NONPROFIT CONTRACTOR FISCAL & COMPLIANCE REVIEW STANDARD MONITORING FORM **Contractor Name: City Contracts Reviewed: Department / Program Contract Name and Description** For City Staff Use Only – Please indicate how this form is being used: **Self-Assessment Submitted by Contractor:** Send form to Contractor to complete and submit for review; maintain file copy with lead department. Submit by: Submit to: (Name, Title, Department) (Due Date) Site Visit Conducted by City Staff: Complete this form for use in writing up Monitoring Report Letter; maintain file copy with lead department. Date of Visit: Time Started: Time Ended: Name **Department/Division** Assigned lead for this monitoring Additional staff (if applicable) **S**IGNATURES **Lead Department Monitor Signature & Title** Date SELF ASSESSMENTS ONLY: I, the authorized representative for the contractor mentioned above, state that the information provided on this form is true and correct to the best of my knowledge. Date **Contractor Representative Signature & Title**



FISCAL REVIEW		
Standards	Guidance	Comment
1. Agency-wide Budget a. Current (fiscal or calendar year) b. Shows income and expense by program and funding source c. Shows allocation of shared and indirect costs by program d. Shows fundraising separate from program expense e. Clearly identifies all revenue sources (City, state, federal) f. 15% of funding from non-City sources or contractor can demonstrate non-City fundraising efforts g. Includes annual cash flow projections [FY15 pilot standard]	Request and review cash flow projections and the detailed agency-wide budget (not a roll-up budget) in initial letter. Ask Contractor if there is any missing information. Basic cash flow statement should include opening cash balance, monthly revenue/expense, resulting monthly cash balance, with tracking throughout the fiscal year. Item f. might be verified through letters of intent, board fundraising committee notes, or other descriptions of solicitation efforts. The list of funders may include private foundations, individual donors, state or federal revenue sources, documented in-kind services, or documented volunteer hours. Item g. is a pilot for FY15 and will be tracked but is not considered a finding. This standard will be applied fully in FY16.	



FISCAL REVIEW		
Standards	Guidance	Comment
2. Cost Allocation Procedures a. Cost allocation procedures and plan for shared costs is documented in a written narrative or in the footnotes of the current approved agency-wide budget b. Process for allocating shared program costs is consistent and reasonable c. Cost allocation procedures and plan for indirect costs is documented in a written narrative or in the footnotes of the current approved agency-wide budget d. Process for allocating indirect costs is consistent and reasonable e. Procedures for cost allocation match actual cost allocation found in agency-wide budget and financial documents	The agency should develop an overall budget and reasonable cost allocation plan based on how shared or common costs are distributed across programs. The agency's approach to allocating shared costs by funding source might vary according to organizational size, complexity, and other public compliance standards. If needed, ask the Contractor to clarify process (e.g., spreadsheets or additional narrative). Intent of cost allocation standards: 1) Ensure that agencies understand the full program costs for making management decisions. 2) Ensure that City contracts are not covering more than the cost of the program that they are supporting. Reasonable = makes sense and is appropriate to the type of programs, e.g., square footage, FTE's, etc. Consistent = same methodology for the same types of costs across programs. Inconsistent = using highly variable basis, e.g., number of participants in a program, salaries without monthly reconciliation. To test that cost allocation is occurring according to documented procedures, examine salaries and rent first, as these line items are most commonly applicable to many funding sources and programs. If there are issues with these items, monitors may decide to test others. The time period to test can vary, but monitors may want to start by testing the months for which invoices are already being requested. E.g., if the monitor has indicated that October and November invoices will be tested, then they may also examine cost allocation for that same time period. If issues are uncovered, the monitor may choose to expand the examination.	



