimed lost ground in the first half of 2021 as occupancy rebounded from historic lows, although the Delta variant-driven COVID surge upended those positive market trends. After climbing a brisk 10% since the beginning of the year, rents crested over the summer and are ticking lower again, perhaps resuming a typical seasonal pattern. San Francisco is one of the few markets across the country where rent levels remain



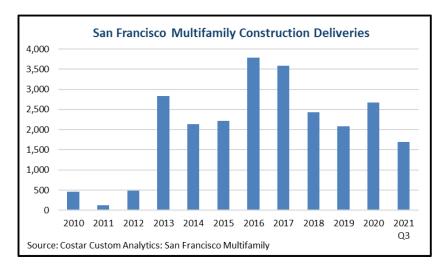
below their prepandemic peak. However, substantial concession packages have evaporated, and fewer communities are offering them. Landlords have quickly hedged recent losses."

#### **New Construction**

The following chart indicates the number of multifamily building permits issued over the past decade in San Francisco County according to US Census Bureau data. It is noted these figures include for-rent apartments and for-sale condominiums within projects with five or more units.



Permit activity for multifamily projects was low during the recession years, with increases beginning in 2011/2012 as developers began responding to improving market conditions. In recent years, the majority of new developments have been concentrated in the South of Market (SoMa), Mission Bay/China Basin/Potrero Hill and Haight-Ashbury/Castro/Noe Valley/Mission District submarkets. The following illustrates new construction deliveries over the past ten years.





Among the more significant residential projects recently completed is The Avery, a luxury high-rise project located two blocks from the new Salesforce Transit Center, completed at the end of 2019. This project is 56 stories tall, with 548 residential units and 17,000 square feet of ground floor retail. Included in the residential tower are 118 luxury condos on the upper floors and 280 luxury and 150 affordable on the middle to lower floors at Avery 450. The Landing, a 263-unit project in the Potrero Hill neighborhood was completed in the third quarter 2019 and 500 Folsom was completed in the fourth quarter 2019, offering 545 units in the South of Market submarket. Mason on Mariposa at 1601 Mariposa Street, a 299-unit, four-story project in the Potrero Hill neighborhood, The Madelon, a 272-unit project at 2000 Bryant Street in the Mission District, and 200 units in Common City Gardens at 333 12<sup>th</sup> Street, were completed during the first half of 2020. In the second half of 2020, 1550 Mission Street, a redevelopment of the former Goodwill Store, delivered 550 units and 50 Jones Street delivered 303 units in the Mid-Market neighborhood. Most recently, 502 units were delivered with completion of Trinity Place at 1177 Market Street and Hanover Soma West Apartments delivered 372 units at 1140 Harrison Street, both in the South of Market submarket.

Among the most significant projects under construction is a 540-unit, 23-story project at Mission Rock on Pier 48, representing a mixed-use project within the 28-acre Mission Rock master plan. The first building (283 units) is under construction at 1051 3<sup>rd</sup> Street.

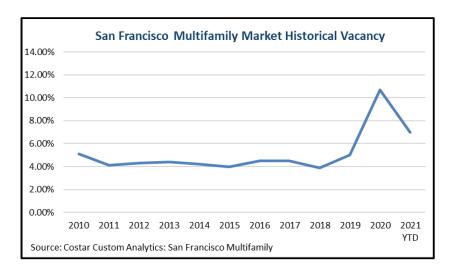
While new construction in the pipeline remains elevated, the past 12-month period has shown a decline in total units completed compared to the peak 2016 and 2017 levels. As construction costs have continued to increase, developers have been re-evaluating the feasibility of new development and there have been fewer new projects breaking ground since mid-2018. Some of the significant apartment projects under construction are summarized as follows:

Project	Number of Units	Submarket	Anticipated Completion
Chorus / 30 Otis Street	416	Haight-Ashbury	Q4 2021
The Tenderloin / 361 Turk Street	146	Civic Center	Q4 2021
Vance / 830 Eddy Street	137	Civic Center	Q4 2021
1028 Market Street	186	Mid-Market	Q4 2021
1629 Market Street	420	Haight-Ashbury	Q2 2022
1051 3rd Street	283	Mission Bay	Q4 2022
1298 Howard Street	129	South of Market	Q4 2022

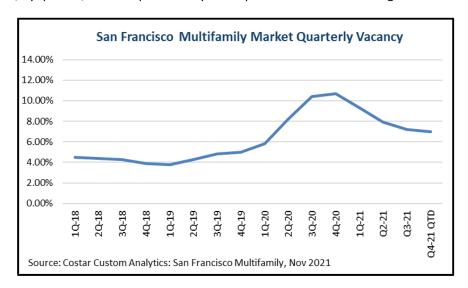
#### Vacancy

Historically speaking, the apartment market in San Francisco has typically maintained relatively low vacancy and over the last decade, the region's average vacancy rate has remained generally under 5%, with a significant increase in 2020 to 10.7%, as indicated in the following table.





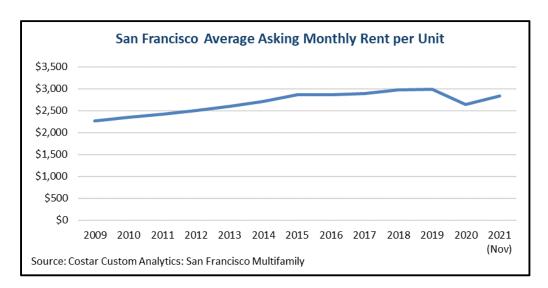
Over the past few years, the rate has ranged from 3.9% to 5.0% during 2017 through 2019 and began increasing in the first quarter of 2020, with a reported rate of 5.8%. The rate further increased each subsequent quarter in 2020, following the coronavirus outbreak, as illustrated below. As of the third quarter 2021, the overall average vacancy was reported at 7.2%, a 70-basis point decrease over the second quarter 2021 and a 320-basis point decrease year-over-year. The rate further declined heading into fourth quarter, with an average rate of 7.0% reported as of early November 2021. The average vacancy rate, by quarter, over the past three years is presented in the following table.



#### **Rental Rates**

The following chart highlights trends in the average asking monthly rental rate for multifamily units in the San Francisco market area, as reported by Costar. Guarded reliance should be placed on reported average asking rental rates due to the number of variables impacting these figures.





According to this report, the average asking monthly rental rate as of the third quarter 2021 was \$2,863, a slight increase from \$2,842 in the second quarter 2021 and an increase of 6.8% year-over-year. As of early November 2021, the average asking rate had decreased slightly to \$2,837 per unit. Rental rate growth had been moderating over the past four years and declined significantly following the pandemic stay-at-home orders. In addition, rent concessions have increased substantially. Luxury apartments have been most heavily impacted and have offered the greatest discounts, as they face a slow leasing environment as well as additional competition from newly constructed projects. Rental rates began improving in the first quarter 2021 after five quarters of decline.

#### **Submarket Data**

New construction activity in 2018 was concentrated in the South of Market submarket, where 80% of all new units were delivered. This trend continued through 2019 and 2020, and a high concentration of activity is expected to continue in 2021, with significant development also occurring in Haight-Ashbury/Castro/Noe Valley/Mission District and Mission Bay/China Basin/Potrero Hill.

Average asking rental rates ranged from \$2,114 per unit/month in the Bayview/Visitacion Valley submarket to \$3,535 per unit/month in the Marina/Pacific Heights/Presidio submarket. Average asking rents increased year-over-year in most submarkets, ranging from 2.4% in Marina/Pacific Heights/Presidio to 16.2% in Treasure/Yerba Buena Island; the South of Market submarket had an average increase of 11.8% and average asking rent increased 10.5% in Mission Bay/China Basin/Potrero Hill.

In terms of vacancy, a rate of 0% was reported for Treasure/Yerba Buena Island, with the next lowest vacancy in the Bayview/Visitacion Valley submarket at 2.0%. The highest overall vacancies were reported in the Sunset/Lakeshore and South of Market submarkets, at 14.1% and 8.7%, respectively. Every submarket had decreases in vacancy year-over-year, ranging from 0.6% decline in Bayview/Visitacion Valley to 9.8% decline in Mission Bay/China Basin/Potrero Hill.



The following table highlights recent market activity for the submarkets that make up the San Francisco market.

Submarket	Inventory (Units)	12-Mo Deliveries	Under Construction	Asking Rents	Vacancy
Bayview / Visitacion Valley	6,137	34	169	\$2,114	2.0%
Civic Center / Tenderloin	14,502	55	332	\$2,209	5.8%
Downtown San Francisco	27,344	177	54	\$2,670	7.7%
Haight-Ashbury/Castro/Noe Valley/Mission District	27,011	543	1,059	\$2,789	6.5%
Marina/Pacific Heights/Presidio	15,460	0	0	\$3,535	5.1%
Mission Bay/China Basin/Potrero Hill	9,336	259	856	\$3,386	6.8%
Richmond/Western Addition	25,925	59	137	\$2,335	6.2%
South of Market	16,449	1,002	588	\$3,374	8.7%
Sunset/Lakeshore	10,619	0	8	\$2,898	14.1%
Treasure/Yerba Buena Island	624	0	229	\$2,897	0.0%
San Francisco Market Total	153,407	2,129	3,432	\$2,837	7.0%

### **Sales Activity**

The strong market fundamentals and economy in the San Francisco market have historically made it an attractive capital investment market. As rental rates steadily increased following the recession of 2008, capitalization rates decreased and pricing increased, making San Francisco the most expensive multifamily market in the country. Prior to the coronavirus outbreak, capitalization rates held steady in the high 3% to low 4% range and were among the lowest in the country. Properties with value-add potential were in demand as investors looked to renovate and compete with nearby luxury rentals.

The first quarter 2020 showed signs of moderation as rental rate growth diminished and vacancy rates began stabilizing with new inventory added. The subsequent quarters in 2020 showed declining sales volume and average price per unit, as well as a slight increase in the average capitalization rate due to the effects of the pandemic. Sales volume and pricing remained subdued in the first three quarters of 2021. Looking forward, deal volume is expected to continue to be impacted by coronavirus-related policies and the resultant recession, as uncertainty and caution among investors and lenders continues, putting further pressure on sales indicators.

#### Conclusion

The San Francisco apartment market was significantly impacted by the effects of the pandemic through 2020, with early signs of improvement emerging in 2021. Job losses, particularly in the retail, hospitality, restaurants and services sectors, were substantial in the economic downturn and have been slow to recover. The high cost of living in the San Francisco market likewise contributed to an outflow of renters, particularly as employees were able to work from home and thus relocated to less expensive and suburban markets.

After a reopening of the economy in mid-June 2021, renters are re-entering the housing market, strengthening occupancy gains and bringing vacancy levels down. Rental rates saw quick increases in the first half of 2021, with more moderate growth in the second half, likely due to a surge in the Delta variant of COVID-19 and related restrictions. Despite improvements seen in recent quarters, the San Francisco market remains below its pre-pandemic levels with regard to rental rates and occupancy.



Looking ahead, the apartment market is poised for continued improvement, but the pace of recovery will largely depend on when employers announce policies for returning to the office and to what extent hybrid work policies are implemented. The reopening of the local economy - restaurants, bars and entertainment – will also be a factor in drawing renters back to city life.

## **Retail Market Analysis**

The subject is located within the San Francisco retail market area, defined as the city/county limits. The following is an excerpt from market research reports published by Costar summarizing the state of the retail market.

"Retailers in the city faced intermittent shutdowns and reopenings on three occasions during the pandemic. According to Yelp!, San Francisco saw the second highest percentage of business closures of all metros across the country. Tenants that survived the pandemic are hoping for a strong boost in sales from reopenings and the city's already widely received vaccine distribution. Spending on entertainment and recreation, restaurants, and hotels remains down but boosted by a surge in sales at grocery stores, retailers (including online purchases), and on health care, total consumer spending in San Francisco has essentially recovered to pre-pandemic levels. Leasing activity was shocked immediately at the onset of the pandemic and has also returned to pre-pandemic levels in 2021. Occupancy is on pace for a continual, albeit lighter decline in 2021 for the fourth consecutive year. In 21Q2, Stonestown Galleria's reconfigured mall space boasting a new Whole Foods, Sports Basement and Regal Cinemas pushed net absorption into positive territory. Tenants vacated other retail properties across the market, leading vacancies higher though. Brick and mortar retailers were already suffering from a slew of headwinds before the pandemic, and last year's restrictions on indoor shopping and gathering at entertainment venues only added more uncertainty for landlords, tenants, investors, and lenders alike."

#### **Economic Overview**

The Bay Area has experienced strong job growth in recent years and the San Francisco metropolitan area (San Francisco and San Mateo Counties) was at near full employment, having reached an unemployment rate of less than 2%. Economic growth in the United States was sustained through 2019 and into the first part of 2020, until the coronavirus outbreak and the subsequent policies and mandates enacted in an effort to prevent the spread.

The economic disruption from the coronavirus outbreak resulted in job losses and furloughs, particularly in the hospitality, restaurant, arts, entertainment, and recreation sectors. The California Employment Development Department reports that San Francisco County had an unemployment rate of 2.8% as of March 2020, which increased drastically to 13% in April 2020. As of September 2021, the unemployment rate for San Francisco was 4.1%. This compares to the unemployment rate of 6.4% for California and 4.6% for the nation.

#### **Absorption & Vacancy**

The following chart highlights the region's historical net absorption.





There has been little new development in the San Francisco market area over the past eight years and annual net absorption has been low or negative. In addition, the retail sector has been undergoing changes in response to consumer patterns, resulting in store closures and downsizing as retailers make a shift towards e-commerce growth rather than physical locations. Finally, absorption has been impacted by the closure of all non-essential businesses throughout the Bay Area and statewide, followed by operating capacity restrictions. Many small businesses that were unable to survive have had to close permanently, and new leasing activity declined significantly. Net absorption has been negative since the fourth quarter 2019; the second quarter 2021 posted net absorption of 119,397 square feet, the first quarter with positive net absorption since the third quarter 2019.

An illustration of net absorption over the past three years is presented in the following chart.





Vacancy in the San Francisco market has been gradually increasing since its historic low of 2.1% in 2015 to 5.0% as of the third quarter 2021. It is reported that malls and power centers, particularly, were struggling prior to the coronavirus outbreak amidst an increase in customer preference for online shopping, and the closures and restrictions during 2020 have only accelerated their decline. Overall vacancy remained below 4% for 13 years before increasing above 4% in 2020 and into the 5% range in 2021, as indicated in the following chart.



The San Francisco market has roughly 50.89 million square feet of retail inventory, including general retail, malls, power centers, shopping centers, and specialty retail. Of this, 2.54 million square feet were vacant as of the third quarter 2021, or 5.0%, representing a decrease of 20 basis points over the previous quarter and an increase of 60 basis points year-over-year. The following chart presents the quarterly retail vacancy in the San Francisco market area over the past three years.





The following summarizes the submarket clusters identified by Costar in the San Francisco market.

Submarket Cluster	Submarkets Included
SF Downtown Core	Financial District, South Financial District
SF Downtown North	Jackson Square, Waterfront/North Beach
SF Downtown South	MidMarket, Rincon/South Beach, Showplace Square, South of Market, Yerba Buena
SF Downtown West	Civic Center, Union Square, Van Ness/Chinatown
SF Outer Areas	Southern City, West of Van Ness
SF Southeast	Bayview/Hunters Point, Mission Bay/China Basin, Mission/Potrero

Recent vacancy rates, net absorption and average asking rent by submarket cluster are highlighted in the following table.

Submarket	Total SF (millions)	Vacancy 3Q 2021	Net Absorption 3Q 2021	Net Absorption YTD	Asking Rent Q3 2021
SF Downtown Core	1.05	7.2%	1,940	(16,786)	\$5.74
SF Downtown North	3.02	13.6%	(9,332)	(130,816)	\$7.43
SF Downtown South	5.96	6.2%	135,655	(22,100)	\$3.90
SF Downtown West	10.22	6.9%	(54,211)	20,991	\$3.37
SF Outer Areas	22.47	3.3%	4,876	167,702	\$3.87
SF Southeast	8.17	3.0%	13,278	(31,967)	\$2.51
Total	50.89	5.0%	92,206	(12,976)	\$4.15

The lowest submarket vacancy was posted in the San Francisco Southeast and Outer Areas at 3.0% and 3.3% vacancy, respectively. The highest vacancy was in the San Francisco Downtown North submarket at 13.6% vacant. Net absorption was positive in each submarket except the SF Downtown North and West; the greatest occupancy loss was in SF Downtown West, with negative net absorption of 54,211 square feet. Average asking rents range from \$2.51 to \$7.43 psf/month, triple net. Each submarket except SF Southeast experienced decreases in the average asking rates over the previous quarter, ranging from \$0.06 to \$0.61 psf/month; the SF Southeast submarket saw a \$0.26 psf/month increase in the average asking rent.

#### **Rental Rates**

This section discusses average asking rental rates. The reader should note these rates provide only a snapshot of activity at a specific point in time and is influenced by the quality and quantity of space available at that time. Guarded reliance should be placed on average asking rates due to the number of variables impacting these figures.

Rental rate growth has been gradually declining since 2015 in response to waning tenant demand and is expected to further decline as vacancy remains elevated and leasing activity remains low as tenants take a cautious approach towards opening new space amidst economic uncertainty.

Costar data indicates an average asking rate of \$4.15 psf/month, triple net (\$49.74 psf/year) as of the third quarter 2021, down \$0.25 psf/month from the second quarter 2021 and up \$0.77 psf/month year-over-year. The increase is attributed to premium space becoming available. With the exception



of the San Francisco Downtown Core and Downtown West submarkets, each submarket posted an increase in the asking rental rate year-over-year.

Average asking rates vary by submarket with the lowest at \$2.51 psf/month in the San Francisco Southeast submarket, up \$0.26 psf/month over the second quarter 2021 and up from \$2.38 psf/month year-over-year. The highest average asking rent is \$7.43 psf/month in the San Francisco Downtown North submarket, a significant jump from \$4.28 psf/month in the first quarter, but a slight decrease from \$7.79 psf/month in the second quarter. Year-over-year, the rate has increased from \$3.25 psf/month as a result of highly priced premium space becoming available.

#### **New Construction**

New retail construction in the San Francisco market has been minimal due to a scarcity of developable land and high costs of construction. New developments in the market are primarily focused on high-rise office and residential buildings.

The most notable recent new construction was the 6X6 lifestyle complex located at Market and 6<sup>th</sup> Streets completed in 2017. At 250,000 square feet, this represents the largest new retail development delivered in San Francisco since 2011. This project struggled to lease space and remained vacant for several years after completion. The building was purchased by Ingka Group in September 2020 and will be redesigned with an IKEA store and complementary mixed uses. The IKEA store redesign is under construction, with expected delivery in the Fall 2021.

Construction deliveries during 2018 declined; Artists Studio – Pier 70, an 89,000 square foot project was the only significant completion, with several smaller scale developments also completed.

Salesforce Transit Center, with just under 100,000 square feet of retail space, was completed in mid-2019 in the South Financial District. Tenants include Fitness SF, Philz Coffee, Per Diem Restaurant, Eddie Rickenbacker's, Venga and Onsite Dental. The project includes a 1.2 million square foot, state-of-the-art regional transit hub which will connect eight Bay Area counties and the State of California through 11 transit systems. The roof of the bus and rail station will feature a 5.4-acre park. The transit center began construction in 2011 and originally opened in August 2018; six weeks later it closed down for eight months to complete repairs of cracked beams. The center re-opened in July 2019.

The Chase Center was completed at the end of 2019 in Mission Bay, reported to be the largest sports and entertainment project on the West Coast, covering an area of 11 acres. It features an 18,000 square foot arena, home to the Golden State Warriors basketball team. The project also includes 98,000 square feet of retail and restaurant space and over five acres of public waterfront park. It also features 580,000 square feet of office space, which was completed in the second quarter 2021 and will be occupied by Uber as part of its larger headquarters campus.

Recently, there have been two significant projects in the works. 100 Stockton represents the redevelopment of the former Macy's Men's Store into a mixed-use development, which will include 200,000 SF of retail space, office space on the sixth and seventh floors, and a rooftop restaurant. The other project is the renovation of the Stonestown Galleria, which was completed in the second quarter 2021. This project consists of a redevelopment of the former Macy's and Nordstrom spaces



into a three-level anchor building to feature a new Whole Foods and Sports Basement outlet, as well as a 12-screen Regal Cinemas, which opened in May 2021. The following table summarizes these projects, as well as other notable retail developments.

Project	Submarket	Size (SF)	Status
Artists Studio	Mission Bay / Dogpatch	89,000	Completed Q1 2018
One Mission Bay (Ground Floor)	Mission Bay	16,594	Completed Q3 2018
Salesforce Transit Center	South Financial District	98,330	Completed Q2 2019
Chase Center (Warriors Arena)	Mission Bay	100,000	Completed Q4 2019
Stonestown Galleria / 3251 20th Ave	San Francisco / Southern City	221,433	Completed Q2 2021
100 Stockton Street (former Macy's)	Union Square	200,000	Delivery Q4 2021
945 Market Street / IKEA	Mid-Market	89,750	Delivery Q4 2021
1288 Howard Street	SoMa	13,000	Delivery Q4 2021

#### **Looking Ahead**

Steady tenant demand and limited new development kept vacancy levels very low in the San Francisco retail market over the most recent economic cycle. The local tenant base had shifted to higher-end retailers, and demand was strongest in prime locations and for smaller retail spaces concentrated on food and beverage, boutique fitness and neighborhood services.

Market activity declined significantly following the onset of the pandemic and has been slow to rebound. The first part of 2021 showed early signs of improvement as restaurants, bars and other businesses began opening and jobs were added back.

Looking forward, conditions are expected remain subdued. Many companies have pushed back plans to return to the office until 2022, which will adversely impact retail demand and leasing activity. Vacancy will likely continue to trend upward and rental rates are expected to further decline, consistent with increased vacancy and diminished leasing activity. However, population has seen positive growth year-over-year and retail sales have likewise increased year-over-year, both positive indicators for a gradual recovery in the retail market.



# **Property Analysis**

### **Land Description and Analysis**

#### Location

The subject property is comprised of five development parcels located on the southwest portion of Treasure Island. A map of the parcels follows this section.

#### **Land Area**

The following table summarizes the subject's land area. As noted, Parcels C3.3 and C3.4 are contiguous and grouped into one developable Parcel, as are Parcels B1.1 and B1.2

Land Area Summary					
Tax ID	Parcel	SF	Acres		
8903-004	Parcel C2.2	48,919	1.12		
8904-004	Parcel C2.3	36,117	0.83		
8904-005	Parcel C2.4	36,647	0.84		
8906-005	Parcel C3.3	26,986	0.62		
8906-006	Parcel C3.4	34,221	0.79		
8901-003	Parcel B1.1	22,119	0.51		
8901-004	Parcel B1.2	22,221	0.51		
Total		227,230	5.22		

#### **Shape and Dimensions**

Subject parcels are generally rectangular in shape; site utility based on shape and dimensions is average.

#### **Topography**

The site is generally level and at street grade. The topography does not result in any particular development limitations.

#### **Off-site Improvements**

In addition to roads and street improvements, infrastructure includes development associated with Treasure Island Causeway improvements, and utility infrastructure and upgrades.

According to the development budget provided by the Master Developer, total infrastructure needed for TCO for Improvement Area No. 2 is \$243,056,261, of which the Master Developer has allocated \$90,086,344 specifically to Improvement Area 2, given that Improvement Areas 1 and 3 each contribute payments to such costs. Of the \$243,056,261 of total costs, \$158,136,459 have been



expended to date, and \$84,919,802 are remaining to receive a TCO for Improvement Area No. 2. According to the master developer, \$66,367,168 of these remaining costs are allocable to Improvement Areas 1 and 3, with \$18,552,634 in remaining costs allocable to Improvement Area No. 2. The following table provides an allocation of Improvement Area No. 2's backbone infrastructure costs by Parcel based on pro rata share of acreage.

<b>Pro Rata Share of Infrasti</b>	ructure				
				Costs Incurred to	Remaining Costs
Designation			<b>Total Costs</b>	Date	to Complete
Total Infrastructure Costs:			\$90,086,334	\$71,533,700	\$18,552,634
		Pro Rata	Infrastructure	Costs Incurred to	Remaining Costs
Parcel	Acreage	Share	Costs	Date	to Complete
Parcel C2.2	1.12	21.5%	\$19,394,153	\$15,400,066	\$3,994,087
Parcel C2.3	0.83	15.9%	\$14,318,744	\$11,369,901	\$2,948,843
Parcel C2.4	0.84	16.1%	\$14,528,865	\$11,536,749	\$2,992,115
Parcel C3.4	1.41	26.9%	\$24,265,785	\$19,268,420	\$4,997,364
Parcel B1	1.02	19.5%	\$17,578,788	\$13,958,563	\$3,620,225
	5.22	100.0%	\$90,086,334	\$71,533,700	\$18,552,634

#### **On-site Improvements**

Grading and site development work has commenced at the subject property.

#### Drainage

No particular drainage problems were observed or disclosed at the time of field inspection. This appraisal assumes that surface water collection, both on-site and in public streets adjacent to the subject, is adequate.

#### **Flood Hazard Status**

According to the Federal Emergency Management Agency, a study has not been completed to determine the flood hazard for the subject property. Therefore, mandatory flood insurance purchase requirements do not apply to the subject property.

Flood Hazard Status	
Community Panel Number Insurance Required?	Not mapped No

#### **Environmental Hazards**

An environmental assessment report was not provided for review, and during our inspection, we did not observe any obvious signs of contamination on or near the subject. However, environmental issues are beyond our scope of expertise. It is assumed that the property is not adversely affected by environmental hazards.



#### **Ground Stability**

A soils report was not provided for our review. Based on our inspection of the subject and observation of development on nearby sites, there are no apparent ground stability problems. It is noted, prior to construction of infrastructure and improvements, a geotechnical mitigation program was implemented to make the Treasure Island perimeter seismically stable, strengthen the causeway that connects Treasure Island to Yerba Buena Island, densify the sandy fill in order to minimize seismic settlement within the development footprint, and compress soft Bay Mud sediments to minimize future settlement from the addition of fill and buildings.

We are not experts in soils analysis. We assume that the subject's soil bearing capacity is sufficient to support the existing and proposed improvements.

#### Streets, Access and Frontage

Details pertaining to street access and frontage are provided in the following table.

Streets, Access and Fr	rontage - As Proposed		
Street	Seven Seas Avenue	Avenue of the Palms	Trade Winds Avenue
Paving	Asphalt	Asphalt	Asphalt
Curbs	Yes	Yes	Yes
Sidewalks	Yes	Yes	Yes
Lanes	2 way, 1 lane each way	2 way, 1 lane each way	2 way, 1 lane each way
Direction of Traffic	North/South	North/South	East/West
Condition	Good	Good	Good
Traffic Levels	Low	Low	Low
Visibility	Average	Average	Average

#### **Utilities**

The availability of utilities to the subject is summarized in the following table.

Utilities	
Service	Provider
Water	San Francisco Public Utilities Commission
Sewer	San Francisco Public Utilities Commission
Electricity	San Francisco Public Utilities Commission
Natural Gas	Pacific Gas & Electric
Local Phone	Various Providers



#### Zoning

The subject Parcels are zoned TI-R / TI-MU, Treasure Island - Residential / Treasure Island Mixed Use, by the City and County of San Francisco. According to the City, the purpose of the Treasure Island/Yerba Buena Island Special Use District is as follows:

"To facilitate the City's long-term goal of implementing the creation of a new City neighborhood on Treasure Island and Yerba Buena Island, which will provide benefits to the City such as significant amounts of new affordable housing, increased public access and open space, transportation improvements, extensive infrastructure improvements, and recreational and entertainment opportunities, while creating jobs and a vibrant, sustainable community."

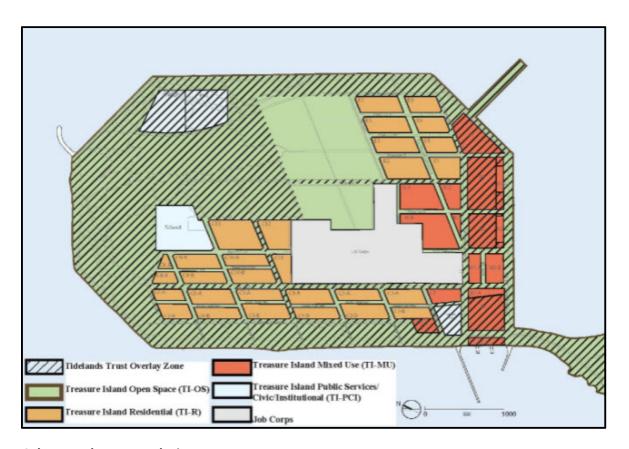
The following table summarizes our understanding and interpretation of the zoning requirements that affect the subject.

Zoning Summary			
Zoning Jurisdiction	City and County of San		
	Francisco		
Zoning Designation	TI-R / TI-MU		
Description	Treasure Island - Residential /		
	Treasure Island Mixed Use		
Legally Conforming? Appears to be legally conforming			
Zoning Change Likely? No			
Permitted Uses	Various residential and		
	commercial uses		
Category	Zoning Requirement		
Minimum Setbacks (Feet)	0 to 6 ft		
Maximum Building Height	Varies; 40 to 125 ft		
Parking Requirement	1 space per dwelling unit; 2		
	spaces per 1,000 SF of gross		
	retail area		
Source: City and County of San Francis	500		

The subject Parcels are fully entitled for 225 for-sale condominiums and 545 for-rent apartments; Parcel B1 will also include ground floor retail. Further detail on the proposed improvements will be presented in upcoming sections. As Treasure Island is encumbered with its own specific zoning regulations, and because the subject Parcels are entitled, it appears the proposed use of the subject Parcels are legally conforming uses.

We are not experts in the interpretation of zoning ordinances. An appropriately qualified land use attorney should be engaged if a determination of compliance is required. A zoning map for Treasure Island is provided on the following page.





#### **Other Land Use Regulations**

We are not aware of any other land use regulations that would affect the property.

#### **Seismic Hazards**

All properties in California are subject to some degree of seismic risk. The Alquist-Priolo Earthquake Fault Zoning Act was enacted by the State of California in 1972 to regulate development near active earthquake faults. The Act required the State Geologist to delineate "Earthquake Fault Zones" (formerly known as "Special Studies Zones") along known active faults in California. Cities and counties affected by the identified zones must limit certain development projects within the zones unless geologic investigations demonstrate that the sites are not threatened by surface displacement from future faulting.

According to information from the California Geological Survey (formerly known as the Division of Mines and Geology), the subject is not located within an Alquist-Priolo Special Studies Zone. (California Geological Survey, Official Map, Oakland West Quadrangle (2000)). However, the Working Group on California Earthquake Probabilities reported in 2015 that there is a 72% chance at least one 6.7 magnitude earthquake (or larger) will occur in the San Francisco Bay Area by 2045. It should be noted, it appears that all subject's proposed development lie within a liquefaction zone, as does Treasure Island overall.



#### **Inclusionary Housing Regulations – For Sale Condominiums**

Parcels C2.3 and C3.4 will include four and seven inclusionary units, respectively, the sale price of which will be restricted. The buyer's housing costs, including mortgage (assuming a 10% down payment), taxes, insurance, and HOA fees must not exceed 33% of a certain percentage of San Francisco's median household income. The following table provides 2019/20 sample pricing from the San Francisco Mayor's Office of Housing and Community Development (MOHCD). Actual pricing for the subject will be determined by MOHCD at a later date. In lieu of precise 2021 pricing information for the subject, this analysis considers the developer's estimate of \$395,908 per inclusionary unit.

ASSUMED HOUSEHOLD SIZE
MEDIAN INCOME @
AVAIL FOR HOUSING @
ANNUAL CONDO FEE
TAXES @
AVAILABLE FOR P+I
SUPPORTABLE MORT
DOWN PAYMENT
AFFORDABLE PRICE
BEDROOM SIZE

	1 Person	2 Person	3 Person	4 Person	5 Person
80% OF MEDIAN	\$68,950	\$78,800	\$88,700	\$98,500	\$106,400
33%	\$22,754	\$26,004	\$29,271	\$32,505	\$35,112
0.000	\$7,056	\$7,908	\$8,748	\$9,948	\$11,172
1.1630%	\$2,847	\$3,282	\$3,722	\$4,091	\$4,342
	\$12,851	\$14,814	\$16,801	\$18,466	\$19,598
	\$220,302	\$253,962	\$288,023	\$316,569	\$335,978
10%	\$24,478	\$28,218	\$32,003	\$35,174	\$37,331
	\$244,779	\$282,181	\$320,026	\$351,743	\$373,309
.1	STUDIO	ONE	TWO	THREE	FOUR

#### **Inclusionary Housing Regulations – For Rent Apartments**

As the subject reflects new construction, it is exempt from San Francisco's rent control ordinance and from the California Tenant Protection Act (AB 1482). However, the subject will include the following below market rent units, by Parcel: C2.2 – nine units, C2.4 – 24 units, and B1 – six units.

According to the Developer, final income and rental rate restrictions have not yet been determined by the Mayor's Office of Housing and Community Development. However, the Developer is estimating a BMR rental rate of \$1,372 per month for Parcel C2.2 and \$1,454 for Parcel C2.4, or \$1.77 to \$1.78 per square foot. Based on these projections, we estimate a BMR rent of \$1,239 for Parcel B1 units.

#### **Easements, Encroachments and Restrictions**

We have reviewed preliminary title reports for all five subject Parcels, prepared by First American Title and dated September 18, 2020. The reports identify exceptions to title, which include various utility and access easements that are typical for a property of this type. Such exceptions would not appear to have an adverse effect on value. Our valuation assumes no adverse impacts from easements, encroachments or restrictions and further assumes that the subject has clear and marketable title.

#### **Permits and Fees**

Permits and fees due at building permit are estimated at \$66,675 per lot for Parcel C2.3, which has an average unit size of 1,285 square feet. Permits and fees for Parcel C3.4, which has an average unit size of 1,005 square feet, are estimated at 22,250 per unit.

#### **Timeline**

The following summarizes the proposed timeline by Parcel:

**Parcel C2.2** (for-rent apartments) – Construction expected to commence in August 2022 and be complete in July 2024. The leasing office/preleasing is projected to begin in August 2024.



**Parcel C2.3** (for-sale condominiums) – Construction expected to begin in August 2022 and be complete in June 2024. The sale office and presales will open/begin in July 2023.

**Parcel C2.4** (for-rent apartments) – Construction expected to commence in March 2022 and be complete in April 2024. The leasing office/preleasing is projected to begin in March 2024.

**Parcel C3.4** (for-sale condominiums) – Construction expected to begin in March 2022 and be complete in February 2024. The sale office and presales will open/begin in May 2023.

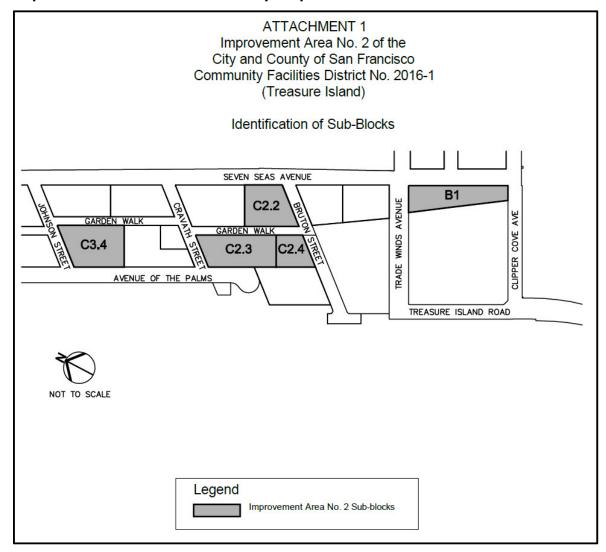
**Parcel B1** (for-rent apartments) – Construction expected to commence in March 2022 and be complete in November 2023. The leasing office/preleasing is projected to begin in July 2023.

#### **Conclusion of Site Analysis**

Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses including those permitted by zoning. Uses permitted by zoning include various residential and commercial uses. We are not aware of any other particular restrictions on development.

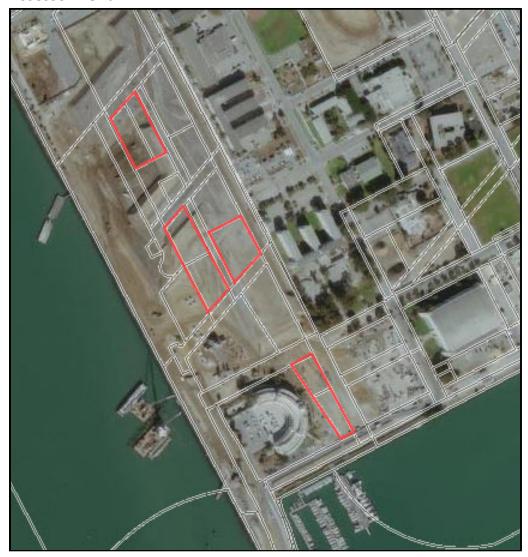


# Improvement Area No. 2 Boundary Map





# **Assessor Aerial**





# **Proposed Improvements Description**

#### Overview

The subject lots will be developed with varying floor plans, which are summarized in the following tables. The subject property represents the taxable land areas within CFD No. 2016-1 (Treasure Island) Improvement Area No. 2 and includes five development parcels of land located on Treasure Island. The Parcels are entitled for the development of 225 for-sale condominiums and 545 for-rent apartment units; each of the multifamily improvements will also include ground floor retail. Ownership of the Parcels is held by entities associated with Stockbridge Capital Group, LLC, Wilson Meany, LP, Lennar, and Poly (USA) Real Estate Development Corporation. As of the effective appraisal date, infrastructure work is underway at the subject.

A summary of the proposed improvements, including details by Parcel are provided below and on the following page.

Land Use Overview									
•			For	No. of Market	No. of BMR	Total	Parking	Rentable Area -	Rentable Area -
Parcel	Acreage	Use	Sale/Rent	Rate Units	Units	Units	Spaces	Residential	Retail
Parcel C2.2	1.12	Multifamily/Retail	For Rent	169	9	178	92	140,763	1,700
Parcel C2.3	0.83	Condominium	For Sale	72	4	76	70	97,628	-
Parcel C2.4	0.84	Multifamily/Retail	For Rent	226	24	250	124	206,098	1,127
Parcel C3.3 & C3.4 ("C3.4")	1.41	Condominium	For Sale	142	7	149	149	149,067	-
Parcel B1.1 & B1.2 ("B1")	1.02	Multifamily/Retail	For Rent	111	6	117	58	85,467	4,957

Summary of	Floor Plan	s - C2.3 Condo	minium Units	
	Square	Number of	Proposed	
Floor Plan	Footage	Units	Pricing	
One Bed	675	23	\$959,342	
Two Bed	1,070	6	\$1,575,425	
Three Bed	1,642	43	\$2,200,837	
BMR	1,241	4	\$395,980	
No. of Reside	ntial Units		76	
No. of Comm	ercial Units		0	
Weighted Ave	g Unit Size -	Market Rate	1,285	

The Developer states these homes will be just north of the ferry landing and will front Cityside Park; this Parcel enjoys views of the San Francisco Bay and skyline.



Weighted Avg Unit Size - Market Rate

Summary of	Summary of Floor Plans - C3.4 Condominium Units					
	Square	Number of	Proposed			
Floor Plan	Footage	Units	Pricing*			
Studio	521	8	\$642,928			
One Bed	687	45	\$860,995			
Two Bed	1,122	69	\$1,545,150			
Three Bed	1,507	20	\$2,234,455			
BMR	918	7	\$395,980			
No. of Reside	ntial Units		149			
No. of Commo	ercial Units		0			

<sup>\*</sup>Developer's proposed pricing does not include parking, which will be sold separately. The upcoming analysis assumes one parking space per unit.

1,005

Parcel C3.4 is also proximate to City Side Park with view of the San Francisco Bay and skyline and Golden Gate and Bay Bridges.

It is noted that the subject property will have a Homeowner's Association (HOA) that will be responsible for common area maintenance and a security patrol. The fee will also include bus and ferry services. Based upon the range of HOA fees found among comparable properties, we estimate a monthly HOA fee of \$650 per unit.

Summary of I				
	Square	Number of	Proposed	
Floor Plan	Footage	Units	<b>Monthly Rent</b>	
Studio	462	32	\$2,619	
One Bed	740	83	\$3,651	
Two Bed	1,037	52	\$4,802	
Three Bed	1,674	2	\$6,934	
BMR	781	9	\$1,372	
No. of Residential Units		178		
No. of Commercial Units			1	
Weighted Avg Unit Size - Market Rate			790	

Parcel C2.2 is adjacent to a park and will include 178 units with 92 parking spaces available for rent; this Parcel includes 1,700 square feet of ground floor retail space.



Summary of Floor Plans - C2.4 Multifamily Units					
	Square	Number of	Proposed		
Floor Plan	Footage	Units	<b>Monthly Rent</b>		
Studio	531	30	\$3,415		
One Bed	701	102	\$4,505		
Two Bed	1,043	91	\$5,789		
Three Bed	1,467	3	\$8,370		
BMR	820	24	\$1,454		
Retail	1,127	1			
No. of Residential Units			250		
No. of Commercial Units			1		
Weighted Avg Unit Size - Market Rate			826		

Parcel C2.4 will include a 14-story tower on top of a 5-story podium and will include views of the Bay and skyline. The Parcel is adjacent to a park and will offer a fitness center, rooftop deck, and coworking space. It will include 1,127 square feet of ground floor retail space and will offer 124 parking spaces for rent.

Summary of Floor Plans - B1 Multifamily Units					
	Square	Number of	Proposed		
Floor Plan	Footage	Units	<b>Monthly Rent</b>		
Studio	419	2	\$2,828		
One Bed	688	83	\$3,958		
Two Bed	895	26	\$4,746		
BMR	702	6	\$1,239		
Retail	4,957	1			
No. of Residential Units			117		
No. of Commercial Units			1		
Weighted Avg Unit Size - Market Rate			732		

Parcel B1 is proximate to Clipper Cove Promenade and offers views of the Bay Bridge and Yerba Buena Island. It will include 4,957 square feet of retail space and will also include 58 parking spaces available for rent.

A complete interior finish profile for the proposed improvements was not provided and is assumed to be of a typical quality for the area, which is generally good overall quality.

For the reader's reference, the subject's proposed elevations are shown on the following pages.



# **C2.2 Rendering (Multifamily)**



# **C2.3 Rendering (Condominiums)**





# **C2.4 Rendering (Multifamily)**



# **C3.4 Rendering (Condominiums)**





# **B1** Rendering (Multifamily)









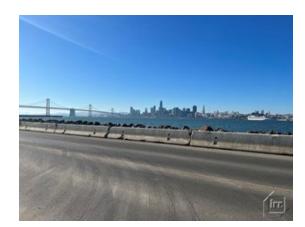
















Real Estate Taxes 66

#### **Real Estate Taxes**

The property tax system in California was amended in 1978 by Article XIII to the State Constitution, commonly referred to as Proposition 13. It provides for a limitation on property taxes and for a procedure to establish the current taxable value of real property by reference to a base year value, which is then modified annually to reflect inflation (if any). Annual increases cannot exceed 2% per year.

The base year was set at 1975-76 or any year thereafter in which the property is substantially improved or changes ownership. When either of these two conditions occurs, the property is to be reappraised at market value, which becomes the new base year assessed value. Proposition 13 also limits the maximum tax rate to 1% of the value of the property, exclusive of bonds and direct charges. Bonded indebtedness approved prior to 1978, and any bonds subsequently approved by a two-thirds vote of the district in which the property is located, can be added to the 1% tax rate.

The existing ad valorem taxes are of nominal consequence in this appraisal, primarily due to the fact these taxes will be adjusted as subdivision and development continues. According to the San Francisco County Treasurer-Tax Collector's Office, the appraised properties have a cumulative annual tax rate of 1.198464%. This tax rate does not include the CFD tax, which is discussed below.

As previously discussed, the subject property is situated within the boundaries of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2, with a Special Tax lien for Facilities and a Special Tax lien for Services. According to the Rate and Method of Apportionment, the assigned Special Tax for Developed Property is presented in the following table (proposed for the Fiscal Year 2021-22):



Real Estate Taxes 67

Sub-Block and Expected Land Uses	Expected Number of Residential Units	Expected Square Footage	FY 2021-22 Base Facilities Special Tax Rate	FY 2021-22 Expected Maximum Special Tax Revenues
Sub-Block C2.2				
Rental Market Rate Units	169	133,906	\$3.09	\$413,768
Rental Inclusionary Units Commercial/Retail Square	9	7,027	\$0.00	\$0
Footage Subtotal	178	1,550 142,483	\$1.66	\$2,580 \$416,348
Sub-Block C2.4				
Rental Market Rate Units	226	186,052	\$3.09	\$574,898
Rental Inclusionary Units Commercial/Retail Square	24	18,919	\$0.00	\$0
Footage		1,127	\$1.66	\$1,876
Subtotal	250	206,098		\$576,774
Sub-Block B1	444	05.070		8005.005
Rental Market Rate Units	111	85,976	\$3.09	\$265,665
Rental Inclusionary Units Commercial/Retail Square Footage	6	4,324 4,957	\$0.00 \$1.66	\$0 \$8,252
Subtotal	117	95,257	\$1.00	\$273,916
Sub-Block C2.3				
Low-Rise Market Rate Units	72	92,596	\$6.77	\$627,153
Low-Rise Inclusionary Rate Units	4	5,032	\$0.00	\$0
Subtotal	76	97,628		\$627,153
Sub-Block C3.4				
Low-Rise Market Rate Units	142	142,660	\$6.77	\$966,237
Low-Rise Inclusionary Rate Units	7	6,427	\$0.00	\$0
Subtotal	149	149,087		\$966,237
TOTAL	770	690,553		\$2,860,429

Taxes escalate 2% annually. The subject's inclusionary units are not subject to the Special Tax. Please note, the Developer's current proposed square footage varies slightly from the expected square footage above.



Highest and Best Use 68

# **Highest and Best Use**

#### **Process**

Before a property can be valued, an opinion of highest and best use must be developed for the subject site, both as if vacant, and as improved or proposed. By definition, the highest and best use must be:

- Legally permissible under the zoning regulations and other restrictions that apply to the site.
- Physically possible.
- Financially feasible.
- Maximally productive, i.e., capable of producing the highest value from among the permissible, possible, and financially feasible uses.

#### **Highest and Best Use As If Vacant**

#### **Legally Permissible**

The site is zoned TI-R / TI-MU, Treasure Island - Residential / Treasure Island Mixed Use. Permitted uses include various residential and commercial uses. To our knowledge, there are no legal restrictions such as easements or deed restrictions that would effectively limit the use of the property. The subject property is entitled for 225 for-sale condominiums and 545 for-rent apartments with 7,784 square feet of ground floor retail space. The subject's present entitlements are the result of significant planning and review, and any rezone or land use different than currently approved is unlikely. Given prevailing land use patterns in the area, only single and multifamily residential use, with associated retail, is given further consideration in determining highest and best use of the site, as though vacant.

## **Physically Possible**

The physical characteristics of the site do not appear to impose any unusual restrictions on development. Overall, the physical characteristics of the site and the availability of utilities result in functional utility suitable for a variety of uses including single and multifamily residential use..

### **Financially Feasible**

Based on our analysis of the market, there is currently adequate demand for single family residential use (for sale) in the subject's area. The San Francisco condominium market is recovering after a downturn due to the pandemic. As shown later in this report by the land residual analysis where home construction costs are deducted from an estimated current home price, the subject's land value is positive, which demonstrates that single-family residential development is financially feasible.

Despite rising construction costs and the impact of the pandemic on rents, for-rent multifamily use is considered financially feasible. Rents are beginning to increase again, though they remain well below 2019 highs and have not kept pace with costs; however, developers are still developing new product with the anticipation of future delivery when it's expected the market will return to pre-pandemic levels. Retail use is also associated with a high degree of risk, as brick and mortar retailers were greatly impacted by shelter-in-place and stay at home orders. Although these orders have been lifted, there is a glut of retail space available; though, limited retail services currently exist on Treasure Island. However, the proposed housing is expected to help support the retail use, and the proposed retail



Highest and Best Use 69

space is a small fraction of the overall project. As shown later in this report by the extraction analysis where construction costs are deducted from an estimated stabilized value, the subject's land value is positive, which demonstrates mixed use retail/residential use is currently financially feasible.

#### **Maximally Productive**

There does not appear to be any reasonably probable use of the site that would generate a higher residual land value than the subject's proposed uses. Based on the valuation analyses presented herein, attached residential development (for sale and for rent) with supporting retail space is considered a financially feasible use of the properties. Accordingly, it is our opinion that the proposed single and multifamily residential uses, with associated retail, developed to the normal market density level permitted by zoning, reflect the maximally productive use of the property.

#### Conclusion

Development of the site for the proposed single and multifamily residential uses and associated retail are only use that meets the four tests of highest and best use. Therefore, they are concluded to be the highest and best use of the property as if vacant.

## As Improved (Proposed)

As of the effective appraisal date, backbone infrastructure and site work has commenced at the subject property. The planned infrastructure improvements are necessary for development. The existing improvements have been constructed according to the subject entitlements and are consistent with the highest and best use of the subject property as if vacant.

#### **Most Probable Buyer**

Taking into account the size and characteristics of the property, the probable buyer of the subject property is a land developer and/or builder familiar with the region.



# **Valuation**

# **Valuation Methodology**

Appraisers usually consider three approaches to estimating the market value of real property. These are the cost approach, sales comparison approach and the income capitalization approach.

The **cost approach** assumes that the informed purchaser would pay no more than the cost of producing a substitute property with the same utility. This approach is particularly applicable when the improvements being appraised are relatively new and represent the highest and best use of the land or when the property has unique or specialized improvements for which there is little or no sales data from comparable properties.

The sales comparison approach assumes that an informed purchaser would pay no more for a property than the cost of acquiring another existing property with the same utility. This approach is especially appropriate when an active market provides sufficient reliable data. The sales comparison approach is less reliable in an inactive market or when estimating the value of properties for which no directly comparable sales data is available. The sales comparison approach is often relied upon for owner-user properties.

The **income capitalization approach** reflects the market's perception of a relationship between a property's potential income and its market value. This approach converts the anticipated net income from ownership of a property into a value indication through capitalization. The primary methods are direct capitalization and discounted cash flow analysis, with one or both methods applied, as appropriate. This approach is widely used in appraising income-producing properties.

Additional analyses often undertaken in the valuation of subdivisions include **extraction**, **land residual analysis**, and the **subdivision development method**.

Reconciliation of the various indications into a conclusion of value is based on an evaluation of the quantity and quality of available data in each approach and the applicability of each approach to the property type.

The methodology employed in this assignment is summarized as follows:

Approaches to Value		
Approach	Applicability to Subject	Use in Assignment
Cost Approach	Not Applicable	Not Utilized
Sales Comparison Approach	Applicable	Utilized
Income Capitalization Approach	Applicable	Utilized



# **Market Valuation – Representative Floor Plans**

As previously discussed in the *Valuation Methodology* section, in order to estimate the market value of the developable, taxable land proposed for condominium use within the boundaries of City and County of San Francisco CFD No. 2016-1 (Treasure Island) Improvement Area No. 2, a land residual analysis will be performed, which considers the anticipated, or projected, sale price of the residential units to be constructed on Parcels C2.3 and C3.4. To estimate the anticipated, or projected, sale price for the varying unit types within the development, an analysis of comparable, or similar, residential developments within the subject's market area will be considered in this section using the sales comparison approach to value. The objective of the analysis is to estimate the base price for representative floor plans comprising each of the subject Parcels proposed for condominium use.

This approach is based on the economic principle of substitution. According to The Appraisal of Real Estate, 14<sup>th</sup> Edition (Chicago: Appraisal Institute, 2013), "The principle of substitution holds that the value of property tends to be set by the cost of acquiring a substitute or alternative property of similar utility and desirability within a reasonable amount of time." The sales comparison approach is applicable when there are sufficient recent, reliable transactions to indicate value patterns or trends in the market.

The proper application of this approach requires obtaining recent sales data for comparison with the appraised properties. The objective of the analyses is to estimate the base value of a representative floor plan, net of incentives, upgrades, and lot premiums. As discussed, two of the subject Parcels are proposed for condominium use. A summary of the proposed floor plans by Parcel are summarized below.

<b>Summary of</b>	Floor Plan	s - C2.3 Condo	minium Units	
	Square	Number of	Proposed	
Floor Plan	Footage	Units	Pricing	
One Bed	675	23	\$959,342	
Two Bed	1,070	6	\$1,575,425	
Three Bed	1,642	43	\$2,200,837	
BMR	1,241	4	\$395,980	
No. of Reside	ntial Units		76	
No. of Comme	ercial Units		0	
Weighted Avg	g Unit Size -	Market Rate	1,285	

Based on the proposed floor plans, the upcoming analysis will assume a representative 2-bedroom, 2-bathroom unit of 1,285 square feet for Parcel C2.3. It's important to note the subject's largest units are designed as stacked townhomes with floor-to-ceiling windows with views across the San Francisco Bay, Alcatraz and the Golden Gate Bridge. According to the Developer, there will be an aggressive marketing campaign targeting international buyers and high net worth individuals to capitalize on the subject's location and position on Treasure Island.

Please note, proposed pricing for Parcel C2.3 below market rate units is not yet available. For the purposes of this analyses, it is assumed to be similar to Parcel C3.4, as referenced on the following page.



<b>Summary of</b>	Floor Plan	s - C3.4 Condo	ominium Units
	Square	Number of	Proposed
Floor Plan	Footage	Units	Pricing*
Studio	521	8	\$642,928
One Bed	687	45	\$860,995
Two Bed	1,122	69	\$1,545,150
Three Bed	1,507	20	\$2,234,455
BMR	918	7	\$395,980
No. of Reside	ntial Units		149
No. of Comme	ercial Units		0
Weighted Avg	g Unit Size -	Market Rate	1,005

<sup>\*</sup>Developer's proposed pricing does not include parking, which will be sold separately. The upcoming analysis assumes one parking space per unit.

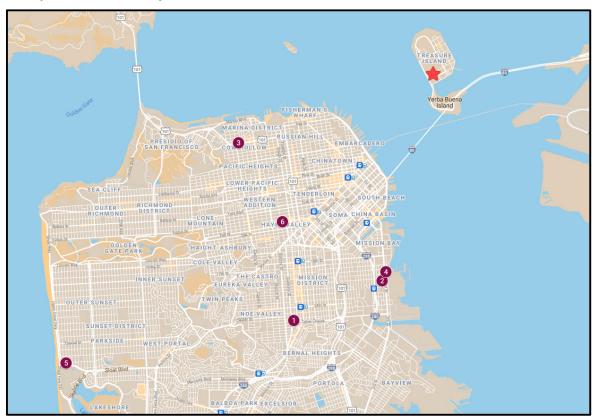
Based on the proposed floor plans, the upcoming analysis will assume a representative 2-bedroom, 2-bathroom unit of 1,005 square feet for Parcel C3.4.

Presented below are comparable new home sales considered the best indicators of market value for the subject's residential units. Our search for sales focused on newly constructed condominium units similar in size to the subject's representative unit. We also restricted our search to units located in improvements with ten stories or less.

No.	Location	Neighborhood	Date	Sale Price	Living Area (SF)	Bedroom/Bath	Covered Parking	Used in Grid
L	Mission Modern 3620 Cesar Chavez St. #40	Inner Mission	6/2/2021	\$1,275,000	1,039	2 bdrm, 2 bath	1-car	Both
!	950 Tennessee 950 Tennessee St. #315	Dogpatch	5/6/2021	\$1,620,000	1,223	2 bdrm, 2 bath	Additional Fee	Both
1	Maison au Pont 2448 Lombard St #410	Marina	5/5/2021	\$1,655,000	1,141	2 bdrm, 2 bath	1-car	Both
ŀ	2177 Third 2177 3rd St. #514	Dogpatch	8/3/2021	\$1,550,000	1,002	2 bdrm, 2 bath	1-car	Both
	The Westerly 3535 Wawona St. #517	Sunset	8/27/2021	\$1,622,000	1,188	2 bdrm, 2 bath	1-car	Both
i	Laguna Hayes 580 Hayes St. #303	Hayes Valley	10/27/2021	\$1,900,000	1,438	2 bdrm, 2 bath	1-car	C2.3



# **Comparable Sale Map**



The subject location is indicated by the red star.



# **Discussion of Adjustments**

In order to estimate the market values for the subject floor plans, the comparable transactions were adjusted to reflect the subject with regard to categories that affect market value. If a comparable has an attribute considered superior to that of the subject, it is adjusted downward to negate the effect the item has on the price of the comparable. The opposite is true of categories that are considered inferior to the subject and are adjusted upward. In order to isolate and quantify the adjustments on the comparable sales data, percentage or dollar adjustments are considered appropriate. At a minimum, the appraiser considers whether adjustments are necessary pertaining to these items:

- Property rights conveyed
- Financing terms
- Conditions of sale (motivation)
- Market conditions
- Location
- Physical features

A paired sales analysis is performed in a meaningful way when the quantity and quality of data are available. Even so, many of the adjustments require the appraiser's experience and knowledge of the market and information obtained from those knowledgeable and active in the marketplace. A detailed analysis involving each of these factors and the value conclusion for each unit follows.

## **Upgrades and Incentives**

The objective of the analysis is to estimate the base value per floor plan, net of incentives. Incentives can take the form of direct price reductions or non-price incentives such as upgrades or non-recurring closing costs. None of the comparables reported incentives and upgrades.

## **Property Rights Conveyed**

In transactions of real property, the rights being conveyed vary widely and have a significant impact on the sales price. As previously noted, the opinion of value in this report is based on a fee simple estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power and escheat, as well as non-detrimental easements, community facility districts and conditions, covenants and restrictions (CC&Rs). All of the comparables represent fee simple estate transactions. Therefore, adjustments for this factor are not necessary.



#### **Financing Terms**

In analyzing the comparables, it is necessary to adjust for financing terms that differ from market terms. If the seller provides incentives in the form of paying for closing costs or an interest rate buy down, a discount has been obtained by the buyer for financing terms. This discount price must then be adjusted to a cash equivalent basis. Also, any incentives applicable toward closing costs would have been reflected in the incentives adjustments previously considered. No adjustments were required for this factor.

#### **Conditions of Sale**

Adverse conditions of sale can account for a significant discrepancy from the sales price actually paid compared to that of the market. This discrepancy in price is generally attributed to the motivations of the buyer and the seller. Certain conditions of sale are considered to be non-market and may include the following:

- a seller acting under duress,
- a lack of exposure to the open market,
- an inter-family or inter-business transaction for the sake of family or business interest,
- an unusual tax consideration,
- a premium paid for site assemblage,
- a sale at legal auction, or
- an eminent domain proceeding

The comparables did not involve any non-market or atypical conditions of sale. Adjustments for this factor do not apply.

## Market Conditions (Date of Sale, Phase Adjustment)

The market conditions vary over time, but the date of this appraisal is for a specific point in time. In a dynamic economy – one that is undergoing changes in the value of the dollar, interest rates and economic growth or decline – extra attention needs to be paid to assess changing market conditions. Significant monthly changes in price levels can occur in several areas of a neighborhood, while prices in other areas remain relatively stable. Although the adjustment for market conditions is often referred to as a time adjustment, time is not the cause of the adjustment.

The comparable sales transferred between May 2021 and October 2021, post-pandemic, and are primarily reflective of current market conditions; therefore, no consideration for market conditions is warranted.

#### Location

Location is a very important factor to consider when making comparisons. The comparables need not be in the same neighborhood but should be in neighborhoods that offer the same advantage and have, in general, the same overall desirability to the most probable buyer or user. Each of the



comparables are located in San Francisco. Additional adjustments for the location within specific neighborhoods will be considered in the following community appeal section.

### **Community Appeal**

In addition to market location adjustments, we consider community appeal adjustments. Even within a specific market location, often specific community characteristics influence sale prices. Often, prices on one street may be significantly higher or lower than the next, despite similar home characteristics. Community characteristics that may influence sale prices include a gated amenity or the condition of surrounding development.

However, the subject is located on Treasure Island which has seen no recent new development outside of the ongoing subject redevelopment at Yerba Buena Island. However, the subject's Treasure Island location benefits from significant San Francisco Bay and City skyline views. An effort was made to locate comparables in neighborhoods with a similar community appeal to the subject property; however, much of the recent construction of condominium units similar in size of the subject has occurred in neighborhoods with inferior community appeal. Comparable 3 is located in the Marina neighborhood, which is considered similar in appeal to the subject; this comparable requires no adjustment. Sales 1 and 5 are located in the Inner Mission and Sunset neighborhoods, respectively, and Sales 2 and 4 are located within the Dogpatch neighborhood. Sale 6 is located in Hayes Valley. Each of these comparables have been adjusted upward for community appeal.

#### **Lot Size**

The lot size adjustment pertains to the differences between the subjects' typical lot size and comparables with either larger or smaller lots. It does not include any lot premium adjustments, which are adjusted for separately. The subject and comparables reflect attached product, and no adjustments are necessary.

#### **Lot Premiums**

Properties sometimes achieve premiums for corner or cul-de-sac positioning, or proximity to open space or views. The subject's neighborhood benefits from San Francisco Bay and Skyline views. As this analysis considers a representative unit, further adjustments for unit/lot premiums are not made. Instead, the potential for Bay views is considered in the community appeal adjustment.

### **Design and Appeal/Quality of Construction**

Design and appeal of a floor plan is consumer specific. One exterior may appeal to one buyer, while another appeals to a different buyer. These types of features for new homes with similar functional utility are not typically noted in the base sales prices. The comparables are similar to the subject in regard to design and appeal.

Construction quality can differ from slightly to substantially between projects and is noted in the exterior and interior materials and design features of a standard unit. In terms of quality of construction, the subject and comparables represent good construction quality. No adjustments have been made.



## Age/Condition

When comparing resale to resale, the market generally reflects a difference of 1% per year of difference in effective age. However, as the majority of comparables reflect new construction, only Sale 6 requires an upward adjustment.

## **Functional Utility**

The appraised properties and comparables represent traditional attached single-family residential construction. No consideration for this factor is necessary.

#### **Room Count**

For similar size units the differences between room count is a buyer preference. One buyer might prefer two bedrooms and a den versus a three-bedroom unit. Extra rooms typically result in additional building area and are accounted for in the size adjustment. Therefore, no adjustments are made for number of total rooms or bedrooms. Because bathrooms are a functional item for each floor plan and add substantial cost due to the number of plumbing fixtures, an adjustment is made for the difference in the number of fixtures between the subject and the comparable sales. The adjustment is based on an amount of \$12,500 per fixture (or half-bath) and is supported by cost estimates for a good quality home in the Residential Cost Handbook, published by the Marshall and Swift Corporation. Considering the fact that plumbing upgrades for existing bathrooms generally range from \$5,000 to over \$25,000 for the various fixtures, the \$12,500 per fixture, or half-bath, is supported. Consequently, a factor of \$25,000+ per full bath is also applied in our analysis.