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3. Audited Financial Statements As Applicable (Per Departmental Requirements):	Check requirements of funding departments to determine app Audit is required if the contractor was awarded over \$500,000 conducted after January 1, 2015, the threshold for A-133 audit	in federal funds. If the audit is
 a. Complete: all sections and statements included; opinion and other audit letters are signed b. Unqualified opinion c. No material weaknesses mentioned or going concern stated in the notes to the financial statements d. No current audit findings and/or questioned costs e. Audit approved by Board of Directors within six months of the close of the contractor's fiscal year [FY15 pilot standard] For contractors that received a Management Letter: f. Management letter has been signed by the audit firm g. For any prior year findings, the Contractor has provided a reasonable explanation of how the Contractor has corrected all the findings For Organizations with an A-133 Audit: h. No material weaknesses mentioned or going concern stated in the notes to the financial statements i. No current audit findings and/or questioned costs j. For any prior year findings, the Contractor has provided a reasonable explanation of how the Contractor has corrected all the findings 	opinion references a management letter, then request it and a management letter exists, these items are not applicable. Items e. and k. are pilots for FY15 and will be tracked but not a standards will be applied fully in FY16. For item e., verify date minutes. Item k.: Request both the current and prior year audit. Using the amounts in the line item "Increase (decrease) in Cash and Cash two prior years. The number should be positive, or agency should be noted on the form and letter, but it is not a finding. These standards the indicators may trigger a monitor to request (e.g., lead monitor or Controller's Office). I. Using the Statement of Cash Flows, net cash provided by operations on debt or investments to fund its day-to-day operations.	considered a finding. These of board approval in board he Statement of Cash Flows, add a Equivalents" for current year and ould have a reasonable explanation. est practice is not met, this should tandards may indicate problems in or if the monitor has limited support from a financial expert erating activities (top section of old mean that the organization is
Cash Flow Assessment: k. Total change in cash is positive over 3 consecutive years or agency has a reasonable explanation and/or plan to reverse cash outflow [FY15 pilot standard] l. In current audit, cash flow from operations is positive [best practice only] m. In current audit, agency has at least 60 days of operating cash [best practice only]	m. Operating Cash = (Cash + Investments) [(Operating Expenses – Bad Debt – Depre) If the number is less than 60, the best practice is not met. The are found on the Balance Sheet. If an agency has investments, such. An audit may list them separately or it may incorporate it denominator (operating expenses, bad debt and depreciation) Functional Expenses, and are labeled in those terms.	numerator (cash and investments) they are generally documented as t into "cash" section. The



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4. Tax Form a. Federal 990 return filed for most recent tax year or request for extension submitted on time	Date of submission is on page 9. A letter requesting an extension is sufficient. To be "on time," letter must be sent 4.5 months after the close of the fiscal period: Calendar year = May 15 Fiscal year = November 15 If the contractor received an extension, item a. is not a finding, but they must send in tax form when filed.	
5. Fiscal Policies & Procedures a. Current (updated within the past two calendar years or to reflect monitoring/audit recommendations) Policies and Procedures contain the following in writing AND contractor demonstrates compliance per the attached checklist: b. Internal controls (safeguarding of assets, authorization of transactions, reconciliation of accounting records) c. Financial reporting d. Accounts payable e. Accounts receivable f. Petty cash g. Payroll	Using the attached checklist, ascertain whether the contractor follows its written policies and procedures. If the Policies and Procedures document does not have a subsection related to an item, this is a finding for that subsection (e.g., "g. payroll"). If, based on review of documents or discussion with contractor, you cannot check off one or more items within a checklist sub-section, this is also a finding for that sub-section. Certain checklist items may also be monitored elsewhere in this form.	



FISCAL REVIEW		
Standards	Guidance	Comment
6. Financial Reports	b. Working Capital = <u>Current Assets</u>	
Balance Sheet (aka Statement of Financial Position):	Current Liabilities	
a. Current (as of the last four months, at least)		
b. Working capital ratio is greater than 1	Divide Current Assets (all assets that could be converted to	
c. Current bank reconciliation (as of the last four months, at least)	cash in less than 1 year) by Current Liabilities (all money owed	
Profit and Loss Statement (aka Statement of Activity): d. Current (as of the last four months, at least) e. Shows year-to-date (YTD) income and expense by program, contract or funding source, including indirect costs f. Year-to-date net income is either a positive number or the Contractor provides a sound explanation of how it will be positive by the end of the fiscal year	by the agency and due within 1 year). A ratio greater than 1 signals the short-term capacity to pay all current liabilities from current asset sources. This measure shows the capital needed to carry out the day-to-day work and should always be positive. Current Assets = Cash + Cash Equivalents + Accounts Receivable + Inventory + Marketable Securities	
	Current Liabilities = Accounts Payable + Grants Payable +	
	Accrued Salaries + current portion of long-term debt	