# **Unit Size/Living Area**

Units similar (in the same development), except for size, were compared to derive the applicable adjustment for unit size. Those used for comparison purposes, are units within similar projects. Units within the same project were used since they have a high degree of similarity in quality, workmanship, design and appeal. Other items such as a single level or two-story designs, number of bathrooms and number of garage spaces were generally similar in these comparisons, in order to avoid other influences in price per square foot. Where differences exist, they are minor and do not impact the overall range or average concluded. Based on this data, the comparables were adjusted on a per square foot basis to account for differences in living area from the subject units.

#### **Number of Stories**

For similar size units, the differences between the number of stories is a buyer preference. One buyer might prefer a flat versus a townhome layout. The subject and comparables reflect single-story condominium construction. No adjustments are necessary.

## Parking/Garage

One parking space per unit is assumed for the subject property (despite the fact the Developer for Parcel C2.4 plans to sell parking spaces separately). The majority of comparables offer garage space for one car. However, parking for Sale 2 is not included in the sale price; instead, parking is available for an additional monthly fee. This comparable has been adjusted upward. It is noted Parcel C2.3 includes 72 market rate homes but only 70 parking spaces. Therefore, a downward parking adjustment for the two homes lacking parking will be applied at the end of this analysis.

The following page summarizes the adjustments made to each sale.



Project Information		Subject Property	Compara	ole 1	Compara	able 2	Compara	ble 3	Compara	ole 4	Comparab	le 5	Comparal	ole 6
Project Name		Treasure Island IA-2	Mission Modern		950 Tennessee		Maison au Pont		2177 Third		The Westerly		Laguna Hayes	
Plan		Representative	-		-		-		-		-		-	
Address/Lot Numbe	r	-	3620 Cesar Chave	St. #404	950 Tennessee St.	#315	2448 Lombard St.	#410	2177 3rd St. #514		3535 Wawona St. #5	17	580 Hayes St #303	
City/Area		San Francisco	San Francisco		San Francisco		San Francisco		San Francisco		San Francisco		San Francisco	
rice		-		\$1,275,000		\$1,620,000		\$1,655,000		\$1,550,000		\$1,622,000		\$1,900,000
rice Per SF		-		\$1,228	3	\$1,325	5	\$1,450		\$1,547	'	\$1,365	5	\$1,32
Total Consideration	on per SF		A41.C		MLS		MLS		MLS		MLS		MLS	
ata Source ncentives		None	MLS None		None		None		None		None		None	
Ipgrades		Base	None	ćn	None	¢n.	None	ėn.	None	¢n.	None	ėn	None	\$0
ffective Base Sales	Price	base	None	\$1,275,000	None	\$1,620,000		\$1,655,000	None	\$1,550,000	None	\$1,622,000	None	\$1,900,000
				¥-,,		+-,,		+-,,		+-,,		+-,,		,-,,
Adjustments:	Factor		Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)
roperty Rights		Fee Simple	Fee Simple		Fee Simple		Fee Simple		Fee Simple		Fee Simple		Fee Simple	
inancing Terms		Cash Equivalent	Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent	
onditions of Sale		Market	Market		Market		Market		Market		Market		Market	
larket Conditions														
Date of Sale		MV 8/1/21	6/2/2021		5/6/2021		5/5/2021		8/3/2021		8/27/2021		10/27/2021	
roject Location		Treasure Island	Inner Mission		Dogpatch		Marina		Dogpatch		Sunset		Hayes Valley	
ommunity Appeal		Excellent	Average	+++	- Average	++++	- Good		Average	++++	- Average	++++	- Average	++
IOA Dues		\$650	\$600		\$738		\$683		\$942		\$552		\$802	
ot Premium		None	None		None		None		None		None		None	
esign and Appeal		Good	Similar		Similar		Similar		Similar		Similar		Similar	
Quality of Construc	tion	Good	Similar		Similar		Similar		Similar		Similar		Similar	
		New	2020 (New)		2020 (New)		2020 (New)		2020 (New)		2020 (New)		2018	
ge (Total/Effective	)		. ,						, ,					
ondition		New/Good	Similar		Similar		Similar		Similar		Similar		Similar	
unctional Utility		Average	Similar		Similar		Similar		Similar		Similar		Similar	
oom Count														
Bedrooms		2	2		2		2		2		3		2	
Baths	\$25,000	2	2		2		2		2		2		2	
iving Area (SF)	\$550.00	1,285	1,038	+	<b>▶</b> 1,223	+	1,141	+	1,002	++	- 1,188	+	1,438	-
umber of Stories		1	1		1		1		1		1		1	
leating/Cooling		Central	Central		Central		Central		Central		Central		Central	
arage		1-Car	1-Car		Additional Fee	+	₊ 1-Car		1-Car		1-Car		1-Car	
andscaping		Average	Similar		Similar		Similar		Similar		Similar		Similar	
ool/Spa		None	Similar		Similar		Similar		Similar		Similar		Similar	
atios/Decks		Yes	Similar		Similar		Similar		Similar		Similar		Similar	
ireplace(s)	\$8,000	None	Similar		Similar		Similar		Similar		Similar		Similar	
itchen Equipment	+=,500	Average	Similar		Similar		Similar		Similar		Similar		Similar	
		None	Similar		Similar		Similar		Similar		Similar		Similar	
Other		NOTE	Juillel											
let Adjustments				++++	<b>+</b>	+++++		+		++++		++++		

Indicated Value Per SF

Project Information		Subject Property	Comparal	ale 1	Compara	hle 2	Compara	hle 3	Comparal	ale 4	Compara	ahle 5
Project Name		Treasure Island IA-2	Mission Modern	JIE I	950 Tennessee	DIC Z	Maison au Pont	ible 3	2177 Third	71C 4	The Westerly	able 3
Plan		Representative	-		-		-		21// /////		-	
Address/Lot Numbe	r	-	3620 Cesar Chavez	St #404	950 Tennessee St.	#315	2448 Lombard St.	#410	2177 3rd St. #514		3535 Wawona St. #	517
City/Area		San Francisco	San Francisco	50.11.01	San Francisco		San Francisco		San Francisco		San Francisco	
Price		-		\$1,275,000		\$1,620,000		\$1,655,000		\$1,550,000		\$1,622,000
Price Per SF				\$1,228	3	\$1,325		\$1,450		\$1,547		\$1,365
Total Consideration	on per SF											
Data Source			MLS		MLS		MLS		MLS		MLS	
Incentives		None	None		None		None		None		None	
Upgrades		Base	None	\$0	None		None	\$0	None		None	\$0
Effective Base Sales	Price			\$1,275,000		\$1,620,000		\$1,655,000		\$1,550,000		\$1,622,000
Adjustments:	Factor		Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)	Description	+/(-)
Property Rights		Fee Simple	Fee Simple		Fee Simple		Fee Simple		Fee Simple		Fee Simple	
Financing Terms		Cash Equivalent	Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent		Cash Equivalent	
Conditions of Sale		Market	Market		Market		Market		Market		Market	
Market Conditions												
Date of Sale		MV 8/1/21	6/2/2021		5/3/2021		5/5/2021		8/3/2021		8/27/2021	
Project Location		Treasure Island	Inner Mission		Dogpatch		Marina		Dogpatch		Sunset	
Community Appeal		Good	Average	4	- Average	+	Good		Average	+	Average	4
HOA Dues		\$650	\$600		\$599		\$683		\$825		\$447	
Lot Premium		None	None		None		None		None		None	
Design and Appeal		Good	Similar		Similar		Similar		Similar		Similar	
Quality of Construc	tion	Good	Similar		Similar		Similar		Similar		Similar	
Age (Total/Effective		New	2020 (New)		2020 (New)		2020 (New)		2020 (New)		2020 (New)	
Condition	•	New/Good	Similar		Similar		Similar		Similar		Similar	
Functional Utility		Average	Similar		Similar		Similar		Similar		Similar	
•		Average	Sillilai		Sillilai		Sillilai		Sillilai		Sillilai	
Room Count		2	2		2		2		2		2	
Bedrooms		2	2									
Baths	\$25,000	2	2		2		2		2		2	
Living Area (SF)	\$550.00	1,005	1,038		. 1,223		1,141		- 1,002		1,188	
Number of Stories		1	1		1		1		1		1	
Heating/Cooling		Central	Central		Central		Central		Central		Central	
Garage		1-Car	1-Car		Additional Fee	+	· 1-Car		1-Car		1-Car	
Landscaping		Average	Similar		Similar		Similar		Similar		Similar	
Pool/Spa		None	Similar		Similar		Similar		Similar		Similar	
Patios/Decks		Yes	Similar		Similar		Similar		Similar		Similar	
Fireplace(s)	\$8,000	None	Similar		Similar		Similar		Similar		Similar	
Kitchen Equipment	70,000	Average	Similar		Similar		Similar		Similar		Similar	
Other		None	Similar		Similar		Similar		Similar		Similar	
Net Adjustments				4	+	-	i		-	+	•	-

\$1,550,000 \$1,542.29 Concluded Retail Value Indicated Value Per SF



Below Market Rate Units 80

#### **Conclusion of Home Values**

Overall, the comparable range narrows after adjustment, and all sales are considered reasonable indicators of value for the subject.

In the Parcel C2.3 analysis, the comparable set shifts upward overall due to the large average unit size of the subject. Sales 3 and 6 require the lowest gross and net adjustments and are given greatest weight.

Conversely, due to the average unit size proposed for Parcel C3.4, our reconciliation of value falls toward the middle of the unadjusted range.

Based on the analysis herein, the market value conclusions for the homes are summarized in the following table.

Aggregate Retail P	roceeds	- Represe	entative Cor	dominium			
	No. of	Square	Indicated	Parking	Model	No. of	
Parcel	Units	Footage	Base Value	Adjustment	Recapture	Models	Indicated Value
C2.3 - Market Rate	72	1,285	\$1,900,000	-\$40,000	52,500	1	\$136,812,500
C2.3 - BMR	4	1,241	\$395,980				\$1,583,920
Totals	76						\$138,396,420
C3.4 - Market Rate C3.4 - BMR	142 7	1,005 918	\$1,550,000 \$395,980		52,500	1	\$220,152,500 \$2,771,860
Totals	149						\$222,924,360

As noted, a downward adjustment for parking has been applied to Parcel C2.3, as two of the market rate homes will not include a parking space. In addition, consideration must be given for model recapture. This will be further discussed in the upcoming analysis, which assumes one model home per Parcel.

#### **Below Market Rate Units**

Parcels C2.3 and C3.4 will include four and seven inclusionary units, respectively, the sale price of which will be restricted. The buyer's housing costs, including mortgage (assuming a 10% down payment), taxes, insurance, and HOA fees must not exceed 33% of a certain percentage of San Francisco's median household income. Actual pricing for the subject will be determined by from the San Francisco Mayor's Office of Housing and Community Development (MOHCD) at a later date. In lieu of precise 2021 pricing information for the subject, this analysis considers the developer's estimate of \$395,980 per inclusionary unit.



# Land Residual Analysis – Parcels C2.3 and C3.4

The land residual analysis is employed to derive the market value for the subject's for-sale residential Parcels. This valuation method is used in estimating land value when subdivision and development are the highest and best use of the land being appraised. All direct and indirect costs are deducted from an estimate of the anticipated gross sales price of the improved product; the resultant net sales proceeds are then discounted to present value at an anticipated rate over the development and absorption period to indicate the value of the land. The land residual analysis is conducted on a semi-annual (six month) basis. As a discounted cash flow analysis, the land residual analysis consists of four primary components summarized as follows:

**Revenue** – the gross income is based on the individual component values.

**Absorption Analysis** – the time frame required for sell off. Of primary importance in this analysis is the allocation of the revenue over the absorption period – including the estimation of an appreciation factor (if any).

**Expenses** – the expenses associated with the sell-off are calculated in this section – including infrastructure costs, administration, marketing and commission costs, as well as taxes and special taxes.

**Discount Rate** – an appropriate discount rate is derived employing a variety of data.

Discussions of these four concepts follows below, with the discounted cash flow analysis offered at the end of this section.

#### Revenue

The projected sales price for the average unit within the project will vary, as the ultimate sales price is affected by unit size, location within the project, site influences, construction costs, anticipated premiums achievable at the point of retail sale, as well as external influences such as adjacent land uses. Aggregate retail proceeds for the subject's representative units are summarized below.

Aggregate Retail P	roceeds	- Represe	entative Con	dominium			
Parcel	No. of Units	Square Footage	Indicated Base Value	Parking Adjustment	Model Recapture	No. of Models	Indicated Value
C2.3 - Market Rate	72	1,285	\$1,900,000	-\$40,000	52,500	1	\$136,812,500
C2.3 - BMR	4	1,241	\$395,980				\$1,583,920
Totals	76						\$138,396,420
C3.4 - Market Rate	142	1,005	\$1,550,000		52,500	1	\$220,152,500
C3.4 - BMR	7	918	\$395,980				\$2,771,860
Totals	149						\$222,924,360

As will be discussed in the expense section that follows, given the product line at the subject, it is anticipated a builder will construct one model home per Parcel. Upgrade amenity costs are projected



at \$150,000 per model home. Typically, builders capture approximately 50% of the cost through the sale of the model and the furniture. Although furnishings are a real cost of the model improvements, they are personal property, not real estate. Thus, furnishings are not included in the opinion of value for the model home premiums. Given this consideration, the recapture cost for model homes are typically reduced to 25% to 40% of model improvement costs. Considering the anticipated foot traffic for the subject property, a recapture amount of 35%, is considered reasonable. Using this percentage, a recapture of 52,500 per model (35% x \$150,000) is concluded, which is considered in the estimate of aggregate retail proceeds.

## **Closing Projections**

For the attached product, the typical time required for the construction of units is estimated at approximately nine months from start to closing. Since the land residual analysis is conducted on a semi-annual basis, closings are reflected in the second period following the period of sale.

## **Changes in Market Conditions (Price Increases or Decreases)**

Based on market surveys, responses are mixed whether market participants trend revenues and expenses. Generally, market participants prefer not to price trend, but sometimes they will trend when trying to justify a sale price when there is strong competition for land. Or, participants have indicated they may trend if the sell-off period is anticipated to be protracted. Under current market conditions, there is likelihood of some home price appreciation during the sell-off period. We estimate a level appreciation factor of 2.00% per year (or 1.00% semi-annually, every six months) for the subject's sell-off.

## **Absorption**

Typically, multiple product lines would be marketed in a residential product to create characteristics appealing to as many potential purchasers as possible. Offering home products within a subdivision to different market segments is done with the aim of increasing absorption and reducing the overall development holding period for a project. In the case of the subject, the developer is planning a mix of for-sale and for-rent units. The subject's for-sale condominiums reflect smaller unit sizes than those currently under development on Yerba Buena Island, and will consequently reflect lower price points.

Based on the typical marketing and absorption rate data presented in the *Residential Market Overview*, absorption for the subject's condominium units is projected at 28 units per six-month period, or 4.7 units per month.

**Parcel C2.3** - With sales beginning in Period 3, and an absorption rate of 28 units per period, the 76 units will sell out in 6 periods.

Parcel C3.4 - The 149 units will sell out in 8 periods.

## **Expense Projections**

As part of an ongoing effort to assemble market information, we routinely compile budget information for single family residential subdivisions from developers throughout California. Information from our developer cost database contributes to the estimate of development expenses classified as follows.



#### **General and Administrative**

These expenses consist of management fees, liability and fire insurance, inspection fees, appraisal fees, legal and accounting fees and copying or publication costs. This expense category typically ranges from 2.5% to 4.0%, depending on length of project and if all of the categories are included in a builder's budget. We have used 3.0% for general and administrative expenses.

#### **Marketing and Sale**

These expenses typically consist of advertising and promotion, closing costs, sales operations, and sales commissions. The expenses are expressed as a percentage of the gross sales revenue. The range of marketing and sales expenses typically found in projects within the subject's market area is 5.0% to 6.5%. A figure of 5.0%, or 2.5% for marketing and 2.5% for sales, is estimated in the marketing and sales expense category.

## **Property Taxes (Ad Valorem and Special Taxes)**

The subject is located within an area with an effective tax rate of 1.18248499%. This amount is applied to the estimated market values and divided by the total number of units to yield an estimate of ad valorem taxes/unit/year for each phase. The tax amounts are applied to unclosed inventory over the sell-off period. Property taxes are increased by 2% per year. Direct assessments applicable to the subject property are estimated at \$740 per unit, per year.

As referenced, the appraised properties are located within the boundaries of the City and County of San Francisco Community Facilities District No. 2016-1 (Treasure Island) Improvement Area No. 2. According to the Rate and Method of Apportionment, provided in the *Real Estate Taxes* section, the annual special taxes applicable to the subject's facilities are estimated at \$6.67 per square foot in 2020/21 for the subject's condominium units. As of July 1, 2020, the annual tax began increasing 2% per year. We have applied these special taxes to the average unit square footage in the upcoming analysis. It should be noted, the inclusionary units are not subject to the special tax.

The total tax expense is gradually reduced over the absorption period, as the units are sold off.

Calculation	of CFD Tax	x - Condon	ninium Use		Calculation of CFD Tax - Condominium Use													
		No. of																
	Tax per	Units		Total SF		Total Units	Tax per Unit											
Parcel	SF (2021)	(Market)	Average SF	(Market)	Annual Tax	(AII)	(AII)											
Parcel C2.3	\$6.77	72	1,285	92,553	\$626,583	76	\$8,245											
Parcel C3.4	\$6.77	142	1,005	142,641	\$965,680	149	\$6,481											

#### Homeowners' Association

A homeowners' association is planned for the subject. According to the developer, the HOA fee for the subject units will include bus and ferry services, a security patrol, and common area maintenance. Based upon the range of HOA fees found among comparable properties, we estimate a monthly HOA fee of \$650 per unit.



#### **Remaining Site Development Costs**

In this analysis, we are determining the value of a finished site/parcel; therefore, no deduction is made for remaining site development costs (including on-site and infrastructure) in the valuation.

#### **Permits and Fees**

Permits and fees represent all fees payable upon obtaining building permit for the construction of the proposed units and include school fees and any impact fees. Permits and fees due at building permit are estimated at \$66,675 per lot for Parcel C2.3, which has an average unit size of 1,285 square feet. Permits and fees for Parcel C3.4, which has an average unit size of 1,005 square feet, are estimated at 22,250 per unit.

#### **Direct and Indirect Construction Costs**

Construction costs are generally classified into direct and indirect costs. Direct costs reflect the cost of labor and materials to build the project. Direct costs generally are lower per square foot for larger floor plans, all else being equal, due to economies of scale. Indirect items are the carrying costs and fees incurred in developing the project and during the construction cycle. Construction quality and market-segment are significant factors that affect direct construction costs. In addition, national/public builders, which are able to achieve lower costs due to the larger scale in which orders are placed, routinely achieve lower direct costs.

The developer has provided a construction budget for the subject units. Based on this information, a direct cost range of \$700 to \$800 per square foot is applicable to the subject. The subject reflects a unique product type and recent conversations with homebuilders confirm construction costs have increased over the past few years. As the developer's budget best considers the intricacies of the subject construction, the developer's costs are relied upon in the upcoming analyses; direct costs are estimated at \$785 per square foot for Parcel C2.3 and \$795 per square foot for Parcel C3.4.

Under current market conditions, we estimate a level appreciation factor for direct construction costs of 1.00% per year (0.50% semi-annually) for the subject's sell-off.

Regarding indirect costs, the following list itemizes some of the typical components that generally comprise indirect costs:

- Architectural and engineering fees for plans, plan checks, surveys and environmental studies
- Appraisal, consulting, accounting and legal fees
- The cost of carrying the investment in land and contract payments during construction. If the
  property is financed, the points, fees or service charges and interest on construction loans are
  considered
- All-risk insurance
- The cost of carrying the investment in the property after construction is complete, but before sell-out is achieved
- Developer fee earned by the project coordinator



#### • Interest reserve

Conversations with homebuilders indicate the indirect costs generally range anywhere from 10% to 20% of the direct costs (excluding marketing, sales, general and administrative expenses, taxes, which are accounted for separately). An estimate of 18% is considered reasonable for the subject.

In addition, the Developers have provided indirect costs incurred to date (as of November 2021). As a result, an estimate of 11% is utilized for the remaining indirect costs for Parcel C2.3 and 12% is used for Parcel C3.4.

## **Model Complex**

For the purposes of this analysis, we have assumed the developer will build one model per Parcel. Model upgrade expenses can vary widely depending upon construction quality, targeted market and anticipated length of time on the market. These upgrades, exterior and interior, including furniture, can range from \$20,000 per model to over \$250,000 per model for executive homes.

Based on the quality of the subject's proposed improvements and the targeted buyer segment, a model upgrade cost of \$150,000 is considered reasonable for the subject's lots. Of this amount, approximately 35% will be recaptured with the sale of the models reflecting a model recapture of \$52,500. Model costs will be applied over the initial periods, while recapture costs will be applied at the end of the projection period.

## **Summary**

The following charts summarize the revenue and expenses discussed on the preceding pages.



Revenue and Expe	ense Sum	mary - Pard	cel C2.3					
Revenue								
<u>Plans</u>	Units	Unit Size		Total				
Representative	72	1,285	\$1,900,000	\$136,760,000	(Includes -\$40,00	0 parking adjustment	)	
BMR	4	1,241	\$395,980	\$1,583,920				
Aggregate Retail Pro	ceeds			\$138,343,920				
Number of Units				76				
Weighted Avg Home	Size			1,283				
Average Revenue per	Unit			\$1,820,315				
Home Revenue (Befo	re Appreci	ation)		\$138,343,920	(excludes premiur	ns)		
Home Revenue (After	Appreciat	tion)		\$143,027,227				
Model Recapture (at	:35% of co	sts)		\$52,500				
				\$52,500				
Total Revenue (Afte	r Apprecia	tion)		\$143,079,727		Total over Sell-Off	Period	
Expenses								
Non-Appreciated Exp	oens es							
General and Admini	strative			3.0%	of total revenue	\$4,292,392		
Marketing and Com	missions			6.0%	of total revenue	\$8,584,784		
Ad Valorem Taxes pe	er Unit			\$2,748	/ unit / year	\$430,403	(from cash flow)	
CFD No. 2016-1 (Trea	asure Islar	nd)		\$8,245	/ unit / year	\$1,291,421	(from cash flow)	
Direct Charges per L	Init			\$740	/ unit / year	\$114,700	(from cash flow)	
HOA per Month				\$650	/ unit / month	\$23,400	(from cash flow)	
Model Costs				1	model(s)	\$150,000	\$150,000	per mode
Permits and Fees						\$5,067,300	\$66,675	per unit
Subtotal:						\$19,954,400		
Appreciated Expense			<del>-</del> . ,			<b></b>	4	
Direct Construction	Costs (Bef	ore Apprecia	ition)			\$76,550,780	\$785	pst
Direct Construction	Costs (Afte	er Appreciati	on)			\$77,126,827	(from cash flow)	
Indirect Constructio	n Costs (To	otal)		11.0%	of Direct Costs	\$8,483,951	(from cash flow)	
Subtotal:						\$85,610,778	_	
					Total Expenses	\$105,565,177		



Revenue and Expe	ense Su	mmary - C	3.4					
Revenue								
<u>Plans</u>	Units	Unit Size	Price per Unit	Total				
Representative	142	1,005	\$1,550,000	\$220,100,000				
BMR	7	918	\$395,980	\$2,771,860				
Aggregate Retail Pro	ceeds			\$222,871,860				
Number of Units				149				
Weighted Avg Home	Size			1,000				
Average Revenue per	Unit			\$1,495,784				
Home Revenue (Befo	re Appre	eciation)		\$222,871,860	(excludes premiun	ms)		
Home Revenue (After	Apprec	iation)		\$233,457,075				
Model Recapture (at	35% of	costs)		\$52,500				
Lot Premiums				\$0	_			
				\$52,500				
Total Revenue (After	r Appre	ciation)		\$233,509,575		Total over Sell-Off I	Period	
Expenses								
Non-Appreciated Exp								
General and Adminis					of total revenue	\$7,005,287		
Marketing and Comr		S			of total revenue	\$14,010,575	(6 ) (6 )	
Ad Valorem Taxes pe					/ unit / year		(from cash flow)	
CFD No. 2016-1 (Trea		land)			/ unit / year		(from cash flow)	
Direct Charges per U	Jnit				/ unit / year		(from cash flow)	
HOA per Month					/ unit / month		(from cash flow)	
Model Costs Permits and Fees				1	model(s)	\$150,000	\$150,000	
Subtotal:						\$3,315,250 \$30,775,157	<del>-</del>	per unit
Subtotal.						\$30,773,137		
Appreciated Expense	es		_					
Direct Construction	Costs (B	efore Appre	ciation)			\$118,508,265	\$795	psf
Direct Construction	Costs (A	fter Appreci	ation)			\$119,400,043	(from cash flow)	
Indirect Constructio	n Costs	(Total)		12.0%	of Direct Costs	\$14,328,005	(from cash flow)	
Subtotal:						\$133,728,049		
					Total Expenses	\$164,503,206		

## **Developer's Incentive and Discount Rate**

### **Developer's Incentive**

When employing a land residual analysis, most market participants (homebuilders) analyze projects based on an expected increment of profit and a cost-of-funds discount rate. The developer's profit is expressed as a percent of sales revenue and is included as an expense deduction. The cost-of-funds rate is used to discount each year of net income to present value. This methodology differs from the subdivision development method, in which most market participants (typically land developers) employ a yield rate or internal rate of return (IRR) inclusive of developer's profit, and do not deduct profit as a line item expense.

According to industry sources, developer's incentive (profit) historically has ranged anywhere from 5% to 25%, with a predominate range of 5% to 15%. Profit is based on the perceived risk associated with



the development. Low profit expectations are typical for projects focused on more affordable product with faster sales rates. Higher profit expectations are common in projects with more risk such as developments where sales rates are slower, project size produces an extended holding period, or the product type is considered weak or untested.

Elements affecting profit include location, supply/demand, anticipated risk, construction time frame and project type. Another element considered in profit expectations is for the development stage of a project. First phases typically generate a lower profit margin due to cautious or conservative pricing, as new subdivisions in competitive areas must become established to generate a fair market share. Additionally, up front development costs on first phases can produce lower profit margins.

Overall, the Bay Area for-sale residential market remained strong throughout 2020, despite the COVID-19 pandemic; though, there was a brief interruption at March and April due to shelter-in-place orders. The exception to this trend was the San Francisco condominium market, which was impacted by the pandemic with lower absorption rates/sales activity and declining median home values. However, the condominium market continues to rebound, and inventory remained well below the 6-month benchmark for an in-balance market throughout 2020. Though 2020 absorption rates for new condominium projects were well below 2019 averages, it is our opinion this decreased pace of sales is temporary. September 2021 absorption rates for new projects increased over February 2021 rates, and monthly condominium sales volume overall recently hit the highest it has been in 16 years. Luxury condominium sales recent achieved their highest volume ever recorded. Median condominium prices have been steadily increasing, and are now similar to Spring 2018 prices as of the effective appraisal date.

Further, the subject benefits from features which have become more desirable to homebuyers in light of the pandemic, including a less dense, suburban location. Sales at under-construction Bristol on YBI have thus far outpaced 2020 metrics for San Francisco.

The estimate of developer's incentive also considers the risk associated with potential delays in the construction process, or delays in obtaining certificates of occupancy. Based on the characteristics of the subject property, including its location and perceived level of risk, and the current COVID-19 environment, we will employ a developer's incentive of 8.0% of sales revenue.

## **Discount Rate (Cost of Funds)**

A discount rate will be employed to convert future cash flows to present value, thus reflecting the time value of money. An appropriate discount rate should reflect the cost of funds under current market conditions. For a cost of funds index, we will use the 11th District Cost of Funds Index (COFI), which is a standard financial index widely used in U.S. capital markets as a benchmark for adjustable-rate loans. Lenders use such an index to adjust interest rates as economic conditions change. Lenders add a certain number of percentage points, or margin, to the index to establish interest rates. The 11th District COFI was 0.23% as of November 2021. A typical margin used by banks is about 250 to 350 basis points, or 2.5% to 3.5% not including additional points or fees. We will employ a discount rate (cost of funds) of 5.0% in the land residual analysis.