FISCAL REVIEW		
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7. Invoices	For items a. through d., test selected expenses on selected	
Expenses:	invoices, requesting documentation and explanation from	
a. Expenses tested on invoices have supporting documentation:	Contractor as needed.	
credit card charges and/or petty cash expenditures are all		
documented with an original receipt and reasonably tie to the	For items e. through g., request and review subcontracting	
cost allocation plan.	agreement & invoices as needed for select months.	
b. Contractor follows its policies for writing checks, credit card use,	Check whether invoices follow the cost allocation	
petty cash use, and/or reimbursement for expenses tested on invoices	procedures. This is not a finding, as there may be reasons	
c. Tested expenses on invoices appear to be reasonably associated	why they don't match exactly, but it could point to a pattern	
with the program budget	of inconsistent allocation to be explored in category 2.	
	,	
If Contract uses units of service (usually DPH only):		
d. Units of service provided are documented and agree with invoices		
livoices		
If invoices include payments to subcontractors:		
e. Subcontractor authorized by contract		
f. Contractor paid its subcontractors' invoices per the schedule		
established in the subcontracting agreement and/or prior to		
receiving City reimbursement for the services delivered		
g. Subcontractor invoices show basis for work billed as performed		
(units of service, hours, reimbursable costs)		



FISCAL REVIEW		
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8. Payroll	D-G: SITE VISIT ONLY.	
a. State (DE 9 and DE 9C) and federal (941) payroll tax returns were	Unless there were prior year findings in these areas,	
filed by the end of the month following the end of the quarter	contractors do not need to submit timesheets, and	
for monitoring months under review	standards d., e., f., and g. do not apply in Self-Assessments.	
b. Employees paid with City funds listed on invoices checked in	Items a., b. and c. still apply for all monitoring.	
Section 7 above are listed on the DE 9 and DE 9C for the		
quarter(s) that includes the monitoring months under review	For Site Visits, request and review the Contractor's DE 9, DE	
c. Documentation that payroll taxes due were actually paid	9C, and 941 returns, payroll tax verification, bank	
Timesheets:	statements, select employee timesheets, and payroll	
d. If employee time is paid by more than one source, it is recorded	register/ journal for the months under review.	
by funding source or program on timesheets	For item a the contractor should provide either a consoled	
e. Employee & supervisor signatures on timesheets in ink (e-	For item c., the contractor should provide either a canceled check or the invoice/statement from a payroll preparation	
timesheets are acceptable, with demonstration or verification of	company that indicates they paid the payroll tax for the	
e-signature, or written procedures about how e-timesheets are	quarter.	
signed)	quarter.	
f. All changes to timesheet are initialed by supervisor and		
employee in ink (e-timesheets are acceptable with		
demonstration or verification of the approval process for		
changes, or written procedures about how e-timesheets are		
changed)		
g. Timesheets of employees paid with City funds listed on invoices		
checked in Section 7 above list hours worked that are consistent		
with invoices		