#### Conclusion

The land residual analyses are presented as follows:



Land Residual Analysis - C2.3									
	6 Months	0	1	2	3	4	5	6	Tota
REVENUE AND SALES									
Sales		76.0	0.0	0.0	14.0	28.0	28.0	6.0	76.0
Unsold Inventory		76.0	76.0	76.0	62.0	34.0	6.0	0.0	76.0
Close of Escrow			0.0	0.0	0.0	0.0	70.0	6.0	76.0
Unclosed Inventory			76.0	76.0	76.0	76.0	6.0	0.0	
Base Revenue (Before Appreciation)			\$0	\$0	\$25,484,406	\$50,968,813	\$50,968,813	\$10,921,888	\$138,343,920
Semi-Annual Appreciation Factor	1.0100		1.0000	1.0100	1.0201	1.0303	1.0406	1.0510	
Appreciated Contracted Home Revenue			\$0	\$0	\$25,996,643	\$52,513,219	\$53,038,351	\$11,479,014	\$143,027,227
Appreciated Closing Home Revenue			\$0	\$0	\$0	\$0	\$131,548,212	\$11,479,014	\$143,027,227
Model & Lot Premium Revenue			\$0	\$0	\$0	\$0	\$0	\$52,500	\$52,500
Total Revenue		-	\$0	\$0	\$0	\$0	\$131,548,212	\$11,531,514	\$143,079,727
EXPENSES AND CASH FLOWS									
General and Administrative	3.0%		(\$715,399)	(\$715,399)	(\$715,399)	(\$715,399)	(\$715,399)	(\$715,399)	(\$4,292,392)
Marketing and Sales	6.0%		\$0	\$0	\$0	\$0	(\$7,892,893)	(\$691,891)	(\$8,584,784)
Ad Valorem Real Estate Taxes	\$2,748		(\$104,413)	(\$104,413)	(\$106,502)	(\$106,502)	(\$8,573)	\$0	(\$430,403)
CFD No. 2016-1 (Treasure Island)	\$8,245		(\$313,292)	(\$313,292)	(\$319,557)	(\$319,557)	(\$25,723)	\$0	(\$1,291,421)
Direct Charges	\$740		(\$28,120)	(\$28,120)	(\$28,120)	(\$28,120)	(\$2,220)	\$0	(\$114,700)
HOA per Month	\$650		\$0	\$0	\$0	\$0	(\$23,400)	\$0	(\$23,400)
Model Costs			\$0	\$0	(\$150,000)	\$0	\$0	\$0	(\$150,000)
Building Permits		_	\$0	\$0	(\$933,450)	(\$1,866,900)	(\$1,866,900)	(\$400,050)	(\$5,067,300)
Subtotal:			(\$1,161,224)	(\$1,161,224)	(\$2,253,028)	(\$3,036,478)	(\$10,535,107)	(\$1,807,340)	(\$19,954,400)
Expenses									
Direct Construction Costs (Before Appreciation)			(\$19,137,695)	(\$19,137,695)	(\$19,137,695)	(\$19,137,695)	\$0	\$0	(\$76,550,780)
Semi-Annual Appreciation Factor	1.0050		1.0000	1.0050	1.0100	1.0151	1.0202	1.0253	
Direct Construction Costs (After Appreciation)			(\$19,137,695)	(\$19,233,383)	(\$19,329,550)	(\$19,426,198)	\$0	\$0	(\$77,126,827)
Indirect Construction Costs	11.0%		(\$2,105,146)	(\$2,115,672)	(\$2,126,251)	(\$2,136,882)	\$0	\$0	(\$8,483,951)
Subtotal:		_	(\$21,242,841)	(\$21,349,056)	(\$21,455,801)	(\$21,563,080)	\$0	\$0	(\$85,610,778)
Total Expenses			(\$22,404,065)	(\$22,510,279)	(\$23,708,829)	(\$24,599,558)	(\$10,535,107)	(\$1,807,340)	(\$105,565,177)
NET INCOME BEFORE DEVELOPER'S INCENTIVE			(\$22,404,065)	(\$22,510,279)	(\$23,708,829)	(\$24,599,558)	\$121,013,105	\$9,724,175	\$37,514,550
Total Project Incentive	8.0%		\$0	\$0	\$0	\$0	(\$10,523,857)	(\$922,521)	(\$11,446,378)
NET INCOME (BEFORE DISCOUNTING)			(\$22,404,065)	(\$22,510,279)	(\$23,708,829)	(\$24,599,558)	\$110,489,248	\$8,801,654	\$26,068,172
Present Value Factors									
Discount Rate (Cost of Borrowed Funds)	5.0%		0.97561	0.95181	0.92860	0.90595	0.88385	0.86230	
Discounted Cash Flow			(\$21,857,624)	(\$21,425,608)	(\$22,016,004)	(\$22,285,985)	\$97,656,396	\$7,589,639	\$17,660,813
Net Present Value Per Unit									\$17,660,000 \$232,368



Land Residual Analysis - C3.4											
	6 Months:	0	1	2	3	4	5	6	7	8	Total
REVENUE AND SALES											
Sales			0.0	0.0	14.0	28.0		28.0	28.0	23.0	149.0
Unsold Inventory		149.0	149.0	149.0	135.0	107.0		51.0	23.0	0.0	
Close of Escrow			0.0	0.0	0.0	0.0		28.0	28.0	23.0	149.0
Unclosed Inventory			149.0	149.0	149.0	149.0	135.0	107.0	79.0	51.0	
Base Revenue (Before Appreciation)			\$0	\$0	\$20,940,980	\$41,881,960	. , ,	\$41,881,960	\$41,881,960	\$34,403,039	\$222,871,860
Quarterly Appreciation Factor	1.0100		1.0000	1.0100	1.0201	1.0303	1.0406	1.0510	1.0615	1.0721	
Appreciated Contracted Home Revenue			\$0	\$0	\$21,361,894	\$43,151,026	\$43,582,536	\$44,018,361	\$44,458,545	\$36,884,714	\$233,457,075
Appreciated Closing Home Revenue			\$0	\$0	\$0	\$0	\$108,095,455	\$44,018,361	\$44,458,545	\$36,884,714	\$233,457,075
Model & Lot Premium Revenue		-	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$52,500	\$52,500
Total Revenue			\$0	\$0	\$0	\$0	\$108,095,455	\$44,018,361	\$44,458,545	\$36,937,214	\$233,509,575
EXPENSES AND CASH FLOWS											
General and Administrative	3.0%		(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$875,661)	(\$7,005,287)
Marketing and Sales	6.0%		\$0	\$0	\$0	\$0	(\$6,485,727)	(\$2,641,102)	(\$2,667,513)	(\$2,216,233)	(\$14,010,575)
Ad Valorem Real Estate Taxes CFD No. 2016-1 (Treasure Island)	\$2,567 \$6,481		(\$191,208) (\$482,840)	(\$191,208) (\$482,840)	(\$195,032) (\$492,497)	(\$195,032) (\$492,497)	(\$180,172) (\$454,971)	(\$142,803) (\$360,607)	(\$107,461) (\$271,362)	(\$69,374) (\$175,183)	(\$1,272,289) (\$3,212,796)
Direct Charges	\$740		(\$482,840)	(\$482,840)	(\$492,497)	(\$55,130)	(\$49,950)	(\$39,590)	(\$271,362)	(\$175,185)	(\$3,212,796)
HOA per Month	\$650		\$0	\$0	\$0	\$0	(\$526,500)	(\$417,300)	(\$308,100)	(\$198,900)	(\$1,450,800)
Model Costs	,,,,,		\$0	\$0	(\$150,000)	\$0	\$0	\$0	\$0	\$0	(\$150,000)
Building Permits		_	\$0	\$0	(\$311,500)	(\$623,000)	(\$623,000)	(\$623,000)	(\$623,000)	(\$511,750)	(\$3,315,250)
Subtotal:			(\$1,604,839)	(\$1,604,839)	(\$2,079,819)	(\$2,241,319)	(\$9,195,981)	(\$5,100,062)	(\$4,882,327)	(\$4,065,971)	(\$30,775,157)
Expenses											
Direct Construction Costs (Before			(\$29,627,066)	(\$29,627,066)	(\$29,627,066)	(\$29,627,066)	\$0	\$0	\$0	\$0	(\$118,508,265)
Appreciation)											
Quarterly Appreciation Factor	1.0050		1.0000	1.0050	1.0100	1.0151	1.0202	1.0253	1.0304	1.0355	(4440,400,040)
Direct Construction Costs (After Appreciation)			(\$29,627,066)	(\$29,775,202)	(\$29,924,078)	(\$30,073,698)	\$0	\$0	\$0	\$0	(\$119,400,043)
Indirect Construction Costs	12.0%		(\$3,555,248)	(\$3,573,024)	(\$3,590,889)	(\$3,608,844)	\$0	\$0	\$0	\$0	(\$14,328,005)
Subtotal:		-	(\$33,182,314)	(\$33,348,226)	(\$33,514,967)		\$0	\$0	\$0	\$0	(\$133,728,049)
Total Expenses			(\$34,787,153)	(\$34,953,064)	(\$35,594,786)	(\$35,923,861)	(\$9,195,981)	(\$5,100,062)	(\$4,882,327)	(\$4,065,971)	(\$164,503,206)
NET INCOME BEFORE DEVELOPER'S INCENTIVE			(\$34,787,153)	(\$34,953,064)	(\$35,594,786)	(\$35,923,861)	\$98,899,474	\$38,918,299	\$39,576,217	\$32,871,243	\$69,006,369
Total Project Incentive	8.0%		\$0	\$0	\$0	\$0	(\$8,647,636)	(\$3,521,469)	(\$3,556,684)	(\$2,954,977)	(\$18,680,766)
NET INCOME (BEFORE DISCOUNTING)			(\$34,787,153)	(\$34,953,064)	(\$35,594,786)	(\$35,923,861)	\$90,251,838	\$35,396,830	\$36,019,534	\$29,916,266	\$50,325,603
Present Value Factors											
Discount Rate (Cost of Borrowed Funds)	5.0%		0.97561	0.95181	0.92860	0.90595	0.88385	0.86230	0.84127	0.82075	
Discounted Cash Flow			(\$33,938,686)	(\$33,268,830)	(\$33,053,298)	(\$32,545,245)	\$79,769,474	\$30,522,576	\$30,301,982	\$24,553,673	\$32,341,646
Net Present Value Per Unit											\$32,340,000 \$217,047



# Income Capitalization Approach – Multifamily & Mixed Use

The income capitalization approach converts anticipated economic benefits of owning real property into a value estimate through capitalization. The steps taken to apply the income capitalization approach are:

- Analyze the revenue potential of the property.
- Consider appropriate allowances for vacancy, collection loss, and operating expenses.
- Calculate net operating income by deducting vacancy, collection loss, and operating expenses from potential income.
- Apply the most appropriate capitalization method, either direct capitalization or discounted cash flow analysis, or both, to convert anticipated net income to an indication of value.

The two most common capitalization methods are direct capitalization and discounted cash flow analysis. In direct capitalization, a single year's expected income is divided by an appropriate capitalization rate to arrive at a value indication. In discounted cash flow analysis, anticipated future net income streams and a future resale value are discounted to a present value at an appropriate yield rate.

In this analysis, we use only direct capitalization to determine the market value as if stabilized of the proposed improvements for the subject's taxable multifamily (for rent) Parcels. Summaries of the subject's proposed multifamily improvements are recreated below. The subject's proposed unit mix is comparable to other newly constructed projects in San Francisco.

Land Use Overview									
			For	No. of Market	No. of BMR	Total	Parking	Rentable Area -	Rentable Area -
Parcel	Acreage	Use	Sale/Rent	Rate Units	Units	Units	Spaces	Residential	Retail
Parcel C2.2	1.12	Multifamily/Retail	For Rent	169	9	178	92	140,763	1,700
Parcel C2.4	0.84	Multifamily/Retail	For Rent	226	24	250	124	206,098	1,127
Parcel B1.1 & B1.2 ("B1")	1.02	Multifamily/Retail	For Rent	111	6	117	58	85,467	4,957

Summary of	Summary of Floor Plans - C2.2 Multifamily Units				
	Square	Number of	Proposed		
Floor Plan	Footage	Units	<b>Monthly Rent</b>		
Studio	462	32	\$2,619		
One Bed	740	83	\$3,651		
Two Bed	1,037	52	\$4,802		
Three Bed	1,674	2	\$6,934		
BMR	781	9	\$1,372		
No. of Resider	ntial Units		178		
No. of Comme	ercial Units		1		
Weighted Avg	Unit Size -	Market Rate	790		



<b>Summary of</b>	Summary of Floor Plans - C2.4 Multifamily Units					
	Square	Number of	Proposed			
Floor Plan	Footage	Units	<b>Monthly Rent</b>			
Studio	531	30	\$3,415			
One Bed	701	102	\$4,505			
Two Bed	1,043	91	\$5 <i>,</i> 789			
Three Bed	1,467	3	\$8,370			
BMR	820	24	\$1,454			
Retail	1,127	1				
No. of Reside	ntial Units		250			
No. of Comme	ercial Units		1			
Weighted Avg	g Unit Size -	Market Rate	826			

Summary of Floor Plans - B1 Multifamily Units						
	Square	Number of	Proposed			
Floor Plan	Footage	Units	<b>Monthly Rent</b>			
Studio	419	2	\$2,828			
One Bed	688	83	\$3,958			
Two Bed	895	26	\$4,746			
BMR	702	6	\$1,239			
Retail	4,957	1				
No. of Reside	ntial Units		117			
No. of Commo	ercial Units		1			
Weighted Ave	g Unit Size -	Market Rate	732			

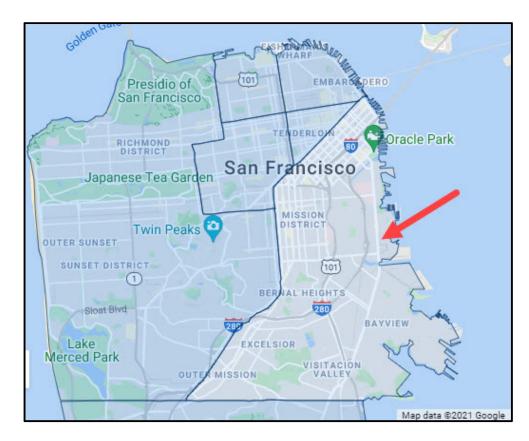
## Market Rent Analysis - Multifamily Space

Contract rents typically establish income for leased space, while market rent is the basis for estimating income for current vacant space and future speculative re-leasing of space due to expired leases.

As discussed in the previous *Multifamily Market Analysis* section the San Francisco multifamily market was heavily impacted by the COVID-19 pandemic. However, the purpose of this analysis is to arrive at a stabilized indication of value for the proposed improvements as part of a multi-step process to determine the value of the underlying land. It is our opinion, while a buyer/seller of the land will consider current and projected market conditions, the negotiated sale price of the land would not be based upon market rents at pandemic lows. Therefore, we consider multifamily market trends from REIS to determine our projection of revenue based upon the subject's representative unit.

The following is a map of the "South of Market" submarket as determined by REIS. The submarket includes the SoMa, Mission, Dogpatch, Mission Bay, Bernal Heights, Potrero Hill, Bayview, and Excelsior neighborhoods, among others. We have selected this submarket for comparison to the subject due to prevalence of recent multifamily construction in SoMa, Mission Bay, and Dogpatch.





The following table depicts submarket trends over the past ten years.

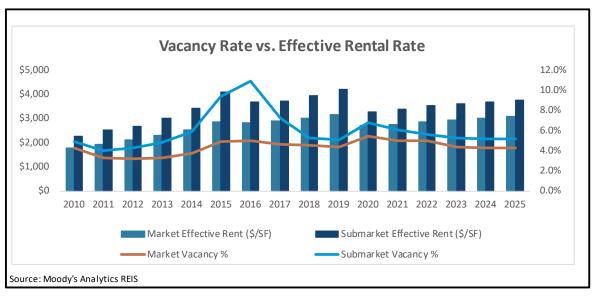
							Effective	Effective	Gross
	Inventory	Occupancy	Vacancy		Completions	Absorption	Rent	Rental Rate	Revenue
Year	(Units)	(Units)	(Units)	Vacancy (%)	(Units)	(Units)	(\$/Unit)	(% Change)	(\$/Unit)
2010	15,494	14,735	759	4.9%	168	436	\$2,280	10.8%	\$2,283
2011	15,587	14,964	623	4.0%	93	229	\$2,538	11.3%	\$2,559
2012	15,750	15,073	677	4.3%	163	109	\$2,692	6.1%	\$2,693
2013	16,504	15,712	792	4.8%	754	639	\$3,032	12.6%	\$3,016
2014	17,198	16,183	1,015	5.9%	694	471	\$3,437	13.4%	\$3,378
2015	18,426	16,694	1,732	9.4%	1,228	511	\$4,097	19.2%	\$3,864
2016	20,637	18,381	2,256	10.9%	2,270	1,687	\$3,673	-10.4%	\$3,542
2017	21,616	20,070	1,546	7.2%	979	1,689	\$3,731	1.6%	\$3,839
2018	23,164	21,933	1,231	5.3%	1,548	1,863	\$3,964	6.3%	\$4,074
2019	24,062	22,827	1,235	5.1%	898	894	\$4,223	6.5%	\$4,224
2020	25,121	23,405	1,716	6.8%	1,059	578	\$3,274	-22.5%	\$3,214
2021 Q2	25,319	23,737	1,582	6.3%	0	60	\$3,247	0.2%	\$3,198
2021	26,007	24,428	1,579	6.1%	1,088	1,023	\$3,393	3.6%	\$3,320
2022	26,236	24,767	1,469	5.6%	229	339	\$3,556	4.8%	\$3,498
2023	27,123	25,685	1,438	5.3%	887	918	\$3,627	2.0%	\$3,579
2024	27,503	26,073	1,430	5.2%	380	388	\$3,685	1.6%	\$3,669
2025	28,004	26,548	1,456	5.2%	501	475	\$3,770	2.3%	\$3,738
2010 - 2020 Average	19,414	18,180	1,235	6.2%	896	828	\$3,358	5.0%	\$3,335

Source: Moody's Analytics REIS. Compiled by Integra Realty Resources, Inc.



As indicated, average rental rates reached a ten-year high in 2019, with an average rate of \$4,223 per month. The pandemic drove rental rates to decline nearly 23% in 2020, though REIS projects rental rates will begin increasing throughout 2021 and over the next five years. Though, rates are projected to remain below 2019 highs through 2025. Rental rates are forecasted to increase 10% between the first quarter of 2021 through 2022 (the subject is not expected to begin leasing until mid-2023).

The following chart compares submarket effective rental and vacancy rates to the overall San Francisco market. As demonstrated, the submarket has reported slightly higher vacancy than the market overall, but also consistently higher effective rental rates.



Also of note are Class A apartment statistics for the submarket; the subject will reflect Class A construction. Notably, 2021 asking rents are at \$4,060 for Class A properties, approximately 26% higher than those presented for all property classes. Rental rates for Class A properties have averaged \$4,430 over the past ten years.

							A	sking Rental	
	Inventory	Occupancy	Vacancy		Completions	Absorption	Asking Rent	Rate (%	Gross Revenue
Year	(Units)	(Units)	(Units)	Vacancy (%)	(Units)	(Units)	(\$/Unit)	Change)	(\$/Unit
2010	7,894	7,333	561	7.1%	110	370	\$3,174	9.60%	\$2,948
2011	7,987	7,516	471	5.9%	93	183	\$3,532	11.30%	\$3,324
2012	8,150	7,595	555	6.8%	163	79	\$3,664	3.70%	\$3,414
2013	8,904	8,272	632	7.1%	754	677	\$4,059	10.80%	\$3,771
2014	9,598	8,722	876	9.1%	694	450	\$4,493	10.70%	\$4,083
2015	10,826	9,290	1,536	14.2%	1,228	568	\$5,353	19.10%	\$4,594
2016	13,073	11,299	1,774	13.6%	2,247	2,009	\$4,825	-9.90%	\$4,170
2017	14,052	12,875	1,177	8.4%	979	1,576	\$4,974	3.10%	\$4,557
2018	15,221	14,356	865	5.7%	1,169	1,481	\$5,169	3.90%	\$4,875
2019	16,119	15,219	900	5.6%	898	863	\$5,378	4.00%	\$5,078
2020	16,903	15,650	1,253	7.4%	784	431	\$4,108	-23.60%	\$3,803
Q1 2021	16,903	15,719	1,184	7.0%	0	69	\$4,060	-1.20%	\$3,776
2010 - 2020 Average	11,702	10,739	964	8.3%	829	790	\$4,430	3.88%	\$4,056



While rental rates are unlikely to recover to 2019 highs by the time the subject opens for leasing in mid-2023, the ten-year average rental rate for Class A properties appears reasonable, particularly considering the subject's location which benefits from San Francisco Bay and Skyline views. Therefore, we reconcile to a monthly rent of \$4,500 for the subject's representative unit. This monthly rent assumes tenants are responsible for all utilities (water, sewer, trash, gas/electric), which is common for new Class A properties in the market.

As noted, Parcel C2.4 will include a 14-story residential tower over a five-story podium. Many of the units will offer San Francisco Bay and skyline views which will command premiums. Therefore, we reconcile to a higher average monthly rent of \$4,700 for this Parcel.

Based on the historical trends for Class A apartments in San Francisco and considering the timeline for delivery of the multifamily product, which is approximately three years from the date of value, an annual appreciation factor for the market rent conclusions above of 5% is considered reasonable. Thus, the trended rent conclusions above are \$5,210 (\$4,500 per month trended for three years) and \$5,440, respectively.

### **Units Subject to Rent Restrictions**

Each of the subject's Parcels will include below market rate units, with Parcel C2.2 offering 9 BMR units, Parcel C2.4 including 24, and Parcel B1 containing 6 BMR units. According to the Developer, final income and rental rate restrictions have not yet been determined by the Mayor's Office of Housing and Community Development. However, the Developer is estimating a BMR rental rate of \$1,372 per month for Parcel C2.2 and \$1,454 for Parcel C2.4, or \$1.77 to \$1.78 per square foot. Based on these projections, we estimate a BMR rent of \$1,239 for Parcel B1 units.

#### **Retail Market Rent Analysis**

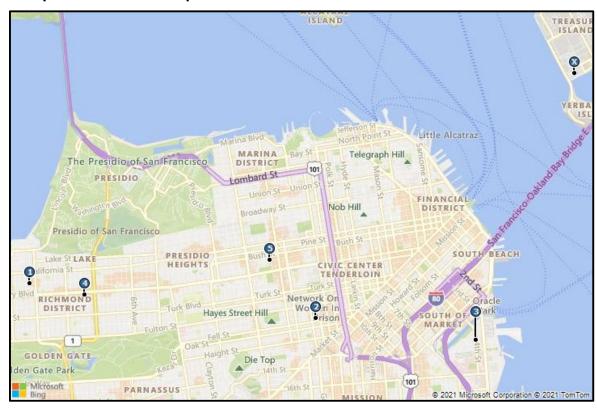
To estimate market rent for the subject's retail space (Parcel B1), we analyze comparable rentals most relevant to the subject in terms of property type, size, and transaction date. Comparables used in our analysis are summarized in the following table. An effort was made to select comparables with newer effective ages, preferably in residential neighborhoods. Comparables 1, 2, and 3 reflect leases of ground floor retail space within multifamily residential buildings.



				Lease	Term			
No.	Property Information	Tenant	SF	Start	(Mos.)	Rent/SF	Escalations	Lease Type
	2500 Clement Street	Tod Donobedian	740	Apr-21	36	\$41.40	Fixed	Modified Gross
	2500 Clement St.							
	San Francisco							
	San Francisco County							
	CA							
	Comments: Lease of grou	•	-					-
	space as an art/antiques							•
	547-551 Hayes	SF Dance Gear	1,200	Mar-21	60	\$62.00	Fixed	Full Service
	547-551 Hayes St.							
	San Francisco							
	San Francisco County							
	CA					<b>.</b>		
	Comments: Lease of 1,00					•	· · · · · · · · · · · · · · · · · · ·	<del> </del>
	1180 4th Street	Curo Pet	3,400	Sep-20	120	\$39.00	None	Triple Net
	1180 4th St.							
	San Francisco							
	San Francisco County							
	CA		+- 1100 1+- 0			~ <b></b>		
	Comments: Ground floor two 5-year options. Escal				-use Lini (	. apartmen	ıt/retaii bullairi	ig. Lease iriciaaes
		Confidential		Jul-20	36	\$45.60	Fixed	Triple Not
		Connaentiai	1,680	Jui-20	30	\$45.60	rixeu	Triple Net
	5133-5135 Geary Blvd.							
	5133-5135 Geary Blvd.							
	5133-5135 Geary Blvd. San Francisco							
	5133-5135 Geary Blvd. San Francisco San Francisco County							
	5133-5135 Geary Blvd. San Francisco San Francisco County CA	ear lease for a street retr	ail space in ann	d condition	The space	e was form	erly occupied h	ov a hridal
	5133-5135 Geary Blvd. San Francisco San Francisco County CA Comments: New three-ye							
	5133-5135 Geary Blvd. San Francisco San Francisco County CA <u>Comments: New three-ye</u> 1821 Steiner	ear lease for a street reto Confidential	uil space in goo 1,060	<i>d condition.</i> Jan-20	The space	e was form \$51.00	<i>erly occupied L</i> Fixed	oy a bridal Modified Gross
	5133-5135 Geary Blvd. San Francisco San Francisco County CA Comments: New three-ye 1821 Steiner 1821 Steiner St.							
	5133-5135 Geary Blvd. San Francisco San Francisco County CA <u>Comments: New three-ye</u> 1821 Steiner							



# **Comparable Rentals Map**







Lease 1 2500 Clement Street



Lease 3 1180 4th Street



Lease 5 1821 Steiner



Lease 2 547-551 Hayes



Lease 4 5133-5135 Geary Blvd.



# **Retail Rental Analysis Factors**

The following elements of comparison are considered in our analysis of the comparable rentals.

Rental Analysis Factors	
Expense Structure	Division of expense responsibilities between landlord and tenants.
Conditions of Lease	Extraordinary motivations of either landlord or tenant to complete the transaction.
Market Conditions	Changes in the economic environment over time that affect the appreciation and depreciation of real estate.
Location	Market or submarket area influences on rent; surrounding land use influences.
Access/Exposure	Convenience to transportation facilities; ease of site access; visibility from main thoroughfares; traffic counts.
Size	Difference in rental rates that is often attributable to variation in sizes of leased space.
<b>Building Quality</b>	Construction quality, amenities, market appeal, functional utility.
Age/Condition	Effective age; physical condition.
Economic Characteristics	Variations in rental rate attributable to such factors as free rent or other concessions, pattern of rent changes over lease term, or tenant improvement allowances.

Comparables will be adjusted to reflect a triple net expense structure.



# **Analysis of Comparable Rentals**

The following table summarizes our analysis of each comparable.

Rei	ntal Analysis Summary - R	etail			
	Property Name;			Overall Comparison	
No.	. Tenant	Leased SF	Rent/SF	to Subject	Comments
1	2500 Clement Street Tod Donobedian Antiques	740	\$41.40	Similar	Adjusted downward for expense structure.
2	547-551 Hayes SF Dance Gear	1,200	\$62.00	Superior	Adjusted downward or expense structure, upward for
3	1180 4th Street Curo Pet	3,400	\$39.00	Similar	Adjusted upward for transacting under COVID-19 market
4	5133-5135 Geary Blvd. Confidential	1,680	\$45.60	Similar	Adjusted upward for transacting under COVID-19 market conditions, downward for
5	1821 Steiner Confidential	1,060	\$51.00	Superior	Adjusted downward for expense structure and location, upward for age/condition.

#### **Retail Market Rent Conclusion**

Based on the preceding analysis of comparable rentals and trends evident in the market, we conclude market lease terms for the subject as follows.

Concluded Market Lease Terms								
					Lease			
	Market		Rent		Term			
Space Type	Rent	Measure	Escalations	Lease Type	(Mos.)			
Retail	\$45.00	\$/SF/Yr	3% annually	Triple Net	36			

The above retail market rent conclusion and the previously determined multifamily market rent conclusion will form the basis for calculation potential gross income in the upcoming analyses. A separate proforma will be provided for each of the three multifamily residential Parcels. B1 will be presented first, and the methodology utilized for this Parcel is consistent with the additional proformas that follow.



## Stabilized Income and Expenses – Parcel B1

#### **Potential Gross Rent - Apartments**

The following table summarizes the potential gross rent from the apartment units based upon market rent conclusions.

Figures presented below reflect the 12-month period following the effective date of the appraisal.

Potential Gross Rent						
	Total	Market P	otential Rent			
Unit Type	Units	Rent/Unit	at Market			
Mai	rket Rate Units					
Vacant Units			_			
Representative Unit	111	\$5,210	\$6,939,720			
Total - Market Rate Units	111	\$5,210	\$6,939,720			
Re	stricted Units					
Vacant Units			_			
BMR-BMR	6	\$1,239	\$89,208			
Total - Restricted Units	6	\$1,239	\$89,208			
Grand Total	117	\$5,006	\$7,028,928			

#### **Potential Gross Rent - Retail Space**

Potential rental income from the retail space is summarized next.

Potential Gross Rent				
		Potential Rent at Market		
Space Type	SF	\$/SF/Yr	Annual	
Retail	4,957	\$45.00	\$223,065	
Total Subject	4,957	\$45.00	\$223,065	

# **Expense Reimbursements - Apartments**

Apartment tenants reimburse the owner for all utilities, including water, sewer, trash, and gas/electric.

#### **Expense Reimbursements - Retail**

Market rent has been analyzed on a triple net expense structure. The retail tenants reimburse the owner for their pro-rata share of real estate taxes, insurance, and common area maintenance.



#### **Vacancy & Collection Loss**

Please refer to the *Multifamily Market Overview* section for a detailed discussion of market and/or submarket vacancy factors. Although vacancy rates increased during 2020 as a result of the COVID-19 pandemic, rates have been declining in 2021 and appear to be stabilizing again. A stabilized vacancy and collection loss factor is estimated at 5%. This will be deducted from potential gross income to account for potential vacancy and credit/collection loss.

#### Concessions

Rent concessions are not customary at the subject or typical in the market; therefore, no deductions are made.

#### Other Income

The other income category includes any other income from the property including revenues from application fees and miscellaneous sources. For Parcels C2.2 and B1, other income is projected at \$200 per unit, net of vacancy and rent loss, based on comparable projects.

Parcel C2.4 differs from the other two multifamily properties, in that it is expected to offer other amenities that will generate additional revenue. These include charges for electric vehicle parking, bike storage, roof top event space and solarium (available for rent), and a yoga room and office space, both of which may be privately reserved. Therefore, it is our opinion other income for this Parcel will fall between 1.5% to 2.0% of potential gross income; we have selected a percentage of 1.8% for Parcel C2.4.

In addition, each of the multifamily properties have parking spaces available for rent. Based on parking rental rates at recently constructed multifamily projects in San Francisco, we have selected a monthly rental rate of \$375 per parking space. A summary of parking revenue by Parcel is provided below.

Parking Revenu	ıe		
	No. of		
Parcel	Spaces	Monthly Rent	Total Revenue
Parcel C2.2	92	\$375	\$414,000
Parcel C2.4	124	\$375	\$558,000
Parcel B1	58	\$375	\$261,000

#### **Effective Gross Income**

Based on the preceding estimates of gross income less allowances if any for vacancy, collection loss, and concessions, effective gross income is calculated at \$7,447,085 for Parcel B1.

#### **Operating Expenses**

Operating expenses are estimated based on expense data from comparable properties, as summarized in the following tables.



Operating History and Projections - Parcel B1				
	IRR			
Income	Projection			
Income Apartments	ć7 020 020			
Rental Income - Apartments	\$7,028,928			
Rental Income - Retail	223,065			
Expense Reimbursements - Apartments	· ·			
Expense Reimbursements - Retail	121,796			
Potential Gross Income*	\$7,539,668			
Vacancy & Collection Loss @ 5.0%	-376,983			
Effective Rental Income	\$7,162,685			
Net Parking Income	261,000			
Other Income	23,400			
Effective Gross Income	\$7,447,085			
Expenses				
Real Estate Taxes	\$1,671,863			
Insurance	58,500			
Utilities	175,500			
Repairs/Maintenance	140,400			
Payroll/Benefits	234,000			
Advertising & Marketing	46,800			
General/Administrative	175,500			
Management	111,706			
Replacement Reserves	29,250			
•				
Total Expenses	\$2,643,519			
Net Operating Income	\$4,803,565			
Operating Expense Ratio**	35.1%			

<sup>\*</sup>IRR projected income is the total potential income attributable to the property before deduction of vacancy and collection loss. Historical income is the actual income that has been collected by the property owner.



<sup>\*\*</sup>Replacement reserves, if any, are excluded from total expenses for purposes of determining the Operating Expense Ratio.

<b>Expense Analysis per Unit</b>					
		Comp Da	ta*		Subject
	Comp 1	Comp 2	Comp 3	Comp 4	Projected Expenses
Year Built	2020	2020	1989	1990	-
Number of Units	42	172	320	156	117
	Pro-forma	Pro-forma			
Operating Data Type	Owner	Owner	In Place	In Place	
Year	2020	2019	2019	2019	IRR Projection
Real Estate Taxes	\$4,464	\$7,070	\$3,819	\$2,506	\$14,289
Insurance	\$357	\$500	\$736	\$499	\$500
Utilities	\$301	\$479	\$1,041	\$1,757	\$1,500
Repairs/Maintenance	\$1,143	\$855	\$1,604	\$1,477	\$1,200
Painting & Decorating	\$0	\$0	\$0	\$0	\$0
Payroll/Benefits	\$181	\$2,512	\$4,103	\$5,686	\$2,000
Advertising & Marketing	\$0	\$472	\$542	\$84	\$400
General/Administrative	\$286	\$435	\$2,042	\$3,563	\$1,500
Management	\$1,255	\$1,052	\$1,232	\$2,503	\$955
Replacement Reserves	\$0	\$0	\$0	\$0	\$250
Total	\$7,988	\$13,375	\$15,119	\$18,076	\$22,594
Operating Expense Ratio	29.0%	25.4%	36.8%	36.1%	35.1%

The above comparables are each located within the City of San Francisco and reflect multifamily properties with ground floor retail. Management is estimated at 1.5% of effective gross income, while replacement reserves are projected at \$250 per unit. As the definition of market value presumes a sale, ad valorem taxes are calculated by applying the subject's tax rate to the conclusion of market value. Direct assessments and special taxes as a result of CFD No. 2016-1 (Treasure Island) are also considered. A summary of Special Taxes by Parcel is provided below.

Calculation	Calculation of CFD Tax - Multifamily Residential Use								
		No. of							
	Tax per	Units		Total SF		<b>Total Units</b>	Tax per Unit		
Parcel	SF (2021)	(Market)	Average SF	(Market)	Annual Tax	(AII)	(AII)		
Parcel C2.2	\$3.09	166	806	133,767	\$413,340	175	\$2,362		
Parcel C2.4	\$3.09	226	826	186,746	\$577,045	250	\$2,308		
Parcel B1	\$3.09	111	732	81,258	\$251,087	117	\$2,146		



#### **Capitalization Rate Selection**

A capitalization rate is used to convert net income into an indication of value. Selection of an appropriate capitalization rate considers the future income pattern of the property and investment risk associated with ownership. Information from the overall capitalization rate comparables is presented in the following table.

			Year	Sale	%	No.	Effective	
No.	Property Name	City	Built	Date	Occup.	Units	Price/Unit	Cap Rate
1	Mosso	San Francisco	2014	10/28/2019	94%	463	\$670,626	3.90%
2	O&M	San Francisco	2017	9/13/2019	99%	116	\$692,586	3.95%
3	Jasper	San Francisco	2016	5/28/2019	97%	320	\$957,813	3.40%
4	Baxter on Broadway	Oakland	2018	3/31/2020	94%	130	\$623,038	4.35%
5	Lantana Uptown	Oakland	2020	6/2/2020	0%	140	\$556,429	4.25%
6	Aperture	San Bruno	2019	12/31/2019	100%	83	\$725,904	3.90%
7	LINQ	San Jose	2016	10/8/2019	90%	230	\$451,304	4.25%
	Average (Mean) Cap Rate:							4.00%

The overall capitalization rate is the rate at which an investor of an income-producing property will see a return on capital used to buy a particular property/investment. Thus, the capitalization rate can reasonably be viewed as a function of risk. A high risk implies a high possibility of investment loss; a property with high risk will have a high capitalization rate causing a lower selling price or value than one with a relatively low risk factor, all else being equal.

Attributes such as location, building area, visibility/accessibility, condition, effective age and overall quality are taken into account when determining a capitalization rate for the subject property. Also considered when deriving a capitalization rate for an income-producing property is deferred maintenance, security of the income stream (terms of leases and strength of tenants), as well as general economic conditions and local market conditions.

Our search for comparables focused on recently constructed properties in San Francisco. As sales are limited, we expanded our search to include other Bay Area comparables with either 2020 transaction dates or residential/retail improvements. Sale 3 was included due to its San Francisco location and recent construction date, but is given less weight than the other comparables because it has no retail or BMR component and the improvements contain 40 stories. The appropriate rate for the subject is expected to be above this comparable.

Sale 5 also does not include a retail component but has been included due to its post pandemic transaction date. The property was not yet stabilized at the time of sale, and the 4.25% cap rate reflects a stabilized proforma cap rate as of June 2020 market conditions. Each of the remaining comparables include a ground floor retail component. Reportedly, there was some upside associated with Sale 1 due to the potential for interior upgrades; the stabilized proforma rate was closer to 4.45%. In addition, though the multifamily units associated with Sale 6 were fully occupied, the retail space was not yet leased; the broker reported a cap rate closer to 4.20% if the retail space were fully leased.



To determine a capitalization rate for the subject we have also examined capitalization rate information published in national surveys and conducted a band of analysis, presented below and on the following page.

Capitalization Rate Surveys – Multifamily Properties								
			PwC	ACLI				
	IRR-ViewPoint	IRR-ViewPoint	2Q-21	1Q-21				
	National Urban	National Suburban	National	National				
	Multifamily	Multifamily	Apartment	Apartment				
Range	3.75% - 8.50%	4.00% - 8.25%	3.50% - 7.00%	NA				
Average	5.72%	5.93%	4.96%	4.72%				

Source: IRR-Viewpoint 2021; PwC Real Estate Investor Survey; American Council of Life Insurers Investment

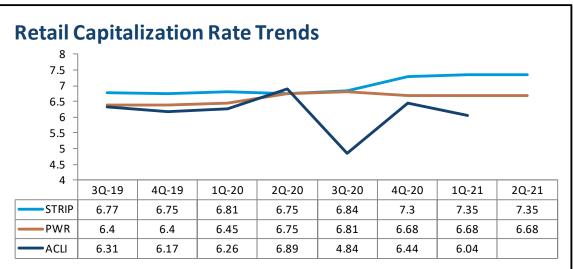


ACLI - American Council of Life Insurers Investment Bulletin - Apartment Properties

Capitaliza	Capitalization Rate Surveys – Retail Properties								
			PwC 2Q-21	PwC 2Q-21	ACLI				
	IRR-ViewPoint	IRR-ViewPoint	National	National	1Q-21				
	Natl Neighborhood	Natl Community	Strip Shopping	Power	National				
	Retail	Retail Center	Center	Center	Retail				
Range	5.25% - 9.50%	5.00% - 8.50%	5.00% - 10.00%	5.50% - 8.25%	NA				
Average	7.31%	7.17%	7.35%	6.68%	6.04%				

Source: IRR-Viewpoint 2021; PwC Real Estate Investor Survey; American Council of Life Insurers Investment





STRIP - PwC Real Estate Investor Survey - National Strip Shopping Center Market

PWR - PwC Real Estate Investor Survey - National Power Center Market

ACLI - American Council of Life Insurers Investment Bulletin - Retail Properties

It should be noted that Bay Area capitalization rates often trend lower than national indicators. Conversations with local brokers and market participants indicate, after significant rent declines and drastic increases in vacancy as a result of the pandemic, the local apartment market is beginning to stabilize. Investor activity is picking up, and more transactions are expected as the economy begins to re-open. Market participants are expecting a near term, but slow recovery from the pandemic as it will take some time to reverse momentum. There is a general consensus that the exodus of residents from San Francisco has slowed/stopped. Cap rates, though higher than pre-pandemic rates, are thought to have reached their peak and will remain relatively stable before declining again.

To reach a capitalization rate conclusion, we consider each of the following investment risk factors to gauge its impact on the rate. The direction of each arrow in the following table indicates our judgment of an upward, downward, or neutral influence of each factor.



Risk Factor	Issues	Impact on Rate
Income Characteristics	Stability of occupancy, above/below market rents, rent control. Market rent is utilized in this analysis. Though there is near term risk associated with ground floor retail space, the retail component is minimal compared to multifamily space.	$\leftrightarrow$
Competitive Market Position	Construction quality, appeal, condition, effective age, functional utility. The subject will reflect new, Class A construction.	<b>\</b>
Location	Market area demographics and life cycle trends; proximity issues; access and support services. The subject is located on Treasure Island, which is undergoing major redevelopment (of which the subject is a part).	$\downarrow \leftrightarrow$
Market	Vacancy rates and trends; rental rate trends; supply and demand. Though COVID-19 has impacted the local multifamily and residential market, it appears the market is stabilizing and beginning to recover.	$\uparrow \leftrightarrow$
Highest & Best Use	Upside potential from redevelopment, adaptation, expansion. The subject will reflect new construction consistent with the highest and best use of the property.	$\leftrightarrow$
Overall Impact		$\leftrightarrow$

Accordingly, we conclude a capitalization rate as follows:

<b>Capitalization Rate Conclusion</b>		
Going-In Capitalization Rate	4.00%	



# **Direct Capitalization Analysis – Parcel B1**

Net operating income is divided by the capitalization rate to indicate the stabilized value of the subject. Valuation of the subject by direct capitalization is shown in the table that follows.

D	Les				
Direct Capitalization Analysis - Par	rcel B1				
		Annual	\$/Unit	\$/SF	
INCOME					
Rental Income - Apartments		\$7,028,928	\$60,076	\$77.73	
Rental Income - Retail		\$223,065	\$1,907	\$2.47	
Expense Reimbursements - Apartm	ents	\$165,879	\$1,418	\$1.83	
Expense Reimbursements - Retail		\$121,796	\$1,041	\$1.35	
Potential Gross Income		\$7,539,668	\$64,442	\$83.38	
Vacancy & Collection Loss 5	5.00%	-\$376,983	-\$3,222	-\$4.17	
Net Parking Income		\$261,000	\$2,231	\$2.89	
Other Income		\$23,400	\$200	\$0.26	
Effective Gross Income		\$7,447,085	\$63,650	\$82.36	
EXPENSES					
Real Estate Taxes		\$1,671,863	\$14,289	\$18.49	
Insurance		\$58,500	\$500	\$0.65	
Utilities		\$175,500	\$1,500	\$1.94	
Repairs/Maintenance		\$140,400	\$1,200	\$1.55	
Payroll/Benefits		\$234,000	\$2,000	\$2.59	
Advertising & Marketing		\$46,800	\$400	\$0.52	
General/Administrative		\$175,500	\$1,500	\$1.94	
Management	1.50%	\$111,706	\$955	\$1.24	
Replacement Reserves		\$29,250	\$250	\$0.32	
Total Expenses		\$2,643,519	\$22,594	\$29.23	
NET OPERATING INCOME		\$4,803,565	\$41,056	\$53.12	
Capitalization Rate		4.00%			
Indicated Value		\$120,089,136	\$1,026,403	\$1,328.07	
Rounded		\$120,100,000	\$1,026,496	\$1,328.19	

Lease up costs will be considered as part of the developer's costs in the upcoming extraction analysis.

Utilizing the same methodology as Parcel B1, direct capitalization conclusions for Parcels C2.2 and C2.4 are provided on the following pages.



Direct Capitalization Analysis - Parcel C2.2								
		Annual	\$/Unit	\$/SF				
INCOME								
Rental Income - Apartments		\$10,714,056	\$60,191	\$75.21				
Rental Income - Retail		\$76,500	\$430	\$0.54				
Expense Reimbursements - Apa	rtments	\$263,814	\$1,482	\$1.85				
Expense Reimbursements - Reta	ail	\$39,706	\$223	\$0.28				
Potential Gross Income		\$11,094,076	\$62,326	\$77.87				
Vacancy & Collection Loss	5.00%	-\$554,704	-\$3,116	-\$3.89				
Net Parking Income		\$414,000	\$2,326	\$2.91				
Other Income		\$35,600	\$200	\$0.25				
Effective Gross Income		\$10,988,972	\$61,736	\$77.14				
EXPENSES								
Real Estate Taxes		\$2,490,823	\$13,993	\$17.48				
Insurance		\$89,000	\$500	\$0.62				
Utilities		\$267,000	\$1,500	\$1.87				
Repairs/Maintenance		\$213,600	\$1,200	\$1.50				
Payroll/Benefits		\$356,000	\$2,000	\$2.50				
Advertising & Marketing		\$71,200	\$400	\$0.50				
General/Administrative		\$267,000	\$1,500	\$1.87				
Management	1.50%	\$164,835	\$926	\$1.16				
Replacement Reserves		\$44,500	\$250	\$0.31				
Total Expenses		\$3,963,958	\$22,269	\$27.82				
NET OPERATING INCOME		\$7,025,014	\$39,466	\$49.31				
Capitalization Rate		4.00%						
Indicated Value		\$175,625,350	\$986,659	\$1,232.78				
Rounded		\$175,600,000	\$986,517	\$1,232.60				

Direct Capitalization Analysis - Parcel C2.4								
		Annual	\$/Unit	\$/SF				
INCOME								
Rental Income - Apartments		\$15,172,032	\$60,688	\$73.62				
Rental Income - Retail		\$54,096	\$216	\$0.26				
Expense Reimbursements - Apa	rtments	\$372,949	\$1,492	\$1.81				
Expense Reimbursements - Reta	il	\$25,845	\$103	\$0.13				
Potential Gross Income		\$15,624,923	\$62,500	\$75.81				
Vacancy & Collection Loss	5.00%	-\$781,246	-\$3,125	-\$3.79				
Net Parking Income		\$558,000	\$2,232	\$2.71				
Other Income		\$281,249	\$1,125	\$1.36				
Effective Gross Income		\$15,682,925	\$62,732	\$76.09				
EXPENSES								
Real Estate Taxes		\$3,551,380	\$14,206	\$17.23				
Insurance		\$125,000	\$500	\$0.61				
Utilities		\$375,000	\$1,500	\$1.82				
Repairs/Maintenance		\$300,000	\$1,200	\$1.46				
Payroll/Benefits		\$500,000	\$2,000	\$2.43				
Advertising & Marketing		\$100,000	\$400	\$0.49				
General/Administrative		\$375,000	\$1,500	\$1.82				
Management	1.50%	\$235,244	\$941	\$1.14				
Replacement Reserves		\$62,500	\$250	\$0.30				
Total Expenses		\$5,624,124	\$22,496	\$27.29				
NET OPERATING INCOME		\$10,058,801	\$40,235	\$48.81				
Capitalization Rate		4.00%						
Indicated Value		\$251,470,022	\$1,005,880	\$1,220.15				
Rounded		\$251,500,000	\$1,006,000	\$1,220.29				

A summary of the market value, as if stabilized, of the subject's proposed residential/retail improvements via the direct capitalization analyses is provided below.

Summary of Direct Capitalization Analyses - Multifamily Residential/Retail						
Parcel	Stabilized Value	No. of Units	\$/Unit			
Parcel C2.2	\$175,600,000	178	\$986,517			
Parcel C2.4	\$251,500,000	250	\$1,006,000			
Parcel B1	\$120,100,000	117	\$1,026,496			



As further support for our improved value conclusions, we searched for multifamily residential transactions in San Francisco within the past three years. Our search included properties with at least 25 units constructed in or after 2010. The following table reflects the results of our query.

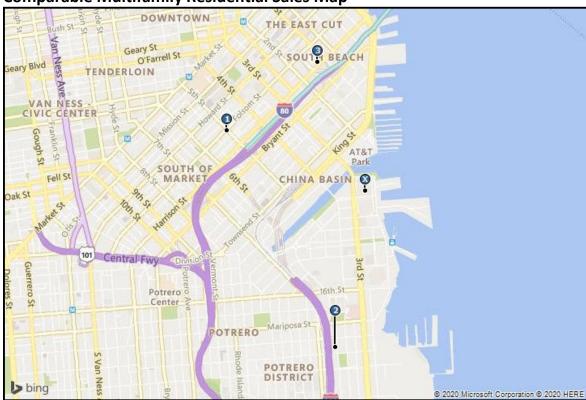
A map of the comparables is provided on the following page. The sales range from \$670,626 to \$957,813 per unit, unadjusted. Sale 3 commanded the highest value per unit but reflects a 40-story building and does not include a retail or BMR component.

An	alysis of Comparable Improve	ed Sales					
No.	Name/Address	Units; Acres; Year Built	Sale Date; Status	Effective Sale Price	\$/Unit	Prop. Rights	Nates
1	Mosso 900 Folsom St. San Francisco San Francisco County, CA	463 1.02 2014	Oct-19 Closed	\$310,500,000	\$670,626		October 2019 sale of a 463-unit apartment property with 8,000 SF of ground floor retail space. There are 69 affordable units at the property (15%). According to a broker familiar with the transaction, this was considered a core-plus asset with some upside associated with interior upgrades and loss to lease capture that influenced the in-place capitalization rate. The pro-form cap rate at stabilization was closer to 4.45% to 4.50%.
2	O&M 680 Indiana St. San Francisco San Francisco County, CA	116 0.61 2017	Sep-19 Closed	\$80,340,000	\$692,586	Leased Fee	Comments: September 2019 sale of a 116-unit apartmen property in Dogpatch. The property has 1,900 square fee of ground floor retail space, and a 15% BMR requiremen (17 units). The broker reports that this was a boutique property, with a private exchange buyer. The going-in rate was 3.95%, trending towards a 4.2% with loss to
3	Jasper 45 Lansing St. San Francisco San Francisco County, CA	320 0.34 2016	May-19 Closed	\$306,500,000	\$957,813	Leased Fee	Comments: May 2019 sale of a Class A, 40-story, 320-uni multifamily project in the SoMa district. The project was constructed in 2016 and was 97% occupied at the time o sale. Community amenities include a swimming pool, lounge, movie theater, business center, fitness center, valet, and pet care station. The broker opines that the rate was low because there are very few opportunities to purchase an asset of this one's type, scale, and location. There was no retail space and no affordable component There were no conditions that impacted the sale price,

Considering the trending in rents projected over the next three years, our value conclusions lie just above the range within the comparable range, but is considered reasonable given the subject will reflect new construction with significant views of the San Francisco Bay, City skyline, Alcatraz and Golden Gate Bridge.



# **Comparable Multifamily Residential Sales Map**





# **Extraction Analysis**

Extraction (residual) analyses are employed to determine the market value of the subject's multifamily land by Parcel. An extraction (residual) analysis takes into account revenue, direct and indirect construction costs, accrued depreciation, and developer's incentive in order to arrive at an estimate of lot value. The elements of the extraction technique are discussed below.

#### Revenue

The market value as if stabilized was provided in the previous sections for Parcels B1, C2.2, and C2.4. A summary of the market value conclusions is provided below.

Summary of Direct Capitalization Analyses - Multifamily Residential/Retail							
Parcel	Stabilized Value	No. of Units	\$/Unit				
Parcel C2.2	\$175,600,000	178	\$986,517				
Parcel C2.4	\$251,500,000	250	\$1,006,000				
Parcel B1	\$120,100,000	117	\$1,026,496				

## **Direct and Indirect Construction Costs**

The next step in the extraction technique is to estimate typical costs associated with the construction of multifamily improvements.

Construction costs are generally classified into direct and indirect costs. Direct costs reflect the cost of labor and materials to build the project. Direct costs generally are lower per square foot for larger floor plans, all else being equal, due to economies of scale. Indirect items are the carrying costs and fees incurred in developing the project and during the construction cycle. Construction quality and market-segment are significant factors that affect direct construction costs. In addition, national/public builders, which are able to achieve lower costs due to the larger scale in which orders are placed, routinely achieve lower direct costs. Recent conversations with builders confirm construction costs have increased over the last several years.

Regarding indirect costs, the following list itemizes some of the typical components that generally comprise indirect costs:

- Architectural and engineering fees for plans, plan checks, surveys and environmental studies;
- Appraisal, consulting, accounting and legal fees;
- The cost of carrying the investment in land and contract payments during construction. If the
  property is financed, the points, fees or service charges and interest on construction loans are
  considered:
- All-risk insurance;
- The cost of carrying the investment in the property after construction is complete, but before sell-out is achieved.



Indirect costs can vary widely as a percentage of the direct costs, as indicated in the comparable expense tables below and on the following page.

The developer's budget best considers the intricacies of the subject proposal. However, Bay Area cost comparables will be presented for comparison purposes, followed by the developer's budget.

Multifamily Cost Comparables									
		Direct	Indirect	% of Direct					
Location	Size (Gross SF)	Costs	Costs	Costs	Total Cost	Product Type			
Al a meda	70,000 - 79,999	\$379	\$104	27%	\$483	LIHTC			
Oa kland	120,000 - 129,999	\$359	\$131	36%	\$490	LIHTC			
San Jose	20,000 - 29,999	\$354	\$149	42%	\$503	LIHTC			
Cupertino	10,000 - 19,999	\$342	\$206	60%	\$548	LIHTC			
Redwood City	130,000 - 139,000	\$416	\$153	37%	\$569	LIHTC			
San Jose	100,000 - 109,999	\$463	\$109	24%	\$572	LIHTC			
Oa kland	30,000 - 39,999	\$462	\$184	40%	\$646	LIHTC			
San Francisco	110,000 - 119,999	\$438	\$145	33%	\$583	LIHTC			
Fairfax	40,000 - 49,999	\$582	\$111	19%	\$693	LIHTC			
San Francisco	100,000 - 109,999	\$509	\$134	26%	\$643	LIHTC			
San Francisco	140,000 - 149,999	\$795	\$150	19%	\$945	Market			
San Francisco	300,000 - 309,999	\$410	NA	NA	NA	Market			
San Carlos	30,000 - 39,999	\$428	\$42	10%	\$470	Market			
San Jose	190,000 - 199,999	\$641	\$159	25%	\$800	Market			

The previous comparables reflect a mix of for-rent and for-sale attached product. Direct costs vary substantially, with a median of \$433 per square foot. Indirect costs range from 10% to 60%, with a median of 30%.

The developer's budget was provided by Parcel. Depending on the use, the developer's direct cost estimates range from approximately \$675 to \$825 per square foot. Based on the comparable data previously presented, and our review of the developer's budget, we have selected a market driven direct cost of **\$825** per square foot for the subject's multifamily residential/retail space on Parcel B1, **\$720** per square foot for Parcel C2.2, and **\$770** per square foot on Parcel C2.4.

The developer's estimate of indirect costs as a percentage of direct costs also varies by Parcel but generally range from approximately 15% to 25%. Based upon the developer's budget, which best considers the intricacies of the subject property, and the cost comparables previously presented, we estimate indirect costs at **20%** of direct costs. Please note, indirect costs are inclusive of lease up costs.

#### **Accrued Depreciation**

For new construction on the subject, an allocation for depreciation (physical, functional, or economic) is not applicable.



## **Developer's Incentive**

According to industry sources, developer's incentive (profit) historically has ranged anywhere from 5% to 25%. Profit is based on the perceived risk associated with the development. Low profit expectations are typical for projects focused on more affordable product with faster sales rates. Higher profit expectations are common in projects with more risk such as developments where sales rates are slower, project size produces an extended holding period, or the product type is considered weak or untested.

Elements affecting profit include location, supply/demand, anticipated risk, construction time frame and project type. Another element considered in profit expectations is for the development stage of a project. First phases typically generate a lower profit margin due to cautious or conservative pricing, as new projects in competitive areas must become established to generate a fair market share. Additionally, up front development costs on first phases can produce lower profit margins.

Positive attributes of the subject property include approved entitlements and a suburban location with San Francisco Bay and Skyline views.

There are generally few "negative" attributes associated with the subject property, other than the potential for further deterioration in market conditions in the retail and multifamily sector that would result from a change in macroeconomic factors (e.g., unemployment rates, interest rates, etc.) such as COVID-19. It appears the San Francisco market is recovering; though, multifamily rental rates remain below 2019 highs, but are rising faster as renters return to the urban centers. In addition, construction costs have recently been outpacing gains in multifamily rental rates. Based on the characteristics of the subject property, we estimate developer's incentive of **15%** of the value as if at stabilized occupancy.

#### Conclusion

Our estimates of finished lot value for the subject's multifamily Parcels via the extraction analysis are presented below and on the following page.

Cost Analysis Parcel B1				
Direct Costs	90,424 SF	at	\$825	\$74,599,800
Indirect Costs		at	20%	\$14,919,960
Total Direct & Indirect Costs				\$89,519,760
Developer's Incentive		at	15% of MV	\$18,015,000
Total Project Costs				\$107,534,760
Rounded				\$107,500,000



Extraction Analysis - Parcel B1 -	Multifamily	Use			
Market Value as if Stabilized	\$120	,100	,000		
Less: Construction & Lease up Costs	(\$107	<mark>7,500</mark> ,	(000,		
Indicated Land Value	\$12	2,600,	,000		
Cost Analysis Parcel C2.2					
Direct Costs	142,463 SF	at	\$720	\$102,573,360	
Indirect Costs		at	20.0%	\$20,514,672	
Total Direct & Indirect Costs				\$123,088,032	
Developer's Incentive		at	15% of MV	\$26,340,000	
Total Project Costs				\$149,428,032	
Rounded				\$149,400,000	
Market Value as if Stabilized Less: Construction & Lease up Costs	\$175,60 (\$149,40	00,00	<u>0)</u>		
Indicated Land Value	\$26,2	00,00	U		
Cost Analysis Parcel C2.4					
Direct Costs	206,098 SF	at	\$770	\$158,695,460	
Indirect Costs		at	20%	\$31,739,092	
Total Direct & Indirect Costs				\$190,434,552	
Developer's Incentive		at	15% of MV	\$37,725,000	
Total Project Costs				\$228,159,552	
Rounded				\$228,200,000	
Extraction Analysis - Parcel C2.4 -	Multifamily	Use			
Market Value as if Stabilized	\$251,5				
Less: Construction & Lease up Costs	(\$228,2				
Indicated Land Value	\$23,3	00,00	0		

A summary of our land value conclusions is provided below.



Summary of La	Summary of Land Residual Values								
Parcel	Land Residual	Use	Units	\$/Unit					
Parcel C2.2	\$26,200,000	Multifamily	178	\$147,191					
Parcel C2.3	\$17,660,000	Condominium	76	\$232,368					
Parcel C2.4	\$23,300,000	Multifamily	250	\$93,200					
Parcel C3.4	\$32,340,000	Condominium	149	\$217,047					
Parcel B1	\$12,600,000	Multifamily	117	\$107,692					

Comparable land sales for multifamily use (for-rent) are presented on the following page. Our search focused on sales for projects with more than 50 units proposed.



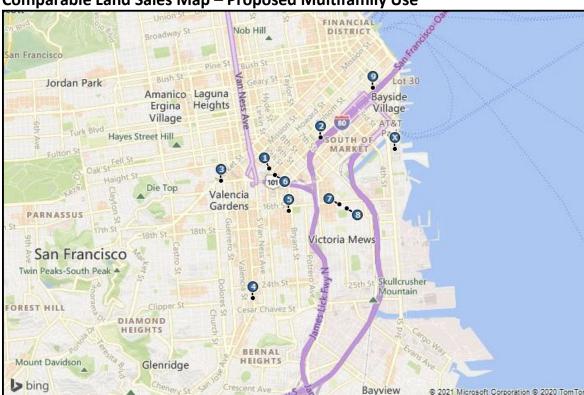
		Sale					
		Date;	Effective Sale	SF;			\$/SF
	Name/Address	Status	Price	Acres	Zoning	\$/Unit	Land
	Proposed Residential	Jan-21	\$25,000,000	48,337	Residential	\$125,000	\$517.20
1	135 Kissling St.	In-Contract		1.11	Enclave / West		
9	San Francisco				SOMA Mixed		
9	San Francisco County				Use		
(	CA						
(	Comments: Four contiguous parcels	improved with industrial	buildings are report	tedly in-cont	ract. The property is i	marketed as	а
ı	redevelopment opportunity with pot	ential for 200 residentia	l units, equating to a	an asking pri	ce of \$125,000 per u	ınit.	
ç	988 Harrison St.	Nov-20	\$11,000,000	12,990	Mixed Use	\$122,222	\$846.81
9	San Francisco	Closed		0.30	Residential		
	San Francisco County						
(	CA .						
(	Comments: Property was entitled for	90 multifamily units at	the time of sale, 13 o	of which are	expected to be affor	dable (14%).	Project w
	also include 3,000 SF of ground floo						•
	1939 Market Site	Mar-20	\$12,000,000	11,761	NCT	\$150,000	\$1,020.
1	1939 Market St.	Closed		0.27			
	San Francisco						
	San Francisco County						
	CA ,						
	hall that will be leased back by the s mixed-use development with at leasi	-	, ,				
6	encumbered by affordable housing i	restrictions as of the date					as not
e I	encumbered by affordable housing i project was not yet entitled at time o	restrictions as of the date f sale.	e of sale and sold for	r a unrestrict	ed market-rate sales	price. It app	as not ears that
6 1 2	encumbered by affordable housing i project was not yet entitled at time o 2918-2922 Mission Street	restrictions as of the date f sale. Apr-19		11,653			as not ears that
# 2	encumbered by affordable housing i project was not yet entitled at time o 2918-2922 Mission Street 2918-2922 Mission St.	restrictions as of the date f sale.	e of sale and sold for	r a unrestrict	ed market-rate sales	price. It app	as not ears that
6 1 2 2	encumbered by affordable housing i project was not yet entitled at time o 2918-2922 Mission Street 2918-2922 Mission St. San Francisco	restrictions as of the date f sale. Apr-19	e of sale and sold for	11,653	ed market-rate sales	price. It app	as not ears that
2 2 2 3	encumbered by affordable housing i project was not yet entitled at time o 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County	restrictions as of the date f sale. Apr-19	e of sale and sold for	11,653	ed market-rate sales	price. It app	as not ears that
2 2 2 3	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA	restrictions as of the date f sale. Apr-19 Closed	\$ of sale and sold for \$13,500,000	11,653 0.27	ed market-rate sales NCT	\$180,000	vas not ears that \$1,158
2 2 2 3	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment	restrictions as of the date f sale. Apr-19 Closed	\$13,500,000 \$16 for redevelopmen	11,653 0.27 t with an 8-s	ed market-rate sales  NCT  tory apartment build	\$180,000	sas not ears that \$1,158
2 2 3 3 0 0	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment which will be BMR units). At the time	estrictions as of the date f sale. Apr-19 Closed site that was fully entitle e of sale, the property we	\$13,500,000 \$13,600,000 sed for redevelopments improved with a 5	11,653 0.27 t with an 8-s	NCT  NCT  tory apartment build	\$180,000 \$180,000 ding with 75 ger contribut	\$1,158 \$1,058 \$1,058 \$1,058 \$1,058 \$1,058 \$1,058
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6 4 2 3 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment which will be BMR units). At the time the site and will be demolished. Sellateighborhood groups wanting the e	estrictions as of the date f sale. Apr-19 Closed site that was fully entitle e of sale, the property we er took the property thro xisting laundromat desig	\$13,500,000 \$13,500,000 and for redevelopments improved with a 5 ugh the entitlement gnated as a historic	11,653 0.27 t with an 8-s 5,220 SF laur process, whi resource.	NCT  NCT  tory apartment build adromat that no long ch took over 5 years	\$180,000 \$180,000 ding with 75 ger contribut due to resist	\$1,158 \$1,158 units (8 cored value tance from
66 FF 22 23 25 25 25 25 26 27 27 27 27 27 27 27 27 27 27 27 27 27	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment which will be BMR units). At the time the site and will be demolished. Selloneighborhood groups wanting the end 291 Florida Street	estrictions as of the date f sale.  Apr-19 Closed  site that was fully entitle e of sale, the property we er took the property thro xisting laundromat designation.	\$13,500,000 \$13,500,000 ed for redevelopmen as improved with a 5 ugh the entitlement	11,653 0.27 t with an 8-s 5,220 SF laur process, whi resource. 19,998	NCT  tory apartment build adromat that no long ch took over 5 years  Urban Mixed	\$180,000 \$180,000 ding with 75 ger contribut	\$1,158 \$1,058 \$1,058 \$1,058 \$1,058 \$1,058 \$1,058
66	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment which will be BMR units). At the time the site and will be demolished. Selloneighborhood groups wanting the effect of 190-367 Florida St.	estrictions as of the date f sale. Apr-19 Closed site that was fully entitle e of sale, the property we er took the property thro xisting laundromat desig	\$13,500,000 \$13,500,000 and for redevelopments improved with a 5 ugh the entitlement gnated as a historic	11,653 0.27 t with an 8-s 5,220 SF laur process, whi resource.	NCT  NCT  tory apartment build adromat that no long ch took over 5 years	\$180,000 \$180,000 ding with 75 ger contribut due to resist	\$1,158.  units (8 of the value tance from
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66	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment which will be BMR units). At the time the site and will be demolished. Selle neighborhood groups wanting the e 321 Florida Street 809-367 Florida St. San Francisco	estrictions as of the date f sale.  Apr-19 Closed  site that was fully entitle e of sale, the property we er took the property thro xisting laundromat designation.	\$13,500,000 \$13,500,000 and for redevelopments improved with a 5 ugh the entitlement gnated as a historic	11,653 0.27 t with an 8-s 5,220 SF laur process, whi resource. 19,998	NCT  tory apartment build adromat that no long ch took over 5 years  Urban Mixed	\$180,000 \$180,000 ding with 75 ger contribut due to resist	\$1,158.  units (8 of the value tance from
	encumbered by affordable housing in project was not yet entitled at time of 2918-2922 Mission Street 2918-2922 Mission St. San Francisco San Francisco County CA Comments: Sale of a redevelopment which will be BMR units). At the time the site and will be demolished. Selle neighborhood groups wanting the e 321 Florida Street 309-367 Florida St. San Francisco	estrictions as of the date f sale.  Apr-19 Closed  site that was fully entitle e of sale, the property the er took the property the xisting laundromat design	\$13,500,000 \$13,500,000 and for redevelopment as improved with a 5 ugh the entitlement anated as a historic \$11,200,000	t with an 8-s 5,220 SF laur process, whi resource. 19,998 0.46	NCT  tory apartment build adromat that no long ch took over 5 years  Urban Mixed Use	\$180,000 \$180,000 ding with 75 ger contribut due to resist \$74,172	\$1,158.  units (8 cred value tance from \$560.06



with the planning and zoning department.