COMPLIANCE REVIEW		
Standards	Guidance	Comments
 9. Board Minutes a. Minutes show that if a paid City employee or City commission member is on the Board, he or she did not vote on items related to City contracts with their affiliated City department (excluding vote on Agency-Wide Budget) b. Minutes show that if the Executive Director is a member of the Board, he or she is a non-voting member c. Minutes show current agency-wide budget approved d. Minutes show that financial reports are shared with the Board (or finance committee) at least quarterly, or more regularly when financial concerns warrant it. 	Request copy of Board Roster to verify membership of City staff members or commissioners.	
Does the Contractor receive at least \$250,000 in City funds? If YES, the Sunshine Ordinance applies and monitor should ar If NO, Monitor should skip 10, 11 and 12 below and proceed	nswer 10, 11 and 12 below.	
 10. Board Meetings a. At least two meetings with quorum status are open to the public each year b. These two meetings are announced to the general public at least 30 days in advance through the SF Public Library and the Clerk of the Board of Supervisors 	Request email, fax or letter sent to Board of Supervisors and Library to verify the date both meeting notices were posted. If contractor cannot produce documentation that 2 meetings were announced, this is a finding.	
11. Public Access to Records a. Contractor has a written policy [FY15 pilot standard] that, per the Sunshine Ordinance, it must maintain and make available for public inspection within 10 days of the request (1) most recent budget, (2) most recently filed State and federal tax returns, and (3) any financial audits and performance evaluations performed by or for the City pursuant to a City contract	Revised standard requiring a <u>written policy</u> will be piloted in FY15 and will take full effect in FY16. Failure to produce a written policy will not represent a finding in FY15, but failure to acknowledge that it the agency must make certain documents available to the public will be a finding, as in prior years.	



COMPLIANCE REVIEW		
Standards	Guidance	Comments
 12. Client Representation on Board a. By-laws include requirements for client representation on Board, or Contractor makes other good—faith efforts to ensure client representation 13. Subcontracts (including fiscal sponsors & fiscal intermediaries) a. Documentation that procurement procedures (and/or the process for entering into legal agreements) in the Contractor's fiscal policies and procedures were followed by Contractor to select subcontractors (if applicable) b. Legally binding agreements between Contractor and subcontractors are valid and current, and include scope of work/deliverables c. Documentation that contractor regularly monitors fiscal and programmatic performance of subcontractors providing direct services to clients (e.g. copies of sub-contractor's fiscal documents and invoices) d. Monitoring of subcontracts where services are provided to clients (i.e., not vendor or consultant subcontracts) included an assessment of standards 7a., 7b. and 7c. on this 	considered a finding. This standard will be applied fully in FY16. SITE VISIT ONLY. Unless there is a prior year finding in this category, it will not be monitored during a Self-Assessment, and no related documents need to be submitted.	
Monitoring Form [FY15 pilot standard] 14. Licenses a. Site licenses required by City contracts are available, verified and current b. Staff licenses required by City contracts are available, verified and current	SITE VISIT ONLY. Unless there is a prior year finding in this category, it will not be monitored during a Self-Assessment, and no related documents need to be submitted.	



COMPLIANCE REVIEW		
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15. Personnel Policies a. Written and current personnel/ employee manual, including: - Equal Employment Opportunity - Harassment and Discrimination - Reasonable Accommodation - ADA - Grievance Procedures b. Evidence that staff were trained regarding personnel policies c. Documentation of the following is maintained on file: - Job description - Employment application or résumé - Employment confirmation or letter of hire - Salary information including adjustments - Verification of employee orientation - Annual TB clearance (check with funding departments whether this is required) - Fingerprinting (required for children's services)	SITE VISIT ONLY. Unless there is a prior year finding in this category, it will not be monitored during a Self-Assessment, and no related documents need to be submitted. Proof of training may include a training sign-in sheet or individual notations of training dates in the personnel file.	
16. Emergency Operations Plan a. Written emergency operations plan b. Plan contains contingency planning, including an alternate site, if needed c. Staff and volunteers were trained within the last year on the emergency plan d. At least one fire drill and one earthquake drill have been conducted in last year	SITE VISIT ONLY. Unless there is a prior year finding in this category, it will not be monitored during a Self-Assessment, and no related documents need to be submitted. Proof of training and drills may include a sign-in sheet, documentation in the personnel file, or an agency-wide email or posted announcement of the training or drill (items c. and d.).	
17. Americans with Disabilities Act (ADA) a. Written policies and procedures to allow people with disabilities to benefit from services and containing an agency-wide ADA grievance procedure b. Staff is trained regarding Contractor's ADA policies and procedures	SITE VISIT ONLY. Unless there is a prior year finding in this category, it will not be monitored during a Self-Assessment, and no related documents need to be submitted. Proof of training may include a sign-in sheet, documentation in the personnel file, or an agency-wide email or posted announcement of the training (item b.).	
 18. Data Universal Numbering System (DUNS) a. Demonstration of registered DUNS number if contractor receives federal or state funds. 	SITE VISIT ONLY. Unless there is a prior year finding in this category, it will not be monitored during a Self-Assessment, and no related documents need to be submitted.	