Sun	imary of Comparable Land Sale	:5					
		Sale					
		Date;	Effective Sale	SF;			\$/SF
No.	Name/Address	Status	Price	Acres	Zoning	\$/Unit	Land
6	333 12th St	Apr-18	\$17,500,000	30,056	Wsoma Mixed	\$87,500	\$582.25
	San Francisco	Closed		0.69	Use - General		
	San Francisco County						
	CA						
	Comments: Buyer is proposing 20	0 apartment units and to	ok the property throug	gh the entitle	ement process prior t	o sale. The b	uyer
	exercised an option and the contr	act price was set in 2016.	The project, known as	s City Garden	is, will include a mix	of two and	four
	bedroom apartments. There was a	a 21,630 SF industrial imp	provement on the prop	erty at the ti	ime of sale which wi	ll be demolis	hed.
	Potrero Flats	Dec-17	\$28,280,000	38,600	Urban Mixed	\$94,582	\$732.64
	1301 16th St.	Closed		0.89	Use		
	San Francisco						
	Can Erancicco County						
	San Francisco County						
	CA						
	CA Comments: Property was entitled		•				-
	CA		•				•
	CA Comments: Property was entitled are affordable (20%). The project	is known as Mason at Mo	ariposa and includes a	ı mix of studi	ios and one, two, an	d three-bedi	room units.
	CA Comments: Property was entitled are affordable (20%). The project 88 Arkansas St	is known as Mason at Mo Jan-17	•	19,998	Urban Mixed	d three-bedi	room units.
3	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco	is known as Mason at Mo	ariposa and includes a	ı mix of studi	ios and one, two, an	d three-bedi	-
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County	is known as Mason at Mo Jan-17	ariposa and includes a	19,998	Urban Mixed	d three-bedi	room units.
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA	is known as Mason at Mo Jan-17 Closed	\$26,000,000	19,998 0.46	Urban Mixed Use	\$204,724	\$1,300.13
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entit	is known as Mason at Mo Jan-17 Closed tled at the time of sale for	\$26,000,000 \$27 apartment units	19,998 0.46 and two con	Urban Mixed Use	\$204,724	\$1,300.1
1	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitle project will include 25 affordate.	is known as Mason at Mo Jan-17 Closed tled at the time of sale for	\$26,000,000 \$27 apartment units	19,998 0.46 and two con	Urban Mixed Use	\$204,724	\$1,300.1
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was enti The project will include 25 affordabe demolished.	is known as Mason at Mo Jan-17 Closed tled at the time of sale for able units (20%). There wo	\$26,000,000 \$26,000 to r 127 apartment units as a 13,000 SF industr	19,998 0.46 and two conial building o	Urban Mixed Use  nmercial units within on the property at th	\$204,724 \$205,724 a a 5-story in e time of sal	\$1,300.1: provemen which wil
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitle project will include 25 affordable demolished.  525 Harrison St	Jan-17 Closed  tled at the time of sale for table units (20%). There wo	\$26,000,000 \$27 apartment units	19,998 0.46 and two conial building of	Urban Mixed Use  nmercial units within on the property at th	\$204,724	\$1,300.1 provemente which wi
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was enti The project will include 25 affordabe demolished.  525 Harrison St San Francisco	is known as Mason at Mo Jan-17 Closed tled at the time of sale for able units (20%). There wo	\$26,000,000 \$26,000 to r 127 apartment units as a 13,000 SF industr	19,998 0.46 and two conial building o	Urban Mixed Use  nmercial units within on the property at the Rincon Hill Downtown	\$204,724 \$205,724 a a 5-story in e time of sal	\$1,300.1 provemente which wi
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitle The project will include 25 affordable demolished.  525 Harrison St San Francisco San Francisco County	Jan-17 Closed  tled at the time of sale for table units (20%). There wo	\$26,000,000 \$26,000 to r 127 apartment units as a 13,000 SF industr	19,998 0.46 and two conial building of	Urban Mixed Use  nmercial units within on the property at th	\$204,724 \$205,724 a a 5-story in e time of sal	\$1,300.1 provemente which wi
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was enti The project will include 25 affordabe demolished.  525 Harrison St San Francisco	Jan-17 Closed  tled at the time of sale for table units (20%). There wo	\$26,000,000 \$26,000 to r 127 apartment units as a 13,000 SF industr	19,998 0.46 and two conial building of	Urban Mixed Use  nmercial units within on the property at the Rincon Hill Downtown	\$204,724 \$205,724 a a 5-story in e time of sal	\$1,300.1 provemente which wi
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitle The project will include 25 affordable demolished.  525 Harrison St San Francisco San Francisco County	Jan-17 Closed tled at the time of sale for able units (20%). There wo Jan-17 Closed	\$26,000,000 \$26,000,000 \$127 apartment units as a 13,000 SF industri \$36,000,000	19,998 0.46 and two conial building of 12,998 0.30	Urban Mixed Use  nmercial units within on the property at the Rincon Hill Downtown Residential	\$204,724  a a 5-story in e time of sall	\$1,300.1  sprovemente which with \$2,769.6
)	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entitle project will include 25 affordable demolished.  525 Harrison St San Francisco San Francisco County CA	Jan-17 Closed  tled at the time of sale for able units (20%). There wo	\$26,000,000  r 127 apartment units as a 13,000 SF industricts \$36,000,000	19,998 0.46 and two conial building of 12,998 0.30	Urban Mixed Use  mmercial units within on the property at the Rincon Hill Downtown Residential	\$204,724  a a 5-story in e time of sall \$175,610	\$1,300.1  sprovemente which with \$2,769.6
	CA Comments: Property was entitled are affordable (20%). The project  88 Arkansas St San Francisco San Francisco County CA Comments: The property was entithe project will include 25 affordable demolished.  525 Harrison St San Francisco San Francisco County CA Comments: True buyer is Zhuguar	Jan-17 Closed  tled at the time of sale for Jan-17 Closed  tled at the time of sale for Jan-17 Closed  gan-17 Closed  gar Properties US, LLC, a suitled for 205 apartments,	\$26,000,000  r 127 apartment units as a 13,000 SF industricts \$36,000,000  bsidiary of Zhuguang 15% of which will be desirable.	19,998 0.46 and two conial building of 12,998 0.30 Group which	Urban Mixed Use  nmercial units within on the property at the Rincon Hill Downtown Residential h is based in Guangz	\$204,724  a a 5-story in e time of sall \$175,610  chou China. a four-level	\$1,300.1  sprovemente which with \$2,769.6





# Comparable Land Sales Map - Proposed Multifamily Use

The comparable land sales range from \$74,172 to \$204,724, unadjusted. Indicated market value for the subject's multifamily residential Parcels range from \$93,200 to \$147,191 per unit, though this includes indirect costs spent to date for Parcels C2.2, C2.4, and C3.4. Typical inclusionary housing for the comparable sales ranges from 15% to 20%, while the subject BMR component is between 5% and 10%.

Construction costs have recently been rising at a faster pace than rental rates. Conversations with the local developers confirm that it is very difficult to justify the feasibility of multifamily residential construction in the current market. However, the subject is entitled for a mix of for sale and for rent housing, and the land values of each Parcel are positive.



# **Market Value by Parcel**

The preceding analyses derived estimates of residual land value, as if all infrastructure was in place and available to serve the developable Parcels. In order to estimate the market value of each Parcel, the remaining infrastructure costs to be completed will be deducted on a pro rata share basis of each Parcel's improved land value; this will result in a residual market value for each Parcel.

According to the development budget provided by the Master Developer, total infrastructure needed for TCO for Improvement Area No. 2 is \$243,056,261, of which the Master Developer has allocated \$90,086,344 specifically to Improvement Area 2, given that Improvement Areas 1 and 3 each contribute payments to such costs. Of the \$243,056,261 of total costs, \$158,136,459 have been expended to date, and \$84,919,802 are remaining to receive a TCO for Improvement Area No. 2. According to the master developer, \$66,367,168 of these remaining costs are allocable to Improvement Areas 1 and 3, with \$18,552,634 in remaining costs allocable to Improvement Area No. 2. The following table provides an allocation of Improvement Area No. 2's backbone infrastructure costs by Parcel based on pro rata share of acreage.

Pro Rata Share of Infrastructure					
		Costs Incurred to	Remaining Costs		
Designation	Total Costs	Date	to Complete		
Total Infrastructure Costs:	\$90,086,334	\$71,533,700	\$18,552,634		

		Pro Rata	Infrastructure	Costs Incurred to	<b>Remaining Costs</b>
Parcel	Acreage	Share	Costs	Date	to Complete
Parcel C2.2	1.12	21.5%	\$19,394,153	\$15,400,066	\$3,994,087
Parcel C2.3	0.83	15.9%	\$14,318,744	\$11,369,901	\$2,948,843
Parcel C2.4	0.84	16.1%	\$14,528,865	\$11,536,749	\$2,992,115
Parcel C3.4	1.41	26.9%	\$24,265,785	\$19,268,420	\$4,997,364
Parcel B1	1.02	19.5%	\$17,578,788	\$13,958,563	\$3,620,225
	5.22	100.0%	\$90,086,334	\$71,533,700	\$18,552,634

Based previous table, the estimates of market value, per Parcel, are shown as follows:

Improved Land Infrastructure Cost Re							
Parcel	Owner	Use	Value	Allocation	Value (Rd.)		
Parcel C2.2	TI Lot 8, LLC	Multifamily	\$26,200,000	(\$3,994,087)	\$22,200,000		
Parcel C2.3	Poly (USA) Real Estate Development Corp.	Condominium	\$17,660,000	(\$2,948,843)	\$14,700,000		
Parcel B1	Poly (USA) Real Estate Development Corp.	Multifamily	\$12,600,000	(\$3,620,225)	\$9,000,000		
Parcel C2.4	TI Lot 10, LLC	Multifamily	\$23,300,000	(\$2,992,115)	\$20,300,000		
Parcel C3.4	TI Lots 3-4, LLC	Condominium	\$32,340,000	(\$4,997,364)	\$27,300,000		
			\$112,100,000	(\$18,552,634)	\$93,500,000		



## **Final Opinion of Value**

Based on the preceding valuation analysis and subject to the definitions, assumptions, and limiting conditions expressed in the report, our opinion of value, as of December 1, 2021, is as follows:

Appraised Property	Ownership	Appraisal Premise	Value Conclusion
Parcel C2.2 (178 multifamily units)	TI Lot 8, LLC	Market Value, subject to a Hypothetical Condition	\$22,200,000
Parcel C2.3 (76 condominium units)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$14,700,000
Parcel B1 (117 multifamily units, retail)	Poly (USA) Real Estate Development Corp.	Market Value, subject to a Hypothetical Condition	\$9,000,000
Parcel C2.4 (250 multifamily units)	TI Lot 10, LLC	Market Value, subject to a Hypothetical Condition	\$20,300,000
Parcel C3.4 (149 condominium units)	TI Lots 3-4, LLC	Market Value, subject to a Hypothetical Condition	\$27,300,000
Total Aggregate, or Cumulative, Value, subject to a	Hypothetical Condition, of CFD No. 2	2016-1, Improvement Area 2	\$93,500,000

Please note, the above values presume the Parcels are not marketed concurrently.

# **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value, by ownership, of the subject property as of December 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.

#### **Exposure Time**

Exposure time is the length of time the subject property would have been exposed for sale in the market had it sold on the effective valuation date at the concluded market value. Exposure time is always presumed to precede the effective date of the appraisal. Based on our review of recent sales transactions for similar properties and our analysis of supply and demand in the local land market, it is our opinion that the probable exposure time for the subject at the concluded market values stated previously is 6 - 9 months.



# **Marketing Time**

Marketing time is an estimate of the amount of time it might take to sell a property at the concluded market value immediately following the effective date of value. As we foresee no significant changes in market conditions in the near term, it is our opinion that a reasonable marketing period for the subject in bulk is likely to be the same as the exposure time. Accordingly, we estimate the subject's marketing period at 6 - 9 months.



Certification 125

# Certification

We certify that, to the best of our knowledge and belief:

- 1. The statements of fact contained in this report are true and correct.
- 2. The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are our personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- 3. We have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- 4. We have previously appraised the property that is the subject of this report for the current client within the three-year period immediately preceding acceptance of this assignment.
- 5. We have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- 6. Our engagement in this assignment was not contingent upon developing or reporting predetermined results.
- 7. Our compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- 8. Our analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice as well as applicable state appraisal regulations.
- 9. The reported analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Code of Professional Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute.
- 10. The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- 11. Eric Segal, MAI, made a personal inspection of the property that is the subject of this report. Kevin Ziegenmeyer, MAI, and Laura Diaz have also personally inspected the subject.
- 12. No one provided significant real property appraisal assistance to the person(s) signing this certification.
- 13. We have experience in appraising properties similar to the subject and are in compliance with the Competency Rule of USPAP.
- 14. As of the date of this report, Eric Segal, MAI, and Kevin Ziegenmeyer, MAI, have completed the continuing education program for Designated Members of the Appraisal Institute.



Certification 126

15. As of the date of this report, Laura Diaz has completed the Standards and Ethics Education Requirements for Candidates/Practicing Affiliates of the Appraisal Institute.

Eric Segal, MAI

Certified General Real Estate Appraiser California Certificate # AG026558 Kevin Ziegenmeyer, MAI

Certified General Real Estate Appraiser California Certificate # AG013567

Laura Diaz

Certified General Real Estate Appraiser California Certificate # 3005037

# **Assumptions and Limiting Conditions**

This appraisal and any other work product related to this engagement are limited by the following standard assumptions, except as otherwise noted in the report:

- The title is marketable and free and clear of all liens, encumbrances, encroachments, easements and restrictions. The property is under responsible ownership and competent management and is available for its highest and best use.
- 2. There are no existing judgments or pending or threatened litigation that could affect the value of the property.
- 3. There are no hidden or undisclosed conditions of the land or of the improvements that would render the property more or less valuable. Furthermore, there is no asbestos in the property.
- 4. The revenue stamps placed on any deed referenced herein to indicate the sale price are in correct relation to the actual dollar amount of the transaction.
- 5. The property is in compliance with all applicable building, environmental, zoning, and other federal, state and local laws, regulations and codes.
- 6. The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

This appraisal and any other work product related to this engagement are subject to the following limiting conditions, except as otherwise noted in the report:

- 1. An appraisal is inherently subjective and represents our opinion as to the value of the property appraised.
- 2. The conclusions stated in our appraisal apply only as of the effective date of the appraisal, and no representation is made as to the effect of subsequent events.
- 3. No changes in any federal, state or local laws, regulations or codes (including, without limitation, the Internal Revenue Code) are anticipated.
- 4. No environmental impact studies were either requested or made in conjunction with this appraisal, and we reserve the right to revise or rescind any of the value opinions based upon any subsequent environmental impact studies. If any environmental impact statement is required by law, the appraisal assumes that such statement will be favorable and will be approved by the appropriate regulatory bodies.
- 5. Unless otherwise agreed to in writing, we are not required to give testimony, respond to any subpoena or attend any court, governmental or other hearing with reference to the property without compensation relative to such additional employment.
- 6. We have made no survey of the property and assume no responsibility in connection with such matters. Any sketch or survey of the property included in this report is for illustrative purposes only and should not be considered to be scaled accurately for size. The appraisal



- covers the property as described in this report, and the areas and dimensions set forth are assumed to be correct.
- 7. No opinion is expressed as to the value of subsurface oil, gas or mineral rights, if any, and we have assumed that the property is not subject to surface entry for the exploration or removal of such materials, unless otherwise noted in our appraisal.
- 8. We accept no responsibility for considerations requiring expertise in other fields. Such considerations include, but are not limited to, legal descriptions and other legal matters such as legal title, geologic considerations such as soils and seismic stability; and civil, mechanical, electrical, structural and other engineering and environmental matters. Such considerations may also include determinations of compliance with zoning and other federal, state, and local laws, regulations and codes.
- 9. The distribution of the total valuation in the report between land and improvements applies only under the reported highest and best use of the property. The allocations of value for land and improvements must not be used in conjunction with any other appraisal and are invalid if so used. The appraisal report shall be considered only in its entirety. No part of the appraisal report shall be utilized separately or out of context.
- 10. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or any reference to the Appraisal Institute) shall be disseminated through advertising media, public relations media, news media or any other means of communication (including without limitation prospectuses, private offering memoranda and other offering material provided to prospective investors) without the prior written consent of the persons signing the report.
- 11. Information, estimates and opinions contained in the report and obtained from third-party sources are assumed to be reliable and have not been independently verified.
- 12. Any income and expense estimates contained in the appraisal report are used only for the purpose of estimating value and do not constitute predictions of future operating results.
- 13. If the property is subject to one or more leases, any estimate of residual value contained in the appraisal may be particularly affected by significant changes in the condition of the economy, of the real estate industry, or of the appraised property at the time these leases expire or otherwise terminate.
- 14. Unless otherwise stated in the report, no consideration has been given to personal property located on the premises or to the cost of moving or relocating such personal property; only the real property has been considered.
- 15. The current purchasing power of the dollar is the basis for the values stated in the appraisal; we have assumed that no extreme fluctuations in economic cycles will occur.
- 16. The values found herein are subject to these and to any other assumptions or conditions set forth in the body of this report but which may have been omitted from this list of Assumptions and Limiting Conditions.
- 17. The analyses contained in the report necessarily incorporate numerous estimates and assumptions regarding property performance, general and local business and economic



- conditions, the absence of material changes in the competitive environment and other matters. Some estimates or assumptions, however, inevitably will not materialize, and unanticipated events and circumstances may occur; therefore, actual results achieved during the period covered by our analysis will vary from our estimates, and the variations may be material.
- 18. The Americans with Disabilities Act (ADA) became effective January 26, 1992. We have not made a specific survey or analysis of the property to determine whether the physical aspects of the improvements meet the ADA accessibility guidelines. We claim no expertise in ADA issues, and render no opinion regarding compliance of the subject with ADA regulations. Inasmuch as compliance matches each owner's financial ability with the cost to cure the non-conforming physical characteristics of a property, a specific study of both the owner's financial ability and the cost to cure any deficiencies would be needed for the Department of Justice to determine compliance.
- 19. The appraisal report is prepared for the exclusive benefit of the Client, its subsidiaries and/or affiliates. It may not be used or relied upon by any other party. All parties who use or rely upon any information in the report without our written consent do so at their own risk.
- 20. No studies have been provided to us indicating the presence or absence of hazardous materials on the subject property or in the improvements, and our valuation is predicated upon the assumption that the subject property is free and clear of any environment hazards including, without limitation, hazardous wastes, toxic substances and mold. No representations or warranties are made regarding the environmental condition of the subject property. Integra Realty Resources San Francisco, Integra Realty Resources, Inc., Integra Strategic Ventures, Inc. and/or any of their respective officers, owners, managers, directors, agents, subcontractors or employees (the "Integra Parties"), shall not be responsible for any such environmental conditions that do exist or for any engineering or testing that might be required to discover whether such conditions exist. Because we are not experts in the field of environmental conditions, the appraisal report cannot be considered as an environmental assessment of the subject property.
- 21. The persons signing the report may have reviewed available flood maps and may have noted in the appraisal report whether the subject property is located in an identified Special Flood Hazard Area. We are not qualified to detect such areas and therefore do not guarantee such determinations. The presence of flood plain areas and/or wetlands may affect the value of the property, and the value conclusion is predicated on the assumption that wetlands are non-existent or minimal.
- 22. Integra Realty Resources San Francisco is not a building or environmental inspector. Integra San Francisco does not guarantee that the subject property is free of defects or environmental problems. Mold may be present in the subject property and a professional inspection is recommended.
- 23. The appraisal report and value conclusions for an appraisal assume the satisfactory completion of construction, repairs or alterations in a workmanlike manner.
- 24. It is expressly acknowledged that in any action which may be brought against any of the Integra Parties, arising out of, relating to, or in any way pertaining to this engagement, the



- appraisal reports, and/or any other related work product, the Integra Parties shall not be responsible or liable for any incidental or consequential damages or losses, unless the appraisal was fraudulent or prepared with intentional misconduct. It is further acknowledged that the collective liability of the Integra Parties in any such action shall not exceed the fees paid for the preparation of the appraisal report unless the appraisal was fraudulent or prepared with intentional misconduct. Finally, it is acknowledged that the fees charged herein are in reliance upon the foregoing limitations of liability.
- 25. Integra Realty Resources San Francisco, an independently owned and operated company, has prepared the appraisal for the specific intended use stated elsewhere in the report. The use of the appraisal report by anyone other than the Client is prohibited except as otherwise provided. Accordingly, the appraisal report is addressed to and shall be solely for the Client's use and benefit unless we provide our prior written consent. We expressly reserve the unrestricted right to withhold our consent to your disclosure of the appraisal report or any other work product related to the engagement (or any part thereof including, without limitation, conclusions of value and our identity), to any third parties. Stated again for clarification, unless our prior written consent is obtained, no third party may rely on the appraisal report (even if their reliance was foreseeable).
- 26. The conclusions of this report are estimates based on known current trends and reasonably foreseeable future occurrences. These estimates are based partly on property information, data obtained in public records, interviews, existing trends, buyer-seller decision criteria in the current market, and research conducted by third parties, and such data are not always completely reliable. The Integra Parties are not responsible for these and other future occurrences that could not have reasonably been foreseen on the effective date of this assignment. Furthermore, it is inevitable that some assumptions will not materialize and that unanticipated events may occur that will likely affect actual performance. While we are of the opinion that our findings are reasonable based on current market conditions, we do not represent that these estimates will actually be achieved, as they are subject to considerable risk and uncertainty. Moreover, we assume competent and effective management and marketing for the duration of the projected holding period of this property.
- 27. All prospective value opinions presented in this report are estimates and forecasts which are prospective in nature and are subject to considerable risk and uncertainty. In addition to the contingencies noted in the preceding paragraph, several events may occur that could substantially alter the outcome of our estimates such as, but not limited to changes in the economy, interest rates, and capitalization rates, behavior of consumers, investors and lenders, fire and other physical destruction, changes in title or conveyances of easements and deed restrictions, etc. It is assumed that conditions reasonably foreseeable at the present time are consistent or similar with the future.
- 28. The appraisal is also subject to the following:



#### **Extraordinary Assumptions and Hypothetical Conditions**

The value conclusions are subject to the following extraordinary assumptions that may affect the assignment results. An extraordinary assumption is uncertain information accepted as fact. If the assumption is found to be false as of the effective date of the appraisal, we reserve the right to modify our

1. It is assumed any necessary environmental remediation has been completed and the subject not negatively impacted by any environmental conditions.

The value conclusions are based on the following hypothetical conditions that may affect the assignment results. A hypothetical condition is a condition contrary to known fact on the effective date of the appraisal but is supposed for the purpose of analysis.

1. We have been requested to provide an opinion of market value, by ownership, of the subject property as of December 1, 2021. It is a hypothetical condition of the Appraisal that proceeds from the Bonds are available to reimburse for certain public improvements completed to date.



Addendum A

**Appraiser Qualifications** 



# Eric Segal, MAI

#### **Experience**

Mr. Segal is a Certified General real estate appraiser and holds the Appraisal Institute's MAI designation. In 1998, Mr. Segal began his career in real estate as a research analyst/appraiser trainee for Richard Seevers and Associates. By 1999, he began writing narrative appraisal reports covering a variety of commercial properties, with an emphasis on residential master planned communities and subdivisions. Today, Mr. Segal is a partner in the firm and is involved in appraisal assignments covering a wide variety of properties including office, retail, industrial, multifamily housing, master planned communities, and specializes in the appraisal of Mello-Roos Community Facilities Districts and Assessment Districts for land-secured municipal financings, as well as multifamily developments under the U.S. Department of Housing and Urban Development's Multifamily Accelerated Processing (MAP) Guide. He has developed the experience and background necessary to deal with complex assignments covering an array of property types, with a particular focus on urban redevelopment in the cities of San Francisco, Monterey, Alameda and San Mateo. He has developed the experience and background necessary to deal with complex assignments covering an array of property types. Eric is currently Managing Director of the Integra-San Francisco office as well as Integra-Sacramento office.

#### **Professional Activities & Affiliations**

Appraisal Institute, Member (MAI) Appraisal Institute, January 2016

#### Licenses

California, Certified General, AG026558, Expires February 2023 Nevada, Certified General, A.0207666-CG, Expires January 2023 Arizona, Certified General, CGA - 1006422, Expires January 2022 Washington, Certified General, 20100611, Expires June 2023

## **Education**

#### Academic:

Bachelor of Science in Business Administration (Concentrations in Finance and Real Estate & Land Use Affairs), California State University, Sacramento

Appraisal and Real Estate Courses:
Uniform Standards of Professional Appraisal Practice
Appraisal Principles
Basic Income Capitalization
Highest & Best Use and Market Analysis
Advanced Income Capitalization
Report Writing and Valuation Analysis
Self-Storage Economics and Appraisal Seminar
Appraisal Litigation Practice and Courtroom Management
Hotel Valuations: New Techniques for today's Uncertain Times
Computer Enhanced Cash Flow Modeling
Advanced Sales Comparison & Cost Approaches
Advanced Applications
Supervisor-Trainee Course for California

# Integra Realty Resources - Sacramento

590 Menlo Drive Suite 1 Rocklin, CA 95765

T 916.435.3883 F 916.435.4774

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# Business, Consumer Services & Housing Agency BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

# Eric A. Segal

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER: AG 026558

Effective Date:
Date Expires:

February 19, 2021 February 18, 2023

Loretta Dillon, Deputy Bureau Chief, BREA

## Kevin Ziegenmeyer, MAI

#### **Experience**

Mr. Ziegenmeyer is a Certified General real estate appraiser and holds the Appraisal Institute's MAI designation. In 1989, Mr. Ziegenmeyer began his career in real estate as a controller for a commercial and residential real estate development corporation. In 1991 he began appraising and continued to be involved in appraisal assignments covering a wide variety of properties, including office, retail, industrial, residential income and subdivisions throughout the state of California, and Northern Nevada. Mr. Ziegenmeyer handles many of the firm's master-planned property appraisals and over the past two decades has developed expertise in the valuation of Community Facilities Districts and Assessment Districts.In fact, Mr. Ziegenmeyer was one of five appraisers to collaborate with other professionals in developing the appraisal guidelines for the California Debt and Investment Advisory Commission (Recommended Practices in the Appraisal of Real Estate for Land-Secured Financing - 2004). He has developed the experience and background necessary to deal with complex assignments covering an array of property types, with a particular focus on urban redevelopment in the cities and counties of San Francisco, Dublin, Monterey, Newport Beach, Alameda, Napa and San Mateo. In early 2015, Mr. Ziegenmeyer obtained the Appraisal Institute's MAI designation. Kevin is currently Senior Managing Director of the Integra-San Francisco office and Managing Director of the Integra-Sacramento office.

#### Licenses

California, Certified General Real Estate Appraiser, AG013567, Expires June 2023

#### **Education**

Academic:

Bachelor of Science in Accounting, Azusa Pacific University, California

Appraisal and Real Estate Courses:
Standards of Professional Practice, Parts A, B & C
Basic Valuation Procedures
Real Estate Appraisal Principles
Capitalization Theory and Techniques, Part A
Advanced Income Capitalization
Report Writing and Valuation Analysis
Advanced Applications

Advanced Applications

IRS Valuation Summit I & II

2008, 2009, 2010 & 2011 Economic Forecast

**Business Practices and Ethics** 

Contemporary Appraisal Issues with Small Business Administration Financing

General Demonstration Appraisal Report Writing Seminar

7-Hour National USPAP Update Course

 $\label{lem:valuation} \textbf{Valuation of Easements and Other Partial Interests}$ 

2009 Summer Conference

 $\label{thm:continuous} \textbf{Uniform Appraisal Standards for Federal Land Acquisitions}$ 

2008 Economic Update

Valuation of Conservation Easements

**Subdivision Valuation** 

2005 Annual Fall Conference

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## Kevin Ziegenmeyer, MAI

### **Education (Cont'd)**

General Comprehensive Exam Module I, II, III & IV
Advanced Income Capitalization
Advanced Sales Comparison & Cost Approaches
2004 Central CA Market Update
Computer-Enhanced Cash Flow Modeling
Forecast 2000, 2001, 2002, 2003 & 2004
Land Valuation Assignments
Land Valuation Adjustment Procedures
Highest & Best Use and Market Analysis
Entitlements, Land Subdivision & Valuation
Real Estate Value Cycles
El Dorado Hills Housing Symposium
Federal Land Exchanges
M & S Computer Cost-Estimating, Nonresidential

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# Business, Consumer Services & Housing Agency BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

# Kevin K. Ziegenmeyer

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER: AG 013567

Effective Date: June 5, 2021 Date Expires: June 4, 2023

Loretta Dillon, Deputy Bureau Chief, BREA

### **Laura Diaz**

#### **Experience**

Ms. Diaz is a Certified General real estate appraiser. She began her career in real estate as a research analyst with Integra - Kentucky-Southern Indiana as she pursued her Master of Urban Planning degree. Since graduating in 2013, Ms. Diaz has been writing narrative appraisal reports for a variety of property types, including office, retail, industrial, multifamily housing, and commercial and agricultural land. She has also worked with special-purpose properties, including self-storage facilities, religious facilities, student housing projects, hotels, and data centers. In addition, Ms. Diaz has experience in multifamily market analysis, including development and analysis of survey techniques and models of demand for proposed multifamily projects. In 2017, Ms. Diaz relocated to the San Francisco Bay Area and joined the Integra - San Francisco office.

#### **Licenses**

California, Certified General Real Estate Appraiser, 3005037, Expires January 2022

#### **Education**

Academic:

Bachelor of Arts in English, University of Louisville Master of Urban Planning, University of Louisville Graduate Certificate in Real Estate Development, University of Louisville

Appraisal and Real Estate Courses:
Uniform Standards of Professional Appraisal Practice
Basic Appraisal Principles
Basic Appraisal Procedures
Real Estate Finance Statistics and Valuation Modeling
Site Valuation and Cost Approach
General Market Analysis and Highest and Best Use
Sales Comparison Approach
Income Capitalization Approach Part I
Income Capitalization Approach Part II
General Appraiser Report Writing and Case Studies
Expert Witness for Commercial Appraisers
Basic Hotel Appraising — Limited Service Hotels

#### **Integra Realty Resources**

San Francisco

555 Meridian Avenue Suite C San Jose, CA 95126

T 415-715-4690 F

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# Business, Consumer Services & Housing Agency BUREAU OF REAL ESTATE APPRAISERS REAL ESTATE APPRAISER LICENSE

## Laura B. Diaz

has successfully met the requirements for a license as a residential and commercial real estate appraiser in the State of California and is, therefore, entitled to use the title:

"Certified General Real Estate Appraiser"

This license has been issued in accordance with the provisions of the Real Estate Appraisers' Licensing and Certification Law.

BREA APPRAISER IDENTIFICATION NUMBER:

3005037

Effective Date:

January 3, 2022

Date Expires:

January 2, 2024

Loretta Dillon, Deputy Bureau Chief, BREA

3061654

## **About IRR**

Integra Realty Resources, Inc. (IRR) provides world-class commercial real estate valuation, counseling, and advisory services. Routinely ranked among leading property valuation and consulting firms, we are now the largest independent firm in our industry in the United States, with local offices coast to coast and in the Caribbean.

IRR offices are led by MAI-designated Senior Managing Directors, industry leaders who have over 25 years, on average, of commercial real estate experience in their local markets. This experience, coupled with our understanding of how national trends affect the local markets, empowers our clients with the unique knowledge, access, and historical perspective they need to make the most informed decisions.

Many of the nation's top financial institutions, developers, corporations, law firms, and government agencies rely on our professional real estate opinions to best understand the value, use, and feasibility of real estate in their market.

Local Expertise...Nationally!

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**Addendum B** 

**Definitions** 



## **Definitions**

The source of the following definitions is the Appraisal Institute, *The Dictionary of Real Estate Appraisal*, 6th ed. (Chicago: Appraisal Institute, 2015), unless otherwise noted.

#### As Is Market Value

The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal date.

#### **Disposition Value**

The most probable price that a specified interest in property should bring under the following conditions:

- 1. Consummation of a sale within a specified time, which is shorter than the typical exposure time for such a property in that market.
- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.
- 4. The seller is under compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. An adequate marketing effort will be made during the exposure time.
- 8. Payment will be made in cash in U.S. dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

This definition can also be modified to provide for valuation with specified financing terms.

#### **Effective Date**

- 1. The date on which the appraisal or review opinion applies.
- 2. In a lease document, the date upon which the lease goes into effect.

#### **Entitlement**

In the context of ownership, use, or development of real estate, governmental approval for annexation, zoning, utility extensions, number of lots, total floor area, construction permits, and occupancy or use permits.

#### **Entrepreneurial Incentive**

The amount an entrepreneur expects to receive for his or her contribution to a project. Entrepreneurial incentive may be distinguished from entrepreneurial profit (often called *developer's* 



*profit*) in that it is the expectation of future profit as opposed to the profit actually earned on a development or improvement. The amount of entrepreneurial incentive required for a project represents the economic reward sufficient to motivate an entrepreneur to accept the risk of the project and to invest the time and money necessary in seeing the project through to completion.

#### **Entrepreneurial Profit**

- 1. A market-derived figure that represents the amount an entrepreneur receives for his or her contribution to a project and risk; the difference between the total cost of a property (cost of development) and its market value (property value after completion), which represents the entrepreneur's compensation for the risk and expertise associated with development. An entrepreneur is motivated by the prospect of future value enhancement (i.e., the entrepreneurial incentive). An entrepreneur who successfully creates value through new development, expansion, renovation, or an innovative change of use is rewarded by entrepreneurial profit. Entrepreneurs may also fail and suffer losses.
- 2. In economics, the actual return on successful management practices, often identified with coordination, the fourth factor of production following land, labor, and capital; also called entrepreneurial return or entrepreneurial reward.

#### **Exposure Time**

- 1. The time a property remains on the market.
- The estimated length of time that the property interest being appraised would have been
  offered on the market prior to the hypothetical consummation of a sale at market value on
  the effective date of the appraisal; a retrospective opinion based on an analysis of past events
  assuming a competitive and open market.

#### **Fee Simple Estate**

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations imposed by the governmental powers of taxation, eminent domain, police power, and escheat.

#### Floor Area Ratio (FAR)

The relationship between the above-ground floor area of a building, as described by the zoning or building code, and the area of the plot on which it stands; in planning and zoning, often expressed as a decimal, e.g., a ratio of 2.0 indicates that the permissible floor area of a building is twice the total land area.

#### **Highest and Best Use**

- 1. The reasonably probable use of property that results in the highest value. The four criteria that the highest and best use must meet are legal permissibility, physical possibility, financial feasibility, and maximum productivity.
- 2. The use of an asset that maximizes its potential and that is possible, legally permissible, and financially feasible. The highest and best use may be for continuation of an asset's existing use or for some alternative use. This is determined by the use that a market participant would have in mind for the asset when formulating the price that it would be willing to bid. (ISV)



3. [The] highest and most profitable use for which the property is adaptable and needed or likely to be needed in the reasonably near future. (Uniform Appraisal Standards for Federal Land Acquisitions)

#### **Investment Value**

- 1. The value of a property to a particular investor or class of investors based on the investor's specific requirements. Investment value may be different from market value because it depends on a set of investment criteria that are not necessarily typical of the market.
- 2. The value of an asset to the owner or a prospective owner for individual investment or operational objectives.

#### Lease

A contract in which rights to use and occupy land, space, or structures are transferred by the owner to another for a specified period of time in return for a specified rent.

#### **Leased Fee Interest**

The ownership interest held by the lessor, which includes the right to receive the contract rent specified in the lease plus the reversionary right when the lease expires.

#### **Leasehold Interest**

The right held by the lessee to use and occupy real estate for a stated term and under the conditions specified in the lease.

#### **Liquidation Value**

The most probable price that a specified interest in real property should bring under the following conditions:

- 1. Consummation of a sale within a short time period.
- 2. The property is subjected to market conditions prevailing as of the date of valuation.
- 3. Both the buyer and seller are acting prudently and knowledgeably.
- 4. The seller is under extreme compulsion to sell.
- 5. The buyer is typically motivated.
- 6. Both parties are acting in what they consider to be their best interests.
- 7. A normal marketing effort is not possible due to the brief exposure time.
- 8. Payment will be made in cash in U.S. dollars (or the local currency) or in terms of financial arrangements comparable thereto.
- 9. The price represents the normal consideration for the property sold, unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

This definition can also be modified to provide for valuation with specified financing terms.



#### **Marketing Time**

An opinion of the amount of time it might take to sell a real or personal property interest at the concluded market value level during the period immediately after the effective date of an appraisal. Marketing time differs from exposure time, which is always presumed to precede the effective date of an appraisal.

#### **Market Value**

The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- buyer and seller are typically motivated;
- both parties are well informed or well advised, and acting in what they consider their own best interests;
- a reasonable time is allowed for exposure in the open market;
- payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

(Source: Code of Federal Regulations, Title 12, Chapter I, Part 34.42[h]; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77472)

#### **Prospective Opinion of Value**

A value opinion effective as of a specified future date. The term does not define a type of value. Instead, it identifies a value opinion as being effective at some specific future date. An opinion of value as of a prospective date is frequently sought in connection with projects that are proposed, under construction, or under conversion to a new use, or those that have not yet achieved sellout or a stabilized level of long-term occupancy.



**Addendum C** 

**Property Information** 



### **CLTA Preliminary Report Form**

(Rev. 11/06) Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-025

File No.: 0131-618431-025 (st)

This report has been amended/updated to reflect the following matters:		
[]	No changes made to the report other than the Effective Date	
[]	Property address has been revised	
[]	Vesting has been revised	
[]	Legal Description has been revised	
[X]	Taxes have been updated	
[X]	Original item number(s) 1 have been removed	
[]	New item number(s) have been added	
[X]	Original item number(s) 1a and 21 have been revised	
[]	Other: Prior years taxes removed from informational notes	

#### **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-025

Page Number: 2

**UPDATE** 



## **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to: Lenders please contact the Escrow Officer for email address for

sending loan documents.

Owner: Treasure Island Series 1, LLC

Property: Lot 8 of Final Map No. 9235, Treasure Island

San Francisco, California

#### **PRELIMINARY REPORT**

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four, and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 1a. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$8,300.60, OPEN

Penalty: \$0.00

Second Installment: \$8,300.60, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8903-004

1b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. 2020-K931696 of Official Records.

2. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

- 3. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco
  Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. E573343 of
  Official Records.
- 4. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

5. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as —Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

6. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

7. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. Z096273, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 8. Intentionally Deleted
- 9. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

10. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

11. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument Entitled: Ouitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: 2004-H860853 of Official

Records

Affects: Parcel Three and a portion of Parcel Six

12. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "Release of Agreement for Vertical Development." recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. 2016-K206337 of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

13. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

14. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

15. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

16. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

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—Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015-K148759 of Official Records.

17. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

18. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015–K068758 of Official Records

Affects: Parcel One

19. An easement for Ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. 2015-K068759 of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

20. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. 2015-K068761 of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

21. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

22. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

23. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

24. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

Affects: Parcels One and Six

25. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. 2018-K602993 of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. 2018-K629724 of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. 2018-K672609 of Official Records.

- 26. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 27. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 28. Rights of parties in possession.
- 29. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

#### Prior to the issuance of any policy of title insurance, the Company will require:

- 30. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the
  - (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement,

such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

An ALTA/NSPS survey of recent date which complies with the current minimum standard detail 31. requirements for ALTA/NSPS land title surveys.

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#### **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.

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#### **LEGAL DESCRIPTION**

Real property in the City of San Francisco , County of San Francisco, State of California, described as follows:

#### PARCEL ONE:

Lot 8 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

#### PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. 2000-G855531 in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

#### PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

#### PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

#### PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

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and County of San Francisco (hereinafter referred to as Doc. 2000G855531); said real property being more particularly described as follows:

#### Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 177 through 192 on December 7, 2015.

#### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet;

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06′03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40′38″ West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06′03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

#### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 62-78 on May 29, 2015 excepting therefrom the following described parcel:

#### Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19′24″ West, 565.43 feet;
Thence South 20°27′24″ West, 63.62 feet;
Thence North 81°08′50″ West, 5.77 feet;
Thence North 44°25′46″ West, 40.73 feet;
Thence North 12°16′46″ West, 11.50 feet;
Thence North 40°19′22″ East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8903-004

#### **NOTICE**

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or subescrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.

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## EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

#### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

#### EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

## CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13) EXCLUSIONS

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state
  insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

#### 2006 ALTA LOAN POLICY (06-17-06)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy
  and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under
  Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[ t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

#### **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

#### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A. is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: [The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 7. [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.]

#### ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy; (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- 6. Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

- Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

  Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
  - Information about your transactions with us, our affiliated companies, or others; and
  - Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### Information Obtained Through Our Web Site

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

am.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

#### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer

Education We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Form 50-PRIVACY (9/1/10)

Page 1 of 1

Privacy Information (2001-2010 First American Financial Corporation)

### **CLTA Preliminary Report Form**

(Rev. 11/06) Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-026

File No.: 0131-618431-026 (st)

This report has been amended/updated to reflect the following matters:		
[]	No changes made to the report other than the Effective Date	
[]	Property address has been revised	
[]	Vesting has been revised	
[]	Legal Description has been revised	
[X]	Taxes have been updated	
[X]	Original item number(s) 1 have been removed	
[]	New item number(s) have been added	
[X]	Original item number(s) 1a and 21 have been revised	
[]	Other: Prior years taxes removed from informational notes	

#### **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-026

Page Number: 2

**UPDATE** 



## **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

Title Officer: Sheryl Taylor
Phone: (559)470-8819
Fax No.: (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to: Lenders please contact the Escrow Officer for email address for

sending loan documents.

Owner: Treasure Island Series 1

Property: Lot 9 of Final Map No. 9235, Treasure Island

San Francisco, California

#### **PRELIMINARY REPORT**

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 1a. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$6,225.38, OPEN

Penalty: \$0.00

Second Installment: \$6,225.38, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8904-004

1b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. 2020-K931696 of Official Records.

2. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

- 3. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco
  Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. E573343 of
  Official Records.
- 4. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

5. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as —Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

6. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

7. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. Z096273, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 8. Intentionally Deleted
- 9. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: A portion Parcel One, and portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

10. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

11. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: 2004-H860853 of Official

Records \_\_\_\_\_

Affects: Parcel Three and a portion of Parcel Six

12. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "Release of Agreement for Vertical Development" recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. 2016-K206337 of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

13. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

14. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

15. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

16. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

<u>Document(s)</u> declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015-K148759 of Official Records.

17. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

18. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

19. An easement for Ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. 2015-K068759 of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navv

Affects: Portions of Parcel Six

20. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. 2015-K068761 of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

21. An easement for utility facilities, including storm <u>drainage infrast</u>ructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

22. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

23. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

24. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

25. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. 2018-K602993 of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. 2018-K629724-of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. 2018-K672609 of Official Records.

- 26. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 27. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 28. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.
- 29. Rights of parties in possession.

## Prior to the issuance of any policy of title insurance, the Company will require:

- 30. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the

articles of organization and/or duly elected pursuant to the terms of a written operating agreement,

such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

An ALTA/NSPS survey of recent date which complies with the current minimum standard detail 31. requirements for ALTA/NSPS land title surveys.

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### **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.

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### **LEGAL DESCRIPTION**

Real property in the City of San Francisco , County of San Francisco, State of California, described as follows:

### PARCEL ONE:

Lot 9 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

### PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. 2000-G855531 in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

### PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

### PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

### PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

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and County of San Francisco (hereinafter referred to as Doc. 2000G855531); said real property being more particularly described as follows:

### Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 177 through 192 on December 7, 2015.

### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet:

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06′03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40′38″ West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06′03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc

length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 62-78 on May 29, 2015 excepting therefrom the following described parcel:

## Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19′24″ West, 565.43 feet;
Thence South 20°27′24″ West, 63.62 feet;
Thence North 81°08′50″ West, 5.77 feet;
Thence North 44°25′46″ West, 40.73 feet;
Thence North 12°16′46″ West, 11.50 feet;
Thence North 40°19′22″ East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8904-004

### **NOTICE**

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or subescrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.

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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

### EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13) EXCLUSIONS

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state
  insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

## 2006 ALTA LOAN POLICY (06-17-06)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy
  and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under
  Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[ t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

### **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A. is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

### EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: [The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 7. [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.]

### ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy; (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- 6. Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

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### **Privacy Information**

### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

### Types of Information

- Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

  Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
  - Information about your transactions with us, our affiliated companies, or others; and
  - Information we receive from a consumer reporting agency.

### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

### Information Obtained Through Our Web Site

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

am.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

## **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer

Education We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Form 50-PRIVACY (9/1/10)

Page 1 of 1

Privacy Information (2001-2010 First American Financial Corporation)

# **CLTA Preliminary Report Form**

(Rev. 11/06)



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-027

Page Number: 1

File No.: 0131-618431-027 (st)

This report has been amended/updated to reflect the following matters:		
[]	No changes made to the report other than the Effective Date	
[]	Property address has been revised	
[]	Vesting has been revised	
[]	Legal Description has been revised	
[X]	Taxes have been updated	
[X]	Original item number(s) 1 have been removed	
[]	New item number(s) have been added	
[X]	Original item number(s) 1a and 21 have been revised	
[]	Other: Prior years taxes removed from informational notes	

### **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-027

Page Number: 2

**UPDATE** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

Title Officer: Sheryl Taylor
Phone: (559)470-8819
Fax No.: (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to: Lenders please contact the Escrow Officer for email address for

sending loan documents.

Owner: Treasure Island Series 1, LLC

Property: Lot 10 of Final Map No. 9235, Treasure Island

San Francisco, California

### **PRELIMINARY REPORT**

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Page Number: 3

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

- 1. Intentionally Deleted
- 1a. General and special taxes and assessments for the fiscal year 2019-2020.

First Installment: \$6,311.30, OPEN

Penalty: \$0.00

Second Installment: \$6,311.30, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8904-005

1b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. 2020-K931696 of Official Records.

2. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.

- 3. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. E573343 of Official Records.
- 4. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

5. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as —Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

6. The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

7. An easement for communication cable and related facilities and incidental purposes, recorded April 19, 1977 as Instrument No. Z096273, Book C350, Page 552 of Official Records.

In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

- 8. Intentionally Deleted
- 9. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-809079

10. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Six

11. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: 2004-H860853 of Official

Records

Affects: Parcel Three and a portion of Parcel Six

12. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

Page Number: 6

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. 2016-K206337 of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

13. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

14. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

15. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

16. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

<u>Document(s)</u> declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015-K148759 of Official Records.

17. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

18. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

19. An easement for ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. 2015-K068759 of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navv

Affects: Portions of Parcel Six

20. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. 2015-K068761 of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Six

21. An easement for utility facilities, including storm <u>drainage infrastructure</u> and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

22. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

23. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

24. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

25. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. 2018-K602993 of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. 2018-K629724-of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. 2018-K672609 of Official Records.

- 26. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 27. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 28. Rights of parties in possession.
- 29. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

## Prior to the issuance of any policy of title insurance, the Company will require:

- 30. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the

articles of organization and/or duly elected pursuant to the terms of a written operating agreement,

such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

An ALTA/NSPS survey of recent date which complies with the current minimum standard detail 31. requirements for ALTA/NSPS land title surveys.

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### **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.

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### **LEGAL DESCRIPTION**

Real property in the City of San Francisco , County of San Francisco, State of California, described as follows:

### PARCEL ONE:

Lot 10 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

### PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. 2000-G855531 in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

### PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

### PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

### PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

Page Number: 13

and County of San Francisco (hereinafter referred to as Doc. 2000G855531); said real property being more particularly described as follows:

### Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 177 through 192 on December 7, 2015.

### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet:

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06′03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40′38″ West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06′03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00" East, 280.12 feet to the TRUE POINT OF BEGINNING.

### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 62-78 on May 29, 2015 excepting therefrom the following described parcel:

## Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19′24″ West, 565.43 feet;
Thence South 20°27′24″ West, 63.62 feet;
Thence North 81°08′50″ West, 5.77 feet;
Thence North 44°25′46″ West, 40.73 feet;
Thence North 12°16′46″ West, 11.50 feet;
Thence North 40°19′22″ East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8904-005

### **NOTICE**

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or subescrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.

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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

### EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13) EXCLUSIONS

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

### 2006 ALTA LOAN POLICY (06-17-06)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy
  and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under
  Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[ t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

### **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

### 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A. is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: [The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 7. [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.]

# ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy; (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the
  Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit
  the coverage provided in Covered Risk 26.
- 6. Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- 7. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader guidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

- Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

  Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
  - Information about your transactions with us, our affiliated companies, or others; and
  - Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### Information Obtained Through Our Web Site

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

am.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

# **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer

Education We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner.

Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Form 50-PRIVACY (9/1/10)

Page 1 of 1

Privacy Information (2001-2010 First American Financial Corporation)

# **CLTA Preliminary Report Form**

(Rev. 11/06) Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-031

File No.: 0131-618431-031 (st)

This report has been amended/updated to reflect the following matters:					
[]	No changes made to the report other than the Effective Date				
[]	Property address has been revised				
[]	Vesting has been revised				
[]	Legal Description has been revised				
[X]	Taxes have been updated				
[X]	Original item number(s) 1 have been removed				
[]	New item number(s) have been added				
[X]	Original item number(s) 2 and 3 have been revised				
[X]	Other: Prior years taxes removed from informational notes				

# **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-031

Page Number: 2

**UPDATE** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to: Lenders please contact the Escrow Officer for email address for

sending loan documents.

Property: Lots 3 and 4 of Final Map No. 9235, Treasure Island

San Francisco, California

### PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Dated as of September 18. 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

# 1. Intentionally Deleted

2. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$4,743.57, OPEN

Penalty: \$0.00

Second Installment: \$4,743.57, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8906-005

Affects: Lot 3

3. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$5,916.11, OPEN

Penalty: \$0.00

Second Installment: \$5,916.11, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8906-006

Affects: Lot 4

- 3b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. 2020-K931696 of Official Records.
- 4. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.
- 5. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. E573343 of Official Records.
- 6. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

7. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

An easement for communication cable and related facilities and incidental purposes, recorded April

19, 1977 as Instrument No. **Z096273**, Book C350, Page 552 of Official Records. In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

10. Intentionally Deleted

9.

11. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

12. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

13. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument Entitled: Ouitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: 2004-H860853 of Official Records

Affects: Parcel Three and a portion of Parcel Six

14. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. — 2011–3235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "Release of Agreement for Vertical Development" recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. 2016-K206337 of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

15. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

16. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

17. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

This exception will be removed upon recordation of a Vertical DDA that meets the requirements under the terms of the Release of Agreement for Vertical Development referred to above.

18. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015– K148759 of Official Records.

19. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

A document declaring modifications thereof entitled "Release of Polychlorinated Biphenyls (PCB) Restrictions" recorded October 25, 2018 as Instrument No. 2018-K687508 of Official Records.

20. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

21. An easement for Ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. 2015-K068759 of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

22. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. 2015-K068761 of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

23. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018-K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

24. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

25. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

26. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

Affects: Parcels One and Six

27. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. 2018-K602993 of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. 2018-K629724 of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. 2018-K672609 of Official Records.

- 28. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 29. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 30. Rights of parties in possession.
- 31. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

Prior to the issuance of any policy of title insurance, the Company will require:

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- 32. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:
  - (i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement, such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.
  - e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.
- 33. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.

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# **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.

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### **LEGAL DESCRIPTION**

Real property in the City and County of San Francisco, State of California, described as follows:

### PARCEL ONE:

Lots 3 and 4 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

# PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. 2000-G855531 in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

### PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

### PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

### PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

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and County of San Francisco (hereinafter referred to as Doc. 2000G855531); said real property being more particularly described as follows:

### Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 177 through 192 on December 7, 2015.

### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet:

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06′03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40′38″ West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06′03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

# Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 62-78 on May 29, 2015 excepting therefrom the following described parcel:

# Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19′24″ West, 565.43 feet;
Thence South 20°27′24″ West, 63.62 feet;
Thence North 81°08′50″ West, 5.77 feet;
Thence North 44°25′46″ West, 40.73 feet;
Thence North 12°16′46″ West, 11.50 feet;
Thence North 40°19′22″ East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8906-005 and 8906-006

# **NOTICE**

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or subescrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.

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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- 4. Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

#### EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- 2. Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13) EXCLUSIONS

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state
  insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

### 2006 ALTA LOAN POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy
  and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under
  Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[ t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

## 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: [The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 7. [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.]

# ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy; (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- 6. Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader quidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

- Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

  Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
  - Information about your transactions with us, our affiliated companies, or others; and
  - Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### Information Obtained Through Our Web Site

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

am.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

#### **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer can secure the required corrections.

Education We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner. Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Form 50-PRIVACY (9/1/10)

Page 1 of 1

Privacy Information (2001-2010 First American Financial Corporation)

# **CLTA Preliminary Report Form**

(Rev. 11/06) Page Number: 1



First American Title Company 4750 Willow Road, Suite 275 Pleasanton, CA 94588

Order Number: 0131-618431-032

File No.: 0131-618431-032 (st)

This report has been amended/updated to reflect the following matters:					
[]	No changes made to the report other than the Effective Date				
[]	Property address has been revised				
[]	Vesting has been revised				
[]	Legal Description has been revised				
[X]	Taxes have been updated				
[X]	Original item number(s) 1 have been removed				
[]	New item number(s) have been added				
[X]	Original item number(s) 2, 3 and 23 have been revised				
[X]	Other: Prior years taxes removed from informational notes				

# **CLTA Preliminary Report Form**

(Rev. 11/06)

Order Number: 0131-618431-032

Page Number: 2

**UPDATED** 



# **First American Title Company**

4750 Willow Road, Suite 275 Pleasanton, CA 94588

Escrow Officer: Diane Burton
Phone: (925)738-4050
Fax No.: (866)648-7806

E-Mail: dburton@firstam.com

 Title Officer:
 Sheryl Taylor

 Phone:
 (559)470-8819

 Fax No.:
 (866)493-5440

E-Mail: ShTaylor@firstam.com

E-Mail Loan Documents to: Lenders please contact the Escrow Officer for email address for

sending loan documents.

Property: Lot 13 and 14 of Final Map No. 9235, Treasure Island

San Francisco, California

### PRELIMINARY REPORT

In response to the above referenced application for a policy of title insurance, this company hereby reports that it is prepared to issue, or cause to be issued, as of the date hereof, a Policy or Policies of Title Insurance describing the land and the estate or interest therein hereinafter set forth, insuring against loss which may be sustained by reason of any defect, lien or encumbrance not shown or referred to as an Exception below or not excluded from coverage pursuant to the printed Schedules, Conditions and Stipulations of said Policy forms.

The printed Exceptions and Exclusions from the coverage and Limitations on Covered Risks of said policy or policies are set forth in Exhibit A attached. *The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than that set forth in the arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties.* Limitations on Covered Risks applicable to the CLTA and ALTA Homeowner's Policies of Title Insurance which establish a Deductible Amount and a Maximum Dollar Limit of Liability for certain coverages are also set forth in Exhibit A. Copies of the policy forms should be read. They are available from the office which issued this report.

Please read the exceptions shown or referred to below and the exceptions and exclusions set forth in Exhibit A of this report carefully. The exceptions and exclusions are meant to provide you with notice of matters which are not covered under the terms of the title insurance policy and should be carefully considered.

It is important to note that this preliminary report is not a written representation as to the condition of title and may not list all liens, defects, and encumbrances affecting title to the land.

This report (and any supplements or amendments hereto) is issued solely for the purpose of facilitating the issuance of a policy of title insurance and no liability is assumed hereby. If it is desired that liability be assumed prior to the issuance of a policy of title insurance, a Binder or Commitment should be requested.

Dated as of September 18, 2020 at 7:30 A.M.

The form of Policy of title insurance contemplated by this report is:

ALTA Extended Loan Policy - 2006

ALTA Extended Owner Policy - 2006

A specific request should be made if another form or additional coverage is desired.

Title to said estate or interest at the date hereof is vested in:

Treasure Island Series 1, LLC, a Delaware limited liability company

The estate or interest in the land hereinafter described or referred to covered by this Report is:

A fee as to Parcel(s) One, an easement as to Parcel(s) Two, Three, Four and Six.

The Land referred to herein is described as follows:

(See attached Legal Description)

At the date hereof exceptions to coverage in addition to the printed Exceptions and Exclusions in said policy form would be as follows:

# 1. Intentionally Deleted

2. General and special taxes and assessments for the fiscal year 2020-2021.

First Installment: \$3,956.16, OPEN

Penalty: \$0.00

Second Installment: \$3,956.16, OPEN

Penalty: \$0.00 Tax Rate Area: 01-000 A. P. No.: 8901-003

Affects: Lot 13

Page Number: 4

3.	General a	and s	special	taxes	and	assessments	for	the	fiscal <sup>1</sup>	vear	2020-2021

\$3,972.69, OPEN First Installment:

Penalty: \$0.00

Second Installment: \$3,972.69, OPEN

\$0.00 Penalty: Tax Rate Area: 01-000 A. P. No.: 8901-004

Affects: Lot 14

- 3b. The lien of special tax assessed pursuant to Chapter 2.5 commencing with Section 53311 of the California Government Code for Community Facilities District No. 2016-1 (Treasure Island), as disclosed by Notice of Special Tax Lien recorded May 15, 2020 as Instrument No. 2020-K931696 of Official Records.
- 4. The lien of supplemental taxes, if any, assessed pursuant to Chapter 3.5 commencing with Section 75 of the California Revenue and Taxation Code.
- 5. The Land lies within the boundaries of Community Facilities District No. 90-1 of the San Francisco Unified School District, as disclosed by a notice recorded July 5, 1990 as Instrument No. E573343 of Official Records.
- 6. An easement for communication cable lines and incidental purposes, recorded January 7, 1966 as Book B6, Page 29 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

7. An easement for communication cable line and incidental purposes, recorded October 23, 1968 as Book B283, Page 351 of Official Records.

In Favor of: The Pacific Telephone and Telegraph Company

Affects: A portion of Parcels Three and Six

Document(s) declaring modifications thereof recorded February 10, 2016 as Instrument No. 2016K200003 of Official Records.

The terms, provisions and easements contained in the document entitled Agreement, executed by and between Department of Public Works, Division of Highways, Division of Toll Crossings and the California Toll Bridge Authority of the State of California and the San Francisco Port Authority, recorded February 27, 1969, in Book B315, Page 786 as Instrument No. R45666 of Official Records.

Affects: Parcel Six

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19, 1977 as Instrument No. Z096273, Book C350, Page 552 of Official Records. In Favor of: Pacific Telephone and Telegraph Company

Affects: A portion of Parcel Six

10. Intentionally Deleted

9.

11. An easement for an underground conduit structure for a submarine cable and incidental purposes, recorded May 3, 1993 as Instrument No. F347788, Reel F870, Image 718 of Official Records.

An easement for communication cable and related facilities and incidental purposes, recorded April

In Favor of: American Telephone and Telegraph Company

Affects: Portions of Parcels Four and Six

Assignment of Right of Way, upon the terms, covenants and conditions thereof, for the purposes state therein and incidental purposes

Assignee: Nextlink California, LLC

Recorded: August 3, 2000, Reel H693, Page 337, Official Records, Instrument No. 2000-G809079

12. Notices, covenants, conditions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument

Entitled: Quitclaim Deed

Executed by and between: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: October 26, 2000 in Reel H751, Image 410, Instrument No: 2000-G855531 of Official

Records

Affects: Parcel Two

Abutter's rights of ingress and egress to Interstate 80 were relinquished in the above Quitclaim Deed except at existing on- and off-ramps and/or at such on- and off-ramps to the freeway as may be constructed or otherwise specified in said Quitclaim Deed.

Affects: Parcel Six

An easement as contained in the above document.

For: Temporary construction purposes and incidental purposes.

and incidental purposes.

Affects: A portion of Parcel Six

An easement as contained in the above document.

For: Ingress, egress, utilities and incidental purposes and

incidental purposes.

Affects: Portions of Parcel Six

13. Notices, covenants, conditions, easements (including, but not limited to, Temporary Construction Easements), relinquishment of abutters rights and access rights to freeway, restrictions and other matters (including a notice of the existence of hazardous waste within the parcels subject to the quitclaim deed referenced below) as set forth in that certain instrument Entitled: Ouitclaim Deed

Executed by: United States of America, acting by and through the Department of Transportation, Federal Highway Administration and State of California, acting by and through the Department of Transportation

Recorded: December 2, 2004 in Reel I775, Image 477, Instrument No: 2004-H860853 of Official Records

Affects: Parcel Three and a portion of Parcel Six

14. The terms and provisions contained in the document entitled Disposition and Development Agreement, executed by and between Treasure Island Development Authority and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 142 as Instrument No. 2011-J235239 of Official Records.

Said document includes a notice of Federal Facility Site Remediation Agreement.

The terms and provisions contained in the document entitled "First Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded November 5, 2015 as Instrument No. 2015-K153304 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

The terms and provisions contained in the document entitled "Reverter Release (Treasure Island/Yerba Buena Island)" recorded February 22, 2016 as Instrument No. 2016-K206337 of Official Records.

The terms and provisions contained in the document entitled "Second Amendment to Disposition and Development Agreement (Treasure Island/Yerba Buena Island)" recorded January 22, 2018 as Instrument No. 2018-K569072 of Official Records.