GOVERNANCE REVIEW		
Standards	Guidance	Comments
19. Board of Directors Best Practices	Monitoring staff will review governance best practices with	
a . Assist with the raising of funds	contracted agencies, identifying areas of strength and areas for	
b . Participate in annual giving to agency	improvement. Deviation from these best practices will not be	
c . Achieve quorum at every meeting	considered monitoring findings in the Monitoring Report Letter;	
d. Conduct an Executive Director performance review annually	however as important indicators of healthy nonprofits, they will	
e. Bylaws define term limits, quorum, committee structures,	be tracked in a separate section of the report. Monitoring staff	
and voting/decision-making process	should review and discuss with agency representatives.	
f. Board leadership positions filled		
g. Conduct recruitment (including identifying and recruiting		
potential board members) at least once in the past year		
h. Conflict of Interest policy exists		
i. Agency has a Board Manual documenting the best practices		
described here		

ADDITIONAL GUIDANCE: Fiscal Policies and Procedures

Use this checklist of test questions to confirm contractor follows its policies and procedures. To answer questions, review documents and materials or discuss with relevant personnel (e.g., accountant, CFO). If a question cannot be verified, or if there is a discrepancy between the answer and the policy, this is a finding for that item. If relevant, questions below include suggested documentation to review to verify policies are being followed. In some cases, discussion with relevant personnel may be sufficient. Monitors can use documents already reviewed for other sections of the Fiscal and Compliance Monitoring Form to verify these questions, when appropriate.

b.	Internal controls (safeguarding of assets, authorization of transactions, reconciliation of accounting records)
	Are bank statements opened/reviewed by staff who do not have accounting responsibilities?
	Are bank reconciliation statements reviewed regularly (e.g., monthly)?
c.	Financial reporting
	Is a statement of financial position prepared monthly and reviewed by management, finance committee, and/or full board at least quarterly? [Suggested Document: board meeting minutes]
	Are monthly reports comparing income and expenses with approved budget prepared and reviewed by management, finance committee, and/or full board? [Suggested Document: board meeting minutes] Is an updated cash flow projection prepared and reviewed by management, finance committee, and/or full
-d	board regularly (e.g., monthly)? [Suggested Document: board meeting minutes]
d.	Accounts payable
	Are all disbursements, except those from petty cash, made by pre-numbered checks?
	Are all expenses approved in advance by authorized persons? [Suggested Document: approval form]
	Are paid invoices marked paid or attached to a copy of the check prior to filing? [Suggested Document: paid invoice]
	Is check-signing authority vested in persons at appropriately high levels in the organization who do not have any accounting responsibility?
e.	Accounts receivable
	Does someone prepare a daily list of all cash and checks immediately upon receipt? [Suggested Document: ledger or list]
	Are restricted contributions clearly identified and recorded as restricted on the general ledger? [Suggested Document: general ledger]
	Is all cash received, counted and verified by two employees? [Suggested Document: cash counting form]
f.	Petty cash
	Is supporting documentation required for all petty cash disbursements? [Suggested Document: supporting documentation]
	Is access to petty cash limited to one person who is the fund custodian?
	Are unannounced counts of petty cash made by someone within the organization other than the fund custodian? [Suggested Document: cash counting form]
g.	Payroll
	Are time sheets signed by employees and reviewed and signed by their immediate supervisors? [Suggested Document: timesheets]
	Do written policies and procedures exist for accounting for vacations, holidays, sick leave and other benefits?
	Are pay/salary levels authorized by the agency director or delegate, and documented in individual personnel files or in a central file? [Suggested Document: salary authorization letter]