15. The terms and provisions contained in the document entitled Development Agreement, executed by and between the City and County of San Francisco and Treasure Island Community Development, LLC, recorded August 10, 2011, in Book K457, Page 143 as Instrument No. 2011-J235240 of Official Records.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

16. The Terms, Provisions and Easement(s) contained in the document entitled "Quitclaim Deed" recorded November 27, 2013 as Instrument No. 2013-J798283 of Official Records.

Affects: A portion of Parcel Six

17. Covenants, terms and provisions as contained in the Economic Development Conveyance Memorandum of Agreement between the United States of America and the Treasure Island Development Authority for the Conveyance of the Naval Station Treasure Island, as disclosed by the Short Form Notice of Agreement recorded July 9, 2014 as Instrument No. 2014-J905758 of Official Records, including but not limited to the right of a party thereto to exercise any and all of the remedies for breach which are provided therein, as well as any other remedies to which the party is entitled at law or in equity.

The terms and provisions contained in the document entitled Release of Agreement for Vertical Development recorded May 29, 2015 as Instrument No. 2015-K068763 of Official Records.

18. The terms and provisions contained in the document entitled "Compromise Title Settlement and Land Exchange Agreement for Treasure Island and Yerba Buena Island" recorded January 14, 2015 as Instrument No. 2015-K005565 of Official Records.

Document(s) declaring modifications thereof recorded October 23, 2015 as Instrument No. 2015— K148759 of Official Records.

19. The notices, terms, provisions, covenants, conditions and restrictions (including notices of the existence of hazardous waste) contained in the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

Affects: Parcels One and Four

Easements as contained in the above document.

For: Ingress, egress, utilities, access for remedial action or

corrective action, and incidental purposes. and incidental

purposes.

Affects: Portions of Parcels One and Six

20. The fact that the United States of America reserved the fee title to the Utility Infrastructure located within the Key Infrastructure Easement Areas in Section III.C. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restriction Pursuant to Civil Code Section 1471", recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records

Affects: Parcel One

21. An easement for ingress, egress, utilities, access for remedial action or corrective action and incidental purposes, recorded May 29, 2015 as Instrument No. 2015-K068759 of Official Records.

In Favor of: United States of America, acting by and through the Department

of the Navy

Affects: Portions of Parcel Six

22. The terms and provisions of the following matters disclosed by the Assignment of Easements, Contracts, Licenses and Permits recorded May 29, 2015 as Instrument No. 2015-K068761 of Official Records:

A. An unrecorded permit dated August 5, 1937 for cable purposes in favor of the Postal Telegraph-Cable Company.

Affects: Parcel Six

B. An unrecorded license dated December 30, 1886 for telephone submarine cable, poles and wires in favor of Sunset Telephone-Telegraph Company.

Affects: Parcel Six

C. Revocable permits dated May 17, 1938 to Pacific Telephone and Telegraph Company.

Affects: Portions of Parcel Six

23. An easement for utility facilities, including storm drainage infrastructure and incidental purposes, recorded November 10, 2015 as Instrument No. 2015-K154698 of Official Records.

In Favor of: Treasure Island Development Authority

Affects: Parcel Six

The terms and provisions contained in the document entitled "Memorandum Memorializing Location of Reserved Easements on Yerba Buena Island" recorded February 9, 2018 as Instrument No. 2018–K577005 of Official Records.

The terms and provisions contained in the document entitled "Second Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 20, 2018 as Instrument No. 2018-K641578 of Official Records.

The terms and provisions contained in the document entitled "Third Memorandum Memorializing Location of Reserved Easements on Treasure Island and Yerba Buena Island" recorded July 10, 2020 as Instrument No. 2020-K950464 of Official Records.

24. The terms and provisions of the unrecorded Interagency Cooperation Agreement (Treasure Island/Yerba Buena Island) dated as of June 28, 2011, executed by and between the City and County of San Francisco and the Treasure Island Development Authority, together with the terms and provisions of the Developer's Consent to ICA Agreement dated as of June 28, 2011, executed by Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

25. The terms and provisions of the unrecorded Memorandum of Understanding dated as of October 1, 2015, executed by and among the Treasure Island Development Authority, the City and County of San Francisco, acting by and through its First Source Hiring Administration and Treasure Island Community Development, LLC, as disclosed by the Assignment and Assumption Agreement referred to below.

The terms and provisions contained in the document entitled "Assignment and Assumption Agreement (Treasure Island/Yerba Buena Island)" recorded November 24, 2015 as Instrument No. 2015-K159593 of Official Records.

26. The terms and provisions contained in the document entitled "Temporary Access Easement" recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records.

Affects: Parcels One and Six

27. A Deed of Trust to secure an original indebtedness of \$155,000,000.00 recorded March 4, 2016 as Instrument No. 2016-K211537 of Of of Official Records.

Dated: March 4, 2016

Trustor: Treasure Island Series 1, LLC, a Delaware limited liability

company

Trustee: First American Title Company

Beneficiary: Treasure Island Development Fund 1, LLC, a Delaware limited

liability company

Affects: The land and other property.

A document declaring modifications thereof entitled "First Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded April 19, 2018 as Instrument No. 2018-K602993 of Official Records.

A document declaring modifications thereof entitled "Second Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded June 22, 2018 as Instrument No. 2018-K629724 of Official Records.

A document declaring modifications thereof entitled "Third Amendment and Reaffirmation to Deed of Trust and Other Loan Documents" recorded September 13, 2018 as Instrument No. 2018-K672609 of Official Records.

- 28. The terms and provisions contained in the document entitled "Treasure Island Public Improvement Agreement" recorded September 13, 2018 as Instrument No. 2018-K672370 of Official Records.
- 29. Any statutory lien for services, labor, or material, which arises from services provided, labor performed or material furnished not shown by the Public Records at Date of Policy.
- 30. Rights of parties in possession.
- 31. Any facts, rights, interests or claims which would be disclosed by a correct ALTA/NSPS survey.

# Prior to the issuance of any policy of title insurance, the Company will require:

- 32. With respect to Treasure Island Series 1, LLC, a Delaware limited liability company:
  - a. A copy of its operating agreement and any amendments thereto;
  - b. If it is a California limited liability company, that a certified copy of its articles of organization (LLC-
  - 1) and any certificate of correction (LLC-11), certificate of amendment (LLC-2), or restatement of articles of organization (LLC-10) be recorded in the public records;
  - c. If it is a foreign limited liability company, that a certified copy of its application for registration (LLC-5) be recorded in the public records;
  - d. With respect to any deed, deed of trust, lease, subordination agreement or other document or instrument executed by such limited liability company and presented for recordation by the Company or upon which the Company is asked to rely, that such document or instrument be executed in accordance with one of the following, as appropriate:

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(i) If the limited liability company properly operates through officers appointed or elected pursuant to the terms of a written operating agreement, such document must be executed by at least two duly elected or appointed officers, as follows: the chairman of the board, the president or any vice president, and any secretary, assistant secretary, the chief financial officer or any assistant treasurer; (ii) If the limited liability company properly operates through a manager or managers identified in the articles of organization and/or duly elected pursuant to the terms of a written operating agreement, such document must be executed by at least two such managers or by one manager if the limited liability company properly operates with the existence of only one manager.

e. Other requirements which the Company may impose following its review of the material required herein and other information which the Company may require.

33. An ALTA/NSPS survey of recent date which complies with the current minimum standard detail requirements for ALTA/NSPS land title surveys.

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# **INFORMATIONAL NOTES**

Note: The policy to be issued may contain an arbitration clause. When the Amount of Insurance is less than the certain dollar amount set forth in any applicable arbitration clause, all arbitrable matters shall be arbitrated at the option of either the Company or the Insured as the exclusive remedy of the parties. If you desire to review the terms of the policy, including any arbitration clause that may be included, contact the office that issued this Commitment or Report to obtain a sample of the policy jacket for the policy that is to be issued in connection with your transaction.

1. According to the public records, there has been no conveyance of the land within a period of twenty-four months prior to the date of this report, except as follows:

None

The map attached, if any, may or may not be a survey of the land depicted hereon. First American expressly disclaims any liability for loss or damage which may result from reliance on this map except to the extent coverage for such loss or damage is expressly provided by the terms and provisions of the title insurance policy, if any, to which this map is attached.

## **LEGAL DESCRIPTION**

Real property in the City and County of San Francisco, State of California, described as follows:

### PARCEL ONE:

Lots 13 and 14 as shown on Final Map No. 9235, filed for record in the Office of the Recorder of the City and County of San Francisco, in Book 134 of Condominium Maps at Pages 170-179 on September 13, 2018.

# PARCEL TWO:

Easements for roadway and utility purposes as reserved in paragraph 1(E) of the Quitclaim Deed recorded October 26, 2000 as Document No. 2000-G855531 in the office of the Recorder of the City and County of San Francisco, over and across portions of Parcel 57935-1 as described in said Deed.

### PARCEL THREE:

A non-exclusive easement for access as reserved in the Quitclaim Deed recorded December 2, 2004 as Document No. 2004-H860853 in the office of the Recorder of the City and County of San Francisco, upon and within portions of Parcel 58759-1 as described in said Deed.

### PARCEL FOUR:

Non-Exclusive easements for ingress, egress and utility service as granted in Sections III.A. and III.B. of the "Quitclaim Deed for the Initial Conveyance Treasure Island and Environmental Restrict Pursuant to Civil Code Section 1471" recorded May 29, 2015 as Instrument No. 2015-K068758 of Official Records.

PARCEL FIVE: [INTENTIONALLY DELETED]

### PARCEL SIX:

A non-exclusive easement for ingress and egress, as granted in the Temporary Access Easement recorded February 22, 2016 as Instrument No. 2016-K206336 of Official Records, on, over and across the following described property:

A portion of that certain parcel of land described as the Tidelands and Submerged Lands in San Francisco Bay known as Treasure Island, as described in that certain Final Judgment of Condemnation, filed April 3, 1944, in the District Court of the United States in and for the Northern District of California, Southern Division, Case Number 22164-G, recorded April 10, 1944 in Book 4034, Page 349, in the office of the Recorder of the said City and County of San Francisco (hereinafter referred to as Case 22164-G); also being a portion of those tide and submerged lands adjacent and contiguous to Yerba Buena Island in San Francisco Bay, relinquished to the United States of America by that certain act of the Legislature of the State of California by Statutes of the State of California of 1897, Chapter 81 (hereinafter referred to as Stat. 1897, Ch. 81); and also being a portion of the lands described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850, lying northwesterly, northeasterly and southerly of Parcel 57935-1 as said Parcel is described in that certain Quitclaim Deed, recorded October 26, 2000, as Document Number 2000G855531, in the office of the Recorder of the City

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and County of San Francisco (hereinafter referred to as Doc. 2000G855531); said real property being more particularly described as follows:

### Parcel A:

Lots A, B, C, D, E, F, G, H, I, J, M, N, O, P, V (Macalla Road) and X (Yerba Buena Road) as said Lots are shown on that certain Final Transfer Map No. 8674 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 177 through 192 on December 7, 2015.

### Parcel B:

All that real property situate in the City and County of San Francisco, State of California and being a portion of that certain parcel of land known as Yerba Buena Island, San Francisco California, as said lands are described in that certain Presidential Reservation of Goat Island (now Yerba Buena Island), dated November 6, 1850. Being more particularly described as follows.

Commencing at a monument established near the westerly end of Yerba Buena Island by the United States Coast and Geodetic Survey designated and known as Station Goat. Said monument being described in the above referenced Case 22164-G and being shown on a certain Record of Survey entitled "Record of Survey Being a Portion of Yerba Buena Island and Treasure Island City and County of San Francisco California" filed for record July 15, 2003 in Book AA of Maps at pages 85 through 95, inclusive.

Thence along the westerly line of said parcel of land known as Treasure Island, North 28°02′51″ West, 274.24 feet:

Thence leaving said westerly line, North 61°57′09″ East, 446.55 feet to the TRUE POINT OF BEGINNING of this description;

Thence South 76°55′00″ East, 40.00 feet;

Thence South 13°05'00" West, 280.54 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 574.00 feet, through a central angle of 88°45′51″ and an arc length of 889.26 feet to the beginning of a compound curve;

Thence along said curve, with a radius of 250.00 feet, through a central angle of 12°39′55″ and an arc length of 55.26 feet;

Thence South 88°20'45" East, 33.41 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 500.00 feet, through a central angle of 21°11′53″ and an arc length of 184.99 feet;

Thence South 67°08'52" East, 246.32 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 240.00 feet, through a central angle of 40°45′05″ and an arc length of 170.70 feet;

Thence North 72°06′03" East, 242.01 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 215.00 feet, through a central angle of 36°49′33″ and an arc length of 138.19 feet;

Thence South 40°19'22" West, 116.80 feet;

Thence South 49°40'38" East, 62.00 feet;

Thence South 40°19'22" West, 145.50 feet;

Thence North 49°40′38″ West, 10.00 feet;

Thence North 30°39′03″ East, 62.35 feet to the beginning of a tangent curve to the left;

Thence along said curve, with a radius of 68.00 feet, through a central angle of 138°33′00″ and an arc length of 164.43 feet;

Thence South 72°06′03" West, 271.39 feet to the beginning of a tangent curve to the right;

Thence along said curve, with a radius of 220.00 feet, through a central angle of 40°45′05″ and an arc length of 156.47 feet;

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Thence North 67°08′52″ West, 580.79 feet to the beginning of a tangent curve to the right; Thence along said curve, with a radius of 614.00 feet, through a central angle of 80°13′52″ and an arc length of 859.78 feet;

Thence North 13°05′00″ East, 280.12 feet to the TRUE POINT OF BEGINNING.

### Parcel C:

Parcel N1.7 as said Parcel is shown on that certain Record of Survey Map No. 8630 filed for record in the Office of the Recorder of the City and County of San Francisco, in Book FF of Survey Maps at Pages 62-78 on May 29, 2015 excepting therefrom the following described parcel:

# Exception:

Beginning at the most southeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as South 49°40′38″ East, 82.01 feet. Said southeasterly point of terminus being the True Point of Beginning of this description.

Thence continuing along the extension of said line, South 49°40′38″ East, 28.27 feet; Thence South 80°09′46″ East, 5.52 feet to the northeasterly terminus of that certain line of said Parcel N1.7 as shown on the referenced Record of Survey No. 8630 shown as North 40°19′24″ East, 565.43 feet:

Thence along the following six (6) courses as shown on said referenced Record of Survey 8630:

Thence South 40°19′24″ West, 565.43 feet;
Thence South 20°27′24″ West, 63.62 feet;
Thence North 81°08′50″ West, 5.77 feet;
Thence North 44°25′46″ West, 40.73 feet;
Thence North 12°16′46″ West, 11.50 feet;
Thence North 40°19′22″ East, 614.77 feet to the TRUE POINT OF BEGINNING.

APN: 8901-003 and 8901-004

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# **NOTICE**

Section 12413.1 of the California Insurance Code, effective January 1, 1990, requires that any title insurance company, underwritten title company, or controlled escrow company handling funds in an escrow or subescrow capacity, wait a specified number of days after depositing funds, before recording any documents in connection with the transaction or disbursing funds. This statute allows for funds deposited by wire transfer to be disbursed the same day as deposit. In the case of cashier's checks or certified checks, funds may be disbursed the next day after deposit. In order to avoid unnecessary delays of three to seven days, or more, please use wire transfer, cashier's checks, or certified checks whenever possible.

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# EXHIBIT A LIST OF PRINTED EXCEPTIONS AND EXCLUSIONS (BY POLICY TYPE)

### **CLTA STANDARD COVERAGE POLICY - 1990**

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy and the Company will not pay loss or damage, costs, attorneys' fees or expenses which arise by reason of:

- 1. (a) Any law, ordinance or governmental regulation (including but not limited to building or zoning laws, ordinances, or regulations) restricting, regulating, prohibiting or relating (i) the occupancy, use, or enjoyment of the land; (ii) the character, dimensions or location of any improvement now or hereafter erected on the land; (iii) a separation in ownership or a change in the dimensions or area of the land or any parcel of which the land is or was a part; or (iv) environmental protection, or the effect of any violation of these laws, ordinances or governmental regulations, except to the extent that a notice of the enforcement thereof or a notice of a defect, lien, or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
  - (b) Any governmental police power not excluded by (a) above, except to the extent that a notice of the exercise thereof or notice of a defect, lien or encumbrance resulting from a violation or alleged violation affecting the land has been recorded in the public records at Date of Policy.
- Rights of eminent domain unless notice of the exercise thereof has been recorded in the public records at Date of Policy, but not excluding from coverage any taking which has occurred prior to Date of Policy which would be binding on the rights of a purchaser for value without knowledge.
- 3. Defects, liens, encumbrances, adverse claims or other matters:
  - (a) whether or not recorded in the public records at Date of Policy, but created, suffered, assumed or agreed to by the insured claimant;
  - (b) not known to the Company, not recorded in the public records at Date of Policy, but known to the insured claimant and not disclosed in writing to the Company by the insured claimant prior to the date the insured claimant became an insured under this policy;
  - (c) resulting in no loss or damage to the insured claimant;
  - (d) attaching or created subsequent to Date of Policy; or
  - (e) resulting in loss or damage which would not have been sustained if the insured claimant had paid value for the insured mortgage or for the estate or interest insured by this policy.
- Unenforceability of the lien of the insured mortgage because of the inability or failure of the insured at Date of Policy, or the inability
  or failure of any subsequent owner of the indebtedness, to comply with the applicable doing business laws of the state in which the
  land is situated.
- 5. Invalidity or unenforceability of the lien of the insured mortgage, or claim thereof, which arises out of the transaction evidenced by the insured mortgage and is based upon usury or any consumer credit protection or truth in lending law.
- Any claim, which arises out of the transaction vesting in the insured the estate of interest insured by this policy or the transaction creating the interest of the insured lender, by reason of the operation of federal bankruptcy, state insolvency or similar creditors' rights laws.

#### EXCEPTIONS FROM COVERAGE - SCHEDULE B, PART I

This policy does not insure against loss or damage (and the Company will not pay costs, attorneys' fees or expenses) which arise by reason of:

- 1. Taxes or assessments which are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the public records.
  - Proceedings by a public agency which may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the public, records.
- Any facts, rights, interests, or claims which are not shown by the public records but which could be ascertained by an inspection of the land or which may be asserted by persons in possession thereof.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the public records.
- 4. Discrepancies, conflicts in boundary lines, shortage in area, encroachments, or any other facts which a correct survey would disclose, and which are not shown by the public records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b) or (c) are shown by the public records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# CLTA/ALTA HOMEOWNER'S POLICY OF TITLE INSURANCE (12-02-13) EXCLUSIONS

In addition to the Exceptions in Schedule B, You are not insured against loss, costs, attorneys' fees, and expenses resulting from:

- 1. Governmental police power, and the existence or violation of those portions of any law or government regulation concerning:
  - a. building;
  - b. zoning;
  - c. land use;

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- d. improvements on the Land;
- e. land division; and
- f. environmental protection.

This Exclusion does not limit the coverage described in Covered Risk 8.a., 14, 15, 16, 18, 19, 20, 23 or 27.

- 2. The failure of Your existing structures, or any part of them, to be constructed in accordance with applicable building codes. This Exclusion does not limit the coverage described in Covered Risk 14 or 15.
- 3. The right to take the Land by condemning it. This Exclusion does not limit the coverage described in Covered Risk 17.
- 4. Risks:
  - a. that are created, allowed, or agreed to by You, whether or not they are recorded in the Public Records;
  - b. that are Known to You at the Policy Date, but not to Us, unless they are recorded in the Public Records at the Policy Date;
  - c. that result in no loss to You; or
  - d. that first occur after the Policy Date this does not limit the coverage described in Covered Risk 7, 8.e., 25, 26, 27 or 28.
- 5. Failure to pay value for Your Title.
- 6. Lack of a right:
  - a. to any land outside the area specifically described and referred to in paragraph 3 of Schedule A; and
  - b. in streets, alleys, or waterways that touch the Land.

This Exclusion does not limit the coverage described in Covered Risk 11 or 21.

- The transfer of the Title to You is invalid as a preferential transfer or as a fraudulent transfer or conveyance under federal bankruptcy, state insolvency, or similar creditors' rights laws.
- 8. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 9. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

#### **LIMITATIONS ON COVERED RISKS**

Your insurance for the following Covered Risks is limited on the Owner's Coverage Statement as follows: For Covered Risk 16, 18, 19, and 21 Your Deductible Amount and Our Maximum Dollar Limit of Liability shown in Schedule A. The deductible amounts and maximum dollar limits shown on Schedule A are as follows:

	Your Deductible Amount	Our Maximum Dollar Limit of Liability
Covered Risk 16:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$10,000
Covered Risk 18:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 19:	1% of Policy Amount Shown in Schedule A or \$5,000 (whichever is less)	\$25,000
Covered Risk 21:	1% of Policy Amount Shown in Schedule A or \$2,500 (whichever is less)	\$5,000

# 2006 ALTA LOAN POLICY (06-17-06)

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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(c) resulting in no loss or damage to the Insured Claimant;

- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 13, or 14); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law.
- 6. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 13(b) of this policy.
- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy
  and the date of recording of the Insured Mortgage in the Public Records. This Exclusion does not modify or limit the coverage provided under
  Covered Risk 11(b).

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

### **EXCEPTIONS FROM COVERAGE**

[Except as provided in Schedule B - Part II,[ t[or T]his policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of:

#### [PART I

[The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the public records.

# **PART II**

In addition to the matters set forth in Part I of this Schedule, the Title is subject to the following matters, and the Company insures against loss or damage sustained in the event that they are not subordinate to the lien of the Insured Mortgage:]

## 2006 ALTA OWNER'S POLICY (06-17-06)

**EXCLUSIONS FROM COVERAGE** 

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 6.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy;

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- (c) resulting in no loss or damage to the Insured Claimant;
- (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 9 or 10); or
- (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Title.
- 4. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction vesting the Title as shown in Schedule A, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 9 of this policy.
- 5. Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching between Date of Policy and the date of recording of the deed or other instrument of transfer in the Public Records that vests Title as shown in Schedule A.

The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

#### EXCEPTIONS FROM COVERAGE

This policy does not insure against loss or damage, and the Company will not pay costs, attorneys' fees or expenses, that arise by reason of: [The above policy form may be issued to afford either Standard Coverage or Extended Coverage. In addition to the above Exclusions from Coverage, the Exceptions from Coverage in a Standard Coverage policy will also include the following Exceptions from Coverage:

- 1. (a) Taxes or assessments that are not shown as existing liens by the records of any taxing authority that levies taxes or assessments on real property or by the Public Records; (b) proceedings by a public agency that may result in taxes or assessments, or notices of such proceedings, whether or not shown by the records of such agency or by the Public Records.
- 2. Any facts, rights, interests, or claims that are not shown by the Public Records but that could be ascertained by an inspection of the Land or that may be asserted by persons in possession of the Land.
- 3. Easements, liens or encumbrances, or claims thereof, not shown by the Public Records.
- 4. Any encroachment, encumbrance, violation, variation, or adverse circumstance affecting the Title that would be disclosed by an accurate and complete land survey of the Land and not shown by the Public Records.
- 5. (a) Unpatented mining claims; (b) reservations or exceptions in patents or in Acts authorizing the issuance thereof; (c) water rights, claims or title to water, whether or not the matters excepted under (a), (b), or (c) are shown by the Public Records.
- 6. Any lien or right to a lien for services, labor or material not shown by the Public Records.
- 7. [Variable exceptions such as taxes, easements, CC&R's, etc. shown here.]

# **ALTA EXPANDED COVERAGE RESIDENTIAL LOAN POLICY (07-26-10)**

EXCLUSIONS FROM COVERAGE

The following matters are expressly excluded from the coverage of this policy, and the Company will not pay loss or damage, costs, attorneys' fees, or expenses that arise by reason of:

- 1. (a) Any law, ordinance, permit, or governmental regulation (including those relating to building and zoning) restricting, regulating, prohibiting, or relating to
  - (i) the occupancy, use, or enjoyment of the Land;
  - (ii) the character, dimensions, or location of any improvement erected on the Land;
  - (iii) the subdivision of land; or
  - (iv) environmental protection;

or the effect of any violation of these laws, ordinances, or governmental regulations. This Exclusion 1(a) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.

- (b) Any governmental police power. This Exclusion 1(b) does not modify or limit the coverage provided under Covered Risk 5, 6, 13(c), 13(d), 14 or 16.
- 2. Rights of eminent domain. This Exclusion does not modify or limit the coverage provided under Covered Risk 7 or 8.
- 3. Defects, liens, encumbrances, adverse claims, or other matters
  - (a) created, suffered, assumed, or agreed to by the Insured Claimant;
  - (b) not Known to the Company, not recorded in the Public Records at Date of Policy, but Known to the Insured Claimant and not disclosed in writing to the Company by the Insured Claimant prior to the date the Insured Claimant became an Insured under this policy; (c) resulting in no loss or damage to the Insured Claimant;
  - (d) attaching or created subsequent to Date of Policy (however, this does not modify or limit the coverage provided under Covered Risk 11, 16, 17, 18, 19, 20, 21, 22, 23, 24, 27 or 28); or
  - (e) resulting in loss or damage that would not have been sustained if the Insured Claimant had paid value for the Insured Mortgage.
- 4. Unenforceability of the lien of the Insured Mortgage because of the inability or failure of an Insured to comply with applicable doing-business laws of the state where the Land is situated.
- 5. Invalidity or unenforceability in whole or in part of the lien of the Insured Mortgage that arises out of the transaction evidenced by the Insured Mortgage and is based upon usury or any consumer credit protection or truth-in-lending law. This Exclusion does not modify or limit the coverage provided in Covered Risk 26.
- 6. Any claim of invalidity, unenforceability or lack of priority of the lien of the Insured Mortgage as to Advances or modifications made after the

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Insured has Knowledge that the vestee shown in Schedule A is no longer the owner of the estate or interest covered by this policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11.

- Any lien on the Title for real estate taxes or assessments imposed by governmental authority and created or attaching subsequent to Date of Policy. This Exclusion does not modify or limit the coverage provided in Covered Risk 11(b) or 25.
- 8. The failure of the residential structure, or any portion of it, to have been constructed before, on or after Date of Policy in accordance with applicable building codes. This Exclusion does not modify or limit the coverage provided in Covered Risk 5 or 6.
- 9. Any claim, by reason of the operation of federal bankruptcy, state insolvency, or similar creditors' rights laws, that the transaction creating the lien of the Insured Mortgage, is
  - (a) a fraudulent conveyance or fraudulent transfer, or
  - (b) a preferential transfer for any reason not stated in Covered Risk 27(b) of this policy.
- 10. Contamination, explosion, fire, flooding, vibration, fracturing, earthquake, or subsidence.
- 11. Negligence by a person or an Entity exercising a right to extract or develop minerals, water, or any other substances.

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#### **Privacy Information**

#### We Are Committed to Safeguarding Customer Information

In order to better serve your needs now and in the future, we may ask you to provide us with certain information. We understand that you may be concerned about what we will do with such information - particularly any personal or financial information. We agree that you have a right to know how we will utilize the personal information you provide to us. Therefore, together with our subsidiaries we have adopted this Privacy Policy to govern the use and handling of your personal information.

This Privacy Policy governs our use of the information that you provide to us. It does not govern the manner in which we may use information we have obtained from any other source, such as information obtained from a public record or from another person or entity. First American has also adopted broader quidelines that govern our use of personal information regardless of its source. First American calls these guidelines its Fair Information Values.

#### Types of Information

- Depending upon which of our services you are utilizing, the types of nonpublic personal information that we may collect include:

  Information we receive from you on applications, forms and in other communications to us, whether in writing, in person, by telephone or any other means;
  - Information about your transactions with us, our affiliated companies, or others; and
  - Information we receive from a consumer reporting agency.

#### Use of Information

We request information from you for our own legitimate business purposes and not for the benefit of any nonaffiliated party. Therefore, we will not release your information to nonaffiliated parties except: (1) as necessary for us to provide the product or service you have requested of us; or (2) as permitted by law. We may, however, store such information indefinitely, including the period after which any customer relationship has ceased. Such information may be used for any internal purpose, such as quality control efforts or customer analysis. We may also provide all of the types of nonpublic personal information listed above to one or more of our affiliated companies. Such affiliated companies include financial service providers, such as title insurers, property and casualty insurers, and trust and investment advisory companies, or companies involved in real estate services, such as appraisal companies, home warranty companies and escrow companies. Furthermore, we may also provide all the information we collect, as described above, to companies that perform marketing services on our behalf, on behalf of our affiliated companies or to other financial institutions with whom we or our affiliated companies have joint marketing agreements.

#### **Former Customers**

Even if you are no longer our customer, our Privacy Policy will continue to apply to you.

We will use our best efforts to ensure that no unauthorized parties have access to any of your information. We restrict access to nonpublic personal information about you to those individuals and entities who need to know that information to provide products or services to you. We will use our best efforts to train and oversee our employees and agents to ensure that your information will be handled responsibly and in accordance with this Privacy Policy and First American's Fair Information Values. We currently maintain physical, electronic, and procedural safeguards that comply with federal regulations to guard your nonpublic personal information.

#### Information Obtained Through Our Web Site

First American Financial Corporation is sensitive to privacy issues on the Internet. We believe it is important you know how we treat the information about you we receive on the Internet.

In general, you can visit First American or its affiliates' Web sites on the World Wide Web without telling us who you are or revealing any information about yourself. Our Web servers collect the domain names, not the e-mail addresses, of visitors. This information is aggregated to measure the number of visits, average time spent on the site, pages viewed and similar information. First American uses this information to measure the use of our site and to develop ideas to improve the content of our site.

There are times, however, when we may need information from you, such as your name and email address. When information is needed, we will use our best efforts to let you know at the time of collection how we will use the personal information. Usually, the personal information we collect is used only by us to respond to your inquiry, process an order or allow you to access specific account/profile information. If you choose to share any personal information with us, we will only use it in accordance with the policies outlined above.

#### **Business Relationships**

First American Financial Corporation's site and its affiliates' sites may contain links to other Web sites. While we try to link only to sites that share our high standards and respect for privacy, we are not responsible for the content or the privacy practices employed by other sites.

Some of First American's Web sites may make use of "cookie" technology to measure site activity and to customize information to your personal tastes. A cookie is an element of data that a Web site can send to your browser, which may then store the cookie on your hard drive.

am.com uses stored cookies. The goal of this technology is to better serve you when visiting our site, save you time when you are here and to provide you with a more meaningful and productive Web site experience.

# **Fair Information Values**

Fairness We consider consumer expectations about their privacy in all our businesses. We only offer products and services that assure a favorable balance between consumer benefits and consumer

Public Record We believe that an open public record creates significant value for society, enhances consumer choice and creates consumer opportunity. We actively support an open public record and emphasize its importance and contribution to our economy

Use We believe we should behave responsibly when we use information about a consumer in our business. We will obey the laws governing the collection, use and dissemination of data.

Accuracy We will take reasonable steps to help assure the accuracy of the data we collect, use and disseminate. Where possible, we will take reasonable steps to correct inaccurate information. When, as with the public record, we cannot correct inaccurate information, we will take all reasonable steps to assist consumers in identifying the source of the erroneous data so that the consumer can secure the required corrections.

Education We endeavor to educate the users of our products and services, our employees and others in our industry about the importance of consumer privacy. We will instruct our employees on our fair information values and on the responsible collection and use of data. We will encourage others in our industry to collect and use information in a responsible manner. Security We will maintain appropriate facilities and systems to protect against unauthorized access to and corruption of the data we maintain.

Form 50-PRIVACY (9/1/10)

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Privacy Information (2001-2010 First American Financial Corporation)



